



# ARNOVA

ASSOCIATION FOR RESEARCH ON NONPROFIT ORGANIZATIONS AND VOLUNTARY ACTION

2014 ANNUAL CONFERENCE  
NOVEMBER 20-22, 2014 • DENVER, CO





## SCHOOL OF PUBLIC POLICY

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The University of Maryland announces the appointment of **Robert Orr, Ph.D.**, as the incoming Dean of the School of Public Policy. Dr. Orr's 10 years with the United Nations and his leadership within academia, U.S. Government, and the think tank and nonprofit sectors make him the clear choice to set the school's strategic vision for the future.

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Welcome to ARNOVA's  
43<sup>rd</sup> Annual Conference  
*Evolving Sectoral Relationships:  
Global & Local Views*

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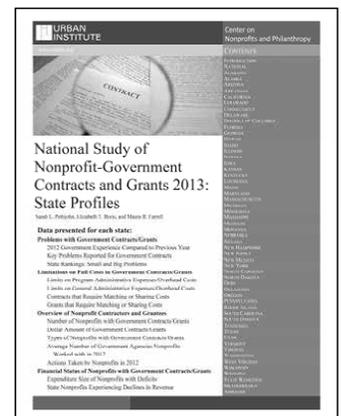
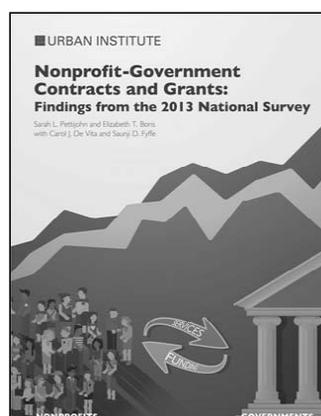
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# WELCOME FROM THE ARNOVA PRESIDENT

Dear Colleagues:

It is my great pleasure to welcome all of you to ARNOVA's 43rd Annual Conference. Our conference provides an opportunity to enjoy the special spirit of the ARNOVA community that brings so many longtime members back each year. To those of you attending the conference for the first time, I want to extend a special welcome, and my sincerest hope that this will be the first of many yet to come.

It promises to be an exciting several days, as we explore the conference theme Evolving Sectoral Relationships: Global & Local Views and other key issues in our field. The rich and multifaceted conference program reflects ARNOVA's mission as a leading interdisciplinary community of people dedicated to fostering through research and education, the creation, application and dissemination of knowledge on nonprofit organizations, philanthropy, civil society and voluntary action. Through a wide-ranging set of panels and events, our conference provides a forum to discuss, debate, and deepen our knowledge across these realms in a spirited and collegial atmosphere.

Please join me in extending deepest thanks to ARNOVA board members Angela Bies and Chao Guo, our conference co-chairs, who have worked very hard, along with other ARNOVA volunteers and staff, and the Local Arrangements Committee, to make this conference a reality. I hope you will take advantage of the many exciting panels and events that they have planned.

Have a wonderful conference!

Warm regards,

*Francie Ostrower*  
*President*  
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ARNOVA Vice Chair-elect, Theory Issues and Boundaries Section

Current research focus: Changing structure of local grant making systems



**KHALDOUN ABOUASSI, Assistant Professor**

ARNOVA Executive Committee, Theory Issues and Boundaries Section

G. Rudeny Memorial Award for Outstanding Dissertation Research, 2013

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# WELCOME FROM THE ARNOVA CO-CHAIRS

Dear Colleagues,

“And the Colorado Rocky Mountain high, I’ve seen it raining fire in the sky.

The shadows from the starlight are softer than a lullaby. Rocky Mountain high, Colorado. Rocky Mountain high.”

Does this John Denver song bring to life images of beautiful Colorado? For longer term “ARNOVAns” does it conjure sweet memories? We hope so, as we are pleased to return to the wonderful city and its hosts in Denver where the ARNOVA conference was held ten years ago, and to give you a warm welcome to ARNOVA’s 43<sup>rd</sup> Annual Conference once again held in the “Mile High” city! We especially welcome our international visitors and first time attendees.

We are passionate about the theme of this year’s Conference: *Evolving Sectoral Relationships: Global & Local Views*. The Conference will look into the crossover of functions and erosion of boundaries between the civil society/nonprofit, government, and business sectors. We invite critical reflections on the evolution, nature, and future of sectoral relationships, from both global and local perspectives. These issues, though enduring, seem ever more pressing as scholars consider issues in rapidly changing resource, political and social contexts.

When we gather in November, more than 390 papers, 35 panels and 34 colloquium will be presented. In addition to the conference theme described above, the presentations will offer cutting edge research on a wide range of topics, reaching from advocacy to fundraising, from collaboration to social media, from civil society to nonprofit management, from governance to financial management, and many more. There will also be a broad spectrum of colloquia offering more interactive sessions exploring key questions and issues involving the nonprofit sector, civil society, and other topics.

As always, we will invite some wonderful outside, expert speakers from the policy and practice communities to further stimulate this conversation. Our Thursday Plenary, titled “Evolving Sectoral Relationships – Philanthropy Fulfilling Public Sector Responsibilities,” will bring together experts from Denver Foundation, Foothills United Way, and Colorado Nonprofit Association to discuss how natural disasters and shrinking budgets have required philanthropic institutions in Colorado to not only supplement and provide traditional government services, but to consider and collaborate across sectors to what are now both acute and longer term environmental challenges engendering short term responsiveness and long term vision. Wendy Spencer, CEO of the US Corporation for National and Community Service (CNCS), will be closing as the Saturday Plenary speaker. We will take these conversations across sectoral and national boundaries, as we join together to reflect and discuss throughout the conference.

And of course, there will be numerous opportunities for socializing with old friends and with newcomers, whom we welcome to our ARNOVA community every year. Plus, Denver is a beautiful city to explore, with so many beautiful natural settings, vibrant neighborhoods, and famous micro-brew and local food delights. Who knows? Some of you may even strap the skis on to the roof of cars or snow boots onto your feet, if Mother Nature allows!

Finally, we would like to thank our Conference Planning Committee, Local Arrangement Committee, and ARNOVA staff and volunteers for putting together a vibrant and compelling schedule of plenaries, paper sessions, colloquia, workshops and social events. We also thank you for your participation, because it is the energy, intelligence, curiosity, and creativity that each of you bring to the event that will collectively make our Conference an unforgettable experience.

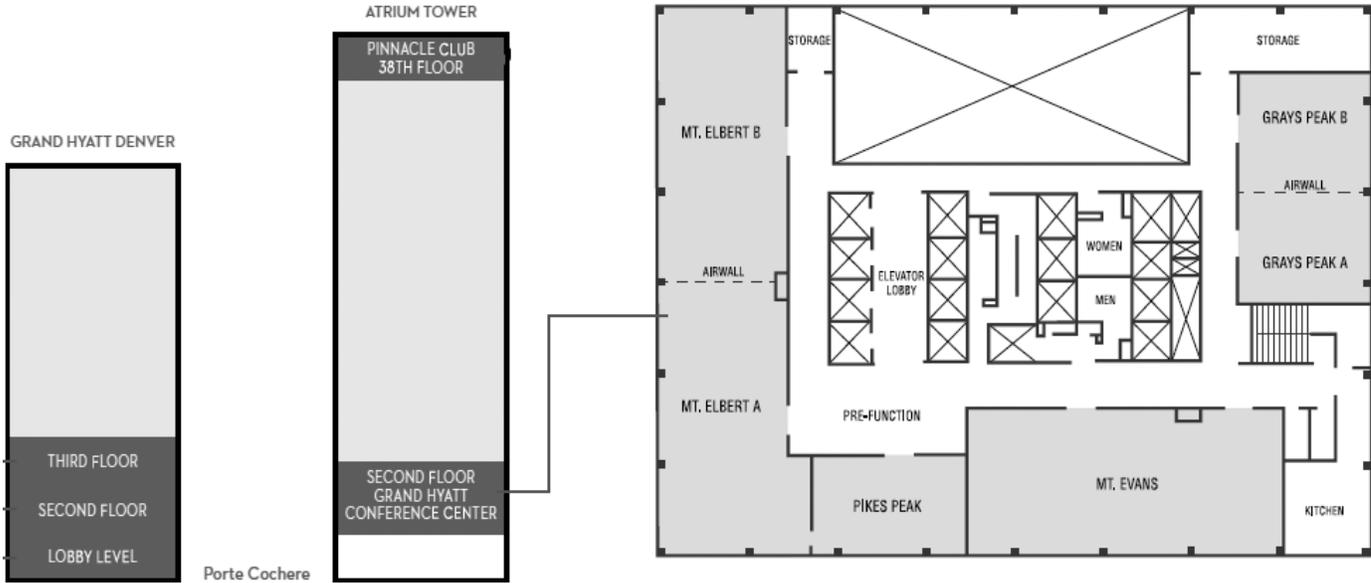
Sincerely,

Angela Bies  
Planning Committee Co-Chair

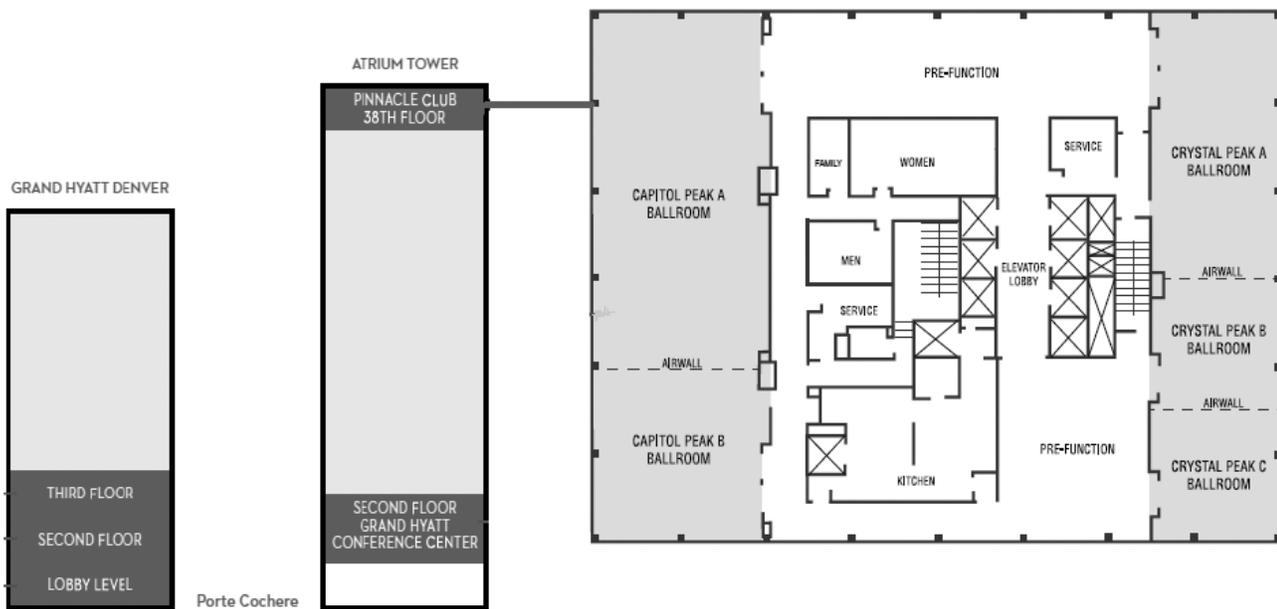
Chao Guo  
Planning Committee Co-Chair

# FLOOR PLANS

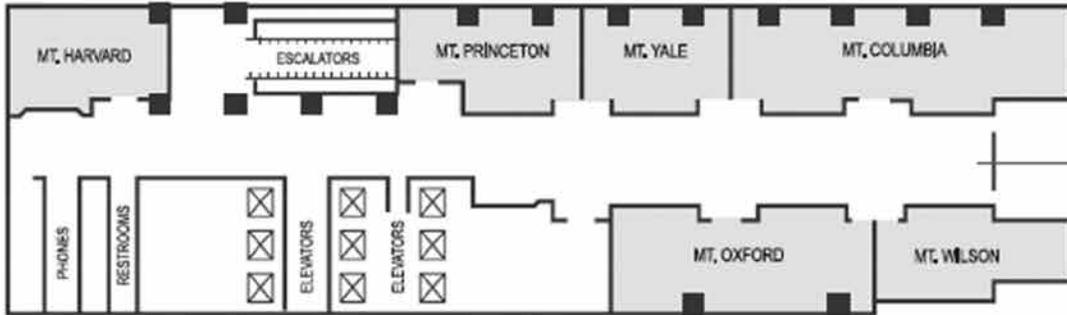
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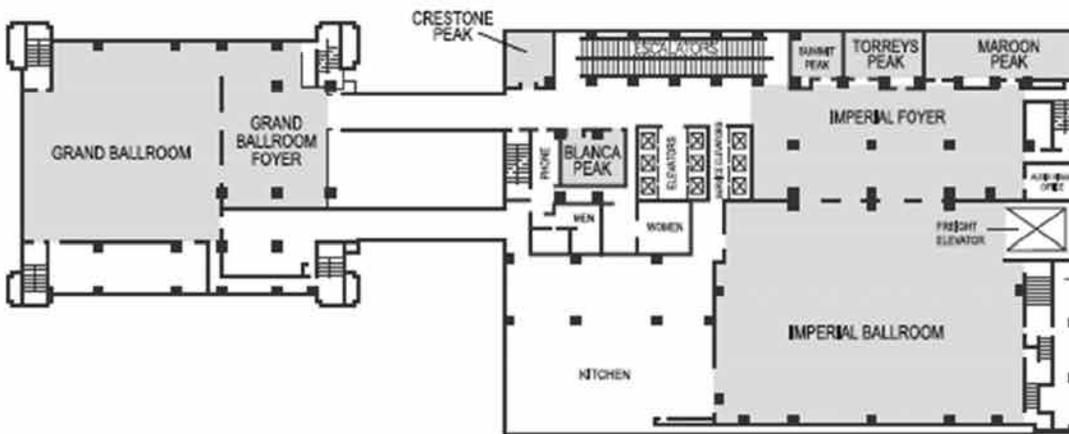
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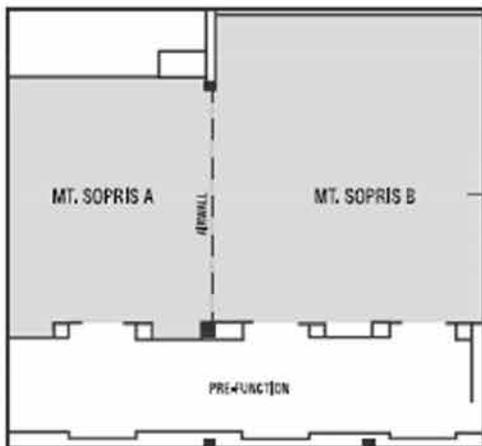
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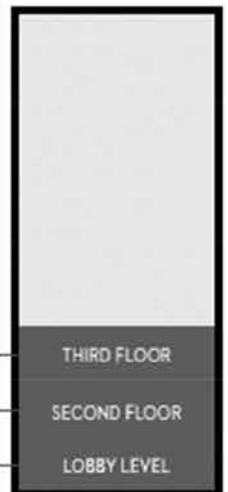
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# ARNOVA AWARDS

## **ARNOVA DISTINGUISHED ACHIEVEMENT AND LEADERSHIP IN NONPROFIT AND VOLUNTARY ACTION RESEARCH AWARD**

Joseph Galaskiewicz, University of Arizona

## **THE ARNOVA BEST BOOK AWARD**

Wendy Wong, University of Toronto  
Internal Affairs: How the Structure of NGO's Transforms Human Rights  
Cornell University Press (2012)

## **VIRGINIA HODGKINSON RESEARCH PRIZE AWARD**

Sarah Reckhow, Michigan State University  
Follow the Money: How Foundation Dollars Change Public School Politics  
Oxford University Press (2012)

## **GABRIEL G. RUDNEY MEMORIAL AWARD FOR OUTSTANDING DISSERTATION IN NONPROFIT AND VOLUNTARY ACTION RESEARCH**

Catherine E. Herrold, Indiana University Lilly Family School of Philanthropy  
Bankrolling the Arab Spring: The Role of Philanthropy in Egypt's Political Transition

## **RGK/ARNOVA PRIZE FOR NEW RESEARCH**

Jennifer Mosley, University of Chicago  
Nonprofit Involvement In Collaborative Governance

## **NVSQ BEST ARTICLE AWARD**

Gerhard Speckbacher, WU Vienna  
"The Use of Incentives in Nonprofit Organizations"  
Volume 42, Issue 5

## **BEST REVIEWER FOR NVSQ FOR 2014**

Woods Bowman, DePaul University

## **BEST PAPER AWARD FROM 2013 ARNOVA CONFERENCE**

Chao Guo, University of Pennsylvania  
Gregory Saxton, University at Buffalo SUNY  
"Speaking and Being Heard: How Advocacy Organizations Gain Attention in the Social Media World"

## **NML EDITOR'S PRIZE**

Thad Calabrese, Robert F. Wagner Graduate School of Public Service, NYU  
"Running on Empty: The Operating Reserves of U.S. Nonprofit Organizations"  
Vol. 23, no. 3 (Spring 2013)

## **EMERGING SCHOLARS AWARDS**

Rachel Christensen, Virginia Tech  
Brad R. Fulton, Duke University

Patricia Groble, Cleveland State University  
Lijun He, Indiana University Lilly Family School of Philanthropy  
Jennifer Amanda Jones, University of San Diego  
Katherine Preston Keeney, Virginia Tech  
Koichi Nakao, Tohoku University/ Miyagi Prefecture  
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Brent E. Sykes, Hillsdale Free Will Baptist College

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Amy Khare, University of Chicago  
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*Prof. Schwartz conducts research in urban policy, education policy, and public finance. She focuses on the causes of, consequences of, and government's role in inequality. Her current work on education policy focuses on relationships between schools, neighborhoods, and housing, and the efficacy of school reforms. She is editor of Education Finance and Policy.*



## **Rafael Fernández de Castro**

**Jay and Debe Moskowitz Chair in Mexico-U.S. Studies**

*Prof. De Castro is an expert on the relationship between Mexico and the United States. He has written and co-edited more than 30 books on U.S.-Latin American relations and Mexico's foreign policy. He is founder of the School of International Studies at the Instituto Tecnológico Autónomo de México and former foreign policy advisor to the president of Mexico.*

## **Sabina Schnell**

**Assistant Professor, Public Administration and International Affairs**

*Prof. Schnell's research focuses on international management and governance, international development, and transparency.*



## **Jesse Lecy**

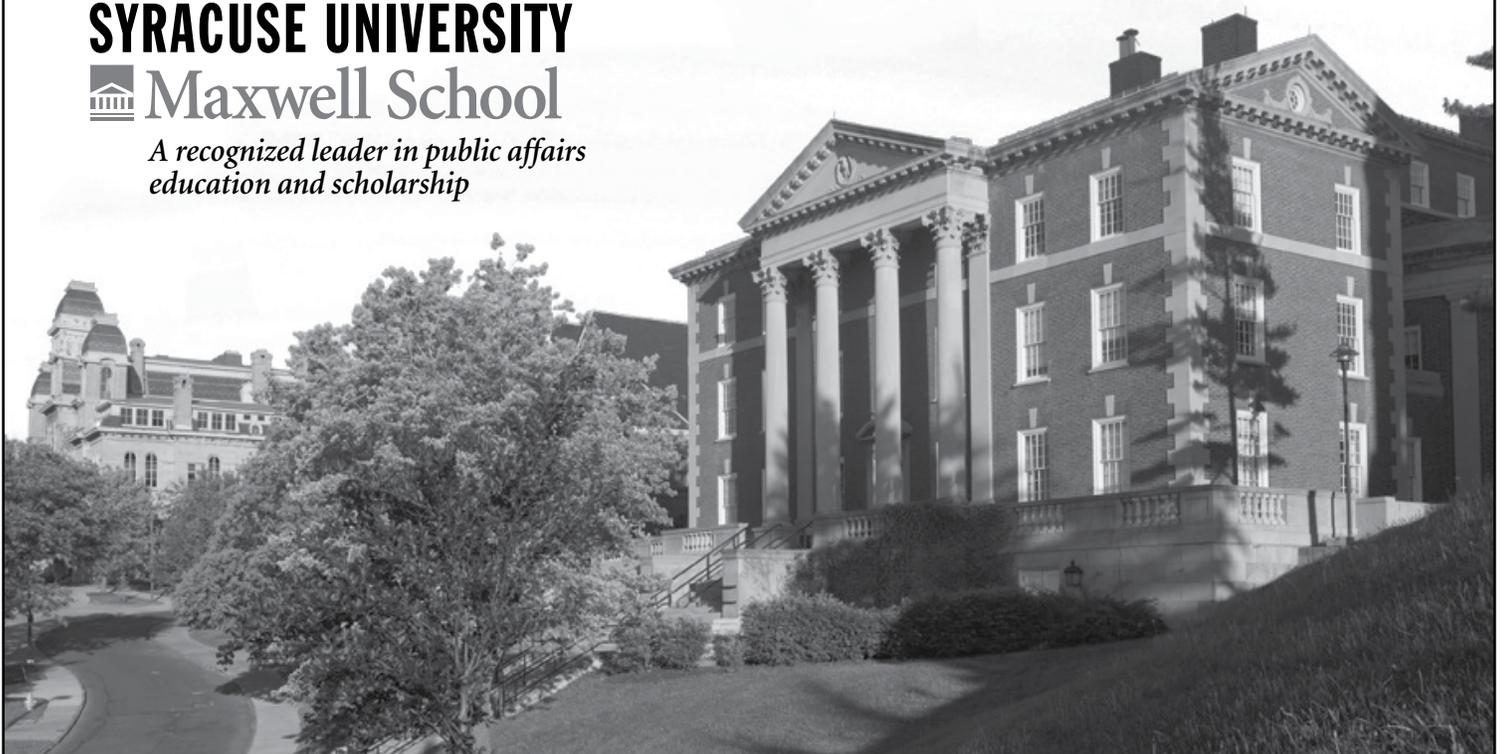
**Assistant Professor, Public Administration and International Affairs**

*Prof. Lecy's research focuses on understanding how nonprofits compete for resources, the effects of competition on organizational survival and performance, empirical issues of poverty measurement, and statistical modeling of community well-being.*



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It takes a tremendous amount of work on the part of many volunteers to make ARNOVA's Conference possible each year. We acknowledge here with deep gratitude the contributions of time and talent the following individuals who served this year.

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Chao Guo, University of Pennsylvania

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(in alphabetical order at time of printing)

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Visit these exhibitors located in the  
Ballroom Foyer; 2nd floor

**Thursday, November 20** 8:00 a.m. – 5:00 p.m.  
**Friday, November 21** 8:00 a.m. – 5:00 p.m.  
**Saturday, November 22** 8:00 a.m. – 11:30 a.m.

# POSTER PRESENTATIONS

Friday 8:00 to 10:00 am • Grand Ballroom

## Poster Session: Accountability, Effectiveness, Evaluation & Program Outcomes

### Participants:

- A Conceptual Framework For Nonprofit Social Accounting Laurie I. Mook, Arizona State University
- An Inquiry on “Us Versus Them” Dynamics in Mixed-Income Housing Developments Seungjong Cho, Case Western Reserve University
- Beyond Accountability: To Use or Not To Use? Elizabeth Ann Eckley, Indiana University of Pennsylvania
- Cohort Models of Learning in Capacity Building Programs: Examining the Links Between Program Design and Outcomes Tara K. Bryan, University of Nebraska at Omaha; Catherine Humphries Brown, University of Nebraska at Omaha
- Health Care for All: A Case Study of a Local Health Alliance and Its Pursuit of Enhanced Health Outcomes for Residents Straso Jovanovski, Rutgers University - Camden
- Interdisciplinary Collaboration Model for Serving Human Trafficking Victim Taekyung Park, Indiana University Purdue University Indianapolis
- Measuring Accountability and Effectiveness of NGOs in Developing Countries: Lessons Learned from Nepal Krishna Roka, University Of Wisconsin-Stevens Pt
- The Association of Community Benefit Service of Nonprofit Hospitals with Related Party Transactions YiCheng Ho, National Chengchi University; Jenn-Shyong Kuo, National Taipei University

## Poster Session: Collaboration & Networks

### Participants:

- A Place for Art: A Case Study of Culture, Community, and Collaboration Matthew Ehlman, Indiana University and Numad Group; B. Kathleen Gallagher, Southern Methodist University
- Creating Shared Value from Scratch – An Analysis of Synergies and Conflicts in a For-Profit–Nonprofit Collaboration Stefan Ingerfurth, Hamburg Center for Health Economics; University of Hamburg; Jurgen Willems, Hamburg university; Vera Hinz, Hamburg Center for Health Economics; University of Hamburg
- Determining “Stakes” in Response to a Wicked Problem: Implications for Nonprofits and Networks Katherine R Cooper, University of Illinois
- Elite Networks in Small Cities: A Social Network Analysis of Nonprofit Boards in El Dorado, Arkansas Vickie L. Edwards, University of Arkansas at Little Rock; Margaret F Reid,

University of Arkansas; Joshua K Miller, University of Arkansas at Little Rock

Redefining Citizen Engagement in Contemporary America: Insights from the National Civic League’s All-America City Award Program Jeannette M. Blackmar, University of Kansas

Strengthening Nonprofit Capacity to Manage Collaborations: The Case Study of Partnership Management of Communities in Schools of North Texas Hee Soun Jang, University of North Texas; Jesus Neftali Valero, University of North Texas; Jung Wook Kim, University of North Texas

## Poster Session: Community & Grassroots Organization/ Secular & Faith-Based

### Participants:

- Does Social Media Change Social Movement Organization Arrangements? Applying Organizational and Diffusions of Innovations Theories. Kathryn Cope, University of Colorado Denver, School of Public Affairs
- Social Entrepreneurship Role on Community Engagement: How to Transform Their People in Rural Migrant Worker Supplier and Rural Tourism? Saiful Islam, Yonsei University Wonju Campus - South Korea
- Promise Neighborhoods: Managing Collaboration and Connectivity Allison S Tung

## Poster Session: Management, Leadership & Strategy

### Participants:

- Emotional Labor, Job Attitudes, and Behavioral Outcomes Seung-Bum Yang, Konkuk University
- Iron Sharpens Iron: Nonprofit Leadership Development Through Collaborative Experiential Programs Jessica K. Sveen, Regis University; Meme D. Kinoti, Regis University
- The Executive Director as Synergistic Leader: A Case Study of Effective Nonprofit Organization Leaders Jennifer Rinella, Rockhurst University

## Poster Session: Philanthropy, Fundraising & Giving

### Participants:

- Boon or Boondoggle: Foundation-Coordinated Professional Support Services for Nonprofits and Their Value Noah J Isserman, University of Illinois & University of Cambridge
- Branding in Small Charities: Towards a Theoretical Understanding and Practical Application Stephen Lee, Cass Business School; Natasha Roe, Cass Business School
- Cause-Related Marketing: An Analysis of Consumer-Philanthropy and the Breast Cancer Movement Andrea Bennett, Georgia Southern University
- Charitable Giving, Religiosity, and Charitable Solicitation Yan Li, University of Mississippi

Crowdfunding as a New Way of Resource Mobilization for Nonprofit Organizations Marietta Hainzer, Johannes Kepler University Linz; Sandra Stoetzer, Johannes Kepler University Linz, Institute for Public and Nonprofit Management

Donor Decision Making: Does CEO Compensation Matter? Skylar Rolf, University of Nebraska-Lincoln

Donor Loyalty: Variation by Category of Nonprofit Organization Lili Wang, Arizona State University; Wesley E. Lindahl, North Park University

Feeding the Poor: The Portrayal of Destitute Children in NGO Fundraising Campaigns in India Abhishek Bhati; Angela M. Eikenberry, University of Nebraska at Omaha

Functional Determinants Of The Decision To Donate Money To A United States Nonprofit Organization Christopher Govekar, University of Phoenix

Measuring the Impact of Funding Resources on NPI Production: Shortcomings of Czech Macroeconomic Data Zuzana Prouzova, Masaryk University; Gabriela Vacekova, Masaryk University

Understanding Income Composition for Nonprofits: Does Asian Community Center in USA Have Fixed Income Portfolios? Sung-Ju Kim, Monmouth University; Lewis Hyukseung Lee, University of Pittsburgh

When Donors Do Not Trust Managers to Invest in Organizational Sustainability, Do They Undermine the Efficacy of NPO Programs? Durgesh Kumar, University of South Carolina-Columbia; Dennis Poole, University of South Carolina

Will Trust in Government Crowd Out Charitable Giving? Huafang Li, Rutgers University; Yunsoo Lee, Rutgers University--Newark

Philanthropy in Developing Countries Rosine Mbuente Watat, Georgia Southern University

The Debate for Intercollegiate Athletics and 501 (c)(3) Status Megan Baker, Georgia Southern University

#### **Poster Session: Public Policy & Law**

##### **Participants:**

Federal Spending and the Nonprofit Sector: Before, During, and After the Great Recession Emily Connelly, George Mason University

Support or Utilize? Exploring the Motives of Cooperative Legislation Park Ry Taemin, Yonsei University

Sustainability of Social Enterprise and the Role of Local Government: Comparing Seoul, Sungnam, and Wonju cities in South Korea Lee Bokyeong, Yonsei University(Wonju)

Nonprofit Brothels of Bogotá: For Whose Common Good? Van C. Evans, Indiana University

#### **Poster Session: Teaching & Education**

##### **Participant:**

Identity Crisis within Nonprofit Education? A

Review of Department Mission Statements Eugene Wilkerson, Regis University

#### **Poster Session: The Conference Track**

##### **Participants:**

An Analysis of Collaborative Value Creation: Lessons from the Field Karabi C. Bezboruah, School of Urban and Public Affairs, University of Texas at Arlington; Dustin Schwandt, The University of Texas at Arlington

Coercive Isomorphism or Community Needs? Government Created Nonprofits Sandy Zook, Georgia State University

Collective Impact and Nonprofit Organizations- Whether and What Do Social Organizations Gain or Lose from Collective Impact Initiatives? Ronit Amit, The Gandy Foundation

Examining Nonprofit/For-Profit Competition Through the Case of a Spay-Neuter Clinic Ann Marie K Kinnell, The University of Southern Mississippi

The Evolving Landscape of Social Enterprise Development in Taiwan: Critical Review and Cases Jennifer H Chen, Nanhua University

#### **Poster Session: Voluntarism & Volunteering**

##### **Participants:**

Giving Back: Lessons Learned from Refugees and Immigrants Justin S Lee, University of North Carolina at Greensboro; Suzie S. Weng, Virginia Commonwealth University

Immigrant Volunteering – Country of Origin as Determinant of Volunteer Behavior Marlene Walk, University of Pennsylvania

Motivating and Recruiting the Volunteers from the University Population Cinnamon Dowd, Georgia Southern University

Scientist Volunteers as Volunteer Managers in Public Science Outreach Initiatives Catherine Vrentas, The Engaged Scientist

The Volunteer Experience: One State's Observations from Volunteers and Nonprofit Organizations Sue Carter Kahl, University of San Diego; Laura Deitrick, USD Caster Family Center for Nonprofit and Philanthropic Research; Kim Hunt, University of San Diego; Mary Jo Schumann, University of San Diego

Value of Professional Membership Through a Prism of Cultural Differences: Creating Models of Affiliation and Engagement Marina Saitgalina, University of North Texas; Lisa A. Dicke, University of North Texas

Volunteer Management in Local Government: Does Adoption of Volunteer Management Best Practices Lead to Volunteer Attraction or Retention? Amina Sillah; Lisa A. Dicke, University of North Texas



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# CONFERENCE-AT-A-GLANCE

## ARNOVA Conference Schedule & Major Events

**PLEASE NOTE Concurrent Sessions – Papers and Panels – will take place in rooms located throughout the Grand Hyatt Hotel and Conference Center. Check the detailed schedule portion of the program for specific room locations.**

|   |   |
|---|---|
| Thurs / 7:00 am<br>Imperial Ballroom<br>Continental Breakfast       | Orientation Breakfast – An orientation to the Conference and ARNOVA for those new to our ranks, but all are welcome to come.  |
| Thurs / 8:15 to 9:45 am   | 1 <sup>st</sup> Set of Concurrent Sessions – Papers & Panels  |
| Thurs / 10:00 to 11:30 am   | 2 <sup>nd</sup> Set of Concurrent Sessions – Papers & Panels  |
| Thurs / 11:30 am<br>Imperial Ballroom                               | Opening Lunch <i>sponsored by Baruch College</i><br>This lunch is a time to reconnect, recharge and renew your connections with fellow ARNOVA members. A plated lunch will be served. Immediately following lunch will be the first Plenary Session of the conference.  |
| Thurs / 12:30 pm<br>Imperial Ballroom                               | Opening Plenary: Evolving Sectoral Relationships – Philanthropy Fulfilling Public Sector Responsibilities<br>Tightening of government budgets has placed a greater strain on the nonprofit sector. Philanthropic organizations are seeing increased demand of their services and a reduction of government funding. However, natural disasters in Colorado and the Detroit bankruptcy has placed philanthropic organizations in a unique and evolving role. Private foundations met with the bankruptcy judge in Detroit to create a formula to protect the cities art work from being auctioned as assets of the bankruptcy estate. In Colorado, natural disasters and shrinking budgets have required philanthropic institutions to provide traditional government services. This panel examines the evolving role of the sectors during a time of turbulence using the Colorado case study.<br>Moderator: Angela Bies, University of Maryland<br>Panel: David Miller, President, Denver Foundation<br>Doug Yeiser, President, Foothills United Way<br>Renny Fagan, President, Colorado Nonprofit Association |
| Thurs / 2:00 to 3:30 pm   | 3 <sup>rd</sup> Set of Concurrent Sessions – Papers & Panels  |
| Thurs / 3:45 to 5:15 pm   | 4 <sup>th</sup> Set of Concurrent Sessions – Papers & Panels  |
| Thurs/5:30 to 6:30 pm   | <b>ARNOVA SECTION MEETINGS:</b> All ARNOVA Sections will host their membership meetings. This is a great opportunity to learn what each section offers. All are welcome. See conference schedule detail for specific room locations.  |
| Thurs / 8:00 to 10:00 pm<br>Mt. Sopris<br>Cash bar and light snacks | What is Philanthropy? Movie Viewing<br>Come enjoy the screening of this film produced by Salvatore Alaimo, PhD. This educational film enhances our understanding of the concept of philanthropy and its role in American culture and society. It seeks to broaden our perspectives for giving, enhance our understanding for philanthropy’s capabilities and shortcomings, and provoke us to reflect on our giving.   |
| Fri / 7:00 am<br>Continental Breakfast<br>Grand Ballroom            | <b>Membership Meeting:</b> We encourage the attendance of all ARNOVA members at our Annual Meeting. Hear reports on the state of your Association, including presentations of issues for discussion regarding our future.   |
| Fri/ 8:00 to 10:00 am<br>Grand Ballroom                             | Poster Session  |
| Fri / 8:15 to 9:45 am   | 5 <sup>th</sup> Set of Concurrent Sessions – Papers & Panels  |
| Fri / 10:00 to 11:30 am   | 6 <sup>th</sup> Set of Concurrent Sessions – Papers & Panels  |



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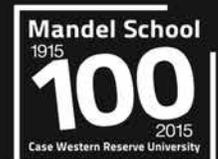
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## CONFERENCE AT-A-GLANCE CONTINUED

|                                     |  |
|-------------------------------------|--|
| Fri / 11:30 am<br>Imperial Ballroom | ARNOVA's Awards Luncheon <i>sponsored by the School of Public and Environmental Affairs, Indiana University Bloomington</i><br>Here, as every year, we will present awards for the best work and outstanding achievements in our field(s). These include the Awards for Best Book and Best Articles, the Virginia Hodgkinson Prize and RGK Prize, and the Distinguish Achievement Award. (The list appears on p. 10 of this program.)  |
| Fri / 2:00 to 3:30 pm               | 7 <sup>th</sup> Set of Concurrent Sessions – Papers & Panels   |
| Fri / 3:45 to 5:15 pm               | 8 <sup>th</sup> Set of Concurrent Sessions – Papers & Panels   |
| Fri / 5:30 to 6:00 pm               | ARNOVA COMMON INTEREST GROUPS INFORMATION MEETINGS:<br>This year ARNOVA has five Common Interest Groups that have been in formation. They are: the Critical Perspectives Interest Group, Early Scholars Common Interest Group, Governance Interest Group, Global Issues and Transnational Actors (GITA) Common Interest Group and Humanistic Understandings of Philanthropy Common Interest Group. Come learn about these new groups and what their plans are to grow into a Section. See detailed conference schedule for room locations. |
| Fri / 6:00 -8:00 pm                 | <b>Reception</b> – sponsored by <i>Indiana University Lilly Family School of Philanthropy</i><br>Pinnacle Club – 38th Floor in the Atrium Tower<br>Light hor d'oeuvres and cash bar available.   |
| Sat / 8:15 to 9:45 am               | 9 <sup>th</sup> Set of Concurrent Sessions – Papers & Panels   |
| Sat. / 10:00 to 11:30 am            | 10 <sup>th</sup> Set of Concurrent Sessions – Papers & Panels  |
| Sat / 11:45 am<br>Imperial Ballroom | Closing Lunch & Plenary<br>sponsored by University of Maryland School of Public Policy<br>Wendy Spencer, CEO, Corporation for National and Community Service   |
| 2015 ARNOVA Conference              | We wish all a safe journey home, and hope to see everyone in <b>Chicago, IL on November 19-21.</b>   |

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**Dr. Tara Kolar Bryan** Research interests include nonprofit capacity building and organizational change as it relates to the strategic management of nonprofit organizations.

**Dr. Angela M. Eikenberry** Research interests include philanthropy, voluntary association, marketization and their role in democratic governance. **Giving Circles: Philanthropy, Voluntary Association, Democracy** (Indiana University Press, 2009) won the CASE 2010 John Grenzebach Research Award for Outstanding Research in Philanthropy. 2014-15 Fulbright Scholar Recipient, United Kingdom, University of Birmingham.

# ARNOVA SECTION ACTIVITIES

## COMMUNITY GRASSROOTS ASSOCIATION (CGA) SECTION

|   |          |                |
|---|----------|----------------|
| CGA Section Colloquium: Regulating Advocacy: Implications of IRS Regulations for Grassroots Organizations |          |                |
| Mt Oxford   | Thursday | 3:45 pm        |
| CGA Section Colloquium: Critical Perspectives on Funding the Grassroots                                   |          |                |
| Crestone Peak   | Friday   | 10:00 am       |
| Membership Meeting  |          |                |
| Mt Oxford   | Thursday | 5:30 – 6:30 pm |

**CGA Informal Dinner.** Meet at the Mt Oxford room at 6:30 pm on Thursday, 11/20 (immediately following the CGA membership meeting). Join current and prospective CGA members as we proceed to a nearby restaurant (exact location TBD) for lively conversation over drinks and dinner (pay your own way). Contact Jennifer Shea to register (jshea@sfsu.edu).

## PRACADEMICS SECTION

|  |          |                |
|--|----------|----------------|
| Pracademics Section Colloquium: Unwritten Rules: Focusing Unreadable Pages in the Philanthropic Playbook |          |                |
| Mt. Elbert B   | Thursday | 3:45 pm        |
| Pracademics Section Interactive Discussion Session: Spanning Boundaries to Translate Theory to Practice  |          |                |
| Crestone Peak  | Thursday | 2:00 pm        |
| Membership Meeting   |          |                |
| Mt Elbert B  | Thursday | 5:30 – 6:30 pm |
| Section Dinner   |          |                |
| Appaloosa Grill  | Thursday | 7:00 pm        |

## SOCIAL ENTREPRENEURSHIP/ENTERPRISE SECTION (SEES)

|  |          |                |
|--|----------|----------------|
| SEES Colloquium: Frontiers of Social Entrepreneurship Research |          |                |
| Mt Yale  | Friday   | 3:45 pm        |
| Membership Meeting   |          |                |
| Mt Elbert A  | Thursday | 5:30 – 6:30 pm |

## THEORIES, ISSUES, AND BOUNDARIES (TIBS) SECTION

|   |          |                |
|---|----------|----------------|
| TIBS Colloquy: Nonprofits in American Politics: Before and After Citizens United  |          |                |
| Grays Peak B  | Friday   | 2:00 pm        |
| TIBS Colloquy: Social Impact Bonds: Blurring the Boundaries: Exploring Relationships between Nonprofits, Government, and Private Equity Firms |          |                |
| Grays Peak B  | Thursday | 8:15 am        |
| Membership Meeting  |          |                |
| Mt Yale   | Thursday | 5:30 – 6:30 pm |

**TIBS Informal Dinner will be held on Thursday 11/20 at 7pm, location Rock Bottom Brewery.** This is a dinner open to all ARNOVA conference attendees and is a time for good conversation at a reasonably priced restaurant. Contact Wenjue Knutsen (wknutsen@business.queensu.ca) by Friday 11/14 to register.

## TEACHING SECTION

### NEW TRADITION – THE TEACHING SECTION DINNER

Wednesday, November 19, 2014  
Time: 5:00 PM to 6:30 PM  
Location: “Cho Lon” Restaurant

Please join our members for this new tradition held on November 19<sup>th</sup> before the Teaching Section’s Pre-Conference Workshop. We have reserved a table at “Cho Lon” at 5:00 pm (see <https://www.cholon.com/denver/>)

Please RSVP by November 14<sup>th</sup> to Brenda Bushouse at bushouse@polsci.umass.edu

Pre-Conference Workshop:  
*“Teaching and Assessment Strategies That Work”*  
Wednesday, November 19, 2014  
Time: 7:00 PM to 9:00 PM  
Location: Maroon Peak

This year the Teaching Section’s Pre-Conference Workshop is focused on sharing stories of successful teaching strategies in a “Ted-type” format. The session is designed to provide insight into best practices that can be used by new faculty and seasoned faculty to enhance their ability to engage students in meaningful learning and to measure student success.

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*Dean; C. Erwin and Ione L. Piper Chair and Professor*



**Alan Kreditor**  
*Professor; Senior Vice President Emeritus, USC*



**Don Morgan**  
*Adjunct Associate Professor; Interim Director, Master of Nonprofit Leadership and Management program*



**Shui Yan Tang**  
*Frances R. and John J. Duggan Professor in Public Administration*

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## SECTION ACTIVITIES, CONTINUED

Teaching Section continued  
 Membership Meeting  
 Maroon Peak Thursday 5:30 – 6:30 pm

Teaching Section Dinner  
 Date: Thursday, November 20, 2014  
 Time: Immediately following Teaching  
 Section meeting

Teaching Section Colloquium:  
 Innovative Methods for Teaching  
 Nonprofit Management  
 Mt. Princeton Thursday 10:00 am

Teaching Section Colloquium:  
 NACC Curricular Guidelines  
 Pikes Peak Friday 3:45 pm

## THE VALUES (VRADS) SECTION

Pre-conference Session:  
 Defining the Dark Side: From Evil to Terror  
 Wednesday, November 19, 2014  
 Time: 2:00 PM to 5:30 PM  
 Location: Mt Harvard

Values Section (VRADS) Dark Side Colloquium:  
 Come Over to the Dark Side: We Have Lawyers, Guns,  
 and Money  
 Mt. Elbert B Friday 3:45 pm

Values Section (VRADS) Light Side Colloquy: Impacts  
 of Spiritual, Religious, and Cultural Values in Nonprofit  
 Organizations  
 Mt Harvard Thursday 3:45 pm

Membership Meeting  
 Mt Harvard Thursday 5:30 – 6:30 pm



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# CONCURRENT SESSIONS BY TRACK

## ACCOUNTABILITY, EFFECTIVENESS, EVALUATION & PROGRAM OUTCOMES

An Organizational Perspective on Evaluation Utilization and Performance

*Paper Session Thursday 8:15am Mt. Wilson*

Assessing the Impact of Nonprofit Capacity

*Paper Session Thursday 10:00am Crestone Peak*

Building a Performance Measurement Dialogue: Engaging Practitioners on Critiques of Current Practice

*Colloquium Thursday 10:00am Mt. Wilson*

Measuring the Broader Impact of Nonprofit Organizations

*Paper Session Thursday 2:00pm Mt Elbert A*

*Data Driven Approaches to Evaluation and Effectiveness*

*Paper Session Thursday 2:00pm Mt. Wilson*

Reputations and NGOs

*Panel Thursday 3:45pm Mt. Wilson*

Nonprofit Effectiveness – Human Service Perspective

*Paper Session Friday 8:15am Mt. Wilson*

Capacity-Oriented Approach to Nonprofit Accountability and Performance

*Paper Session Friday 10:00am Mt. Wilson*

NGO Accountability – International Perspectives

*Paper Session Friday 2:00pm Mt. Wilson*

Signals and Constraints: Exploring the Financial Metrics

*Paper Session Friday 2:00pm Mt. Elbert B*

Beyond the Federal Poverty Level: the Challenge of Implementing New Economic Security Measures

*Panel Friday 3:45pm Mt. Wilson*

Values Section (VRADS) Dark Side Colloquium: Come Over to the Dark Side: We Have Lawyers, Guns, and Money

*Colloquium Friday 3:45pm Mt. Elbert B*

Evaluation Perspectives of the Arts: Missions, Capacity and Performance

*Paper Session Saturday 8:15am Mt. Wilson*

## BOARDS & GOVERNANCE

Roles, Structures, and Processes in Board Governance

*Paper Session Thursday 8:15am Grays Peak A*

Thinking About Boards

*Paper Session Thursday 10:00am Grays Peak A*



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**'Emerging Trends in Corporate Board Governance, a Lesson for Nonprofit Boards?'**

**'Improving CFOs Relationships with their CEO and Board'**

**'What's Special about Nonprofit Mergers?'**

**'Enterprise Risk Management for Not for Profit Organizations?'**

**'Exemption Issues of 501(c)(4), (5) and (6) Organizations?'**

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Governance Data at BoardSource:  
Exploring Opportunities for Analysis  
*Colloquium Thursday 3:45pm Torreys Peak*

Board Characteristics, Board Effectiveness, and  
Organizational Performance  
*Paper Session Friday 8:15am Mt. Elbert B*

A Fresh Look at Governance: Emerging  
Models and Established Links  
*Paper Session Friday 10:00am Mt. Elbert B*

Governance Beyond the Board: A Deeper Dive Into  
Power Issues within Nonprofits and Networks  
*Colloquium Friday 2:00pm Mt Oxford*

Hybridity and Nonprofit Organizations:  
The Implications for Governance  
*Panel Friday 3:45pm Mt Oxford*

Complexity and Influence in Nonprofit Governance  
*Paper Session Saturday 8:15am Mt Oxford*

When the Board is the Problem  
*Paper Session Saturday 10:00am Mt Oxford*

**COLLABORATION & NETWORKS**

A 360-Degree View of Collaboration  
*Paper Session Thursday 8:15am Crestone Peak*

Multiple Vantage Points on Disaster Response  
*Paper Session Thursday 8:15am Torreys Peak*

Managing Networks  
*Paper Session Thursday 8:15am Mt Yale*

Pracademics Section Interactive Discussion Session:  
Spanning Boundaries to Translate Theory to Practice  
*Colloquium Thursday 2:00pm Crestone Peak*

Examining the Determinants of Collaboration Outcomes  
*Paper Session Thursday 3:45pm Grays Peak B*

Pracademics Section Colloquium: Unwritten Rules:  
Focusing Unreadable Pages in the Philanthropic Playbook  
*Colloquium Thursday 3:45pm Mt. Elbert B*

Network Evolution: Formation of Relationships  
*Paper Session Friday 8:15am Torreys Peak*

Mobilizing and Organizing Community Health Services:  
The Community Platform, Navigators,  
Health Fairs and More  
*Colloquium Friday 8:15am Mt. Sopris B*

So, How Do We Bridge the Research/Practice Gap?  
Reflections on an Unusual Collaborative  
Action Research Project  
*Colloquium Friday 3:45pm Torreys Peak*



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## CONCURRENT SESSIONS BY TRACK, CONTINUED

Collaborative Governance and Strategy  
*Paper Session Saturday 8:15am Mt. Sopris A*

Sector Differences in Networks  
*Paper Session Saturday 8:15am Torreys Peak*

Varied Lenses on Nonprofit Collaborations  
*Paper Session Saturday 10:00am Mt. Sopris A*

The Ties that Bind and Propel: Collaborative Dynamics  
*Paper Session Saturday 10:00am Mt. Wilson*

### COMMUNITY & GRASSROOTS ORGANIZATION/SECULAR & FAITH-BASED

Philanthropy, Legitimacy and Islamic Education – Mapping the Landscape of Islamic Schools in the U.S.  
*Panel Thursday 10:00am Torreys Peak*

Diverse Strategies for Grassroots Advocacy  
*Paper Session Thursday 2:00pm Torreys Peak*

CGA Section Colloquy: Regulating Advocacy: Implications of IRS Regulations for Grassroots Organizations  
*Colloquium Thursday 3:45pm Mt Oxford*

Values Section (VRADS) Light Side Colloquy: Impacts of Spiritual, Religious, and Cultural Values in Nonprofit Organizations  
*Colloquium Thursday 3:45pm Mt Harvard*

Evolving Roles of Grassroots and Faith-based Organization  
*Paper Session Thursday 3:45pm Crestone Peak*

CGA Section Colloquy: “Critical Perspectives on Funding the Grassroots.”  
*Colloquium Friday 10:00am Crestone Peak*

Social Capital: Influences on Grounding Organizational Performance  
*Paper Session Friday 2:00pm Torreys Peak*

Nonprofit Organizations and Voluntary Action: Asking the Right Questions About Civic Culture  
*Panel Friday 3:45pm Crestone Peak*

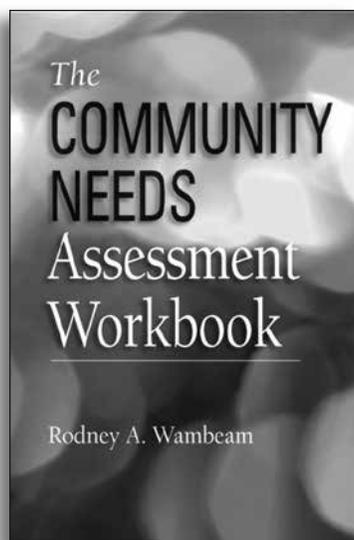
Access to Services Outside of the State  
*Paper Session Friday 3:45pm Mt. Sopris B*

Faith and Lucre: How Religion and Public Funding Influence Social Welfare Services (Oxford University Press, Forthcoming)  
*Panel Saturday 8:15am Mt. Elbert B*

Innovation & Entrepreneurship Case Studies in Innovation and Social Enterprise  
*Paper Session Thursday 8:15am Mt. Sopris A*

Social Entrepreneurship from Multiple Levels and Perspectives  
*Paper Session Thursday 2:00pm Mt. Sopris A*

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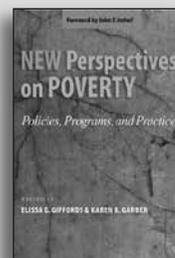


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International Perspectives on Social Entrepreneurship  
*Paper Session Thursday 3:45pm Mt. Sopris A*

Cases in Innovative Nonprofits:  
Organizations That Make a Difference I  
*Panel Friday 8:15am Mt. Sopris A*

Social Entrepreneurship and Work Based Social Enterprise  
*Paper Session Friday 10:00am Mt Yale*

Nonprofits and Entrepreneurial Leadership  
*Paper Session Friday 10:00am Mt. Sopris A*

Hybridity: Hope or Hype?  
*Paper Session Friday 2:00pm Mt Yale*

Topics in Social Enterprise and Nonprofit Innovation  
*Paper Session Friday 3:45pm Mt Evans*

SEES Colloquium: Frontiers of Social  
Entrepreneurship Research  
*Panel Friday 3:45pm Mt Yale*

Cases in Innovative Nonprofits: Organizations That Make a  
Difference II  
*Panel Saturday 10:00am Mt Yale*

Legal Forms and Shared Value  
*Paper Session Saturday 8:15am Mt Yale*

Performance and Outcome Measurement  
*Paper Session Thursday 10:00am Mt. Sopris A*

### MANAGEMENT, LEADERSHIP & STRATEGY

Capacity and Planning in the  
Nonprofit Sector  
*Paper Session Friday 10:00am Mt Columbia*

Mission and Organizational Change  
*Paper Session Friday 10:00am Mt Oxford*

Leadership in Nonprofit Organizations  
*Paper Session Friday 2:00pm Mt Columbia*

Building Theory on Nonprofit Finance  
*Paper Session Friday 3:45pm Mt Columbia*

Nonprofit Finance: Burdens and Opportunities  
*Panel Thursday 8:15am Mt Oxford*

Achieving Financial Sustainability  
*Paper Session Thursday 8:15am Mt Columbia*

Exploring Revenue Structure in the Nonprofit Sector  
*Paper Session Thursday 10:00am Mt Columbia*

Understanding Births and Deaths for the Nonprofit Sector  
*Colloquium Thursday 10:00am Mt Yale*

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## CONCURRENT SESSIONS BY TRACK, CONTINUED

The Future of NGOs  
*Panel Thursday 2:00pm Mt Columbia*

Marketing and Branding in the Nonprofit Sector  
*Paper Session Thursday 2:00pm Mt Yale*

Human Factors and Organizational Outcomes  
*Paper Session Thursday 2:00pm Mt. Oxford*

Advocacy in Nonprofits: Consideration of Functions, Reporting, and Evolution Over Time  
*Paper Session Thursday 3:45pm Mt Columbia*

Hair Rules: Stories, Leadership and Inclusion in Changing Third Sector Organizations  
*Panel Friday 8:15am Mt Columbia*

Making Decisions in Complex Environment  
*Paper Session Friday 8:15am Crestone Peak*

Creating Strong Human Resources in Nonprofits  
*Paper Session Saturday 8:15am Mt Columbia*

The Power of Theory and Method in Nonprofit Research  
*Paper Session Saturday 8:15am Mt Harvard*

Collaborations, Networks, and Mergers  
*Paper Session Saturday 10:00am Mt. Elbert B*

Managing Multiple Stakeholder Relationships  
*Paper Session Saturday 10:00am Mt Columbia*

### PHILANTHROPY, FUNDRAISING & GIVING

Advancing the Study of Grantmaking: Analysis of Competitive Markets, Network Structures and Grantmaking Strategies  
*Panel Thursday 8:15am Mt Elbert A*

Trends in U.S. Giving  
*Paper Session Thursday 8:15am Mt. Elbert B*

After A Versatile American Institution and American Foundations: Whither Foundation Research?  
*Colloquium Thursday 10:00am Mt Elbert A*

Taxes and Donations  
*Paper Session Thursday 10:00am Mt. Elbert B*

Data and Rational Philanthropy  
*Paper Session Thursday 10:00am Pikes Peak*

Lessons Learned from Studying Career Trajectories of Professionals of Color in Philanthropy  
*Colloquium Thursday 2:00pm Grays Peak A*

Gender and Philanthropy  
*Panel Thursday 2:00pm Pikes Peak*

What Makes Donors Tick? Using Field Experiments to Develop Effective Fundraising Strategies  
*Panel Thursday 3:45pm Grays Peak A*



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Experiments and Data Innovations in Philanthropy  
*Paper Session Thursday 3:45pm Mt Elbert A*

History and Philanthropy  
*Paper Session Thursday 3:45pm Pikes Peak*

Tax Policy and Philanthropy: Empirical Perspectives  
*Panel Friday 8:15am Pikes Peak*

Comparative and International Philanthropy  
*Paper Session Friday 8:15am Mt Elbert A*

Early Findings from the Growth in Giving Initiative  
*Panel Friday 10:00am Mt Elbert A*

Open 990 Data On the Horizon:  
 Transparency, Impact and Innovation  
*Panel Friday 10:00am Torreys Peak*

High Net Wealth and Giving  
*Paper Session Friday 10:00am Pikes Peak*

Nonprofit Sector Research and Education in the  
 Gulf Arab Region  
*Colloquium Friday 2:00pm Pikes Peak*

Current Perspectives on the Global Growth of Community  
 Foundations: New Research on the Middle East, United  
 Kingdom and United States  
*Panel Friday 2:00pm Mt Elbert A*

Paths, Perception and Identity in Philanthropy  
*Paper Session Friday 2:00pm Crestone Peak*

Exogenous Influences on Philanthropy  
*Paper Session Friday 3:45pm Mt Elbert A*

Civic and Social Capital in Giving  
*Paper Session Saturday 8:15am Mt Elbert A*

Enduring Influences on Philanthropy  
*Paper Session Saturday 8:15am Pikes Peak*

Workplace Giving  
*Panel Saturday 10:00am Mt Elbert A*

Institutional Philanthropy  
*Paper Session Saturday 10:00am Torreys Peak*

Geography and Philanthropy  
*Paper Session Saturday 10:00am Pikes Peak*

**PUBLIC POLICY & LAW**

State Regulation & Enforcement of the  
 Charitable Sector  
*Colloquium Thursday 8:15am Mt Harvard*

Foundations and Public Policy: New Relationships and  
 New Ideas for Social Impact  
*Panel Thursday 10:00am Mt Harvard*

New Theory and Research on Advocacy  
*Paper Session Thursday 2:00pm Mt Harvard*

(Almost) 100 Years of the Charitable Deduction  
*Colloquium Friday 8:15am Mt Harvard*

New Research on Sectoral Relationships, Funding,  
 Citizen Participation and Provisions of Services  
*Paper Session Friday 10:00am Mt Harvard*

Nonprofits, Social Enterprises, Law and  
 Public Policy in the United States  
*Panel Friday 2:00pm Mt Harvard*

New Research on Nonprofit Law in U.S. and Comparative  
 Contexts  
*Paper Session Friday 3:45pm Mt Harvard*

Nonprofits, Law and Public Policy: Comparative Perspectives  
 from the United Kingdom, Latin America, Asia, and the  
 United States  
*Panel Saturday 10:00am Mt Harvard*

**TEACHING & EDUCATION**

Aligning Nonprofit Students with  
 Public Service and Policy  
*Paper Session Thursday 8:15am Mt. Princeton*

Innovative Methods for Teaching Nonprofit Management  
*Colloquium Thursday 10:00am Mt. Princeton*

Teaching with Film in Nonprofit and  
 Philanthropic Studies  
*Colloquium Thursday 2:00pm Mt. Princeton*

Idea to Innovation: Applied Learning and Nonprofit  
 Organizations  
*Colloquium Thursday 3:45pm Mt. Princeton*

Educating Graduate Students for Nonprofit  
 Consulting With a Global Twist  
*Colloquium Friday 8:15am Mt. Princeton*

Making the Case for the Legitimacy of Our Field  
*Paper Session Friday 8:15am Mt Oxford*

What's Wrong With This Story? A Fresh Look at Teaching  
 With Cases  
*Colloquium Friday 2:00pm Mt Evans*

Developing a Philanthropic Society  
*Paper Session Friday 2:00pm Mt. Princeton*

Generosity Squared: What Students Learn by  
 Granting Others' Money  
*Panel Friday 3:45pm Mt. Princeton*

NACC Curricular Guidelines  
*Colloquium Friday 3:45pm Pikes Peak*

Strategies to Connect Students to the  
 Nonprofit Career Pipeline  
*Paper Session Saturday 8:15am Mt. Princeton*

Engaging Students in Learning  
*Paper Session Saturday 10:00am Mt. Princeton*

## CONCURRENT SESSIONS BY TRACK, CONTINUED

### THE CONFERENCE TRACK – EVOLVING SECTORAL RELATIONSHIPS: GLOBAL AND LOCAL VIEWS

TIBS Colloquy: Social Impact Bonds: Blurring the Boundaries: Exploring Relationships between Nonprofits, Government, and Private Equity Firms  
*Colloquium Thursday 8:15am Grays Peak B*

Regulatory Waves: Comparative Perspectives on State Regulation and Self-Regulation Policies in the Nonprofit Sector  
*Panel Thursday 8:15am Maroon Peak*

The Role of Nonprofits in Shaping Public Policy  
*Panel Thursday 8:15am Mt. Sopris B*

Sustainability in the Nonprofit Sector  
*Paper Session Thursday 8:15am Pikes Peak*

Social Enterprise and Evolving Sectoral Relationships  
*Paper Session Thursday 10:00am Grays Peak B*

Evolving Relations Between the Business Sector and the Nonprofit Sector  
*Paper Session Thursday 10:00am Maroon Peak*

Advocacy, Action, and Nonprofits: Emerging Theories and Challenges About the Role of Nonprofit Civil Society Organizations in the Public Policy Process  
*Panel Thursday 10:00am Mt. Sopris B*

Boundaries, Identity, and the Dissemination of Knowledge: Critical Explorations of the Future of the Nonprofit Sector  
*Panel Thursday 10:00am Mt Oxford*

Compensation and Employment: The Evolving Sectoral Relations  
*Paper Session Thursday 2:00pm Grays Peak B*

ASPA Panel: Exploring the Intersection of the Public and Nonprofit Sectors: Current Research from American Society for Public Administration Scholars  
*Panel Thursday 2:00pm Maroon Peak*

Assessing Worth in Philanthropic Enterprises: Valuation, Measurement, and Risk  
*Panel Thursday 2:00pm Mt. Sopris B*

The New Advocacy Finds Its Voice: Expanding the Reach of Nonprofit Advocacy for a Multisector World  
*Panel Thursday 2:00pm Mt. Elbert B*

Cautionary Tales: Nonprofit-Government Partnership  
*Paper Session Thursday 3:45pm Maroon Peak*



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|   |   |
|---|---|
| Nonprofit Sector in China<br><i>Paper Session</i> <i>Thursday</i> <i>3:45pm</i> <i>Mt. Sopris B</i>   | Food Security and the Multi-Sectoral Civil Society<br><i>Paper Session</i> <i>Saturday</i> <i>8:15am</i> <i>Mt. Sopris B</i>  |
| International Civil Society and the Evolving Sectoral Relations<br><i>Paper Session</i> <i>Friday</i> <i>8:15am</i> <i>Maroon Peak</i>  | International NGOs and the Evolving Sectoral Relations<br><i>Paper Session</i> <i>Saturday</i> <i>8:15am</i> <i>Grays Peak A</i>  |
| Philanthropy's Role in Inter-Sectoral Relationships<br><i>Paper Session</i> <i>Friday</i> <i>8:15am</i> <i>Grays Peak A</i>   | Social Enterprise and the Third Sector: Give me Some For-Instances!<br><i>Colloquium</i> <i>Saturday</i> <i>8:15am</i> <i>Maroon Peak</i>   |
| Alliance for Nonprofit Management Colloquium: Scholarship and Research-Based Practice: Bridging the Gap Between Academics and Practitioners to Transform Nonprofit Practice<br><i>Panel</i> <i>Friday</i> <i>8:15am</i> <i>Grays Peak B</i> | Critical Perspectives on the Nonprofit Sector<br><i>Paper Session</i> <i>Saturday</i> <i>8:15am</i> <i>Grays Peak B</i>   |
| Telling the Story of the Nonprofit Sector and Describing Its Place in Our Economy and Society: Lessons Learned from California<br><i>Colloquium</i> <i>Friday</i> <i>8:15am</i> <i>Mt Yale</i>  | Media and Communication in the Nonprofit and Philanthropic Sector<br><i>Paper Session</i> <i>Saturday</i> <i>10:00am</i> <i>Grays Peak B</i>  |
| Civil Society Organizations: Capital, Governance, and Democracy<br><i>Paper Session</i> <i>Friday</i> <i>10:00am</i> <i>Mt. Sopris B</i>  | Definitions, Theories, and Boundaries<br><i>Paper Session</i> <i>Saturday</i> <i>10:00am</i> <i>Maroon Peak</i>   |
| Institutional Choices: For Profit, Non for Profit, or Hybrid?<br><i>Paper Session</i> <i>Friday</i> <i>10:00am</i> <i>Maroon Peak</i>   | Evolving Sectoral Relationships: Possibilities for Examining Longitudinal Relationships<br><i>Colloquium</i> <i>Saturday</i> <i>10:00am</i> <i>Mt. Sopris B</i>                           |
| The Changing Environment of Nonprofit Human Services<br><i>Paper Session</i> <i>Friday</i> <i>10:00am</i> <i>Grays Peak A</i>   | Recent Development of Nonprofit-Government Relationship in Asia<br><i>Panel</i> <i>Saturday</i> <i>10:00am</i> <i>Grays Peak A</i>  |
| Nonprofit & Voluntary Action: Learning from History<br><i>Paper Session</i> <i>Friday</i> <i>10:00am</i> <i>Grays Peak B</i>  | Social Media Usage by Foundations, Nonprofits and Voluntary Associations: Defining, Evaluating and Achieving Success<br><i>Panel</i> <i>Saturday</i> <i>10:00 am</i> <i>Crestone Peak</i> |
| Funding the Charitable Sector<br><i>Paper Session</i> <i>Friday</i> <i>2:00pm</i> <i>Mt. Sopris A</i>   | <b>VOLUNTARISM &amp; VOLUNTEERING</b>   |
| Placed-Based Views on Nonprofits and Civil Society<br><i>Paper Session</i> <i>Friday</i> <i>2:00pm</i> <i>Mt. Sopris B</i>  | The Future of Our Field of Voluntaristics: Views from Various Nations and Perspectives<br><i>Colloquium</i> <i>Thursday</i> <i>8:15am</i> <i>Mt Evans</i>                                 |
| TIBS Colloquy: Nonprofits in American Politics: Before and After Citizens United<br><i>Colloquium</i> <i>Friday</i> <i>2:00pm</i> <i>Grays Peak B</i>   | Voluntarism in International Context<br><i>Paper Session</i> <i>Thursday</i> <i>10:00am</i> <i>Mt Evans</i>   |
| What Critical Theory Brings to ARNOVA<br><i>Panel</i> <i>Friday</i> <i>2:00pm</i> <i>Grays Peak A</i>   | Geographical Variations in Volunteering<br><i>Paper Session</i> <i>Thursday</i> <i>2:00pm</i> <i>Mt Evans</i>   |
| Collaboration Within and Across Sectors: A Global Perspective<br><i>Paper Session</i> <i>Friday</i> <i>2:00pm</i> <i>Maroon Peak</i>  | Volunteer Motivations<br><i>Paper Session</i> <i>Thursday</i> <i>3:45pm</i> <i>Mt Evans</i>   |
| Nonprofits, Civil Society, and Democracy<br><i>Paper Session</i> <i>Friday</i> <i>3:45pm</i> <i>Maroon Peak</i>   | Volunteer Risk Management<br><i>Paper Session</i> <i>Friday</i> <i>8:15am</i> <i>Mt Evans</i>   |
| Post-Disaster Collaboration and Transformation<br><i>Paper Session</i> <i>Friday</i> <i>3:45pm</i> <i>Grays Peak B</i>  | Evidence-Based Volunteering Management: Bridging the Gap Between Theory, Research and Practice<br><i>Colloquium</i> <i>Friday</i> <i>10:00am</i> <i>Mt. Princeton</i>                     |
| Evolving Relations Between the Public Sector and the Nonprofit Sector<br><i>Paper Session</i> <i>Friday</i> <i>3:45pm</i> <i>Grays Peak A</i>   | Employment and Volunteering<br><i>Paper Session</i> <i>Friday</i> <i>10:00am</i> <i>Mt Evans</i>  |
| FEMACorps: An Illustrative Example of Expanding National Service Through Partnerships to Advance Government Priorities<br><i>Panel</i> <i>Friday</i> <i>3:45pm</i> <i>Mt. Sopris A</i>  | Episodic Volunteering<br><i>Paper Session</i> <i>Saturday</i> <i>8:15am</i> <i>Mt Evans</i>   |
|   | Volunteering and Civic Engagement<br><i>Paper Session</i> <i>Saturday</i> <i>10:00am</i> <i>Mt Evans</i>  |

# DETAILED CONFERENCE PROGRAM

## WEDNESDAY, NOVEMBER 19

- 001. Doctoral Fellows Seminar (by invitation)**  
8:00 to 5:00 pm  
Mt. Wilson
- 002. ARNOVA Board Meeting**  
12:00 to 5:30 pm  
Mt Yale
- 003. REGISTRATION OPEN**  
2:00 to 5:30 pm  
2nd Floor Foyer
- 004. Values Section (VRADS) Pre-conference Session: Defining the Dark Side: From Evil to Terror**  
2:00 to 5:30 pm  
Mt Harvard  
**PRESENTERS:**  
*John P. McLoughlin*, Global Philanthropic Ltd  
*Peter Christian Weber*, Indiana University Lilly Family School of Philanthropy
- 005. Diversity Scholars and Leaders Professional Development Program**  
3:00 to 8:00 pm  
Mt Columbia
- 006. ICSERA African Region Scholars Meeting**  
5:30 to 7:30 pm  
Crestone Peak  
**CHAIR:**  
*Grace L. Chikoto*, Helen Bader Institute for Nonprofit Management
- 007. ICSERA Arab Region Scholars Meeting**  
6:00 to 9:00 pm  
Mt. Princeton
- 008. Teaching Section: Pre-Conference Workshop: Teaching and Assessment Strategies That Work**  
7:00 to 9:00 pm  
Maroon Peak
- 009. ICSERA Leaders Meeting**  
9:15 to 10:30 pm  
Summit Peak

## THURSDAY, NOVEMBER 20

- 010. REGISTRATION OPEN**  
7:00 to 5:30 pm  
2nd Floor Foyer
- 011. NEW MEMBER ORIENTATION & BREAKFAST**  
7:00 to 8:00 am  
Imperial Ballroom
- 012. Publication Committee Meeting**  
7:00 to 8:00 am  
Summit Peak
- 013. EXHIBITS OPEN**  
8:00 to 5:00 pm  
Imperial Foyer – 2<sup>nd</sup> floor

## THURSDAY, NOV. 20 • 8:15 AM – 9:45 AM

- 014. A 360-Degree View of Collaboration**  
Collaboration & Networks  
Paper Session  
8:15 to 9:45 am  
Crestone Peak  
**PARTICIPANTS:**  
Collaborations in Community Based Nonprofits: Determinants and Deterrents *Karabi C. Bezboruah*, School of Urban and Public Affairs, University of Texas at Arlington  
What do We Know about Nonprofit Collaboration? A Comprehensive Meta Review *Beth Gazley*, Indiana University; *Chao Guo*, University of Pennsylvania  
1000 Years of Social Purpose Collaboration: What's New, What Isn't, and Why It Matters So Much *Carrie R Bosch*, University of Illinois; *Noah J Isserman*, University of Illinois & University of Cambridge; *Wynne S Korr*, University of Illinois; *Ashley M Long*, University of Illinois  
**CHAIR:**  
*Jeff Pryor*, Regis University
- 015. Roles, Structures, and Processes in Board Governance**  
Boards & Governance  
Paper Session  
8:15 to 9:45 am  
Grays Peak A  
**PARTICIPANTS:**  
Community Engagement in Nonprofit Governance: Evidence from Representative Board in Italian Bank Foundations *Chiara Leardini*, Department of Business Administration; *Gina Rossi*, Department of Economics and Statistics; *Sara Moggi*, Department of Business Administration; *Giovanni Sala*, Department of Law  
Does Governance Matter? Board Configuration and Private Foundations' Transparency in China *Lijun He*, Indiana University Lilly Family School of Philanthropy  
Dynamics of Reputation as a Governance Mechanism: Evidence from the Dutch Higher Education Industry *Ali Simsek*, Free University of Brussels (VUB)  
Nonprofit Executive and Board Leaders Perceptions of Their Roles in Fundraising: An International Comparative Case Study *Peter P Hoontis*, Rutgers University-Newark; *Bokgyo Jeong*, Rutgers University-Newark  
**CHAIR:**  
*Marilyn A. Chorman*, Weatherhead School of Management
- 016. TIBS Colloquy: Social Impact Bonds: Blurring the Boundaries: Exploring Relationships between Nonprofits, Government, and Private Equity Firms**  
The Conference Track  
Colloquium  
8:15 to 9:45 am • Grays Peak B  
**PRESENTERS:**  
*Janis Dubno*, Childhood Voices for Utah Children  
*Curtis Child*, Brigham Young University  
*Dennis Young*, Andrew Young School of Policy Studies, Georgia State University  
**CHAIR:**  
*Wolfgang Bielefeld*, Indiana University Purdue University Indianapolis  
**DISCUSSANT:**  
*Wenjue Knutsen*, Queen's University

**017. Regulatory Waves: Comparative Perspectives on State Regulation and Self-Regulation Policies in the Nonprofit Sector**

The Conference Track

Panel

8:15 to 9:45 am

Maroon Peak

**PARTICIPANTS:**

Australia – Back to the Past *Myles McGregor-Lowndes, Queensland University of Technology*

Regulatory Waves: Shifting Patterns of State Regulation and NGO Self-Regulation in East Africa *Mary Kay Gugerty, University of Washington*

What Kind of Regulation do Nonprofit Organizations Want? The Cases of Ecuador and Brazil *Susan Appe, Binghamton University; Marcelo Marchesini da Costa, University of Albany-SUNY*

**CHAIR:**

*Oonagh Breen, University College Dublin*

**DISCUSSANT:**

*Oonagh Breen, University College Dublin*

**018. Achieving Financial Sustainability**

Management, Leadership & Strategy

Paper Session

8:15 to 9:45 am

Mt Columbia

**PARTICIPANTS:**

At the Intersection of Nonprofit Financial Stability and Financial Capacity: What We Can Learn from Empirical Evidence *Grace L. Chikoto, Helen Bader Institute for Nonprofit Management; Daniel Neely, Helen Bader Institute for Nonprofit Management, University of Wisconsin-Milwaukee*

The Role of Revenue Type in the Growth of Young Not-for-Profits: A Dynamic Analysis *Elizabeth A.M. Searing, Georgia State University*

Surviving Sequestration: Insights from the Benefits Theory of Nonprofit Finance *Elizabeth A.M. Searing, Georgia State University; Jung-In Soh, Andrew Young School of Policy Studies, Georgia State University*

Sustainability of Nonprofit Organizations During the Great Recession: A Management Perspective *Joshua K Miller, University of Arkansas at Little Rock; Vickie L. Edwards, University of Arkansas at Little Rock*

**CHAIR:**

*Jill W. Sinba, Rutgers State U of NJ School of Social Work*

**019. Advancing the Study of Grantmaking: Analysis of Competitive Markets, Network Structures and Grantmaking Strategies**

Philanthropy, Fundraising & Giving

Panel

8:15 to 9:45 am

Mt Elbert A

**PARTICIPANTS:**

Understanding Grantseeking and Grantmaking in Competitive Nonprofit Markets *Lewis Faulk, American University; Amanda Janis, American University*

Explaining Changing Membership of Local United Way Systems *Laurie E. Paarlberg, Texas A&M University; Stijn Van Puyvelde, Texas A&M University; Abhisekh Ghosh Moulick, Texas A&M University*

Exploring the Determinants of Resident Participation and Power in Grantmaking Foundations: The Case of Embedded Funders *Jasmine A. McGinnis Johnson, The George Washington University*

**DISCUSSANT:**

*Elizabeth Graddy, University of Southern California*

**020. The Future of Our Field of Voluntaristics: Views from Various Nations and Perspectives**

Voluntarism & Volunteering

Colloquium

8:15 to 9:45 am

Mt Evans

**PRESENTERS:**

*David Horton Smith, Boston College*

*Roseanne M. Mirabella, Seton Hall University*

*Rene Bekkers, VU University Amsterdam*

*Samir R. Abu Rumman, Gulf Opinions Center for Polls and Statistics, MEDAD*

**CHAIR:**

*David Horton Smith, Boston College*

**021. State Regulation & Enforcement of the Charitable Sector**

Public Policy & Law

Colloquium

8:15 to 9:45 am

Mt Harvard

**PRESENTERS:**

*Elizabeth T. Boris, The Urban Institute*

*Sarah L. Pettijohn, University of North Carolina at Charlotte*

*Rachel Mosher-Williams, RMW Consulting*

**CHAIR:**

*Cindy M Lott, National State Attorneys General Program*

**022. Nonprofit Finance: Burdens and Opportunities**

Management, Leadership & Strategy

Panel

8:15 to 9:45 am

Mt Oxford

**PARTICIPANTS:**

Turning the Tables: Nonprofit Organizations Supporting Public Agencies *Alicia Schatteman, Northern Illinois University*

Access to Low-Cost Capital for Nonprofit Organizations *Todd Lantin Ely, University of Colorado Denver; Thad D. Calabrese, Robert F. Wagner Graduate School of Public Service, NYU*

The Impact of Internal Control Deficiencies on Audit Fees: Evidence from Nonprofit Hospitals *Thomas Z. Webb, Mississippi State University; Tammy Waymire, Northern Illinois University*

**CHAIR:**

*Lindsey M. McDougle, Rutgers University*

**023. Managing Networks**

Collaboration & Networks

Paper Session

8:15 to 9:45 am

Mt Yale

**PARTICIPANTS:**

Evolution of Chronic Disease Treatment Networks, Organizational Learning and Performance *Kun Huang, University of New Mexico; Uday Desai, School of Public Administration, University of New Mexico*

Government/Nonprofit Relationships and Organizational Capacity and Effectiveness: The Case of Child Welfare Nonprofits *Haley C. Murphy, University of Oklahoma; Robbie W. Robichau, Georgia Southern University*

Interagency Strategic Planning as a Nonprofit Collaboration Tool: Human Trafficking Prevention and Treatment *David Bell, Savannah State University; Jocelyn T. Bell, Sharedhope International*

Collaboration and Nonprofit Human Resource Capacity *Khaldoun AbouAssi, The Bush School of Government & Public Service; Suyeon Jo, Bush School of Government and Public Service*

**CHAIR:**

*Teresa Derrick Mills, The Urban Institute*

**024. Trends in U.S. Giving**

Philanthropy, Fundraising & Giving

Paper Session

8:15 to 9:45 am

Mt. Elbert B

**PARTICIPANTS:**

Forecasting Aggregate Charitable Giving in the United States

*Una Osili, Indiana University Purdue University Indianapolis;*

*David Bivin, Indiana University Purdue University Indianapolis;*

*Amir Hayat, Indiana University Purdue University Indianapolis;*

*Melanie A. McKittrick; Stephen Carnagua, Indiana University*

*Purdue University Indianapolis*

In Search of the U Shape: New Approaches, New Data *Richard*

*Steinberg, Indiana University Purdue University Indianapolis;*

*Barbara J Duffy, Indiana University Purdue University*

*Indianapolis; Yuan Tian, Indiana University-IUPUI; Ruth K*

*Hansen, Indiana University*

Nonprofit Growth: The Strength in Numbers *Erynn E. Herman,*

*University of Massachusetts, Boston*

The Biggest Loser(s): The Differential Impact of the Great

Recession on Charitable Organizations in the United States

*Melissa S Brown, Melissa S Brown Associates; Nathan E Dietz,*

*The Urban Institute; Brice McKeever, Urban Institute; Tom Pollak,*

*The Urban Institute*

**CHAIR:**

*Karen H. Kispert, Eastern University*

**025. Aligning Nonprofit Students with Public Service and Policy**

Teaching & Education

Paper Session

8:15 to 9:45 am

Mt. Princeton

**PARTICIPANTS:**

Fostering Public Service by Linking Benefits to Community,

Campus, and Students: A Case Study *Laura Littlepage, Indiana*

*University Purdue University Indianapolis*

Nonprofits in a Policy World: The Interlocking Relationship

between Nonprofits and Public Policy *Shannon K. Vaughan,*

*Western Kentucky University; Shelly Arsneault*

Public Versus Nonprofit?: Comparison of Career Intentions of

Undergraduate Students *Kyu-Nahm Jun, Wayne State University;*

*Kilkon Ko, Seoul National University*

**CHAIR:**

*Cristina Balboa, Baruch College School of Public Affairs – CUNY*

**026. Case Studies in Innovation and Social Enterprise**

Innovation & Entrepreneurship

Paper Session

8:15 to 9:45 am

Mt. Sopris A

**PARTICIPANTS:**

Credit Unions in the U.S.: A Distinct Nonprofit Organization

*John Maiorano, University of Toronto; Laurie I. Mook, Arizona*

*State University; Jack J. Quarter, University of Toronto*

The Race for a Cure: Collaborators or Competitors? Modeling the

Effects of Competition in Disease-Specific Nonprofits *Alexandra*

*Graddy-Reed, University of North Carolina at Chapel Hill*

The Role of Participatory Governance in the EMES Approach

to Social Enterprise *Victor A. Pestoff, Ersta Sköndal University*

*College*

What is the Experience of Nonprofit Human Service Organizations

in High-Poverty Neighborhoods? A Case Study of Social

Entrepreneurship in South LA *Sara Pilgreen, UCLA*

**CHAIR:**

*Malin Gawell, Entrepreneurship and Small Business Research Institute*

**027. The Role of Nonprofits in Shaping Public Policy**

The Conference Track

Panel

8:15 to 9:45 am

Mt. Sopris B

**PARTICIPANTS:**

Hiding in Plain Sight: The Unacknowledged Relationship between

Public Administration and the Nonprofit Sector in Running a

Democracy *Jennifer Alexander, College of Public Policy, University*

*of Texas at San Antonio; Dorothy Norris-Tirrell, University of*

*Central Florida*

Nonprofit Accountability: The Everyday Experience of Frontline

Staff *Lehn M. Benjamin, Indiana University Lilly Family School*

*of Philanthropy*

Contract Responsiveness or Program Effectiveness: Do Contractors

Faithfully Implement Public Values? *Julia L Carboni, SPEA-*

*IUPUI; Rachel Fyall, University of Washington*

The Rise of Big Charity in Australia: Their Role in the Policy

Process and Implications for Policy Outcomes *Bronwen Mary*

*Dalton, University of Technology, Sydney; John Roylance Butcher,*

*Australian National University*

**028. An Organizational Perspective on Evaluation Utilization and Performance**

Accountability, Effectiveness, Evaluation & Program Outcomes

Paper Session

8:15 to 9:45 am

Mt. Wilson

**PARTICIPANTS:**

Measuring and Rewarding Output While Hoping for Impact: The

Case of Research and Teaching at Public Universities *Marius*

*Metzl, WU Vienna; Gerhard Speckbacher, WU Vienna*

Performance of “Operational Teams” in Nonprofit Organizations

*Benedikt Englert, University of Mannheim; Bernd Helmig,*

*University of Mannheim*

The Adoption of Outcome Measurement in Nonprofit

Organizations: Empirical Analysis of Human Service

Nonprofits *Chongmyoung Lee, North Carolina State University*

Using Theory to Understand Evaluation in Foundations *Joanne*

*G. Carman, University of North Carolina at Charlotte; Kimberly*

*Fredericks, The Sage Colleges*

**CHAIR:**

*Margaret F. Sloan, James Madison University*

**029. Sustainability in the Nonprofit Sector**

The Conference Track

Paper Session

8:15 to 9:45 am

Pikes Peak

**PARTICIPANTS:**

Collaborative Dynamics in Transforming a Distressed Area into

a Sustainable Eco-Village *Jennifer H Chen, Nanhua University*

Sustainability of Cross-Sectoral Networks: Definitions and

Conditions *Jeongyoon Lee, University of Albany-SUNY; Junesoo*

*Lee, University at Albany-SUNY*

Sustainability, Aesthetics, and Future Generations: Towards a

Dimensional Model of Arts’ Impact on Sustainability *Alisa*

*Moldavanova, Wayne State University*

**CHAIR:**

*Erzsebet Fazekas, University of Albany, SUNY*

**030. Multiple Vantage Points on Disaster Response**

Collaboration & Networks

Paper Session

8:15 to 9:45 am

Torreys Peak

**PARTICIPANTS:**

Building Cross-Sectoral Collaboration through Academic Engagement: A Case Study of the Sichuan Earthquake *Ming Hu, University of Wisconsin Center for Nonprofits*

Compounding Effects of Multiple Disasters on Nonprofits: Local Perspectives on Collaboration *Claire Connolly Knox, University of Central Florida; Lauren Riegler, University of Central Florida*

Disaster Evacuation Preparedness of Nonprofit Organizations Serving Persons with a Disability *HaeJung Kim, West Virginia University; Michael Zakour, West Virginia University*

The Preparedness of Voluntary Organization in Emergency Management *Jung Wook Kim, University of North Texas; Kyujin Jung, University of North Texas*

**CHAIR:**

*Margaret E. Harris, Aston University*

**THURSDAY, NOV. 20 10:00 AM – 11:30 AM**

**031. Assessing the Impact of Nonprofit Capacity**

Accountability, Effectiveness, Evaluation & Program Outcomes

Paper Session

10:00 to 11:30 am

Crestone Peak

**PARTICIPANTS:**

Correlates of Rigorous Program Evaluation among U.S. Nonprofits *George E. Mitchell, The City College of New York; David G. Berlan, Florida State University*

Disaster Evacuation Capacity of Governments and Nonprofit Organizations for Communities *Sojin Jang, University of Colorado Denver; Brian Gerber, University of Colorado Denver*

Increasing Nonprofit Organizational Capacity: An Evaluation of the Impact of Training and Individualized Technical Assistance *Michelle Mohr Carney, Arizona State University; Julie Meehan, University of Georgia*

Comparing Perspectives About Why Capacity Building Matters: Community Foundation Funders Versus Nonprofit Organizations That Choose to Participate *Catherine Humphries Brown, University of Nebraska at Omaha*

**CHAIR:**

*David G. Berlan, Florida State University*

**032. Thinking About Boards**

Boards & Governance

Paper Session

10:00 to 11:30 am

Grays Peak A

**PARTICIPANTS:**

Examining the Journey, Not the Destination: Board Development and Change in Associations *Beth Gazley, Indiana University; Katha Kissman, Harbor Branch Oceanographic Institute Foundation*

Governance Mental Models: Board Member Knowledge Structures and Integrative Processes *Max Freund, Claremont Graduate University*

How do Boards Make Decisions about Changing Their Governance Practices? Data from a Longitudinal Study of Nonprofit Board Performance Decision-Making Effectiveness *Yvonne D. Harrison, University at Albany*

Nonprofit Governance Structure: Understanding Governance

Policies, Practices, and Procedures to Increase Accountability and Transparency *Daisha M Merritt, James Madison University*

**CHAIR:**

*Robbie W. Robichau, Georgia Southern University*

**033. Social Enterprise and Evolving Sectoral Relationships**

The Conference Track

Paper Session

10:00 to 11:30 am

Grays Peak B

**PARTICIPANTS:**

A Macro-Institutional Framework for Understanding Social Enterprise Country Models: A Quantitative Critique *Janelle Kerlin, Andrew Young School of Policy Studies; Thema Monroe-White; Sandy Zook, Georgia State University*

Intersectoral Relationships of Social Enterprise in the Light of Its Client Base *Alexandra Moskovskaya, National Research University Higher School of Economics (HSE); Oleg Oberemko, National Research University Higher School of Economics (HSE)*

Harnessing Inter-Sectoral Networks to Serve the Poor: A Case Study of Farm Concern International *David T. Ruchiu, Farm Concern International, Meme D. Kinoti, Regis University*

**CHAIR:**

*Janelle Kerlin, Andrew Young School of Policy Studies*

**034. Evolving Relations Between the Business Sector and the Nonprofit Sector**

The Conference Track

Paper Session

10:00 to 11:30 am

Maroon Peak

**PARTICIPANTS:**

Businesses, Nonprofits and the Work Integration of Workers with Disabilities: Strategic Bridging and Mutual Dependency *Hagai A. Katz, Israeli Center For Third Sector Research Ben Gurion University of the Negev; Uzi Sasson, Beit-Berl Academic College*

Comparing Non-Profit and For-Profit Approaches to Microcredit on Array of Supplemental Services in One Locale *Jill W. Simba, Rutgers State U of NJ School of Social Work; Rebecca Thomas, University of Connecticut School of Social Work*

Corporate Volunteering and Employee Engagement: Findings from Australia *Debbie Haski-Leventhal, MGSM*

They Are All Organizations The Cultural Roots of Blurring Between the Nonprofit, Business, and Government Sectors *Patricia Bromley, The University of Utah*

**CHAIR:**

*TBD*

**035. Exploring Revenue Structure in the Nonprofit Sector**

Management, Leadership & Strategy

Paper Session

10:00 to 11:30 am

Mt Columbia

**PARTICIPANTS:**

Do Nonprofit Organizations Need a Rainy-day Fund? Nonprofit Operating Reserves and Financial Vulnerability *Min Su, Georgia State University*

Nonprofit Revenue Structure: Taking a Closer Look at Organizational Determinants in the Housing Sector *Jennifer Shea, San Francisco State University; Janey Q. Wang, San Francisco State University*

Revenue Diversification and Portfolio Optimization of Nonprofit Organizations *Ellie Heng Qu, Indiana University Lilly Family School of Philanthropy*

Revenue Diversification, Unrestricted Net Assets Accumulation, and Financial Sustainability of Nonprofit Arts and Culture

Organizations *Weimei Lin, Rutgers School of Public Affairs and Administration; Beixin Lin, Montclair State University*

**CHAIR:**

*Elizabeth Branigan, Swinburne University of Technology*

**036. After A Versatile American Institution and American Foundations: Whither Foundation Research?**

Philanthropy, Fundraising & Giving

Colloquium

10:00 to 11:30 am

*Mt Elbert A*

**PRESENTERS:**

*Peter Dobkin Hall, Baruch College- CUNY*

*Mark Sidel, University of Wisconsin-Madison*

*Rachel Mosher-Williams, RMW Consulting*

*Gregory Witkowski, Indiana University Lilly Family School of*

*Philanthropy*

**DISCUSSANT:**

*David C. Hammack, Case Western Reserve University*

**037. Voluntarism in International Context**

Voluntarism & Volunteering

Paper Session

10:00 to 11:30 am

*Mt Evans*

**PARTICIPANTS:**

Measuring and Explaining Volunteer Center Performance: Data

Envelopment Analysis *Dayoung An, Cleveland State University;*

*Jeffrey L. Brudney, University of North Carolina Wilmington*

The Impact of Social Capital on Urban Citizens' Volunteering

and Donating: A National Study in China *Zhongsheng Wu,*

*Beijing Normal University; Rong Zhao, School of Social Work at*

*Columbia University*

Youth Civic Engagement in the United Kingdom *Matthew Richard*

*Bennett, University of Oxford*

The "Superactive" and "Passive" Citizens - Who Are They in Swedish

Civil Society *Johan Von Essen, Ersta Skndal University College;*

*Magnus Jegermalm; Lars Svedberg, Ersta Skndal University College*

**CHAIR:**

*Krishna Roka, University Of Wisconsin-Stevens Pt*

**038. Foundations and Public Policy: New Relationships and New Ideas for Social Impact**

Public Policy & Law

Panel

10:00 to 11:30 am

*Mt Harvard*

**PARTICIPANTS:**

Foundations and Public Policy *Steven Rathgeb Smith, American*

*Political Science Association*

Foundation Funding of Cradle to Career Initiatives: The Case of

the Blandin Foundation *Wolfgang Bielefeld, Indiana University*

*Purdue University Indianapolis*

Universal Pre-K: What Happened When Pew's Money Ran Out?

*Brenda K. Busbouse, University of Massachusetts*

**CHAIR:**

*James M. Ferris, Sol Price School of Public Policy*

**039. Boundaries, Identity, and the Dissemination of Knowledge: Critical Explorations of the Future of the Nonprofit Sector**

The Conference Track

Panel

10:00 to 11:30 am

*Mt Oxford*

**PARTICIPANTS:**

The End of Borrowed Time: Our Field Needs a Name and a Base *Wenjue Knutsen, Queen's University; Jon Van Til, Rutgers University*

Sectoral Boundaries and the Making of "Corporate Volunteering":

Ethnographic and Theoretical Insights *Itamar Shachar, Ghent*

*University; Lesley Hustinx, Ghent University*

A Critique of Social Enterprise Education *Roseanne M. Mirabella,*

*Seton Hall University; Angela M. Eikenberry, University of*

*Nebraska at Omaha*

Toward a Care-Centered Approach for Nonprofit Management

in a Neoliberal Era *Billie Sandberg, Portland State University;*

*Erin Elliott, Portland State University*

**DISCUSSANT:**

*Susan Appe, Binghamton University*

**040. Understanding Births and Deaths for the Nonprofit Sector**

Management, Leadership & Strategy

Colloquium

10:00 to 11:30 am

*Mt Yale*

**PRESENTERS:**

*Mark A. Hager, Arizona State University*

*Fredrik O. Andersson, Helen Bader Institute for Nonprofit Management*

*Rick Cohen, The Nonprofit Quarterly*

**CHAIR:**

*Ruth McCambridge, The Nonprofit Quarterly*

**041. Taxes and Donations**

Philanthropy, Fundraising & Giving

Paper Session

10:00 to 11:30 am

*Mt. Elbert B*

**PARTICIPANTS:**

Charitable Deduction Reform Effects on Fundraising and

Donations: Evidence on Organizational Level Determinants

from the Netherlands *Saskia Franssen, VU University Amsterdam;*

*Rene Bekkers, VU University Amsterdam*

The Impact of Capital Gains Taxes on Giving by US Households

*Patrick M. Rooney, Indiana University Lilly Family School of*

*Philanthropy; Michal Kramarek, Indiana University School of*

*Philanthropy; Ke Wu, Assistant Prof.*

The Impact of the Obama Administrations Proposals to Cap the

Value of Charitable Donations on Household Giving *Patrick M.*

*Rooney, Indiana University Lilly Family School of Philanthropy;*

*Amir Hayat, Indiana University Purdue University Indianapolis;*

*Jonathon J. Bergdoll, Indiana University School of Philanthropy*

**CHAIR:**

*Ramya Ramanath, DePaul University*

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**042. Teaching Section Colloquium: Innovative Methods for Teaching Nonprofit Management**

Teaching & Education

Colloquium

10:00 to 11:30 am

*Mt. Princeton*

**PRESENTERS:**

*Vickie L. Edwards, University of Arkansas at Little Rock*

*Alicia Schatteman, Northern Illinois University*

*Kim Hunt, University of San Diego*

*Heather L. Carpenter, Grand Valley State University*

**CHAIR:**

*Gayane Selimyan, Grand Valley State University*

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**043. Performance and Outcome Measurement**

Innovation & Entrepreneurship

Paper Session

10:00 to 11:30 am

Mt. Sopris A

**PARTICIPANTS:**

Entrepreneurial Culture and Effectiveness in Nonprofit Human Service Organizations *Julie A Langer, University of Illinois at Chicago; Kelly M. LeRoux, University of Illinois at Chicago*

Helping Out, Making Money, or Neither?: The Challenges of Social Outcomes Measurement and Dual Mission Balance in Social Enterprises *Erica Phillips, Ohio State University*

Social Benefit Firms: Making Sense of Social Outcome Measurement *Patsy Kraeger, Arizona State University*

Best of Both Worlds or Master of None? Nonprofit and For-Profit Organizations Attempting both Social and Financial Performance *Zachariah J Rodgers, Stanford University*

**CHAIR:**

*Emily Barman, Boston University*

**044. Advocacy, Action, and Nonprofits: Emerging Theories and Challenges About the Role of Nonprofit Civil Society Organizations in the Public Policy Process**

The Conference Track

Panel

10:00 to 11:30 am

Mt. Sopris B

**PARTICIPANTS:**

The Dual Potential of Civil Society Organization in Public Deliberation: The Case of Hydraulic Fracturing *Jennifer E. Dodge, Univerity at Albany*

Individual Support Meets Collective Action: Exploring the Integration of Two Community-Based Approaches to Enhancing Employment Opportunities *Laurie S. Goldman, Tufts University*

Political Capacity Trends in 501(c)(4) Organizations: A Study of Advocacy Activities in Social Welfare Organizations *Margaret Post, Dartmouth College; Jeremy Koulisch*

Advocacy by Community-Based Human Service and Social Welfare Nonprofit Organizations: Examining Policy Positions, Activities and Practices that Promote Democracy and Empowerment *Margery C Saunders, SUNY College at Brockport*

**CHAIR:**

*Margaret Post, Dartmouth College*

**045. Building a Performance Measurement Dialogue: Engaging Practitioners on Critiques of Current Practice**

Accountability, Effectiveness, Evaluation & Program Outcomes

Colloquium

10:00 to 11:30 am

Mt. Wilson

**PRESENTERS:**

*Lehn M. Benjamin, Lilly Family School of Philanthropy*

*Alnoor Ebrahim, Harvard Business School*

*Kristina Lambright, Binghamton University*

**046. Data and Rational Philanthropy**

Philanthropy, Fundraising & Giving

Paper Session

10:00 to 11:30 am

Pikes Peak

**PARTICIPANTS:**

Assessing the Performance of Private Foundation Grants: A Contingency Approach to Evaluation Motivations and Methods *Shelley Scherer, University of Pittsburgh*

The Ford Foundation: Building and Training the Field of Human

Rights *Ron Levi, University of Toronto; Wendy Wong; Julia Deustch, McGill University*

Impact of board interlocks on foundation grantmaking *Joannie Tremblay-Boire, University of Washington*

**CHAIR:**

*Kelly A. Krawczyk, Auburn University*

**047. Philanthropy, Legitimacy and Islamic Education – Mapping the Landscape of Islamic Schools in the U.S.**

Community & Grassroots Organization/Secular & Faith-based Panel

10:00 to 11:30 am

Torreys Peak

**PARTICIPANTS:**

Muslim American Institution Building to Express Legitimacy and Philanthropy – The Case of Islamic schools *Shariq Ahmed Siddiqui, ARNOVA*

Modernity and Islamic Education - Mapping the Landscape of Islamic Schools in the U.S. *Sabitulla Khan*

Quality and Accountability in Institutionalized Islamic Education in the United States *Fabiola Andrea Lara, University of Pennsylvania*

**048. OPENING LUNCH & PLENARY SESSION  
Evolving Sectoral Relationships – Philanthropy Fulfilling Public Sector Responsibilities**

11:30 to 1:30 pm

Imperial Ballroom

**THURSDAY, NOV. 20 • 2:00 PM – 3:30 PM**

**049. Pracademics Section Interactive Discussion Session: Spanning Boundaries to Translate Theory to Practice**

Collaboration & Networks

Colloquium

2:00 to 3:30 pm

Crestone Peak

**PRESENTERS:**

*Catherine Vrentas, The Engaged Scientist*

*Sylvia Ramirez Benatti, University of the District of Columbia*

**CHAIR:**

*Kelly Ann Trusty, Western Michigan University*

**050. Lessons Learned from Studying Career Trajectories of Professionals of Color in Philanthropy**

Philanthropy, Fundraising & Giving

Colloquium

2:00 to 3:30 pm

Grays Peak A

**PRESENTERS:**

*Arnold Chandler, Forward Change*

*Lisa McGill, LM Strategies*

**CHAIR:**

*Kelly L. Brown, D5 Coalition*

**051. Compensation and Employment: The Evolving Sectoral Relations**

The Conference Track

Paper Session

2:00 to 3:30 pm

Grays Peak B

**PARTICIPANTS:**

Franchised Faith and Pastoral Pay *Nicholas Harvey, Georgia State University*

High Salaries in Charitable Organizations in England and Wales: An Analysis of Charity Accounts and Survey Data *John Mohan, Third Sector Research Centre; Steve McKay, University of Lincoln, England*  
 Regional Effects on Nonprofit Employment Trends from 1995 to 2012: An Application of Dynamic and Probabilistic Shift Share Analysis *Kellie McGiverin-Bohan, Indiana University; Kirsten Gronbjerg, Indiana University; Chantalle LaFontant, Indiana University - School of Public and Environmental Affairs*

CHAIR:

TBD

**052. ASPA Panel: Exploring the Intersection of the Public and Nonprofit Sectors: Current Research from American Society for Public Administration Scholars**

The Conference Track

Panel

2:00 to 3:30 pm

Maroon Peak

PARTICIPANTS:

Creating the Mosaic: How the Public and Nonprofit Sectors Contribute to a Vibrant Arts & Culture Scene *Leigh N. Hersey, University of Memphis; Bryna Bobeck, University of Memphis*

The Scholarship of Public Administration and Nonprofit/Voluntary Action: Common Themes, Contrasting Arguments, and Future Directions *Dorothy Norris-Tirrell, University of Central Florida; Jennifer Alexander, College of Public Policy, University of Texas at San Antonio*

What's Old, What's New and What's in a Concept? Tackling Some of the Big Questions of Blurred Sector Boundaries and Our Obligations to the Communities We Serve *Erna Gelles, Portland State University*

Reconciling Competing Nonprofit Accountability Claims Through Agonism: A Case Analysis of Practitioner Responses to the Contracting Regime *Rachel Christensen, Virginia Tech*

CHAIR:

*Dorothy Norris-Tirrell, University of Central Florida*

**053. The Future of NGOs**

Management, Leadership & Strategy

Panel

2:00 to 3:30 pm

Mt Columbia

PARTICIPANTS:

Transforming the International NGO Sector: Social Media, For-profit Competition, and Stake-holder Demands *Hans Peter Schmitz, Transnational NGO Initiative Syracuse University*

The Wild West? Accountability and Effectiveness in the Contemporary NGO Sector *George E. Mitchell, The City College of New York*

Organizational Change in NGOs: Is Continued Relevance Ensured? *Tosca Maria Bruno-VanVijfeijken, Transnational NGO Initiative Syracuse University*

**054. Measuring the Broader Impact of Nonprofit Organizations**

Accountability, Effectiveness, Evaluation & Program Outcomes

Paper Session

2:00 to 3:30 pm

Mt Elbert A

PARTICIPANTS:

Measuring Impact – A Social Return on Investment Analysis of Employment Training Programs *Marlene Walk, University of Pennsylvania; Femida Handy; Honey Crossley, Working Skills Centre*

Social Return on Investment (SROI) with Social Purpose Enterprises for Marginalized Social Groups *Jack J. Quarter,*

*University of Toronto; Sherida Ryan, University of Toronto; Andrea Nga Wai Chan, University of Toronto*

Toward New Evaluation Frameworks for the Arts; the Quality of Life and the Social Inequality as Promising Indicators *Yohei Tanaka, Tohoku University*

CHAIR:

*Sheldon Gen, San Francisco State University*

**055. Geographical Variations in Volunteering**

Voluntarism & Volunteering

Paper Session

2:00 to 3:30 pm

Denver Hyatt Grand: Mt Evans

PARTICIPANTS:

A Multi-level Model of Philanthropic Behaviors *Laurie E. Paarlberg, Texas A & M University; Robert Christensen, University of Georgia; Richard Clerkin, Institute for Nonprofits NC State University; Rebecca Nesbit, University of Georgia; Mary Tschirhart, The Ohio State University*

County-Level Effects on Patterns of Volunteerism *Kuangting Tai, Arizona State University; David Swindell, Arizona State University*

The Role of Civic Organizations in the Relationship Between Neighborhood Disadvantage and Social Participation *Lindsey M. McDougale, Rutgers University*

CHAIR:

*Michael D. Layton, Philanthropy and Civil Society Project - ITAM*

**056. New Theory and Research on Advocacy**

Public Policy & Law

Paper Session

2:00 to 3:30 pm

Mt Harvard

PARTICIPANTS:

Advocacy Organizations in the Shadow of Fading Democracy *Agnes Kover, ELTE University*

Effects of Membership Benefits on Representational Roles that Membership Nonprofit Organizations Play in Policy Advocacy *Takayuki Yoshioka, University of North Carolina Wilmington*

Integrating Nonprofit Advocacy with Policy Change: An Emerging Theory *Rachel Fyall, University of Washington*

The Influence of Organizational Characteristics, Managerial Capacity, Subsector Variation, and Regulation on Nonprofit Lobbying Activity *Nathan Grasse; Kevin D. Ward, Seattle University*

CHAIR:

*Lili Wang, Arizona State University*

**057. Engagement and Decision-making**

Boards & Governance

Paper Session

2:00 to 3:30 pm

Mt Oxford

PARTICIPANTS:

Comparing and Contrasting the Professional Development Needs of Employees Within Nonprofit and Grantmaking Organizations *Heather L. Carpenter, Grand Valley State University; Jasmine A. McGinnis Johnson, The George Washington University; Gayane Selimyan, Grand Valley State University*

Is There A Nonprofit Advantage? Examining the Impact of Institutional Context on Individual-organizational Value Congruence *Shuyang Peng, Rutgers University-Newark; Sheela Pandey, Kean University; Sanjay K. Pandey, Rutgers University-Newark*

Perspectives from Nonprofit Board Chairs and CEOs on Board Operations and Performance: Are They Really Working for the Same Agency? *Ruth S. Bernstein, Pacific Lutheran University; Kathleen Buse, Case Western Reserve University; Diana Bilimoria, Case Western Reserve University*

Why do Board Chairs' and CEO's Judgments of Nonprofit Effectiveness Differ? A Multilevel Analysis *Stijn Van Puyvelde, Texas A&M University; William A. Brown, Texas A&M University; Jurgen Willems, Hamburg university*

**CHAIR:**

*Brad Fulton, Duke University*

**058. Marketing and Branding in the Nonprofit Sector**

Management, Leadership & Strategy

Paper Session

2:00 to 3:30 pm

*Mt Yale*

**PARTICIPANTS:**

Does Engagement of Community Stakeholders Influence Capital Facility Project Success? *Joanna Woronkiewicz, Indiana University-Bloomington; Peter Frumkin, University of Pennsylvania*

Germany's Top 100 Nonprofit Brands – Developing a National Brand Score Index for Nonprofit Organizations *Silke Boenigk, University of Hamburg; Annika Becker, University of Hamburg*

More Than Clicking “Like”: Branding Challenges and Social Media Use in Membership Associations *Erin K. Nemenoff, The University of Memphis*

Value Creation in Mission-Based Organizations – An Application of Stabell's and Fjeldstad's Value Configuration Analysis to Microfinance Organizations *Alexander Pinz, University of Mannheim, Chair of Public & Nonprofit Management; Bernd Helmig, University of Mannheim*

**CHAIR:**

*Aparna Katre, University of Minnesota Duluth*

**059. The New Advocacy Finds Its Voice: Expanding the Reach of Nonprofit Advocacy for a Multisector World**

The Conference Track

Panel

2:00 to 3:30 pm

*Denver Hyatt Grand: Mt. Elbert B*

**PARTICIPANTS:**

A Long Strange Trip: Social Media Adoption in a Group of Technologically Sophisticated Child Advocacy Organizations *John G. McNutt; Janice Barlow, University of Delaware; David Carter, University of Delaware*

Exploring an Organizational Digital Divide: Are Human Service Organizations Being Left Behind? *Lauri Goldkind, Graduate School of Social Service*

Heeding the Voices of the Massachusetts Nonprofit Sector *Heather MacIndoe, University of Massachusetts-Boston*

Social Workers' Voice in Supporting Advocacy: Comparing NASW Members' and Non-Members' Views *Richard A. Hoefler, University of Texas at Arlington*

**DISCUSSANT:**

*Deborah A. Auger, University of Delaware*

**060. Teaching with Film in Nonprofit and Philanthropic Studies**

Teaching & Education

Colloquium

2:00 to 3:30 pm

*Mt. Princeton*

**PRESENTERS:**

*Erzsebet Fazekas, University of Albany, SUNY*

*Kim Williams-Pulfer, Indiana University Lilly Family School of Philanthropy*

*Barbara J Duffy, Indiana University Purdue University Indianapolis*  
*Salvatore P. Alaimo, Grand Valley State University*

**CHAIR:**

*Gregory Witkowski, Indiana University Lilly Family School of Philanthropy*

**061. Social Entrepreneurship from Multiple Levels and Perspectives**

Innovation & Entrepreneurship

Paper Session

2:00 to 3:30 pm

*Mt. Sopris A*

**PARTICIPANTS:**

A Community Development Approach to Social Enterprise *James M. Mandiberg, Silberman School of Social Work at Hunter College*

For Love or Money? Achievement Orientation, Non-monetary Focus and the Nascent Social Entrepreneur *Zheng Dylan Xu, Tsinghua University; Jeffrey Robinson, Rutgers University; Andrew J Germak; Chien-Chung Huang, Rutgers University*

To Entrepreneur the Social *Malin Gawell, Entrepreneurship and Small Business Research Institute*

**CHAIR:**

*David King, Lake Institute on Faith and Giving*

**062. Assessing Worth in Philanthropic Enterprises: Valuation, Measurement, and Risk**

The Conference Track

Panel

2:00 to 3:30 pm

*Mt. Sopris B*

**PARTICIPANTS:**

Considering the Potential Downside of Social Responsibility: Examining Risk in Corporate Prosocial Activities *Curtis Child, Brigham Young University; Eva Witesman, Brigham Young University*

Of Love and Lucre: Measuring Mission and Money in Impact Investing *Emily Barman, Boston University*

Measuring the Social Returns of Nonprofits and Social Enterprises: Critical Analysis of the SROI *Kate Cooney, Yale University School of Management; Kristen Lynch-Cerullo, Independent Researcher*

Monetizing Social Value: Emerging Practices for Comparing Social Performance *Alnoor Ebrahim, Harvard Business School*

**DISCUSSANT:**

*Paul-Brian McInerney, University of Illinois at Chicago*

**063. Data Driven Approaches to Evaluation and Effectiveness**

Accountability, Effectiveness, Evaluation & Program Outcomes

Paper Session

2:00 to 3:30 pm

*Mt. Wilson*

**PARTICIPANTS:**

Big Data Applied: Exploring Big Data to Inform Nonprofit Decision Making *Michael Walton, North Carolina State University*

Performance Information Displayed in Official Website as a Way to Evaluate Non-Profit Organizations: Empirical Study at Portugal *Márcia Cadete Santos; Raul M. S. Laureano, Instituto Universitário de Lisboa (ISCTE-IUL); Madalena Eça Abreu, ISCTE-IUL, University Institute of Lisbon (BRU-IUL), Portugal*

The Irony of Evidence-Based Program Registries' Growing Influence on Nonprofit Program Replication and Adaptation *Christopher S. Horne, University of Tennessee at Chattanooga*

Seeking Evidence-Based Program Status: A Noble Quest or Impractical Plight? *Amber L. Stephenson, Temple University Harrisburg - Nonprofit Evaluation Services & Training (NEST)*

**CHAIR:**

*SP Kalaunee, Eastern University*

**064. Gender and Philanthropy**

Philanthropy, Fundraising & Giving

Panel

2:00 to 3:30 pm

Pikes Peak

**PARTICIPANTS:**

The Effects of Gender, Education, and Social Trust on the Volunteer Behavior of Lions Club International Members *Una Osili, Indiana University Purdue University Indianapolis; Debra J. Mesch, Indiana University Purdue University Indianapolis; Amir Hayat, Indiana University Purdue University Indianapolis; Elizabeth J. Dale, Indiana University Lilly Family School of Philanthropy*

Religion, Gender, and Philanthropy *Mark Ottoni-Wilhelm, Indiana University Purdue University Indianapolis; Debra J. Mesch, Indiana University Purdue University Indianapolis; Una Osili, Indiana University Purdue University Indianapolis; Amir Hayat, Indiana University Purdue University Indianapolis*

The Impact of Divorce on Giving and Volunteering *Christopher J. Einolf, DePaul University; Katie Brown, DePaul University*

**CHAIR:**

*Debra J. Mesch, Indiana University Purdue University Indianapolis*

**065. Diverse Strategies for Grassroots Advocacy**

Community & Grassroots Organization/Secular & Faith-based  
Paper Session

2:00 to 3:30 pm

Torreys Peak

**PARTICIPANTS:**

A Comparative Analysis of Legislative Advocacy Strategies used by U.S. and Israeli Nonprofits *Pat Libby, Institute for Nonprofit Education and Research University of San Diego; Rita S. Mano, University of Haifa; Laura Deitrick, USD Caster Family Center for Nonprofit and Philanthropic Research*

Community Collaboration in Legal Aid Programs: A Constructivist Grounded Theory *Andrew Schoeneman, Virginia Commonwealth University, School of Social Work*

Social Media as a Tool for Nonprofit Advocacy and Civic Engagement: Successes and Challenges of Blue Star Families *David Chapman, Old Dominion University; Katrina Leigh Miller-Stevens, Old Dominion University; John C. Morris, Old Dominion University; Brendan O'Hallarn, Old Dominion University*

**CHAIR:**

*Mary Kay Gugerty, University of Washington*

THURSDAY, NOV. 20 • 3:45 PM – 5:15 PM

**066. Evolving Roles of Grassroots and Faith-based Organizations**

Community & Grassroots Organization/Secular & Faith-based  
Paper Session

3:45 to 5:15 pm

Crestone Peak

**PARTICIPANTS:**

Faith-Based Nonprofits: Accidental Policy Advocates *Ryan Hankins, Aubrun University*

Nonprofit Grassroots Activities *Suzette Myser, University of Kansas*  
Theoretical Understanding of Church Involvement in Economic Development: Examining the Role of Expectations on Nonprofit Action *Ashley E. English, University of North Texas; Lisa A. Dicke, University of North Texas*

**CHAIR:**

*Tom Pollak, The Urban Institute*

**067. What Makes Donors Tick? Using Field Experiments to Develop Effective Fundraising Strategies**

Philanthropy, Fundraising & Giving

Panel

3:45 to 5:15 pm

Grays Peak A

**PARTICIPANTS:**

Social Motives to Giving and Fundraising in Online Peer-to-Peer Networks *Marco Castillo, George Mason University; Ragan Petrie, George Mason University; Clarence Wardell, Tweenate*

Gift Exchange in Charitable Giving: Evidence from a Field Experiment at a Public University *Jonathan Meer, Texas A&M University; Catherine Eckel, Texas A&M University; David Herberich, Sears Holding Corporation*

Motherhood and Philanthropy: Evidence from Two Field Experiments *Christopher J. Einolf, DePaul University*

**CHAIR:**

*Anya Samek, University of Wisconsin-Madison*

**068. Examining the Determinants of Collaboration Outcomes**

Collaboration & Networks

Paper Session

3:45 to 5:15 pm

Grays Peak B

**PARTICIPANTS:**

Innovation in the Non-Profit Sector: Does Competition and Collaboration Hamper or Harness Innovativeness? *Andrea Popa, Christian-Albrechts University at Kiel*

Knowledge Flows or Reputation Flows: Performance Implications of External Networks *Ali Simsek, Free University of Brussels (VUB)*

Understanding Effective Collaborations of Homeless Coalitions in the State of Texas: An Application of the Institutional Collective Action (ICA) Framework *Jesus Neftali Valero, University of North Texas; Hee Soun Jang, University of North Texas*

What Sectoral Leaders and Managers Can Learn from Design for Successful Collaboration *Jennifer Madden, Case Western Reserve University*

**CHAIR:**

*Rita S. Mano, University of Haifa*

**069. Cautionary Tales: Nonprofit-Government Partnership**

The Conference Track

Paper Session

3:45 to 5:15 pm

Maroon Peak

**PARTICIPANTS:**

Alberta's Disability Program in Neoliberal Times: An Institutional Analysis of Policy Evolution, Inter-Sectoral Relations and Organizational Responses. *Nilima Sonpal-Valias, University of Calgary, Dept. of Sociology*

Complex Public-Nonprofit Collaboration in a Federalist System: Lessons from a Qualitative Study of a Homeless Continuum of Care *Karen H. Kispert, Eastern University*

Who is Served by Sick Human Service Nonprofits? The Difficulties of a Devolved Human Service System *Brent Neever, University of Missouri-Kansas City; Drew Westberg, University of Missouri-Kansas City*

Mapping Local Government Collaboration: An Empirical Examination of the Conditions that Lead to the Choice of Nonprofit Organizations as Partners *Christopher Ramsey Prentice, University of North Carolina Wilmington; Jeffrey L. Brudney, University of North Carolina Wilmington*

**CHAIR:**

*Atta A Ceesay, Indiana University Foundation*

- 070. Advocacy in Nonprofits: Consideration of Functions, Reporting, and Evolution Over Time**  
 Management, Leadership & Strategy  
 Paper Session  
 3:45 to 5:15 pm  
 Mt Columbia  
**PARTICIPANTS:**  
 Nonprofit Advocacy Participation: Organizational Ecology, Institutionalism, and Resource Mobilization *Jiabuan Lu, Mississippi State University*  
 Improving the Accuracy of Nonprofits' Reported Involvement and Influence in Advocacy *Anne Buffardi, Overseas Development Institute; Robert Pekkanen, University of Washington; Steven Rathgeb Smith, American Political Science Association*  
 Advocacy in Nonprofit Organizations: A Leadership Perspective  
*Dyana Mason, University of Oregon*  
**CHAIR:**  
*Amanda Janis Stewart, American University*
- 071. Experiments and Data Innovations in Philanthropy**  
 Philanthropy, Fundraising & Giving  
 Paper Session  
 3:45 to 5:15 pm  
 Mt Elbert A  
**PARTICIPANTS:**  
 Exploring the "Value Proposition" of Celebrities as Awareness and Communication Agents for Nonprofit Causes in Australia  
*Elizabeth Branigan, Swinburne University of Technology; Ann Mitsis, Swinburne University of Technology*  
 What Motivates Charitable Giving? Evidence from Laboratory Experiments  
*Huafang Li, Rutgers University; Jie Liang, Monash University; Hui Xu, Beijing Normal University; Yingxi Liu, Yunnan University of Finance and Economics*  
 DATA MINING Techniques for Fundraisers: Explaining the Portuguese Donors Behavior  
*Raul M. S. Laureano, Instituto Universitrio de Lisboa (ISCTE-IUL); Madalena Eça Abreu, ISCTE-IUL, University Institute of Lisbon (BRU-IUL), Portugal; Marcia R Cadete Santos, Instituto Universitrio de Lisboa (ISCTE-IUL), Programa Doutoral em Gesto*  
 Enhancing Effectiveness of Philanthropic Crowdfunding  
*Irma Borst, VU University Amsterdam; Rene Bekkers, VU University Amsterdam*  
**CHAIR:**  
*Michelle Wooddell, Wayne State University*
- 072. Volunteer Motivations**  
 Voluntarism & Volunteering  
 Paper Session  
 3:45 to 5:15 pm  
 Mt Evans  
**PARTICIPANTS:**  
 Family and Household Volunteering Patterns: Do People in the Same Family make the Same Volunteering Choices?  
*Rebecca Nesbit, University of Georgia*  
 This Isn't Your Mother's Charity: Collective Volunteerism in Junior League  
*Sarah Nathan, Bay Path College*  
 What Matters in Political Participation? Socio-Economic Status, Civic Organizations, or Mobilization?  
*Hui Li*  
**CHAIR:**  
*Debbie Haski-Leventhal, MGSM*

- 073. Values Section (VRADS) Light Side Colloquy: Impacts of Spiritual, Religious, and Cultural Values in Nonprofit Organizations**  
 Community & Grassroots Organization / Secular & Faith-based Colloquium  
 3:45 to 5:15 pm  
 Mt Harvard  
**PRESENTERS:**  
*Wenjue Knutsen, Queen's University*  
*Charlene D'Amore, Indiana University of Pennsylvania*  
*Ruth K Hansen, Indiana University*

- 074. CGA Section Colloquy: Regulating Advocacy: Implications of IRS Regulations for Grassroots Organizations**  
 Community & Grassroots Organization/Secular & Faith-based Colloquium  
 3:45 to 5:15 pm  
 Mt Oxford  
**PRESENTERS:**  
*Mark Turner, Colorado Nonprofit Association*  
*Cara Lawrence, Heizer Paul, LLP*  
*Toni Larson, League of Women Voters of the United States*  
*Marco Nunez, Centro Humanitario*  
**DISCUSSANT:**  
*Peter Dobkin Hall, Baruch College - CUNY*

- 076. Pracademics Section Colloquium: Unwritten Rules: Focusing Unreadable Pages in the Philanthropic Playbook**  
 Collaboration & Networks Colloquium  
 3:45 to 5:15 pm  
 Mt. Elbert B  
**PRESENTERS:**  
*Kelly Ann Trusty, Western Michigan University*  
*Nancy Macduff, Macduff/Bunt Associates*  
**CHAIR:**  
*Melissa A. Heinlein Storti, Philadelphia VA Medical Center*

- 077. Idea to Innovation: Applied Learning and Nonprofit Organizations**  
 Teaching & Education Colloquium  
 3:45 to 5:15 pm  
 Mt. Princeton  
**PRESENTERS:**  
*Teresa VanHorn, University of San Diego*  
*Mary Jo Schumann, University of San Diego*  
*Helen Wise, Louisiana State University Shreveport*  
*Heather McDonald Troth, Missouri Valley University*  
**CHAIR:**  
*Svetlana Krasynska, University of San Diego*

**078. International Perspectives on Social Entrepreneurship**

Innovation & Entrepreneurship

Paper Session

3:45 to 5:15 pm

Mt. Sopris A

**PARTICIPANTS:**

Facing Competing Institutional Logics: Governance and Management Solutions—Comparative Case Study on Social Enterprise Initiatives in Hong Kong *Xiao Lu Wang, The University of Hong Kong—EXCEL3 Project*

Hybridation: A Comparative Study of U.S. and Europe *Carmen Parra, Universidad Abat Oliba CEU; Rogelio Garcia Contreras, Professor*

Local Social Innovation and the Prospects for the Instruments of Neo-Liberal Governance *Chris Dayson, Sheffield Hallam University*

New Wine in Old Wineskins? Non-Governmental Development Organizations (NGDOs) and Market-Based Approaches for Sustainable Community Development *Meme D. Kinoti, Regis University*

**CHAIR:**

*Meme D. Kinoti, Regis University*

**079. Nonprofit Sector in China**

The Conference Track

Paper Session

3:45 to 5:15 pm

Mt. Sopris B

**PARTICIPANTS:**

Social Network and Participation in Service-Delivering Program in China Urban Community *Yuqi Wang*

Understanding Service Contracting and NPOs Development in China *Rong Zhao, School of Social Work at Columbia University; Zhongsheng Wu, Beijing Normal University*

The Non-profit Management in China: A Study of Two Environmental Protection Organizations in City J *Ying XU, The Chinese University of Hong Kong; Xin He, Renmin University of China*

Civil Society and Biopolitics in Contemporary Russia: The Case of Russian “Daddy-Schools” *Pelle Åberg, Södertörn University*

**CHAIR:**

*Shannon K. Vaughan, Western Kentucky University*

**080. Reputations and NGOs**

Accountability, Effectiveness, Evaluation & Program Outcomes Panel

3:45 to 5:15 pm

Mt. Wilson

**PARTICIPANTS:**

An Exploration of the Antecedents of Trust *Helen Stride, Henley Business School, University of Reading; Malcolm Higgs, University of Southampton School of Management*

Trust in Nonprofits: What Do Local Government Officials Think and Does It Matter? *Kirsten Gronbjerg, Indiana University; Kellie McGiverin-Bohan, Indiana University; Lauren Dula, SPEA, Indiana University; Angela Gallagher, SPEA Indiana University*

NGO Reputational Effects: Comparing Voluntary “Peer Regulation” and Third-Party Charity Watchdogs *Joannie Tremblay-Boire, University of Washington; ASEEM PRAKASH, University of Washington, Seattle*

Federation as a Reputational Mechanism for Nonprofit Organizations *Evelyn Brody, Chicago-Kent College of Law*

**CHAIR:**

*Evelyn Brody, Chicago-Kent College of Law*

**081. History and Philanthropy**

Philanthropy, Fundraising & Giving

Paper Session

3:45 to 5:15 pm

Pikes Peak

**PARTICIPANTS:**

Exploring Science Philanthropy Through an Evaluation of The A.P. Giannini Foundation Postdoctoral Fellowship Program *Sara Laura Schwartz, AP Giannini Foundation; University of Southern California*

Philanthropic Foundations and Their Local Representatives: The Case of the Carnegie Endowment for Peace in Interwar Germany *Peter Christian Weber, Indiana School of Philanthropy at IUPUI*

Vox feminae, Vox Die? The Fundraising Context, Successes and Challenges of the Civic War Soldiers Aid Society of Northern Ohio *Barbara Clemenson, Case Western Reserve University*

**CHAIR:**

*Tobias Jung, University of St Andrews*

**083. Governance Data at BoardSource: Exploring Opportunities for Analysis**

Boards & Governance

Colloquium

3:45 to 5:15 pm

Torreys Peak

**PRESENTERS:**

*Ruth S. Bernstein, Pacific Lutheran University*

*Stijn Van Puyvelde, Texas A&M University*

**CHAIR:**

*Rosemary Tenuta, BoardSource*

**DISCUSSANT:**

*William A. Brown, Texas A&M University*

**084. SEES Section Membership Meeting**

5:30 to 6:30 pm

Mt Elbert A

**085. Teaching Section Membership Meeting**

5:15 to 6:30 pm

Mt Evans

**086. The Values Section (VRADS) Membership Meeting**

5:30 to 6:30 pm

Mt Harvard

**087. CGA Section Membership Meeting**

43rd Annual ARNOVA Conference Meeting

5:30 to 6:30 pm

Mt Oxford

**088. TIBS Section Membership Meeting**

5:30 to 6:30 pm

Mt Yale

**089. Pracademics Section Membership Meeting**

5:30 to 6:30 pm

Denver Hyatt Grand: Mt. Elbert B

**090. Governance Common Interest Group Membership Meeting**

5:30 to 6:30 pm

Mt. Wilson

**091. What is Philanthropy? – Movie Screening**

8:00 to 10:00 pm

Mt. Sopris

**PRESENTER:**

*Salvatore P. Alaimo, Grand Valley State University*

## FRIDAY, NOVEMBER 21

**092. REGISTRATION OPEN**

7:00 to 5:30 pm

2nd Floor Foyer

**093. MEMBERSHIP MEETING & BREAKFAST**

7:00 to 8:00 am

Imperial Ballroom

**094. POSTER SESSION**

8:00 to 10:00 am

Denver Hyatt Grand: Grand Ballroom

**094-1. Poster Session: Accountability, Effectiveness, Evaluation & Program Outcomes****PARTICIPANTS:**A Conceptual Framework For Nonprofit Social Accounting *Laurie I. Mook, Arizona State University*An Inquiry on "Us Versus Them" Dynamics in Mixed-Income Housing Developments *Seungjong Cho, Case Western Reserve University*Beyond Accountability: To Use or Not To Use? *Elizabeth Ann Eckley, Indiana University of Pennsylvania*Cohort Models of Learning in Capacity Building Programs: Examining the Links Between Program Design and Outcomes *Tara K. Bryan, University of Nebraska at Omaha; Catherine Humphries Brown, University of Nebraska at Omaha*Health Care for All: A Case Study of a Local Health Alliance and Its Pursuit of Enhanced Health Outcomes for Residents *Straso Jovanovski, Rutgers University - Camden*Interdisciplinary Collaboration Model for Serving Human Trafficking Victim *Taekyung Park, Indiana University Purdue University Indianapolis*Measuring Accountability and Effectiveness of NGOs in Developing Countries: Lessons Learned from Nepal *Krishna Roka, University Of Wisconsin-Stevens Pt*The Association of Community Benefit Service of Nonprofit Hospitals with Related Party Transactions *YiCheng Ho, National Chengchi University; Jenn-Shyong Kuo, National Taipei University***094-3. Poster Session: Collaboration & Networks****PARTICIPANTS:**A Place for Art: A Case Study of Culture, Community, and Collaboration *Matthew Ehlman, Indiana University and Numad Group; B. Kathleen Gallagher, Southern Methodist University*Creating Shared Value from Scratch – An Analysis of Synergies and Conflicts in a For-Profit–Nonprofit Collaboration *Stefan Ingerfurth, Hamburg Center for Health Economics; University of Hamburg; Jurgen Willems, Hamburg university; Vera Hinz, Hamburg Center for Health Economics; University of Hamburg*Determining "Stakes" in Response to a Wicked Problem: Implications for Nonprofits and Networks *Katherine R Cooper, University of Illinois*Elite Networks in Small Cities: A Social Network Analysis of Nonprofit Boards in El Dorado, Arkansas *Vickie L. Edwards, University of Arkansas at Little Rock; Margaret F Reid, University of Arkansas; Joshua K Miller, University of Arkansas at Little Rock*Redefining Citizen Engagement in Contemporary America: Insights from the National Civic League's All-America City Award Program *Jeannette M. Blackmar, University of Kansas*Strengthening Nonprofit Capacity to Manage Collaborations: The Case Study of Partnership Management of Communities in Schools of North Texas *Hee Soun Jang, University of North Texas; Jesus Neftali Valero, University of North Texas; Jung Wook Kim, University of North Texas***094-4. Poster Session: Community & Grassroots Organization/Secular & Faith-Based****PARTICIPANTS:**Does Social Media Change Social Movement Organization Arrangements? Applying Organizational and Diffusions of Innovations Theories. *Kathryn Cope, University of Colorado Denver, School of Public Affairs*Social Entrepreneurship Role on Community Engagement: How to Transform Their People in Rural Migrant Worker Supplier and Rural Tourism? *Saiful Islam, Yonsei University Wonju Campus - South Korea*Promise Neighborhoods: Managing Collaboration and Connectivity *Allison S Tung***094-6. Poster Session: Management, Leadership & Strategy****PARTICIPANTS:**Emotional Labor, Job Attitudes, and Behavioral Outcomes *Seung-Bum Yang, Konkuk University*The Executive Director as Synergistic Leader: A Case Study of Effective Nonprofit Organization Leaders *Jennifer Rinella, Rockhurst University***094-7. Poster Session: Philanthropy, Fundraising & Giving****PARTICIPANTS:**Boon or Boondoggle: Foundation-Coordinated Professional Support Services for Nonprofits and Their Value *Noah J Isserman, University of Illinois + University of Cambridge*Branding in Small Charities: Towards a Theoretical Understanding and practical Application *Stephen Lee, Cass Business School; Natasha Roe, Cass Business School*Cause-Related Marketing: An Analysis of Consumer-Philanthropy and the Breast Cancer Movement *Andrea Bennett, Georgia Southern University*Charitable Giving, Religiosity, and Charitable Solicitation *Yan Li, University of Mississippi*Crowdfunding as a New Way of Resource Mobilization for Nonprofit Organizations *Marietta Hainzer, Johannes Kepler University Linz; Sandra Stoetzer, Johannes Kepler University Linz, Institute for Public and Nonprofit Management*Donor Decision Making: Does CEO Compensation Matter? *Skyelar Rolf, University of Nebraska-Lincoln*Donor Loyalty: Variation by Category of Nonprofit Organization *Lili Wang, Arizona State University; Wesley E. Lindahl, North Park University*Feeding the Poor: The Portrayal of Destitute Children in NGO Fundraising Campaigns in India *Abhishek Bhati; Angela M. Eikenberry, University of Nebraska at Omaha*Functional Determinants Of The Decision To Donate Money To A United States Nonprofit Organization *Christopher Govekar, University of Phoenix*Measuring the Impact of Funding Resources on NPI Production: Shortcomings of Czech Macroeconomic Data *Zuzana Prouzova, Masaryk University; Gabriela Vacekova, Masaryk University*Understanding Income Composition for Nonprofits: Does Asian Community Center in USA Have Fixed Income Portfolios? *Sung-Ju Kim, Monmouth University; Lewis Hyukseung Lee, University of Pittsburgh*When Donors Do Not Trust Managers to Invest in Organizational Sustainability, Do They Undermine the Efficacy of NPO Programs? *Durgesh Kumar, University of South Carolina-Columbia; Dennis Poole, University of South Carolina*Will Trust in Government Crowd Out Charitable Giving? *Huafang Li, Rutgers University; Yunsoo Lee, Rutgers University--Newark*

Philanthropy in developing countries *Rosine Mbuento Watat, Georgia Southern University*

The Debate for Intercollegiate Athletics and 501 (c)(3) Status  
*Megan Baker, Georgia Southern University*

**094-8. Poster Session: Public Policy & Law**

**PARTICIPANTS:**

Federal Spending and the Nonprofit Sector: Before, During, and After the Great Recession *Emily Connelly, George Mason University*

Support or Utilize?: Exploring the Motives of Cooperative Legislation *Park Ry Taein, Yonsei University*

Sustainability of Social Enterprise and the Role of Local Government: Comparing Seoul, Sungnam, and Wonju cities in South Korea *Lee Bokyeong, Yonsei University(Wonju)*

Nonprofit Brothels of Bogotá: For Whose Common Good? *Van C. Evans, Indiana University*

**094-9. Poster Session: Teaching & Education**

**PARTICIPANT:**

Identity Crisis Within Nonprofit Education? A Review of Department Mission Statements *Eugene Wilkerson, Regis University*

**094-10. Poster Session: The Conference Track**

**PARTICIPANTS:**

An Analysis of Collaborative Value Creation: Lessons from the Field *Karabi C. Bezboruah, School of Urban and Public Affairs, University of Texas at Arlington; Dustin Schwandt, The University of Texas at Arlington*

Coercive Isomorphism or Community Needs? Government Created Nonprofits *Sandy Zook, Georgia State University*

Collective Impact and Nonprofit Organizations- Whether and What Do Social Organizations Gain or Lose from Collective Impact Initiatives? *Ronit Amit, The Gandy Foundation*

Examining Nonprofit/For-Profit Competition Through the Case of a Spay-Neuter Clinic *Ann Marie K Kinnell, The University of Southern Mississippi*

The Evolving Landscape of Social Enterprise Development in Taiwan: Critical Review and Cases *Jennifer H Chen, Nanhua University*

**094-11. Poster Session: Voluntarism & Volunteering**

**PARTICIPANTS:**

Giving Back: Lessons Learned from Refugees and Immigrants *Justin S Lee, University of North Carolina at Greensboro; Suzie S. Weng, Virginia Commonwealth University*

Immigrant Volunteering – Country of Origin as Determinant of Volunteer Behavior *Marlene Walk, University of Pennsylvania*

Motivating and Recruiting the Volunteers from the University Population *Cinnamon Dowd, Georgia Southern University*

Scientist Volunteers as Volunteer Managers in Public Science Outreach Initiatives *Catherine Vrentas, The Engaged Scientist*

The Volunteer Experience: One State's Observations from Volunteers and Nonprofit Organizations *Sue Carter Kahl, University of San Diego; Laura Deitrick, USD Caster Family Center for Nonprofit and Philanthropic Research; Kim Hunt, University of San Diego; Mary Jo Schumann, University of San Diego*

Value of Professional Membership Through a Prism of Cultural Differences: Creating Models of Affiliation and Engagement *Marina Saitgalina, University of North Texas; Lisa A. Dicke, University of North Texas*

Volunteer Management in Local Government: Does Adoption of Volunteer Management Best Practices Lead to Volunteer Attraction or Retention? *Amina Sillab; Lisa A. Dicke, University of North Texas*

**095. EXHIBITS OPEN**

8:00 to 5:00 pm  
Imperial Foyer

**096. Making Decisions in Complex Environment**

Management, Leadership & Strategy

Paper Session

8:15 to 9:45 am

Crestone Peak

**PARTICIPANTS:**

Commercializing Non-Profit Organizations: When to Use Incentive Contracts in the Face of For-Profit Competition with Evidence from Microfinance Institutions *Sarah Reynolds, Harvard Business School*

Decision-making Authority in Nonprofit Membership Associations *Mary Tschirhart, The Ohio State University; Khaldoun AbouAssi, The Bush School of Government & Public Service*

Managerialism in Social Justice Nonprofit Organizations: An Exploratory Study on the Effects of Organizational Size on Managerial Behaviors and Practices *Lauren Willner, UCLA*

What Kind of Revenue Diversification? Balancing Mission-Based Objectives, Market-Based Revenue, and Organizational Stability *Mirae Kim, University of Missouri-Columbia; Jamie Levine Daniel, Ohio State University (John Glenn School of Public Affairs)*

**CHAIR:**

*Adam Eckerd, Virginia Tech*

**097. Philanthropy's Role in Inter-Sectoral Relationships**

The Conference Track

Paper Session

8:15 to 9:45 am

Grays Peak A

**PARTICIPANTS:**

Affiliated Foundations: A Multi-Case Study of Cross-Sector Relationships *Kandyce M Fernandez, University of Texas at San Antonio*

Government-Philanthropy Collaboration on Global Health: A Case Study of the President's Emergency Plan for AIDS Relief *Kazumi Noguchi, Kobe Women's University; Osamu Koike, Yokohama National University*

The Relationships Between Philanthropy and Philanthropists and the Israeli Government: Trends and Dilemmas *Hillel Schmid, The Hebrew University of Jerusalem; Hanna Shaul Bar Nissim, Hebrew University of Jerusalem*

What is Philanthropy's Distinctive Role, in View of Its Changing Relationship to Government and the Private Sector? *John Slocum, The John D. and Catherine T. MacArthur Foundation*

**CHAIR:**

*Marty Sulek, Indiana University*

**098: Alliance for Nonprofit Management Colloquium:**

**Scholarship and Research-Based Practice: Bridging the Gap Between Academics and Practitioners to Transform Nonprofit Practice**

Teaching & Education

8:15 to 9:45 am

Denver Hyatt Grand: Grays Peak B

**PRESENTERS:**

*David O. Renz, University of Missouri-Kansas City*

*Judy Freiwirth, Nonprofit Solutions Associates*

*Max Freund, Claremont Graduate University*

*John Brothers, Quidoo Consulting*

**CHAIR:**

*Judy Freiwirth, Nonprofit Solutions Associates*

**099. International Civil Society and the Evolving Sectoral Relations**

The Conference Track

Paper Session

8:15 to 9:45 am

Maroon Peak

**PARTICIPANTS:**

Civil Society Organizations in the EU: Being Ideological or Having an Impact? *Pelle Åberg, Södertörn University*

Civil Society as Social Movement, Organization and Network: The Rapidly Changing Relationship Between Governments, NGOs and Civil Society in Ukraine *Svetlana Krasynska, University of San Diego; Eric Martin, Bucknell University*

The Beijing Consensus and Evolving Sectoral Relations *John P. Casey, Baruch College - CUNY*

**CHAIR:**

*Eric Martin, Bucknell University*

**100. Hair Rules: Stories, Leadership and Inclusion in Changing Third Sector Organizations**

Management, Leadership & Strategy

Panel

8:15 to 9:45 am

Mt Columbia

**PARTICIPANTS:**

Hair About Us: Narratives from the ARNOVA Participatory Action Research Project *Keith O Hunter, University of San Francisco*

Leadership in Turbulent Times: Are We Stuck Having Leaders “Look Like” Leaders? *Darlene Xiomara Rodriguez, Salem College*

The Undiscussables *Pier C. Rogers, North Park University*

**CHAIR:**

*Judith Y. Weisinger, Mills College*

**101. Comparative and International Philanthropy**

Philanthropy, Fundraising & Giving

Paper Session

8:15 to 9:45 am

Mt Elbert A

**PARTICIPANTS:**

Bankrolling the Arab Spring: The Role of Philanthropy in Egypt’s Political Transition *Catherine E. Herrold, Indiana University Lilly Family School of Philanthropy*

Cross-Border Philanthropy - Projecting Institutional Logics or Exporting Social Hegemony? *Elizabeth C. Levi, The New School*

Helping Strangers in Comparative Perspective: A Multilevel Analysis of 123 Countries *Matthew Richard Bennett, University of Oxford; Christopher J. Einolf, DePaul University*

National Campaigns for Charitable Causes: Exploring the Portuguese Case *Ana M. Simaens, Instituto Universitário de Lisboa (ISCTE-IUL), BRU-IUL; Madalena Eça Abreu, ISCTE-IUL, University Institute of Lisbon (BRU-IUL), Portugal; Ana Felgueiras, Research Group on Competition and Development (C+D Group). Economics and Business School. University of A Corua; Marta Rey-Garcia, Universidad de A Coruña*

**CHAIR:**

*Margaret F. Sloan, James Madison University*

**102. Volunteer Risk Management**

Voluntarism & Volunteering

Paper Session

8:15 to 9:45 am

Mt Evans

**PARTICIPANTS:**

Help Without Protection: The Impacts of Signing a Liability Waiver on Volunteering Behaviors *Hsiang-Kai Dennis Dong,*

*Arizona State University; Lili Wang, Arizona State University*

Putting Compassion to Work: Strategies for Comprehensively Incorporating Disaster Relief Volunteerism Directly into Urban Disaster Planning *Jason D Rivera, Rutgers University – Camden; Zachary David Wood, Rutgers University – Camden*

Risk Propensity and the Volunteering Choice *Lili Wang, Arizona State University; Hsiang-Kai Dennis Dong, Arizona State University*

Volunteers and Vulnerable Populations: What Are Nonprofits Doing to Manage the Risks? *Dorothy Norris-Tirrell, University of Central Florida; Stephanie Krick, University of Central Florida*

**CHAIR:**

*Rebecca Nesbit, University of Georgia*

**103. (Almost) 100 Years of the Charitable Deduction**

Public Policy & Law

Colloquium

8:15 to 9:45 am

Mt Harvard

**PRESENTERS:**

*Leigh N. Hersey, University of Memphis*

*William Cleveland, Indiana University Purdue University Indianapolis*

*Ruth K Hansen, Indiana University*

*Rene Bekkers, VU University Amsterdam*

**CHAIR:**

*Mark A. Hager, Arizona State University*

**DISCUSSANT:**

*Peter Dobkin Hall, Baruch College - CUNY*

**104. Making the Case for the Legitimacy of Our Field**

Teaching & Education

Paper Session

8:15 to 9:45 am

Mt Oxford

**PARTICIPANTS:**

A Field of Its Own: Nonprofit First and Nonprofit Studies *Stuart C. Mendel, Cleveland State University*

The Emergence and Development of ‘Our Field’: The Case of Voluntary Sector Studies in the UK *Margaret E. Harris, Aston University*

The Evolving Role of a Public University in the Nonprofit Community *Yvonne D. Harrison, University at Albany; Peter Finn, University at Albany, SUNY; Stephanie Wacholder, University at Albany, SUNY; Patricia McGeown, University at Albany, SUNY*

The Expansion of Nonprofit Management: Higher Education Programs and Research Centers, 1971-2011 *Youngmi Lee, University of Southern California; David Suarez*

**CHAIR:**

*Brent E Sykes, The University of Oklahoma*

**105. Telling the Story of the Nonprofit Sector and Describing Its Place in Our Economy and Society: Lessons Learned from California**

The Conference Track

Colloquium

8:15 to 9:45 am

Mt Yale

**PRESENTERS:**

*Jonatban Durnford, President, DataLake, llc*

*Kristen Wolslegel, California Association of Nonprofits*

*Laura Deitrick, USD Caster Family Center for Nonprofit and Philanthropic Research*

**CHAIR:**

*Tom Pollak, The Urban Institute*

**106. Board Characteristics, Board Effectiveness, and Organizational Performance**

Boards & Governance

Paper Session  
8:15 to 9:45 am  
Mt. Elbert B

**PARTICIPANTS:**

Board Member Retention: An Examination of Premature Exits in a Constituency Organized Nonprofit Board *Christine W. Cugliari, High Point University*

Racial Diversity and Representation on Nonprofit Boards: Effects on Organizational Performance *Kelly M. LeRoux, University of Illinois at Chicago*

Strengthening Communities Through Engaged Boards: A Study of Community Foundations' Board Effectiveness *Lauren Obyrne, University of Central Florida; Naim Kapucu, University of Central Florida*

**CHAIR:**

*Katrina Leigh Miller-Stevens, Old Dominion University*

**107. Educating Graduate Students for Nonprofit Consulting With a Global Twist**

Teaching & Education  
Colloquium

8:15 to 9:45 am  
*Denver Hyatt Grand: Mt. Princeton*

**PRESENTERS:**

*Aileen Ford, The University of Texas at Austin*

*Moira Porter, University of Texas at Austin*

**CHAIR:**

*David Eaton, Univ of Texas at Austin, LBJ School of Public Affairs*

**108. Cases in Innovative Nonprofits: Organizations That Make a Difference I**

Innovation & Entrepreneurship  
Panel

8:15 to 9:45 am  
*Mt. Sopris A*

**PARTICIPANTS:**

Krembo Wings: A Social Innovation for Children With Severe Disabilities in Israel *Michal Almog-Bar, Hebrew University of Jerusalem*

Dialogue in the Dark: Mainstreaming Blind People in Germany *Andreas Schrer, University of Applied Sciences Darmstadt*

HelpHOPELive: Meeting Financial Needs in Medical Crises. *Ram A. Cnaan, University of Pennsylvania*

**CHAIR:**

*Ram A. Cnaan, University of Pennsylvania*

**109. Mobilizing and Organizing Community Health Services: The Community Platform, Navigators, Health Fairs and More**

Collaboration & Networks  
Colloquium

8:15 to 9:45 am  
*Mt. Sopris B*

**PRESENTERS:**

*Carl Milofsky, Bucknell University*

*Robert J. Wineburg, University of North Carolina at Greensboro*

*Leora Jaeger, SHARE New Mexico*

**DISCUSSANT:**

*Rick Cohen, The Nonprofit Quarterly*

**110. Nonprofit Effectiveness – Human Service Perspective**

Accountability, Effectiveness, Evaluation & Program Outcomes  
Paper Session

8:15 to 9:45 am  
*Mt. Wilson*

**PARTICIPANTS:**

A Meta-Analysis of Non-Profit vs. For-Profit Performance *Jesse Lecy, Maxwell School of Syracuse University; Jeremy Philip Thornton, Samford University*

Building Sustainable Nonprofits in a Contested Policy Arena: Women's Reproductive Health Services and Family Planning Centers *Jessica E. Sowa, University of Colorado Denver; Maren Trochmann, University of Colorado Denver*

Social Innovation and Nonprofit Organizations: A Case Study of an Employment Support Project for Low-Income College Students *Chien-Chung Huang, Rutgers University; Yuqi Wang; Silai Yi, Rutgers University; Shuang Lu, Rutgers University*

The Creation of the Salvation Army's Human Needs Index *Una Osili, Indiana University Purdue University Indianapolis; Amir Hayat, Indiana University Purdue University Indianapolis; Amy Nichole Thayer, Indiana University Lilly Family School of Philanthropy*

**CHAIR:**

*Jaclyn Schede Piatak, University of North Carolina at Charlotte*

**111. Tax Policy and Philanthropy: Empirical Perspectives**

Philanthropy, Fundraising & Giving  
Panel

8:15 to 9:45 am  
*Pikes Peak*

**PARTICIPANTS:**

The Implications of Tax Reform for the Nonprofit Sector *Joseph Cordes, The George Washington University; Joseph Rosenberg, Urban Institute; Gene Steuerle, Urban Institute*

Does the Charitable Contribution Deduction Matter for Charities? Evidence from the 1986 Tax Reform Act *Nicolas Duquette, University of Southern California*

How Do Nonprofit Firms Respond to Tax Policy? *Brian Galle, Boston College Law School*

Does Income Inequality Increase Charitable Giving? *Abigail Payne, McMaster University; Justin Smith, Wilfrid Laurier University*

**CHAIR:**

*Brian Galle, Boston College Law School*

**112. Network Evolution: Formation of Relationships**

Collaboration & Networks  
Paper Session

8:15 to 9:45 am  
*Torreys Peak*

**PARTICIPANTS:**

Applying Social Construction Theory to Collaborative Phenomena in the Nonprofit Sector *Mike Niederpruem, Case Western Reserve University; Paul F. Salipante, Case Western Reserve University*

Standing Out From The Crowd: The Social Construction of Influence Among Collaborative Partnerships *Branda Nowell, North Carolina State University; Mary Hano, North Carolina State University; Anne Marie Izod, North Carolina State University; Zheng Yang, NC State University*

Strategy and Organizational Positioning in Knowledge Sharing Relationships in Two Service Delivery Networks *Kun Huang, University of New Mexico; Bin Chen, City University of New York Baruch College; Beilei Yang, Shanghai Tongji University; Shanshan Zou, Shanghai Tongji University*

The Success and Failure of NGO Alliance: Empirical Study of Four Chinese Cases *Ji Ma, Indiana University Lilly Family School of Philanthropy; Zhaonan Zhu, Beijing Normal University, School of Social Development and Public Policy*

**CHAIR:**

*Christopher L Pallas, Kennesaw State University*

**113. CGA Section Colloquy: “Critical Perspectives on Funding the Grassroots.”**

Community & Grassroots Organization / Secular & Faith-based Colloquium

10:00 to 11:30 am

Crestone Peak

**PRESENTERS:**

*Nicole P. Marwell*, City University of New York Baruch College

*Erica L. Kohl-Arenas*, The New School

*Sarah Reckhow*, Michigan State

*Megan E. Tompkins-Stange*, University of Michigan

**CHAIRS:**

*David Suarez*

*Lehn M. Benjamin*, Lilly Family School of Philanthropy

**DISCUSSANT:**

*Peter Frumkin*, University of Pennsylvania

**114. The Changing Environment of Nonprofit Human Services**

The Conference Track

Paper Session

10:00 to 11:30 am

Grays Peak A

**PARTICIPANTS:**

Dependency, Complexity and Performance in Israel’s Nonprofit Human Services *Rita S. Mano*, *University of Haifa*

Government/Nonprofit Initiatives in Transition: Human Services in New York City *Jack Krauskopf*, *Center for Nonprofit Strategy and Management*

How Do Nonprofit Outpatient Substance Abuse Treatment Organizations Respond to the Increase in Market Competition? *Young Ah You*, *University at Albany SUNY*

Linking Micro Behavior and Macro Structure of Social Service Delivery Networks *Helen K. Liu*, *The University of Hong Kong*

**CHAIR:**

*Suzette Myser*, University of Kansas

**115. Nonprofit & Voluntary Action: Learning from History**

The Conference Track

Paper Session

10:00 to 11:30 am

Grays Peak B

**PARTICIPANTS:**

Unfriendly Societies: The Know Nothing Party, the AOH, and the Fight for an Authentic American Cultural Identity *Howard Lune*, *Hunter College*

The Evolution of Community Action Agencies and the Increasing Role of the Nonprofit Sector as “Gap Fillers”. *Atta A Ceesay*, *Indiana University Foundation*; *Diamando Priomos*, *School of Public and Environmental Affairs (SPEA)*

Beyond the Neighborhood: Community Building Initiatives, Neighborhood Organizations and Systems Change *Robert Chaskin*; *Mikael Karlstrom*, *University of Chicago*

**CHAIR:**

*Kandyce M Fernandez*, University of Texas at San Antonio

**116. Institutional Choices: For Profit, Non for Profit, or Hybrid?**

The Conference Track

Paper Session

10:00 to 11:30 am

Maroon Peak

**PARTICIPANTS:**

Benefit Corporations Versus Nonprofit Organizations: Exploring the Call for Social Action *Katrina Leigh Miller-Stevens*, *Old Dominion University*; *Stephen E Lanivich*, *Old Dominion University*; *Lisa Fournier*, *Norfolk Fair Trade Company*; *Stephanie Joannou Menefee*, *Old Dominion University*

Choosing Between Nonprofit and For-Profit Forms in the Fair Trade Industry *Eva Witesman*, *Brigham Young University*; *Curtis Child*, *Brigham Young University*

Sector and Incorporation as Strategic Choice: The View from the Standpoint of Mission-based Organizational Entrepreneurs *James M. Mandiberg*, *Silberman School of Social Work at Hunter College*; *Yuko Suda*

Opting Out of the Non-Profit Package *Stephen Danley*, *Rutgers-camden University*

**CHAIR:**

*Agnes Meinhard*, Ryerson University

**117. Capacity and Planning in the Nonprofit Sector**

Management, Leadership & Strategy

Paper Session

10:00 to 11:30 am

Mt Columbia

**PARTICIPANTS:**

Dimensions of Program Strategy *William A. Brown*, *Texas A&M University*

Internal and External Determinants of Formal Plans in the Nonprofit Sector *Patricia Bromley*, *The University of Utah*

Understanding Organizational Capacity of Grassroots Nonprofits: An Inductive Approach *Bethany Slater*, *University of Albany-SUNY*

**CHAIR:**

*Kun Huang*, University of New Mexico

**118. Early Findings from the Growth in Giving Initiative**

Philanthropy, Fundraising & Giving

Panel

10:00 to 11:30 am

Mt Elbert A

**PARTICIPANTS:**

The Growth in Giving Initiative: Publicly Available Data on Gift Transactions *Jonathan Durnford*, *President, DataLake, llc*; *Erik Daubert*, *Affiliated Scholar, Center on Nonprofits & Philanthropy, The Urban Institute*

Building a Growth in Giving Index *Jon Biedermann*, *Vice President, DonorPerfect Fundraising, SofterWare, Inc.*; *Erik Daubert*, *Affiliated Scholar, Center on Nonprofits & Philanthropy, The Urban Institute*; *Nathan E Dietz*, *The Urban Institute*

Studying Geographical Variation in Giving with the Growth in Giving Database *Nathan E Dietz*, *The Urban Institute*; *Jonathan Durnford*, *President, DataLake, llc*; *Cathlene Williams*, *Cathlene Williams LLC*

**CHAIR:**

*Nathan E Dietz*, The Urban Institute

**119. Employment and Volunteering**

Voluntarism & Volunteering

Paper Session

10:00 to 11:30 am

Mt Evans

**PARTICIPANTS:**

Compensating or Spilling-Over? Exploring Nonprofit Employees’ Volunteering and the Implications for Human Resources Management *Young-joo Lee*, *University of Texas at Dallas*; *Jeffrey L. Brudney*, *University of North Carolina Wilmington*

Volunteering as an Instrument in Various Employment Stages. Combining an Employer and Employee Perspective. *Lonneke Roza*, *Rotterdam School of Management, Erasmus University*; *Debbie Haski-Leventhal*, *MGSMS*

Volunteering Through Work Experience: Role of Workplace Sector on Voluntary Organization Involvement *Jongsoo Park, John Glenn School of Public Affairs, The Ohio State University*

**CHAIR:**

*Alicia Schatteman, Northern Illinois University*

**120. New Research on Sectoral Relationships, Funding, Citizen Participation and Provisions of Services**

Public Policy & Law

Paper Session

10:00 to 11:30 am

*Mt Harvard*

**PARTICIPANTS:**

Collective Action and the Sustainability of Co-Production *Victor A. Pestoff, Ersta Sköndal University College*

The Effect of Nonprofit Concentration on Charitable Donations *Bijetri Bose, University of Washington*

The Role of Social Capital and Human Capital in Bridging Civic Engagement and Economic Opportunity for Low-income Individuals *Jodi Benenson, Brandeis University*

The Impact of Public Funding on Firm Growth of Nonprofit Social Service Organizations *Astrid Pennerstorfer, WU Vienna University of Economics and Business; Michaela Neumayr, WU Vienna*

**CHAIR:**

*Catherine E. Herrold, Indiana University Lilly Family School of Philanthropy*

**DISCUSSANT:**

*Triparna Vasavada, Penn State University*

**121. Mission and Organizational Change**

Management, Leadership & Strategy

Paper Session

10:00 to 11:30 am

*Mt Oxford*

**PARTICIPANTS:**

Becoming Business Like? The Impact of Organizational Changes *Claudia Petrescu, Eastern Michigan University; Laura Jean Pipis, American Red Cross; La Forice Nealy, American Red Cross Southeastern Michigan Region*

Nonprofit Mission Conceptions: A Dynamic and Interpretative Definition of Mission *David G. Berlan, Florida State University*

Organizational Change Tactics in a Homeless Services Organization: Staff Perspectives on Success Factors *Tom Packard, School of Social Work, San Diego State University; Carrie Gibson, San Diego State University*

The Risk of Mission Drift of Microfinance: A Case Study of the UK *Takashi Koseki, Meiji University*

**CHAIR:**

*George E. Mitchell, The City College of New York*

**122. Social Entrepreneurship and Work Based Social Enterprise**

Innovation & Entrepreneurship

Paper Session

10:00 to 11:30 am

*Mt Yale*

**PARTICIPANTS:**

Institutional Entrepreneurship: Enabling Conditions, Resources, and Implications for Social Entrepreneurship *Tamaki Onishi, University of North Carolina at Greensboro*

Relevance of Work-Centered Social Supports for Disadvantaged Workers: Perspectives from Social Purpose Enterprise Practitioners *Andrea Nga Wai Chan, University of Toronto*

Trying to Be a Social entrepreneur: A Theory of Trying Model to Explain Individuals' Pursuit of Social Entrepreneurship *Aparna Katre, University of Minnesota Duluth*

**CHAIR:**

*Wolfgang Bielefeld, Indiana University Purdue University Indianapolis*

**123. A Fresh Look at Governance: Emerging Models and Established Links**

Boards & Governance

Paper Session

10:00 to 11:30 am

*Mt. Elbert B*

**PARTICIPANTS:**

An Amazing Governance Model of Social Enterprise: A Case Study of the Canyou Group in Shenzhen, China *Li Yang, China Academy of Social Management, Beijing Normal University*

Board Member Conflict and Attitudes Toward the Public: A Comparison of Charter and Traditional Public School Board Members in Minnesota *Michael Ford, University of Wisconsin-Oshkosh; Douglas M Ihrke, Helen Bader Institute for Nonprofit Management; Ashkan Rezvani Naraghi, University of Wisconsin-Milwaukee*

Factors Influencing the Roles and Responsibilities of Charter School Boards: A Contingency-Based Framework *Christopher Cody, North Carolina State University*

Organizational Performance and Boards of Directors: A Systematic Review of Literature on U. S. Hospitals *Cathleen O. Erwin, Auburn University; Amy Yarbrough Landry, University of Alabama at Birmingham; Ashley Dias, Auburn University*

**CHAIR:**

*Vickie L. Edwards, University of Arkansas at Little Rock*

**124. Evidence-Based Volunteering Management: Bridging the Gap Between Theory, Research and Practice**

Voluntarism & Volunteering

Colloquium

10:00 to 11:30 am

*Mt. Princeton*

**PRESENTERS:**

*Eleanor Brown, Pomona College*

*Susan M. Chambre, Baruch College - CUNY*

*Ram A. Cnaan, University of Pennsylvania*

*Mark A. Hager, Arizona State University*

**CHAIR:**

*Christopher J. Einolf, DePaul University*

**125. Nonprofits and Entrepreneurial Leadership**

Innovation & Entrepreneurship

Paper Session

10:00 to 11:30 am

*Mt. Sopris A*

**PARTICIPANTS:**

Conceptualizing a Model for Organizational Innovation in Nonprofit Organizations *John C. Ronquillo, University of Colorado Denver*

Conceptualizing Social Innovation for Direct Social Service Nonprofits: A Mixed Methods Approach Modeling a Typology of Social Change Efforts *Micheal L. Shier, University of Pennsylvania*

Confronting Agency in New Venture Start-Up: An Experiment of Entrepreneurial and Non-Entrepreneurial Nonprofit Executives *Scott Helm, University of Missouri-Kansas City; Brent Never, University of Missouri-Kansas City; Josh Schukman, University of Kansas*

Nonprofit Financial Bootstrapping: Exploring the Resource Mobilization Methods of Nonprofit Entrepreneurs *Fredrik O. Andersson, Helen Bader Institute for Nonprofit Management*

**CHAIR:**

*Dennis Young, Andrew Young School of Policy Studies, Georgia State University*

- 126. Civil Society Organizations: Capital, Governance, and Democracy**  
 The Conference Track  
 Paper Session  
 10:00 to 11:30 am  
 Mt. Sopris B  
**PARTICIPANTS:**  
 The Blurring Boundaries of Democracy Assistance: The Case of German Political Foundations in Egypt *Peter Christian Weber, Indiana School of Philanthropy at IUPUI*  
 Why Are Civic Organization Excluded in Urban Governance? *Weijie Wang, University of Southern California*  
 Putting the Map in Motion: A Typology of Capitals and Their Activating Processes *Elizabeth A. Castillo, University of San Diego*  
**CHAIR:**  
*Karabi C. Bezboruah*, School of Urban and Public Affairs, University of Texas at Arlington
- 127. Capacity-Oriented Approach to Nonprofit Accountability and Performance**  
 Accountability, Effectiveness, Evaluation & Program Outcomes  
 Paper Session  
 10:00 to 11:30 am  
 Mt. Wilson  
**PARTICIPANTS:**  
 Nonprofit Reputational Capacity and the Role of Mission Valence and Clarity: Next Steps in a Series of Experimental Designs *Jurgen Willems, Hamburg university; Silke Boenigk, University of Hamburg*  
 Sunshine, Stakeholders, and Executive Pay: A Regression Discontinuity Approach *Brian Galle, Boston College Law School*  
 The Conundrum of Knowing – Measuring Organizational Effectiveness in Nonprofit Capacity Building Programs *Margaret Leigh Broxton, Texas A&M International University*  
 Developing New Management Strategies for Assessing Organizational Diversity and Inclusion Practices: Introducing ASAE's Association Inclusion Index *Jennifer A. Wade-Berg, Kennesaw State University; Vanessa Robinson-Dooley, Kennesaw State University*  
**CHAIR:**  
*Paloma Raggo*, Carleton University
- 128. High Net Wealth and Giving**  
 Philanthropy, Fundraising & Giving  
 Paper Session  
 10:00 to 11:30 am  
 Pikes Peak  
**PARTICIPANTS:**  
 A Study on Giving Behavior of High-income Korean Citizens *Bokyi Choi, Bonsarang Foundation; Seong Ho An; Sohyun Park, Yonsei University*  
 Giving in Smart Ways: How Does Industry Shape the Philanthropy of Giving Pledgers? *Erzsebet Fazekas, University of Albany, SUNY*  
 High-Net-Worth Charitable Giving Trends in 2013 *Una Osili, Indiana University Purdue University Indianapolis; Amy Nichole Thayer, Indiana University Lilly Family School of Philanthropy; Amir Hayat, Indiana University Purdue University Indianapolis*  
 Higher Education & Million-Dollar Gifts: Factors Affecting Large Gifts to Colleges & Universities *Una Osili, Indiana University Purdue University Indianapolis; Jacqueline E. Ackerman, Indiana University Lilly Family School of Philanthropy; Yannan Li, Indiana University Lilly Family School of Philanthropy*  
**CHAIR:**  
*Jasmine A. McGinnis Johnson*, The George Washington University

- 129. Open 990 Data On the Horizon: Transparency, Impact and Innovation**  
 Philanthropy, Fundraising & Giving  
 Panel  
 10:00 to 11:30 am  
 Torreys Peak  
**PARTICIPANTS:**  
 Alan J Abramson, Professor and Director, Center for Nonprofit Management, Philanthropy, and Policy *Alan J. Abramson, George Mason University*  
 Thomas Pollak, Senior Research Associate and Program Director, National Center for Charitable Statistics *Tom Pollak, The Urban Institute*  
 Moderator To Be Determined *Cynthia Schuman Ottinger, The Aspen Institute*

- 130. AWARDS LUNCH**  
 11:30 to 1:30 pm  
 Denver Hyatt Grand: Imperial Ballroom

FRIDAY, NOV. 21 • 2:00 PM – 3:30 PM

- 131. Paths, Perception and Identity in Philanthropy**  
 Philanthropy, Fundraising & Giving  
 Paper Session  
 2:00 to 3:30 pm  
 Crestone Peak  
**PARTICIPANTS:**  
 Does Subjective Time Perception Influence Charitable Giving Decision?: An Empirical Study on Pro-Social Behavior and Time Preferences *Naoko Okuyama, Kobe University; Shusaku Sasaki, Graduate School of Economics, Osaka University*  
 It's Hardly Genetic: Environmental Mediation of Associations Between Religion, Education and Philanthropy *Rene Bekkers, VU University Amsterdam*  
 The Happiness of Giving – Revealing Path Directionality Through the Application of Cohen's Path Analysis *Silke Boenigk, University of Hamburg; Marcel Lee Mayr, University of Hamburg*  
 Zombie Philanthropy *Richard Steinberg, Indiana University Purdue University Indianapolis; Ruth K Hansen, Indiana University; Yuan Tian, Indiana University-IUPUI; Barbara J Duffy, Indiana University Purdue University Indianapolis*  
**CHAIR:**  
*Lili Wang*, Arizona State University
- 132. What Critical Theory Brings to ARNOVA**  
 The Conference Track  
 Panel  
 2:00 to 3:30 pm  
 Grays Peak A  
**PARTICIPANTS:**  
 A Critical Analysis of Time and its Effects in Studies of Nonprofit-Government Relationships *Marcelo Marchesini da Costa, University of Albany-SUNY; Erzsebet Fazekas, University of Albany, SUNY*  
 Volunteering Through Governments or Government Through Volunteering? A New Theoretical Framework for Understanding Volunteer Work *Els De Waele De Waele, Ghent University Department of Sociology; Lesley Hustinx, Ghent University*  
 The Effects of For-Profit Management Strategies and Practices on Social Justice Nonprofit Organizations: A Critical Race Theory Analysis *Lauren Willner, UCLA*

CHAIR:

*Roseanne M. Mirabella*, Seton Hall University

DISCUSSANT:

*Jennifer E. Dodge*, University at Albany

**133. TIBS Colloquy: Nonprofits in American Politics: Before and After Citizens United**

The Conference Track

Colloquium

2:00 to 3:30 pm •

Grays Peak B

PARTICIPANTS:

The Road to Citizens United: Nonprofits, Political Activity, and the First Amendment, 1960–2010 *Peter Dobkin Hall, Baruch College – CUNY*

Unintended Consequences: Citizens United, the IRS, and the Debate Surrounding Political Activities by Tax-Exempt Entities *Michael L. Wyland, Partner, Sumption & Wyland, Consultants*

CHAIR:

*Bin Chen*, City University of New York Baruch College

DISCUSSANT:

*Evelyn Brody*, Chicago-Kent College of Law

**134. Collaboration Within and Across Sectors: A Global Perspective**

The Conference Track

Paper Session

2:00 to 3:30 pm

Maroon Peak

PARTICIPANTS:

The Multi-Faceted Structure and Nature of Inter-Organizational Partnerships: Supporting Social Change Efforts of Direct Social Service Nonprofits *Micheal L. Shier, University of Pennsylvania; Femida Handy, University of Pennsylvania; Meenaz Kassam, American University of Sharjah*

When Money is Taboo: A Comparative Analysis of Nonmonetary Non-Profit Business Collaboration in Germany and Taiwan *Meng-Han Ho, Indiana University Lilly Family School of Philanthropy*

How Do Local Governments and Nonprofits Collaborate in Longer Term Disaster Response?: The Case of Miyagi, Japan *Koichi Nakao, Tohoku University/Miyagi Prefecture*

CHAIR:

*Brent Never*, University of Missouri-Kansas City

**135. Leadership in Nonprofit Organizations**

Management, Leadership & Strategy

Paper Session

2:00 to 3:30 pm

Mt Columbia

PARTICIPANTS:

From the War Room to the Living Room: The Board/Chief Executive Relationship *Eileen Setti, Northern Illinois University*

Impediments to Executive Succession Planning in Nonprofit Organizations *Gregory McKee, North Dakota State University; Karen A. Froelich, North Dakota State University*

Leadership in an Asian-American Community in the South: The Development of an Informal Support Network to Increase Access to Services *Suzie S. Weng, Virginia Commonwealth University*

Mentoring Nonprofit Professionals: Growing Organizational Leadership from Within *Candice Pippin Bodkin, North Carolina State University; Susan Camilleri, NC State*

CHAIR:

*Mike Niederpruem*, Case Western Reserve University

**136. Current Perspectives on the Global Growth of Community Foundations: New Research on the Middle East, United Kingdom and United States**

Philanthropy, Fundraising & Giving

Panel

2:00 to 3:30 pm

Mt Elbert A

PARTICIPANTS:

Arab Community Foundations: Vanguard of “Arab Spring” Ideals *Catherine E. Herrold, Indiana University Lilly Family School of Philanthropy*

UK Community Foundations – Quo Vadis? *Jenny Harrow, Cass Business School; Tobias Jung, University of St Andrews*

Not Your Grandfather’s Community Foundation? Current Developments in US Community Foundations from an Historical Perspective *Eleanor W. Sacks, IU School of Philanthropy*

CHAIR:

*Mark Sidel*, University of Wisconsin-Madison

DISCUSSANT:

*Mark Sidel*, University of Wisconsin-Madison

**137. What’s Wrong With This Story? A Fresh Look at Teaching With Cases**

Teaching & Education

Colloquium

2:00 to 3:30 pm

Mt Evans

PRESENTERS:

*Laura Deitrick*, USD Caster Family Center for Nonprofit and Philanthropic Research

*Jessica E. Sowa*, University of Colorado Denver

*Jeffrey Greim*, Bay Path College

CHAIR:

*Pat Libby*, Institute for Nonprofit Education and Research University of San Diego

**138. Nonprofits, Social Enterprises, Law and Public Policy in the United States**

Public Policy & Law

Panel

2:00 to 3:30 pm

Mt Harvard

PARTICIPANTS:

Charitable Solicitations Regulation and the Principles of Targeted Disclosure *Putnam Barber, Nancy Bell Evans Center on Nonprofits & Philanthropy, University of Washington*

The Mission-Protected Hybrid (MPH): Why Social Enterprise Forms Need a Speed Limit *Dana Brakman Reiser, Brooklyn Law School*

Doing Well by Doing Good? The Allure of Social Impact Bonds *Norman I. Silber, Yale Law School*

U.S. Principles and Policy: Enabling, Promoting and Protecting the Entrepreneur, Philanthropist and Entrepreneur-Philanthropist *John Tyler, Ewing Marion Kauffman Foundation*

CHAIR:

*Putnam Barber*, Nancy Bell Evans Center on Nonprofits & Philanthropy, University of Washington

**139. Governance Beyond the Board: A Deeper Dive Into Power Issues within Nonprofits and Networks**

Boards & Governance

Colloquium

2:00 to 3:30 pm

Mt Oxford

PRESENTERS:

*Judy Freiwirth*, Nonprofit Solutions Associates  
*Max Freund*, Claremont Graduate University  
*David O. Renz*, University of Missouri-Kansas City  
*Melissa Middleton Stone*, Humphrey School of Public Affairs  
 University of Minnesota

CHAIR:

*William A. Brown*, Texas A&M University

DISCUSSANT:

*Chao Guo*, University of Pennsylvania

140. **Hybridity: Hope or Hype?**

Innovation & Entrepreneurship

Paper Session

2:00 to 3:30 pm

Mt Yale

PARTICIPANTS:

Forcing the Twain to Meet? Divining the Economic Rationality of Hybrid Organizations *Charles M. Gray*, *University of St. Thomas*

How Organizations Redefine Themselves: Transitioning from Donor Reliance to Earned Income *Solange Hai*, *ESADE Business School - Ramon Llull University*; *Daniel Arenas*, *ESADE Business School - Ramon Llull University*

Hybrid Service Provision at the Intersection of the Intimate Partner Violence and Alcohol and Other Drug Use Intervention Fields *Elizabeth Marie Armstrong*, *University of Michigan*

Hybrid-Enterprises, Strategic Innovation and Sustainability *Mark L. Clark*, *University of Texas*

CHAIR:

*Ruth McCambridge*, The Nonprofit Quarterly

141. **Signals and Constraints: Exploring the Financial Metrics**

Accountability, Effectiveness, Evaluation & Program Outcomes

Paper Session

2:00 to 3:30 pm

Mt. Elbert B

PARTICIPANTS:

Accounting-Based Performance Metrics and Executive Compensation in Nonprofit Organizations *Karen Sedatole*, *Michigan State University*; *Amy Swaney*, *Michigan State University*; *Michelle Yetman*, *The University of California - Davis*; *Robert Yetman*, *University of California at Davis*

Strategically Sending Symbolic Signals: Isomorphism and Differentiation in Nonprofit Financial Reporting *Adam Eckerd*, *Virginia Tech*; *Jacob Fowles*, *University of Kansas*

The Geography of Non-Profit Capacity in a Time of Financial Crisis *James DeFilippis*, *Rutgers University*; *Phil Ashton*, *University of Illinois-Chicago*; *Emily Rosenman*, *University of British Columbia*

The Search for the Holy Grail: An Exploration of The Arguments Surrounding Overhead Rates *Michelle Evans*, *Florida Atlantic University*; *Ronald Nyhan, Ph.D.*, *Associate Professor, Florida Atlantic University*; *Parisa Haim Faridian*, *Florida Atlantic University*

CHAIR:

*Michael P. Mood*, Grand Valley State University

142. **Developing a Philanthropic Society**

Teaching & Education

Paper Session

2:00 to 3:30 pm

Mt. Princeton

PARTICIPANTS:

Gen Y and Philanthropy: Skills Development Through a Philanthropic Project *Claudia Petrescu*, *Eastern Michigan University*

Mapping Philanthropy Education in K-12 Schools *Amy Nichole Thayer*, *Indiana University Lilly Family School of Philanthropy*; *Melissa Wall*, *Indiana University Lilly Family School of Philanthropy*; *Ming Hu*, *University of Wisconsin Center for Nonprofits*

Philanthropy Education in Australia: Translating Cross-National Theory and Practice Into Engaging Curriculum for Young Australians. *Elizabeth Branigan*, *Swinburne University of Technology*; *Michael James Moran*, *Swinburne University*

Implications of Negative Service-learning Experiences on Students' Commitment to the Sector *Regan Harwell Schaffer*, *Pepperdine University*; *Robert Shearer*, *Pepperdine University*

CHAIR:

TBD

143. **Funding the Charitable Sector**

The Conference Track

Paper Session

2:00 to 3:30 pm

Mt. Sopris A

PARTICIPANTS:

Government-Nonprofit Relations by Levels of Government: An Examination of Funding Partners and Resource Dependency *Sarah L. Pettijohn*, *University of North Carolina at Charlotte*; *Jaclyn Schede Piatak*, *University of North Carolina at Charlotte*

The Sources of Charities' Income in England and Wales: An Organisation-Level perspective *John Mohan*, *Third Sector Research Centre*; *David Clifford*, *Third Sector Research Centre*

When the State Gives: One Nation, Three Sectors, and the Emergence of State-Supported Venture Philanthropy *Noah J Isserman*, *University of Illinois + University of Cambridge*

CHAIR:

*Ralph S. Brower*

144. **Placed-Based Views on Nonprofits and Civil Society**

The Conference Track

Paper Session

2:00 to 3:30 pm

Mt. Sopris B

PARTICIPANTS:

Enough Already? Modeling the Supply and Demand for Nonprofits in U.S. Counties *David Swindell*, *Arizona State University*; *Joseph Cochran*, *University of North Carolina-Charlotte*

Extending the Choice: Beyond the Current Limits of Federal Investment in Place-Based Initiatives *Amy Khare*, *University of Chicago*

Where Is That?: The Effect of Location on Securing Government Funding *Meghann Rother*, *University of Oklahoma*; *Jason Pudlo*, *University of Oklahoma*

Comparative Analysis on Perception of NPOs: Using Survey Data in Japan *Yu Ishida*, *Akashi National College of Technology*; *Hideaki Baba*, *Kansai University*; *Naoto Yamauchi*, *Osaka University*

CHAIR:

*Yuko Suda*

145. **NGO Accountability - International Perspectives**

Accountability, Effectiveness, Evaluation & Program Outcomes

Paper Session

2:00 to 3:30 pm

Mt. Wilson

PARTICIPANTS:

A Managerial Dance to a Broken Systemic Tune: Non-Governmental Organizations and Aid-Funded Project Implementation *George K Baah*, *Case Western Reserve University*

Accountability of INGOs: Formal Vs. Informal; A Comparative Study of Two INGOs in China *Yanran Yao*

Main Impulses of South Korean Nonprofit Organizations: An Accountability Perspective *Bokgyo Jeong, Rutgers University-Newark; Kevin P Kearns, University of Pittsburgh*  
 What Determines Government's Subsidies to International Development Nonprofit Organizations?: The Effect of Managerial Capacity and Accountability on Government Financial Subsidies *Jungsook Kim, Yonsei Univ; M. Jae Moon, Yonsei University*

**CHAIR:**

**Laura Littlepage**, Indiana University Purdue University Indianapolis

**146. Nonprofit Sector Research and Education in the Gulf Arab Region**

Philanthropy, Fundraising & Giving  
 Colloquium  
 2:00 to 3:30 pm  
 Pikes Peak

**PRESENTERS:**

**Khaled Al Suraihi**, MEDAD Center  
**Mohammed Al-Ansari**, Future for Youth Research  
**Abdulrahman Al Mutawa**, Rahma International  
**Omar Al Rafai**, MEDAD Center

**DISCUSSANT:**

**David Horton Smith**, Boston College

**147. Social Capital: Influences on Grounding Organizational Performance**

Community & Grassroots Organization/Secular & Faith-based  
 Paper Session  
 2:00 to 3:30 pm  
 Torreys Peak

**PARTICIPANTS:**

An Investigation of Strategic Capacity Building in Grassroots Membership Associations *Patti Millar, Western University; Alison Doherty*

Bridging and Bonding: Mechanisms Influencing Organizational Performance *Brad Fulton, Duke University*

Grassroots and Bureaucratic: How the Systematic "Machinery" of the Soldiers' Aid Society of Northern Ohio Successfully Supported its 500 Branches *Barbara Clemenson, Case Western Reserve University*

**CHAIR:**

**Kristina Jaskyte Bahr**, University of Georgia

FRIDAY, NOV. 21 • 3:45 PM – 5:15 PM

**148. Nonprofit Organizations and Voluntary Action: Asking the Right Questions About Civic Culture**

Community & Grassroots Organization/Secular & Faith-based  
 Panel  
 3:45 to 5:15 pm  
 Crestone Peak

**PARTICIPANTS:**

The Past: Social Capital Studies Post-Putnam *Brice McKeever, Urban Institute; Nathan E Dietz, The Urban Institute; Tom Pollak, The Urban Institute*

The Present: Current Research on Civic Culture *Nathan E Dietz, The Urban Institute; Brice McKeever, Urban Institute; Tom Pollak, The Urban Institute*

The Future: Asking the Right Questions and Thinking Ahead *Eleanor Brown, Pomona College; Nathan E Dietz, The Urban Institute; Brice McKeever, Urban Institute; Tom Pollak, The Urban Institute*

**149. Evolving Relations Between the Public Sector and the Nonprofit Sector**

The Conference Track  
 Paper Session

3:45 to 5:15 pm

Grays Peak A

**PARTICIPANTS:**

Institutional Logics and Their Influence on Local Government Officials' Perceptions of Volunteer Use for Service Delivery *Lauren Dula, SPEA, Indiana University; Kirsten Gronbjerg, Indiana University*

Personal Involvement and Professional Opinion: Local Government Officials' Experiences with Nonprofits and Perceptions of the Relationship between Nonprofits and Government *Angela Gallagher, SPEA Indiana University; Rachel Miller, SPEA Indiana University; Kirsten Gronbjerg, Indiana University*

The Operationalization of Resilience in Urban Planning as a Vehicle for Government/Non-Profit Collaboration *Kari Smith, University of Wisconsin-Milwaukee*

Structuring Formal Relationships in an Informal Way: MOUs and Nonprofit-Public Partnerships *Annie Miller, Metropolitan State University of Denver; Ida Drury, University of Colorado Denver*

**CHAIR:**

**Mark A. Hager**, Arizona State University

**150. Post-Disaster Collaboration and Transformation**

The Conference Track  
 Paper Session

3:45 to 5:15 pm

Grays Peak B

**PARTICIPANTS:**

How Do Local Governments and Nonprofits Collaborate in Longer Term Disaster Response?: The Case of Miyagi, Japan *Koichi Nakao, Tohoku University/Miyagi Prefecture*

Multi-Sectorial Responsiveness to Natural Disasters in Australia *Debbie Haski-Leventhal, MGSM*

The Multiple Faces of NGOs in Disaster: Negotiating Official, Advocacy, and Everyday Politics *Ralph S. Brower, Francisco A. Magno, De La Salle University, Manila; Janet Dilling, Florida State University; Zia Obaid, University of Peshawar, Pakistan; Amer Afaq, Provincial Services Academy*

**CHAIR:**

**Naim Kapucu**, University of Central Florida

**151. Nonprofits, Civil Society, and Democracy**

The Conference Track  
 Paper Session

3:45 to 5:15 pm

Maroon Peak

**PARTICIPANTS:**

Beyond the Third Sector: Along the Path of Civil, Liberal and Pluralist Democracy *Jon Van Til, Rutgers University*

Citizens in Action: Lessons in Urban Local Governance from Women in a Slum Resettlement Site. *Ramya Ramanath, DePaul University*

Civil Society in Liberia: Challenges and Opportunities for Democratic Development *Kelly A. Krawczyk, Auburn University*

**CHAIR:**

**Hector R. Cordero-Guzman**, Baruch College-City University of New York

**152. Building Theory on Nonprofit Finance**

Management, Leadership & Strategy  
 Paper Session

3:45 to 5:15 pm

Mt Columbia

**PARTICIPANTS:**

Examining the Accuracy of Financial Measures in the Cultural Data Project *Mirae Kim, University of Missouri-Columbia; Yunsoo Lee, Rutgers University--Newark*

Risk Management or a Risk to Management? Preparing Nonprofit Leaders for Risk and Liability *Patricia Groble, Cleveland State University; Jeffrey L. Brudney, University of North Carolina Wilmington; Anna M. Nunn, University of North Carolina, Wilmington*

The Disconnect Between Academic Understanding of Nonprofit Operating Reserves and Nonprofit Leader Perceptions *Margaret F. Sloan, James Madison University; Cleopatra Grizzle, Rutgers University; Mirae Kim, University of Missouri-Columbia*

Toward a Theory of Membership Association Finance *Woods Bowman, School of Public Service, DePaul University*

**CHAIR:**

*Yvonne D. Harrison, University at Albany*

**153. Exogenous Influences on Philanthropy**

Philanthropy, Fundraising & Giving

Paper Session

3:45 to 5:15 pm

*Mt Elbert A*

**PARTICIPANTS:**

Analyzing How Catastrophes Affect Charitable Giving Over Time: An Impulse Response Analysis *Jaelyn D Petruzzelli, The Maxwell School of Citizenship and Public Affairs; Shena R. Ashley; Stuart Bretschneider, The Maxwell School of Citizenship and Public Affairs*

Does Heterogeneity Explain Private Contributions to Public Education? A Test of Government Failure Theory *Dana Balter, Syracuse University*

Family or Charity? Exploring the Perceived Importance of Estate Giving *Lili Wang, Arizona State University; Carlton Yoshioka, Arizona State University*

Free-Riding or Imitation? A Longitudinal Analysis of Subsidies and Private Donations in the Dutch Voluntary Sector *Arjen De Wit, VU University Amsterdam*

**CHAIR:**

*Claudia Petrescu, Eastern Michigan University*

**154. Topics in Social Enterprise and Nonprofit Innovation**

Innovation & Entrepreneurship

Paper Session

3:45 to 5:15 pm

*Mt Evans*

**PARTICIPANTS:**

Nonprofit Organizations and Social Media Use: A Descriptive Analysis of Nonprofit Organizations Effective Use of Social Media Tools *Amina Sillab; Hee Soun Jang, University of North Texas*

Nonprofit Social Enterprises: Size, Scope and Organizational Determinants *Jennifer Amanda Jones, University of San Diego*

Social Enterprise Principles in Higher Education: How Do They Apply to Social Work Research Centers? *Richard A. Hoefler, University of Texas at Arlington; Shannon M Sliva, University of Texas at Arlington*

Walking a Fine Line: The Moral Ambivalence of Intersectoral Collaborations Between Nonprofit and For-Profit Organizations *Paul-Brian McNerney, University of Illinois at Chicago*

**CHAIR:**

*Elizabeth A.M. Searing, Georgia State University*

**155. New Research on Nonprofit Law in U.S. and Comparative Contexts**

Public Policy & Law

Paper Session

3:45 to 5:15 pm

*Mt Harvard*

**PARTICIPANTS:**

Democratic Norms and the Right to Associate – A History of Israel’s First Bill of Associations *Paula G. Kabalo, Ben Gurion University; Hadarah Bar-Mor, Netanyah Academic College*

Does Nonprofit Law Matter? Evidence from the Enactment of UPIA *Brian Galle, Boston College Law School*

New York’s Nonprofit Revitalization Act of 2013: “Strongest Nonprofit Governance Regime in the Country” *Christopher Corbett, Independent Researcher*

The Pushback: Governmental Crackdown on Foreign Funding of Domestic NGOs, 1993–2012 *Kendra E Dupuy, University of Washington, Department of Political Science; James Ron, Humphrey School of Public Affairs & Department of Political science; ASEEM PRAKASH, University of Washington, Seattle*

**CHAIR:**

*Mark Sidel, University of Wisconsin-Madison*

**DISCUSSANT:**

*Nissan Limor*

**156. Hybridity and Nonprofit Organizations: The Implications for Governance**

Boards & Governance

Panel

3:45 to 5:15 pm

*Mt Oxford*

**PARTICIPANTS:**

Hybrid Forms: A Better Product for Legislators Than for Social Entrepreneurs *Dana Brakman Reiser, Brooklyn Law School*

Governance of Social Enterprises: Navigating Boundaries in a Dual Mission Context *Melissa Middleton Stone, Humprey School of Public Affairs University of Minnesota; Francie L. Ostrorver, University of Texas at Austin*

Hybridity, Accountability, and Nonprofit Organizations *Steven Rathgeb Smith, American Political Science Association; Chris Skelcher, University of Birmingham*

**CHAIR:**

*Steven Rathgeb Smith, American Political Science Association*

**DISCUSSANT:**

*Joseph J. Galaskiewicz, University of Arizona*

**157. SEES Colloquium: Frontiers of Social Entrepreneurship Research**

Innovation & Entrepreneurship

Panel

3:45 to 5:15 pm

*Mt Yale*

**PARTICIPANTS:**

Making Entrepreneurial Decisions in the Face of Risk and Uncertainty *Scott Helm, University of Missouri-Kansas City; Brent Neiver, University of Missouri-Kansas City*

The Social Entrepreneur’s Dilemma: Entrepreneurial Strategy-Making and Charter School Performance *Chao Guo, University of Pennsylvania; Charlotte Ren, University of Pennsylvania*

Social Entrepreneurship in Multi-Sector Settings: Prospects and Challenges *Wolfgang Bielefeld, Indiana University Purdue University Indianapolis*

Social Entrepreneurship as Co-produced Social Policy *Peter M. Frank; Gordon E. Shockley, Arizona State University*

**CHAIR:**

*Fredrik O. Andersson, Helen Bader Institute for Nonprofit Management*

**158. Values Section (VRADS) Dark Side Colloquium: Come Over to the Dark Side: We Have Lawyers, Guns, and Money**  
 Accountability, Effectiveness, Evaluation & Program Outcomes Colloquium  
 3:45 to 5:15 pm  
 Mt. Elbert B  
**PRESENTERS:**  
*Heather MacIndoe*, University of Massachusetts-Boston  
*William Cleveland*, Indiana University Purdue University Indianapolis  
*David Horton Smith*, Boston College  
*Edward L. Queen*, Emory University Center of Ethics  
**CHAIRS:**  
*Edward L. Queen*, Emory University Center of Ethics  
*David Horton Smith*, Boston College

**159. Generosity Squared: What Students Learn by Granting Others' Money**  
 Teaching & Education  
 Panel  
 3:45 to 5:15 pm  
 Denver Hyatt Grand: Mt. Princeton  
**PARTICIPANTS:**  
 The Role of Gender, Race, Socioeconomic Status, and Prior Nonprofit Sector Experiences on Experiential Philanthropy Course Outcomes *Jodi Benenson, Brandeis University*  
 Advancing the Research on Experiential Philanthropy Courses: How Does the Associational Nature of the Classroom Matter? *Julie A. Hatcher, Indiana University*  
 "Generosity Cubed? Teaching Philanthropy Through a Massive Open Online Course" *Gregory Witkowski, Indiana University Lilly Family School of Philanthropy*

**160. FEMACorps: An Illustrative Example of Expanding National Service Through Partnerships to Advance Government Priorities**  
 The Conference Track  
 Panel  
 3:45 to 5:15 pm  
 Denver Hyatt Grand: Mt. Sopris A  
**PARTICIPANTS:**  
 A Case Presentation of the FEMACorps Model: A Federal Agency Partnership, from Inception to Implementation. *Barbara Lane, Corporation for National and Community Service; Danielle Varda, University of Colorado Denver; Andrew McDonald, Corporation for National and Community Service; Diana Epstein, Corporation for National and Community Service; Kevin D. Ward, Seattle University*  
 FEMACorps: One Year After Implementation *Danielle Varda, University of Colorado Denver; Diana Epstein, Corporation for National and Community Service; Kevin D. Ward, Seattle University; Andrew McDonald, Corporation for National and Community Service; Barbara Lane, Corporation for National and Community Service*  
 FEMACorps: How a Federal Partnership is Building Capacity at the Local Level *Kevin D. Ward, Seattle University; Diana Epstein, Corporation for National and Community Service; Andrew McDonald, Corporation for National and Community Service; Danielle Varda, University of Colorado Denver; Barbara Lane, Corporation for National and Community Service*

**CHAIR:**

*Barbara Lane*, Corporation for National and Community Service

**161. Access to Services Outside of the State**  
 Community & Grassroots Organization/Secular & Faith-based Paper Session  
 3:45 to 5:15 pm  
 Mt. Sopris B  
**PARTICIPANTS:**  
 Informal Support Network Development in an Asian American Community: A Grounded Theory *Suzie S. Weng, Virginia Commonwealth University*  
 Practical Dilemmas and Organizational Environments of the NGOs Serving Injured Migrant Workers in China *Xin He, Renmin University of China; Lei Wu, Renmin University of China*  
 The Role of Neighborhood Association as Private Government: The Case of Apartment Complex in Seoul, South Korea *Jung Wook Kim, University of North Texas; Hee Soun Jang, University of North Texas*

**CHAIR:**

*Andrew Schoeneman*, Virginia Commonwealth University, School of Social Work

**162. Beyond the Federal Poverty Level: the Challenge of Implementing New Economic Security Measures**  
 Accountability, Effectiveness, Evaluation & Program Outcomes Panel  
 3:45 to 5:15 pm  
 Denver Hyatt Grand: Mt. Wilson  
**PARTICIPANTS:**  
 Economic Security Measures and How They Are Being Used: Survey Results of Public Officials in NJ and California, Part I *Betsy Baum Block, United Ways of California*  
 Barriers to Wide Spread Adoption of Economic Security Measures: Survey Results of Public Officials in NJ and California, Part II *Stephanie Hoopes Halpin, School of Public Affairs and Administration, Rutgers*  
 Making Sense of the New Wave of Economic Security Metrics *Annette Case, Insight Center for Community Economic Development*  
**DISCUSSANTS:**  
*Skip Arnold*, Energy Outreach Colorado  
*Todd Jorgensen*, Colorado Department of Human Services

**163. Teaching Section Colloquium: NACC Curricular Guidelines**  
 Teaching & Education  
 Colloquium  
 3:45 to 5:15 pm  
 Pikes Peak  
**PRESENTERS:**  
*Robert F. Ashcraft*, Arizona State University  
*Stuart C. Mendel*, Cleveland State University  
*Matthew L Hale*  
*Maureen Emerson Feit*, Seattle University  
*Renee A. Irvin*  
*Robert Donmoyer*, Institute for Nonprofit Education and Research University of San Diego  
*Patrick M. Rooney*, Indiana University Lilly Family School of Philanthropy  
**CHAIR:**  
*Stuart C. Mendel*, Cleveland State University

## FRIDAY, NOVEMBER 21

- 164. So, How Do We Bridge the Research/Practice Gap? Reflections on an Unusual Collaborative Action Research Project**  
Collaboration & Networks  
Colloquium  
3:45 to 5:15 pm  
Torreys Peak  
**PRESENTERS:**  
**Robert Donmoyer**, Institute for Nonprofit Education and Research  
University of San Diego  
**Christina E Mitchell**, University of San Diego, School of Leadership and Education Sciences  
**Anna Leskinen**, University of San Diego, School of Leadership and Education Sciences  
**Nancy Batterman**, California Disabilities Services Association/ Employment and Community Options  
**CHAIR & DISCUSSANT:**  
**Roseanne M. Mirabella**, Seton Hall University

- 165. Critical Perspectives Common Interest Group Meeting**  
5:30 to 6:00 pm  
Denver Hyatt Grand: Mt Oxford
- 166. Early Scholars Common Interest Group Meeting**  
5:30 to 6:00 pm  
Denver Hyatt Grand: Mt Yale
- 167. Humanities Common Interest Group Meeting**  
5:30 to 6:00 pm  
Denver Hyatt Grand: Mt. Princeton
- 168. Global Issues and Transnational Actors (GITA) Common Interest Group Meeting**  
5:30 to 6:00 pm  
Mt. Columbia

### RECEPTON at the Pinnacle Club

6:00 to 8:00 pm  
Capitol Peak

## SATURDAY, NOVEMBER 22

- 169. REGISTRATION OPEN**  
8:00 to 12:00 pm  
2nd Floor Foyer

- 170. EXHIBITS OPEN**  
8:00 to 11:30 am  
Imperial Foyer – 2nd floor

## SATURDAY, NOV. 22 • 8:15 AM – 9:45 AM

- 171. International NGOs and the Evolving Sectoral Relations**  
The Conference Track  
Paper Session  
8:15 to 9:45 am  
Grays Peak A  
**PARTICIPANTS:**  
Choosing to Advocate: Understanding the Advocacy Activities of Service-Delivery NGOs in Cambodia. *Mary Kay Gugerty, University of Washington; David Suarez*

Creating a Theory of First-starter Advantage/Disadvantage for International Non-governmental Organizations *Cristina Balboa, Baruch College School of Public Affairs – CUNY*  
The Impact of International Donor Withdrawal on Vietnamese CSOs in the HIV/AIDS Sector: Less Effectiveness, Greater Freedom? *Christopher L Pallas, Kennesaw State University; Lan Nguyen, Harvard University*

### CHAIR:

**Eric Martin**, Bucknell University

- 172. Critical Perspectives on the Nonprofit Sector**

The Conference Track

Paper Session

8:15 to 9:45 am

Grays Peak B

### PARTICIPANTS:

Consensus, Divergence, and Gaps in Cross-Sector Management Research *Judith R. Sidel, University of Albany, SUNY*

Elements of a Theory of Voluntary Actions and Institutions. The “Austrian” Alternative to Mainstream “Economic Imperialism”

*Paul Dragos Aligica, George Mason University*

Fractured Philosophy=The Confused Sector: A Critical Look at the Logics, Sciences, and Economics of the Voluntary Sector

*Elizabeth A. Castillo, University of San Diego*

### CHAIR:

**Roseanne M. Mirabella**, Seton Hall University

- 173. Social Enterprise and the Third Sector:**

**Give me Some For-Instances!**

The Conference Track

Colloquium

8:15 to 9:45 am

Maroon Peak

### PRESENTERS:

**Jennifer Amanda Jones**, University of San Diego

**Robert Donmoyer**, Institute for Nonprofit Education and Research  
University of San Diego

**Svetlana Krasynska**, University of San Diego

### CHAIR:

**Robert F. Ascraft**, Arizona State University

- 174. Creating Strong Human Resources in Nonprofits**

Management, Leadership & Strategy

Paper Session

8:15 to 9:45 am

Mt Columbia

### PARTICIPANTS:

Nonprofit Organizational Climate: Understanding the Impact of Burnout, Workplace Environment, and Hope Across 120 United-Way Partnering Organizations *Brent E Sykes, The University of Oklahoma; Randy K. Macon, University of Oklahoma – Tulsa; Chan M Hellman, University of Oklahoma*

Shared Leadership and Commitment of Volunteers in Faith-Based Organizations *Katharina Kaltenbrunner, Paris Lodron University of Salzburg; Martin Rost, University Seeburg Castle; Birgit Renzl, University Seeburg Castle*

Supporting Top Talent in Large Non-Profit Organizations: Relational Capacity Impact on Physician Scientist Satisfaction and Happiness in Academic Medical Centers *Philip A Cola, University Hospitals Case Medical Center; Tony Lingham, Case Western Reserve University*

Thriving in Overworked Environments; How Do Individuals Stay Energized in a 24/7 Connected World? *Michael WO'Hare, Case Western Reserve University*

Supporting Top Talent in Large Non-Profit Organizations: Relational Capacity Impact on Physician Scientist Satisfaction and Happiness in Academic Medical Centers *Philip A Cola, University Hospitals Case Medical Center; Tony Lingham, Case Western Reserve University*

Thriving in Overworked Environments; How Do Individuals Stay Energized in a 24/7 Connected World? *Michael WO'Hare, Case Western Reserve University*

Supporting Top Talent in Large Non-Profit Organizations: Relational Capacity Impact on Physician Scientist Satisfaction and Happiness in Academic Medical Centers *Philip A Cola, University Hospitals Case Medical Center; Tony Lingham, Case Western Reserve University*

Thriving in Overworked Environments; How Do Individuals Stay Energized in a 24/7 Connected World? *Michael WO'Hare, Case Western Reserve University*

Supporting Top Talent in Large Non-Profit Organizations: Relational Capacity Impact on Physician Scientist Satisfaction and Happiness in Academic Medical Centers *Philip A Cola, University Hospitals Case Medical Center; Tony Lingham, Case Western Reserve University*

Thriving in Overworked Environments; How Do Individuals Stay Energized in a 24/7 Connected World? *Michael WO'Hare, Case Western Reserve University*

### CHAIR:

**Amina Sillab**

**175. Civic and Social Capital in Giving**

Philanthropy, Fundraising & Giving

Paper Session

8:15 to 9:45 am

Mt Elbert A

**PARTICIPANTS:**

Donor Behaviors: Linking Civic Engagement and Giving Practices

*Katherine Muthoni Ngaruiya, North Carolina State University;*

*Richard Clerkin, Institute for Nonprofits NC State University*

Donors Like You or Recipients Like You? *Yuan Tian, Indiana*

*University-IUPUI; Angela L. Bies, University of Maryland; Richard*

*Steinberg, Indiana University Purdue University Indianapolis*

Social Capital and Solicitation: Key Influences upon Philanthropic

Behavior in Mexico *Michael D. Layton, Philanthropy and Civil*

*Society Project - ITAM; Alejandro Moreno, Instituto Tecnológico*

*Autnomo de Mexico (ITAM)*

**CHAIR:**

**Meng-Han Ho**, Indiana University Lilly Family School of  
Philanthropy

**176. Episodic Volunteering**

Voluntarism & Volunteering

Paper Session

8:15 to 9:45 am

Mt Evans

**PARTICIPANTS:**

Contemporary Volunteer Involvement in NPOs: Management

Practices for Engaging Episodic Employee Volunteers *Lonneke*

*Roza, Rotterdam School of Management, Erasmus University; Eva*

*Anne Van Baren, Msc.; Itamar Shachar, Ghent University; Lucas*

*C.P.M. Meijs, Erasmus University Rotterdam; Lesley Hustinx,  
Ghent University*

Questioning the Apparent Inevitability of Short-term Volunteering

Trends in the Nonprofit Sector *Mike Niederpruem, Case Western*

*Reserve University; Paul F. Salipante, Case Western Reserve*

*University*

Who is 'The' Episodic Volunteer: Predicting Volunteer Behavior *Lucas*

*C.P.M. Meijs, Erasmus University Rotterdam; Jeffrey L. Brudney,*

*University of North Carolina Wilmington; Eva Anne van Baren*

**CHAIR:**

**Jurgen Willems**, Hamburg university

**177. The Power of Theory and Method in Nonprofit Research**

Management, Leadership & Strategy

Paper Session

8:15 to 9:45 am

Mt Harvard

**PARTICIPANTS:**

Public Policy Advocacy Strategies of Nonprofit Organizations:

Evidence from Q-Methodology *Sheldon Gen, San Francisco*

*State University; Amy Conley Wright, University of Wollongong*

Are We Drawing the Correct Conclusions? Regression Analysis in

the Nonprofit Literature *Robert Shearer, Pepperdine University;*

*Ben Postlethwaite, Pepperdine University; Duane Meyer, Pepperdine*

*University*

Organizational Theories of Associations: The Importance of

Context and Embedding *Carl Milofsky, Bucknell University;*

*Margaret E. Harris, Aston University; Brandn Green, Bucknell*

*University; Jordi Comas, Bucknell University*

**CHAIR:**

**Ana M. Simaens**, Instituto Universitário de Lisboa (ISCTE-IUL),  
BRU-IUL

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**178. Complexity and Influence in Nonprofit Governance**

Boards & Governance

Paper Session

8:15 to 9:45 am

*Mt Oxford*

**PARTICIPANTS:**

Complex Governance Structure: A Proposed Framework to Examine Nonprofit Governance *Kathryn Yandell, North Carolina State University*

Understanding Governance in Multi-organizational Systems *Judy L. Millesen, Ohio University*

Connecting Collaborative Governance with Emergency Management : A Comparative Analysis of Two Collaborative Networks in Taiwan and China *Chuchien Hsieh, National Chengchi University, Taiwan.; Huansheng Lin, National Chengchi University; Donyun Chen, National Chengchi University, Taiwan.*

**CHAIR:**

*George K Baab, Case Western Reserve University*

**179. Legal Forms and Shared Value**

Innovation & Entrepreneurship

Paper Session

8:15 to 9:45 am

*Mt Yale*

**PARTICIPANTS:**

Experimentation with Social Enterprise Legal Forms: The Rise of the Benefit Corporation *Quintus Jett, Rutgers University; Arturo E. Osorio, Rutgers University*

Repurposing Profit: Assessing the Social Enterprise of Low-Profit Limited Liability Companies (L3Cs) in the United States *John C. Ronquillo, University of Colorado Denver*

Rethinking Competencies of Social Enterprises as a Way to Create Shared Value: Policy Analyses from a Perspective of Competitive Advantage *Sangmi Cho, Ewha Womens University; Erica Yoonkyung Aub, Ewha Womans University; Sujeong Jeong, Ewha Womans University; Kyung Hwa Kim, Ewha Womans University*

Social Entrepreneurship Challenges Entrepreneurship in Business Sector: Societal Value Collaboration and Creation *Hauii Zhi Sheu, Wen Ursuline University*

**CHAIR:**

*Kate Cooney, Yale University School of Management*

**180. Faith and Lucre: How Religion and Public Funding Influence Social Welfare Services (Oxford University Press, Forthcoming)**

Community & Grassroots Organization/Secular & Faith-based Panel

8:15 to 9:45 am

*Mt. Elbert B*

**PARTICIPANTS:**

Faith-based Versus Secular Fixes to Broken Families: Parent Education in the Rural South *John P. Bartkowski, University of Texas at San Antonio*

Negotiating the Intersection of Faith and Funding: Transitional Housing Programs in the Midwest *Susan Grettenberger, Central Michigan University, Department of Social Work*

Faith-Based and Secular Approaches to Addiction Recovery: A Comparative Portrait of Residential Drug and Alcohol Treatment Programs in the Pacific Northwest *Steven Rathgeb Smith, American Political Science Association*

**CHAIR:**

*John P. Bartkowski, University of Texas at San Antonio*

**181. Strategies to Connect Students to the Nonprofit Career Pipeline**

Teaching & Education

Paper Session

8:15 to 9:45 am

*Mt. Princeton*

**PARTICIPANTS:**

Capacity-Building Using a Blended Learning Model: A Case Study in Graduate Nonprofit Education *Michele T. Cole, Robert Morris University*

Graduation With a Purpose: Leveraging Collaborations to Support College and Career Readiness *Amy Nichole Thayer, Indiana University Lilly Family School of Philanthropy; Xiaonan Kou, Indiana University Lilly Family School of Philanthropy*

Impact of Competency-Based Education on Nonprofit Sector Career Success *Susan Tomlinson Schmidt, Nonprofit Leadership Alliance; Gene Moses, Nonprofit Leadership Alliance*

Impact of Conference Calls on Student Retention in an Online, Nonprofit Studies Class *Norman A. Dolch, University of North Texas; Ronald L. Wade, University of North Texas; Susan C Cruise, Texas Woman's University; Keith Turner, University of North Texas*

**CHAIR:**

*Jeff Pryor, Regis University*

**182. Collaborative Governance and Strategy**

Collaboration & Networks

Paper Session

8:15 to 9:45 am

*Mt. Sopris A*

**PARTICIPANTS:**

Advancing Immigrant Worker Rights Through Collaboration: A Case Study of Strategy Setting Process Within the CLEAN Labor-Community Coalition *Mindy Minyi Chen, UCLA Department of Social Welfare*

Creating and Sustaining Collaborative Value in Community Sport Partnerships *Ryan Snelgrove, University of Windsor; Katie Misener, University of Waterloo; Julie Legg, University of Windsor*

Unpacking Collaborative Leadership Among Transnational NGOs *Eric Boyer, The George Washington University; Aleksey Kolpakov, Ohio University*

**CHAIR:**

*Beth Gazley, Indiana University*

**183. Food Security and the Multi-Sectoral Civil Society**

The Conference Track

Paper Session

8:15 to 9:45 am

*Mt. Sopris B*

**PARTICIPANTS:**

Evolving Sectoral Relationships: Big Food, Alternative Food, Community Food, and Nonprofit Food in a U.S. County *Rikki Abzug, Ramapo College; Natalie J. Webb, Defense Resources Management Institute*

Food Security and Affordable Housing Defy the Downturn: Institutionalization, Growth, and Boundary Blurring Between Government and Nonprofits *Erica Phillips, Ohio State University*

Governing Food Systems: Does the Formal Representation of Nonprofit Stakeholders in Food Policy Councils Matter? *Saba Siddiki, Indiana University Purdue University Indianapolis; Julia L. Carboni, SPEA-IUPUI; Cbris Koski, Reed College; Abdul-Akeem Sadiq, SPEA-IUPUI*

**CHAIR:**

*TBD*

**184. Evaluation Perspectives of the Arts: Missions, Capacity and Performance**

Accountability, Effectiveness, Evaluation & Program Outcomes

Paper Session

8:15 to 9:45 am

*Mt. Wilson*

**PARTICIPANTS:**

Benefit-Revenue Alignment and Nonprofit Effectiveness: An Application of Benefits Theory *Jung-In Sob, Andrew Young School of Policy Studies, Georgia State University*

The Performance of Arts and Cultural Non-profit Organizations: Does Mission Matter? *Sheela Pandey, Kean University; Mirae Kim, University of Missouri-Columbia; Sanjay K. Pandey, Rutgers University-Newark; Peter P. Hoontis, Rutgers University-Newark*

Understanding the Complexities and Communicating Impact of Arts-based Social Change Work *Kate Preston Keeney, Virginia Tech; Pam Korza, Americans for the Arts/Animating Democracy*

**CHAIR:**

*TBD*

**185. Enduring Influences on Philanthropy**

Philanthropy, Fundraising & Giving

Paper Session

8:15 to 9:45 am

*Pikes Peak*

**PARTICIPANTS:**

The Stability of Donors and Giving Over Time *Patrick M. Rooney, Indiana University Lilly Family School of Philanthropy; Amir Hayat, Indiana University Purdue University Indianapolis; Mark Wilhelm; Jonathon J. Bergdoll, Indiana University School of Philanthropy*

Examining the Association of Religious Context With Giving to Non-Profit Organizations *Pamala Wiepking, Erasmus University; Rene Bekkers, VU University Amsterdam; Una Osili, Indiana University Purdue University Indianapolis*

Giving and Religiosity: the Portuguese Perspective *Madalena Eça Abreu, ISCTE-IUL, University Institute of Lisbon (BRU-IUL), Portugal; Raul M. S. Laureano, Instituto Universitário de Lisboa (ISCTE-IUL), BRU, Lisboa, Portugal; Rui Vinhas da Silva, Instituto Universitário de Lisboa (ISCTE-IUL), BRU, Lisboa, Portugal*

**CHAIR:**

*Paloma Raggio, Carleton University*

**186. Sector Differences in Networks**

Collaboration & Networks

Paper Session

8:15 to 9:45 am

*Torreys Peak*

**PARTICIPANTS:**

Attaining For-Profit Commitment in Voluntary Networks *Ashley Nicole Reynolds Marshall, Virginia Tech*

Nonprofit Vs. Government-Led Collaborative Governance Networks: Differences in Priorities, Advocacy Involvement, and Internal Decision-Making *Jennifer E. Mosley, University of Chicago*

Partnerships the Nonprofit Way: What Matters, What Doesn't *Stuart C. Mendel, Cleveland State University*

The Role of Nonprofits in Interorganizational Networks: How the Underdogs Can Tip the Scale from Struggling to High

The University of Texas at Austin is pleased to announce:

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*University Distinguished Teaching Professor in the School of Social Work and LBJ School of Public Affairs*



Functioning *Kerry Ann Kuenzi, University of Colorado at Denver; Carrie Chapman, University of Colorado, School of Public Affairs; Danielle Varda, University of Colorado Denver*

**CHAIR:**

*Alisa Moldavanova, Wayne State University*

**SATURDAY, NOV. 22 • 10:00 AM – 11:30 AM**

**187. Recent Development of Nonprofit-Government Relationship in Asia**

The Conference Track

Panel

10:00 to 11:30 am

Grays Peak A

**PARTICIPANTS:**

A Comparative Study on Public Attitudes Towards Nonprofit and Government *Aya Isumi, Osaka University*

The Construction of Social Economy in Korea: Top-Down or Bottom-Up? *Sang Hun Lim, Kyung Hee University; Chikako Endo, Kwansei Gakuin University*

Rethinking the Participatory Approach: An Extended Case Study of Community Reconstruction After the 2008 Sichuan Earthquake in China *Ming Hu, University of Wisconsin Center for Nonprofits; Jiengang Zhu, Sun Yat-sen U. Center on Philanthropy*

How can Nonprofit-and-Government Relationship Facilitate Socioeconomic Resilience Against the Crisis?: Achievements and Challenges in Japan *Naoko Okuyama, Kobe University*

**CHAIR:**

*Naoto Yamauchi, Osaka University*

**188. Media and Communication in the Nonprofit and Philanthropic Sector**

The Conference Track

Paper Session

10:00 to 11:30 am

Grays Peak B

**PARTICIPANTS:**

Media and Philanthropy: A Theoretical Framework *Shani Horowitz-Rozen, Bar Ilan University; Eytan Gilboa, School of Communication Bar Ilan University*

Social Media and the New Growth Theory *Kim Hunt, University of San Diego*

The Use of Sectoral Relationships in Nonprofit Marketing: Examining Communication Practices of Development NGOs *Aya Okada, Doshisha University*

The Virtual Civil Society *Kofi S Adimado, James Madison University*

**CHAIR:**

*Helen K. Liu, The University of Hong Kong*

**189. Definitions, Theories, and Boundaries**

The Conference Track

Paper Session

10:00 to 11:30 am

Maroon Peak

**PARTICIPANTS:**

Reconsidering Conceptualizing Exempt Organizations as a "Sector" *Frances R Hill, University of Miami School of Law*

Tension in Nonprofits: Developing a Theoretical Model *Richard Clerkin, Institute for Nonprofits NC State University; Teresa Penbrooke, North Carolina State University; Melanie Riester, North Carolina State University; Jayce Sudweeks, North Carolina State University; Michael Walton, North Carolina State University*

Bargain or Bargainer: Nonprofits and Government Contract Renegotiations *Jeremy Philip Thornton, Samford University; Jesse Lecy, Maxwell School of Syracuse University*

**CHAIR:**

*Jon Van Til, Rutgers University*

**190. Managing Multiple Stakeholder Relationships**

Management, Leadership & Strategy

Paper Session

10:00 to 11:30 am

Mt Columbia

**PARTICIPANTS:**

Does Performance Based Accountability Towards Donors Undermine Organizational Mission Achievement? A Management Control Perspective *Marius Metzler, WU Vienna; Gerhard Speckbacher, WU Vienna*

How We Serve Who we serve: Relating Strategy and Structure in Association Management *Roland J. Kushner, Muhlenberg College*

Sustainability of Nonprofit-Government Relationship: Competing Institutional Logics and Resource Dependency *Wenjue Knutsen, Queen's University*

The Impact of Nonprofit Leadership Training on Early Career Followers' Perceived Leader Coaching, Role Clarity, Career Commitment and Performance *Toby M. Egan, University of Maryland*

**CHAIR:**

*George K Baab, Case Western Reserve University*

**191. Workplace Giving**

Philanthropy, Fundraising & Giving

Panel

10:00 to 11:30 am

Mt Elbert A

**PARTICIPANTS:**

Does Nonprofit Proliferation Increase Giving? An Examination Using the Combined Federal Campaign (CFC) *Danielle L. Vance, Duke University*

Making The Workplace Campaign Connection: An Integrative Model Examining Choice, Crowding, Matching, Recognition, and the Workplace Relationship *Genevieve G Shaker, Indiana University-Purdue University Indianapolis; Robert Christensen, University of Georgia; Jonathon J. Bergdoll, Indiana University School of Philanthropy*

Trends and Factors Shaping the Designation of Workplace Giving Benefits: A Panel Study of the Combined Federal Campaign from 2003-2012 *Megan LePere-Schloop, University of Georgia; Robert Christensen, University of Georgia; Kukkyoung Moon, University of Georgia*

**DISCUSSANT:**

*Woods Bowman, School of Public Service, DePaul University*

**192. Volunteering and Civic Engagement**

Voluntarism & Volunteering

Paper Session

10:00 to 11:30 am

Mt Evans

**PARTICIPANTS:**

Civic Participation is Multifaceted *Ram A. Cnaan, University of Pennsylvania; Sohyun Park, Yonsei University*

The Effects of Changes in Life Circumstances on Dynamic Changes in Volunteerism Decisions *Won No, Arizona State University; David Swindell, Arizona State University*

Time is on My Side: Do Unemployed Individuals Volunteer More? *Jaclyn Schede Piatak, University of North Carolina at Charlotte*

**CHAIR:**

*Adam Eckerd, Virginia Tech*

**193. Nonprofits, Law and Public Policy: Comparative Perspectives from the United Kingdom, Latin America, Asia, and the United States**

Public Policy & Law

Panel  
10:00 to 11:30 am  
Mt Harvard

**PARTICIPANTS:**  
Public Policy and the Nonprofit Sector in Latin America *Michael D. Layton, Philanthropy and Civil Society Project - ITAM; Susan Appe, Binghamton University*

The Place of Compliance with Discrimination Law in Public Benefit Tests for Charities by Reference to UK Experience  
*Debra Morris, University of Liverpool*

A Wise Mandate? Mandatory Corporate Social Responsibility in India, and Government Actions to Strengthen, Require or Channel Corporate Giving in Asia *Mark Sidel, University of Wisconsin-Madison*

**CHAIR:**  
*Mark Sidel, University of Wisconsin-Madison*

**194. When the Board is the Problem**

Boards & Governance  
Paper Session  
10:00 to 11:30 am  
Mt Oxford

**PARTICIPANTS:**  
Decisions By the Nonprofit Governing Board: How Limited Knowledge of IRS Regulations Puts their Tax-Exempt Status at Risk *Linda-Marie Sundstrom, California Lutheran University*  
The Growing Dangers and Consequences of Board Governance Malfeasance: Managing Risks and Mitigating Exposure  
*Christopher Corbett, Independent Researcher*  
When Directors Don't Lead and Won't Leave *Christine H Shafer, Marian University-Wisconsin*

**CHAIR:**  
*Jessica E. Sowa, University of Colorado Denver*

**195. Cases in Innovative Nonprofits: Organizations That Make a Difference II**

Innovation & Entrepreneurship  
Panel  
10:00 to 11:30 am  
Mt Yale

**PARTICIPANTS:**  
Seacology: A Win-Win Collaboration to Protect Island Environments and Peoples *Bruce Sievers, Stanford University*  
Helping Social Change to Bloom: Two Capacity-Building Innovations at Third Sector New England *Diane Vinokur-Kaplan, School of Social Work*  
Metro TeenAIDS: From Service Provision to Advocacy *Alan J. Abramson, George Mason University; Stefan Toepler; Lebn M. Benjamin, Lilly Family School of Philanthropy*

**CHAIR:**  
*Diane Vinokur-Kaplan, School of Social Work*

**196. Collaborations, Networks, and Mergers**

Management, Leadership & Strategy  
Paper Session  
10:00 to 11:30 am  
Mt. Elbert B

**PARTICIPANTS:**  
A Platform for Building Community? Examining the Potential and Performance of GIS Technology *Jeffrey L. Brudney, University of North Carolina Wilmington; Allison R Russell, University of North Carolina Wilmington; Robert L. Fischer, Case Western Reserve University*

Are Nonprofit Mergers Successful? Cross Sectional Analysis of Mergers in New York State *Santiago Guerrero, University at Albany*

Community Health Center (CHC) Financial Viability and the New Health Care Regime *Marcus Lam, Columbia University School of Social Work*

Mission Accomplishment by Third Sector Organizations: The Role of Emergent and Structured Networks *Ana M. Simaens, Instituto Universitário de Lisboa (ISCTE-IUL), BRU-IUL; Nigel Roome, Vlerick Leuven Gent School of Management*

**CHAIR:**  
*Bethany Slater, University of Albany-SUNY*

**197. Engaging Students in Learning**

Teaching & Education  
Paper Session  
10:00 to 11:30 am  
Mt. Princeton

**PARTICIPANTS:**  
Does the "Service" in Service Learning Go Beyond the Academic Term? Assessing the Longer-Term Impacts on Nonprofit Organizations *Julie Cencula Olberding, Northern Kentucky University*

Leadership Education Through Mentoring: An Analysis of 10 years of Internships *Lisa A. Dicke, University of North Texas; Hee Soun Jang, University of North Texas; Jesus Neftali Valero, University of North Texas*

Multidisciplinary Reflections on Service Learning: Perceptions of Nonprofit Leaders, Instructors, and Students *Anne-Lise K. Velez, North Carolina State University; Katherine Muthoni Ngaruiya, North Carolina State University*

The Diary of Alicia McFadden: Using a Fictional Organization to Engage Students *Thomas Bryer, University of Central Florida*

**CHAIR:**  
*Michele T. Cole, Robert Morris University*

**198. Varied Lenses on Nonprofit Collaborations**

Collaboration & Networks  
Paper Session  
10:00 to 11:30 am  
Mt. Sopris A

**PARTICIPANTS:**  
Making Sense of Collaborative Nonprofit Networks: A Policy Fields Approach *Michael Siciliano, University of Illinois at Chicago; Kelly M. LeRoux, University of Illinois at Chicago; Julie A Langer, University of Illinois at Chicago; Chuck Van Hecke, University of Illinois at Chicago*

Motivated to Adopt: Understanding Nonprofit Inter-Organizational Collaborations *Sung-eun Kim, University at Albany; Yvonne D. Harrison, University at Albany*

Network Effects on Funding Behavior of Grant-making Foundations: Influences of Mimetic Process and the Pre-existing Relationships among Foundations and Nonprofits *Yusun Cho; Nicole Esparza, University of Southern California*

Repertoires of Collaboration: A Comparative Analysis of Cross Sector Community Partnerships in Three New Jersey Cities.  
*Kirk A Leach, Rutgers University*

**CHAIR:**  
*Ali Simsek, Free University of Brussels (VUB)*

**199. Evolving Sectoral Relationships: Possibilities for Examining Longitudinal Relationships**

The Conference Track  
Colloquium  
10:00 to 11:30 am  
Mt. Sopris B

**PRESENTERS:**  
*Dennis Young, Andrew Young School of Policy Studies, Georgia State University*

*Kirsten Gronbjerg*, Indiana University  
*Erwin de Leon*, The Urban Institute  
*Jesse Lecy*, Maxwell School of Syracuse University

**CHAIR:**

*Teresa Derrick Mills*, The Urban Institute

**200. The Ties that Bind and Propel: Collaborative Dynamics**

Collaboration & Networks

Paper Session

10:00 to 11:30 am

*Mt. Wilson*

**PARTICIPANTS:**

Breaking Silence of the Hills: Assessing Collaborative Capacities of NGOs in the Rural Recidivism Reduction Program in Southeast Ohio *Aleksey Kolpakov, Ohio University; Lesli Johnson, Ohio University; Solveig Spjeldnes, Ohio University*

Collaboration and Competition Between Nonprofit Organizations in Homeless Service Delivery Networks *Qian Hu, University of Central Florida; Kun Huang, University of New Mexico; Bin Chen, City University of New York Baruch College*

Contingent Effect of Third-Party Ties on Joint Policy Advocacy in a Health and Human Service Network *Kun Huang, University of New Mexico*

How Do Nonprofit Resource Centers Develop? A Merging of Theory and Practice *Sarah Lynn Young, Florida State University; Ralph S. Brower*

**CHAIR:**

*Pat Libby*, Institute for Nonprofit Education and Research University of San Diego

**201. Geography and Philanthropy**

Philanthropy, Fundraising & Giving

Paper Session

10:00 to 11:30 am

*Pikes Peak*

**PARTICIPANTS:**

Change in Community Funding Intermediaries: Exploring Field and Local Logics *Laurie E. Paarlberg, Texas A & M University; Lili Wang, Arizona State University*

Concentration of Donations and the Slowdown of Growth Among Public Charities *William Cleveland, Indiana University Purdue University Indianapolis*

Interrogating Place in Place-Based Philanthropy: Are Place-Based Funders Truly Distinctive? *Susan Phillips, Carleton University*

**CHAIR:**

*Mark A. Hager*, Arizona State University

**202. Institutional Philanthropy**

Philanthropy, Fundraising & Giving

Paper Session

10:00 to 11:30 am

*Torreys Peak*

**PARTICIPANTS:**

A Critical Review of Foundation Typologies: Moving Beyond Apples, Pears and Giraffes *Tobias Jung, University of St Andrews; Diana Leat, Cass Business School; Jenny Harrow, Cass Business School*

The Trend of Charitable Trust: U.S. and China Compared *Chien-Chung Huang, Rutgers University; Shuang Lu, Rutgers University; Jacqulean Salib, Rutgers University, the Huamin Research Center; Nephthalie Edouard, Rutgers University, Huamin Research Center; Silai Yi, Rutgers University*

An Analysis of Philanthropic Behavior by Corporations Owned by People of Mexican Origin *Karabi C. Bezboruah, School of Urban and Public Affairs, University of Texas at Arlington; Maria Martinez-Cosio, Provost's Office, University of Texas Arlington*

Funding and Activities of Philanthropic Organizations: Does Sector Matter? *M. Jae Moon, Yonsei University; Taehyung Kim, Yonsei Univ; Seungkyu Park, Yonsei Univ*

**CHAIR:**

*Elizabeth A. Castillo*, University of San Diego

**203. CLOSING LUNCH & PLENARY**

11:30 to 1:30 pm

*Grand Ballroom*

**Wendy Spencer**, CEO, Corporation for National and Community Service

**204. Social Media Usage by Foundations, Nonprofits and Voluntary Associations: Defining, Evaluating and Achieving Success**

The Conference Track

Panel

10:00 to 11:30 am

*Crestone Peak*

**PARTICIPANTS:**

Social Media ROI: Perception or Reality? *Georgette Dumont, University of North Florida*

Conceptualizing Social Media Capital *Gregory D. Saxton, University at Buffalo, SUNY; Chao Guo, University of Pennsylvania*

Beyond Fundraising? Private Philanthropy and the Use of Social Media *Paloma Raggo, Carleton University*

Gauging the Success of Data Visualization: An Assessment of Source Credibility and Infographic Design for Nonprofit Health Issues *Richard D Waters, University of San Francisco*



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