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Dr. Tara Kolar Bryan Research interests include organizational capacity and change as it relates to the strategic management of nonprofit organizations.


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42ND ANNUAL CONFERENCE

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Il Hwan Chung
Tiffany Lewis
Wendy Miervaldis
Joselyn Muhleisen
Carla Robbins
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We also welcome Visiting Professor Iris Geva-May and the Journal of Comparative Policy Analysis

For more information, visit: baruch.cuny.edu/spa/arnova
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Dear Colleagues:

I am delighted to welcome all of you to ARNOVA's 42nd Annual Conference. Our rich and varied program reflects well our mission as a leading interdisciplinary community of people dedicated to fostering through research and education, the creation, application and dissemination of knowledge on nonprofit organizations, philanthropy, civil society and voluntary action. Through a diverse and extensive program of panels, our conference offers us the opportunity to discuss, debate, and extend our knowledge across these realms in a lively and collegial atmosphere. For many longtime members, the conference is an opportunity to enjoy the distinctive spirit of the ARNOVA community that brings us back each year. To those of you attending the conference for the first time, I extend a special welcome, and my sincerest hope that this will be the first of many yet to come. This year, the conference will offer the opportunity for many of you to meet and welcome ARNOVA's new executive director, Shariq Siddiqui.

Please join me in extending sincerest thanks to board members Chao Guo and Jessica Sowa, our conference co-chairs, who have worked so hard, along with other ARNOVA volunteers and staff, and the Local Arrangements Committee, to bring the conference to fruition. I hope you will take advantage of the many of the wonderful panels and social and networking events they have planned.

Have a wonderful conference!

Warm regards,

Francie Ostrower
President
ARNOVA
The USC Sol Price School of Public Policy has defined excellence and innovation in public affairs education and research for 85 years. Price graduates throughout the country and around the globe shape our world as leaders in philanthropic organizations, foundations, nonprofit agencies, government, and the private sector.

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CREATING NEW KNOWLEDGE
The Price School’s faculty offer tremendous depth and breadth of expertise across the key disciplines affecting the emerging field of philanthropy and nonprofits. Their research interests include the roles and strategies of foundations in public problem solving, social entrepreneurship, nonprofit management and organizational strategy, civic engagement, cross-sectoral governance, public-private partnerships, and volunteer behavior. Much of this research takes place in three of the Price School's leading research institutes: the Center on Philanthropy and Public Policy, the Judith and John Bedrosian Center on Governance and the Public Enterprise, and the Sol Price Center for Social Innovation.

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The Price School’s varied degree programs enable students to adopt different paths to explore the diverse career possibilities in philanthropy and the nonprofit sector. A Price strength revolves around popular offerings in nonprofit management and leadership. The school’s Master of Public Policy degree offers a specialization in philanthropy and nonprofit policy. In addition, the Price School has instituted a graduate certificate program in nonprofit management and philanthropy across USC to include music, fine arts, business, and social work. Graduate students, Price also offers a new track in nonprofits and social innovation for its undergraduate degree program.

To learn more about the Price School, visit priceschool.usc.edu
Dear Colleagues,

Welcome to ARNOVA's 42nd Annual Conference! Before we get onto the meeting's details, we would like to thank our Conference Planning Committee, Local Arrangement Committee, and ARNOVA staff and volunteers for putting together a vibrant and compelling schedule of plenaries, paper sessions, colloquia, workshops and social events. We also thank you for your participation, because it is the energy, intelligence, curiosity, and creativity that each of you bring to the event that will collectively make our Conference an unforgettable experience.

We are passionate about the theme of this year's Conference: Recession, Renewal, Revolution? Nonprofit and Voluntary Action in An Age of Turbulence. The Conference will challenge us to think carefully and critically about how nonprofit organizations, NGOs, social movements, and other forms of voluntary action have been affected by the economic and social turbulences of the past few years, and about what strategies they have adopted to survive and prosper despite the slow recovery of the U.S. economy and the ongoing turbulences across the world. When we gather in November, more than 400 papers will be presented. In addition to the conference theme described above, the presentations will offer cutting edge research on a wide range of topics, reaching from advocacy to fundraising, from collaboration to social media, from civil society to nonprofit management, and many more. There will also be a broad spectrum of colloquia offering more interactive sessions exploring key questions and issues involving the nonprofit sector, civil society, and other topics.

To further stimulate this conversation, we look to some exciting outside speakers. Our Thursday Plenary will open with welcomes from Hartford Mayor Pedro Segarra and University of Connecticut Provost Mun Choi. An international discussion of the growing trend of open-data hubs and data-based decision resources for nonprofits, philanthropy and researchers will be lead by the Urban Institute, featuring a panel of New England leaders advancing this work from the Connecticut Data Collaborative, (CTData.org and the CTNonprofit Strategy Platform), Providence Plan and the Boston Indicators Project, with government perspectives from Terry Edelstein, Nonprofit Liaison to Governor Malloy. Kate Emery, CEO of Connecticut's reSET: Social Enterprise Trust will be the closing as the Saturday Plenary speaker.

And, of course, there will be multiple opportunities for socializing with old friends and with newcomers, whom we welcome to our community every year. This year, we are meeting in Hartford, Connecticut, Mark Twain's favorite town. The famous American author and humorist once wrote, "Of all the beautiful towns it has been my fortune to see this is the chief." So those of you literature lovers will have the opportunity to visit the Mark Twain House, where he wrote both of this masterpieces, The Adventures of Tom Sawyer and Adventures of Huckleberry Finn.

Welcome!

Sincerely,

Jessica Sowa  Planning Committee Co-Chair
Chao Guo  Planning Committee Co-Chair
ARNOVA AWARDS

ARNOVA DISTINGUISHED ACHIEVEMENT AND LEADERSHIP IN NONPROFIT AND VOLUNTARY ACTION RESEARCH AWARD
Steven Rathgeb Smith, Syracuse University

THE ARNOVA BEST BOOK AWARD
Erica Bornstein, University of Wisconsin-Milwaukee
Disquieting Gifts: Humanitarianism in New Delhi
Stanford University Press (2011)

VIRGINIA HODGKINSON RESEARCH PRIZE AWARD
Woods Bowman, School of Public Service, DePaul University
Finance Fundamentals for Nonprofits with Website: Building Capacity and Sustainability
John Wiley & Sons (2011)

GABRIEL G. RUDNEY MEMORIAL AWARD FOR OUTSTANDING DISSERTATION IN NONPROFIT AND VOLUNTARY ACTION RESEARCH
Khaldoun Abou Assi, The Bush School of Government & Public Service
Hands in the Pockets of Mercurial Donors: How Three Theories Explain NGO Responses to Shifting Funding Priorities

RGK/ARNOVA PRIZE FOR NEW RESEARCH
Brad Fulton, Duke University

NVSQ BEST ARTICLE AWARD
Anaïs Périlleux, Université de Mons
Marek Hudon, Université Libre de Bruxelles
Eddy Bloy, Université Lyon
"Surplus Distribution in Microfinance: Differences Among Cooperative, Nonprofit, and Shareholder Forms of Ownership"
Nonprofit and Voluntary Sector Quarterly, Volume 41, Issue 3

BEST REVIEWER FOR NVSQ FOR 2013
Kyu-Nahm Jun, Wayne State University

BEST PAPER AWARD FROM 2012 ARNOVA CONFERENCE
Roseanne Mirabella, Seton Hall University
"Towards a More Perfect Nonprofit: The Performance Mindset and the Gift"

NML EDITORS’ PRIZE
Mark A. Hager, Arizona State University
Jeffrey L. Brudney, University of North Carolina-Wilmington
"Problems Recruiting Volunteers: Nature versus Nurture"
Published in Nonprofit Management and Leadership Volume 22

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Dyana Mason, University of Southern California
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Young Ah You, University of Albany

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It takes a tremendous amount of work on the part of many volunteers to make ARNOVA's Conference possible each year. We acknowledge here with deep gratitude the contributions of time and talent the following individuals who served this year.

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Thursday, November 21 | 8:00 a.m. - 5:00 p.m.
Friday, November 22 | 8:00 a.m. - 5:00 p.m.
Saturday, November 23 | 8:00 a.m. - 11:30 a.m.

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POSTER PRESENTATIONS

092-1. Poster Session - The Conference Track
Beyond Isomorphism: The Birth and Development of China's First Community Foundation. LiJun He, School of Philanthropy, Indiana University
The Age of Innovation: The Plight of Nonprofits during Periods of Fiscal Constraints. Atta A Ceesay, Indiana University Foundation; Mehako C. Etto, Rutgers University

092-2. Poster Session - Boards Governance & Accountability
Corporate Governance and the Sarbanes Oxley Law (SOX): Are Non-Profit Organizations adopting the SOX Provisions? Luz I. Gracia; Jos Noel Caraballo, University of Puerto Rico at Cayey
Nonprofit Boards: A Stakeholder Perspective. Denise Cumberland, Spalding University; Nathaniel Sean Wright, University of Louisville; Sharon A Kerrick, University of Louisville; Jason D'Mello, University of Louisville
Evaluating Australia's Reform Proposals and What Australia Can Learn from the United Kingdom. Kim Danielle Weinert, Bond University

092-3. Poster Session - Collaboration & Networks
Not-for-Profit Perspective on Collaborative Networks of Watershed Living Perimeters in the Taichung Metropolitan Area. Chia Cheng Chen, Tunghai University
The Development of a Holistic Conceptual Model to Capture the Value of Public, Nonprofit, and Private Sector Collaboration. Mareike Moehlmann, University of Hamburg

092-4. Poster Session - Community & Grassroots Organizational Secular & Faith-based
Building the Capacity of Nonprofit Arts Organizations as an Important Partner of Civil Society. Mirae Kim, Rutgers University-Newark
Community Healthcare Redefined: The Role of Grassroots Community Health Organizations and Outreach Workers in Education and Access. Stresan Jovanovski, Rutgers University - Camden
Guatemala Since the Accords: The Movement to a Liberal Civil Society. Mary B. McDonald, University of San Diego
Roles of NGOs in Ex-Combatants' Reintegration. Gracie Brownell, UT Arlington; Karabi C. Bezboruah, School of Urban and Public Affairs, University of Texas at Arlington; Besham Randall, UT Arlington
Simultaneously Centralized and Decentralized? How International Advocacy Organizations Structure Themselves for Global Grassroots Success. Emily Olivia Matthews Luxon, University of Michigan at Dearborn; Wendy Wong

The Revolutionary Characteristics of Mutual Aid Societies. Michael Edward Hammer, University of Georgia / Tulsa Community College

092-6. Poster Session - Management, Leadership & Strategy
Dynamic Relationships Among Individual, Corporate, Foundation, and Government Giving. Mirae Kim, Rutgers University-Newark
Reducing or Increasing Poverty? Tensions Between the Motivations of Service and Profit of Microfinance Institutions in Central and Southeastern Michigan. Miyoung Yoon, University of Michigan
Thrift Stores Funding Food Pantries: A Win-Win Strategy for Nonprofits Serving the Poor? Dieya Wodon, Nonprofit Research Project; Naïna Wodon, Nonprofit Research Project; Quentin Wodon, World Bank
When "Talent" Becomes Executive Leadership: Competing Values and Dynamics in a Role Transition. Wendy Reid, HEC Montreal

092-7. Poster Session - Innovation & Entrepreneurship
Concurrence, Confidence, or Conviction? Drivers of Institutional Choice of Non-profit Support Organizations. Georg Von Schnurbein, Centre for Philanthropy Studies Universität Basel; Sibylle Studer, Centre for Philanthropy Studies Universität Basel; Sara Stihlinger, University of Basel, Centre for Philanthropy Studies
Indigenous Social Enterprise and the Case for Diverse Methods for Solving Wicked Problems. Ushnish Sengupta
No Shades of Grey and No Flash in the Pan: A Case Study of GreyMoh, an Innovative Faith-Based Social Enterprise. Richard Clark, Indiana University School of Philanthropy
Opening a New Nonprofit Thrift Store: Performance, Competition, Pricing, and Financial Sustainability. Michael Bartsherer, Martha's Table; Dieya Wodon, Nonprofit Research Project; Naïna Wodon, Nonprofit Research Project; Quentin Wodon, World Bank
Reimagining Jazz Music Presentation: From For-Profit Club to Nonprofit Society. Stephen Bruce Freeze, Wilfrid Laurier University
Rhetorical framing: Examining the Message Structure of Nonprofit Organizations on Twitter. Giselle A. Auger, Duquesne University
092-8. Poster Session - Teaching & Education
The Impact of Service-Learning (S-L) in Nonprofit Management Graduate Programs and Pedagogy. Yolanda J Cook, Mississippi State University

092-9. Poster Session - Voluntarism & Volunteering
New Challenges for The Cooperation Between Third and Public Sector – The Federal Volunteer Service In Germany. Rabea Ha, Hertie School of Governance; Annelie Beller, Centre for Social Investment/Heidelberg University
Volunteer Attrition: Expectations, Experiences, and Socialization in Professional Associations. Mike Niederpruem, Case Western Reserve University; Paul F. Salipante, Case Western Reserve University

092-11. Poster Session - Philanthropy, Fundraising & Giving
Concentration of Fundraising Reflected in the Philanthropy 400. William Cleveland, Indiana University Purdue University Indianapolis
Higher Education & Million-Dollar Gifts: Factors Affecting Large Gifts to Colleges & Universities. Jacqueline E. Ackerman, Indiana University
Not What I Expected: Diversification and Revenue in the INGO Sector. Samuel Nickels, James Madison University; Julie Stern, James Madison University; Margaret F. Sloan, James Madison University
Philanthropy as an Activator of Intangible Capital: An Innovative Strategy for Sustainability. Elizabeth A. Castillo, University of San Diego
Principles of Philanthropy. Chenaz B Seelaropoulos, Kennesaw State University
The Effect of Publicity on Charity: A Field Experiment of Image Motivation. Dyana Mason, University of Southern California

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### Conference AT-A-GLANCE

**PLEASE NOTE** Concurrent Sessions – Papers and Panels – will take place in rooms located in the Convention Center and the Marriott Hotel. Check the detailed schedule portion of the program for specific room locations.

<table>
<thead>
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<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thurs / 7:00 am</td>
<td>Marriott Hotel Capital 2&amp;3 Continental Breakfast</td>
</tr>
<tr>
<td>Thurs / 8:15 to 9:45 am</td>
<td>1st Set of Concurrent Sessions – Papers &amp; Panels</td>
</tr>
<tr>
<td>Thurs / 10:00 to 11:30 am</td>
<td>2nd Set of Concurrent Sessions – Papers &amp; Panels</td>
</tr>
<tr>
<td>Thurs / 11:30 am</td>
<td>Convention Center Ballroom B Orientation Breakfast – An orientation to the Conference and ARNOVA for those new to our ranks, but all are welcome to come.</td>
</tr>
<tr>
<td>Thurs / 2:00 to 3:30 pm</td>
<td>3rd Set of Concurrent Sessions – Papers &amp; Panels</td>
</tr>
<tr>
<td>Thurs / 3:45 to 5:15 pm</td>
<td>4th Set of Concurrent Sessions – Papers &amp; Panels</td>
</tr>
<tr>
<td>Thurs / 5:30 pm</td>
<td>Convention Center Ballroom C Opening Lunch sponsored by Baruch College This luncheon is a time to meet new people, talk and learn about research in our field(s), and explore topics of personal interest. Box lunches are available. <strong>ARNOVA SECTION MEETINGS:</strong> from 12:30 - 1:45 pm all ARNOVA Sections will host their membership meetings. This is a great opportunity to learn what each section offers. All are welcome. See conference schedule detail for specific room locations.</td>
</tr>
<tr>
<td>Thurs / 6:45 pm - 7:45 pm</td>
<td>5th Set of Concurrent Sessions – Papers &amp; Panels</td>
</tr>
<tr>
<td>Fri / 7:00 am</td>
<td>Continental Breakfast Convention Center Ballroom B Membership Meeting: We encourage the attendance of all ARNOVA members at our Annual Meeting. Hear reports on the state of your Association, including presentations of issues for discussion regarding our future.</td>
</tr>
<tr>
<td>Fri / 8:15 to 9:45 am</td>
<td>6th Set of Concurrent Sessions – Papers &amp; Panels</td>
</tr>
<tr>
<td>Fri / 10:00 to 11:30 am</td>
<td>ARNOVA’s Awards Luncheon sponsored by the School of Public and Environmental Affairs, Indiana University Bloomington Here, as every year, we will present awards for the best work and outstanding achievements in our field(s). These include the Awards for Best Book and Best Articles, the Virginia Hodgkinson Prize and RGK Prize, and the Distinguish Achievement Award. (The list appears on p. 9 of this program.)</td>
</tr>
<tr>
<td>Friday /11:45 am - 1:30 pm</td>
<td>Welcome Reception sponsored by William Caspar Graustein Memorial Fund We are delighted to welcome everyone to ARNOVA’s 42nd Annual Conference. This is a time of hospitality to greet old friends and make new ones. Light refreshments and cash bar available.</td>
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</tbody>
</table>

**PLEASE NOTE**
Since 1996, providing
Resources for Researchers, Students, Government and Nonprofits!

Stop by our booth for information on...
- NCCS Community Platform—Engagement, analysis, data and leadership tools for communities.
- NCCS Data Web Tools—Web-based tool with over 150 nonprofit databases from 1989 on. Create custom reports and download results.
- PerformWell—measurement tools for human services professionals to manage day-to-day performance. For additional information, www.performwell.org/

Upcoming Events—
⇒ After the Leap: Building a Performance Management Culture, December 3-4, 2013 in Wash DC: www.aftertheleap.org for additional information and registration.
⇒ Nonprofits and Government Funding: Results of the 2nd National Survey, December 5, 2013 in Washington DC: www.urban.org/events/ to RSVP or view the webcast.

Like us on Facebook: www.facebook.com/urbannonprofits.

Tax Policy & Charities Project
analyzes the many interactions between the tax system and the charitable sector
http://www.urban.org/taxandcharities
Free reports, articles, conference audio & webcast replay and data

URBAN INSTITUTE
nonpartisan economic and social policy research
## Conference At-A-Glance Continued

| Fri / 2:00 to 3:30 pm | 7th Set of Concurrent Sessions – Papers & Panels
Fri / 3:45 to 5:15 pm | 8th Set of Concurrent Sessions – Papers & Panels
Fri / 6:00 - 8:00 pm | **Reception** – sponsored by Indiana University Lilly Family School of Philanthropy and support from SAGE Publications
Connecticut’s Old State House | Connecticut's 1796 Old State House - the very spot where Connecticut's democracy was born. Here you’ll learn about people who went from ordinary to history-making by standing up for what they believed. And when you’re ready for a break, you can see a two-headed calf, Mark Twain’s bicycle, and dozens of other pieces of Connecticut’s amazing and eccentric history for you to enjoy.
800 Main Street | Light hors d’oeuvres and cash bar available. The Old State House is located near many restaurants for those who wish to continue their evening out with dinner at one Hartford’s many restaurants.

| Sat / 8:15 to 9:45 am | 9th Set of Concurrent Sessions – Papers & Panels
Sat. / 10:00 to 11:30 am | 10th Set of Concurrent Sessions – Papers & Panels
Sat. / 11:45 am | **An Academic Call for Social Enterprise’s Future**
Convention Center Ballroom B | Join Kate Emery, founder and CEO of reSET, Connecticut's Social Enterprise Trust, for a challenging talk on the state of social entrepreneurship and enterprise. Over the last five years, reSET has been the catalyst in making Connecticut a hub of social enterprise, through advocacy, legislative efforts, and the creation of a social enterprise incubator providing space and resources to social entrepreneurs—both for-profit and non-profit. Walking the walk, in 2007, Kate restructured her own company, The Walker Group, a large technology services firm, into a social enterprise, changing its mission from maximizing shareholder profits to maximizing social contribution.
Closing Lunch | Working with colleagues nationally and internationally Kate Emery has been driving force in the development of social enterprise as a functional business model; traveling between the spaces of academic, nonprofit, commercial and government worlds. Where you sit—geographically or by discipline—determines how you see social entrepreneurship.
Plenary | Kate will outline her thoughts on the prominent issues needed to be addressed in the years ahead by the academic community to support the emergence of the social enterprise and entrepreneurship space; its definition and fluidity of application, research needs of this growing field and creating learning approaches that moves social enterprise from the theoretic of the classroom to application in our communities.

| Arnova Authors Table sponsored by Katha Kissman | Be sure to visit the Authors Table throughout the conference to see the latest work and publications by ARNOVA members. It will be located in the exhibits area at the Convention Center BC Ballroom Foyer.
2014 ARNOVA Conference | We wish all a safe journey home, and hope to see everyone in Denver, CO, on November 20-22.
Your mission is our motivation.

Our job is to help you do yours better.

Enroll today.

EXECUTIVE EDUCATION

Kellogg Center for Nonprofit Management

Leaders of nonprofit organizations face many new challenges in this increasingly competitive world. For more than a century, the Kellogg School of Management at Northwestern University has provided the leadership knowledge that turns good organizations into great ones. And over the last decade, our Center for Nonprofit Management has introduced the crucial tools, strategies and ideas that enable senior managers and board members across many sectors—education, government, cultural institutions, social service organizations and more—to achieve optimal results.

Learn with the most experienced knowledge provider for organizations like yours. We convert ideas into action through our unparalleled curriculum and our diverse, dynamic learning environment. At Kellogg, we employ a combination of lecture, case study and innovative group interaction to deliver the insights that let you make an impact right away. Not only do participants gain a deep understanding of techniques to enhance their organizations; they also benefit from exposure to the theories that support those practices.

Financial scholarships are available with the support of several local and national foundations.

execednonprofit.kellogg.northwestern.edu
847.491.3415 - nonprofit@kellogg.northwestern.edu
**ARNOVA SECTION ACTIVITIES**

<table>
<thead>
<tr>
<th>Community Grassroots Association (CGA) Section</th>
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<tr>
<td><strong>Community Grassroots Association (CGAP) Section</strong></td>
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<tr>
<td>Membership Meeting</td>
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<tr>
<td>Thursday, November 21</td>
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<tr>
<td>12:30 - 1:45 p.m.</td>
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<thead>
<tr>
<th>Colloquium</th>
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<tbody>
<tr>
<td>CGA Colloquium: Resilient Communities? The Role of the Grassroots in Disaster Response and Recovery</td>
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<tr>
<td>Thursday, November 21 2:00 to 3:30pm</td>
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<td>Room 12</td>
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| CGA Colloquium: Tensions in Collaboration: Approaches, Challenges, and Opportunities of Community and Grassroots Organizations |
| Friday, November 22 2:00 to 3:30pm            |
| Room 21                                       |

The CGA Section will meet informally for drinks on Friday evening, November 22nd, at 9 pm in the hotel lobby. All are welcome. Please join us!

<table>
<thead>
<tr>
<th>Pracademics Section</th>
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<tr>
<td><strong>Pracademics Section Membership Meeting</strong></td>
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<tr>
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<td>12:30 - 1:45 p.m.</td>
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<tr>
<td>Pracademic Colloquium: Intergenerational and Cross-sector Collaborations: Can We All Learn to Get Along?</td>
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<tr>
<td>Thursday, November 21 2:00 to 3:30pm</td>
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<td>Room 26</td>
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| Pracademics Section: Intergenerational Volunteering |
| Saturday, November 23 8:15 to 9:45am             |
| Room 27                                         |

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<thead>
<tr>
<th>Social Entrepreneurship/Enterprise Section (SEES)</th>
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<tr>
<td>SEES Colloquium: Advancing Social Entrepreneurship: Cases in Research and Experiential Learning</td>
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<tr>
<th>Theories, Issues, and Boundaries (TIBS) Section</th>
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<tr>
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<td>Room 11</td>
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<tr>
<th>Theories, Issues, and Boundaries (TIBS) Dinner Out</th>
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<tr>
<td>Date: Thursday, November 21</td>
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<tr>
<td>A casual and fun venue will be selected, and costs will be reasonable. All are welcome!</td>
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<tr>
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<tbody>
<tr>
<td>TIBS Colloquium: Defining Our Boundaries by the Legal Definition: Implications for a Changing World of Research and Practice</td>
</tr>
<tr>
<td>Friday, November 22 3:45 to 5:15pm</td>
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<td>Room 13</td>
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| TIBS Colloquium: The Use of Policy Fields to Understand Complex Public-Private Service Delivery |
| Thursday, November 21 2:00 to 3:30pm          |
| Room 11                                        |

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<thead>
<tr>
<th>Teaching Section</th>
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<tbody>
<tr>
<td><strong>Teaching Section – Pre-Conference Seminar</strong></td>
</tr>
<tr>
<td>Developing Comprehensive, Competency-based Curriculum for Nonprofit Management Programs</td>
</tr>
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</table>

Facilitators: Mary Ann Feldheim, University of Central Florida
Kathleen Hale, Auburn University.

Join us for a hands-on workshop to develop a competency-based curriculum for your nonprofit courses. Whether you offer graduate or undergraduate programs or certificates, a few courses or a degree-granting curriculum, this workshop will give you the perspective to develop competencies that align with your program's mission and values. You will gain practical skills including how to integrate competencies into your courses, how to measure student performance, and how to develop assessments for continuous improvement. The session will have participants creating their own Nonprofit Management Competency Workbook that can be used to further develop their nonprofit curriculum and metrics. Upon registration, session participants will be provided with an electronic link to documents that will be used in the workshop. For full engagement in the workshop, participants are encouraged to download workshop materials in advance of the session and save them to a laptop, tablet, or similar device for use online during the workshop.

Wednesday, November 20
6:00 - 8:00 p.m.
Capital 2
The Maxine Goodman Levin College of Urban Affairs, ranked #2 in its specialty of City Management, is the only program in Ohio ranked in the specialty of Nonprofit Management (#12) by U.S. News & World Report.

The college confirms its commitment to the nonprofit field through the Master of Nonprofit Administration & Leadership program and its research-oriented Center for Nonprofit Policy & Practice.
Journal of Nonprofit Education and Leadership Reception
8:00 – 10:00 p.m.
Capital 1

For all those attending any ARNOVA pre-Conference events on Wednesday the Journal of Nonprofit Education and Leadership will be sponsoring a reception following the Teaching Section Workshop. Please join the participants of the workshop and other colleagues for a chance to chat with others with shared interests. Everyone who arrives early is welcome.

Teaching Section Membership Meeting
Thursday, November 21
12:30 - 1:45 p.m.
Room 14

Colloquium
Teaching Section Colloquium: Aligning Nonprofit Program Competencies and Course Content: Why and How to Start the Process
Thursday, November 21 8:15 to 9:45am
Room 14

THE VALUES (VRADS) Section

The Values (VRADS) Section Membership Meeting
Thursday, November 21
12:30 - 1:45 p.m.
Room 25

Colloquium
VRADS Section Dark Side Colloquium: How Philanthropy Can Go Wrong: Causes and Possible Remedies.
Thursday, November 21 2:00 to 3:30pm
Room 25

VRADS/Values Section Light Side Colloquium: Promoting Ethics Development in the Nonprofit Sector
Thursday, November 21 3:45 to 5:15pm
Room 22

Yearbook of International Organizations
Edited by the Union of International Associations

Online
• E-ISSN 2211-2847

The Yearbook of International Organizations Online provides a comprehensive database of intergovernmental (IGOs) and international non-governmental organizations (NGOs)
The Power of

3 schools • 3 powerful programs
= unrivaled nonprofit and philanthropic studies
at Indiana University

We are the nation’s top-ranked graduate program in nonprofit management and offer fast-growing and highly regarded undergraduate and graduate programs in nonprofit management and arts administration. Home also to SPEA Connect, our top-ranked online MPA program, and to campus and online certificates in nonprofit management.

IUPUI’s urban campus in the state’s capital is a unique learning lab for students who want to make a difference. Hundreds of nonprofit organizations – offering internships, mentors, and active learning opportunities – are right around the corner. SPEA IUPUI faculty and students have unmatched connections to the people and places where change happens first.

We are the first school in the nation that teaches the art, science, and culture of philanthropy – voluntary action for the public good. IU has long been a leader in philanthropy research, education, and training, and we draw on that expertise to educate the next generation of bachelor’s, master’s, and doctoral students – innovators who will create positive and lasting change.

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     www.spea.iupui.edu
     www.philanthropy.iupui.edu

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LILLY FAMILY SCHOOL OF PHILANTHROPY
INDIANA UNIVERSITY IUPUI
Our ARNOVA faculty:
## CONCURRENT SESSIONS BY TRACK

### Boards, Governance & Accountability

<table>
<thead>
<tr>
<th>Title</th>
<th>Room</th>
<th>Day</th>
<th>Time</th>
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<tbody>
<tr>
<td>Accountability and Online Disclosure</td>
<td>Room 21</td>
<td>Thursday</td>
<td>8:15 am</td>
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<tr>
<td>Board Performance</td>
<td>Room 22</td>
<td>Thursday</td>
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<tr>
<td>Managing Boards</td>
<td>Room 22</td>
<td>Thursday</td>
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<tr>
<td>Governance Beyond the Board: Boundaries and Power in Nonprofits and Networks</td>
<td>Room 22</td>
<td>Thursday</td>
<td>2:00 pm</td>
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<tr>
<td>VRADS/Values Section Light Side Colloquium: Promoting Ethics Development in the Nonprofit Sector</td>
<td>Room 22</td>
<td>Thursday</td>
<td>3:45 pm</td>
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<tr>
<td>Accountability and Transparency</td>
<td>Room 22</td>
<td>Friday</td>
<td>8:15 am</td>
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<tr>
<td>New Perspectives on Governance and Accountability</td>
<td>Room 22</td>
<td>Friday</td>
<td>10:00 am</td>
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<tr>
<td>Perception vs. Reality: What Do We Know About Nonprofit Boards?</td>
<td>Capital 3</td>
<td>Friday</td>
<td>10:00 am</td>
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<tr>
<td>Nonprofit Response to Accountability and Performance Pressures</td>
<td>Room 22</td>
<td>Friday</td>
<td>2:00 pm</td>
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<tr>
<td>Stakeholders and Nonprofit Performance</td>
<td>Room 21</td>
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<tr>
<td>Critical Perspectives on Managerialism</td>
<td>Room 22</td>
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<tr>
<td>Power and Control in Nonprofit Governance</td>
<td>Room 22</td>
<td>Saturday</td>
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<tr>
<td>Organizational Form: Implications for Governance and Accountability</td>
<td>Room 22</td>
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### Collaboration & Network

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<tr>
<th>Title</th>
<th>Room</th>
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<tbody>
<tr>
<td>Collaboration Across Institutional and International Contexts</td>
<td>Room 26</td>
<td>Thursday</td>
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<tr>
<td>Strategic Management in Inter-organizational Networking</td>
<td>Room 25</td>
<td>Thursday</td>
<td>10:00 am</td>
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<tr>
<td>Emerging Trends in Networks and Collaboration</td>
<td>Room 26</td>
<td>Thursday</td>
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<tr>
<td>Pracademic Colloquium: Intergenerational and Cross-sector Collaborations: Can We All Learn to Get Along?</td>
<td>Room 26</td>
<td>Thursday</td>
<td>2:00 pm</td>
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<tr>
<td>Networks, Collaboration, and Partnerships Within and Across Sectors</td>
<td>Room 26</td>
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### Innovation at the Intersection of Multiple Sectors

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<tr>
<td>Partnerships in Care and Caring for Partnerships: Connecticut's Collaboration With Human Service Nonprofits</td>
<td>Room 23</td>
<td>Friday</td>
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<tr>
<td>Collaboration in International Contexts</td>
<td>Room 26</td>
<td>Friday</td>
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<tr>
<td>Networks and Collective Action in Policy Advocacy</td>
<td>Room 26</td>
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<tr>
<td>Building Capacity through Collaboration</td>
<td>Room 26</td>
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<tr>
<td>Overcoming Challenges in Collaborative Contexts</td>
<td>Room 25</td>
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<tr>
<td>Nonprofits, Networks, and Psychological Sense of Community: Investigations into the Role and Relevance of Relational Connectedness</td>
<td>Room 26</td>
<td>Saturday</td>
<td>8:15 am</td>
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<tr>
<td>What Publishing in NPQ Can Do For Your Work and For Civil Society</td>
<td>Room 11</td>
<td>Saturday</td>
<td>9:35 am</td>
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<tr>
<td>Social Service Nonprofits in East Asian Countries</td>
<td>Room 26</td>
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### Community & Grassroots Organization / Secular & Faith-based

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<td>CGA Colloquium: Resilient Communities? The role of the grassroots in disaster response and recovery</td>
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<td>Thursday</td>
<td>2:00 pm</td>
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<tr>
<td>Collective/Collaborative Capacity I</td>
<td>Room 21</td>
<td>Thursday</td>
<td>2:00 pm</td>
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<tr>
<td>Collective/Collaborative Capacity II</td>
<td>Room 21</td>
<td>Thursday</td>
<td>3:45 pm</td>
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<tr>
<td>Contextual Factors Acting on NPs and Their Advocacy Activity</td>
<td>Room 21</td>
<td>Friday</td>
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<tr>
<td>Organizing without Structure, or, What Happens After the Event is Over?</td>
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<td>CGA Colloquium: Tensions in Collaboration: Approaches, Challenges, and Opportunities of Community and Grassroots Organizations</td>
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<td>Friday</td>
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<tr>
<td>Organizations, Trust and Civic Participation</td>
<td>Capital 1</td>
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<tr>
<td>Transnational and Emerging Strategies of Organizing, Engagement, and Advocacy</td>
<td>Room 21</td>
<td>Saturday</td>
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</table>
Effectiveness, Evaluation & Programs

Evaluating Strategy and Performance
Room 24 Thursday 8:15 am

The Relationship Between Performance Management and Nonprofit Outcomes
Room 25 Thursday 8:35 am
Performance: Use, Credibility, and Perception
Capital 2 Thursday 10:00 am

Hartford Public Library Immigrant Civic Engagement Project: Innovative approaches to community development in a challenging economy and changing society.
Room 24 Thursday 10:00 am

VRADS Section Dark Side Colloquium: "How Philanthropy Can Go Wrong: Causes and Possible Remedies."
Room 25 Thursday 2:00 pm

Nonprofit Capacity Building Programs: Responding to Recession, Offering Renewal?
Room 24 Thursday 2:00 pm

Impact and Poverty Reduction in Social Enterprises
Room 24 Thursday 3:45 pm

Approaches to Measuring Nonprofit Effectiveness
Room 24 Friday 8:15 am

Nonprofits Across Sectors: Issues in Private, Public and Nonprofit Service Provision
Room 24 Friday 10:00 am

Financial Outcomes and Operational Effectiveness in Nonprofits
Room 24 Friday 2:00 pm

Community and Geographic Approaches to Service Delivery and Effectiveness
Room 24 Friday 3:45 pm

Users' Voices: Challenging the Performance Agenda
Room 24 Saturday 8:15 am

Neighborhood and Community Nonprofit Effectiveness
Room 21 Saturday 8:15 am

Nonprofit Credentialing and Evaluation
Room 24 Saturday 10:00 am

Innovation & Entrepreneurship

A Refreshing Look at Hybrids
Room 23 Thursday 8:15 am

The Promise of Social Entrepreneurship as a Field of Research
Room 23 Thursday 10:00 am

SEES Colloquium: Advancing Social Entrepreneurship: Cases in Research and Experiential Learning
Room 23 Thursday 2:00 pm

Critical and Frontier Issues in Social Entrepreneurship and Nonprofit Studies
Room 23 Thursday 3:45 pm

International Perspective on Social Entrepreneurship
Room 23 Friday 8:15 am

Social Investment and Venture Philanthropy
Room 23 Friday 2:00 pm

Theoretical Issues in the Field of Social Entrepreneurship
Room 23 Friday 3:15 pm

The Emergence of Social Entrepreneurship and Social Enterprise: What's a Nonprofit to Do?
Room 23 Saturday 8:15 am

Antecedents and Consequences of Innovation and Entrepreneurship
Room 23 Saturday 10:00 am

Management, Leadership & Strategy

Leadership and its Consequences: Succession, Strategy, and Support
Room 17 Thursday 8:15 am

Revenue Diversification, Revenue Concentration, and Nonprofit Finance
Room 21 Thursday 10:00 am

Managing in Arts and Culture Nonprofits
Capital 2 Thursday 2:00 pm

Religious Organizations as Actors in the Nonprofit Sector
Capital 3 Thursday 2:00 pm

Sustainability, Professionalization, and Nonprofit Management
Capital 3 Thursday 3:45 pm

Finances and Financial Health in Nonprofits
Room 25 Thursday 3:45 pm

Management, Managerialism and Emerging Trends
Capital 2 Thursday 3:45 pm

International NGOs, Accountability, and Job Satisfaction
Room 25 Friday 8:15 am

Nonprofit (NGO) Management in an International Context
Capital 2 Friday 8:15 am

Perspectives on Leadership and Mentoring in the Nonprofit Sector
Room 25 Friday 10:00 am

Understanding and Measuring Capacity in the Nonprofit Sector
Room 25 Friday 2:00 pm

Management, Turnover, and Organizational Outcomes
Capital 3 Friday 3:45 pm

The Role of Sector in Management: Nonprofit, Business, Government
Room 13 Saturday 8:15 am

Nonprofit Organizations and Organizational Uncertainty
Room 25 Saturday 8:15 am

Philanthropy, Fundraising & Giving

The Business of Philanthropy
Room 15 Thursday 8:15 am
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<tr>
<td>High Net Worth Philanthropy Internationally</td>
<td>Room 15</td>
<td>Thursday</td>
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<td>Community Impacts on the Communities of Nonprofits</td>
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<td>Fundraising Ratios: Antecedents and Consequences</td>
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<td>Comparative Philanthropy</td>
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<td>Cross-national differences in philanthropy: examples from three projects</td>
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<td>Information Impacts on Giving</td>
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<td>Evolutions in Funding</td>
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<td>The Multiple Facets of Philanthropy: the road travelled, the way ahead</td>
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<td>Contexts and Their Impacts on Cues to Increase Giving</td>
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<td>Experimental Methods and the Study Giving</td>
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<td>Motivation to Give</td>
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<td>US Foundations...International Impacts</td>
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<td>High Net Worth Philanthropy in the U.S.</td>
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<td>Gender and Philanthropy</td>
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**Public Policy & Law**

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<td>Navigating the Nonprofit Legal Regime, or Gaming It?</td>
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<td>Comparative Government - Nonprofit Relationships: Market Creation and Regulation</td>
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<td>Blurred Distinctions: Charity, Government, and Private Enterprise</td>
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<td>Ostroms, Nonprofits and Voluntary Action</td>
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<td>Legal Changes Impacting Nonprofits</td>
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<td>Speaking Truth to Power: How Scholarly Associations Move Research Into Policymaking</td>
<td>Room 12</td>
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<td>Regulatory Waves: Understanding and Predicting Local, National and International Intervention Policies in the Nonprofit Sector</td>
<td>Room 17</td>
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<td>The Evolution of Government-Nonprofit Relations</td>
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<td>NEA Research: Art Works</td>
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<td>Government - Nonprofit Relationships: Contracting</td>
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<td>Nonprofits in Times of Fiscal Stress</td>
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<td>NGO Advocacy in International Settings</td>
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<td>Policy's Influence on Nonprofits</td>
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**Teaching & Education**

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<td>Issues and intersections of funding and governance for education</td>
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<td>Community-Based Education Inside the Classroom Setting: Best Practices and Real Life Examples</td>
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<td>The Evolution of Nonprofit Scholarship</td>
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<tr>
<td>The Role of Education in Shaping Values</td>
<td>Capital 2</td>
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<td>Downturn Survival: Are We Learning or Reacting</td>
<td>Capital 1</td>
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<tr>
<td>Building a Career in Academia-Balancing the Demands</td>
<td>Room 15</td>
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### The Conference Track - Recession, Renewal, Revolution?

**Recession, Renewal, Revolution? Critical Perspectives on Big Questions in the Field**

**Capital 1**  
**Thursday**  
8:15 am

- A Very Special Relationship: The Changing Dynamics of Three Government-Dependent Subsectors
  - Room 11  
  **Thursday**  
  8:15 am

- Positioning Nonprofit Organizations for Better Economic Conditions — A Creative Approach
  - Room 13  
  **Thursday**  
  8:15 am

- Revolutionary/Exponential Growth of Our Global Interdisciplinary Research Field of Altruistics in the 21st Century: Causes and Future Prospects
  - Room 13  
  **Thursday**  
  10:00 am

- Post-Socialist Eastern Europe: Third Sector Development and Change in Times of Crisis
  - Capital 1  
  **Thursday**  
  10:00 am

- Economic and Professional Mobility During the Financial Crisis
  - Room 11  
  **Thursday**  
  10:00 am

- TIBS Colloquium: "The Use of Policy Fields to Understand Complex Public-Private Service Delivery"
  - Room 11  
  **Thursday**  
  2:00 pm

- Social Entrepreneurship and Innovation in Times of Turbulence
  - Room 13  
  **Thursday**  
  2:00 pm

- Great Ideas for Hard Times: Moving the Nonprofit Advocacy Research to the Next Level
  - Room 11  
  **Thursday**  
  3:45 pm

- Subsectoral Impact in Times of Recession
  - Room 13  
  **Thursday**  
  3:45 pm

- The Nonprofit Sector & the Recession: Impact; Strategies, Limits to Growth?
  - Room 14  
  **Thursday**  
  3:45 pm

- Nonprofit Human Services: Weathering the Financial Storms
  - Room 13  
  **Friday**  
  8:15 am

- Holding their Own: The Great Recession’s Impact on the Nonprofit Sector
  - Room 11  
  **Friday**  
  8:15 am

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### The Great Recession: What Really Happened to the Nonprofit Sector and Why?

**Room 14**  
**Friday**  
8:15 am

### The Current Paradigm-Shift in Philanthropy: A Progress Report from the Field

**Room 14**  
**Friday**  
10:00 am

### Managing In Times of Turbulence and Change

**Room 11**  
**Friday**  
10:00 am

### Nonprofits and Financial Crisis: A Comparative Perspective

**Room 13**  
**Friday**  
10:00 am

### Nonprofit-Government Relations in an Age of Turbulence: Co-production; Contracting-Out

**Room 11**  
**Friday**  
2:00 pm

### Turbulences of Disasters, Nonprofits, & Donor Response

**Room 14**  
**Friday**  
2:00 pm

### Recession Related Financial Issues Faced by Nonprofits

**Capital 2**  
**Friday**  
2:00 pm

### TIBS Colloquium: Defining Our Boundaries by the Legal Definition: Implications for a Changing World of Research and Practice

**Room 13**  
**Friday**  
3:45 pm

### Impact of Power, Diversity, and Legitimacy on Innovation Among Muslim and Arab Nonprofit Organizations During Times of Crisis and Transformation

**Room 11**  
**Friday**  
3:45 pm

### Philanthropy and Associations in Times of “Crisis”

**Room 11**  
**Saturday**  
8:15 am

### The Age of Turmoil: Global Civil Society and Voluntary Action

**Room 14**  
**Saturday**  
10:00 am

### What Do Nonprofits Stand For? Renewing The Nonprofit Value Commitment

**Room 13**  
**Saturday**  
10:00 am

### Turbulences as Opportunities: Strategic Messaging, Change, Reliance?

**Room 25**  
**Saturday**  
10:00 am

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### Voluntarism & Volunteering

**International Volunteering**

**Room 27**  
**Thursday**  
8:15 am

**The Relationship Between Volunteering and Paid Work**

**Room 27**  
**Thursday**  
10:00 am

**Issues in Volunteer Management**

**Room 27**  
**Thursday**  
2:00 pm

**Factors That Influence Volunteering**

**Room 27**  
**Thursday**  
3:45 pm

**Reflections on Reflexivity: The Researcher’s ‘Self’ in Research About Voluntarism and Volunteering**

**Room 27**  
**Friday**  
8:15 am
JOIN NACC TODAY!

The Nonprofit Academic Centers Council joins ARNOVA in strengthening the nonprofit sector. NACC member institutions provide high-quality, practicable education to create the next generation of nonprofit leadership.

DAILA SHIMEK, AICP, MPA
Executive Director, Nonprofit Academic Centers Council
d.shimek@csuohio.edu

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JOHN M. HORAK
Chair, Nonprofit Organizations Practice Area
(860) 240-1077 • jhorak@rrlawpc.com

www.rrlawpc.com
WEDNESDAY, NOVEMBER 20

001. Doctoral Fellows Seminar
8:00 to 5:00 pm
Marriott Hartford: Conference Room 5

002. ICSERA Palgrave Handbook Symposium
8:00 to 5:00 pm
Connecticut Convention Center: Room 26

004. ARNOVA Board Meeting
ARNOVA Annual Conference
12:00 to 5:30 pm
Marriott Hartford: Conference Room 7

005. Pre-Conference Workshop: Research Agendas to Impact Network Learning and Change: A Conversation between Scholarship and Philanthropy
1:00 to 4:00 pm
Marriott Hartford: Capital 2

006. Diversity Scholars & Leaders Professional Development Program
3:00 to 8:00 pm
Marriott Hartford: Capital 3

007. Teaching Section: Developing Comprehensive, Competency-based Curriculum for Nonprofit Management Programs
5:00 to 8:00 pm
Marriott Hartford: Capital 2

008. Journal ofNonprofit Education and Leadership Reception
5:00 to 10:00 pm
Marriott Hartford: Capital 1

010. ARNOVA Leaders Meeting
ARNOVA Annual Conference
3:00 to 10:00 pm
Marriott Hartford: Conference Room 7

THURSDAY, NOVEMBER 21

011. NEW MEMBER ORIENTATION & BREAKFAST
7:00 to 8:00 am
Marriott Hartford: Capital 2 & 3

012. Publications Committee Meeting
7:00 to 8:00 am
Marriott Hartford: Conference Room 6

013. EXHIBITS OPEN
8:00 to 5:00 pm
Connecticut Convention Center: Ballroom BC Foyer

THURSDAY, NOV. 21 8:15 AM 9:45 AM

014. Recession, Renewal, Revolution? Critical Perspectives on Big Questions in the Field
The Conference Track - Recession, Renewal, Revolution?
8:15 to 9:45 am
Marriott Hartford: Capital 1

Participants:
Is the World Really Becoming "American"? John P. Casey, Baruch College - CUNY
Tilting at Windmills?: Social Justice Philanthropy and Neoliberalism. Courtney Jensen
Discussant and Chair:
Billie Sandberg, Portland State University

015. A Very Special Relationship: The Changing Dynamics of Three Government-Dependent Subsectors
The Conference Track - Recession, Renewal, Revolution?
8:15 to 9:45 am
Connecticut Convention Center: Room 11
Participants:
Chair:
Tom Pollak, The Urban Institute

017. Inter- and Intra-Departmental Collaborations in Nonprofit and Philanthropic Studies: A Discussion of Possibilities and Problems
The Conference Track - Recession, Renewal, Revolution?
8:15 to 9:45 am
Connecticut Convention Center: Room 13
Presenters:
Elaine Marie Lewis, University of San Diego
Tish Johnston, University of San Diego School of Business
Matthew Hole, Seton Hall University
Mary B. McDonald, University of San Diego
Chair:
Robert Donnothing, Institute for Nonprofit Education and Research University of San Diego
018. Teaching Section Colloquium: Aligning Nonprofit Program Competencies and Course Content: Why and How to Start the Process
Teaching & Education
8:15 to 9:45 am
Connecticut Convention Center: Room 14
Presenters:
Kathleen Hale, Auburn University
Mary Ann Feldheim, University of Central Florida
Matthew Hale, Seton Hall University
Chair:
Kathleen Hale, Auburn University

019. The Business of Philanthropy
Philanthropy, Fundraising & Giving
8:15 to 9:45 am
Connecticut Convention Center: Room 15
Participants:
Exploring Corporate Philanthropy in a Global Context: An Analysis of Domestic and International Charitable Contributions by Fortune 500 Companies. Xiaonan Kou, Indiana University Lilly Family School of Philanthropy; Una Osili, Indiana University; Stephen Carpenter, Indiana University Purdue University Indianapolis
Giving in Smart Ways: How does Industry Shape the Philanthropy of Giving Pledges? Erzebet Fazekas, University of Albany, SUNY
Venture Philanthropists: Sustained Capacity Builders or “Embellished” Funders? Barbara Clemenson; Esther Alcaino, None
Chair:
Cathleen O. Erwin, Auburn University

020. Bequests and Estate Giving
Philanthropy, Fundraising & Giving
8:15 to 9:45 am
Connecticut Convention Center: Room 16
Participants:
Leaving an Estate to Religious Institutions or Charity? Who Thinks It’s Important? Lili Wang, Arizona State University; Carlton Yoshioka, Arizona State University
Testing Charitable Bequest Interventions. Russell N. James, Texas Tech University; Claire Routley
The Role of Estate Tax in Charitable Bequests in the U.S. between 1954 and 2012. Patrick Rooney, School of Philanthropy; Eugene R. Tempel, IU Lilly Family School of Philanthropy; Michal Kramarch, Indiana University School of Philanthropy; Amir Hayat, Indiana University Purdue University Indianapolis
Chair:
Itay Greenspan, Hebrew University of Jerusalem

Management, Leadership & Strategy
8:15 to 9:45 am
Connecticut Convention Center: Room 17
Participants:
Strategic Leadership of Nonprofits: A CEO Competency Modeling Study. Xiao Lu Wang, The University of Hong Kong-EXCEL3 Project; Lois Lam, Hong Kong Council of Social Service; Wai-Fung Lam, The University of Hong Kong; Cecilia Chan, HKU-HKJC EXCEL3 Project of Faculty of Social Sciences of The University of Hong Kong; Terry Leung, Hong Kong Council of Social Service; Michele Wong, The University of Hong Kong - ExCEL3 Project; Elsie Chien, The University of Hong Kong - ExCEL3 Project; Kam Tong Lai, Hong Kong Council of Social Service
What Job Skills Are Needed for Promotion? An Exploratory Mixed Methods Study. Shannon Graves, University of Texas at Arlington; Richard A. Hoefer, University of Texas at Arlington
Chair:
Elizabeth A.M. Searing, Georgia State University

022. Accountability and Online Disclosure
Boards, Governance & Accountability
8:15 to 9:45 am
Connecticut Convention Center: Room 21
Participants:
Online Disclosures by Nonprofits: Does Domestic Regulatory Structure Matter? Elizabeth A. Bloodgood, Concordia University; Aseem Prakash, University of Washington
Online Disclosure of Information by Nonprofits: Adoption of External Standards to Increase Transparency and Accountability. Roderick L. Lee, Penn State University; Quintus Jett, Rutgers University
Signaling Organizational Efficiency through Web Disclosure: A Signaling Theory Approach. Marie Blouin, Penn State Harrisburg; Roderick L. Lee, Penn State University
Chair:
Peter P Hoontis, Rutgers University - Newark

023. Board Performance
Boards, Governance & Accountability
8:15 to 9:45 am
Connecticut Convention Center: Room 22
Participants:
Exploring the Influence of Nonprofit Board Diversity
THURSDAY, NOVEMBER 21

(Racial/Ethnic, Age, and Gender), Diversity Practices, and Inclusion Behaviors on Board Performance. Ruth S. Bernstein, Pacific Lutheran University; Kathleen Buse, Case Western Reserve University; Diana Bilimoria, Case Western Reserve University

Governance and Board Performance in U.S. Membership Associations. Beth Gasley, Indiana University

Self-Assessment of Nonprofit Organization Board Performance: Issues and Impacts from a Large Scale Longitudinal International Research Investigation. Yvonne D. Harrison, University of Albany; Vic V. Murray

Nonprofit Board Members Engagement in Strategic Thinking: Framing, Envisioning, Performance, and Risk. William A. Brown, Texas A&M University; Roland J. Kushner, Muhlenberg College

Chair: Angela L. Bies, Indiana University Lilly Family School of Philanthropy

024. A Refreshing Look at Hybrids

Innovation & Entrepreneurship

8:15 to 9:45 am

Connecticut Convention Center: Room 23

Participants:

Between Markets and Charity: Understanding the Hybridization of Social Good Provision. Stefan Toepfer, George Mason University

Businesses for Society: Analysis of the Early Adopters of the Social Enterprise B-Corps. Kate Cooney, Yale University School of Management

Complements or Substitutes? B-Corporations, the Nonprofit Sector, and the Blurring Line between the Market and Philanthropy. Stephanie Moulton, Ohio State University; Adam Eckerd, Virginia Tech

Chair: Jennifer A. Wade-Berg, Kennesaw State University

025. Technology, Strategic, and Performance

Effectiveness, Evaluation & Programs

8:15 to 9:45 am

Connecticut Convention Center: Room 24

Participants:

SIMO: A Model to Describe the Relationships Between Nonprofit Organization Strategy, IT/Mission Alignment and Outcomes. Kelly Ann Trusty, Western Michigan University

So the Organization has a Social Network Presence, Now What? Wanzhu Shi

Speaking and Being Heard: How Advocacy Organizations Gain Attention in the Social Media World. Chao Guo, University of Pennsylvania; Gregory D. Staxton, University at Buffalo, SUNY

026. The Relationship between Performance Management and Nonprofit Outcomes

Effectiveness, Evaluation & Programs

8:15 to 9:45 am

Connecticut Convention Center: Room 25

Participants:

Not Everything That Can Be Counted Counts, And Not Everything That Counts Can Be Counted. Cleopatra Grizzle, Rutgers University-Newark

Reducing Summer Learning Loss: From Program Quality To Outcomes. Alejandra Garcia Diaz Villamil, GVSU; Teri Behrens

The “So What?” Question: The Value of Performance Data for Nonprofit Providers and Their Funders. David A. Campbell, Department of Public Administration; Kristina Lambright

What Factors Explain the Variation in the Use of Outcome Measures by Nonprofits? Chongmyoung Lee

Chair: Max Freund, Claremont Graduate University

027. Collaboration across Institutional and International Contexts

Collaboration & Networks

8:15 to 9:45 am

Connecticut Convention Center: Room 26

Participants:

A Collaborative Welfare Provision for Orphans: Implications for State-Society Relations in China. Cheryl Hiu-Kwan Chui, The University of Hong Kong


How and Why do Nonprofits and Businesses Collaborate without Monetary Considerations: Case Study on the Marketplace Project in Germany. Meng-Han Ho, University of Heidelberg

028. International Volunteering
Voluntarism & Volunteering
8:15 to 9:45 am
Connecticut Convention Center: Room 27
Participants:
- Host Country Staff Perceptions of International Volunteer Health Programs. Judith Laske, Lehigh University
- Motivations for Volunteering Internationally in Later Life. Benjamin J. Lough, University of Illinois at Urbana-Champaign
- Corporate Volunteering and Welfare-state Traditions: An Explorative Study. Johan Olaf Hvenmark, Ersta Sköndal Högskola; Johan Von Essen, Ersta Sköndal University College

THURSDAY, NOV. 21 10:00 AM - 11:30 AM

029. Post-Socialist Eastern Europe: Third Sector Development and Change in Times of Crisis
The Conference Track - Recession, Renewal, Revolution?
10:00 to 11:30 am
Marriott Hartford: Capital 1
Participants:
- Professionalizing in Turbulent Times: Health-related NGOs in Croatia. Ann P. Dill, Brown University; Sinisa Zrinscak, University of Zagreb, Croatia
- The Institutional Logics of Aid. Eric Martin, Bucknell
- The Third Sector's Resilience in the Face of Political Turbulence and Legislative Change. Svetlana Krasynska, University of San Diego

Chair:
Agnes Kover, ELTE University

030. Performance: Use, Credibility, and Perception
Effectiveness, Evaluation & Programs
10:00 to 11:30 am
Marriott Hartford: Capital 2
Participants:
- The Pedestal Effect: A Comparative Analysis of Stakeholder Perceptions of Nonprofit and For-profit Organizations in Crisis. Giselle A. Auger, Duquesne University
- Understanding Political Use of Performance

031. Disaster Response: Exploring Regulatory and Legal Issues in the Sector arising in the Wake of Manmade and Natural Disasters
Public Policy & Law
10:00 to 11:30 am
Marriott Hartford: Capital 3
Presenters:
- Karen Gano, Office of the Attorney General
- Mary A. Beckman, Office of Attorney General Martha Coakley
- Maggie Gunther Osborn, Connecticut Council for Philanthropy

Chair:
Cindy M. Lott, National State Attorneys General Program
Discussant:
Cindy M. Lott, National State Attorneys General Program

032. Economic and Professional Mobility during the Financial Crisis
The Conference Track - Recession, Renewal, Revolution?
10:00 to 11:30 am
Connecticut Convention Center: Room 11
Participants:
- Civic Engagement and Economic Mobility Among Low-Income Americans. Jodi Benenson, Brandeis University
- Nonprofit Employee to Now What? Job Loss, Tenure, and Mobility during the Recent Recession. Jaclyn Schede Piatak, University of North Carolina at Charlotte
- Big Cushion for the Great Recession: Net Assets Accumulation of Immigrant Nonprofit Organizations in a Decade of Economic Retrenchment. C. K. Richard Hung, University of Massachusetts-Boston

Chair:
Vickie L. Edwards, University of Arkansas at Little Rock

033. Critical Perspectives on Nonprofit/Voluntary Organizations, Volunteerism and Public Policy
Public Policy & Law
10:00 to 11:30 am
Connecticut Convention Center: Room 12
Participants:
- Health Care Reform, Coordinated Care Organizations and the Process of Neoliberalization. Billie Sandberg, Portland State University; Jill Rissi,
034. Revolutionary/Exponential Growth of Our Global Interdisciplinary Research Field of Altruistics in the 21st Century: Causes and Future Prospects

The Conference Track - Recession, Renewal, Revolution?
10:00 to 11:30 am
Connecticut Convention Center: Room 13

Presenters:
- Peter Dobkin Hall, Baruch College - CUNY
- Per Selle
- Margaret E. Harris, Aston University
- Lev Yakobson
- David Horton Smith, Boston College

Chair:
- David Horton Smith, Boston College

035. Colloquia-Ways of Using Symbols: Embracing Cultural Competency

Teaching & Education
10:00 to 11:30 am
Connecticut Convention Center: Room 14

Presenters:
- Darlene Xiomara Rodriguez, Salem College
- Jennifer A. Wade-Berg, Kennesaw State University

Chair:
- Barbara A. Metelsky, North Carolina State University

036. High Net Worth Philanthropy Internationally

Philanthropy, Fundraising & Giving
10:00 to 11:30 am
Connecticut Convention Center: Room 15

Participants:
- Giving Patterns of Million Dollar Gifts for International Development-An Empirical Test on U.S. Donor's Strategic Giving. Yuan Tian, Indiana University-IUPUI; Una Osili, Indiana University
- Philanthropic Gifts and International Development: Evidence from Million-dollar Gifts. Una Osili, Indiana University; Yannan Li, Indiana University; Zachary Patterson, Indiana University; Xiaoman Kou, Indiana University Lilly Family School of Philanthropy
- Richer Lives: Findings from a New Longitudinal Study of UK Philanthropy. Beth Breeze, University of Kent, UK

Chair:
- Catherine Humphries Brown, University of Nebraska at Omaha

037. Community Impacts on the Communities of Nonprofits

Philanthropy, Fundraising & Giving
10:00 to 11:30 am
Connecticut Convention Center: Room 16

Participants:
- Boom Towns or Bane Towns: The Impacts of Significant Community Growth on the Nonprofit Sector. Laurie E. Paarlberg, Texas A & M University; Rebecca Nesbit, University of Georgia; Richard Clerkin, Institute for Nonprofits NC State University; Robert Christensen, University of Georgia
- Local Philanthropy...Positioning Education Foundations within the Community. Kandyce M Fernandez, Arizona State University
- The Impact of Economic Restructuring on Community-Based Philanthropy: The Case of the United Way of America: 1990-2010. Laurie E. Paarlberg, Texas A & M University; Takayuki Yoshioka, University of North Carolina Wilmington

Chair:
- Alicia Schatteuw, Northern Illinois University

038. Research Informed Curriculum

Teaching & Education
10:00 to 11:30 am
Connecticut Convention Center: Room 17

Participants:
- Enough about the State: Giving More Emphasis to Nonprofit and Corporate Perspectives in Teaching about Shared Governance. Alan J. Abramson, George Mason University; Lehn M. Benjamin, George Mason University
- The Significance of Four Specific Teaching and Care Strategies for Student Success in Non-profit Management Programs. Susan C Cruise, Texas Woman's University; Ronald L. Wade, University of North Texas
- The "Best Place" for Nonprofit Management Education: A Function of Intellectual, Organizational, and Real-World Dynamics. Youngmi Lee, University of Southern California; David Suarez, University of Southern California

Chair:
- Jeffrey Greim, Bay Path College
039. Revenue Diversification, Revenue Concentration, and Nonprofit Finance
Management, Leadership & Strategy
10:00 to 11:30 am
Connecticut Convention Center: Room 21
Participants:
Hirshman-Herfindahl Index and Nonprofit Revenue Concentration: A Question of Measurement and Effect. Grace L. Chikoto, Helen Bader Institute for Nonprofit Management; Daniel Neely, Helen Bader Institute for Nonprofit Management; Qianhuan Ling, Marquette University
Revenue Diversification and Program Stability in Nonprofit Arts Organizations. Mira Kim, Rutgers University-Newark
Chair: Karen A. Froelich, North Dakota State University

040. Managing Boards
Boards, Governance & Accountability
10:00 to 11:30 am
Connecticut Convention Center: Room 22
Participants:
Adapting Existing Best Practices to Small Nonprofits. Paul Bonfanti, Villanova University
Avoiding Bored Boards: Understanding the Motives of Board Members. Katrina Leigh Miller-Stevens, Old Dominion University; Kevin D. Ward, Seattle University
Examining the Gap between what Nonprofit Executives Want from Their Boards and What They Get. Kelly M. LeRoux, University of Illinois at Chicago; Julie Langer-McCarthy, University of Illinois at Chicago
Chair: Jiahuan Lu, University of Maryland

041. The Promise of Social Entrepreneurship as a Field of Research
Innovation & Entrepreneurship
10:00 to 11:30 am
Connecticut Convention Center: Room 23
Participants:
The Role of the Entrepreneur in the Social Enterprise Zoo. Jesse Leey, Andrew Young School of Policy Studies
Social Entrepreneurship, Polycentricity, and Dispersed Knowledge. Gordon E. Shockley, Arizona State University; Peter M. Frank, Wingate University; Brenton Johnson
Known Knowns, Known Unknowns and the Unknown Unknowns: Knightian Uncertainty and the Study of Social Entrepreneurship. Fredrik O. Andersson, Helen Bader Institute for Nonprofit Management
Chair: Fredrik O. Andersson, Helen Bader Institute for Nonprofit Management

042. Hartford Public Library Immigrant Civic Engagement Project: Innovative Approaches to Community Development in a Challenging Economy and Changing Society
Effectiveness, Evaluation & Programs
10:00 to 11:30 am
Connecticut Convention Center: Room 24
Presenters:
Kyle Barrette, University of Connecticut School of Social Work
Homa Naficy, Hartford Public Library
Richard Frieder, Hartford Public Library
Chair: Rebecca Thomas, University of Connecticut School of Social Work

043. Strategic Management in Inter-organizational Networking
Collaboration & Networks
10:00 to 11:30 am
Connecticut Convention Center: Room 25
Participants:
A Systems Approach to Strategy in Third Sector Organizations. Ana M. Simaens, ISCTE-IUL
Lisbon University Institute, Portugal / Tilburg University, The Netherlands; Nigel Roome, Vlerick Leuven Gent Management School
Revisiting Agency Partnerships and Collaborations: Exploring Frontline Strategies. Karabi C. Bezborouah, School of Urban and Public Affairs, University of Texas at Arlington
Motivated to Adopt: Understanding Nonprofit Inter-Organizational Collaborations. Sung-eun Kim, University at Albany; Yvonne D. Harrison, University at Albany
Chair: Julia L. Carboni, SPEA- IUPUI

044. Emerging Trends in Networks and Collaboration
Collaboration & Networks
10:00 to 11:30 am
Connecticut Convention Center: Room 26
Participants:


Field Configuring Events as Catalysts for the Transformation of Nonprofit Networks. Jennifer Ihn, Northwestern University; Michelle D Shumate, Northwestern University; Mary B. McDonald, University of San Diego; Elizabeth A. Castillo, University of San Diego

Governing the Green Economy Movement: Understanding Emerging Alliances Around Urban Sustainability. Laurie Nijak, University of Michigan


Chair: Nicole Esparza, University of Southern California

045. The Relationship Between Volunteering and Paid Work
Voluntarism & Volunteering
10:00 to 11:30 am
Connecticut Convention Center: Room 27

Participants:

Determinants of Replacement of Paid Labor by Volunteers: An analysis of the Organization, Sectoral, and Individual Level Factors. Edward Farrell, University of Toronto; Antony Chun, University of Toronto; Jack J. Quarter, University of Toronto; Laurie I. Mook, Arizona State University


Volunteering to Enhance Employability: What is the Role of Contextual-level Precariousness? Antony Chun, University of Toronto; Edward Farrell, University of Toronto; Jack J. Quarter, University of Toronto; Laurie I. Mook, Arizona State University; Sara Carpenter, University of Toronto

Chair: Ashley Elizabeth Nickels, Rutgers University-Camden

046. OPENING LUNCH
11:30 to 1:15 pm
Connecticut Convention Center: Ballroom B

047. TIBS Section Membership Meeting
12:30 to 1:45 pm
Connecticut Convention Center: Room 11

048. CGAP Section Membership Meeting
12:30 to 1:45 pm
Connecticut Convention Center: Room 12

049. Teaching Section Membership Meeting
12:30 to 1:45 pm
Connecticut Convention Center: Room 14

050. SEES Section Membership Meeting
12:30 to 1:45 pm
Connecticut Convention Center: Room 23

051. The Values Section (VRADS) Membership Meeting
12:30 to 1:45 pm
Connecticut Convention Center: Room 25

052. Pracademics Section Membership Meeting
12:30 to 1:45 pm
Connecticut Convention Center: Room 26

THURSDAY, NOVEMBER 21 2:00 PM - 3:30 PM

054. Managing in Arts and Culture Nonprofits
Management, Leadership & Strategy
2:00 to 3:30 pm
Marriott Hartford: Capital 2

Participants:

Growing Up Nonprofit: A Coming of Age Story. Jesse Lees, Andrew Young School of Policy Studies; Elizabeth A.M. Searing, Georgia State University

Seeking Common Ground: Assessing Concepts and Measures of Professionalization. Amanda Janis, American University; Lewis Faulk

Building Arts Facilities: Strategic Design and Community Engagement. Peter Frumkin, University of Pennsylvania; Joanna Woronkiewicz, Indiana University-Bloomington

Chair: Jennifer A. Taylor, James Madison University

055. Religious Organizations as Actors in the Nonprofit Sector
Management, Leadership & Strategy
2:00 to 3:30 pm
Marriott Hartford: Capital 3

Participants:

Conceptual Model Building to Examine the Mediating Effect of Board Networks as a Strategy by Pastors to Sustain Small Congregations. Durgesh Kumar, University of South Carolina-Columbia; Dennis Poole, O University of South Carolina

Exploring Lived Experience of Nepali Speaking Immigrant Leaders in the US. SP Kalawnee, Eastern University

The Local Government Perspective of Megachurches and Extra-Role Behavior. Ashley E. English, University of North Texas; Lisa A. Dicke, University of North Texas

Chair: Brad Fulton, Duke University
056. TIBS Colloquium: “The Use of Policy Fields to Understand Complex Public-Private Service Delivery”
The Conference Track - Recession, Renewal, Revolution?
2:00 to 3:30 pm
Connecticut Convention Center: Room 11
Presenters:
Melissa Middleton Stone, Humphrey School of Public Affairs University of Minnesota
Jodi R. Sandfort, University of Minnesota
Steven Rathgeb Smith, Syracuse University
Stephanie Moulton, Ohio State University
Chair: Wolfgang Bielefeld
Discussant: Heather MacIndoe, University of Massachusetts-Boston

057. CGA Colloquium: Resilient Communities? The Role of the Grassroots in Disaster Response and Recovery
Community & Grassroots Organization / Secular & Faith-based
2:00 to 3:30 pm
Connecticut Convention Center: Room 12
Presenters:
Carl Milofsky, Bucknell University
Stephen Danley, University of Pennsylvania
Chair: Erica L. Kohl-Arenas, The New School
Discussant: Robert Fisher, University of Connecticut

058. Social Entrepreneurship and Innovation in Times of Turbulence
The Conference Track - Recession, Renewal, Revolution?
2:00 to 3:30 pm
Connecticut Convention Center: Room 13
Participants:
Bringing Social Innovation to Scale: Co-Creating the Entrepreneurial Spark in Urban Communities. Jimena Holloway, Case Western Reserve University
Considering the Potential Downside of Social Responsibility: Examining Risk in Corporate Social Endeavors. Eva Witesman; Curtis Child, Brigham Young University; Patricia Bromley
Social Impact Bonds: a critical examination of the field. Andrew Clifford, Cass Business School, City University, London; Tobias Jung, Cass Business School
Chair: Matthew Hale, Seton Hall University

059. Community-Based Education Inside the Classroom Setting: Best Practices and Real Life Examples
Teaching & Education
2:00 to 3:30 pm
Connecticut Convention Center: Room 14

060. Fundraising Ratios: Antecedents and Consequences
Philanthropy, Fundraising & Giving
2:00 to 3:30 pm
Connecticut Convention Center: Room 15
Participants:
De-Standardizing Fundraising Ratios: Again, One Size Does Not Fit All. Natalie J. Webb, Defense Resources Management Institute; Rikki Abzug, Ramapo College
Examining Adoption of the Cultural Data Project (CDP) by Nonprofit Arts Organizations: a Resource Dependence Perspective. Anna Bernadzka, Great Cities Institute University of Illinois at Chicago
Fundraising versus Foodraising: How can Emergency Food Programs Efficiently Feed the Hungry? Bethany Slater, Rockefeller College of Public Affairs and Policy - University at Albany
Chair: Teresa Van Horn, University of San Diego

061. Comparative Philanthropy
Philanthropy, Fundraising & Giving
2:00 to 3:30 pm
Connecticut Convention Center: Room 16
Participants:
Environmental Philanthropy in Five Developed Countries: Is there Convergence among Young Donors? Itay Greenspan, Hebrew University of Jerusalem; Tally Katz-Gerro, University of Haifa
Generous People, Generous Nations: A Cross-national Study of Philanthropy. Pamala Wiepking, Erasmus University; Femida Handy, University of Pennsylvania
Million-Dollar Charitable Giving in a Cross-National Perspective. Una Oasli, Indiana University; Jacqueline E. Ackerman, Indiana University Lilly Family School of Philanthropy
Chair: Beth Breeze, University of Kent, UK

062. Issues and Intersections of Funding and Governance for Education
Teaching & Education
2:00 to 3:30 pm
Connecticut Convention Center: Room 17
Participants:
Comparing Governance Behavior on Non-Profit Charter School Boards and Public School Boards. Michael Ford, University of Wisconsin-Oshkosh; Douglas M Ihrie, Helen Bader Institute for Nonprofit Management
063. Collective/Collaborative Capacity I
Community & Grassroots Organization / Secular & Faith-based
2:00 to 3:30 pm
Connecticut Convention Center: Room 21
Participants:
Influencing Policy and Systems Change: A Case Study of Orientations, Strategies, and Early Outcomes. 
Robert Chaskin; Mikael Karlstrom, Chapin Hall at the University of Chicago
The Political Capacity of Multi-organizational Alliances: The Organizational Structure, Function, and Impact of Grassroots Coalitions. Margaret Post, Dartmouth College
“Back at the Table”: Non-Profits to the Rescue of Local Food Systems. Ramon Borges-Mendez, Clark University
Chair: 
Tania Haddad, AUB

064. Governance Beyond the Board: Boundaries and Power in Nonprofits and Networks
Boards, Governance & Accountability
2:00 to 3:30 pm
Connecticut Convention Center: Room 22
Presenters:
Chao Guo, University of Pennsylvania
David O. Renz, University of Missouri-Kansas City
Barbara A. Metelsky, North Carolina State University
Judy Freiwirth, Nonprofit Solutions Associates
Max Freund, Claremont Graduate University
Chair: 
William A. Brown, Texas A&M University

065. SEES Colloquium: Advancing Social Entrepreneurship: Cases in Research and Experiential Learning
Innovation & Entrepreneurship
2:00 to 3:30 pm
Connecticut Convention Center: Room 23
Presenters:
James M. Mandiberg, Silberman School of Social Work at Hunter College
Jeffrey Greim, Bay Path College
Chairs:
John C. Ronquillo, DePaul University
Gordon E. Shockley, Arizona State University
Discussant: Renee A. Irwin, University of Oregon

066. Nonprofit Capacity Building Programs: Responding to Recession. Offering Renewal?
Effectiveness, Evaluation & Programs
2:00 to 3:30 pm
Connecticut Convention Center: Room 24
Participants:
University-Based Capacity Building Strategies and Services for Smaller Nonprofits. Jill W. Sinha, Rutgers State U of NJ School of Social Work
Building China's Nonprofit Leadership: Adapting Training Curriculum to Increase Knowledge and Action. Andrew J. Germak, Rutgers, The State University of New Jersey; Katie Findley, Rutgers University; Chien-Chung Huang, Rutgers University; Doug Behan, Rutgers School of Social Work
Capacity Building for What? Exploring a Multi-Level Framework for Understanding the Impact of Capacity Building Initiatives in Small Nonprofit Organizations. Tara K. Bryan, University of Nebraska at Omaha
Foundation-Funded Nonprofit Capacity Building Programs: A Systematic Review of Programmatic Purposes and Design. Catherine Humphries Brown, University of Nebraska at Omaha

067. VRADS Section Dark Side Colloquium: “How Philanthropy Can Go Wrong: Causes and Possible Remedies.”
Effectiveness, Evaluation & Programs
2:00 to 3:30 pm
Connecticut Convention Center: Room 25
Presenters:
Peter Christian Weber, Indiana School of Philanthropy at IUPUI
Ram A. Cnaan, University of Pennsylvania
Eleanor L. Brilliant, Rutgers University
David Horton Smith, Boston College
Samir R. Abu Ramman, Gulf Opinions Center for Polls and Statistics, MEDAD
Chair: 
David Horton Smith, Boston College

068. Pracademies Colloquium: Intergenerational and Cross-sector Collaborations: Can We All Learn to Get Along?
Collaboration & Networks
2:00 to 3:30 pm
Connecticut Convention Center: Room 26
Presenters:
Sylvia Ramires Benatti, University of the District of Columbia
Julianne Gassman, University of Northern Iowa
Chair: 
Regan Harwell Schaffer, Pepperdine University
069. Issues in Volunteer Management
Voluntarism & Volunteering
2:00 to 3:30 pm
Connecticut Convention Center: Room 27
Participants:
The Relationship between Volunteer Administration
Characteristics and VRM Practices. Sean E. Rogers,
New Mexico State University; Kimber S. Smith,
University of New Mexico
Volunteer Managers’ Experiences in a Large Library
System. Rebecca Nesbit, University of Georgia;
Robert Christensen, University of Georgia; Jeffrey L.
Bradney, University of North Carolina Wilmington
The Promise and Perils of Voluntarism. Mark A. Hager,
Arizona State University; Kelly E. Proulx, Arizona
State University; Denise A. Wittstock, Arizona State
University
Developing Volunteer Leaders: Let Their Intentions
Guide the Way. Janina M. Fuller, Chris Consulting,
LLC; Curtis R. Friedel, Virgina Tech
Chair: Rebecca Nesbit, University of Georgia

070. Navigating the Nonprofit Legal Regime, or
Gaming It?
Public Policy & Law
3:45 to 5:15 pm
Marriott Hartford: Capital 1
Participants:
State Charity Oversight: The Choice of Law Enforcer.
Evelyn Brody, Chicago-Kent College of Law
Federalism and Nonprofit Law Enforcement. Marion
Fremont Smith, Harvard University
Why Do Nonprofits Move Operations Offshore?
Norman J. Silber, Yale Law School
The Effect of Nonprofit Governance on Donations:
Evidence from the Revised Form 990. Michelle
Yetman, The University of California - Davis
Chairs: Robert A. Katz, Indiana University Robert H.
McKinney School of Law
Dana Brakman Reiser, Brooklyn Law School

071. Management, Managerialism and Emerging
Trends
Management, Leadership & Strategy
3:45 to 5:15 pm
Marriott Hartford: Capital 2
Participants:
A New Type of Management: The Rise of Specialist
and Generalist Nonprofit Management Support
Organizations. Yusan Cho; Nicole Esparza,
University of Southern California
What Do We Mean by Managerialism? Reviewing
Approaches to the Concept of Managerialism in the
Study of Civil Society Organizations. Johan Olof
Hovenmark, Ersta Sköndal Högskola
What is the Relationship between Contextual Factors
and Organizational Operations? A Case Study on
a Korean-Serving Ethnic Organization. Catherine
Vu, New York University; Duy Nguyen, New York
University
Chair: Jaclyn Schede Piatuk, University of North Carolina
at Charlotte

072. Sustainability, Professionalization, and Nonprofit
Management
Management, Leadership & Strategy
3:45 to 5:15 pm
Marriott Hartford: Capital 3
Participants:
Revenue Diversification in Housing Nonprofits: To
What Degree Does Mission Matter? Jennifer Shea,
San Francisco State University; Janey Q Wang, San
Francisco State University
Sustainability, Institutional Resilience, and the
Intrinsic Value of the Arts. Alisa Moldavanova,
Wayne State University
The Consequences of Professionalization and
Rationalization: Changes in Funding Models
among Nonprofit Organizations. Hokyu Hwang,
University of New South Wales; David Suarez,
University of Southern California
The Great Recession and Sustainability of Arts
Nonprofits in Arkansas. Vickie L. Edwards,
University of Arkansas at Little Rock; Joshua
Miller, University of Arkansas at Little Rock
Chair: Kelly Ann Trusty, Western Michigan University

074. Great Ideas for Hard Times: Moving the
Nonprofit Advocacy Research to the Next Level
The Conference Track - Recession, Renewal, Revolution?
3:45 to 5:15 pm
Connecticut Convention Center: Room 11
Participants:
Dilemmas of Nonprofit Advocacy: Lessons from Two
Cases. Richard A. Hoefer, University of Texas at
Arlington
Once They Built It, Who Came? Nonprofit Advocacy
Organizations and Government Transparency
Programs. John G. McNutt; Deborah A. Auger,
University of Delaware; Jonathan B Justice,
University of Delaware; David Carter, University of
Delaware
Lobbying through the Back-Door: How Nonprofit
Leaders can Lobby for Change through
Lauren Miltenberger, Villanova University
Social Media and Lobbying by Nonprofit Human
Services Organizations: Perceptions of Nonprofit
Leaders. Lauri Goldkind, Graduate School of
Social Service
Chair:

John G. McNutt

075. Comparative Government - Nonprofit Relationships: Market Creation and Regulation
Public Policy & Law
3:45 to 5:15 pm
Connecticut Convention Center: Room 12
Participants:
The Legal Relationship Between the Charitable and Government Sectors in Saudi Arabia and the Impact of Regional Variables. Omar Albarkati
The Legalization of Volunteering in China: A Compromise Between the Changing State and a Developing Civil Society? Ying XU, The Chinese University of Hong Kong
The Relationship of “Tax-Exemption” and “Community Benefit Service” of Not-for-Profit Hospitals. Yicheng Ho, National Chengchi University; Jenn-Shyong Kuo, National Taipei University

Chair:

Mark Sidel, University of Wisconsin-Madison

076. Subsectoral Impact in Times of Recession
The Conference Track - Recession, Renewal, Revolution?
3:45 to 5:15 pm
Connecticut Convention Center: Room 13
Participants:
Can These Dry Bones Live?: Examining the Determinants of Church Mortality. Nicholas Harvey, Georgia State University
Millennial Arts and Culture Nonprofit Industries: Growth and Sustainability in the 21st Century. Roland J. Kushner, Muhlenberg College
The 2013 Congregational Economic Impact Study. Melanie A. McKirrick, Indiana University Purdue University Indianapolis; Van C. Evans, Center on Philanthropy; Amir Hayat, Indiana University Purdue University Indianapolis, Grace Baranowski, Indiana University Purdue University Indianapolis, Jonathon Bergdoll, Indiana University Purdue University Indianapolis The Nonprofit Performing Arts and the Good-News-Bad-News Business Cycle. Charles M. Gray, University of St. Thomas

Chair:

Carrie Oelberger, Stanford University

077. The Nonprofit Sector & the Recession: Impact, Strategies, Limits to Growth?
The Conference Track - Recession, Renewal, Revolution?
3:45 to 5:15 pm
Connecticut Convention Center: Room 14
Participants:
"You Left Me Just When I Needed You Most:" Non-Profits, Business Cycles and the Remaking of the American Welfare State. James DeFilippis, Rutgers University
Development and Sustainability of the Nonprofit Sector in Times of Economic Stress. Qian Hu, University of Central Florida; Naim Kapucu, University of Central Florida
The End is Nigh: Limits to Nonprofit Sector Growth. Jessie Levy, Andrew Young School of Policy Studies; Eric Chisholm, Georgia State University

Chair:

Kelly M. LeRoux, University of Illinois at Chicago

078. Information Impacts on Giving
Philanthropy, Fundraising & Giving
3:45 to 5:15 pm
Connecticut Convention Center: Room 15
Participants:
Evaluating U. S. Nonprofit Hospital Web Sites for Fundraising Presence and Trends. Cathleen O. Erwin, Auburn University
Look Who's Crowding-out! Rene Bekkers, VU University Amsterdam; Arjen De Wit, VU University Amsterdam
The Effect of Social Information on Online Giving Behaviors. Shusaku Sasaki, Osaka school of International Public Policy, Osaka University; Daigo Sato, JustGiving Japan Foundation
The Impact of Employee Compensation and Financial Efficiency on Donor Contributions. Wenli Yan, Virginia Commonwealth University; Margaret F. Sloan, James Madison University

Chair:

Atta A Ceesay, Indiana University Foundation

079. Cross-national Differences in Philanthropy: Examples from Three Projects
Philanthropy, Fundraising & Giving
3:45 to 5:15 pm
Connecticut Convention Center: Room 16
Presenters:
Debra J. Mesch, Indiana University Purdue University Indianapolis
Una Osili, Indiana University
Pamala Wiepking, Erasmus University

Chair:

Femida Handy, University of Pennsylvania

080. The Evolution of Nonprofit Scholarship
Teaching & Education
3:45 to 5:15 pm
Connecticut Convention Center: Room 17
Participants:
Contemporary Nonprofit Scholarship: An Analysis
08. Critical and Frontier Issues in Social Entrepreneurship and Nonprofit Studies
Innovation & Entrepreneurship
3:45 to 5:15 pm
Connecticut Convention Center: Room 23
Participants:
Do Nonprofit Entrepreneurs Create more Value? Scott Helm Failure Theories and the Nonprofit Sector. Curtis Child, Brigham Young University; Eca Witesman Social Enterprises: A Cure or a Band-Aid for the Inequality that Ails Us? Jeffery Greim, Bay Path College; James Wilson, Bay Path College
Chair: Rob C. Paton, The Open University

084. Impact and Poverty Reduction in Social Enterprises
Effectiveness, Evaluation & Programs
3:45 to 5:15 pm
Connecticut Convention Center: Room 24
Participants:
Do Organizational Factors Influence the Outcome of Social Enterprises? Sangmi Cho Social Purpose Enterprises for Marginalized Social Groups. Andrea Nga Wai Chan; Sherida Ryan, University of Toronto; Jack J. Quarter, University of Toronto
Understanding the Impact of Social Entrepreneurship: A Study of Faith-based Social Enterprises. Min-Dong Paul Lee, Wheaton College; Steven Rundle, Biola University
Mixed Methods and Civic Engagement: Qualitative and Participatory Contributions to an Asset-based Approach. Allison Summers Stagg, Brandeis University; Jodi Benenson, Brandeis University

085. Finances and Financial Health in Nonprofits
Management, Leadership & Strategy
3:45 to 5:15 pm
Connecticut Convention Center: Room 25
Participants:
An Exploration of the Environmental Effects on Nonprofit Financial Health. Christopher Ramsey Prentice, University of North Carolina Wilmington The Determinants and Dynamics of Nonprofit Organizations’ Income Portfolios. Dennis Young, Andrew Young School of Policy Studies; Jung-In Soh, Andrew Young School of Policy Studies, Georgia State University
The Development of a Nonprofit Marketing Orientation Scale. Silke Boenigk, University of Hamburg; Walter Wymer; Mareike Moehlmann, University of Hamburg
Thriving in Turbulent Economic Times: The Financial Health of Social Service Organizations, 2008-2010. Al Kamienski, Ann Hicks, North Park University
THURSDAY, NOVEMBER 21 / FRIDAY, NOVEMBER 22

086. Networks, Collaboration, and Partnerships Within and Across Sectors
Collaboration & Networks
3:45 to 5:15 pm
Connecticut Convention Center: Room 26
Participants:
Collaborator Networks and Congregation-Based Social Service Provision. Brad Fulton, Duke University
Cross-sectoral Partnerships in Social Services: Research Findings and Implications for Policy. Michal Almog-Bar, The Hebrew University of Jerusalem
To Collaborate or Not to Collaborate: A Multi-theoretical Explanation for Collaboration among Child Welfare Nonprofits. Robbie W. Robichaux, Georgia Southern University
Value Creation of Nonprofit-business Collaboration: Implications of Corporate Volunteering Programs. Lonneke Rosa; Itamar Shachar, Department of Sociology, Ghent University; Lucas C.P.M. Meijer, Erasmus University Rotterdam; Lesley Hustin, Ghent University

087. Factors That Influence Volunteering
Voluntarism & Volunteering
3:45 to 5:15 pm
Connecticut Convention Center: Room 27
Participants:
Religious Beliefs and Volunteering across Various Faith Traditions. Michal Kramarek, Indiana University School of Philanthropy
The Effect of Being Asked to Volunteer on Volunteering Tasks and Domain of Volunteer Work. Rebecca Nesbit, University of Georgia
The Short Arm of the Job: Do Selection or Spillover Effects Explain the Relationship between Employment and Giving and Volunteering? Christopher J. Einolf, DePaul University; Pamela Wiepking, Erasmus University
What Determines Altruism Besides Demographics? The Relationship between Risk Preference and Volunteering. Hsiang-Kai Dennis Dong, Arizona State University; Yen-Lin Lee, University of Georgia

088. OPENING PLENARY
5:15 to 6:30 pm
Connecticut Convention Center: Ballroom C

089. WELCOME RECEPTION
6:30 to 7:30 pm
Connecticut Convention Center: Ballroom A
Light hors d'oeuvres and cash bar available.

FRIDAY, NOVEMBER 22

090. MEMBERSHIP MEETING & BREAKFAST
7:00 to 8:00 am
Connecticut Convention Center: Ballroom B

091. EXHIBITS OPEN
8:00 to 5:00 pm
Connecticut Convention Center: Ballroom BC Foyer

092. POSTER SESSION
8:00 to 10:00 am
Connecticut Convention Center: Ballroom BC Foyer

092-1. Poster Session - The Conference Track
Participants:
Beyond Isomorphism: The Birth and Development of China's First Community Foundation. Lijun He, School of Philanthropy, Indiana University
The Age of Innovation: The Plight of Nonprofits during Periods of Fiscal Constraints. Aita A Cesay, Indiana University Foundation; Mahako C. Etta, Rutgers University

092-2. Poster Session - Boards Governance & Accountability
Participants:
Corporate Governance and the Sarbanes Oxley Law (SOX): Are Non-Profit Organizations adopting the SOX provisions? Luz I. Gracia; Jos Noel Caraballo, University of Puerto Rico at Cayey
Nonprofit Boards: A Stakeholder Perspective. Denise Cumberland, Spalding University; Nathaniel Sean Wright, University of Louisville; Sharon A Kerrick, University of Louisville; Jason D Mello, University of Louisville
Evaluating Australia's Reform Proposals and What Australia Can Learn from the United Kingdom. Kim Danielle Weinert, Bond University

092-3. Poster Session - Collaboration & Networks
Participants:
Not-for-Profit Perspective on Collaborative Networks of Watershed Living Perimeters in the Taichung Metropolitan Area. Chiu Cheng Chen, Tunghai University
The Development of a Holistic Conceptual Model to Capture the Value of Public, Nonprofit, and Private Sector Collaboration. Mareike Moehlmann, University of Hamburg

092-4. Poster Session - Community & Grassroots Organization / Secular & Faith-based
Participants:
Building the Capacity of Nonprofit Arts Organizations as an Important Partner of Civil Society. Mira
FRIDAY, NOVEMBER 22

Kim, Rutgers University-Newark
Community Healthcare Redefined: The Role of Grass-Roots Community Health Organizations and Outreach Workers in Education and Access. Strasz Jovanovski, Rutgers University - Camden
Guatemala Since the Accords: The Movement to a Liberal Civil Society. Mary B. McDonald, University of San Diego
Roles of NGOs in Ex-Combatants' Reintegration. Gracie Brownell, UT Arlington; Karabi C. Bezborauch, School of Urban and Public Affairs, University of Texas at Arlington; Basham Randall, UT Arlington
The Revolutionary Characteristics of Mutual Aid Societies. Michael Edward Hammer, University of Georgia/Tulsa Community College

092-6. Poster Session - Management, Leadership & Strategy
Participants:
Dynamic Relationships among Individual, Corporate, Foundation, and Government Giving. Mirae Kim, Rutgers University-Newark
Reducing or Increasing Poverty? Tensions Between the Motivations of Service and Profit of Microfinance Institutions in Central and Southeastern Michigan. Myoung Yoon, University of Michigan
Thrift Stores Funding Food Pantries: A Win-Win Strategy for Nonprofits Serving the Poor? Divya Wodon, Nonprofit Research Project; Naina Wodon, Nonprofit Research Project; Quentin Wodon, World Bank
When "Talent" Becomes Executive Leadership: Competing Values and Dynamics in a Role Transition. Wendy Reid, HEC Montreal

092-7. Poster Session - Innovation & Entrepreneurship
Participants:
Concurrence, Confidence, or Conviction? Drivers of Institutional Choice of Non-profit Support Organizations. Georg Von Schnerbein, 0 Centre for Philanthropy Studies Universitat Basel; Sibylle Studer, Centre for Philanthropy Studies Universitat Basel; Sara Stihlinger, University of Basel, Centre for Philanthropy Studies
Indigenous Social Enterprise and the Case for Diverse Methods for Solving Wicked Problems. Ushnish Sengupta
No Shades of Grey and No Flash in the Pan: A Case Study of GreyMob, an Innovative Faith-Based Social Enterprise. Richard Clark, Indiana University School of Philanthropy
Opening a New Nonprofit Thrift Store: Performance, Competition, Pricing, and Financial Sustainability. Michael Bartscherer, Martha's Table; Divya Wodon, Nonprofit Research Project; Naina Wodon, Nonprofit Research Project; Quentin Wodon, World Bank
Reimagining Jazz Music Presentation: From For-Profit Club to Nonprofit Society. Stephen Bruce Preece, Wilfrid Laurier University
Rhetorical Framing: Examining the Message Structure of Nonprofit Organizations on Twitter. Giselle A. Auger, Duquesne University

092-8. Poster Session - Teaching & Education
Participant:
The Impact of Service-Learning (S-L) in Nonprofit Management Graduate Programs and Pedagogy. Yolanda J Cook, Mississippi State University

092-9. Poster Session - Voluntarism & Volunteering
Participants:
New Challenges for the Cooperation between Third and Public Sector - The Federal Volunteer Service in Germany. Rabia Ha, Hertie School of Governance; Annelie Beller, Centre for Social Investment/Heidelberg University
Volunteer Attrition: Expectations, Experiences, and Socialization in Professional Associations. Mike Niederpruem, Case Western Reserve University; Paul F. Salipante, Case Western Reserve University

092-11. Poster Session - Philanthropy, Fundraising & Giving
Participants:
Concentration of Fundraising Reflected in the Philanthropy 400. William Cleveland, Indiana University Purdue University Indianapolis
Higher Education & Million-Dollar Gifts: Factors Affecting Large Gifts to Colleges & Universities. Jacqueline E. Ackerman, Indiana University Lilly Family School of Philanthropy
Not What I Expected: Diversification and Revenue in the INGO Sector. Samuel Nickels, James Madison University; Julie Stern, James Madison University; Margaret F. Sloan, James Madison University
Philanthropy as an Activator of Intangible Capital: An Innovative Strategy for Sustainability. Elizabeth A. Castillo, University of San Diego
Principles of Philanthropy. Chenaz B Seciarbokos, Kennesaw State University
The Effect of Publicity on Charity: A Field Experiment of Image Motivation. Dyana Mason, University of Southern California

FRIDAY, NOV. 22 8:15 AM - 9:45 AM

093. Evolutions in Funding
Philanthropy, Fundraising & Giving
8:15 to 9:45 am
Marriott Hartford: Capital 1
Participants:
A New Paradigm in an Era of Uncertainty: Examining Foundation Support for Government Agencies during the Great Recession. Kelly A. Kruseck, Auburn University; Michelle Woodell, Wayne State University
Can Foundations Be Social Innovators? A Multiple Case Study Using an Ideal Type Approach. Steffen Bethmann, Centre for Philanthropy Studies
Nonprofit Funding Intermediaries. Jennifer Shea, San Francisco State University; Lehn M. Benjamin, George Mason University
Chair: Jasmine A. McGinnis Johnson, The George Washington University

094. Nonprofit (NGO) Management in an International Context
Management, Leadership & Strategy
8:15 to 9:45 am
Marriott Hartford: Capital 2
Participants:
Comparison of Organizational Change in Transnational NGOs: Are NGOs Still Catching up with the Present or are They Anticipating the Future? Tosea Maria Bruno-VanVijfeijken, Transnational NGO Initiative Syracuse University
Foreign Aid as Public Management: Government Funding for Development NGOs. David Suarez, University of Southern California; Mary Kay Gugerty, University of Washington
Members, Managers, Membership Management and Institutional Work in Three Brazilian Associations. Fernando do Amaral Nogueira; Mario Aquino Alves, FGV - SP; Nidhi Srinivas, New School
Chair: Khaldoun AbouAssi, The Bush School of Government & Public Service

095. Holding their Own: The Great Recession’s Impact on the Nonprofit Sector
The Conference Track - Recession, Renewal, Revolution?
8:15 to 9:45 am
Connecticut Convention Center: Room 11
Participants:
The Impact of the Great Recession on the Number of Charities. Melissa S Brown, Melissa S Brown Associates; Tom Pollak, The Urban Institute; Brice McKeever, Urban Institute
Surviving the Recession: Economic Resiliency Among Nonprofit Organizations in Virginia. Saunji D. Fyffe, The Urban Institute; Tom Pollak, The Urban Institute
Chair: Tom Pollak, The Urban Institute

096. Blurred Distinctions: Charity, Government, and Private Enterprise
Public Policy & Law
8:15 to 9:45 am
Connecticut Convention Center: Room 12
Participants:
Health Care, Government, and Charity: The Affordable Care Act and the Nonprofit Sector. Robert A. Katz, Indiana University; Robert H. McKinney School of Law
Charity as a Form of Government. Adam Parachin, University of Western Ontario
Chair: Evelyn Brody, Chicago-Kent College of Law

097. Nonprofit Human Services: Weathering the Financial Storms
The Conference Track - Recession, Renewal, Revolution?
8:15 to 9:45 am
Connecticut Convention Center: Room 13
Participants:
Impact of Economic Crisis and Market Conditions on Nonprofit Service Providers in Substance Abuse Treatment. Youngah You, University at Albany SUNY
Mediating Influences of Market Structure and Position on How Human Service Nonprofits Respond to Fiscal Stress. Shena R. Ashley, Syracuse University
Policy Activity and the Ability to Weather Funding Shocks: The Case of Family Planning in Missouri. Jill Nicholson-Cratty, Indiana University; Megan Schoor, University of Missouri-Columbia
Chair:
Mark A. Hager, Arizona State University

098. The Great Recession: What Really Happened to the Nonprofit Sector and Why?
The Conference Track - Recession, Renewal, Revolution?
8:15 to 9:45 am
Connecticut Convention Center: Room 14
Participants:
Giving during the “Great Recession.” Una Osili, Indiana University; Patrick Rooney, Indiana University Lilly Family School of Philanthropy
Nonprofit Employment during the “Great Recession.” Kirsten Gronbjerg, Indiana University
Volunteering during the “Great Recession.” Robert T. Grimm, University of Maryland
Chair:
Leslie Lenkowsky, Indiana University
Discussant:
Susan U. Raymond, Executive Vice President of Changing Our World, Inc

099. The Multiple Facets of Philanthropy: The Road Traveled, the Way Ahead
Philanthropy, Fundraising & Giving
8:15 to 9:45 am
Connecticut Convention Center: Room 15
Presenters:
Jenny Harrow, Cass Business School
Susan D. Phillips, Carleton University
Chair:
Tobias Jung, Cass Business School
Discussants:
Oonagh Breen, University College Dublin
Jacques Defourny, Universit de Lige, Belgium
Sally Hibbert, Nottingham University, UK
Debra J. Mesch, Indiana University Purdue University Indianapolis
Steven Rathgeb Smith, Syracuse University

100. Contexts and Their Impacts on Cues to Increase Giving
Philanthropy, Fundraising & Giving
8:15 to 9:45 am
Connecticut Convention Center: Room 16
Participants:
Charitable Aid and Assistance in a Time of Disaster: Do Donor’s Perception and Experience Matter? Naoko Okuyama, Kobe University; Yu Ishida, Akashi National College of Technology
How Married Couples Make Charitable Giving Decisions. Christopher J. Einfeld, DePaul University; Katie C Brown; Hillary Kay Darville, DePaul University School of Public Service

Boston College; Paul Schervish, Boston College Center on Wealth and Philanthropy
Chair:
Jeremy Philip Thornton, Samford University

101. Ostroms, Nonprofits and Voluntary Action
Public Policy & Law
8:15 to 9:45 am
Connecticut Convention Center: Room 17
Participants:
Using the Grammar of Institutions to Inform Nonprofit Studies. Saba Siddiki, Indiana University Purdue University Indianapolis; Suzann W. Lupton, Indiana University Purdue University Indianapolis; Sara Chonaiew, Indiana University Purdue University Indianapolis
The Ostroms’ Contribution to Nonprofit Studies: From Citation Analysis to Future Research Agenda. Brent Never, University of Missouri-Kansas City; Robert Christensen, University of Georgia; Brenda K. Bushouse, University of Massachusetts

102. Contextual Factors Acting on NPs and Their Advocacy Activity
Community & Grassroots Organization / Secular & Faith-based
8:15 to 9:45 am
Connecticut Convention Center: Room 21
Participants:
Examining Grassroots Empowerment-based Advocacy Actions among Nonprofit Human Service and Advocacy Organizations. Margery C. Saunders, SUNY College at Brockport
Fight the Power: Nonprofit Organizations and Contentious Politics. Sarah Gaby, University of North Carolina, Chapel Hill; Sally Morris, University of North Carolina, Chapel Hill
Foundations and CDC Capacity in Distressed Urban Communities. Ashley Elizabeth Nickels, Rutgers University-Camden; Kirk A Leach, Rutgers University
Chair:
Melissa Tully, University of Iowa

103. Accountability and Transparency
Boards, Governance & Accountability
8:15 to 9:45 am
Connecticut Convention Center: Room 22
Participants:
An Analysis of the Relation between Nonprofit Organizations’ Income Structure and Disclosures. Efiyo Onoe, O-hara Graduate School of
Accounting; Yuichiro Furuichi, Fukuyama University
Charity Watchdogs: Improving Disaster Relief Efforts by Increasing Nonprofit Accountability. Amber Myers, University of Central Florida; Dorothy Norris-Tirrell, University of Central Florida
Large Sample Evidence of Nonprofit Audit Fees. Thomas Z. Webb, Mississippi State University; Tammy Wazmire, Northern Illinois University
The Determinants of Information Disclosure by Foundations in China. Lin Nie; Helen K. Liu, The University of Hong Kong
Chair: Ruth S. Bernstein, Pacific Lutheran University

104. International Perspective on Social Entrepreneurship
Innovation & Entrepreneurship
8:15 to 9:45 am
Connecticut Convention Center: Room 23
Participants:
Entrepreneurial Orientation and Effectiveness in the Greek Nonprofit Sector: The Mediating Role of Organizational Learning. Christina Giannopoulou, Athens University of Economics and Business
Government-Driven Social Enterprise: Hee Soun Jang, University of North Texas; Kyujin Jang, University of North Texas
Social Entrepreneurship in Russia: Institutional Creativity versus Embeddedness. Alexandra Moskovskaya, National Research University Higher School of Economics (HSE)

105. Approaches to Measuring Nonprofit Effectiveness
Effectiveness, Evaluation & Programs
8:15 to 9:45 am
Connecticut Convention Center: Room 24
Participants:
Measures of Organizational Effectiveness in Higher Education Institutions. Claudia Petrescu, Eastern Michigan University; Peggy Liggitt, Eastern Michigan University
The Conundrum of Knowing - Measuring Organizational Effectiveness in Nonprofit Capacity Building Programs. Margaret Leigh Broxton, Texas A&M International University
Understanding Nonprofit Performance: The Case of Nonprofit Nursing Homes. Sarah L. Pettijohn, The Urban Institute
Chair: David O. Renz, University of Missouri-Kansas City

106. International NGOs, Accountability, and Job Satisfaction
Management, Leadership & Strategy
8:15 to 9:45 am
Connecticut Convention Center: Room 25
Participants:
Antecedents of Work Life Balance among Expatriate Humanitarian Aid Workers. Miranda Simone Visser, University of Groningen, The Netherlands; Liesbet Heyse, University of Groningen; Vincenzo Bollettino, Harvard Humanitarian Initiative; Rafael Wittek, University of Groningen, The Netherlands; Melinda Mills, University of Groningen, The Netherlands
Fulfilled or fed-up?: The Satisfaction and Well-being of International Aid Workers. Carrie Oelberger, Stanford University
When Accountability Kills: Alternative Accountability Mechanisms and NGO Demise. Elizabeth A. Bloodgood, Concordia University
Chair: Meng-Han Ho, University of Heidelberg

107. Innovation at the Intersection of Multiple Sectors
Collaboration & Networks
8:15 to 9:45 am
Connecticut Convention Center: Room 26
Participants:
Antecedents of Network Outcomes in a Disaster Context. Isabella M. Nolte, Joachim Her Stiftung
Engaging Nonprofit and Faith-based Institutions in Public Health Emergency Preparedness. Deborah A. Auger, University of Delaware
Strategic Insights in Developing Cross-Sector Partnerships: Effective Corporate Social Responsibility Engagement. John T. Long, University of South Carolina Upstate
Chair: Qian Hu, University of Central Florida

108. Reflections on Reflexivity: The researcher’s ‘self’ in research about voluntarism and volunteering
Voluntarism & Volunteering
8:15 to 9:45 am
Connecticut Convention Center: Room 27
Participants:
Images and Impacts of Community. Yvonne D. Harrison, University at Albany
Nonprofit Theory v. Reality OR How I Learned to Live with the Iron Law of Oligarchy. Susan M. Chambre, Baruch College - CUNY
The Impact on My Research of My London Olympics Volunteering. Margaret E. Harris, Aston University
Chair: Dennis Poole, O University of South Carolina
109. Downturn Survival: Are We Learning or Reacting
Teaching & Education
10:00 to 11:30 am
Marriott Hartford: Capital 1

Presenters:
- Norman A. Dolch, University of North Texas
- Dennis Young, Andrew Young School of Policy Studies

Chair:
- Ronald L. Wade, University of North Texas

Discussants:
- Regan Harwell Schaffer, Pepperdine University
- Stephanie Krick, University of Central Florida
- Julianne Gassman, University of Northern Iowa
- Ann Marie K Kinnell, The University of Southern Mississippi
- Susan C Cruise, Texas Woman's University
- SueAnn Strom, Park University
- Ronald L. Wade, University of North Texas

110. The Role of Education in Shaping Values
Teaching & Education
10:00 to 11:30 am
Marriott Hartford: Capital 2

Participants:
- Introducing Philanthropic Studies to the Undergraduate Education in the Communist State: Theories and Realities. Lijun He, School of Philanthropy, Indiana University; Wolfgang Bielefeld
- Neoliberalism and Service: A Call for Education in Altruism and Civic Engagement. William W. Clohesy, University of Northern Iowa
- Public Ethics and the Moral Hazards of Organizational Management. Francis J. Schweigert, Metropolitan State University
- Extending the Classroom through University Sponsorship of AmeriCorps VISTA. Thomas Bryer, University of Central Florida

Chair:
- Leigh N. Hersey, University of Memphis

111. Perception vs. Reality: What do we Know About Nonprofit Boards?
Boards, Governance & Accountability
10:00 to 11:30 am
Marriott Hartford: Capital 3

Presenters:
- Vernetta Walker, BoardSource
- Rosemary Tenuta, BoardSource

112. Managing In Times of Turbulence and Change
The Conference Track - Recession, Renewal, Revolution?
10:00 to 11:30 am
Connecticut Convention Center: Room 11

Participants:
- Got Advocacy? The Importance of an Advocacy Strategy in an Age of Turbulence. Jennifer Madden

113. Speaking Truth to Power: How Scholarly Associations Move Research Into Policymaking
Public Policy & Law
10:00 to 11:30 am
Connecticut Convention Center: Room 12

Chair:
- Alan J. Abramson, George Mason University

Discussants:
- Steven Rathgeb Smith, Syracuse University
- Laurel McFarland, Network of Schools of Public Policy, Affairs, and Administration (NASPAA)
- Jody Fitzpatrick, University of Colorado Denver & American Evaluation Association (AEAs)
- Angela Evans (invited), University of Texas at Austin and the Association of Public Policy Analysis and Management (APAM)

114. Nonprofits and Financial Crisis: A Comparative Perspective
The Conference Track - Recession, Renewal, Revolution?
10:00 to 11:30 am
Connecticut Convention Center: Room 13

Presenters:
- Karen A. Froelich, North Dakota State University
- Janelle Kerlin, Andrew Young School of Policy Studies
- Paul J. Nelson, University of Pittsburgh

Chairs:
- Nuno S. Themudo, University of Pittsburgh
- Kevin P Kearns, University of Pittsburgh

The Conference Track - Recession, Renewal, Revolution?
10:00 to 11:30 am
Connecticut Convention Center: Room 14

Presenters:
- George McCully, Catalogue for Philanthropy
- Marty Sulek, Indiana University

Chair:
- Jon Van Til, Rutgers University

Discussant:
- Angela M. Eikenberry, University of Nebraska at Omaha

116. Building a Career in Academia - Balancing the Demands
Teaching & Education
10:00 to 11:30 am
117. Experimental Methods and the Study Giving
Philanthropy, Fundraising & Giving
10:00 to 11:30 am
Connecticut Convention Center: Room 16
Participants:
Acquiring the New Donor Motivating the Prior Giver: An Empirical Examination of Incentive-Based Strategies for Nonprofit Donors. Sara Helna, Samford University; Timothy Diette, Washington & Lee University; Betsy Bugg Holloway, Samford University
Does Membership in a Public-service Club Make a Person More Generous? Ellie Heng Qu, Indiana University Lilly Family School of Philanthropy; Richard Steinberg, Indiana University Purdue University Indianapolis
Thank you for your time! Would You Mind Donating to our Cause? Matthew Hortt, UNLV
Voluntary Contributions to Salvation Army Red Kettle in Christmas Season: the Second Natural Field Experiment. Chulhee Kang, Yonsei University; Jungkyoo Choi, Kyungbuk University; Sohyun Park, Yonsei University
Chair:
Paloma Raggo, Carleton University

118. Legal and Policy Issues Impacting Nonprofits
Public Policy & Law
10:00 to 11:30 am
Connecticut Convention Center: Room 17
Participants:
Borrowing for the Public Good: The Use of Tax-Exempt Debt by Charities. Thad D. Calabrese, Robert F. Wagner Graduate School of Public Service, NYU; Todd Lantin Ely, University of Colorado Denver
Charitable (Anti)Trust: The Role of Antitrust Regulation in the Nonprofit Sector. Elizabeth A.M. Searing, Georgia State University
Nonprofits and the Electoral Process in the United States: Tracing the New Landscape. Erzsebet Fazekas, University of Albany, SUNY; Giacomo Calabria, Independent Scholar
Chair:
Kandyce M Fernandez, Arizona State University

119. Organizing without Structure, or, What Happens After the Event is Over?
Community & Grassroots Organization / Secular & Faith-based

10:00 to 11:30 am
Connecticut Convention Center: Room 21
Participants:
Carl Milofsky, Bucknell University
Susan A. Ostrander, Tufts University
Mary Bernstein, Department of Sociology; University of Connecticut
Max O. Stephenson, Virginia Tech
Chair:
Howard Lune
Discussant:
JoAnne Schneider, George Washington University

120. New Perspectives on Governance and Accountability
Boards, Governance & Accountability
10:00 to 11:30 am
Connecticut Convention Center: Room 22
Participants:
Improving Nonprofit Board Governance: Participation & Performance. Peter P Hoontis, Rutgers University - Newark
Respect, Reciprocity, and Interdependence: Hallmarks of Tribal Governance. W. Alex Wesno, Ohio University; Judy L. Millesen, Ohio University
Pinches of Practice: How frontline Staff Experience and Resolve Conflicting Accountability Expectations in Nonprofits. Lehn M. Benjamin, George Mason University
Chair:
Cristina Balboa, Baruch College - CUNY

121. Partnerships in Care and Caring for Partnerships: Connecticut's Collaboration with Human Service Nonprofits
Collaboration & Networks
10:00 to 11:30 am
Connecticut Convention Center: Room 23
Presenters:
John P. Casey, Baruch College - CUNY
Beth Bowsky, National Council of Nonprofits
Lauren Miltenberger, Villanova University
Chair:
Lauren Miltenberger, Villanova University

Effectiveness, Evaluation & Programs
10:00 to 11:30 am
Connecticut Convention Center: Room 24
Participants:
Faith-inspired, Private Secular, and Public Schools in sub-Saharan Africa: Market Share, Reach to the Poor, Cost, and Satisfaction. Quentin Wodon, World Bank
It's All About Performance: Does Public Funding Indicate Success for Arts Organizations? Alicia
123. Perspectives on Leadership and Mentoring in the Nonprofit Sector

Management, Leadership & Strategy
10:00 to 11:30 am
Connecticut Convention Center: Room 25

Participants:
- Leadership through Mentoring: An Analysis of 10 Years of Internships. Lisa A. Dicke, University of North Texas; Hye Soum Jang, University of North Texas
- Transformational Leadership Among Nonprofit Executives: Does Experience Matter? Jesus Neftali Valero, University of North Texas
- Nonprofit CEOs and Their Perspectives on Leadership Skills. Kevin P. Kearns, University of Pittsburgh; Jonathan Liveston, University of Pittsburgh; Shelley Scherer, University of Pittsburgh; Lydia McShane, University of Pittsburgh
- Leadership in Turbulent Times: Are We Stuck with Having Leaders "Look like" Leaders? Monika L. Hudson, University of San Francisco; Pier C. Rogers; Darlene X. Rodriguez

Chair:
Kunle Akingbola, Lakehead University

125. Volunteer Management Issues

Voluntarism & Volunteering
10:00 to 11:30 am
Connecticut Convention Center: Room 27

Participants:
- Effective Volunteer Coordination Needed: Some Multivariate Analyses on How the Valuation of the Volunteers’ Unique Contribution Can Foster its Outcome. Sibylla Studer, Centre for Philanthropy Studies Universitat Basel; Georg Von Schnurbein, Centre for Philanthropy Studies Universitat Basel
- Episodic Volunteering: Determining Its Magnitude, Characteristics, and Implications for Volunteer Management. Lucas C.P.M. Meij, Erasmus University Rotterdam; Jeffrey L. Brudney, University of North Carolina-Wilmington; Eva Anne van Baren
- Money Talks? Factors Affecting Volunteer Centers’ Efficiency. Jeffrey L. Brudney, University of North Carolina-Wilmington; Dayoung An
- Playing Matchmaker: Exploring the Intersection of Volunteer Supply and Organizational Demand. Sue Carter Kahl, University of San Diego; Laura Deitrick, Institute for Nonprofit Education and Research University of San Diego

Chair:
Mike Niederpruem, Case Western Reserve University

125.5 AWARDS LUNCH
11:45 to 1:30 pm
Connecticut Convention Center: Ballroom B

126. Recession Related Financial Issues Faced by Nonprofits

The Conference Track - Recession, Renewal, Revolution?
2:00 to 3:30 pm
Marriott Hartford: Capital 2

Presenters:
- Teresa D. Harrison
- Deborah A. Carroll, University of Georgia
- Thad D. Calabrese, Robert F. Wagner Graduate School of Public Service, NYU

Chair:
Dennis Young, Andrew Young School of Policy Studies

127. Nonprofit-Government Relations in an Age of Turbulence: Co-production; Contracting-Out

The Conference Track - Recession, Renewal, Revolution?
2:00 to 3:30 pm
Connecticut Convention Center: Room 11

Participants:
- Government-Nonprofit Relations and the Recession: Are Federal, State, or Local Governments Better Partners? Jaclyn Schide Piatak, University of North Carolina at Charlotte; Sarah L. Pettijohn, The Urban Institute
Maryland: A Working Model of Nonprofit and Government Collaboration. Erwin de Leon, The Urban Institute; Sarah L. Pettijohn, The Urban Institute

Nonprofit Managers as “Smart Partners” Contracting Practices in an Age of Turbulence. Judith R. Saidel, University of Albany, SUNY

Chair: Jessica E. Sowa, UC Denver

128. Beyond the Best Place Debate: Insights into the Now and Next of our Field
Teaching & Education
2:00 to 3:30 pm
Connecticut Convention Center: Room 12
Presenters:
Robert F. Ashcraft, Arizona State University
Robert Donmoyer, Institute for Nonprofit Education and Research University of San Diego
Matthew Hale, Seton Hall University
Marcus Lam, Columbia University School of Social Work
Pier C. Rogers

Chair: Patrick Rooney, School of Philanthropy

129. The Evolution of Government-Nonprofit Relations
Public Policy & Law
2:00 to 3:30 pm
Connecticut Convention Center: Room 13
Participants:
Expanding State Regulation of Nonprofits A New York Case Study: Part II. Christopher Corbett
Revitalizing Nonprofits, Renewing New York State? The New York State Nonprofit Revitalization Act and Implications for the Nonprofit Sector. Stephen K. Jackson, Rockefeller College, University at Albany
Are Nonprofit Antipoverty Organizations Located Where They Are Needed? A Spatial Analysis of Census Tracts in Greater Hartford. Jun Yan, University of Connecticut; Chao Guo, University of Pennsylvania; Laurie E. Paarberg, Texas A & M University
Nonprofit Organizations in Social Service Markets: Examining the Interdependence between Government and Nonprofits. Kristin Harlow, The Ohio State University

Chair: Kim Danielle Weinert, Bond University

130. Turbulences, Nonprofits, & Donor Response
The Conference Track - Recession, Renewal, Revolution?
2:00 to 3:30 pm
Connecticut Convention Center: Room 14
Participants:
Disaster Preparedness and Mitigation Strategies in Nonprofit Organizations: Does Prior Experience Influence Readiness? Jeff Aulguer, Arkansas Tech University;

Sandy Smith, Arkansas Tech University; Steven Rowlen, Arkansas Tech University
Non-profit Groups in Superstorm Sandy: Local Surge Capacity or Long Term Recovery? Stephanie Hoopes Halpin, School of Public Affairs and Administration, Rutgers
Predicting Variation in INGO Funding following Three External Events. Janelle Kerlin, Andrew Young School of Policy Studies

Chair: Quentin Wodon, World Bank

131. Giving Behavior and Education
Philanthropy, Fundraising & Giving
2:00 to 3:30 pm
Connecticut Convention Center: Room 15
Participants:
Analyzing Effects of Religion & Religiosity on Giving Behavior. Chulhee Kang, Yonsei University; Youngye Hur, Yonsei University; Younghoon Choi, Yonsei University
Understanding Philanthropy Education in K-12 Schools. Amy Nichole Thayer, Indiana University Lilly Family School of Philanthropy; Ming Hu, Indiana University-Purdue University Indianapolis; Una Osili, Indiana University; Amir Hayat, Indiana University Purdue University Indianapolis
Faculty and Staff Giving Culture and Strategies Across Eight Campuses. Brittany L. Miller, Indiana University Foundation; Genevieve G Shaker, Indiana University-Purdue University Indianapolis; Victor M. H. Borden, Indiana University

Chair: Georg Von Schnurbein, 0 Centre for Philanthropy Studies Universitat Basel

132. Regulatory Waves: Understanding and Predicting Local, National and International Intervention Policies in the Nonprofit Sector
Public Policy & Law
2:00 to 3:30 pm
Connecticut Convention Center: Room 17
Presenters:
Mark Sidell, University of Wisconsin-Madison
Adam Parachin, University of Western Ontario
Michael D. Layton, Philanthropy and Civil Society Project - ITAM
Steven Rathgeb Smith, Syracuse University

Chair: Oonagh Breen, University College Dublin
Discussants:
Marion Fremont Smith, Harvard University
Putnam Barber, Nancy Bell Evans Center on Nonprofits & Philanthropy, University of Washington
134. **CGA Colloquium: Tensions in Collaboration: Approaches, Challenges, and Opportunities of Community and Grassroots Organizations**

Community & Grassroots Organization / Secular & Faith-based
2:00 to 3:30 pm
Connecticut Convention Center: Room 21

**Presenters:**
- Catherine Wilson, Villanova University
- Katherine K. Chen, The City College of New York and the Graduate Center, City University of New York
- Angela M. Eikenberry, University of Nebraska at Omaha
- Beth Breeze, University of Kent, UK
- Hector R. Cordero-Guzman, Baruch College-City University of New York

**Chair:** Catherine Wilson, Villanova University
**Discussant:** David C. Campbell, University of California, Davis

135. **Nonprofit Response to Accountability and Performance Pressures**

Boards, Governance & Accountability
2:00 to 3:30 pm
Connecticut Convention Center: Room 22

**Participants:**
- Governing Boards and Organizational Environments: Growing Complexities, Shifting Boundaries. Francie L. Ostrower, University of Texas at Austin; Melissa Middleton Stone, Humphrey School of Public Affairs University of Minnesota
- Strategic Responses of Nonprofit Organizations towards Performance Measurement Obligations. Dorothy Greiling; Sandra Stoetzer, Johannes Kepler University Linz, Institute for Public and Nonprofit Management
- With the Board's Approval: Consolidation, Growth, and Sustainability in the Local Nonprofit Sector After 2008. Patricia Ellen Tweet, St. John Fisher College Sociology Department

**Chair:** Marie Blouin, Penn State Harrisburg

136. **Social Investment and Venture Philanthropy**

Innovation & Entrepreneurship
2:00 to 3:30 pm
Connecticut Convention Center: Room 23

**Participants:**
- Non-profits and International Pro-social Investment in Microfinance: Voluntary Organizations and Markets. Paul J. Nelson, University of Pittsburgh

**Chair:** Christina Giannopoulou, Athens University of Economics and Business

137. **Financial Outcomes and Operational Effectiveness in Nonprofits**

Effectiveness, Evaluation & Programs
2:00 to 3:30 pm
Connecticut Convention Center: Room 24

**Participants:**
- An Analysis of the Solvency and Sustainability of Nonprofit Fiscal Sponsors. William Hettinger, University of Phoenix School of Advanced Studies
- Determining the Optimal Donation Acceptance Policy for Habitat for Humanity: The Economic Acceptance Quantity (EAQ) Model. Robert Shearer, Pepperdine University
- Nonprofit Financial Measures: What Do They Capture? Christopher Ramsey Prentice, University of North Carolina Wilmington

**Chair:** B. Kathleen Gallagher, University of Colorado Denver

138. **Understanding and Measuring Capacity in the Nonprofit Sector**

Management, Leadership & Strategy
2:00 to 3:30 pm
Connecticut Convention Center: Room 25

**Participants:**
- Management Capacity Building for Nonprofits Providing Home and Community Based Elder Care Services: An Analysis of Florida’s Aging Network. Mathusami Kumaran, University of Florida
- Nonprofit Capacity and Capacity Needs in Texas Nonprofits. William A. Brown, Texas A&M University; Fredrik O. Andersson, Helen Bader Institute for Nonprofit Management
- Organizational Capacity of Nonprofit Social Service Agencies. Sharon Paynter, East Carolina University; Maureen Berner, University of North Carolina, Chapel Hill
- Centralization in Nonprofit Organizations: Building Capacity or Destroying Distinctive Capabilities? Karen A. Froelich, North Dakota State University

**Chair:** Jessica Word, University of Nevada Las Vegas
139. Networks and Collective Action in Policy Advocacy
Collaboration & Networks
2:00 to 3:30 pm
Connecticut Convention Center: Room 26
Participants:
Network Structures and Roles: How Nonprofits Influence Network Effectiveness? Nicole Esparza, University of Southern California
Networking for Policy Advocacy: A Comparative Study of Simmelian Ties, Relational Content, and Multiplexity in Two Service Delivery Networks. Kun Huang, University of New Mexico; Bin Chen, City University of New York; Beilei Yang, Shanghai Tongji University; Shanshan Zou, Shanghai Tongji University
Shared Policy Influence through the Networks? An Empirical Analysis of Two Social Service Networks in the U.S. Jeongyoon Lee; R. Karl Rethermeyer, University at Albany SUNY
Nonprofit Organization Participation Within and Across Collaborative Governance Arrangements. Julia L. Carboni, SPEA-IUPUI; Saba Siddiki, Indiana University Purdue University Indianapolis; Akeem Sadiq, SPEA-IUPUI; Chris Koski, Reed College
Chair: SP Kalaunde, Eastern University

140. Motivations and Impact
Voluntarism & Volunteering
2:00 to 3:30 pm
Connecticut Convention Center: Room 27
Participants:
The Volunteering Motives of Immigrants as Compared to Native-Born. Laurie L. Mook, Arizona State University; Femida Handy, University of Pennsylvania
The Role of Professional Associations in Strengthening Civil Society through Membership Engagement. Marina Saitgalina, University of North Texas; Lisa A. Dicke, University of North Texas
“Days” of Service: Is there Civic Learning in Short-term Experiences for College Student Volunteers? Julie A. Hatcher, Indiana University
Chair: Beth Gazley, Indiana University

Marriott Hartford: Capital 1
Participants:
Civic Engagement as a Component and Outcome of Direct Services for Formerly Homeless People with HIV/AIDS. Samira Ali, University of Pennsylvania; Virginia Shubert, Shubert Botein Policy Associates; Megan Claire Stanton, University of Pennsylvania; Michael Clarke, Housing Works; Toorjo Ghose, University of Pennsylvania
Expanding Repertoires: Trust and Civic Participation. Brice McKeever, Urban Institute
Why Do People Become Active in Their Communities? Community-level Factors in Political and Civic Engagement. Susan A. Ostrander, Tufts University
Chair: Bethany Slater, Rockefeller College of Public Affairs and Policy - University at Albany

142. Older Adult Volunteering
Voluntarism & Volunteering
3:45 to 5:15 pm
Marriott Hartford: Capital 2
Participants:
Baby Boomers’ Volunteering in South Korea: Comparison of Younger & Older Generations. Chulhee Kang, Yonsei University; Kyonghye Lee, Yonsei University
Good Genes Don’t Need Good Deeds: Oxytocin Receptor Genes, Prosociality, and Mortality. Sara Konrath, University of Michigan
Older Adults Who Volunteer Have Lower Cardiovascular Risk Factors. Sara Konrath, University of Michigan
Reflexive Elements of Volunteering Among Older Adults – Finnish Retirement Migrants in Spain. Henrietta Grauund, University of Helsinki; Jenni Spannri, University of Helsinki
Chair: Yvonne D. Harrison, University at Albany

143. Management, Turnover, and Organizational Outcomes
Management, Leadership & Strategy
3:45 to 5:15 pm
Marriott Hartford: Capital 3
Participants:
Making Networks Sustainable through Failure Management. Junesoo Lee; Jeongyoon Lee
Organizational Outcomes and Employee Management Practices. Jessica Word, University of Nevada Las Vegas
Together or Separate? The Meaning and Impact of Restructuring on Nonprofit Operations. Claudia Petrescu, Eastern Michigan University; Laura J Pipis, American Red Cross; La Forice Nealy, American Red Cross Southeastern Michigan Region
FRIDAY, NOVEMBER 22

144. Impact of Power, Diversity, and Legitimacy on Innovation Among Muslim and Arab Nonprofit Organizations During Times of Crisis and Transformation

The Conference Track - Recession, Renewal, Revolution?
3:45 to 5:15 pm
Connecticut Convention Center: Room 11

Participants:
A Shift in Power? Civil Society Legislative Advocacy In Morocco. Mounah Abdel-Samad, San Diego State University


Chair:
Khaldoun AbouAssi, The Bush School of Government & Public Service

145. Government - Nonprofit Relationships

Public Policy & Law
3:45 to 5:15 pm
Connecticut Convention Center: Room 12

Participants:
Local Government Contracting with Nonprofit Organizations: Developing a Picture of the Patterns. Sabrina Riles, University of Georgia


What Big Data Can Tell Us about Government Awards to the Nonprofit Sector: Using the FAADS. Jesse Lecy, Andrew Young School of Policy Studies; Jeremy Philip Thornton, Sanfford University

Coming Out of the Ideological Closet: Parsing Ideology from Partisanship and Understanding its Role in Nonprofits' Political Mobilization Activities. Kelly M. LeRoux, University of Illinois at Chicago

Chair:
Michael D. Layton, Philanthropy and Civil Society Project - ITAM

146. TIBS Colloquium: Defining Our Boundaries by the Legal Definition: Implications for a Changing World of Research and Practice

The Conference Track - Recession, Renewal, Revolution?
3:45 to 5:15 pm
Connecticut Convention Center: Room 13

Presenters:
Robert A. Katz, Indiana University Robert H. McKinney School of Law
Helen L. Liu, The University of Hong Kong
Brent Never, University of Missouri-Kansas City
Jon Van Til, Rutgers University

Chair:
Wenjue Knutson, Queen's University

Discussant:
Dana Brakman Reiser, Brooklyn Law School

147. Creating Student Engagement in Online Courses

Teaching & Education
3:45 to 5:15 pm
Connecticut Convention Center: Room 14

Presenters:
Ronald Bruce House, Nonprofit Management Simulations, Inc.
Debra Baker Beck, University of Wyoming
Jeffrey Greim, Bay Path College
William Hettinger, University of Phoenix School of Advanced Studies

Chair:
William Hettinger, University of Phoenix School of Advanced Studies

148. Motivation to Give

Philanthropy, Fundraising & Giving
3:45 to 5:15 pm
Connecticut Convention Center: Room 15

Participants:
Characteristics of American Households That Give to Charitable and Political Organizations. Melanie A. McKitrick, Indiana University Purdue University Indianapolis; Jonathan J. Bargdol, Indiana University School of Philanthropy; Amir Hayat, Indiana University Purdue University Indianapolis; Grace Baranoveshki, Indiana University Purdue University Indianapolis

Relational Exchange in Nonprofits: The Role of Identity Salience and Relationship Satisfaction. Jennifer A. Taylor, James Madison University; John B. Ford, Old Dominion University; Katrina Leigh Miller-Stevens, Old Dominion University

Understanding Reasons for Not Giving as a Basis for Influencing Donors. Andreas Chatzidakis, University of London Royal Holloway; Sally Hibbert, Nottingham University, UK; Heidi Windhofer, University of Nottingham
Chair: 
Sara Helms, Samford University

149. US Foundations...International Impacts 
Philanthropy, Fundraising & Giving
3:45 to 5:15 pm 
Connecticut Convention Center: Room 16 
Participants:
External Determinants of International Grantmaking by American Foundations. Joannie Tremblay-Boire
US Foundations in Brazil and the Funding of the Human Rights Field – Data and Trends from 2003 to 2012. Fernando do Amaral Nogueira; Mario Aquino Alves, FGV-SP; Patricia Mendona, FGV-SP
Illuminating the Black Box: Testing the Two-stage Competitive Process for Grants. Lewis Fauk; Amanda Janis, American University; John Boyer, The MAXIMUS Foundation

Chair: 
Morgen Johansen

150. Service Learning: Theory and Practice
Teaching & Education
3:45 to 5:15 pm
Connecticut Convention Center: Room 17
Participants:
Going Electronic: Online Instruction for College Students Studying Philanthropy (Part 2). Sarah Nathan; Genevieve G Shaker, Indiana University-Purdue University Indianapolis; Elizabeth J. Dale, Indiana University Lilly Family School of Philanthropy
Introducing the International Nonprofit Sector to Gifted High School Students: The Case of the Tennessee Governor's School for International Studies. Leigh N. Hersey, University of Memphis
Town & Gown Remix: Keep the Best, Reject the Rest, Create the Next. David Bell, Savannah State University
Using Nonprofit Service Learning to Develop Holistic Accountants: A Win-Win Proposition. Michele A. Govekar, Ohio Northern University; Paul L. Govekar, Ohio Northern University

Chair: 
Thomas Bryer, University of Central Florida

151. Stakeholders and Nonprofit Performance
Boards, Governance & Accountability
3:45 to 5:15 pm
Connecticut Convention Center: Room 21
Participants:
Accountability in Korean NPOs: Perceptions and Strategies of NPO Leaders. Bokgyo Jonathan Jeong, University of Pittsburgh; Kevin P Kearns, University of Pittsburgh
Beyond Accountability Struggles: Challenges and Lessons Learned from 152 Transnational NGOs leaders. Paloma Raggio, Carleton University
Governance of Not-for-Profits is a FEE-for-All. Matthew I Shea, West Chester University
Managing Multiple Organizational Identities: Upward Accountability, Powerless Stakeholders and Mission Achievement. Gerhard Speckbacher, WU Vienna; Marius Metzl, WU Vienna; Pia Offenberger, WU Vienna

Chair: 
Chao Guo, University of Pennsylvania

152. Critical Perspectives on Managerialism
Boards, Governance & Accountability
3:45 to 5:15 pm
Connecticut Convention Center: Room 22
Participants:
NGO Networks and the Diffusion of NGO Managerialism in Latin America. Susan Appe, Binghamton University, SUNY
SROI Analysis: Merits, Limitations and “Realistic Excellence”. Florentine Maier, WU Vienna University of Economics and Business; Reinhard Millner, WU Vienna; Christian Schober, WU Vienna University of Economics and Business; Ruth Simsa, WU Vienna University of Economics and Business
Isn’t there an App for that? A Case for Developing NME Education Programs that Move beyond ‘Solutionism’. Roseanne M. Mirabella, Seton Hall University

Discussant and Chair: 
Johan Olaf Hennmark, Ersta Sköndal högskola

153. Theoretical Issues in the Field of Social Entrepreneurship
Innovation & Entrepreneurship
3:45 to 5:15 pm
Connecticut Convention Center: Room 23
Participants:
Discourse and Institutional Entrepreneurship in Construction of Social Entrepreneurship Field. Sevdil Kilicalp
Doing Well, Differently? A Comparison of Corporate Forms in Social Enterprise Start-ups. Elizabeth A.M. Searing, Georgia State University
Just Do It? Cognitions and Behaviors of Start-up Social Entrepreneurs. Jessica Mattingly
Social Entre/Intrapreneurship: An Economic Perspective. Charles M. Gray, University of St. Thomas

Chair: 
Monika L. Hudson, University of San Francisco
154. Community and Geographic Approaches to Service Delivery and Effectiveness
Effectiveness, Evaluation & Programs
3:45 to 5:15 pm
Connecticut Convention Center: Room 24
Participants:
Community Variation in Nonprofit Financial Capacity and Sustainability. Marcus Lam, Columbia University School of Social Work; Lindsey M. McDougle, University of Pennsylvania
Expectations and Experience: The Adoption and Use of Community Data Systems. Robert L. Fischer, Case Western Reserve University; Jeffrey L. Bridgen, University of North Carolina Wilmington
The Impact of Population Characteristics on Nonprofit Demise in Georgia. Jung-In Soh, Andrew Young School of Policy Studies, Georgia State University
The Geographical Distribution of Nonprofit Human Service Organizations (NHSOs) and the Community Need for Social Services. Hyeon Jong Kil, Center for Civil Society, UCLA; Mindy Mingyi Chen, UCLA Department of Social Welfare
Chair:
Renee A. Irwin, University of Oregon

155. Overcoming Challenges in Collaborative Contexts
Collaboration & Networks
3:45 to 5:15 pm
Connecticut Convention Center: Room 25
Participants:
Nonprofit Contractors under Performance-Based Service Contracting: Acquiescence or Defiance. Jiahuan Lu, University of Maryland
Nonprofit Contracting and Collaboration Decisions: Reaction to the Reality or Fear of the Future? Marina Saigalina, University of North Texas; Hee Soun Jang, University of North Texas
Understanding Collaborative Persistence in Nonprofit-Government Partnerships. Heather MacIndoe, University of Massachusetts-Boston
Chair:
Robbie W. Robichau, Georgia Southern University

156. Building Capacity Through Collaboration
Collaboration & Networks
3:45 to 5:15 pm
Connecticut Convention Center: Room 26
Participants:
Applying Cooperative Biological Theory to Nonprofit Networks. Nathan Grasse; Kevin D. Ward, Seattle University
Food Banks in Supply Chain Perspective: A Research Agenda. Quintus Jett, Rutgers University; Jack Crumbley, Tuskegee University
Organizational Determinants of Collaboration among Substance Abuse Treatment Providers. Youngah You, University at Albany SUNY
Strengthening Collaborative Organizational Networks in Homeless Service Delivery. Qian Hu, University of Central Florida
Chair:
Jill W. Sinha, Rutgers State U of NJ School of Social Work

157. NEA Research: Art Works
Public Policy & Law
3:45 to 5:15 pm
Connecticut Convention Center: Room 27
Participants:
Art Board Diversity and it's Correlates. Francie L. Ootroser, University of Texas at Austin
Birth and Mortality Rates of Arts and Cultural Organizations, 1990-2010. Nathan E. Dietz, The Urban Institute; Melissa S Brown, Melissa S Brown Associates; Lawrence McGill, Foundation Center; Kiley Kerr Arroyo, Foundation Center; Jim Bildner, Harvard Kennedy School; Sarah Reibstein, Foundation Center
Impact of the Arts on Individual Contributions to U.S. Civil Society. Kelly M. LeRoux, University of Illinois at Chicago; Anna Bernardska, Great Cities Institute University of Illinois at Chicago
Chair:
Melissa Menzer, NEA

158. IT & Communications Committee Meeting
5:15 to 6:15 pm
Marriott Hartford: Conference Room 6

RECEPTION
6:00 – 8:00 pm
Connecticut's Old State House
800 Main Street
Connecticut's 1796 Old State House – the very spot where Connecticut's democracy was born. You'll learn about people who went from ordinary to history-making by standing up for what they believed. And when you're ready for a break, you can see a two-headed calf, Mark Twain's bicycle, and dozens of other pieces of Connecticut's amazing and eccentric history for you to enjoy. Light hors d'oeuvres and cash bar available. All are welcome to attend.

SATURDAY, NOVEMBER 23

159. EXHIBITS OPEN
8:00 to 11:30 am
Connecticut Convention Center: Ballroom BC Foyer

159.5 What Publishing in NPQ Can Do for Your Work and for Civil Society
Collaboration & Networks
8:15 to 9:45 am
Connecticut Convention Center: Room 11
Presenters:
Ruth McCambridge, The Nonprofit Quarterly
Woods Bowman, School of Public Service, DePaul University
Great Depression as a Smokescreen: The Funding of the Indianapolis Symphony Orchestra by the Indianapolis Foundation, 1933-1945. Marc Hardy, University of Notre Dame
Philanthropy in Transition: German Unification 1989-90. Gregory Wikowski, Indiana University Lilly Family School of Philanthropy

**163. High Net Worth Philanthropy in the U.S.**
Philanthropy, Fundraising & Giving
8:15 to 9:45 am
Connecticut Convention Center: Room 16
Participants:
High-Net-Worth Charitable Giving Trends in 2011. Melanie A. McKittrick, Indiana University Purdue University Indianapolis; Amir Hayat, Indiana University Purdue University Indianapolis; Una Osili, Indiana University; Grace Baranowski, Indiana University Purdue University Indianapolis; Jonathon Bergdoll, Indiana University Purdue University Indianapolis

It Matters to Ask Where the Dollars Come from: Source of Household Financial Resources and High Net Worth Philanthropy. Xiaoman Kou, Indiana University Lilly Family School of Philanthropy; Sung-Ju Kim, Mennonite University; Ellie Heng Qu, Indiana University Lilly Family School of Philanthropy

Million-Dollar Giving and Community Characteristics: Una Osili, Indiana University; Jacqueline E. Ackerman, Indiana University Lilly Family School of Philanthropy

Chair: Cristina Balboa, Baruch College - CUNY

**164. Nonprofits in Times of Fiscal Stress**
Public Policy & Law
8:15 to 9:45 am
Connecticut Convention Center: Room 17
Participants:
Making Ends Meet in the Arts: How Do Funding Approaches Contribute to Sustainability? B. Kathleen Gallagher, University of Colorado Denver

The Property Tax Exemption: A Case Study in Nonprofit/Municipal Conflict. Kevin P. Kearns, University of Pittsburgh

Which Nonprofits Should Be Subject to PILOTS and SILOTs? What Indiana Local Government Officials Think and What Explains Their Attitudes. Kirsten Gronhjorg, Indiana University; Kellie McGivern-Bohan, Indiana University; Lauren Dula, SPEA, Indiana University

Chair: Janet Greenlee, University of Dayton

**165. Neighborhood and Community Nonprofit Effectiveness**
Effectiveness, Evaluation & Programs
8:15 to 9:45 am
166. Power and Control in Nonprofit Governance
Boards, Governance & Accountability
8:15 to 9:45 am
Connecticut Convention Center: Room 22
Participants:
Authority without Power: Volunteering on Advisory Boards in Nonprofit Organizations. Peter P Hoontis, Rutgers University - Newark
Who Really Governs and How: Exploring the Role of the Dominant Coalition in Nonprofit Governance. David O. Renz, University of Missouri-Kansas City; Fredrik O. Andersson, Helen Bader Institute for Nonprofit Management
Understanding Premature Exits in a Constituency Organized Nonprofit Board. Christine W. Cugliari, High Point University; Terrell Hayes, High Point University

167. The Emergence of Social Entrepreneurship and Social Enterprise: What’s a Nonprofit Program to Do?
Innovation & Entrepreneurship
8:15 to 9:45 am
Connecticut Convention Center: Room 23
Presenters:
Jennifer Amanda Jones, University of San Diego
Angela M. Eikenberry, University of Nebraska at Omaha
Robert F. Ashcraft, Arizona State University
Roseanne M. Mirabella, Seton Hall University
Chair:
Robert Donmoyer, Institute for Nonprofit Education and Research University of San Diego

168. Users’ Voices: Challenging the Performance Agenda
Effectiveness, Evaluation & Programs
8:15 to 9:45 am
Connecticut Convention Center: Room 24
Participants:
Co-determination: The Work of Frontline Staff in Nonprofits with Strong User Voice. Lehn M. Benjamin, George Mason University; David C. Campbell, University of California, Davis
Mental Health Peer Providers: Low-wage/low-influence Mirage or Revolution? James M. Mandiberg, Silberman School of Social Work at Hunter College
The Help-Seeker’s Voice in Recovery from Substance Abuse. Thomasina Borkman, George Mason University

169. Nonprofit Organizations and Organizational Uncertainty
Management, Leadership & Strategy
8:15 to 9:45 am
Connecticut Convention Center: Room 25
Participants:
Board Dynamics and Nonprofit Executive Director Job Satisfaction in Nova Scotia and Wisconsin. Douglas M Ihrke, Helen Bader Institute for Nonprofit Management; E. Grant MacDonald, Dalhousie University; Nathan Grasse
Stunted Growth or Viability? Nonprofit Health Organizations’ Perception of Federal Government Support in an Era of Sequestration. Megan Schoor, University of Missouri-Columbia
The Strategy of Ideology in Nonprofit Advocacy Organizations. Dyana Mason, University of Southern California
Chair:
David G. Berlan, Florida State University

170. Nonprofits, Networks, and Psychological Sense of Community: Investigations into the Role and Relevance of Relational Connectedness
Collaboration & Networks
8:15 to 9:45 am
Connecticut Convention Center: Room 26
Participants:
Networks within Networks: How Partnership Position within Community Networks Relates to Partnership Influence. Branda Nowell, North Carolina State University; Zheng Yang, NC State University; Mary Hano, North Carolina State University
Networks as Community Resources: Understanding Member Motivations in Community Collaboratives. Katherine Muthoni Ngaruiya, North Carolina State University; Anne Marie Irod, North Carolina State University
Sense of Community and Responsibility in Nonprofit Settings. Neil Boyd, Bucknell University
171. Pracademics Section: Intergenerational Volunteering
Voluntarism & Volunteering
8:15 to 9:45 am
Connecticut Convention Center: Room 27
Presenter: Kenneth Culp, University of Kentucky
Chair: Melissa A. Heinlein Storti, Philadelphia VA Medical Center

173. Policy’s Influence on Nonprofits
Public Policy & Law
10:00 to 11:30 am
Connecticut Convention Center: Room 12
Participants:
- Going Digital & Mobile: Nonprofits, Governments & Civic Engagement. Sherri Greenberg, LBJ School
- Neoliberal Shifts, Feminist Responses: Challenges Facing Feminist Service Providers. Lisa Boucher, York University
- Revisiting Predictions of Estate Tax Reform. Ruth K Hansen, Indiana University
- When Good Intentions Go Wrong: Immunity under the Volunteer Protection Act. Patricia Groble, Cleveland State University; Jeffrey L. Brudney, University of North Carolina Wilmington

174. What Do Nonprofits Stand For? Renewing The Nonprofit Value Commitment
The Conference Track - Recession, Renewal, Revolution?
10:00 to 11:30 am
Connecticut Convention Center: Room 13
Presenters:
- Alan J. Abramson, George Mason University
- Peter Frumkin, University of Pennsylvania
Chair: Lester Milton Salamon, Johns Hopkins University

175. The Age of Turmoil: Global Civil Society and Voluntary Action
The Conference Track - Recession, Renewal, Revolution?
10:00 to 11:30 am
Connecticut Convention Center: Room 14
Participants:
- On the Boundary between Civil Society and Political Party: Crises of Blurring and Hybridization in Two Hungarian Cases. Jon Van Til, Rutgers University; Agnes Kover, ELTE University
- Patrons of Democratization? Donors, Civil Society, and Egypt’s Democratic Transition. Catherine E. Herrold, Duke University

176. Gender and Philanthropy
Philanthropy, Fundraising & Giving
10:00 to 11:30 am
Connecticut Convention Center: Room 16
Participants:
- Gender, Giving, and Volunteering: Evidence from a Multinational Survey. Matthew Richard Bennett, University of Oxford; Christopher J. Einoff, DePaul University; Pamela Wiepking, Erasmus University
- A National Study of Giving and Marriage Patterns in Jewish and Non-Jewish Households. Mark Ottoni-Wilhelm, Indiana University Purdue University Indianapolis; Debra J. Mesch, Indiana University Purdue University Indianapolis; Una Osili, Indiana University; Amir Hayat, Indiana University Purdue University Indianapolis
- Charitable Giving by Boys and Girls. Debra J. Mesch, Indiana University Purdue University Indianapolis; Amir Hayat, Indiana University Purdue University Indianapolis; Una Osili, Indiana University; Mark Ottoni-Wilhelm, Indiana University Purdue University Indianapolis
- Women Giving Millions: Exploring the Landscape and Narratives of Women’s Million-dollar Gifts. Elizabeth J. Dale, Indiana University Lilly Family School of Philanthropy

Chair: Debra J. Mesch, Indiana University Purdue University Indianapolis

177. The Challenges of Teaching Students about Nonprofit Boards of Directors
Teaching & Education
10:00 to 11:30 am
Connecticut Convention Center: Room 17
Presenters:
- Judy L. Millesen, Ohio University
- Stephen R. Block: School of Public Affairs
- Kevin P Kearns, University of Pittsburgh
Chair: Stephen R. Block: School of Public Affairs
Discussants:
- Stephen R. Block: School of Public Affairs
- Judy L. Millesen, Ohio University

178. Transnational and Emerging Strategies of Organizing, Engagement, and Advocacy
Community & Grassroots Organization / Secular & Faith-based
10:00 to 11:30 am
Connecticut Convention Center: Room 21
Participants:
- Faith Based Organizations in the state of Lebanon.
181. Nonprofit Credentialing and Evaluation

Effectiveness, Evaluation & Programs
10:00 to 11:30 am

Connecticut Convention Center: Room 24

Participants:
- Program Design of Voluntary Accountability Clubs. 
  Joannie Tremblay-Boire, Aseem Prakash, University of Washington; Mary Kay Gugerty, University of Washington
- Signals of Virtue: Who Uses Voluntary Transparency Programs? Mary Kay Gugerty, University of Washington
- The Benefits of Credentialing Programs: An Examination through the Lens of Program Managers. Mary Tschirhart, Institute for Nonprofits NC State University; Gary Travlinin, Institute for Nonprofits NC State University

182. Turbulences as Opportunities: Strategic Messaging, Change, Reliance?

The Conference Track - Recession, Renewal, Revolution?
10:00 to 11:30 am

Connecticut Convention Center: Room 25

Participants:
- Collaboration, Consolidation, & Innovation: How Nonprofit CEOs Adapt to Economic Crises. Jennifer Amanda Jones, University of San Diego; Laura Deitrick, Institute for Nonprofits Education and Research University of San Diego
- The Shoe’s on the Other Foot: Government Reliance on Private Philanthropy. Beth Gazley, Indiana University
- What To Show, What Not To Show: Nonprofits and Strategic Message Framing in an Age of Turbulence. Aga Okada, Doshisha University
- When Challenges are Opportunities: Financial Turmoil and Nonprofit Organizational Change. David G. Berlan, Florida State University

183. Social Service Nonprofits in East Asian Countries

Collaboration & Networks
10:00 to 11:30 am

Connecticut Convention Center: Room 26

Participants:
- From Increasing Similarity to a New Organizational Form: Nonprofit and For-profit Human Service Organizations. Yuko Suda
- Dissolution of Nonprofit Alliances in China: Typology and Determinants. Ming Hu; Chao Guo, University of Pennsylvania
- Korean Nonprofits under the Voucher System: Determinants of Market Share in Social Services. Sunae Keon, Busanjin-Gu Welfare Center for the
Disabled and Elder, South Korea; Baorong Guo, University of Missouri-St. Louis

184. The Impact of Sector and Place in Volunteering
Voluntarism & Volunteering
10:00 to 11:30 am
Connecticut Convention Center: Room 27
Participants:
Being All Things to All People: Developing Motivation and Culture for Engaging Citizens in the Work of Government. Alisha A. Lund-Chaix, Lund-Chaix Consulting; Neil Schulman, Neil Schulman Consulting; Debra Fife, Tualatin Hills Park & Recreation District; Katrina Norvell, Providence College

Does Public Service Motivation Influence Sector Differences in Volunteering? Hyung-Hoon Kim
The Geography of Opportunity: Exploring Local Variation in Voluntary Participation. Lindsey M. McDougle, University of Pennsylvania

185. CLOSING LUNCH AND PLENARY
11:45 to 1:15 pm
Connecticut Convention Center: Ballroom B
Yearbook of International Organizations
Edited by the Union of International Associations

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