

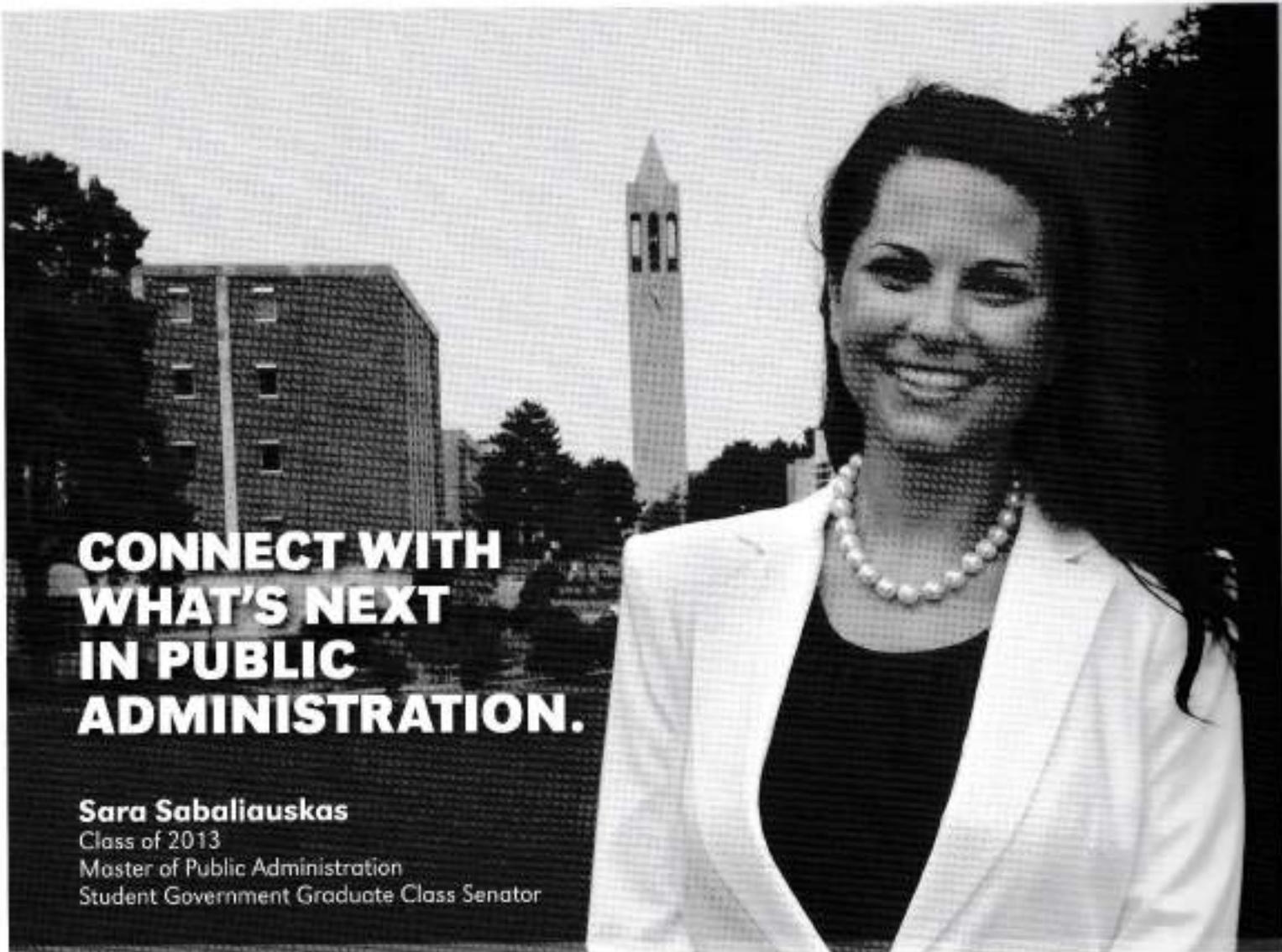


# ARNOVA

ASSOCIATION FOR RESEARCH ON NONPROFIT ORGANIZATIONS AND VOLUNTARY ACTION

**2013 ANNUAL CONFERENCE**

NOVEMBER 21-23, 2013 HARTFORD, CT



## CONNECT WITH WHAT'S NEXT IN PUBLIC ADMINISTRATION.

**Sara Sabaliauskas**

Class of 2013

Master of Public Administration

Student Government Graduate Class Senator

## UNO SCHOOL OF PUBLIC ADMINISTRATION

### Did you know?

- According to U.S. News & World Report, UNO's Master of Public Administration program is ranked in the top 15% in the country.
- UNO's MPA program is the only NASPAA accredited program in Nebraska.
- UNO offers the Nonprofit Concentration online and on-campus.
- UNO offers the Bachelor's in General Studies in Nonprofit Management online and on-campus.
- UNO's PhD in Public Administration produces scholars in nonprofit and philanthropic studies.

### Nonprofit Management Ranked #11

according to U.S. News & World Report

**Dr. Tara Kolar Bryan** Research interests include organizational capacity and change as it relates to the strategic management of nonprofit organizations.

**Dr. Angela M. Eikenberry** Research interests include philanthropy, voluntary association, marketization and their role in democratic governance. **Giving Circles: Philanthropy, Voluntary Association, Democracy** (Indiana University Press, 2009) won the CASE 2010 John Grenzebach Research Award for Outstanding Research in Philanthropy.

[spa.unomaha.edu](http://spa.unomaha.edu) | [facebook.com/unospa](https://www.facebook.com/unospa) | 402-554-2625

UNIVERSITY OF  
**Nebraska**  
Omaha

---

Welcome to ARNOVA'S  
**42ND ANNUAL CONFERENCE**

---

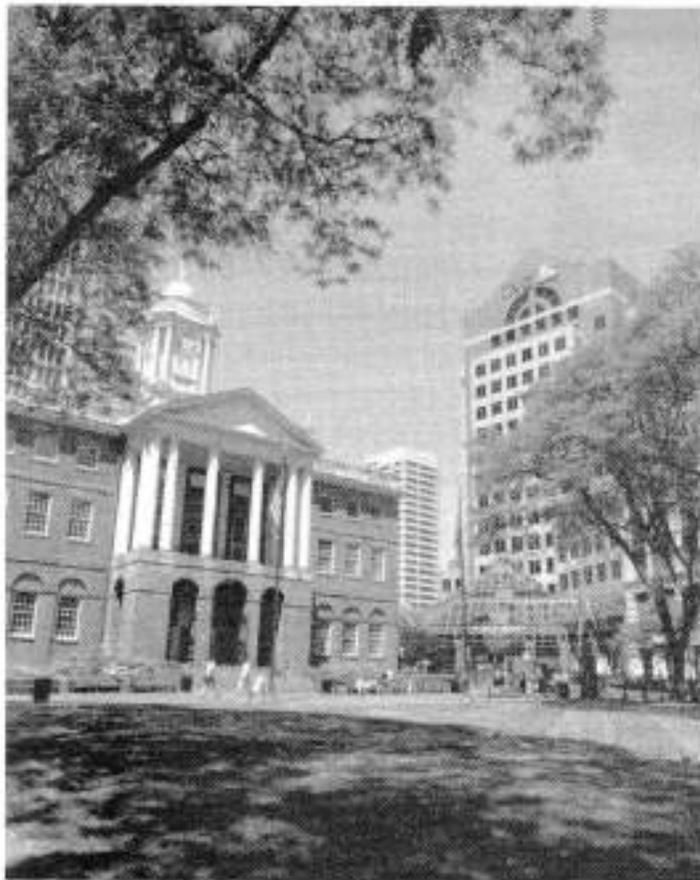
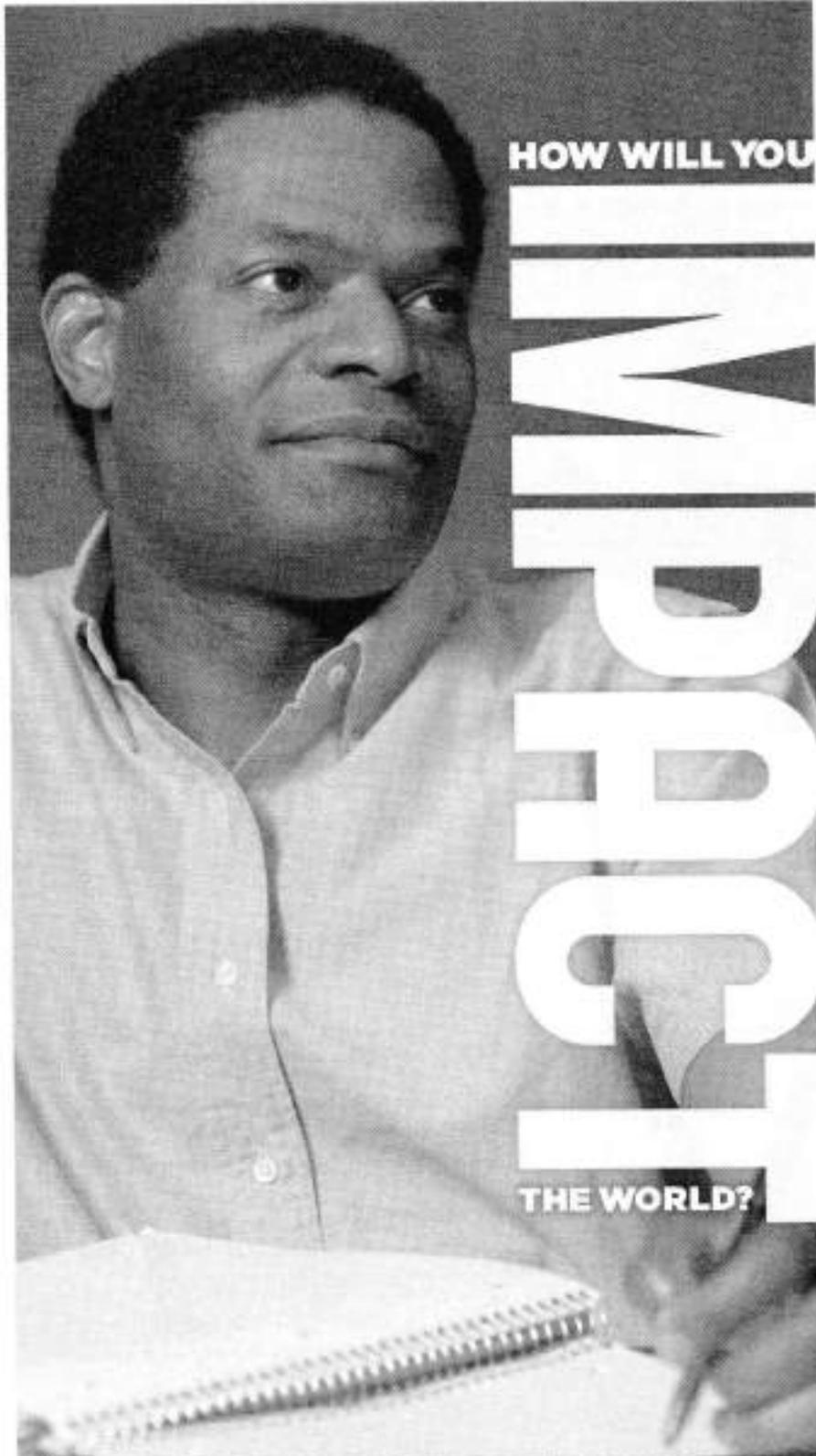


PHOTO: HARTFORD BUSINESS IMPROVEMENT DISTRICT

Conference Sponsors .....	3
Welcome Letters .....	5, 7
Maps .....	8
Awards .....	9
Conference Exhibitors .....	13
Poster Presentations .....	14
Conference At A Glance .....	17
ARNOVA Section Activities .....	21
Concurrent Sessions By Track .....	26
Detailed Conference Program	
Wednesday, November 20 .....	33
Thursday, November 21 .....	33
Friday, November 22 .....	45
Saturday, November 23 .....	58
Author Index .....	64



ASSOCIATION FOR RESEARCH ON NONPROFIT ORGANIZATIONS AND VOLUNTARY ACTION



HOW WILL YOU

IMPACT

THE WORLD?

*The*  
BARUCH  
COLLEGE  
*School of*  
PUBLIC  
AFFAIRS

How do we define impact?

We place more than 500 masters graduates each year into the some of the world's finest research and service organizations. This year we welcome eight people to our outstanding full-time faculty of almost 60 scholars and practitioners:

Jeffrey Apfel  
Lilliam Barrios-Paoli  
Il Hwan Chung  
Tiffany Lewis  
Wendy Miervaldis  
Joselyn Muhleisen  
Carla Robbins  
Robert Walsh

We also welcome Visiting Professor Iris Geva-May and the Journal of Comparative Policy Analysis

For more information, visit:  
[baruch.cuny.edu/spa/arnova](http://baruch.cuny.edu/spa/arnova)

**Baruch** COLLEGE  
SCHOOL OF PUBLIC AFFAIRS



# CONFERENCE SPONSORS

---

The 42nd Annual ARNOVA Conference is generously supported by the following sponsors:  
(in alphabetical order at time of printing)

**Baruch College**

**Bay Path College**

**The Bill & Melinda Gates Foundation**

**Charles Stewart Mott Foundation**

**Katha Kissman**

**The Kresge Foundation**

**Indiana University Lilly Family School of Philanthropy**

**The Lilly Endowment**

**Reid and Riege, P.C**

**SAGE Publications**

**School of Public and Environmental Affairs, Indiana University Bloomington**

**William Caspar Graustein Memorial Fund**

# INSTITUTIONAL SUPPORTING MEMBERS

---

ARNOVA is grateful to our Institutional Members, those that support research in the field by supporting work for scholars, teachers and practice leaders everywhere.

**Andrew Young School of Policy Studies - Georgia State University**

**Centre for Nonprofit Management - Trinity College (Dublin)**

**Council on Foundations**

**Helen Bader Institute for Nonprofit Management**

**Institute for Nonprofit Education and Research University of San Diego**

**Institute for Nonprofits NC State University**

**Rockefeller Archive Center**

**The Beautiful Foundation**

**The Kresge Foundation**

**RGK Center for Philanthropy & Community Service - The University of Texas at Austin**

**The Urban Institute - Center on Nonprofits and Philanthropy**

**University of Georgia**

**University of Maryland**

# DOES YOUR ORGANIZATION NEED DIRECTION?

**LOOKING** for interim management due to a planned or sudden loss of CEO, President or Executive Director?

**CREATING** a foundation for a new senior level position?

**NEEDING** executive coaching, strategic planning consulting, governance and board of director role effectiveness training, or other organizational development help?

**SEEKING** meeting facilitation, team building, or other nonprofit resources or consulting?

## CONTACT



Interim Leader & Organizational Development Consultant  
Senior Governance Consultant, BoardSource  
Executive/Life Coach, Certified NLP Practitioner  
Clinical Hypnotherapist C.Ht. 107-091

202-669-4423 cell  
www.kathakissman.com  
www.areyoureadyforpositivechange.com  
katha@kathakissman.com



## JOURNAL OF NONPROFIT EDUCATION & LEADERSHIP

### Share today!

Submit your best nonprofit practices, research, or theoretical discussions.

### Subscribe today! Visit [www.jnel.net](http://www.jnel.net)

\$50 Individual Subscription  
\$150 Library (University/College/Public) or Organization Subscription

*\*Most libraries subscribe via EBSCO, Swets, Harrassowitz, Wolper, WT Cox, or Basch Subscriptions customer service.*

Access the journal online at [www.jnel.net](http://www.jnel.net)



ISTR INVITES YOU TO JOIN US AT THE  
11TH INTERNATIONAL CONFERENCE AT THE  
UNIVERSITY OF MUENSTER  
MUENSTER, GERMANY  
JULY 22-25, 2014



VISIT US AT [WWW.ISTR.ORG](http://WWW.ISTR.ORG) AND  
BECOME A MEMBER FOR 2014/2015!

---

# WELCOME

FROM THE ARNOVA PRESIDENT

---

Dear Colleagues:

I am delighted to welcome all of you to ARNOVA's 42<sup>nd</sup> Annual Conference. Our rich and varied program reflects well our mission as *a leading interdisciplinary community of people dedicated to fostering through research and education, the creation, application and dissemination of knowledge on nonprofit organizations, philanthropy, civil society and voluntary action.* Through a diverse and extensive program of panels, our conference offers us the opportunity to discuss, debate, and extend our knowledge across these realms in a lively and collegial atmosphere. For many longtime members, the conference is an opportunity to enjoy the distinctive spirit of the ARNOVA community that brings us back each year. To those of you attending the conference for the first time, I extend a special welcome, and my sincerest hope that this will be the first of many yet to come. This year, the conference will offer the opportunity for many of you to meet and welcome ARNOVA's new executive director, Shariq Siddiqui.

Please join me in extending sincerest thanks to board members Chao Guo and Jessica Sowa, our conference co-chairs, who have worked so hard, along with other ARNOVA volunteers and staff, and the Local Arrangements Committee, to bring the conference to fruition. I hope you will take advantage of the many of the wonderful panels and social and networking events they have planned.

Have a wonderful conference!

Warm regards,

***Francie Ostrower***  
***President***  
***ARNOVA***

# USC Price

Sol Price School of Public Policy

## Shaping the World since 1929

The USC Sol Price School of Public Policy has defined excellence and innovation in public affairs education and research for 85 years. Price graduates throughout the country and around the globe shape our world as leaders in philanthropic organizations, foundations, nonprofit agencies, government, and the private sector.



*"The imperative of today's challenges dictates that solutions will be obtained only if we reach across disciplines, across the public, private and nonprofit spheres, and across local, national and international boundaries. The Price School's faculty, students, and alumni do exactly that in fulfilling this imperative and shaping our world for the better."*

*-Jack H. Knott, Dean,  
USC Sol Price School  
of Public Policy*

### AMONG THE NATION'S FINEST

As philanthropy and nonprofits play an ever-increasing role in public problem solving, the Price School leads the way with cutting-edge programs in philanthropy as well as nonprofit policy and management. The Price School ranks 6<sup>th</sup> among 266 schools of public affairs across the nation, and its program in nonprofit management is ranked 7<sup>th</sup>, according to *U.S. News & World Report*.

### CREATING NEW KNOWLEDGE

The Price School's faculty offer tremendous depth and breadth of expertise across the key disciplines affecting the emerging field of philanthropy and nonprofits. Their research interests include the roles and strategies of foundations in public problem solving, social entrepreneurship, nonprofit management and organizational strategy, civic engagement, cross-sectoral governance, public-private partnerships, and volunteer behavior. Much of this research takes place in three of the Price School's leading research institutes: the **Center on Philanthropy and Public Policy**, the **Judith and John Bedrosian Center on Governance and the Public Enterprise**, and the **Sol Price Center for Social Innovation**.

### CAREER-BUILDING ACADEMICS

The Price School's varied degree programs enable students to adopt different paths to explore the diverse career possibilities in philanthropy and the nonprofit sector. A Price strength revolves around popular offerings in nonprofit management and leadership. The school's Master of Public Policy degree offers a specialization in philanthropy and nonprofit policy. In addition, the Price School has instituted a graduate certificate program in nonprofit management and philanthropy across USC to include music, fine arts, business, and social work graduate students. Price also offers a new track in nonprofits and social innovation for its undergraduate degree program.



To learn more about the Price School, visit [priceschool.usc.edu](http://priceschool.usc.edu)

USC Price School of Public Policy | University of Southern California, Los Angeles, CA 90089-0626



USC University of  
Southern California

---

# WELCOME

FROM THE ARNOVA CO-CHAIRS

---

Dear Colleagues,

Welcome to ARNOVA's 42<sup>nd</sup> Annual Conference! Before we get onto the meeting's details, we would like to thank our Conference Planning Committee, Local Arrangement Committee, and ARNOVA staff and volunteers for putting together a vibrant and compelling schedule of plenaries, paper sessions, colloquia, workshops and social events. We also thank you for your participation, because it is the energy, intelligence, curiosity, and creativity that each of you bring to the event that will collectively make our Conference an unforgettable experience.

We are passionate about the theme of this year's Conference: *Recession, Renewal, Revolution? Nonprofit and Voluntary Action in An Age of Turbulence*. The Conference will challenge us to think carefully and critically about how nonprofit organizations, NGOs, social movements, and other forms of voluntary action have been affected by the economic and social turbulences of the past few years, and about what strategies they have adopted to survive and prosper despite the slow recovery of the U.S. economy and the ongoing turbulences across the world. When we gather in November, more than 400 papers will be presented. In addition to the conference theme described above, the presentations will offer cutting edge research on a wide range of topics, reaching from advocacy to fundraising, from collaboration to social media, from civil society to nonprofit management, and many more. There will also be a broad spectrum of colloquia offering more interactive sessions exploring key questions and issues involving the nonprofit sector, civil society, and other topics.

To further stimulate this conversation, we look to some exciting outside speakers. Our Thursday Plenary will open with welcomes from Hartford Mayor Pedro Segarra and University of Connecticut Provost Mun Choi. An international discussion of the growing trend of open-data hubs and data-based decision resources for nonprofits, philanthropy and researchers will be lead by the Urban Institute, featuring a panel of New England leaders advancing this work from the Connecticut Data Collaborative, (CTData.org and the CTNonprofit Strategy Platform), Providence Plan and the Boston Indicators Project, with government perspectives from Terry Edelstein, Nonprofit Liaison to Governor Malloy. Kate Emery, CEO of Connecticut's reSET: Social Enterprise Trust will be the closing as the Saturday Plenary speaker.

And, of course, there will be multiple opportunities for socializing with old friends and with newcomers, whom we welcome to our community every year. This year, we are meeting in Hartford, Connecticut, Mark Twain's favorite town. The famous American author and humorist once wrote, "Of all the beautiful towns it has been my fortune to see this is the chief." So those of you literature lovers will have the opportunity to visit the Mark Twain House, where he wrote both of his masterpieces, *The Adventures of Tom Sawyer* and *Adventures of Huckleberry Finn*.

Welcome!

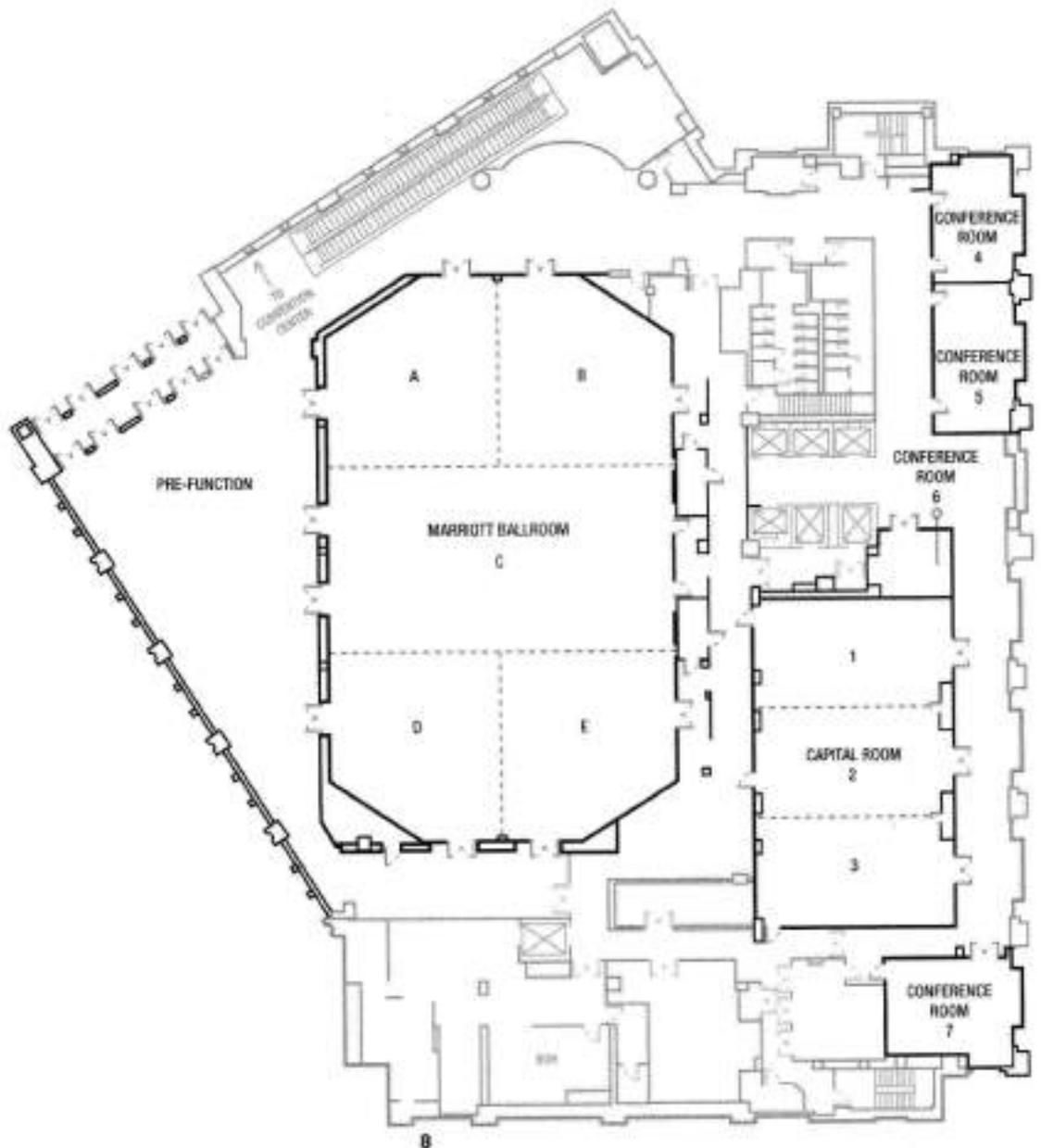
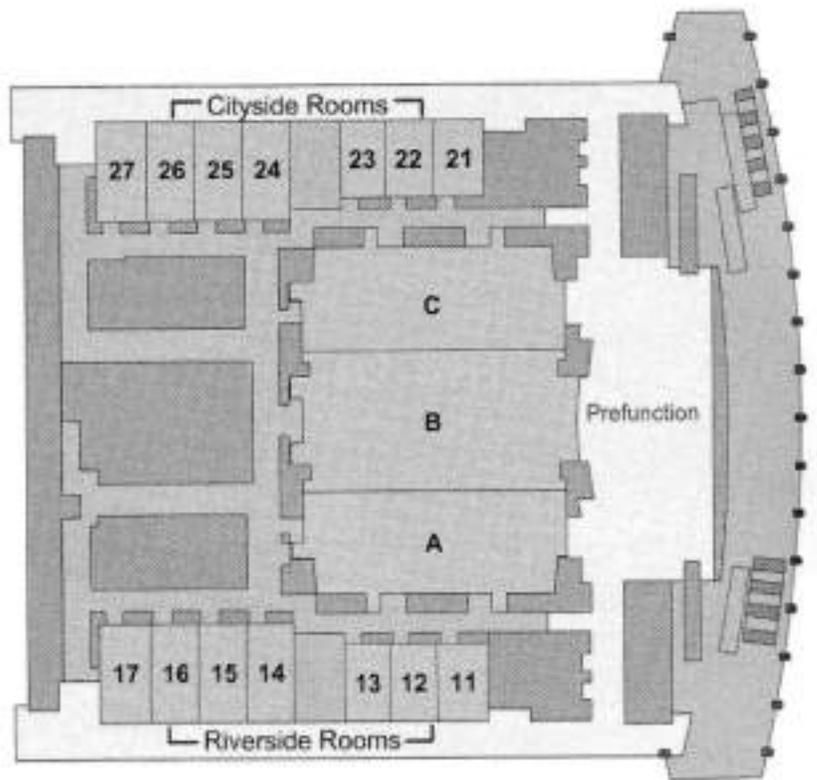
Sincerely,

*Jessica Sowa*  
*Planning Committee Co-Chair*

*Chao Guo*  
*Planning Committee Co-Chair*

# FLOOR PLANS

## CONVENTION CENTER, LEVEL 6 BALLROOMS AND MEETING SPACE



MARRIOTT

# ARNOVA AWARDS

---

## **ARNOVA DISTINGUISHED ACHIEVEMENT AND LEADERSHIP IN NONPROFIT AND VOLUNTARY ACTION RESEARCH AWARD**

Steven Rathgeb Smith, Syracuse University

## **THE ARNOVA BEST BOOK AWARD**

Erica Bornstein, University of Wisconsin-Milwaukee  
*Disquieting Gifts: Humanitarianism in New Delhi*  
Stanford University Press (2011)

## **VIRGINIA HODGKINSON RESEARCH PRIZE AWARD**

Woods Bowman, School of Public Service, DePaul University  
*Finance Fundamentals for Nonprofits with Website: Building Capacity and Sustainability*  
John Wiley & Sons (2011)

## **GABRIEL G. RUDNEY MEMORIAL AWARD FOR OUTSTANDING DISSERTATION IN NONPROFIT AND VOLUNTARY ACTION RESEARCH**

Khaldoun Abou Assi, The Bush School of Government & Public Service  
*Hands in the Pockets of Mercerial Donors: How Three Theories Explain NGO Responses to Shifting Funding Priorities*

## **RGK/ARNOVA PRIZE FOR NEW RESEARCH**

Brad Fulton, Duke University

## **NVSQ BEST ARTICLE AWARD**

Anais Périlleux, Université de Mons  
Marek Hudon, Université Libre de Bruxelles  
Eddy Bloy, Université Lyon  
"Surplus Distribution in Microfinance: Differences Among Cooperative, Nonprofit, and Shareholder Forms of Ownership"  
*Nonprofit and Voluntary Sector Quarterly, Volume 41, Issue 3*

## **BEST REVIEWER FOR NVSQ FOR 2013**

Kyu-Nahm Jun, Wayne State University

## **BEST PAPER AWARD FROM 2012 ARNOVA CONFERENCE**

Roseanne Mirabella, Seton Hall University  
"Towards a More Perfect Nonprofit: The Performance Mindset and the Gift"

## **NML EDITORS' PRIZE**

Mark A. Hager, Arizona State University  
Jeffrey L. Brudney, University of North Carolina Wilmington  
*"Problems Recruiting Volunteers: Nature versus Nurture"*  
Published in *Nonprofit Management and Leadership* Volume 22

## **EMERGING SCHOLARS AWARDS**

Rachel Pyall, Indiana University  
Dyana Mason, University of Southern California  
Tamaki Onishi, Indiana University  
Ellie Heng Qu, Indiana University  
Paloma Raggo, Carleton University  
Shusaku Sasaki, Osaka University  
Elizabeth Searing, Georgia State University  
Marlene Walk, University of Pennsylvania  
Peter Weber, Indiana University  
Young Ah You, University of Albany

## **DOCTORAL SEMINAR FELLOWS**

Melissa Abad, University of Illinois at Chicago  
Jodi Benenson, Brandeis University  
Cheryl Hiu-Kwan Chui, The University of Hong Kong  
Jamie Levine Daniel, Ohio State University  
Kandyce Fernandez, Arizona State University  
Brad Fulton, Duke University  
Hanna Shaul Bar Nissim, The Hebrew University of Jerusalem  
Karen Reardon, University of Michigan  
Joannie Tremblay-Boire, University of Washington  
Michelle Wooddall, Wayne State University

## **DIVERSITY SCHOLARS AND LEADERS**

Gizelle Clemens, C-STEM Teacher and Student Support Services, Inc.  
Yolanda Cook, Mississippi State University  
Elizabeth Dale, Indiana University  
Ashley English, University of North Texas  
Donna Gabbidon, Informant Technologies, Inc.  
Mary Clare Hano, North Carolina State University  
SP Kalaunee, Eastern University  
Saerim Kim, University of Kentucky  
Chongyoung Lee, NC State University  
Jeongyoon Lee, University at Albany, SUNY  
Anna Leskinen, University of San Diego  
Terrence Mitchell, Indiana University of Pennsylvania  
Christina Mitchell, University of San Diego  
Brandi Smith, Northern Illinois University  
Jalisa Whitley, University of Maryland  
Kim Williams-Pulfer, Indiana University  
Zheng Yang, North Carolina State University  
Ying Zhang, Indiana University  
Rong Zhao, Columbia University



# School of Public Affairs

UNIVERSITY OF COLORADO DENVER

## Lead. Solve. Change.



**Dr. Jessica Sowa,**  
Re-elected to ARNOVA  
Board of Directors



**Dr. Stephen Block,**  
CEO Rocky Mountain  
Human Services



**Dr. Danielle Varda,**  
AmeriCorps NCCC  
Advisory Board Member

SPA is #29 overall in US News and World Report rankings and #10 for environmental policy, #14 for nonprofit management and #24 for public management

4 National Academy of Public Administration Fellows

3 University of Colorado Distinguished Professors

2 ASPA/NASPAA Distinguished Research Awards

MPA delivered in online, traditional, accelerated and executive formats. Concentrations in nonprofit management, domestic violence, emergency management, environmental law and policy, and local government. Nonprofit concentration available online and traditional.

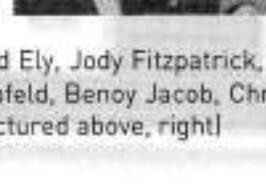
The blog *The Best Schools* ranked SPA's online MPA program fourth in the country.

Over 150 public engagement events hosted each year to facilitate civil discourse and bring decision makers together.

Congratulations to our newest PhD alumni focusing on nonprofit scholarship:  
Kathleen Gallagher, Southern Methodist University  
Katrina Miller-Stevens, Old Dominion University  
Saba Siddiki, IUPUI  
Kevin Ward, Seattle University

**[www.spa.ucdenver.edu](http://www.spa.ucdenver.edu)**

Public Affairs Faculty - Dean Paul Teske, Lloyd Burton, Todd Ely, Jody Fitzpatrick, Brian Gerber, Malcolm Goggin, Mary Guy, Tanya Heikkila, Kelly Hupfeld, Benoy Jacob, Christine Martell, Robyn Mobbs, Denise Scheberle, Richard Stillman (pictured above, right)



# ARNOVA BOARD MEMBERS | 2012-2013

---

President

**Francie Ostrower**  
University of Texas - Austin

Secretary

**Nuno de Themudo**  
University of Pittsburgh

Treasurer

**Linda Parsons**  
University of Alabama

Past President

**Roseanne Mirabella**  
Seton Hall University

Members-at-large

**Angela Bies**  
Indiana University Purdue University Indianapolis

**H. Woods Bowman**

DePaul University

**Joanne Carman**

University of North Carolina - Charlotte

**Hector Cordero-Guzman**

Baruch College - CUNY

**Angela M. Eikenberry**

University of Nebraska - Omaha

**Chao Guo**

University of Pennsylvania

**Chulhee Kang**

Yonsei University (Korea)

**Judy Millesen**

Ohio University

**Carl Milofsky**

Bucknell University

**Mark Sidel**

University of Wisconsin

**Jessica Sowa**

University of Colorado - Denver

Ex-Officio

**Shariq A. Siddiqui**  
Executive Director

NVSG Editors

**Femida Handy**  
University of Pennsylvania

**Jeffrey L. Brudney**

University of North Carolina Wilmington

**Lucas Meijs**

Erasmus University

## Retiring for the Board

H. Woods Bowman, DePaul University  
Carl Milofsky, Bucknell University  
Angela M. Eikenberry, University of Nebraska-Omaha  
Chulhee Kang, Yonsei University (Korea)  
Roseanne Mirabella, Seton Hall University  
Linda Parsons, University of Alabama

## Elected to the Board

Alan Abrahamson, President Elect, George Mason University  
Dwight Burlingame, Treasurer, Indiana University Purdue University Indianapolis  
Lehn Benjamin, George Mason University  
John McNutt, University of Delaware  
John Ronquilo, DePaul University  
David Suarez, University of Southern California

## Elected to 2nd Term on Board

Jessica Sowa, University of Colorado - Denver  
Judy Millesen, Ohio University  
Nuno de Themudo, Secretary, University of Pittsburgh

---

## ARNOVA'S PAST PRESIDENTS

---

David Horton Smith • 1971-72

Ivan Scheier • 1972-73

Richard Graham • 1973-74

Ronald Lippitt • 1975-76

Jon Van Til • 1977-78

Louis Zurcher • 1979-80

Clementine Kaufman • 1981-82

James Petersen • 1983-84

Drew Hyman • 1985-86

Delwyn Dyer • 1987-88

Robert Herman • 1989-90

Thomasina Borkman • 1991-92

Richard Steinberg & Kirsten Gronbjerg • 1993-94  
(Co-Presidents)

Kathleen McCarthy • 1995-96

Michael O'Neill • 1997-98

Dennis Young • 1999-2000

Elizabeth Boris • 2001-02

Joseph Galeskawicz • 2003-04

David Hammack • 2005-06

Steven Smith • 2007-08

Ram Cnaan • 2009-10

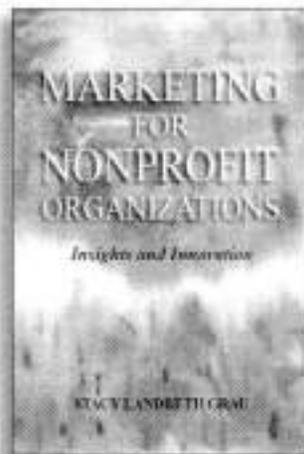
Roseanne Mirabella • 2011-12

# Building Sustainable Organizations for Strengthening Communities

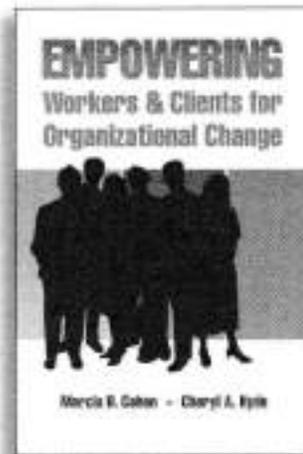


E-BOOK  
AVAILABLE!

2012 paperback, 256 pages,  
ISBN 978-1-935871-07-1, \$39.95  
2014 e-book, 256 pages,  
eISBN 978-1-935871-48-4, \$28.00



2014 paperback, 215 pages,  
ISBN 978-1-935871-43-9, \$39.95



2014 paperback, 232 pages,  
ISBN 978-1-935871-34-7, \$34.95

#### 4 EASY WAYS TO ORDER

Call 773+643-1902 Fax 773+643-1903  
E-mail [lyceum@lyceumbooks.com](mailto:lyceum@lyceumbooks.com)  
Web [www.lyceumbooks.com/shop](http://www.lyceumbooks.com/shop)

LYCEUM  
BOOKS, INC.

Find us on Facebook, Twitter, and on Linked @LyceumBooks

Your  
SOCIAL WORK PUBLISHER  
Since 1988



## THE CENTER FOR NONPROFIT STRATEGY AND MANAGEMENT

In the heart of NYC with access to over 40,000 nonprofits and NGO's, the Center for Nonprofit Strategy and Management (CNSM) at Baruch College is your destination for community engagement, dedicated teaching, and research.

CNSM offers a unique platform for understanding the evolving nature of nonprofit organizations in their larger social, political, and economic contexts. We also provide critical analysis of the increasingly complex governance arrangements created among nonprofits, government, philanthropy, and private businesses.

Visit us, get to know us, join us at  
[baruch.cuny.edu/spa/researchcenters/nonprofitstrategy/index.php](http://baruch.cuny.edu/spa/researchcenters/nonprofitstrategy/index.php)

HOW WILL YOU  
**IMPACT**  
THE WORLD?

Baruch COLLEGE  
SCHOOL OF PUBLIC AFFAIRS

# CONFERENCE COMMITTEES | 2013

---

It takes a tremendous amount of work on the part of many volunteers to make ARNOVA's Conference possible each year. We acknowledge here with deep gratitude the contributions of time and talent the following individuals who served this year.

## CONFERENCE PLANNING COMMITTEE

Co-Chairs:

Chao Guo, University of Pennsylvania  
Jessica Sowa, University of Colorado - Denver  
Joanne G. Carman, University of North Carolina Charlotte

## COMMITTEE

Lewis Faulk, American University  
Nicholas Harvey, Georgia State University  
Theresa Ricke Kiley, University of Notre Dame  
Jasmine McGinnis, George Washington University  
Gregory Saxton, University at Buffalo SUNY  
Keely Jones Stater, Trinity College  
David Suarez, University of Southern California

## TRACK CHAIRS

Khaldoun AbouAssi, Texas A&M University  
Susan Appe, Binghamton University  
Lehn Benjamin, George Mason University  
Dana Brakman Reiser, Brooklyn Law School  
Will Brown, Texas A&M University  
Grace Chikoto, University of Wisconsin, Milwaukee  
Rob Christensen, University of Georgia  
Richard Clerkin, North Carolina State University  
Christine Cugliari, High Point University

Laura Deitrick, University of San Diego  
Lisa Dicke, University of North Texas  
Nicole Esparza, University of Southern California  
Mary Ann Feldheim, University of Central Florida  
Mary Kay Gugerty, University of Washington  
Kun Huang, University of New Mexico  
Jesse Lecy, Georgia State University  
Helen Liu, University of Hong Kong  
Laurie Mook, Arizona State University  
Darlene Rodriguez, Salem College  
Jon Ronquillo, DePaul University  
Jill Sinha, Rutgers University (Camden)  
Gordon Shockley, Arizona State University  
David Suarez, University of Southern California  
Lili Wang, Arizona State University

## LOCAL ARRANGEMENTS COMMITTEE

Co-Chairs:

David Garvey, UConn Nonprofit Leadership Program  
Linda Friedman, UConn Nonprofit Leadership Program

## COMMITTEE

Mark Berardi, Connecticut Association of Nonprofits  
Ramon Borges-Mendez, Clark University  
Ron Cretaro, Connecticut Association of Nonprofits  
Jeffrey Greim, Bay Path College  
Robert Fisher, UConn School of Social Work  
Angela Frusciante, William Caspar Graustein Memorial Fund  
Narasimhan (Han) Srinivasan, UConn School of Business  
Rebecca Thomas, UConn School of Social Work

# CONFERENCE EXHIBITORS

(in alphabetical order at time of printing)

---

ARNOVA Authors Table  
ASPA (American Society for Public Administration)  
American University School of Public Affairs  
Baruch College  
Bay Path College  
Center on Nonprofits and Philanthropy  
Department of Public Policy, University of Connecticut  
Edward Elgar Publishing  
Indiana University Lilly Family School of Philanthropy  
International Society for Third-Sector Research (ISTR)  
Lyceum Books, Inc.  
Midwest Center for Nonprofit Leadership at U.M.K.C.  
OBAT Helpers, Inc.  
Rutgers Newark School of Public Affairs and Administration (SPAA)  
SAGE Publications

School of Public and Environmental Affairs, IUPUI  
School of Public and Environmental Affairs, Bloomington  
The Graduate School at Bay Path College  
White Hat Communications  
Wiley  
William Caspar Graustein Memorial Fund

**Visit these exhibitors located in the Ballroom  
Foyer, Connecticut Convention Center**

**Thursday, November 21** | 8:00 a.m. - 5:00 p.m.  
**Friday, November 22** | 8:00 a.m. - 5:00 p.m.  
**Saturday, November 23** | 8:00 a.m. - 11:30 a.m.

# POSTER PRESENTATIONS

Friday, 8:00 to 10:00 am  
Convention Center Ballroom BC Foyer

## 092-1. Poster Session - The Conference Track

- Beyond Isomorphism: The Birth and Development of China's First Community Foundation. *Lijun He, School of Philanthropy, Indiana University*
- The Age of Innovation: The Plight of Nonprofits during Periods of Fiscal Constraints. *Atta A Ceesay, Indiana University Foundation; Mahako C. Etta, Rutgers University*

## 092-2. Poster Session - Boards Governance & Accountability

- Corporate Governance and the Sarbanes Oxley Law (SOX): Are Non-Profit Organizations adopting the SOX Provisions? *Luz I. Gracia; Jos Noel Caraballo, University of Puerto Rico at Cayey*
- Nonprofit Boards: A Stakeholder Perspective. *Denise Cumberland, Spalding University; Nathaniel Sean Wright, University of Louisville; Sharon A Kerrick, University of Louisville; Jason D'Mello, University of Louisville*
- Evaluating Australia's Reform Proposals and What Australia Can Learn from the United Kingdom. *Kim Danielle Weinert, Bond University*

## 092-3. Poster Session - Collaboration & Networks

- Not-for-Profit Perspective on Collaborative Networks of Watershed Living Perimeters in the Taichung Metropolitan Area. *Chiu Cheng Chen, Tunghai University*
- The Development of a Holistic Conceptual Model to Capture the Value of Public, Nonprofit, and Private Sector Collaboration. *Mareike Moehlmann, University of Hamburg*

## 092-4. Poster Session - Community & Grassroots Organization / Secular & Faith-based

- Building the Capacity of Nonprofit Arts Organizations as an Important Partner of Civil Society. *Mirae Kim, Rutgers University-Newark*
- Community Healthcare Redefined: The Role of Grassroots Community Health Organizations and Outreach Workers in Education and Access. *Straso Jovanovski, Rutgers University - Camden*
- Guatemala Since the Accords: The Movement to a Liberal Civil Society. *Mary B. McDonald, University of San Diego*
- Roles of NGOs in Ex-Combatants' Reintegration. *Gracie Broenell, UT Arlington; Karabi C. Beboruah, School of Urban and Public Affairs, University of Texas at Arlington; Basham Randall, UT Arlington*
- Simultaneously Centralized and Decentralized? How International Advocacy Organizations Structure Themselves for Global Grassroots Success. *Emily Olivia Matthews Luxon, University of Michigan at Dearborn; Wendy Wong*

The Revolutionary Characteristics of Mutual Aid Societies. *Michael Edward Hammer, University of Georgia / Tulsa Community College*

Speaking Truth to Power? Faith based Organisations and the Search for a New Constitution in Kenya. *Jacob Mwathi Mati, SWOP, Wits University*

## 092-6. Poster Session - Management, Leadership & Strategy

- Dynamic Relationships Among Individual, Corporate, Foundation, and Government Giving. *Mirae Kim, Rutgers University-Newark*
- Reducing or Increasing Poverty? Tensions Between the Motivations of Service and Profit of Microfinance Institutions in Central and Southeastern Michigan. *Miyoung Yoon, University of Michigan*
- Thrift Stores Funding Food Pantries: A Win-Win Strategy for Nonprofits Serving the Poor? *Divya Wodon, Nonprofit Research Project; Naina Wodon, Nonprofit Research Project; Quentin Wodon, World Bank*
- When "Talent" Becomes Executive Leadership: Competing Values and Dynamics in a Role Transition. *Wendy Reid, HEC Montreal*

## 092-7. Poster Session - Innovation & Entrepreneurship

- Concurrence, Confidence, or Conviction? Drivers of Institutional Choice of Non-profit Support Organizations. *Georg Von Schnurbein, Centre for Philanthropy Studies Universitat Basel; Sibylle Studer, Centre for Philanthropy Studies Universitat Basel; Sara Sthlinger, University of Basel, Centre for Philanthropy Studies*
- Indigenous Social Enterprise and the Case for Diverse Methods for Solving Wicked Problems. *Ushnish Sengupta*
- No Shades of Grey and No Flash in the Pan: A Case Study of GreyMob, an Innovative Faith-Based Social Enterprise. *Richard Clark, Indiana University School of Philanthropy*
- Opening a New Nonprofit Thrift Store: Performance, Competition, Pricing, and Financial Sustainability. *Michael Bartscherer, Martha's Table; Divya Wodon, Nonprofit Research Project; Naina Wodon, Nonprofit Research Project; Quentin Wodon, World Bank*
- Reimaging Jazz Music Presentation: From For-Profit Club to Nonprofit Society. *Stephen Bruce Prence, Wilfrid Laurier University*
- Rhetorical framing: Examining the Message Structure of Nonprofit Organizations on Twitter. *Giselle A. Auger, Duquesne University*

**092-8. Poster Session - Teaching & Education**

The Impact of Service-Learning (S-L) in Nonprofit Management Graduate Programs and Pedagogy. *Yolanda J Cook, Mississippi State University*

**092-9. Poster Session - Voluntarism & Volunteering**

New Challenges for The Cooperation Between Third and Public Sector - The Federal Volunteer Service In Germany. *Rabea Ha, Hertie School of Governance; Annelie Beller, Centre for Social Investment / Heidelberg University*

Volunteer Attrition: Expectations, Experiences, and Socialization in Professional Associations. *Mike Niederpruem, Case Western Reserve University; Paul F. Salipante, Case Western Reserve University*

**092-11. Poster Session - Philanthropy, Fundraising & Giving**

Concentration of Fundraising Reflected in the Philanthropy 400. *William Cleveland, Indiana University Purdue University Indianapolis*

Higher Education & Million-Dollar Gifts: Factors Affecting Large Gifts to Colleges & Universities. *Jacqueline E. Ackerman, Indiana University*

Not What I Expected: Diversification and Revenue in the INGO Sector. *Samuel Nickels, James Madison University; Julie Stern, James Madison University; Margaret F. Sloan, James Madison University*

Philanthropy as an Activator of Intangible Capital: An Innovative Strategy for Sustainability. *Elizabeth A. Castillo, University of San Diego*

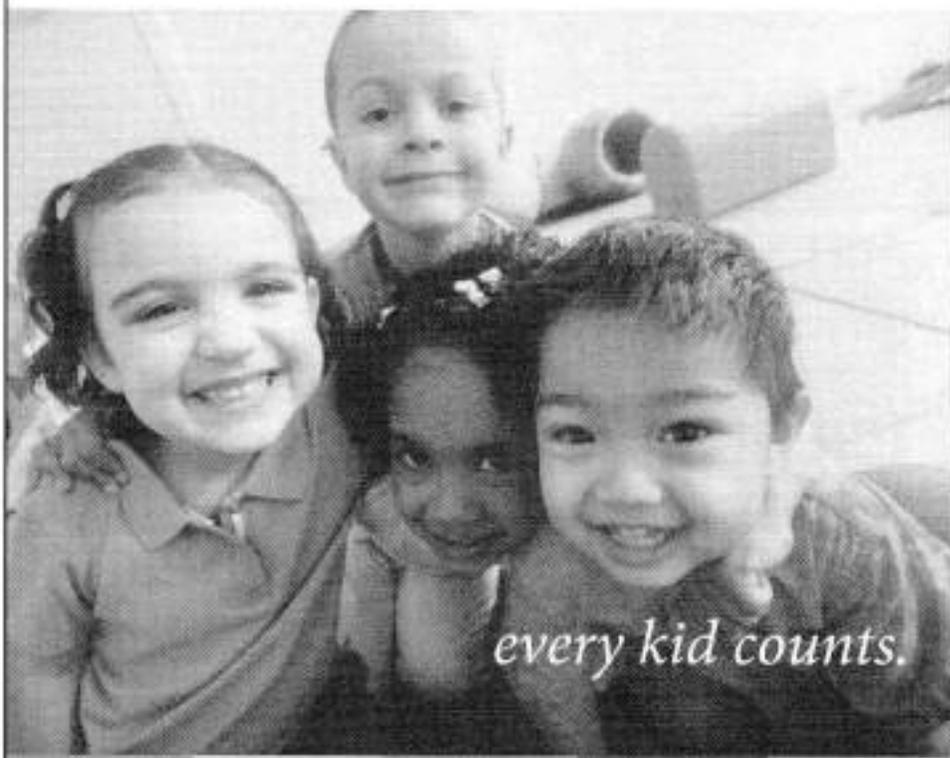
Principles of Philanthropy. *Chenaz B Seelarbokus, Kennesaw State University*

The Effect of Publicity on Charity: A Field Experiment of Image

Motivation. *Dyana Mason, University of Southern California*

The Philanthropy of Carlos Slim: A Quantitative and Qualitative Assessment. *Michael D. Layton, Philanthropy and Civil Society Project - ITAM*

*Supporting measurement because...*



The William Caspar Graustein Memorial Fund works collaboratively with communities, statewide partners, and government agencies, towards the common goal:

Connecticut children of all races and income levels are ready for school by age five and successful learners by age nine.



**WILLIAM CASPAR GRAUSTEIN**  
MEMORIAL FUND



**Penn**  
Social Policy & Practice

Master of Science in  
Nonprofit Leadership



**The University of Pennsylvania is the place to explore and understand nonprofit organizations.**



Peter Frumkin,  
Director, Nonprofit  
Leadership Program



Femida Handy,  
Editor-in-Chief, NVSQ



Ram Cnaan,  
Former President,  
ARNOVA



Chao Guo,  
Associate Professor of  
Nonprofit Management

**Penn has top researchers, a one-year master's degree, innovative engagement programs, a summer social impact doctoral program, and more.**

Nonprofit Leadership Program  
3701 Locust Walk, Caster Bldg.  
Philadelphia, PA 19104

For more information:  
Visit <http://www.sp2.upenn.edu/programs/npl/>  
Call 215-746-8406 or email Amy Lee at [leeamy1@sp2.upenn.edu](mailto:leeamy1@sp2.upenn.edu)

# CONFERENCE AT-A-GLANCE

ARNOVA Conference  
Schedule & Major Events

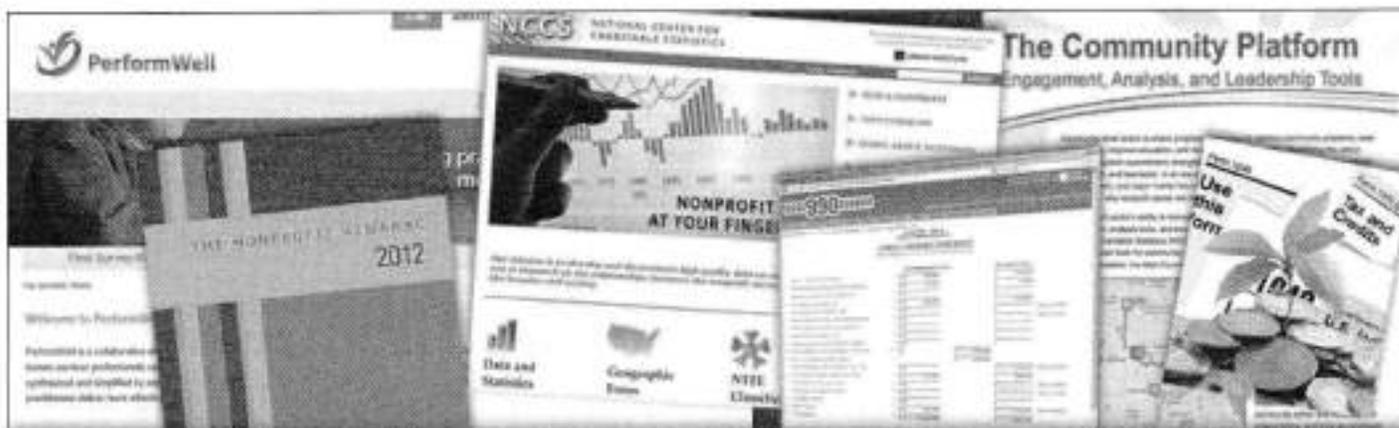
**PLEASE NOTE Concurrent Sessions – Papers and Panels – will take place in rooms located in the Convention Center and the Marriott Hotel. Check the detailed schedule portion of the program for specific room locations.**

<p>Thurs / 7:00 am Marriott Hotel Capital 2&amp;3 Continental Breakfast</p>	<p><b>Orientation Breakfast</b> – An orientation to the Conference and ARNOVA for those new to our ranks, but all are welcome to come.</p>
<p>Thurs / 8:15 to 9:45 am Thurs / 10:00 to 11:30 am</p>	<p><i>1st Set of Concurrent Sessions – Papers &amp; Panels</i> <i>2nd Set of Concurrent Sessions – Papers &amp; Panels</i></p>
<p>Thurs / 11:30 am Convention Center Ballroom B</p>	<p><b>Opening Lunch</b> <i>sponsored by Baruch College</i> This luncheon is a time to meet new people, talk and learn about research in our field(s), and explore topics of personal interest. Box lunches are available. <b>ARNOVA SECTION MEETINGS:</b> from 12:30 – 1:45 pm all ARNOVA Sections will host their membership meetings. This is a great opportunity to learn what each section offers. All are welcome. See conference schedule detail for specific room locations.</p>
<p>Thurs / 2:00 to 3:30 pm Thurs / 3:45 to 5:15 pm</p>	<p><i>3rd Set of Concurrent Sessions – Papers &amp; Panels</i> <i>4th Set of Concurrent Sessions – Papers &amp; Panels</i></p>
<p>Thurs / 5:30 pm Convention Center Ballroom C Welcome by Hartford Mayor Pedro Segarra and University of Connecticut Provost Mun Choi</p>	<p><b>Opening Plenary Public Sector and Nonprofit Data for Research, Policymaking and Action: The State of the Art</b> Access to data is critical for effective government and nonprofit partnerships, sector research and public policy decision-making. Advances in technology and growing demand for data in philanthropic, nonprofit and government arenas are rapidly changing the community data landscape. Traditional data silos within state agencies and the nonprofit sector are failing to meet today's data needs. New web-based data analysis, mapping and visualization platforms are springing up around the country to meet the demand for actionable data. In this plenary we will talk with New England leaders in community data innovation to discuss the challenges and opportunities of this growing field for academic research, sector strategic planning and public policy development. Moderator, <i>Tom Pollak</i>, Urban Institute <i>Terry Edelstein</i>, Nonprofit Liaison to the Governor of Connecticut <i>David Nee</i>, Connecticut Data Collaborative <i>Jessica Martin</i>, Boston Indicators Project <i>Patrick McGuigan</i>, Providence Plan</p>
<p>Thurs / 6:45 pm – 7:45 pm Convention Center Ballroom A</p>	<p><b>Welcome Reception</b> <i>sponsored by William Caspar Graustein Memorial Fund</i> We are delighted to welcome everyone to ARNOVA's 42<sup>nd</sup> Annual Conference. This is a time of hospitality to greet old friends and make new ones. Light refreshments and cash bar available.</p>
<p>Fri / 7:00 am Continental Breakfast Convention Center Ballroom B</p>	<p><b>Membership Meeting:</b> We encourage the attendance of all ARNOVA members at our Annual Meeting. Hear reports on the state of your Association, including presentations of issues for discussion regarding our future.</p>
<p>Fri / 8:15 to 9:45 am Fri / 10:00 to 11:30 am</p>	<p><i>5th Set of Concurrent Sessions – Papers &amp; Panels</i> <i>6th Set of Concurrent Sessions – Papers &amp; Panels</i></p>
<p>Friday / 11:45 am – 1:30 pm Convention Center Ballroom B</p>	<p><b>ARNOVA's Awards Luncheon</b> <i>sponsored by the School of Public and Environmental Affairs, Indiana University Bloomington</i> Here, as every year, we will present awards for the best work and outstanding achievements in our field(s). These include the Awards for Best Book and Best Articles, the Virginia Hodgkinson Prize and RGK Prize, and the Distinguish Achievement Award. (The list appears on p. 9 of this program.)</p>

# Center on Nonprofits and Philanthropy NCCS National Center for Charitable Statistics

Since 1996, providing

## Resources for Researchers, Students, Government and Nonprofits!



Three easy ways to keep in touch and order products -

<http://cnp.urban.org> or <http://nccs.urban.org> or (866) 518-3874

### Stop by our booth for information on...

- **NCCS Community Platform**—Engagement, analysis, data and leadership tools for communities.
- **NCCS Data Web Tools**—Web-based tool with over 150 nonprofit databases from 1989 on. Create custom reports and download results.
- **PerformWell**—measurement tools for human services professionals to manage day-to-day performance. For additional information, [www.performwell.org/](http://www.performwell.org/)
- **Upcoming Events**—

⇒ *After the Leap: Building a Performance Management Culture*, December 3-4, 2013 in Wash DC: [www.aftertheleap.org](http://www.aftertheleap.org) for additional information and registration.

⇒ *Nonprofits and Government Funding: Results of the 2nd National Survey*, December 5, 2013 in Washington DC: [www.urban.org/events/](http://www.urban.org/events/) to RSVP or view the webcast.

 Like us on facebook: [www.facebook.com/urbannonprofits](http://www.facebook.com/urbannonprofits).

 **URBAN  
INSTITUTE**

nonpartisan economic and social policy research

2100 M Street NW, 5th Floor  
Washington, D.C. 20037-1207  
(202) 833-7200  
[www.urban.org](http://www.urban.org)

CONFERENCE AT-A-GLANCE CONTINUED

<p>Fri / 2:00 to 3:30 pm Fri / 3:45 to 5:15 pm</p> <p>Fri / 6:00 -8:00 pm Connecticut's Old State House 800 Main Street</p>	<p>7<sup>th</sup> Set of Concurrent Sessions - Papers &amp; Panels 8<sup>th</sup> Set of Concurrent Sessions - Papers &amp; Panels</p> <p><b>Reception</b>— <i>sponsored by Indiana University Lilly Family School of Philanthropy and support from SAGE Publications</i> Connecticut's 1796 Old State House - the very spot where Connecticut's democracy was born. Here you'll learn about people who went from ordinary to history-making by standing up for what they believed. And when you're ready for a break, you can see a two-headed calf, Mark Twain's bicycle, and dozens of other pieces of Connecticut's amazing and eccentric history for you to enjoy.</p> <p>Light hor d'oeuvres and cash bar available. The Old State House is located near many restaurants for those who wish to continue their evening out with dinner at one Hartford's many restaurants.</p>
<p>Sat / 8:15 to 9:45 am Sat. / 10:00 to 11:30 am</p> <p>Sat / 11:45 am Convention Center Ballroom B Closing Lunch Plenary</p>	<p>9<sup>th</sup> Set of Concurrent Sessions - Papers &amp; Panels 10<sup>th</sup> Set of Concurrent Sessions - Papers &amp; Panels</p> <p><b>An Academic Call for Social Enterprise's Future</b> Join Kate Emery, founder and CEO of reSET, Connecticut's Social Enterprise Trust, for a challenging talk on the state of social entrepreneurship and enterprise. Over the last five years, reSET has been the catalyst in making Connecticut a hub of <i>social enterprise</i>, through advocacy, legislative efforts, and the creation of a social enterprise incubator providing space and resources to social entrepreneurs—both for-profit and non-profit. Walking the walk, in 2007, Kate restructured her own company, The Walker Group, a large technology services firm, into to a social enterprise, changing its mission from maximizing shareholder profits to maximizing social contribution.</p> <p>Working with colleagues nationally and internationally Kate Emery has been driving force in the development of social enterprise as a functional business model; traveling between the spaces of academic, nonprofit, commercial and government worlds. Where you sit—geographically or by discipline—determines how you see social entrepreneurship.</p> <p>Kate will outline her thoughts on the prominent issues needed to be addressed in the years ahead by the academic community to support the <i>emergence</i> of the social enterprise and entrepreneurship space; its definition and fluidity of application, research needs of this growing field and creating learning approaches that moves social enterprise from the theoretic of the classroom to application in our communities.</p>
	<p><b>Arnova Authors Table</b> <i>sponsored by Katha Kissman</i> Be sure to visit the Authors Table throughout the conference to see the latest work and publications by ARNOVA members. It will be located in the exhibits area at the Convention Center BC Ballroom Foyer.</p>
<p>2014 ARNOVA Conference</p>	<p>We wish all a safe journey home, and hope to see everyone in <b>Denver, CO, on November 20-22.</b></p>

# Your mission is our motivation.



Our job is  
to help you  
do yours  
better.

Enroll  
today.

## EXECUTIVE EDUCATION

# Kellogg Center for Nonprofit Management

Leaders of nonprofit organizations face many new challenges in this increasingly competitive world. For more than a century, the Kellogg School of Management at Northwestern University has provided the leadership knowledge that turns good organizations into great ones. And over the last decade, our Center for Nonprofit Management has introduced the crucial tools, strategies and ideas that enable senior managers and board members across many sectors—education, government, cultural institutions, social service organizations and more—to achieve optimal results.

Learn with the most experienced knowledge provider for organizations like yours. We convert ideas into action through our unparalleled curriculum and our diverse, dynamic learning environment. At Kellogg, we employ a combination of lecture, case study and innovative group interaction to deliver the insights that let you make an impact right away. Not only do participants gain a deep understanding of techniques to enhance their organizations; they also benefit from exposure to the theories that support those practices.

Financial scholarships are available with the  
support of several local and national foundations.

NORTHWESTERN UNIVERSITY



[execednonprofit.kellogg.northwestern.edu](http://execednonprofit.kellogg.northwestern.edu)  
847.491.3415 - [nonprofit@kellogg.northwestern.edu](mailto:nonprofit@kellogg.northwestern.edu)

# ARNOVA SECTION ACTIVITIES

## Community Grassroots Association (CGA) Section

### *Community Grassroots Association (CGA) Section*

Membership Meeting  
Thursday, November 21  
12:30 - 1:45 p.m.  
Room 12

### *Colloquium*

CGA Colloquium: Resilient Communities? The Role of the Grassroots in Disaster Response and Recovery  
Thursday, November 21 2:00 to 3:30pm  
Room 12

CGA Colloquium: Tensions in Collaboration: Approaches, Challenges, and Opportunities of Community and Grassroots Organizations  
Friday, November 22 2:00 to 3:30pm  
Room 21

The CGA Section will meet informally for drinks on Friday evening, November 22<sup>nd</sup>, at 9 pm in the hotel lobby. All are welcome. Please join us!

## Pracademics Section

### *Pracademics Section Membership Meeting*

Thursday, November 21  
12:30 - 1:45 p.m.  
Room 26

### *Colloquium*

Pracademic Colloquium: Intergenerational and Cross-sector Collaborations: Can We All Learn to Get Along?  
Thursday, November 21 2:00 to 3:30pm  
Room 26

Pracademics Section: Intergenerational Volunteering  
Saturday, November 23 8:15 to 9:45am  
Room 27

## Social Entrepreneurship/Enterprise Section (SEES)

### *Social Entrepreneurship/Enterprise Section (SEES)*

Membership Meeting  
Thursday, November 21  
12:30 - 1:45 p.m.  
Room 23

### *Colloquium*

SEES Colloquium: Advancing Social Entrepreneurship: Cases in Research and Experiential Learning  
Thursday, November 21 2:00 to 3:30pm  
Room 23

## Theories, Issues, and Boundaries (TIBS) Section

### *Theories, Issues, and Boundaries (TIBS) Section*

Membership Meeting  
Thursday, November 21  
12:30 - 1:45 p.m.  
Room 11

### *Theories, Issues, and Boundaries (TIBS) Dinner Out*

Date: Thursday, November 21  
A casual and fun venue will be selected, and costs will be reasonable. All are welcome!

### *Colloquium*

TIBS Colloquium: Defining Our Boundaries by the Legal Definition: Implications for a Changing World of Research and Practice  
Friday, November 22 3:45 to 5:15pm  
Room 13

TIBS Colloquium: The Use of Policy Fields to Understand Complex Public-Private Service Delivery  
Thursday, November 21 2:00 to 3:30pm  
Room 11

## Teaching Section

### *Teaching Section – Pre-Conference Seminar*

Developing Comprehensive, Competency-based Curriculum for Nonprofit Management Programs

Facilitators: Mary Ann Feldheim, University of Central Florida  
Kathleen Hale, Auburn University.

Join us for a hands-on workshop to develop a competency-based curriculum for your nonprofit courses. Whether you offer graduate or undergraduate programs or certificates, a few courses or a degree-granting curriculum, this workshop will give you the perspective to develop competencies that align with your program's mission and values. You will gain practical skills including how to integrate competencies into your courses, how to measure student performance, and how to develop assessments for continuous improvement. The session will have participants creating their own Nonprofit Management Competency Workbook that can be used to further develop their nonprofit curriculum and metrics. Upon registration, session participants will be provided with an electronic link to documents that will be used in the workshop. For full engagement in the workshop, participants are encouraged to download workshop materials in advance of the session and save them to a laptop, tablet, or similar device for use online during the workshop.

Wednesday, November 20  
6:00 - 8:00 p.m.  
Capital 2



# ADVANCING NONPROFIT LEADERSHIP AND RESEARCH

The Maxine Goodman Levin College of Urban Affairs, ranked #2 in its specialty of City Management, is the only program in Ohio ranked in the specialty of Nonprofit Management (#12) by *U.S. News & World Report*.

The college confirms its commitment to the nonprofit field through the Master of Nonprofit Administration & Leadership program and its research-oriented Center for Nonprofit Policy & Practice.



## Levin.

Stuart C. Mendel,  
Ph.D., M.N.O.  
Assistant Dean  
Director, Center for Nonprofit  
Policy & Practice  
[s.mendel@csuohio.edu](mailto:s.mendel@csuohio.edu)

Cleveland State University  
*engaged learning*

[urban.csuohio.edu](http://urban.csuohio.edu)

Cleveland State University is an AACSB institution. 13-00739

**Journal of Nonprofit Education and Leadership Reception**

8:00 - 10:00 p.m.

Capital 1

For all those attending any ARNOVA pre-Conference events on Wednesday the Journal of Nonprofit Education and Leadership will be sponsoring a reception following the Teaching Section Workshop. Please join the participants of the workshop and other colleagues for a chance to chat with others with shared interests. Everyone who arrives early is welcome.

**Teaching Section Membership Meeting**

Thursday, November 21

12:30 - 1:45 p.m.

Room 14

**Colloquium**

Teaching Section Colloquium: Aligning Nonprofit Program Competencies and Course Content: Why and How to Start the Process

Thursday, November 21 8:15 to 9:45am

Room 14

**THE VALUES (VRADS) Section**

The Values (VRADS) Section Membership Meeting

Thursday, November 21

12:30 - 1:45 p.m.

Room 25

**Colloquium**

VRADS Section Dark Side Colloquium: How Philanthropy Can Go Wrong: Causes and Possible Remedies.

Thursday, November 21 2:00 to 3:30pm

Room 25

VRADS/Values Section Light Side Colloquium: Promoting Ethics Development in the Nonprofit Sector

Thursday, November 21 3:45 to 5:15pm

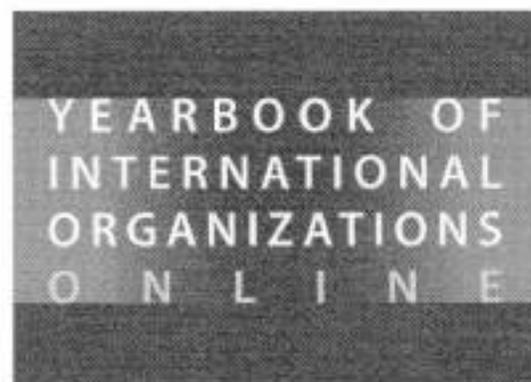
Room 22

# Yearbook of International Organizations

Edited by the **Union of International Associations**

## Online

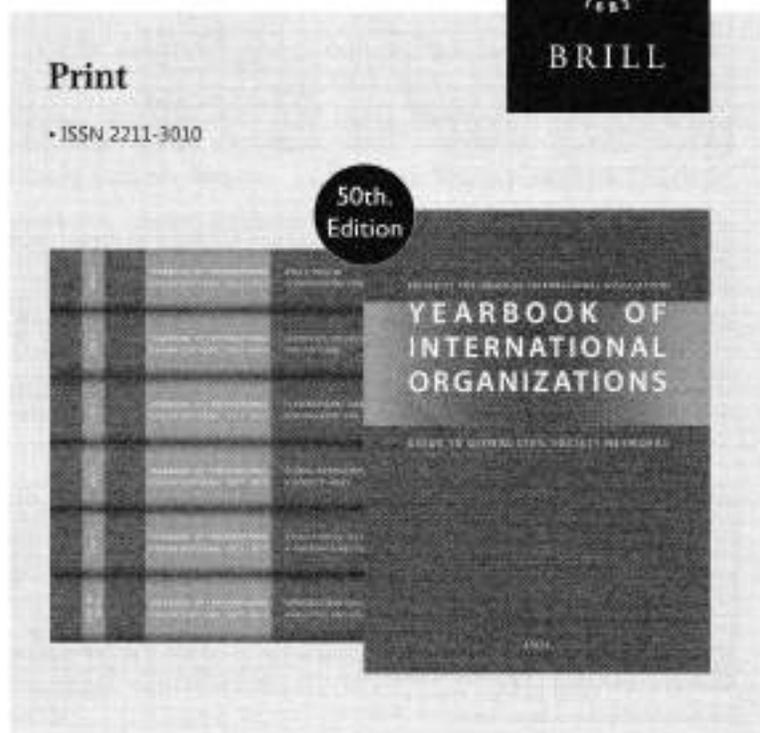
• E-ISSN 2211-2847



The Yearbook of International Organizations Online provides a comprehensive database of intergovernmental (IGOs) and international nongovernmental organizations (NGOs)

## Print

• ISSN 2211-3010



# The Power of

3 schools • 3 powerful programs  
= unrivaled nonprofit and philanthropic studies  
at Indiana University

We are the nation's top-ranked graduate program in nonprofit management and offer fast-growing and highly regarded undergraduate and graduate programs in nonprofit management and arts administration. Home also to SPEA Connect, our top-ranked online MPA program, and to campus and online certificates in nonprofit management.

[www.spea.indiana.edu](http://www.spea.indiana.edu)



**SCHOOL OF PUBLIC AND ENVIRONMENTAL AFFAIRS**

INDIANA UNIVERSITY  
Bloomington

IUPUI's urban campus in the state's capital is a unique learning lab for students who want to make a difference. Hundreds of nonprofit organizations – offering internships, mentors, and active learning opportunities – are right around the corner. SPEA IUPUI faculty and students have unmatched connections to the people and places where change happens first.

[www.spea.iupui.edu](http://www.spea.iupui.edu)



**SCHOOL OF PUBLIC AND ENVIRONMENTAL AFFAIRS**

INDIANA UNIVERSITY  
IUPUI

We are the first school in the nation that teaches the art, science, and culture of philanthropy – voluntary action for the public good. IU has long been a leader in philanthropy research, education, and training, and we draw on that expertise to educate the next generation of bachelor's, master's, and doctoral students – innovators who will create positive and lasting change.

[www.philanthropy.iupui.edu](http://www.philanthropy.iupui.edu)



**LILLY FAMILY SCHOOL OF PHILANTHROPY**

INDIANA UNIVERSITY  
IUPUI

# 3

## Our ARNOVA faculty:



Matt Baggetta



Angela Bies



Lisa Bingham



Jennifer Brass



Dwight Burlingame



Julia Carboni



Brian DeLong



Tyrone Freeman



Beth Gazley



Kirsten Grønbjerg



Chao Guo



Julie Hatcher



Paul Helmke



Catherine Herold



Les Lenkowsky



Laura Littlepage



Suzann Lupton



Al Lyons



Debra Mesch



Jill Nicholson-Crotty



Frank Nierzwicki



Una Osili



Jeff Paine



Jim Perry



David Reingold



Patrick Rooney



Michael Rushton



Adrian Sargeant



Genevieve Shaker



Jen Shang



Nan Stager



Eugene Tempel



Greg Witkowski



Joanna Woronkovic

# CONCURRENT SESSIONS BY TRACK

## Boards, Governance & Accountability

- Accountability and Online Disclosure  
Room 21 Thursday 8:15am
- Board Performance  
Room 22 Thursday 8:15am
- Managing Boards  
Room 22 Thursday 10:00am
- Governance Beyond the Board: Boundaries and Power in Nonprofits and Networks  
Room 22 Thursday 2:00pm
- VRADS/Values Section Light Side Colloquium: Promoting Ethics Development in the Nonprofit Sector  
Room 22 Thursday 3:45pm
- Accountability and Transparency  
Room 22 Friday 8:15am
- New Perspectives on Governance and Accountability  
Room 22 Friday 10:00am
- Perception vs. Reality: What Do we Know About Nonprofit Boards?  
Capital 3 Friday 10:00am
- Nonprofit Response to Accountability and Performance Pressures  
Room 22 Friday 2:00pm
- Stakeholders and Nonprofit Performance  
Room 21 Friday 3:45pm
- Critical Perspectives on Managerialism  
Room 22 Friday 3:45pm
- Power and Control in Nonprofit Governance  
Room 22 Saturday 8:15am
- Organizational Form: Implications for Governance and Accountability  
Room 22 Saturday 10:00am
- Collaboration & Network**
- Collaboration Across Institutional and International Contexts  
Room 26 Thursday 8:15 am
- Strategic Management in Inter-organizational Networking  
Room 25 Thursday 10:00 am
- Emerging Trends in Networks and Collaboration  
Room 26 Thursday 10:00 am
- Pracademic Colloquium: Intergenerational and Cross-sector Collaborations: Can We All Learn to Get Along?  
Room 26 Thursday 2:00 pm
- Networks, Collaboration, and Partnerships Within and Across Sectors  
Room 26 Thursday 3:45 pm

- Innovation at the Intersection of Multiple Sectors  
Room 26 Friday 8:15 am
- Partnerships in Care and Caring for Partnerships: Connecticut's Collaboration With Human Service Nonprofits  
Room 23 Friday 10:00 am
- Collaboration in International Contexts  
Room 26 Friday 10:00 am
- Networks and Collective Action in Policy Advocacy  
Room 26 Friday 2:00 pm
- Building Capacity through Collaboration  
Room 26 Friday 3:45 pm
- Overcoming Challenges in Collaborative Contexts  
Room 25 Friday 3:45 pm
- Nonprofits, Networks, and Psychological Sense of Community: Investigations into the Role and Relevance of Relational Connectedness  
Room 26 Saturday 8:15 am
- What Publishing in NPQ Can Do For Your Work and For Civil Society  
Room 11 Saturday 8:15 am
- Social Service Nonprofits in East Asian Countries  
Room 26 Saturday 10:00 am
- Community & Grassroots Organization / Secular & Faith-based**
- CGA Colloquium: Resilient Communities? The role of the grassroots in disaster response and recovery  
Room 12 Thursday 2:00 pm
- Collective/Collaborative Capacity I  
Room 21 Thursday 2:00 pm
- Collective/Collaborative Capacity II  
Room 21 Thursday 3:45 pm
- Contextual Factors Acting on NPs and Their Advocacy Activity  
Room 21 Friday 8:15 am
- Organizing without Structure, or, What Happens After the Event is Over?  
Room 21 Friday 10:00 am
- CGA Colloquium: Tensions in Collaboration: Approaches, Challenges, and Opportunities of Community and Grassroots Organizations  
Room 21 Friday 2:00 pm
- Organizations, Trust and Civic Participation  
Capital 1 Friday 3:45 pm
- Transnational and Emerging Strategies of Organizing, Engagement, and Advocacy  
Room 21 Saturday 10:00 am

## Effectiveness, Evaluation & Programs

### Evaluating Strategy and Performance

Room 24 Thursday 8:15 am

### The Relationship Between Performance Management and Nonprofit Outcomes

Room 25 Thursday 8:15 am

### Performance: Use, Credibility, and Perception

Capital 2 Thursday 10:00 am

### Hartford Public Library Immigrant Civic Engagement Project: Innovative approaches to community development in a challenging economy and changing society.

Room 24 Thursday 10:00 am

### VRADS Section Dark Side Colloquium: "How Philanthropy Can Go Wrong: Causes and Possible Remedies."

Room 25 Thursday 2:00 pm

### Nonprofit Capacity Building Programs: Responding to Recession. Offering Renewal?

Room 24 Thursday 2:00 pm

### Impact and Poverty Reduction in Social Enterprises

Room 24 Thursday 3:45 pm

### Approaches to Measuring Nonprofit Effectiveness

Room 24 Friday 8:15 am

### Nonprofits Across Sectors: Issues in Private, Public and Nonprofit Service Provision

Room 24 Friday 10:00 am

### Financial Outcomes and Operational Effectiveness in Nonprofits

Room 24 Friday 2:00 pm

### Community and Geographic Approaches to Service Delivery and Effectiveness

Room 24 Friday 3:45 pm

### Users' Voices: Challenging the Performance Agenda

Room 24 Saturday 8:15 am

### Neighborhood and Community Nonprofit Effectiveness

Room 21 Saturday 8:15 am

### Nonprofit Credentialing and Evaluation

Room 24 Saturday 10:00 am

## Innovation & Entrepreneurship

### A Refreshing Look at Hybrids

Room 23 Thursday 8:15 am

### The Promise of Social Entrepreneurship as a Field of Research

Room 23 Thursday 10:00 am

### SEES Colloquium: Advancing Social Entrepreneurship: Cases in Research and Experiential Learning

Room 23 Thursday 2:00 pm

### Critical and Frontier Issues in Social Entrepreneurship and Nonprofit Studies

Room 23 Thursday 3:45 pm

### International Perspective on Social Entrepreneurship

Room 23 Friday 8:15 am

### Social Investment and Venture Philanthropy

Room 23 Friday 2:00 pm

### Theoretical Issues in the Field of Social Entrepreneurship

Room 23 Friday 3:45 pm

### The Emergence of Social Entrepreneurship and Social Enterprise: What's a Nonprofit Program to Do?

Room 23 Saturday 8:15 am

### Antecedents and Consequences of Innovation and Entrepreneurship

Room 23 Saturday 10:00 am

## Management, Leadership & Strategy

### Leadership and its Consequences: Succession, Strategy, and Support

Room 17 Thursday 8:15 am

### Revenue Diversification, Revenue Concentration, and Nonprofit Finance

Room 21 Thursday 10:00 am

### Managing in Arts and Culture Nonprofits

Capital 2 Thursday 2:00 pm

### Religious Organizations as Actors in the Nonprofit Sector

Capital 3 Thursday 2:00 pm

### Sustainability, Professionalization, and Nonprofit Management

Capital 3 Thursday 3:45 pm

### Finances and Financial Health in Nonprofits

Room 25 Thursday 3:45 pm

### Management, Managerialism and Emerging Trends

Capital 2 Thursday 3:45 pm

### International NGOs, Accountability, and Job Satisfaction

Room 25 Friday 8:15 am

### Nonprofit (NGO) Management in an International Context

Capital 2 Friday 8:15 am

### Perspectives on Leadership and Mentoring in the Nonprofit Sector

Room 25 Friday 10:00 am

### Understanding and Measuring Capacity in the Nonprofit Sector

Room 25 Friday 2:00 pm

### Management, Turnover, and Organizational Outcomes

Capital 3 Friday 3:45 pm

### The Role of Sector in Management: Nonprofit, Business, Government

Room 13 Saturday 8:15 am

### Nonprofit Organizations and Organizational Uncertainty

Room 25 Saturday 8:15 am

## Philanthropy, Fundraising & Giving

### The Business of Philanthropy

Room 15 Thursday 8:15 am

Bequests and Estate Giving Room 16	Thursday	8:15 am	Blurred Distinctions: Charity, Government, and Private Enterprise Room 12	Friday	8:15 am
High Net Worth Philanthropy Internationally Room 15	Thursday	10:00 am	Ostroms, Nonprofits and Voluntary Action Room 17	Friday	8:15 am
Community Impacts on the Communities of Nonprofits Room 16	Thursday	10:00 am	Legal Changes Impacting Nonprofits Room 17	Friday	10:00 am
Fundraising Ratios: Antecedents and Consequences Room 15	Thursday	2:00 pm	Speaking Truth to Power: How Scholarly Associations Move Research Into Policymaking Room 12	Friday	10:00 am
Comparative Philanthropy Room 16	Thursday	2:00 pm	Regulatory Waves: Understanding and Predicting Local, National and International Intervention Policies in the Nonprofit Sector Room 17	Friday	2:00 pm
Cross-national differences in philanthropy: examples from three projects Room 16	Thursday	3:45 pm	The Evolution of Government-Nonprofit Relations Room 13	Friday	2:00 pm
Information Impacts on Giving Room 15	Thursday	3:45 pm	NEA Research: Art Works Room 27	Friday	3:45 pm
Evolutions in Funding Capital 1	Friday	8:15 am	Government - Nonprofit Relationships: Contracting Room 12	Friday	3:45 pm
The Multiple Facets of Philanthropy: the road travelled, the way ahead Room 15	Friday	8:15 am	Nonprofits in Times of Fiscal Stress Room 17	Saturday	8:15 am
Contexts and Their Impacts on Cues to Increase Giving Room 16	Friday	8:15 am	NGO Advocacy in International Settings Room 12	Saturday	8:15 am
Experimental Methods and the Study Giving Room 16	Friday	10:00 am	Policy's Influence on Nonprofits Room 12	Saturday	10:00 am
Giving Behavior and Education Room 15	Friday	2:00 pm			
Motivation to Give Room 15	Friday	3:45 pm	<b>Teaching &amp; Education</b>		
US Foundations—International Impacts Room 16	Friday	3:45 pm	Aligning Nonprofit Program Competencies and Course Content: Why and How to Start the Process Room 14	Thursday	8:15 am
High Net Worth Philanthropy in the U.S. Room 16	Saturday	8:15 am	Research Informed Curriculum Room 17	Thursday	10:00 am
Gender and Philanthropy Room 16	Saturday	10:00 am	Colloquia-Ways of Using Symbols: Embracing Cultural Competency Room 14	Thursday	10:00 am
			Issues and intersections of funding and governance for education Room 17	Thursday	2:00 pm
<b>Public Policy &amp; Law</b>			Community-Based Education Inside the Classroom Setting: Best Practices and Real Life Examples Room 14	Thursday	2:00 pm
Disaster Response: Exploring Regulatory and Legal Issues in the Sector arising in the Wake of Manmade and Natural Disasters Capital 3	Thursday	10:00 am	The Evolution of Nonprofit Scholarship Room 17	Thursday	3:45 pm
Critical Perspectives on Nonprofit/Voluntary Organizations, Volunteerism and Public Policy Room 12	Thursday	10:00 am	The Role of Education in Shaping Values Capital 2	Friday	10:00 am
Navigating the Nonprofit Legal Regime, or Gaming It? Capital 1	Thursday	3:45 pm	Downturn Survival: Are We Learning or Reacting Capital 1	Friday	10:00 am
Comparative Government - Nonprofit Relationships: Market Creation and Regulation Room 12	Thursday	3:45 pm	Building a Career in Academia—Balancing the Demands Room 15	Friday	10:00 a.m

Beyond the Best Place Debate: Insights into the Now and Next of our Field

Room 12 Friday 2:00 pm

Service Learning: Theory and Practice

Room 17 Friday 3:45 pm

Creating Student Engagement in Online Courses

Room 14 Friday 3:45 pm

The Challenges of Teaching Students about Nonprofit Boards of Directors

Room 17 Saturday 10:00 am

### The Conference Track - Recession, Renewal, Revolution?

Recession, Renewal, Revolution? Critical Perspectives on Big Questions in the Field

Capital 1 Thursday 8:15 am

A Very Special Relationship: The Changing Dynamics of Three Government-Dependent Subsectors

Room 11 Thursday 8:15 am

Positioning Nonprofit Organizations for Better Economic Conditions — A Creative Approach

Room 13 Thursday 8:15 am

Revolutionary/Exponential Growth of Our Global Interdisciplinary Research Field of Altruistics in the 21st Century: Causes and Future Prospects

Room 13 Thursday 10:00 am

Post-Socialist Eastern Europe: Third Sector Development and Change in Times of Crisis

Capital 1 Thursday 10:00 am

Economic and Professional Mobility During the Financial Crisis

Room 11 Thursday 10:00 am

TIBS Colloquium: "The Use of Policy Fields to Understand Complex Public-Private Service Delivery"

Room 11 Thursday 2:00 pm

Social Entrepreneurship and Innovation in Times of Turbulence

Room 13 Thursday 2:00 pm

Great Ideas for Hard Times: Moving the Nonprofit Advocacy Research to the Next Level

Room 11 Thursday 3:45 pm

Subsectoral Impact in Times of Recession

Room 13 Thursday 3:45 pm

The Nonprofit Sector & the Recession: Impact; Strategies, Limits to Growth?

Room 14 Thursday 3:45 pm

Nonprofit Human Services: Weathering the Financial Storms

Room 13 Friday 8:15 am

Holding their Own: The Great Recession's Impact on the Nonprofit Sector

Room 11 Friday 8:15 am

The Great Recession: What Really Happened to the Nonprofit Sector and Why?

Room 14 Friday 8:15 am

The Current Paradigm-Shift in Philanthropy: A Progress Report from the Field

Room 14 Friday 10:00 am

Managing In Times of Turbulence and Change

Room 11 Friday 10:00 am

Nonprofits and Financial Crisis: A Comparative Perspective

Room 13 Friday 10:00 am

Nonprofit-Government Relations in an Age of Turbulence: Co-production; Contracting-Out

Room 11 Friday 2:00 pm

Turbulences of Disasters, Nonprofits, & Donor Response

Room 14 Friday 2:00 pm

Recession Related Financial Issues Faced by Nonprofits

Capital 2 Friday 2:00 pm

TIBS Colloquium: Defining Our Boundaries by the Legal Definition: Implications for a Changing World of Research and Practice

Room 13 Friday 3:45 pm

Impact of Power, Diversity, and Legitimacy on Innovation Among Muslim and Arab Nonprofit Organizations During Times of Crisis and Transformation

Room 11 Friday 3:45 pm

Philanthropy and Associations in Times of "Crisis"

Room 11 Saturday 8:15 am

The Age of Turmoil: Global Civil Society and Voluntary Action

Room 14 Saturday 10:00 am

What Do Nonprofits Stand For? Renewing The Nonprofit Value Commitment

Room 13 Saturday 10:00 am

Turbulences as Opportunities: Strategic Messaging, Change, Resilience?

Room 25 Saturday 10:00 am

### Voluntarism & Volunteering

International Volunteering

Room 27 Thursday 8:15 am

The Relationship Between Volunteering and Paid Work

Room 27 Thursday 10:00 am

Issues in Volunteer Management

Room 27 Thursday 2:00 pm

Factors That Influence Volunteering

Room 27 Thursday 3:45 pm

Reflections on Reflexivity: The Researcher's 'Self' in Research About Voluntarism and Volunteering

Room 27 Friday 8:15 am

Volunteer Management Issues  
 Room 27 Friday 10:00 am

Motivations and Impact  
 Room 27 Friday 2:00 pm

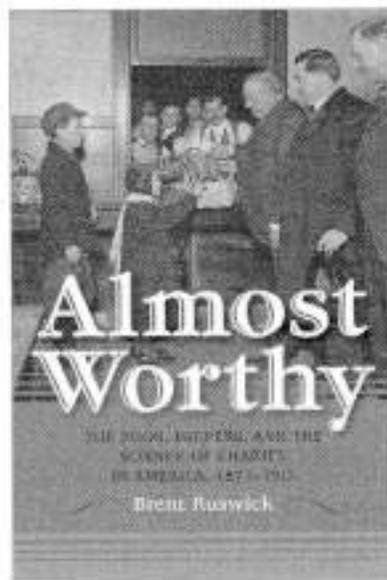
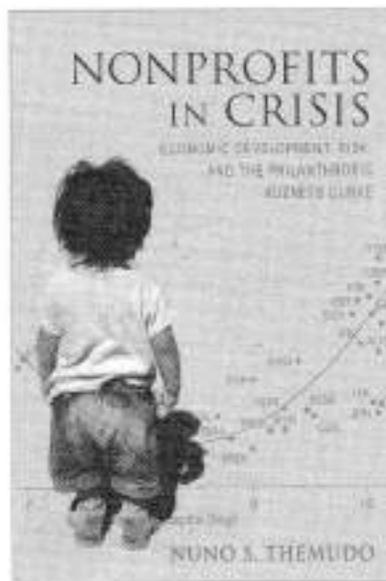
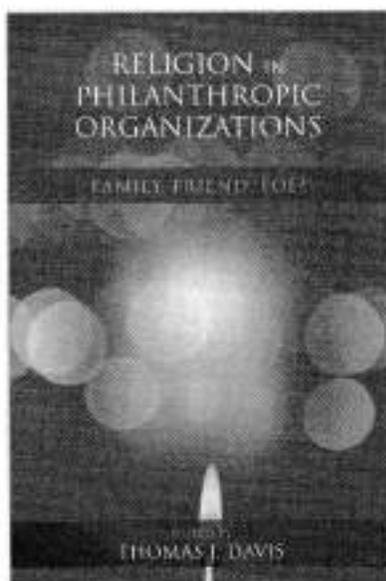
Older Adult Volunteering  
 Capital 2 Friday 3:45 pm

Pracademics Colloquium: Intergenerational Volunteering  
 Room 27 Saturday 8:15 am

The Impact of Sector and Place in Volunteering  
 Room 27 Saturday 10:00 am

## INDIANA UNIVERSITY PRESS **SERIES**

### *Philanthropic and Nonprofit Studies*



**Religion in Philanthropic Organizations**  
 FAMILY, FRIEND, FOE?  
 Edited by Thomas J. Davis  
 paper \$25.00 ebook \$21.99

**Nonprofits in Crisis**  
 ECONOMIC DEVELOPMENT,  
 RISK, AND THE PHILANTHROPIC  
 KUZNETS CURVE  
 Nuno S. Themudo  
 cloth \$40.00 ebook \$34.99

**Almost Worthy**  
 THE POOR, PAUPERS,  
 AND THE SCIENCE OF CHARITY  
 IN AMERICA, 1877-1917  
 Brent Ruswick  
 cloth \$37.00 ebook \$32.99

[iupress.indiana.edu](http://iupress.indiana.edu)  
 800-842-6796



INDIANA UNIVERSITY PRESS  
 OFFICE OF SCHOLARLY PUBLISHING

# JOIN NACC TODAY!

The Nonprofit Academic Centers Council joins ARNOVA in strengthening the nonprofit sector. NACC member institutions provide high-quality, practicable education to create the next generation of nonprofit leadership.

**DAILA SHIMEK, AICP, MPA**

Executive Director, Nonprofit Academic Centers Council  
[d.shimek@csuohio.edu](mailto:d.shimek@csuohio.edu)

N | A | C | C

Founded in 1991

<http://nonprofit-academic-centers-council.org>



REID AND RIEGE P.C.  
COUNSELLORS AT LAW

*Providing legal services to  
all types of nonprofit, healthcare and  
community-based organizations.*

---

**JOHN M. HORAK**

*Chair, Nonprofit Organizations Practice Area*

(860) 240-1077 • [jhorak@rrlawpc.com](mailto:jhorak@rrlawpc.com)

[www.rrlawpc.com](http://www.rrlawpc.com)

One Financial Plaza  
Hartford, CT 06103  
(860) 278-1150

234 Church Street  
New Haven, CT 06510  
(203) 777-8008

65 LaSalle Road  
West Hartford, CT 06107  
(860) 232-6565

# DETAILED CONFERENCE PROGRAM

For changes or additions since this printing see Addendum.

## WEDNESDAY, NOVEMBER 20

### 001. Doctoral Fellows Seminar

8:00 to 5:00 pm

Marriott Hartford: Conference Room 5

### 002. ICSEPA Palgrave Handbook Symposium

8:00 to 5:00 pm

Connecticut Convention Center: Room 26

### 004. ARNOVA Board Meeting

ARNOVA Annual Conference

12:00 to 5:30 pm

Marriott Hartford: Conference Room 7

### 005. Pre-Conference Workshop: Research Agendas to Impact Network Learning and Change: A Conversation between Scholarship and Philanthropy

1:00 to 4:00 pm

Marriott Hartford: Capital 2

### 006. Diversity Scholars & Leaders Professional Development Program

3:00 to 8:00 pm

Marriott Hartford: Capital 3

### 007. Teaching Section: Developing Comprehensive, Competency-based Curriculum for Nonprofit Management Programs

6:00 to 8:00 pm

Marriott Hartford: Capital 2

### 008. Journal of Nonprofit Education and Leadership Reception

8:00 to 10:00 pm

Marriott Hartford: Capital 1

### 010. ICSEPA Leaders Meeting

ARNOVA Annual Conference

9:00 to 10:00 pm

Marriott Hartford: Conference Room 7

## THURSDAY, NOVEMBER 21

### 011. NEW MEMBER ORIENTATION & BREAKFAST

7:00 to 8:00 am

Marriott Hartford: Capital 2 & 3

### 012. Publications Committee Meeting

7:00 to 8:00 am

Marriott Hartford: Conference Room 6

### 013. EXHIBITS OPEN

8:00 to 5:00 pm

Connecticut Convention Center: Ballroom BC Foyer

## THURSDAY, NOV. 21 8:15 AM 9:45 AM

### 014. Recession, Renewal, Revolution? Critical Perspectives on Big Questions in the Field

The Conference Track - Recession, Renewal, Revolution?

8:15 to 9:45 am

Marriott Hartford: Capital 1

#### Participants:

Is the World Really Becoming "American"? *John P. Casey, Baruch College - CUNY*

Tilting at Windmills?: Social Justice Philanthropy and Neoliberalism. *Courtney Jensen*

Critical Theory and the Nonprofit and Voluntary Sector: A Contemporary Appraisal. *Patricia Mooney Nickel, Virginia Tech*

#### Discussant and Chair:

*Billie Sandberg, Portland State University*

### 015. A Very Special Relationship: The Changing Dynamics of Three Government-Dependent Subsectors

The Conference Track - Recession, Renewal, Revolution?

8:15 to 9:45 am

Connecticut Convention Center: Room 11

#### Participants:

Understanding Context behind the Proliferation of Nonprofit Charter Schools: A Descriptive Analysis. *Jeremy Koulisch, The Urban Institute; Melissa S. Brown, Melissa S Brown Associates; Brice McKeever, Urban Institute*

Taking the Temperature of Community Health Centers. *Melissa S Brown, Melissa S Brown Associates; Tom Pollak, The Urban Institute; Brice McKeever, Urban Institute; Jeremy Koulisch, The Urban Institute*

Community Service Block Grants: Financial Trends among Nonprofit Grantees. *Nathan E Dietz, The Urban Institute; Brice McKeever, Urban Institute; Tom Pollak, The Urban Institute; Jeremy Koulisch, The Urban Institute*

#### Chair:

*Tom Pollak, The Urban Institute*

### 017. Inter- and Intra-Departmental Collaborations in Nonprofit and Philanthropic Studies: A Discussion of Possibilities and Problems

The Conference Track - Recession, Renewal, Revolution?

8:15 to 9:45 am

Connecticut Convention Center: Room 13

#### Presenters:

*Elaine Marie Lewis, University of San Diego*

*Tish Johnston, University of San Diego School of Business*

*Matthew Hale, Seton Hall University*

*Mary B. McDonald, University of San Diego*

#### Chair:

*Robert Donmoyer, Institute for Nonprofit Education and Research University of San Diego*

**018. Teaching Section Colloquium: Aligning Nonprofit Program Competencies and Course Content: Why and How to Start the Process**

Teaching &amp; Education

8:15 to 9:45 am

Connecticut Convention Center: Room 14

Presenters:

*Kathleen Hale*, Auburn University*Mary Ann Feldheim*, University of Central Florida*Matthew Hale*, Seton Hall University

Chair:

*Kathleen Hale*, Auburn University**019. The Business of Philanthropy**

Philanthropy, Fundraising &amp; Giving

8:15 to 9:45 am

Connecticut Convention Center: Room 15

Participants:

Exploring Corporate Philanthropy in a Global Context: An Analysis of Domestic and International Charitable Contributions by Fortune 500 Companies. *Xiaonan Kou*, Indiana University Lilly Family School of Philanthropy; *Una Osili*, Indiana University; *Stephen Carnagua*, Indiana University Purdue University IndianapolisGiving in Smart Ways: How does Industry Shape the Philanthropy of Giving Pledges? *Erzsebet Fazekas*, University of Albany, SUNYVenture Philanthropists: Sustained Capacity Builders or "Embellished" Funders? *Barbara Clemenson*; *Esther Alcaina*, None

Chair:

*Cathleen O. Erwin*, Auburn University**020. Bequests and Estate Giving**

Philanthropy, Fundraising &amp; Giving

8:15 to 9:45 am

Connecticut Convention Center: Room 16

Participants:

Leaving an Estate to Religious Institutions or Charity? Who Thinks It's Important? *Lili Wang*, Arizona State University; *Carlton Yoshioka*, Arizona State UniversityTesting Charitable Bequest Interventions. *Russell N. James*, Texas Tech University; *Claire Routley*The Role of Estate Tax in Charitable Bequests in the U.S. between 1954 and 2012. *Patrick Rooney*, School of Philanthropy; *Eugene R. Tempel*, IU Lilly Family School of Philanthropy; *Michal Kramarek*, Indiana University School of Philanthropy; *Amir Hayat*, Indiana University Purdue University Indianapolis

Chair:

*Itay Greenspan*, Hebrew University of Jerusalem**021. Leadership and its Consequences: Succession, Strategy, and Support**

Management, Leadership &amp; Strategy

8:15 to 9:45 am

Connecticut Convention Center: Room 17

Participants:

Nonprofit Leadership Succession: Use of External Interim Executives. *Jackie Eder-Van Hook*, Transition Management Consulting, Inc.Strategic Leadership of Nonprofits: A CEO Competency Modeling Study. *Xiao Lu Wang*, The University of Hong Kong-EXCEL3 Project; *Lois Lam*, Hong Kong Council of Social Service; *Wai-Fung Lam*, The University of Hong Kong; *Cecilia Chan*, HKU-HKJC EXCEL3 Project of Faculty of Social Sciences of The University of Hong Kong; *Terry Leung*, Hong Kong Council of Social Service; *Michele Wong*, The University of Hong Kong - ExCEL3 Project; *Elsie Chien*, The University of Hong Kong - ExCEL3 Project; *Kam Tong Lai*, Hong Kong Council of Social ServiceWhat Job Skills Are Needed for Promotion? An Exploratory Mixed Methods Study. *Shannon Graves*, University of Texas at Arlington; *Richard A. Hofer*, University of Texas at Arlington

Chair:

*Elizabeth A.M. Searing*, Georgia State University**022. Accountability and Online Disclosure**

Boards, Governance &amp; Accountability

8:15 to 9:45 am

Connecticut Convention Center: Room 21

Participants:

Online Disclosures by Nonprofits: Does Domestic Regulatory Structure Matter? *Elizabeth A. Bloodgood*, Concordia University; *Aseem Prakash*, University of WashingtonOnline Disclosure of Information by Nonprofits: Adoption of External Standards to Increase Transparency and Accountability. *Roderick L. Lee*, Penn State University; *Quintus Jett*, Rutgers UniversitySignaling Organizational Efficiency through Web Disclosure: A Signaling Theory Approach. *Marie Blouin*, Penn State Harrisburg; *Roderick L. Lee*, Penn State University

Chair:

*Peter P Hoontis*, Rutgers University - Newark**023. Board Performance**

Boards, Governance &amp; Accountability

8:15 to 9:45 am

Connecticut Convention Center: Room 22

Participants:

Exploring the Influence of Nonprofit Board Diversity

(Racial/Ethnic, Age, and Gender), Diversity Practices, and Inclusion Behaviors on Board Performance. *Ruth S. Bernstein, Pacific Lutheran University; Kathleen Buse, Case Western Reserve University; Diana Bilimoria, Case Western Reserve University*

Governance and Board Performance in U.S. Membership Associations. *Beth Gazley, Indiana University*

Self-Assessment of Nonprofit Organization Board Performance: Issues and Impacts from a Large Scale Longitudinal International Research Investigation. *Yvonne D. Harrison, University at Albany; Vic V. Murray*

Nonprofit Board Members Engagement in Strategic Thinking: Framing, Envisioning, Performance, and Risk. *William A. Brown, Texas A&M University; Roland J. Kushner, Muhlenberg College*

Chair:

**Angela L. Bies**, Indiana University Lilly Family School of Philanthropy

#### 024. A Refreshing Look at Hybrids

Innovation & Entrepreneurship

8:15 to 9:45 am

Connecticut Convention Center: Room 23

Participants:

Between Markets and Charity: Understanding the Hybridization of Social Good Provision. *Stefan Toepler, George Mason University*

Businesses for Society: Analysis of the Early Adopters of the Social Enterprise B-Corps. *Kate Cooney, Yale University School of Management*

Complements or Substitutes? B-Corporations, the Nonprofit Sector, and the Blurring Line between the Market and Philanthropy. *Stephanie Moulton, Ohio State University; Adam Eckerd, Virginia Tech*

Chair:

**Jennifer A. Wade-Berg**, Kennesaw State University

#### 025. Technology, Strategy, and Performance

Effectiveness, Evaluation & Programs

8:15 to 9:45 am

Connecticut Convention Center: Room 24

Participants:

SIMO: A Model to Describe the Relationships Between Nonprofit Organization Strategy, IT/Mission Alignment and Outcomes. *Kelly Ann Trusty, Western Michigan University*

So the Organization has a Social Network Presence, Now What? *Wanzhu Shi*

Speaking and Being Heard: How Advocacy Organizations Gain Attention in the Social Media

World. *Chao Guo, University of Pennsylvania; Gregory D. Saxton, University at Buffalo, SUNY*

#### 026. The Relationship between Performance Management and Nonprofit Outcomes

Effectiveness, Evaluation & Programs

8:15 to 9:45 am

Connecticut Convention Center: Room 25

Participants:

Not Everything That Can Be Counted Counts, And Not Everything That Counts Can Be Counted. *Cleopatra Grizzle, Rutgers University-Newark*

Reducing Summer Learning Loss: From Program Quality To Outcomes. *Alejandra Garcia Diaz Villamil, GVSU; Teri Behrens*

The "So What?" Question: The Value of Performance Data for Nonprofit Providers and Their Funders. *David A. Campbell, Department of Public Administration; Kristina Lambright*

What Factors Explain the Variation in the Use of Outcome Measures by Nonprofits? *Chongmyoung Lee*

Chair:

**Max Freund**, Claremont Graduate University

#### 027. Collaboration across Institutional and International Contexts

Collaboration & Networks

8:15 to 9:45 am

Connecticut Convention Center: Room 26

Participants:

A Collaborative Welfare Provision for Orphans: Implications for State-Society Relations in China. *Cheryl Hiu-Kwan Chui, The University of Hong Kong*

Government and Philanthropic Collaboration in Promoting US Cultural Diplomacy in Postwar Japan: Implications for Current US-Japan Cultural Diplomacy Policy. *Kazumi Noguchi, Kobe Women's University; Osamu Koike, Yokohama National University*

How and Why do Nonprofits and Businesses Collaborate without Monetary Considerations: Case Study on the Marketplace Project in Germany. *Meng-Han Ho, University of Heidelberg*

U.S. Private Foundations, Collaborative Philanthropy, and the Institutionalization of Higher Education in Africa: The Partnership for Higher Education In Africa (2000-2010). *Fabrice Jaumont, New York University*

**028. International Volunteering**

Voluntarism & Volunteering

8:15 to 9:45 am

Connecticut Convention Center: Room 27

Participants:

Host Country Staff Perceptions of International Volunteer Health Programs. *Judith Lasker, Lehigh University*

Motivations for Volunteering Internationally in Later Life. *Benjamin J. Lough, University of Illinois at Urbana-Champaign*

Volunteerism and Social Inclusion: How International Development Organizations Recruit and Retain Youth Volunteers. *Denise Bortree, Pennsylvania State University*

Corporate Volunteering and Welfare-state Traditions: An Explorative Study. *Johan Olof Hoenmark, Ersta Sköndal Högskola; Johan Von Essen, Ersta Sköndal University College*

Information in Nonprofit Organizations. *Shuyang Peng, Rutgers University- Newark; Peter P Hoontis, Rutgers University - Newark; Sanjay K. Pandey, Rutgers University- Newark*

Chair:

*Teresa Van Horn, University of San Diego*

**031. Disaster Response: Exploring Regulatory and Legal Issues in the Sector arising in the Wake of Manmade and Natural Disasters**

Public Policy & Law

10:00 to 11:30 am

Marriott Hartford: Capital 3

Presenters:

*Karen Gano, Office of the Attorney General*

*Mary A Beckman, Office of Attorney General Martha Coakley*

*Maggie Gunther Osborn, Connecticut Council for Philanthropy*

Chair:

*Cindy M Lott, National State Attorneys General Program*

Discussant:

*Cindy M Lott, National State Attorneys General Program*

**032. Economic and Professional Mobility during the Financial Crisis**

The Conference Track - Recession, Renewal, Revolution?

10:00 to 11:30 am

Connecticut Convention Center: Room 11

Participants:

Civic Engagement and Economic Mobility Among Low-Income Americans. *Jodi Benenson, Brandeis University*

Nonprofit Employee to Now What? Job Loss, Tenure, and Mobility during the Recent Recession. *Jaclyn Schede Piatak, University of North Carolina at Charlotte*

Big Cushion for the Great Recession: Net Assets Accumulation of Immigrant Nonprofit Organizations in a Decade of Economic Retrenchment. *C. K. Richard Hung, University of Massachusetts-Boston*

Chair:

*Vickie L. Edwards, University of Arkansas at Little Rock*

**033. Critical Perspectives on Nonprofit/Voluntary Organizations, Volunteerism and Public Policy**

Public Policy & Law

10:00 to 11:30 am

Connecticut Convention Center: Room 12

Participants:

Health Care Reform, Coordinated Care Organizations and the Process of Neoliberalization. *Billie Sandberg, Portland State University; Jill Rissi,*

**THURSDAY, NOV. 21 10:00 AM - 11:30 AM**

**029. Post-Socialist Eastern Europe: Third Sector Development and Change in Times of Crisis**

The Conference Track - Recession, Renewal, Revolution?

10:00 to 11:30 am

Marriott Hartford: Capital 1

Participants:

Professionalizing in Turbulent Times: Health-related NGOs in Croatia. *Ann P. Dill, Brown University; Sinisa Zrinscak, University of Zagreb, Croatia*

The Architecture of NGO Self-regulation: Designs for Changing Contexts. *Angela L. Bies, Indiana University Lilly Family School of Philanthropy*

The Institutional Logics of Aid. *Eric Martin, Bucknell*

The Third Sector's Resilience in the Face of Political Turbulence and Legislative Change. *Svetlana Krasynska, University of San Diego*

Chair:

*Agnes Kover, ELTE University*

**030. Performance: Use, Credibility, and Perception**

Effectiveness, Evaluation & Programs

10:00 to 11:30 am

Marriott Hartford: Capital 2

Participants:

Examining the 'Social Constructionist Paradigm' of Social Profit Effectiveness: The Impact of Leadership Group Cohesion on Effectiveness Evaluation. *Jurgen Willems, Hamburg University*

The Pedestal Effect: A Comparative Analysis of Stakeholder Perceptions of Nonprofit and For-profit Organizations in Crisis. *Giselle A. Auger, Duquesne University*

Understanding Political Use of Performance

*Portland State University*

The Discourse Ecology of Hydraulic Fracturing in New York State: Associations and their Storylines of Public Policy and Governance. *Jennifer Dodge, University at Albany*

A Market to Sell Experience: How Neo-liberal Volunteering Policies Trade on the Pressures of being Young. *Jon Dean, Sheffield Hallam University*

Discussant and Chair:

*Courtney Jensen, Georgia Southern*

**034. Revolutionary/Exponential Growth of Our Global Interdisciplinary Research Field of Altruistics in the 21st Century: Causes and Future Prospects**

The Conference Track - Recession, Renewal, Revolution?

10:00 to 11:30 am

*Connecticut Convention Center: Room 13*

Presenters:

*Peter Dobkin Hall, Baruch College - CUNY*

*Per Selle*

*Margaret E. Harris, Aston University*

*Lev Yakobson*

*David Horton Smith, Boston College*

Chair:

*David Horton Smith, Boston College*

**035. Colloquia-Ways of Using Symbols: Embracing Cultural Competency**

Teaching & Education

10:00 to 11:30 am

*Connecticut Convention Center: Room 14*

Presenters:

*Darlene Xiomara Rodriguez, Salem College*

*Jennifer A. Wade-Berg, Kennesaw State University*

Chair:

*Barbara A. Metelsky, North Carolina State University*

**036. High Net Worth Philanthropy Internationally**

Philanthropy, Fundraising & Giving

10:00 to 11:30 am

*Connecticut Convention Center: Room 15*

Participants:

Giving Patterns of Million Dollar Gifts for

International Development-An Empirical Test on U.S. Donor's Strategic Giving. *Yuan Tian, Indiana University-IUPUI; Una Osili, Indiana University*

Philanthropic Gifts and International Development:

Evidence from Million-dollar Gifts. *Una Osili,*

*Indiana University; Yannan Li, Indiana*

*University; Zachary Patterson, Indiana*

*University; Xiaonan Kou, Indiana University Lilly Family School of Philanthropy*

Richer Lives: Findings from a New Longitudinal

Study of UK Philanthropy. *Beth Breeze, University of Kent, UK*

Chair:

*Catherine Humphries Brown, University of Nebraska at Omaha*

**037. Community Impacts on the Communities of Nonprofits**

Philanthropy, Fundraising & Giving

10:00 to 11:30 am

*Connecticut Convention Center: Room 16*

Participants:

Boom Towns or Bane Towns: The Impacts of Significant Community Growth on the Nonprofit Sector. *Laurie E. Paarlberg, Texas A & M University; Rebecca Nesbit, University of Georgia; Richard Clerkin, Institute for Nonprofits NC State University; Robert Christensen, University of Georgia*

Local Philanthropy...Positioning Education Foundations within the Community. *Kandyce M Fernandez, Arizona State University*

The Impact of Economic Restructuring on Community Based Philanthropy: The Case of the United Way of America: 1990-2010. *Laurie E. Paarlberg, Texas A & M University; Takayuki Yoshioka, University of North Carolina Wilmington*

Government Funding of Nonprofits During Recessions: The American Recovery and Reinvestment Act's Impact on Revenue Volatility and Financial Health. *Danielle L. Vance, Duke University*

Chair:

*Alicia Schatteman, Northern Illinois University*

**038. Research Informed Curriculum**

Teaching & Education

10:00 to 11:30 am

*Connecticut Convention Center: Room 17*

Participants:

Enough about the State: Giving More Emphasis to Nonprofit and Corporate Perspectives in Teaching about Shared Governance. *Alan J. Abramson, George Mason University; Lehn M. Benjamin, George Mason University*

The Significance of Four Specific Teaching and Care Strategies for Student Success in Non-profit Management Programs. *Susan C Cruise, Texas Woman's University; Ronald L. Wade, University of North Texas*

The "Best Place" for Nonprofit Management Education: A Function of Intellectual, Organizational, and Real-World Dynamics. *Youngmi Lee, University of Southern California; David Suarez, University of Southern California*

Chair:

*Jeffrey Greim, Bay Path College*

**039. Revenue Diversification, Revenue Concentration, and Nonprofit Finance**

Management, Leadership & Strategy

10:00 to 11:30 am

Connecticut Convention Center: Room 21

Participants:

Accountants as Fundraisers: Implications of Using Paid Preparers for Form 990. *Mark A. Hager, Arizona State University; Lars Ward, Arizona State University*

Hirshman-Herfindahl Index and Nonprofit Revenue Concentration: A Question of Measurement and Effect. *Grace L. Chikoto, Helen Bader Institute for Nonprofit Management; Daniel Neely, Helen Bader Institute for Nonprofit Management; Qianhua Ling, Marquette University*

Revenue Diversification and Program Stability in Nonprofit Arts Organizations. *Mirae Kim, Rutgers University-Newark*

Chair:

*Karen A. Froelich, North Dakota State University*

**040. Managing Boards**

Boards, Governance & Accountability

10:00 to 11:30 am

Connecticut Convention Center: Room 22

Participants:

Adapting Existing Best Practices to Small Nonprofits. *Paul Bonfanti, Villanova University*

Avoiding Bored Boards: Understanding the Motives of Board Members. *Katrina Leigh Miller-Stevens, Old Dominion University; Kevin D. Ward, Seattle University*

Examining the Gap between what Nonprofit Executives Want from Their Boards and What They Get. *Kelly M. LeRoux, University of Illinois at Chicago; Julie Langer-McCarthy, University of Illinois at Chicago*

Chair:

*Jiahuan Lu, University of Maryland*

**041. The Promise of Social Entrepreneurship as a Field of Research**

Innovation & Entrepreneurship

10:00 to 11:30 am

Connecticut Convention Center: Room 23

Participants:

"Democratizing" Social Entrepreneurship: A Theoretical Approach. *John C. Ronquillo, DePaul University*

The Role of the Entrepreneur in the Social Enterprise Zoo. *Jesse Lecy, Andrew Young School of Policy Studies*

Social Entrepreneurship, Polycentricity, and Dispersed Knowledge. *Gordon E. Shockley,*

*Arizona State University; Peter M. Frank, Wingate University; Brendon Johnson*

Known Knowns, Known Unknowns and the Unknown Unknowns: Knightian Uncertainty and the Study of Social Entrepreneurship. *Fredrik O. Andersson, Helen Bader Institute for Nonprofit Management*

Chair:

*Fredrik O. Andersson, Helen Bader Institute for Nonprofit Management*

Discussant:

*Dennis Young, Andrew Young School of Policy Studies*

**042. Hartford Public Library Immigrant Civic Engagement Project: Innovative Approaches to Community Development in a Challenging Economy and Changing Society**

Effectiveness, Evaluation & Programs

10:00 to 11:30 am

Connecticut Convention Center: Room 24

Presenters:

*Kyle Barrette, University of Connecticut School of Social Work*

*Homa Naficy, Hartford Public Library*

*Richard Frieder, Hartford Public Library*

Chair:

*Rebecca Thomas, University of Connecticut School of Social Work*

**043. Strategic Management in Inter-organizational Networking**

Collaboration & Networks

10:00 to 11:30 am

Connecticut Convention Center: Room 25

Participants:

A Systems Approach to Strategy in Third Sector Organizations. *Ana M. Simaens, ISCTE-IUL Lisbon University Institute, Portugal / Tilburg University, The Netherlands; Nigel Roope, Vlerick Leuven Gent Management School*

Revisiting Agency Partnerships and Collaborations: Exploring Frontline Strategies. *Karabi C. Bezboruah, School of Urban and Public Affairs, University of Texas at Arlington*

Motivated to Adopt: Understanding Nonprofit Inter-Organizational Collaborations. *Sung-eun Kim, University at Albany; Yvonne D. Harrison, University at Albany*

Chair:

*Julia L Carboni, SPEA- IUPUI*

**044. Emerging Trends in Networks and Collaboration**

Collaboration & Networks

10:00 to 11:30 am

Connecticut Convention Center: Room 26

Participants:

Articulating Theories-in-Use of Partnership: A Framework for Strategic Planning, Evaluation, and Research. *Laurie S. Goldman, Tufts University*

Field Configuring Events as Catalysts for the Transformation of Nonprofit Networks. *Jennifer Ihm, Northwestern University; Michelle D Shumate, Northwestern University; Mary B. McDonald, University of San Diego; Elizabeth A. Castillo, University of San Diego*

Governing the Green Economy Movement: Understanding Emerging Alliances Around Urban Sustainability. *Laurie Nijaki, University of Michigan*

Using Social Network Analysis to Improve Collaboration: Lessons from the Initiative on the Future of Nursing. *Kimberly A. Fredericks, The Sage Colleges; Joanne G. Carman, University of North Carolina at Charlotte; Kathleen Kelly, The Sage Colleges; Sonya Hauser, The Sage Colleges*

Chair:

*Nicole Esparza, University of Southern California*

**045. The Relationship Between Volunteering and Paid Work**

Voluntarism & Volunteering

10:00 to 11:30 am

Connecticut Convention Center: Room 27

Participants:

Determinants of Replacement of Paid Labor by Volunteers: An analysis of the Organization, Sectoral, and Individual Level Factors. *Edward Farrell, University of Toronto; Antony Chum, University of Toronto; Jack J. Quarter, University of Toronto; Laurie I. Mook, Arizona State University*

You mean I Can Get Paid to Work Here? The Impact of Volunteering on Nonprofit Career Awareness. *Erin K. Nemenoff, The University of Memphis*

Volunteering to Enhance Employability: What is the Role of Contextual-level Precariousness? *Antony Chum, University of Toronto; Edward Farrell, University of Toronto; Jack J. Quarter, University of Toronto; Laurie I. Mook, Arizona State University; Sara Carpenter, University of Toronto*

Chair:

*Ashley Elizabeth Nickels, Rutgers University-Camden*

**046. OPENING LUNCH**

11:30 to 1:15 pm

Connecticut Convention Center: Ballroom B

**047. TIBS Section Membership Meeting**

12:30 to 1:45 pm

Connecticut Convention Center: Room 11

**048. CGAP Section Membership Meeting**

12:30 to 1:45 pm

Connecticut Convention Center: Room 12

**049. Teaching Section Membership Meeting**

12:30 to 1:45 pm

Connecticut Convention Center: Room 14

**050. SEES Section Membership Meeting**

12:30 to 1:45 pm

Connecticut Convention Center: Room 23

**051. The Values Section (VRADS) Membership Meeting**

12:30 to 1:45 pm

Connecticut Convention Center: Room 25

**052. Pracademics Section Membership Meeting**

12:30 to 1:45 pm

Connecticut Convention Center: Room 26

**THURSDAY, NOV. 21 2:00 PM - 3:30 PM**

**054. Managing in Arts and Culture Nonprofits**

Management, Leadership & Strategy

2:00 to 3:30 pm

Marriott Hartford: Capital 2

Participants:

Growing Up Nonprofit: A Coming of Age Story. *Jesse Lecy, Andrew Young School of Policy Studies; Elizabeth A.M. Searing, Georgia State University*

Seeking Common Ground: Assessing Concepts and Measures of Professionalization. *Amanda Janis, American University; Lewis Faulk*

Building Arts Facilities: Strategic Design and Community Engagement. *Peter Frumkin, University of Pennsylvania; Joanna Woronkiewicz, Indiana University-Bloomington*

Chair:

*Jennifer A. Taylor, James Madison University*

**055. Religious Organizations as Actors in the Nonprofit Sector**

Management, Leadership & Strategy

2:00 to 3:30 pm

Marriott Hartford: Capital 3

Participants:

Conceptual Model Building to Examine the Mediating Effect of Board Networks as a Strategy by Pastors to Sustain Small Congregations. *Durgesh Kumar, University of South Carolina-Columbia; Dennis Poole, O University of South Carolina*

Exploring Lived Experience of Nepali Speaking Immigrant Leaders in the US. *SP Kalaunee, Eastern University*

The Local Government Perspective of Megachurches and Extra-Role Behavior. *Ashley E. English, University of North Texas; Lisa A. Dicke, University of North Texas*

Chair:

*Brad Fulton, Duke University*

**056. TIBS Colloquium: "The Use of Policy Fields to Understand Complex Public-Private Service Delivery"**

The Conference Track - Recession, Renewal, Revolution?

2:00 to 3:30 pm

Connecticut Convention Center: Room 11

Presenters:

**Melissa Middleton Stone**, Humphrey School of Public Affairs University of Minnesota

**Jodi R. Sandfort**, University of Minnesota

**Steven Rathgeb Smith**, Syracuse University

**Stephanie Moulton**, Ohio State University

Chair:

**Wolfgang Bielefeld**

Discussant:

**Heather MacIndoe**, University of Massachusetts-Boston

**057. CGA Colloquium: Resilient Communities? The Role of the Grassroots in Disaster Response and Recovery**

Community & Grassroots Organization / Secular & Faith-based

2:00 to 3:30 pm

Connecticut Convention Center: Room 12

Presenters:

**Carl Milofsky**, Bucknell University

**Stephen Danley**, University of Pennsylvania

Chair:

**Erica L. Kohl-Arenas**, The New School

Discussant:

**Robert Fisher**, University of Connecticut

**058. Social Entrepreneurship and Innovation in Times of Turbulence**

The Conference Track - Recession, Renewal, Revolution?

2:00 to 3:30 pm

Connecticut Convention Center: Room 13

Participants:

Bringing Social Innovation to Scale: Co-Creating the Entrepreneurial Spark in Urban Communities.

*Jimeka Holloway, Case Western Reserve University*

Considering the Potential Downside of Social Responsibility: Examining Risk in Corporate Social Endeavors.

*Eva Witesman; Curtis Child, Brigham Young University; Patricia Bromley*

Social Impact Bonds: a critical examination of the field. *Andrew Clifford, Cass Business School, City University, London; Tobias Jung, Cass Business School*

Chair:

**Matthew Hale**, Seton Hall University

**059. Community-Based Education Inside the Classroom Setting: Best Practices and Real Life Examples**

Teaching & Education

2:00 to 3:30 pm

Connecticut Convention Center: Room 14

Presenters:

**Brenda K. Bushouse**, University of Massachusetts

**Heather L. Carpenter**, Grand Valley State University

Chair:

**Debra Baker Beck**, University of Wyoming

**060. Fundraising Ratios: Antecedents and Consequences**

Philanthropy, Fundraising & Giving

2:00 to 3:30 pm

Connecticut Convention Center: Room 15

Participants:

De-Standardizing Fundraising Ratios: Again, One Size Does Not Fit All. *Natalie J. Webb, Defense Resources Management Institute; Rikki Abzug, Ramapo College*

Examining Adoption of the Cultural Data Project (CDP) by Nonprofit Arts Organizations: a Resource Dependence Perspective. *Anna Bernadska, Great Cities Institute University of Illinois at Chicago*

Fundraising versus Foodraising: How can Emergency Food Programs Efficiently Feed the Hungry? *Bethany Slater, Rockefeller College of Public Affairs and Policy - University at Albany*

Chair:

**Teresa Van Horn**, University of San Diego

**061. Comparative Philanthropy**

Philanthropy, Fundraising & Giving

2:00 to 3:30 pm

Connecticut Convention Center: Room 16

Participants:

Environmental Philanthropy in Five Developed Countries: Is there Convergence among Young Donors? *Itay Greenspan, Hebrew University of Jerusalem; Tally Katz-Gerro, University of Haifa*

Generous People, Generous Nations: A Cross-national Study of Philanthropy. *Pamala Wiepking, Erasmus University; Femida Handy, University of Pennsylvania*

Million-Dollar Charitable Giving in a Cross-National Perspective. *Una Osili, Indiana University; Jacqueline E. Ackerman, Indiana University Lilly Family School of Philanthropy*

Chair:

**Beth Breeze**, University of Kent, UK

**062. Issues and Intersections of Funding and Governance for Education**

Teaching & Education

2:00 to 3:30 pm

Connecticut Convention Center: Room 17

Participants:

Comparing Governance Behavior on Non-Profit Charter School Boards and Public School Boards. *Michael Ford, University of Wisconsin-Oshkosh; Douglas M Ihrke, Helen Bader Institute for Nonprofit Management*

Strategic Positioning of Local Education Foundations.  
*Kandyce M Fernandez, Arizona State University*  
Early Childhood Advocacy and Legislative Climate.  
*Samuel A. Stephens, Center for Assessment & Policy Development*

**063. Collective/Collaborative Capacity I**

Community & Grassroots Organization / Secular & Faith-based

2:00 to 3:30 pm

Connecticut Convention Center: Room 21

Participants:

Influencing Policy and Systems Change: A Case Study of Orientations, Strategies, and Early Outcomes.  
*Robert Chaskin; Mikael Karlstrom, Chapin Hall at the University of Chicago*

The Collaboration Sweet Spot: A Conceptual Framework for Successful Cross-Sector Collaboration Performance and Social Innovation in Community-Focused Work. *Jennifer Madden*

The Political Capacity of Multi-organizational Alliances: The Organizational Structure, Function, and Impact of Grassroots Coalitions. *Margaret Post, Dartmouth College*

"Back at the Table": Non-Profits to the Rescue of Local Food Systems. *Ramon Borges-Mendez, Clark University*

Chair:

*Tania Haddad, AUB*

**064. Governance Beyond the Board: Boundaries and Power in Nonprofits and Networks**

Boards, Governance & Accountability

2:00 to 3:30 pm

Connecticut Convention Center: Room 22

Presenters:

*Chao Guo, University of Pennsylvania*

*David O. Renz, University of Missouri-Kansas City*

*Barbara A. Metelsky, North Carolina State University*

*Judy Freiwirth, Nonprofit Solutions Associates*

*Max Freund, Claremont Graduate University*

Chair:

*William A. Brown, Texas A&M University*

**065. SEES Colloquium: Advancing Social Entrepreneurship: Cases in Research and Experiential Learning**

Innovation & Entrepreneurship

2:00 to 3:30 pm

Connecticut Convention Center: Room 23

Presenters:

*James M. Mandiberg, Silberman School of Social Work at Hunter College*

*Jeffrey Greim, Bay Path College*

Chairs:

*John C. Ronquillo, DePaul University*

*Gordon E. Shockley, Arizona State University*

Discussant:

*Renee A. Irvin, University of Oregon*

**066. Nonprofit Capacity Building Programs: Responding to Recession. Offering Renewal?**

Effectiveness, Evaluation & Programs

2:00 to 3:30 pm

Connecticut Convention Center: Room 24

Participants:

University-Based Capacity Building Strategies and Services for Smaller Nonprofits. *Jill W. Sinha, Rutgers State U of NJ School of Social Work*

Building China's Nonprofit Leadership: Adapting Training Curriculum to Increase Knowledge and Action. *Andrew J Gernak, Rutgers, The State University of New Jersey; Katie Findley, Rutgers University; Chien-Chung Huang, Rutgers University; Doug Behan, Rutgers School of Social Work*

Capacity Building for What? Exploring a Multi-Level Framework for Understanding the Impact of Capacity Building Initiatives in Small Nonprofit Organizations. *Tara K. Bryan, University of Nebraska at Omaha*

Foundation-Funded Nonprofit Capacity Building Programs: A Systematic Review of Programmatic Purposes and Design. *Catherine Humphries Brown, University of Nebraska at Omaha*

**067. VRADS Section Dark Side Colloquium: "How Philanthropy Can Go Wrong: Causes and Possible Remedies."**

Effectiveness, Evaluation & Programs

2:00 to 3:30 pm

Connecticut Convention Center: Room 25

Presenters:

*Peter Christian Weber, Indiana School of Philanthropy at IUPUI*

*Ram A. Cnaan, University of Pennsylvania*

*Eleanor L. Brilliant, Rutgers University*

*David Horton Smith, Boston College*

*Samir R. Abu Rumman, Gulf Opinions Center for Polls and Statistics, MEDAD*

Chair:

*David Horton Smith, Boston College*

**068. Pracademics Colloquium: Intergenerational and Cross-sector Collaborations: Can We All Learn to Get Along?**

Collaboration & Networks

2:00 to 3:30 pm

Connecticut Convention Center: Room 26

Presenters:

*Sylvia Ramirez Benatti, University of the District of Columbia*

*Julianne Gassman, University of Northern Iowa*

Chair:

*Regan Harwell Schaffer, Pepperdine University*

**069. Issues in Volunteer Management**

Voluntarism & Volunteering

2:00 to 3:30 pm

Connecticut Convention Center: Room 27

Participants:

The Relationship between Volunteer Administration Characteristics and VRM Practices. *Sean E. Rogers, New Mexico State University; Kimerie S. Smith, University of New Mexico*

Volunteer Managers' Experiences in a Large Library System. *Rebecca Nesbit, University of Georgia; Robert Christensen, University of Georgia; Jeffrey L. Brudney, University of North Carolina Wilmington*

The Promise and Perils of Volgistics. *Mark A. Hager, Arizona State University; Kelly E. Proulx, Arizona State University; Denise A. Wittstock, Arizona State University*

Developing Volunteer Leaders: Let Their Intentions Guide the Way. *Janina M. Fuller, Ciris Consulting, LLC; Curtis R. Friedel, Virginia Tech*

Chair:

*Rebecca Nesbit, University of Georgia*

**THURSDAY, NOV. 21 3:45 PM - 5:15 PM**

**070. Navigating the Nonprofit Legal Regime, or Gaming It?**

Public Policy & Law

3:45 to 5:15 pm

Marriott Hartford: Capital 1

Participants:

State Charity Oversight: The Choice of Law Enforcer. *Evelyn Brody, Chicago-Kent College of Law*

Federalism and Nonprofit Law Enforcement. *Marion Fremont Smith, Harvard University*

Why Do Nonprofits Move Operations Offshore? *Norman I. Silber, Yale Law School*

The Effect of Nonprofit Governance on Donations: Evidence from the Revised Form 990. *Michelle Yetman, The University of California - Davis*

Chairs:

*Robert A. Katz, Indiana University Robert H. McKinney School of Law*

*Dana Brakman Reiser, Brooklyn Law School*

**071. Management, Managerialism and Emerging Trends**

Management, Leadership & Strategy

3:45 to 5:15 pm

Marriott Hartford: Capital 2

Participants:

A New Type of Management: The Rise of Specialist and Generalist Nonprofit Management Support Organizations. *Yusun Cho; Nicole Esparza, University of Southern California*

What Do We Mean by Managerialism? Reviewing Approaches to the Concept of Managerialism in the Study of Civil Society Organizations. *Johan Olof*

*Hvenmark, Ersta Sköndal Högskola*

What is the Relationship between Contextual Factors and Organizational Operations? A Case Study on a Korean-Serving Ethnic Organization. *Catherine Vu, New York University; Duy Nguyen, New York University*

Chair:

*Jaclyn Schede Piatak, University of North Carolina at Charlotte*

**072. Sustainability, Professionalization, and Nonprofit Management**

Management, Leadership & Strategy

3:45 to 5:15 pm

Marriott Hartford: Capital 3

Participants:

Revenue Diversification in Housing Nonprofits: To What Degree Does Mission Matter? *Jennifer Shea, San Francisco State University; Janey Q Wang, San Francisco State University*

Sustainability, Institutional Resilience, and the Intrinsic Value of the Arts. *Alisa Moldavanova, Wayne State University*

The Consequences of Professionalization and Rationalization: Changes in Funding Models among Nonprofit Organizations. *Hokyu Huang, University of New South Wales; David Suarez, University of Southern California*

The Great Recession and Sustainability of Arts Nonprofits in Arkansas. *Vickie L. Edwards, University of Arkansas at Little Rock; Joshua Miller, University of Arkansas at Little Rock*

Chair:

*Kelly Ann Trusty, Western Michigan University*

**074. Great Ideas for Hard Times: Moving the Nonprofit Advocacy Research to the Next Level**

The Conference Track - Recession, Renewal, Revolution?

3:45 to 5:15 pm

Connecticut Convention Center: Room 11

Participants:

Dilemmas of Nonprofit Advocacy: Lessons from Two Cases. *Richard A. Hofer, University of Texas at Arlington*

Once They Built It, Who Came? Nonprofit Advocacy Organizations and Government Transparency Programs. *John G. McNutt; Deborah A. Auger, University of Delaware; Jonathan B Justice, University of Delaware; David Carter, University of Delaware*

Lobbying through the Back-Door: How Nonprofit Leaders can Lobby for Change through Relationships with Government Contract Managers. *Lauren Miltenberger, Villanova University*

Social Media and Lobbying by Nonprofit Human Services Organizations: Perceptions of Nonprofit Leaders. *Lauri Goldkind, Graduate School of Social Service*

Chair:

**John G. McNutt**

**075. Comparative Government - Nonprofit Relationships: Market Creation and Regulation**

Public Policy & Law

3:45 to 5:15 pm

Connecticut Convention Center: Room 12

Participants:

The Legal Relationship Between the Charitable and Government Sectors in Saudi Arabia and the Impact of Regional Variables. *Omar Albarkati*

The Legalization of Volunteering in China: A Compromise Between the Changing State and a Developing Civil Society? *Ying XU, The Chinese University of Hong Kong*

The Relationship of "Tax-Exemption" and "Community Benefit Service" of Not-for-Profit Hospitals. *YiCheng Ho, National Chengchi University; Jenn-Shyong Kuo, National Taipei University*

Chair:

**Mark Sidel**, University of Wisconsin-Madison

**076. Subsectoral Impact in Times of Recession**

The Conference Track - Recession, Renewal, Revolution?

3:45 to 5:15 pm

Connecticut Convention Center: Room 13

Participants:

Can These Dry Bones Live?: Examining the Determinants of Church Mortality. *Nicholas Harvey, Georgia State University*

Millennial Arts and Culture Nonprofit Industries: Growth and Sustainability in the 21st Century. *Roland J. Kushner, Muhlenberg College*

The 2013 Congregational Economic Impact Study. *Melanie A. McKittrick, Indiana University Purdue University Indianapolis; Van C. Evans, Center on Philanthropy; Amir Hayat, Indiana University Purdue University Indianapolis; Grace Baranowski, Indiana University Purdue University Indianapolis; Jonathon Bergdoll, Indiana University Purdue University Indianapolis* The Nonprofit Performing Arts and the Good-News-Bad-News Business Cycle. *Charles M. Gray, University of St. Thomas*

Chair:

**Carrie Oelberger**, Stanford University

**077. The Nonprofit Sector & the Recession: Impact, Strategies, Limits to Growth?**

The Conference Track - Recession, Renewal, Revolution?

3:45 to 5:15 pm

Connecticut Convention Center: Room 14

Participants:

"You Left Me Just When I Needed You Most:" Non-Profits, Business Cycles and the Remaking of

the American Welfare State. *James DeFilippis, Rutgers University*

Bouncing Back or Stretched too Far? Nonprofits, Organizational Resilience, and Public Policy Development in Scotland. *Jenny Harrow, Cass Business School; Tobias Jung, Cass Business School*

Development and Sustainability of the Nonprofit Sector in Times of Economic Stress. *Qian Hu, University of Central Florida; Naim Kapucu, University of Central Florida*

The End is Nigh: Limits to Nonprofit Sector Growth. *Jesse Lecy, Andrew Young School of Policy Studies; Eric Chisholm, Georgia State University*

Chair:

**Kelly M. LeRoux**, University of Illinois at Chicago

**078. Information Impacts on Giving**

Philanthropy, Fundraising & Giving

3:45 to 5:15 pm

Connecticut Convention Center: Room 15

Participants:

Evaluating U. S. Nonprofit Hospital Web Sites for Fundraising Presence and Trends. *Cathleen O. Erwin, Auburn University*

Look Who's Crowding-out! *Rene Bekkers, VU University Amsterdam; Arjen De Wit, VU University Amsterdam*

The Effect of Social Information on Online Giving Behaviors. *Shusaku Sasaki, Osaka school of International Public Policy, Osaka University; Daigo Sato, JustGiving Japan Foundation*

The Impact of Employee Compensation and Financial Efficiency on Donor Contributions. *Wenli Yan, Virginia Commonwealth University; Margaret F. Sloan, James Madison University*

Chair:

**Atta A Ceesay**, Indiana University Foundation

**079. Cross-national Differences in Philanthropy: Examples from Three Projects**

Philanthropy, Fundraising & Giving

3:45 to 5:15 pm

Connecticut Convention Center: Room 16

Presenters:

**Debra J. Mesch**, Indiana University Purdue University Indianapolis

**Una Osili**, Indiana University

**Pamala Wiepking**, Erasmus University

Chair:

**Femida Handy**, University of Pennsylvania

**080. The Evolution of Nonprofit Scholarship**

Teaching & Education

3:45 to 5:15 pm

Connecticut Convention Center: Room 17

Participants:

Contemporary Nonprofit Scholarship: An Analysis

of Nonprofit Scholarly Journal Articles, 2006-2010. *Stephen K. Jackson, Rockefeller College, University at Albany*

Nonprofit Management Education within Macro Social Work Curricula: An Examination of the Offerings and Their Value Positions. *Andrew Schoeneman, Virginia Commonwealth University, School of Social Work; Christopher J Ward, Virginia Commonwealth University*

Professional Doctorate in Nonprofit Management and Philanthropy: Is There a Need? *Heather L. Carpenter, Grand Valley State University*

Intersecting Scholarship of Public Administration and Nonprofit/Voluntary Action: How Each Sector has Conceptualized the Other. *Dorothy Norris-Tyrrell, University of Central Florida; Jennifer Alexander, University of Texas, San Antonio*

Chair:

*Christina E. Mitchell, University of San Diego*

**081. Collective/Collaborative Capacity II**

Community & Grassroots Organization / Secular & Faith-based

3:45 to 5:15 pm

Connecticut Convention Center: Room 21

Participants:

Community Development and its Socioeconomic Impact in Latino Neighborhoods. *Reinaldo Rojas, University of Connecticut School of Social Work*

Fighting Back: A Stakeholder-Based Community Initiative Developed to Save a Crippled Community. *Angie B. Lindsey, University of Florida; Erica Odera, University of Florida; Tracy Irani, University of Florida*

Religious Congregations and Neighborhood Stability: A Case Study on Philadelphia, PA. *Spencer Clayton*  
Response Mechanisms and Local Capacity - Lessons from Israel's History. *Paula G. Kabalo, Ben Gurion University*

Chair:

*Karen A. Ford, James Madison University*

**082. VRADS/Values Section Light Side Colloquium: Promoting Ethics Development in the Nonprofit Sector**

Boards, Governance & Accountability

3:45 to 5:15 pm

Connecticut Convention Center: Room 22

Presenters:

*Ruth K Hansen, Indiana University*

*Edward L. Queen*

*Jeff Aulgur, Arkansas Tech University*

*Christopher Corbett*

Chair:

*Jeff Aulgur, Arkansas Tech University*

**083. Critical and Frontier Issues in Social Entrepreneurship and Nonprofit Studies**

Innovation & Entrepreneurship

3:45 to 5:15 pm

Connecticut Convention Center: Room 23

Participants:

Do Nonprofit Entrepreneurs Create more Value? *Scott Helm*

Failure Theories and the Nonprofit Sector. *Curtis Child, Brigham Young University; Eva Witesman*

Social Enterprises: A Cure or a Band-Aid for the Inequality that Ails Us? *Jeffrey Greim, Bay Path College; James Wilson, Bay Path College*

Chair:

*Rob C. Paton, The Open University*

**084. Impact and Poverty Reduction in Social Enterprises**

Effectiveness, Evaluation & Programs

3:45 to 5:15 pm

Connecticut Convention Center: Room 24

Participants:

Do Organizational Factors Influence the Outcome of Social Enterprise? *Sangmi Cho*

Social Purpose Enterprises for Marginalized Social Groups. *Andrea Nga Wai Chan; Sherida Ryan, University of Toronto; Jack J. Quarter, University of Toronto*

Understanding the Impact of Social Entrepreneurship: A Study of Faith-based Social Enterprises. *Min-Dong Paul Lee, Wheaton College; Steven Rundle, Biola University*

Mixed Methods and Civic Engagement: Qualitative and Participatory Contributions to an Asset-based Approach. *Allison Summers Stagg, Brandeis University; Jodi Benenson, Brandeis University*

**085. Finances and Financial Health in Nonprofits**

Management, Leadership & Strategy

3:45 to 5:15 pm

Connecticut Convention Center: Room 25

Participants:

An Exploration of the Environmental Effects on Nonprofit Financial Health. *Christopher Ramsey Prentice, University of North Carolina Wilmington*

The Determinants and Dynamics of Nonprofit Organizations' Income Portfolios. *Dennis Young, Andrew Young School of Policy Studies; Jung-In Soh, Andrew Young School of Policy Studies, Georgia State University*

The Development of a Nonprofit Marketing Orientation Scale. *Silke Boenigk, University of Hamburg; Walter Wymer; Mareike Moehlmann, University of Hamburg*

Thriving in Turbulent Economic Times: The Financial Health of Social Service Organizations, 2008-2010. *Al Kamienski; Ann Hicks, North Park University*

Chair:

**Thad D. Calabrese**, Robert F. Wagner Graduate School of Public Service, NYU

**086. Networks, Collaboration, and Partnerships Within and Across Sectors**

Collaboration & Networks

3:45 to 5:15 pm

Connecticut Convention Center: Room 26

Participants:

Collaborator Networks and Congregation-Based Social Service Provision. *Brad Fulton, Duke University*

Cross-sectoral Partnerships in Social Services: Research Findings and Implications for Policy. *Michal Almog-Bar, The Hebrew University of Jerusalem*

To Collaborate or Not to Collaborate: A Multi-theoretical Explanation for Collaboration among Child Welfare Nonprofits. *Robbie W. Robichau, Georgia Southern University*

Value Creation of Nonprofit-business Collaboration: Implications of Corporate Volunteering Programs. *Lonneke Rosa; Itamar Shachar, Department of Sociology, Ghent University; Lucas C.P.M. Meijs, Erasmus University Rotterdam; Lesley Hustinx, Ghent University*

Chair:

**Karabi C. Bezboruah**, School of Urban and Public Affairs, University of Texas at Arlington

**087. Factors That Influence Volunteering**

Voluntarism & Volunteering

3:45 to 5:15 pm

Connecticut Convention Center: Room 27

Participants:

Religious Beliefs and Volunteering across Various Faith Traditions. *Michal Kramarek, Indiana University School of Philanthropy*

The Effect of Being Asked to Volunteer on Volunteering Tasks and Domain of Volunteer Work. *Rebecca Nesbit, University of Georgia*

The Short Arm of the Job: Do Selection or Spillover Effects Explain the Relationship between Employment and Giving and Volunteering? *Christopher J. Einolf, DePaul University; Pamala Wiepking, Erasmus University*

What Determines Altruism Besides Demographics? The Relationship between Risk Preference and Volunteering. *Hsiang-Kai Dennis Dong, Arizona State University; Yen-Lin Lee, University of Georgia*

Chair:

**Margaret E. Harris**, Aston University

**088. OPENING PLENARY**

5:15 to 6:30 pm

Connecticut Convention Center: Ballroom C

**089. WELCOME RECEPTION**

6:30 to 7:30 pm

Connecticut Convention Center: Ballroom A

Light hor d'oeuvres and cash bar available.

**FRIDAY, NOVEMBER 22**

**090. MEMBERSHIP MEETING & BREAKFAST**

7:00 to 8:00 am

Connecticut Convention Center: Ballroom B

**091. EXHIBITS OPEN**

8:00 to 5:00 pm

Connecticut Convention Center: Ballroom BC Foyer

**092. POSTER SESSION**

8:00 to 10:00 am

Connecticut Convention Center: Ballroom BC Foyer

**092-1. Poster Session - The Conference Track**

Participants:

Beyond Isomorphism: The Birth and Development of China's First Community Foundation. *Lijun He, School of Philanthropy, Indiana University*

The Age of Innovation: The Plight of Nonprofits during Periods of Fiscal Constraints. *Atta A Ceesay, Indiana University Foundation; Mahako C. Etta, Rutgers University*

**092-2. Poster Session - Boards Governance & Accountability**

Participants:

Corporate Governance and the Sarbanes Oxley Law (SOX): Are Non-Profit Organizations adopting the SOX provisions? *Luz I. Gracia; Jos Noel Caraballo, University of Puerto Rico at Cayey*

Nonprofit Boards: A Stakeholder Perspective. *Denise Cumberland, Spalding University; Nathaniel Sean Wright, University of Louisville; Sharon A Kerrick, University of Louisville; Jason D'Mello, University of Louisville*

Evaluating Australia's Reform Proposals and What Australia Can Learn from the United Kingdom. *Kim Danielle Weinert, Bond University*

**092-3. Poster Session - Collaboration & Networks**

Participants:

Not-for-profit Perspective on Collaborative Networks of Watershed Living Perimeters in the Taichung Metropolitan Area. *Chiu Cheng Chen, Tunghai University*

The Development of a Holistic Conceptual Model to Capture the Value of Public, Nonprofit, and Private Sector Collaboration. *Mareike Moehlmann, University of Hamburg*

**092-4. Poster Session - Community & Grassroots Organization / Secular & Faith-based**

Participants:

Building the Capacity of Nonprofit Arts Organizations as an Important Partner of Civil Society. *Mirae*

*Kim, Rutgers University-Newark*

Community Healthcare Redefined: The Role of Grass-Roots Community Health Organizations and Outreach Workers in Education and Access. *Straso Jovanovski, Rutgers University - Camden*

Guatemala Since the Accords: The Movement to a Liberal Civil Society. *Mary B. McDonald, University of San Diego*

Roles of NGOs in Ex-Combatants' Reintegration. *Gracie Brownell, UT Arlington; Karabi C. Bezboruah, School of Urban and Public Affairs, University of Texas at Arlington; Basham Randall, UT Arlington*

The Revolutionary Characteristics of Mutual Aid Societies. *Michael Edward Hammer, University of Georgia / Tulsa Community College*

Speaking Truth to Power? Faith based Organizations and the Search for a New Constitution in Kenya. *Jacob Mwathi Mati, SWOP, Wits University*

#### **092-6. Poster Session - Management, Leadership & Strategy**

Participants:

Dynamic Relationships among Individual, Corporate, Foundation, and Government Giving. *Mirae Kim, Rutgers University-Newark*

Reducing or Increasing Poverty? Tensions Between the Motivations of Service and Profit of Microfinance Institutions in Central and Southeastern Michigan. *Miyoun Yoon, University of Michigan*

Thrift Stores Funding Food Pantries: A Win-Win Strategy for Nonprofits Serving the Poor? *Divya Wodon, Nonprofit Research Project; Naina Wodon, Nonprofit Research Project; Quentin Wodon, World Bank*

When "Talent" Becomes Executive Leadership: Competing Values and Dynamics in a Role Transition. *Wendy Reid, HEC Montreal*

#### **092-7. Poster Session - Innovation & Entrepreneurship**

Participants:

Concurrence, Confidence, or Conviction? Drivers of Institutional Choice of Non-profit Support Organizations. *Georg Von Schnurbein, O Centre for Philanthropy Studies Universitat Basel; Sibylle Studer, Centre for Philanthropy Studies Universitat Basel; Sara Sthlinger, University of Basel, Centre for Philanthropy Studies*

Indigenous Social Enterprise and the Case for Diverse Methods for Solving Wicked Problems. *Ushnish Sengupta*

No Shades of Grey and No Flash in the Pan: A Case Study of GreyMob, an Innovative Faith-Based

Social Enterprise. *Richard Clark, Indiana University School of Philanthropy*

Opening a New Nonprofit Thrift Store: Performance, Competition, Pricing, and Financial Sustainability. *Michael Bartscherer, Martha's Table; Divya Wodon, Nonprofit Research Project; Naina Wodon, Nonprofit Research Project; Quentin Wodon, World Bank*

Reimagining Jazz Music Presentation: From For-Profit Club to Nonprofit Society. *Stephen Bruce Preece, Wilfrid Laurier University*

Rhetorical Framing: Examining the Message Structure of Nonprofit Organizations on Twitter. *Giselle A. Auger, Duquesne University*

#### **092-8. Poster Session - Teaching & Education**

Participant:

The Impact of Service-Learning (S-L) in Nonprofit Management Graduate Programs and Pedagogy. *Yolanda J Cook, Mississippi State University*

#### **092-9. Poster Session - Voluntarism & Volunteering**

Participants:

New Challenges for the Cooperation between Third and Public Sector - The Federal Volunteer Service in Germany. *Rabea Ha, Hertie School of Governance; Annelie Beller, Centre for Social Investment / Heidelberg University*

Volunteer Attrition: Expectations, Experiences, and Socialization in Professional Associations. *Mike Niederpruem, Case Western Reserve University; Paul F. Salipante, Case Western Reserve University*

#### **092-11. Poster Session - Philanthropy, Fundraising & Giving**

Participants:

Concentration of Fundraising Reflected in the Philanthropy 400. *William Cleveland, Indiana University Purdue University Indianapolis*

Higher Education & Million-Dollar Gifts: Factors Affecting Large Gifts to Colleges & Universities. *Jacqueline E. Ackerman, Indiana University Lilly Family School of Philanthropy*

Not What I Expected: Diversification and Revenue in the INGO Sector. *Samuel Nickels, James Madison University; Julie Stern, James Madison University; Margaret F. Sloan, James Madison University*

Philanthropy as an Activator of Intangible Capital: An Innovative Strategy for Sustainability. *Elizabeth A. Castillo, University of San Diego*

Principles of Philanthropy. *Chenax B Seelarbokus, Kennesaw State University*

The Effect of Publicity on Charity: A Field Experiment of Image Motivation. *Dyana Mason, University of Southern California*

The Philanthropy of Carlos Slim: A Quantitative and Qualitative Assessment. *Michael D. Layton, Philanthropy and Civil Society Project - ITAM*

**FRIDAY, NOV. 22 8:15 AM - 9:45 AM**

**093. Evolutions in Funding**

Philanthropy, Fundraising & Giving

8:15 to 9:45 am

Marriott Hartford: Capital 1

Participants:

A New Paradigm in an Era of Uncertainty: Examining Foundation Support for Government Agencies during the Great Recession. *Kelly A. Krawczyk, Auburn University; Michelle Wooddell, Wayne State University*

Can Foundations Be Social Innovators? A Multiple Case Study Using an Ideal Type Approach. *Steffen Bethmann, Centre for Philanthropy Studies*

Nonprofit Funding Intermediaries. *Jennifer Shea, San Francisco State University; Lehn M. Benjamin, George Mason University*

Chair:

*Jasmine A. McGinnis Johnson, The George Washington University*

**094. Nonprofit (NGO) Management in an International Context**

Management, Leadership & Strategy

8:15 to 9:45 am

Marriott Hartford: Capital 2

Participants:

Comparison of Organizational Change in Transnational NGOs: Are NGOs Still Catching up with the Present or are They Anticipating the Future? *Tosca Maria Bruno-VanVijfeijken, Transnational NGO Initiative Syracuse University*

Foreign Aid as Public Management: Government Funding for Development NGOs. *David Suarez, University of Southern California; Mary Kay Gugerty, University of Washington*

Members, Managers, Membership Management and Institutional Work in Three Brazilian Associations. *Fernando do Amaral Nogueira; Mario Aquino Alves, FGV - SP; Nidhi Srinivas, New School*

Chair:

*Khaldoun AbouAssi, The Bush School of Government & Public Service*

**095. Holding their Own: The Great Recession's Impact on the Nonprofit Sector**

The Conference Track - Recession, Renewal, Revolution?

8:15 to 9:45 am

Connecticut Convention Center: Room II

Participants:

The Impact of the Great Recession on the Number

of Charities. *Melissa S Brown, Melissa S Brown Associates; Tom Pollak, The Urban Institute; Brice McKeever, Urban Institute*

Which Nonprofits Failed, and Why? A Multivariate Model of Organizational Survival. *Nathan E Dietz, The Urban Institute; Sarah Pettijohn, Ph.D. Candidate; Brice McKeever, Urban Institute*

Risky Responses to the Recession: Financial Strategies Adopted by Nonprofit Organizations. *Jeremy Koulisch, The Urban Institute; Nathan E Dietz, The Urban Institute*

Surviving the Recession: Economic Resiliency Among Nonprofit Organizations in Virginia. *Saunji D. Fyffe, The Urban Institute; Tom Pollak, The Urban Institute*

Chair:

*Tom Pollak, The Urban Institute*

**096. Blurred Distinctions: Charity, Government, and Private Enterprise**

Public Policy & Law

8:15 to 9:45 am

Connecticut Convention Center: Room 12

Participants:

Health Care, Government, and Charity: The Affordable Care Act and the Nonprofit Sector. *Robert A. Katz, Indiana University Robert H. McKinney School of Law*

Charity as a Form of Government. *Adam Parachin, University of Western Ontario*

Hunting Stag with FLY Paper: A Hybrid Financial Instrument for Social Enterprise. *Dana Brakman Reiser, Brooklyn Law School*

Chair:

*Evelyn Brody, Chicago-Kent College of Law*

**097. Nonprofit Human Services: Weathering the Financial Storms**

The Conference Track - Recession, Renewal, Revolution?

8:15 to 9:45 am

Connecticut Convention Center: Room 13

Participants:

Impact of Economic Crisis and Market Conditions on Nonprofit Service Providers in Substance Abuse Treatment. *Youngah You, University at Albany SUNY*

Mediating Influences of Market Structure and Position on How Human Service Nonprofits Respond to Fiscal Stress. *Shena R. Ashley, Syracuse University*

Policy Activity and the Ability to Weather Funding Shocks: The Case of Family Planning in Missouri. *Jill Nicholson-Crotty, Indiana University; Megan Schoor, University of Missouri-Columbia*

Privatization in Times of Recession: The Evolution of Public Housing Reforms. *Amy Khare*

Chair:

*Mark A. Hager*, Arizona State University**098. The Great Recession: What Really Happened to the Nonprofit Sector and Why?**

The Conference Track - Recession, Renewal, Revolution?

8:15 to 9:45 am

Connecticut Convention Center: Room 14

Participants:

- Giving during the "Great Recession." *Una Osili*, Indiana University; *Patrick Rooney*, Indiana University Lilly Family School of Philanthropy
- Nonprofit Employment during the "Great Recession." *Kirsten Gronbjerg*, Indiana University
- Volunteering during the "Great Recession." *Robert T. Grimm*, University of Maryland

Chair:

*Leslie Lenkowsky*, Indiana University

Discussant:

*Susan U. Raymond*, Executive Vice President of Changing Our World, Inc**099. The Multiple Facets of Philanthropy: The Road Travelled, the Way Ahead**

Philanthropy, Fundraising &amp; Giving

8:15 to 9:45 am

Connecticut Convention Center: Room 15

Presenters:

*Jenny Harrow*, Cass Business School  
*Susan D. Phillips*, Carleton University

Chair:

*Tobias Jung*, Cass Business School

Discussants:

*Oonagh Breen*, University College Dublin  
*Jacques Defourny*, Universit de Lige, Belgium  
*Sally Hibbert*, Nottingham University, UK  
*Debra J. Mesch*, Indiana University Purdue University Indianapolis  
*Steven Rathgeb Smith*, Syracuse University**100. Contexts and Their Impacts on Cues to Increase Giving**

Philanthropy, Fundraising &amp; Giving

8:15 to 9:45 am

Connecticut Convention Center: Room 16

Participants:

- Charitable Aid and Assistance in a Time of Disaster: Do Donor's Perception and Experience Matter? *Naoko Okuyama*, Kobe University; *Yu Ishida*, Akashi National College of Technology
- How Married Couples Make Charitable Giving Decisions. *Christopher J. Einolf*, DePaul University; *Katie C Brown*; *Hillary Kay Darville*, DePaul University School of Public Service
- What The Recession Wrought for Income, Wealth and Philanthropy: Findings from the Federal Reserve 2007/2009 Panel Study. *John J. Havens*,

*Boston College*; *Paul Schervish*, Boston College Center on Wealth and Philanthropy

Chair:

*Jeremy Philip Thornton*, Samford University**101. Ostroms, Nonprofits and Voluntary Action**

Public Policy &amp; Law

8:15 to 9:45 am

Connecticut Convention Center: Room 17

Participants:

- Nonprofits and Toll Goods: How the Nature of Goods Explains the Third Sector. *Eva Witesman*
- Using the Grammar of Institutions to Inform Nonprofit Studies. *Saba Siddiki*, Indiana University Purdue University Indianapolis; *Suzann W. Lupton*, Indiana University Purdue University Indianapolis; *Sara Chonaiw*, Indiana University Purdue University Indianapolis
- The Ostroms' Contribution to Nonprofit Studies: From Citation Analysis to Future Research Agenda. *Brent Neve*, University of Missouri-Kansas City; *Robert Christensen*, University of Georgia; *Brenda K. Bushouse*, University of Massachusetts

**102. Contextual Factors Acting on NPs and Their Advocacy Activity**

Community &amp; Grassroots Organization / Secular &amp; Faith-based

8:15 to 9:45 am

Connecticut Convention Center: Room 21

Participants:

- Examining Grassroots Empowerment-based Advocacy Actions among Nonprofit Human Service and Advocacy Organizations. *Margery C Saunders*, SUNY College at Brockport
- Explaining Worker Center Presence in 2011: A Cross Sectional Analysis. *Mindy Minyi Chen*, UCLA Department of Social Welfare
- Fight the Power: Nonprofit Organizations and Contentious Politics. *Sarah Gaby*, University of North Carolina, Chapel Hill; *Sally Morris*, University of North Carolina, Chapel Hill
- Foundations and CDC Capacity in Distressed Urban Communities. *Ashley Elizabeth Nickels*, Rutgers University-Camden; *Kirk A Leach*, Rutgers University

Chair:

*Melissa Tully*, University of Iowa**103. Accountability and Transparency**

Boards, Governance &amp; Accountability

8:15 to 9:45 am

Connecticut Convention Center: Room 22

Participants:

- An Analysis of the Relation between Nonprofit Organizations' Income Structure and Disclosures. *Eliya Onoe*, O-hara Graduate School of

*Accounting; Yuichiro Furuichi, Fukuyama University*

Charity Watchdogs: Improving Disaster Relief Efforts by Increasing Nonprofit Accountability. *Amber Myers, University of Central Florida; Dorothy Norris-Tirrell, University of Central Florida*

Large Sample Evidence of Nonprofit Audit Fees. *Thomas Z. Webb, Mississippi State University; Tammy Waymire, Northern Illinois University*

The Determinants of Information Disclosure by Foundations in China. *Lin Nie; Helen K. Liu, The University of Hong Kong*

Chair:

**Ruth S. Bernstein**, Pacific Lutheran University

#### 104. International Perspective on Social Entrepreneurship

Innovation & Entrepreneurship

8:15 to 9:45 am

Connecticut Convention Center: Room 23

Participants:

Entrepreneurial Orientation and Effectiveness in the Greek Nonprofit Sector: The Mediating Role of Organizational Learning. *Christina Giannopoulou, Athens University of Economics and Business*

Government-Driven Social Enterprise. *Hee Soum Jang, University of North Texas; Kyujin Jung, University of North Texas*

Social Entrepreneurship in Russia: Institutional Creativity versus Embeddedness. *Alexandra Moskovskaya, National Research University Higher School of Economics (HSE)*

#### 105. Approaches to Measuring Nonprofit Effectiveness

Effectiveness, Evaluation & Programs

8:15 to 9:45 am

Connecticut Convention Center: Room 24

Participants:

Measures of Organizational Effectiveness in Higher Education Institutions. *Claudia Petrescu, Eastern Michigan University; Peggy Liggitt, Eastern Michigan University*

The Conundrum of Knowing - Measuring Organizational Effectiveness in Nonprofit Capacity Building Programs. *Margaret Leigh Broxton, Texas A&M International University*

Understanding Nonprofit Performance: The Case of Nonprofit Nursing Homes. *Sarah L. Pettijohn, The Urban Institute*

Chair:

**David O. Renz**, University of Missouri-Kansas City

#### 106. International NGOs, Accountability, and Job Satisfaction

Management, Leadership & Strategy

8:15 to 9:45 am

Connecticut Convention Center: Room 25

Participants:

Antecedents of Work Life Balance among Expatriate Humanitarian Aid Workers. *Miranda Simone Visser, University of Groningen, The Netherlands; Liesbet - Heyse, University of Groningen; Vincenzo Bollettino, Harvard Humanitarian Initiative; Rafael Wittek, University of Groningen, The Netherlands; Melinda Mills, University of Groningen, The Netherlands*

Fulfilled or fed-up?: The Satisfaction and Well-being of International Aid Workers. *Carrie Oelberger, Stanford University*

When Accountability Kills: Alternative Accountability Mechanisms and NGO Demise. *Elizabeth A. Bloodgood, Concordia University*

Chair:

**Meng-Han Ho**, University of Heidelberg

#### 107. Innovation at the Intersection of Multiple Sectors

Collaboration & Networks

8:15 to 9:45 am

Connecticut Convention Center: Room 26

Participants:

Antecedents of Network Outcomes in a Disaster Context. *Isabella M. Nolte, Joachim Herz Stiftung*

Engaging Nonprofit and Faith-based Institutions in Public Health Emergency Preparedness. *Deborah A. Auger, University of Delaware*

Strategic Insights in Developing Cross-Sector Partnerships: Effective Corporate Social Responsibility Engagement. *John T. Long, University of South Carolina Upstate*

Chair:

**Qian Hu**, University of Central Florida

#### 108. Reflections on Reflexivity: The researcher's 'self' in research about voluntarism and volunteering

Voluntarism & Volunteering

8:15 to 9:45 am

Connecticut Convention Center: Room 27

Participants:

How Early Experiences of Voluntarism Impact Intellectual Approaches as an Academic Economist. *Natalie J. Webb, Defense Resources Management Institute*

Images and Impacts of Community. *Yvonne D. Harrison, University at Albany*

Nonprofit Theory v. Reality OR How I Learned to Live with the Iron Law of Oligarchy. *Susan M. Chambré, Baruch College - CUNY*

The Impact on My Research of My London Olympics Volunteering. *Margaret E. Harris, Aston University*

Chair:

**Dennis Poole**, O University of South Carolina

FRIDAY, NOV. 22, 10:00 AM - 11:30 AM

**109. Downturn Survival: Are We Learning or Reacting**

Teaching &amp; Education

10:00 to 11:30 am

Marriott Hartford: Capital 1

Presenters:

**Norman A. Dolch**, University of North Texas**Dennis Young**, Andrew Young School of Policy Studies

Chair:

**Ronald L. Wade**, University of North Texas

Discussants:

**Regan Harwell Schaffer**, Pepperdine University**Stephanie Krick**, University of Central Florida**Julianne Gassman**, University of Northern Iowa**Ann Marie Kinnell**, The University of Southern Mississippi**Susan C Cruise**, Texas Woman's University**SueAnn Strom**, Park University**Ronald L. Wade**, University of North Texas**110. The Role of Education in Shaping Values**

Teaching &amp; Education

10:00 to 11:30 am

Marriott Hartford: Capital 2

Participants:

Introducing Philanthropic Studies to the Undergraduate Education in the Communion State: Theories and Realities. **Lijun He**, School of Philanthropy, Indiana University; **Wolfgang Bielefeld**Neoliberalism and Service: A Call for Education in Altruism and Civic Engagement. **William W. Clohesy**, University of Northern IowaPublic Ethics and the Moral Hazards of Organizational Management. **Francis J. Schweigert**, Metropolitan State UniversityExtending the Classroom through University Sponsorship of AmeriCorps VISTA. **Thomas Bryer**, University of Central Florida

Chair:

**Leigh N. Hersey**, University of Memphis**111. Perception vs. Reality: What do we Know About Nonprofit Boards?**

Boards, Governance &amp; Accountability

10:00 to 11:30 am

Marriott Hartford: Capital 3

Presenters:

**Vernetta Walker**, BoardSource**Rosemary Tenuta**, BoardSource**112. Managing In Times of Turbulence and Change**

The Conference Track - Recession, Renewal, Revolution?

10:00 to 11:30 am

Connecticut Convention Center: Room 11

Participants:

Got Advocacy? The Importance of an Advocacy Strategy in an Age of Turbulence. **Jennifer Madden**

Renewal and Revolution or Reversal and Retraction:

A Regional Case Study of Northeast Pennsylvania.

**John Kraybill-Greggo**, East Stroudsburg University of Pennsylvania; **Alberto Cardelle**, East Stroudsburg University of Pennsylvania; **Daniel P Vitaletti**, East Stroudsburg University of PennsylvaniaSustaining Government/Nonprofit Initiatives During Political Transitions. **Jack Krauskopf**, Center for Nonprofit Strategy and Management

Chair:

**Alisa Moldavanova**, Wayne State University**113. Speaking Truth to Power: How Scholarly Associations Move Research Into Policymaking**

Public Policy &amp; Law

10:00 to 11:30 am

Connecticut Convention Center: Room 12

Chair:

**Alan J. Abramson**, George Mason University

Discussants:

**Steven Rathgeb Smith**, Syracuse University**Laurel McFarland**, Network of Schools of Public Policy, Affairs, and Administration (NASPAA)**Jody Fitzpatrick**, University of Colorado Denver & American Evaluation Association (AEA)**Angela Evans (invited)**, University of Texas at Austin and the Association of Public Policy Analysis and Management (APPAM)**114. Nonprofits and Financial Crisis: A Comparative Perspective**

The Conference Track - Recession, Renewal, Revolution?

10:00 to 11:30 am

Connecticut Convention Center: Room 13

Presenters:

**Karen A. Froelich**, North Dakota State University**Janelle Kerlin**, Andrew Young School of Policy Studies**Paul J. Nelson**, University of Pittsburgh

Chairs:

**Nuno S. Themudo**, University of Pittsburgh**Kevin P Kearns**, University of Pittsburgh**115. The Current Paradigm-Shift in Philanthropy: A Progress Report from the Field**

The Conference Track - Recession, Renewal, Revolution?

10:00 to 11:30 am

Connecticut Convention Center: Room 14

Presenters:

**George McCully**, Catalogue for Philanthropy**Marty Sulek**, Indiana University

Chair:

**Jon Van Til**, Rutgers University

Discussant:

**Angela M. Eikenberry**, University of Nebraska at Omaha**116. Building a Career in Academia - Balancing the Demands**

Teaching &amp; Education

10:00 to 11:30 am

Connecticut Convention Center: Room 15

Presenters:

- Brent Never**, University of Missouri-Kansas City
- Heather L. Carpenter**, Grand Valley State University
- Mark A. Hager**, Arizona State University

Chair:

- Brenda K. Bushouse**, University of Massachusetts

**117. Experimental Methods and the Study Giving**

Philanthropy, Fundraising & Giving

10:00 to 11:30 am

Connecticut Convention Center: Room 16

Participants:

- Acquiring the New Donor Motivating the Prior Giver: An Empirical Examination of Incentive-Based Strategies for Nonprofit Donors. *Sara Helms, Samford University; Timothy Diette, Washington & Lee University; Betsy Bugg Holloway, Samford University*
- Does Membership in a Public-service Club Make a Person More Generous? *Ellie Heng Qu, Indiana University Lilly Family School of Philanthropy; Richard Steinberg, Indiana University Purdue University Indianapolis*

Thank you for your time! Would You Mind Donating to our Cause? *Matthew Hortt, UNLV*

Voluntary Contributions to Salvation Army Red Kettle in Christmas Season: the Second Natural Field Experiment. *Chulhee Kang, Yonsei University; Jungkyoo Choi, Kyungbuk University; Sohyun Park, Yonsei University*

Chair:

- Paloma Raggo**, Carleton University

**118. Legal and Policy Issues Impacting Nonprofits**

Public Policy & Law

10:00 to 11:30 am

Connecticut Convention Center: Room 17

Participants:

- Borrowing for the Public Good: The Use of Tax-Exempt Debt by Charities. *Thad D. Calabrese, Robert F. Wagner Graduate School of Public Service, NYU; Todd Lantin Ely, University of Colorado Denver*
- Charitable (Anti)Trust: The Role of Antitrust Regulation in the Nonprofit Sector. *Elizabeth A.M. Searing, Georgia State University*
- Nonprofits and the Electoral Process in the United States: Tracing the New Landscape. *Erzsebet Fazekas, University of Albany, SUNY; Giacomo Calabria, Independent Scholar*
- A Framework for Understanding Nonprofit Providers within the Policy Process. *Rachel Krefetz Fyall, Indiana University - SPEA*

Chair:

- Kandyc M Fernandez**, Arizona State University

**119. Organizing without Structure, or, What Happens After the Event is Over?**

Community & Grassroots Organization / Secular & Faith-based

10:00 to 11:30 am

Connecticut Convention Center: Room 21

Presenters:

- Carl Milofsky**, Bucknell University
- Susan A. Ostrander**, Tufts University
- Mary Bernstein**, Department of Sociology, University of Connecticut
- Max O. Stephenson**, Virginia Tech

Chair:

- Howard Lune**

Discussant:

- Jo Anne Schneider**, George Washington University

**120. New Perspectives on Governance and Accountability**  
Boards, Governance & Accountability

10:00 to 11:30 am

Connecticut Convention Center: Room 22

Participants:

- Community Engagement Governance™: A New System-Wide Governance Approach for Community Impact: A Participatory Action Research Study. *Judy Freiwirth, Nonprofit Solutions Associates*
- Improving Nonprofit Board Governance: Participation & Performance. *Peter P Hoontis, Rutgers University - Newark*
- Respect, Reciprocity, and Interdependence: Hallmarks of Tribal Governance. *W. Alex Wesaw, Ohio University; Judy L. Millesen, Ohio University*
- Pinches of Practice: How Frontline Staff Experience and Resolve Conflicting Accountability Expectations in Nonprofits. *Lehn M. Benjamin, George Mason University*

Chair:

- Cristina Balboa**, Baruch College - CUNY

**121. Partnerships in Care and Caring for Partnerships: Connecticut's Collaboration with Human Service Nonprofits**

Collaboration & Networks

10:00 to 11:30 am

Connecticut Convention Center: Room 23

Presenters:

- John P. Casey**, Baruch College - CUNY
- Beth Bowsky**, National Council of Nonprofits
- Lauren Miltenberger**, Villanova University

Chair:

- Lauren Miltenberger**, Villanova University

**122. Nonprofits Across Sectors: Issues in Private, Public and Nonprofit Service Provision**

Effectiveness, Evaluation & Programs

10:00 to 11:30 am

Connecticut Convention Center: Room 24

Participants:

- Faith-inspired, Private Secular, and Public Schools in sub-Saharan Africa: Market Share, Reach to the Poor, Cost, and Satisfaction. *Quentin Wodon, World Bank*
- It's All About Performance: Does Public Funding Indicate Success for Arts Organizations? *Alicia*

*Schatteman, Northern Illinois University*

Market-based Income Strategies, Mission-based Objectives: Exploring the Relationship between Earned Income and Program Expenses for Nonprofit Arts Organizations. *Jamie Levine Daniel, Ohio State University (John Glenn School of Public Affairs)*

Chair:

*Marc Hardy, University of Notre Dame*

### 123. Perspectives on Leadership and Mentoring in the Nonprofit Sector

Management, Leadership & Strategy

10:00 to 11:30 am

Connecticut Convention Center: Room 25

Participants:

Leadership through Mentoring: An Analysis of 10 Years of Internships. *Lisa A. Dicke, University of North Texas; Hee Soun Jang, University of North Texas*

Transformational Leadership Among Nonprofit Executives: Does Experience Matter? *Jesus Neftali Valero, University of North Texas*

Nonprofit CEOs and Their Perspectives on Leadership Skills. *Kevin P. Kearns, University of Pittsburgh; Jonathan Livingston, University of Pittsburgh; Shelley Scherer, University of Pittsburgh; Lydia McShane, University of Pittsburgh*

Leadership in Turbulent Times: Are We Stuck with Having Leaders "Look like" Leaders? *Monika L. Hudson, University of San Francisco; Pier C. Rogers; Darlene X. Rodriguez*

Chair:

*Kunle Akingbola, Lakehead University*

### 124. Collaboration in International Contexts

Collaboration & Networks

10:00 to 11:30 am

Connecticut Convention Center: Room 26

Participants:

A Comparative Case Study of NGO Umbrella Organizations in Latin America. *Susan Appe, Binghamton University, SUNY*

Barriers in Collaborative Governance System-Empirical Findings in Hong Kong Urban Community Service Networks. *Helen K. Liu, The University of Hong Kong*

Learning and Knowledge Modes in NGOs Developed through International Partnerships: Taxonomy Developments from Four Case Studies in Transition Country Settings. *Mariana Bogdanova*

Managing Life in an "Iron Cage." *Pelle berg, Ersta Skndal University College; Johan Von Essen, Ersta Skndal University College*

Chair:

*Kun Huang, University of New Mexico*

### 125. Volunteer Management Issues

Voluntarism & Volunteering

10:00 to 11:30 am

Connecticut Convention Center: Room 27

Participants:

Effective Volunteer Coordination Needed: Some Multivariate Analyses on How the Valuation of the Volunteers' Unique Contribution Can Foster its Outcome. *Sibylle Studer, Centre for Philanthropy Studies Universitat Basel; Georg Von Schnurbein, O Centre for Philanthropy Studies Universitat Basel*

Episodic Volunteering: Determining Its Magnitude, Characteristics, and Implications for Volunteer Management. *Lucas C.P.M. Meijs, Erasmus University Rotterdam; Jeffrey L. Brudney, University of North Carolina Wilmington; Eva Anne van Baren*

Money Talks? Factors Affecting Volunteer Centers' Efficiency. *Jeffrey L. Brudney, University of North Carolina Wilmington; Dayoung An*

Playing Matchmaker: Exploring the Intersection of Volunteer Supply and Organizational Demand. *Sue Carter Kahl, University of San Diego; Laura Deitrick, Institute for Nonprofit Education and Research University of San Diego*

Chair:

*Mike Niederpruem, Case Western Reserve University*

### 125.5 AWARDS LUNCH

11:45 to 1:30 pm

Connecticut Convention Center: Ballroom B

### FRIDAY, NOV. 22, 2:00 PM - 3:30 PM

### 126. Recession Related Financial Issues Faced by Nonprofits

The Conference Track - Recession, Renewal, Revolution?

2:00 to 3:30 pm

Marriott Hartford: Capital 2

Presenters:

*Teresa D Harrison*

*Deborah A Carroll, University of Georgia*

*Thad D. Calabrese, Robert F. Wagner Graduate School of Public Service, NYU*

Chair:

*Dennis Young, Andrew Young School of Policy Studies*

### 127. Nonprofit-Government Relations in an Age of Turbulence: Co-production; Contracting-Out

The Conference Track - Recession, Renewal, Revolution?

2:00 to 3:30 pm

Connecticut Convention Center: Room 11

Participants:

Government-Nonprofit Relations and the Recession: Are Federal, State, or Local Governments Better Partners? *Jaclyn Schede Piatak, University of North Carolina at Charlotte; Sarah L. Pettijohn, The Urban Institute*

Maryland: A Working Model of Nonprofit and Government Collaboration. *Erwin de Leon, The Urban Institute; Sarah L. Pettijohn, The Urban Institute*

Nonprofit Managers as "Smart Partners:" Contracting Practices in an Age of Turbulence. *Judith R. Sidel, University of Albany, SUNY*

Chair:

*Jessica E. Sowa, UC Denver*

### 128. Beyond the Best Place Debate: Insights into the Now and Next of our Field

Teaching & Education

2:00 to 3:30 pm

Connecticut Convention Center: Room 12

Presenters:

*Robert F. Ashcraft, Arizona State University*

*Robert Donmoyer, Institute for Nonprofit Education and Research University of San Diego*

*Matthew Hale, Seton Hall University*

*Marcus Lam, Columbia University School of Social Work*

*Pier C. Rogers*

Chair:

*Patrick Rooney, School of Philanthropy*

### 129. The Evolution of Government-Nonprofit Relations

Public Policy & Law

2:00 to 3:30 pm

Connecticut Convention Center: Room 13

Participants:

Expanding State Regulation of Nonprofits A New York Case Study: Part II. *Christopher Corbett*

Revitalizing Nonprofits, Renewing New York State?

The New York State Nonprofit Revitalization Act and Implications for the Nonprofit Sector. *Stephen K. Jackson, Rockefeller College, University at Albany*

Are Nonprofit Antipoverty Organizations Located

Where They Are Needed? A Spatial Analysis of Census Tracts in Greater Hartford. *Jun Yan, University of Connecticut; Chao Guo, University of Pennsylvania; Laurie E. Paarlberg, Texas A & M University*

Nonprofit Organizations in Social Service Markets:

Examining the Interdependence between Government and Nonprofits. *Kristin Harlow, The Ohio State University*

Chair:

*Kim Danielle Weinert, Bond University*

### 130. Turbulences, Nonprofits, & Donor Response

The Conference Track - Recession, Renewal, Revolution?

2:00 to 3:30 pm

Connecticut Convention Center: Room 14

Participants:

Disaster Preparedness and Mitigation Strategies in Nonprofit Organizations: Does Prior Experience Influence Readiness? *Jeff Aulgur, Arkansas Tech University;*

*Sandy Smith, Arkansas Tech University; Steven Rowlen, Arkansas Tech University*

Non-profit Groups in Superstorm Sandy: Local Surge Capacity or Long Term Recovery? *Stephanie Hoopes Halpin, School of Public Affairs and Administration, Rutgers*

Predicting Variation in INGO Funding following Three External Events. *Janelle Kerlin, Andrew Young School of Policy Studies*

INGOs in Post-Mubarak Egypt: A Shift in US Soft Power Strategy? *Layla Saleh, University of Wisconsin-Milwaukee*

Chair:

*Quentin Wodon, World Bank*

### 131. Giving Behavior and Education

Philanthropy, Fundraising & Giving

2:00 to 3:30 pm

Connecticut Convention Center: Room 15

Participants:

Analyzing Effects of Religion & Religiosity on Giving Behavior. *Chulhee Kang, Yonsei University; Younghye Hur, Yonsei University; Younghoon Choi, Yonsei University*

Understanding Philanthropy Education in K-12 Schools.

*Amy Nichole Thayer, Indiana University Lilly Family School of Philanthropy; Ming Hu, Indiana University-Purdue University Indianapolis; Una O'Neil, Indiana University; Amir Hayat, Indiana University Purdue University Indianapolis*

Faculty and Staff Giving Culture and Strategies

Across Eight Campuses. *Brittany L Miller, Indiana University Foundation; Genevieve G Shaker, Indiana University-Purdue University Indianapolis; Victor M. H. Borden, Indiana University*

Chair:

*Georg Von Schnurbein, O Centre for Philanthropy Studies Universitat Basel*

### 133. Regulatory Waves: Understanding and Predicting Local, National and International Intervention Policies in the Nonprofit Sector

Public Policy & Law

2:00 to 3:30 pm

Connecticut Convention Center: Room 17

Presenters:

*Mark Sidel, University of Wisconsin-Madison*

*Adam Parachin, University of Western Ontario*

*Michael D. Layton, Philanthropy and Civil Society Project - ITAM*

*Steven Rathgeb Smith, Syracuse University*

Chair:

*Oonagh Breen, University College Dublin*

Discussants:

*Marion Fremont Smith, Harvard University*

*Putnam Barber, Nancy Bell Evans Center on Nonprofits & Philanthropy, University of Washington*

**134. CGA Colloquium: Tensions in Collaboration: Approaches, Challenges, and Opportunities of Community and Grassroots Organizations**

Community & Grassroots Organization / Secular & Faith-based

2:00 to 3:30 pm

Connecticut Convention Center: Room 21

Presenters:

- Catherine Wilson*, Villanova University  
*Katherine K. Chen*, The City College of New York and the Graduate Center, City University of New York  
*Angela M. Eikenberry*, University of Nebraska at Omaha  
*Beth Breeze*, University of Kent, UK  
*Hector R. Cordero-Guzman*, Baruch College-City University of New York

Chair:

*Catherine Wilson*, Villanova University

Discussant:

*David C. Campbell*, University of California, Davis

**135. Nonprofit Response to Accountability and Performance Pressures**

Boards, Governance & Accountability

2:00 to 3:30 pm

Connecticut Convention Center: Room 22

Participants:

- Governing Boards and Organizational Environments: Growing Complexities, Shifting Boundaries.  
*Francie L. Ostrower*, University of Texas at Austin;  
*Melissa Middleton Stone*, Humphrey School of Public Affairs University of Minnesota
- Relationships, Resources and the Legitimacy of NGOs: Reflexive, Coercive, and Normative Isomorphism in Shaping NGO Self-regulation. *Khalid Abou Assi*, The Bush School of Government & Public Service
- Strategic Responses of Nonprofit Organizations towards Performance Measurement Obligations.  
*Dorothea Greiling*, *Sandra Stoetzer*, Johannes Kepler University Linz, Institute for Public and Nonprofit Management
- With the Board's Approval: Consolidation, Growth, and Sustainability in the Local Nonprofit Sector After 2008. *Patricia Ellen Tweet*, St. John Fisher College Sociology Department

Chair:

*Marie Blouin*, Penn State Harrisburg

**136. Social Investment and Venture Philanthropy**

Innovation & Entrepreneurship

2:00 to 3:30 pm

Connecticut Convention Center: Room 23

Participants:

- Non-profits and International Pro-social Investment in Microfinance: Voluntary Organizations and Markets. *Paul J. Nelson*, University of Pittsburgh

Social Investment: the Institutionalisation of Competing Logics in New Forms of Nonprofit Finance. *Rob C. Paton*, The Open University

What Drives Venture Philanthropy Behaviors?: A Study about Interaction Effects of Entrepreneurial Orientation on Institutional Pressures. *Tamaki Onishi*, University of North Carolina at Greensboro; *Wolfgang Bielefeld*

Chair:

*Christina Giannopoulou*, Athens University of Economics and Business

**137. Financial Outcomes and Operational Effectiveness in Nonprofits**

Effectiveness, Evaluation & Programs

2:00 to 3:30 pm

Connecticut Convention Center: Room 24

Participants:

- An Analysis of the Solvency and Sustainability of Nonprofit Fiscal Sponsors. *William Hettinger*, University of Phoenix School of Advanced Studies
- Determining the Optimal Donation Acceptance Policy for Habitat for Humanity: The Economic Acceptance Quantity (EAQ) Model. *Robert Shearer*, Pepperdine University
- Nonprofit Financial Measures: What Do They Capture? *Christopher Ramsey Prentice*, University of North Carolina Wilmington

Chair:

*B. Kathleen Gallagher*, University of Colorado Denver

**138. Understanding and Measuring Capacity in the Nonprofit Sector**

Management, Leadership & Strategy

2:00 to 3:30 pm

Connecticut Convention Center: Room 25

Participants:

- Management Capacity Building for Nonprofits Providing Home and Community Based Elder Care Services: An Analysis of Florida's Aging Network. *Muthusami Kumaran*, University of Florida
- Nonprofit Capacity and Capacity Needs in Texas Nonprofits. *William A. Brown*, Texas A&M University; *Fredrik O. Andersson*, Helen Bader Institute for Nonprofit Management
- Organizational Capacity of Nonprofit Social Service Agencies. *Sharon Paynter*, East Carolina University; *Maureen Berner*, University of North Carolina, Chapel Hill
- Centralization in Nonprofit Organizations: Building Capacity or Destroying Distinctive Competencies? *Karen A. Froelich*, North Dakota State University

Chair:

*Jessica Word*, University of Nevada Las Vegas

**139. Networks and Collective Action in Policy Advocacy**

Collaboration &amp; Networks

2:00 to 3:30 pm

Connecticut Convention Center: Room 26

Participants:

Network Structures and Roles: How Nonprofits Influence Network Effectiveness? *Nicole Esparza, University of Southern California*

Networking for Policy Advocacy: A Comparative Study of Simmelian Ties, Relational Content, and Multiplexity in Two Service Delivery Networks. *Kun Huang, University of New Mexico; Bin Chen, City University of New York; Beilei Yang, Shanghai Tongji University; Shanshan Zou, Shanghai Tongji University*

Shared Policy Influence through the Networks? An Empirical Analysis of Two Social Service Networks in the U.S. *Jeongyoon Lee; R. Karl Rethemeyer, University at Albany SUNY*

Nonprofit Organization Participation Within and Across Collaborative Governance Arrangements. *Julia L. Carboni, SPEA-IUPUI; Saba Siddiki, Indiana University Purdue University Indianapolis; Akeem Sadiq, SPEA-IUPUI; Chris Koski, Reed College*

Chair:

**SP Kalaunee**, Eastern University**140. Motivations and Impact**

Voluntarism &amp; Volunteering

2:00 to 3:30 pm

Connecticut Convention Center: Room 27

Participants:

The Volunteering Motives of Immigrants as Compared to Native-Born. *Laurie I. Mook, Arizona State University; Femida Handy, University of Pennsylvania*

The Role of Professional Associations in Strengthening Civil Society through Membership Engagement. *Marina Saitgalina, University of North Texas; Lisa A. Dicke, University of North Texas*

Volunteer Motivations and Constraints among Undergraduates: Analysis of the Volunteer Function Inventory and Public Service Motivation Models. *Christopher Cody, North Carolina State University*

"Days" of Service: Is there Civic Learning in Short-term Experiences for College Student Volunteers? *Julie A. Hatcher, Indiana University*

Chair:

**Beth Gazley**, Indiana University

FRIDAY, NOV. 22, 3:45 PM - 5:15 PM

**141. Organizations, Trust and Civic Participation**

Community &amp; Grassroots Organization / Secular &amp; Faith-based

3:45 to 5:15 pm

*Marriott Hartford: Capital 1*

Participants:

Civic Engagement as a Component and Outcome of Direct Services for Formerly Homeless People with HIV/AIDS. *Samira Ali, University of Pennsylvania; Virginia Shubert, Shubert Botein Policy Associates; Megan Claire Stanton, University of Pennsylvania; Michael Clarke, Housing Works; Toorjo Ghose, University of Pennsylvania*

Expanding Repertoires: Trust and Civic Participation. *Brice McKeever, Urban Institute*

Why Do People Become Active in Their Communities? Community-level Factors in Political and Civic Engagement. *Susan A. Ostrander, Tufts University*

Chair:

**Bethany Slater**, Rockefeller College of Public Affairs and Policy - University at Albany**142. Older Adult Volunteering**

Voluntarism &amp; Volunteering

3:45 to 5:15 pm

*Marriott Hartford: Capital 2*

Participants:

Baby Boomers' Volunteering in South Korea: Comparison of Younger & Older Generations. *Chulhee Kang, Yonsei University; Kyounghye Lee, Yonsei University*

Good Genes Don't Need Good Deeds: Oxytocin Receptor Genes, Prosociality, and Mortality. *Sara Konrath, University of Michigan*

Older Adults Who Volunteer Have Lower Cardiovascular Risk Factors. *Sara Konrath, University of Michigan*

Reflexive Elements of Volunteering Among Older Adults - Finnish Retirement Migrants in Spain. *Henrietta Gralund, University of Helsinki; Jenni Spunri, University of Helsinki*

Chair:

**Yvonne D. Harrison**, University at Albany**143. Management, Turnover, and Organizational Outcomes**

Management, Leadership &amp; Strategy

3:45 to 5:15 pm

*Marriott Hartford: Capital 3*

Participants:

Making Networks Sustainable through Failure Management. *Junesoo Lee; Jeongyoon Lee*

Organizational Outcomes and Employee Management Practices. *Jessica Word, University of Nevada Las Vegas*

Together or Separate? The Meaning and Impact of Restructuring on Nonprofit Operations. *Claudia Petrescu, Eastern Michigan University; Laura J Pipis, American Red Cross; La Forice Nealy, American Red Cross Southeastern Michigan Region*

Voluntary Turnover and High Performance Work Systems in Small and Medium Nonprofits. *Sally C Selden, Lynchburg College; Jessica E. Sowa, UC Denver*

Chair:

**Megan Schoor**, University of Missouri-Columbia

**144. Impact of Power, Diversity, and Legitimacy on Innovation Among Muslim and Arab Nonprofit Organizations During Times of Crisis and Transformation**

The Conference Track - Recession, Renewal, Revolution?  
3:45 to 5:15 pm

*Connecticut Convention Center: Room 11*

Participants:

A Shift in Power? Civil Society Legislative Advocacy In Morocco. *Mounah Abdel-Samad, San Diego State University*

The Legitimacy of Philanthropic Foundations in Post-Revolution Egypt: Changing Perceptions and Implications for Grantmaking Strategies. *Catherine E. Herrold, Duke University*

Navigating Identity through Philanthropy during Crisis and Transformation: Legitimacy, Diversity, Power and Innovation in the Islamic Society of North American (ISNA). *Shariq Ahmed Siddiqui, ARNOVA*

Chair:

**Khalidoun Abou-Assi**, The Bush School of Government & Public Service

**145. Government - Nonprofit Relationships**

Public Policy & Law

3:45 to 5:15 pm

*Connecticut Convention Center: Room 12*

Participants:

Local Government Contracting with Nonprofit Organizations: Developing a Picture of the Patterns. *Sabrina Riles, University of Georgia*

Nonprofits and Government: Findings from the 2013 National Survey of Nonprofit Government Contracting and Grants. *Elizabeth T. Boris, The Urban Institute; Sarah L. Pettijohn, The Urban Institute; Erwin de Leon, The Urban Institute*

What Big Data Can Tell Us about Government Awards to the Nonprofit Sector: Using the FAADS. *Jesse Lecy, Andrew Young School of Policy Studies; Jeremy Philip Thornton, Samford University*

Coming Out of the Ideological Closet: Parsing Ideology from Partisanship and Understanding its Role in Nonprofits' Political Mobilization Activities. *Kelly M. LeRoux, University of Illinois at Chicago*

Chair:

**Michael D. Layton**, Philanthropy and Civil Society Project - ITAM

**146. TIBS Colloquium: Defining Our Boundaries by the Legal Definition: Implications for a Changing World of Research and Practice**

The Conference Track - Recession, Renewal, Revolution?  
3:45 to 5:15 pm

*Connecticut Convention Center: Room 13*

Presenters:

**Robert A. Katz**, Indiana University Robert H. McKinney School of Law

**Helen K. Liu**, The University of Hong Kong

**Brent Neiver**, University of Missouri-Kansas City

**Jon Van Til**, Rutgers University

Chair:

**Wenjue Knutsen**, Queen's University

Discussant:

**Dana Brakman Reiser**, Brooklyn Law School

**147. Creating Student Engagement in Online Courses**

Teaching & Education

3:45 to 5:15 pm

*Connecticut Convention Center: Room 14*

Presenters:

**Ronald Bruce House**, Nonprofit Management Simulations, Inc.

**Debra Baker Beck**, University of Wyoming

**Jeffrey Greim**, Bay Path College

**William Hettinger**, University of Phoenix School of Advanced Studies

Chair:

**William Hettinger**, University of Phoenix School of Advanced Studies

**148. Motivation to Give**

Philanthropy, Fundraising & Giving

3:45 to 5:15 pm

*Connecticut Convention Center: Room 15*

Participants:

Characteristics of American Households That Give to Charitable and Political Organizations. *Melanie A. McKittrick, Indiana University Purdue University Indianapolis; Jonathan J. Bergdoll, Indiana University School of Philanthropy; Amir Hayat, Indiana University Purdue University Indianapolis; Grace Baranowski, Indiana University Purdue University Indianapolis*

Relational Exchange in Nonprofits: The Role of Identity Salience and Relationship Satisfaction. *Jennifer A. Taylor, James Madison University; John B. Ford, Old Dominion University; Katrina Leigh Miller-Stevens, Old Dominion University*

Understanding Reasons for Not Giving as a Basis for Influencing Donors. *Andreas Chatzidakis, University of London Royal Holloway; Sally Hibbert, Nottingham University, UK; Heidi Winkhofer, University of Nottingham*

Chair:

**Sara Helms**, Sanford University

#### 149. US Foundations....International Impacts

Philanthropy, Fundraising & Giving

3:45 to 5:15 pm

Connecticut Convention Center: Room 16

Participants:

External Determinants of International Grantmaking by American Foundations. *Joannie Tremblay-Boire*

US Foundations in Brazil and the Funding of the Human Rights Field - Data and Trends from 2003 to 2012. *Fernando do Amaral Nogueira; Mario Aquino Alves, FGV - SP; Patricia Mendona, FGV - SP*

Illuminating the Black Box: Testing the Two-stage Competitive Process for Grants. *Lewis Faulk; Amanda Janis, American University; John Boyer, The MAXIMUS Foundation*

Philanthropic Professionalization: What Difference Does it Make? *Jasmine A. McGinnis Johnson, The George Washington University*

Chair:

**Morgen Johansen**

#### 150. Service Learning: Theory and Practice

Teaching & Education

3:45 to 5:15 pm

Connecticut Convention Center: Room 17

Participants:

Going Electronic: Online Instruction for College Students Studying Philanthropy (Part 2). *Sarah Nathan; Genevieve G Shaker, Indiana University-Purdue University Indianapolis; Elizabeth J. Dale, Indiana University Lilly Family School of Philanthropy*

Introducing the International Nonprofit Sector to Gifted High School Students: The Case of the Tennessee Governor's School for International Studies. *Leigh N. Hersey, University of Memphis*

Town & Gown Remix: Keep the Best, Reject the Rest, Create the Next. *David Bell, Savannah State University*

Using Nonprofit Service Learning to Develop Holistic Accountants: A Win-Win Proposition. *Michele A. Govekar, Ohio Northern University; Paul L. Govekar, Ohio Northern University*

Chair:

**Thomas Bryer**, University of Central Florida

#### 151. Stakeholders and Nonprofit Performance

Boards, Governance & Accountability

3:45 to 5:15 pm

Connecticut Convention Center: Room 21

Participants:

Accountability in Korean NPOs: Perceptions and Strategies of NPO Leaders. *Bokgyo Jonathan Jeong, University of Pittsburgh; Kevin P Kearns,*

*University of Pittsburgh*

Beyond Accountability Struggles: Challenges and Lessons Learned from 152 Transnational NGOs leaders. *Paloma Raggo, Carleton University*

Governance of Not-for-Profits is a FEE-for -All. *Matthew I Shea, West Chester University*

Managing Multiple Organizational Identities: Upward Accountability, Powerless Stakeholders and Mission Achievement. *Gerhard Speckbacher, WU Vienna; Marius Metz, WU Vienna; Pia Offenberger, WU Vienna*

Chair:

**Chao Guo**, University of Pennsylvania

#### 152. Critical Perspectives on Managerialism

Boards, Governance & Accountability

3:45 to 5:15 pm

Connecticut Convention Center: Room 22

Participants:

NGO Networks and the Diffusion of NGO Managerialism in Latin America. *Susan Appe, Binghamton University, SUNY*

SROI Analysis: Merits, Limitations and "Realistic Excellence". *Florentine Maier, WU Vienna University of Economics and Business; Reinhard Millner, WU Vienna; Christian Schober, WU Vienna University of Economics and Business; Ruth Simsa, WU Vienna University of Economics and Business*

Isn't there an App for that? A Case for Developing NME Education Programs that Move beyond 'Solutionism'. *Roseanne M. Mirabella, Seton Hall University*

Discussant and Chair:

**Johan Olaf Hvenmark**, Ersta Sköndal högskola

#### 153. Theoretical Issues in the Field of Social Entrepreneurship

Innovation & Entrepreneurship

3:45 to 5:15 pm

Connecticut Convention Center: Room 23

Participants:

Discourse and Institutional Entrepreneurship in Construction of Social Entrepreneurship Field. *Sevda Kilicalp*

Doing Well, Differently? A Comparison of Corporate Forms in Social Enterprise Start-ups. *Elizabeth A.M. Searing, Georgia State University*

Just Do It? Cognitions and Behaviors of Start-up Social Entrepreneurs. *Jessica Mattingly*

Social Entre/Intrapreneurship: An Economic Perspective. *Charles M. Gray, University of St. Thomas*

Chair:

**Monika L. Hudson**, University of San Francisco

**154. Community and Geographic Approaches to Service Delivery and Effectiveness**

Effectiveness, Evaluation &amp; Programs

3:45 to 5:15 pm

Connecticut Convention Center: Room 24

Participants:

Community Variation in Nonprofit Financial Capacity and Sustainability. *Marcus Lam, Columbia University School of Social Work; Lindsey M. McDougle, University of Pennsylvania*

Expectations and Experience: The Adoption and Use of Community Data Systems. *Robert L. Fischer, Case Western Reserve University; Jeffrey L. Brudney, University of North Carolina Wilmington*

The Impact of Population Characteristics on Nonprofit Demise in Georgia. *Jung-In Soh, Andrew Young School of Policy Studies, Georgia State University*

The Geographical Distribution of Nonprofit Human Service Organizations (NHSOs) and the Community Need for Social Services. *Hyeon Jong Kil, Center for Civil Society UCLA; Mindy Minyi Chen, UCLA Department of Social Welfare*

Chair:

*Renee A. Irvin, University of Oregon***155. Overcoming Challenges in Collaborative Contexts**

Collaboration &amp; Networks

3:45 to 5:15 pm

Connecticut Convention Center: Room 25

Participants:

Nonprofit Contractors under Performance-Based Service Contracting: Acquiescence or Defiance. *Jiahuan Lu, University of Maryland*

Nonprofit Contracting and Collaboration Decisions: Reaction to the Reality or Fear of the Future? *Marina Saitgalina, University of North Texas; Hee Soun Jang, University of North Texas*

Understanding Collaborative Persistence in Nonprofit-Government Partnerships. *Heather MacIndoe, University of Massachusetts-Boston*

Chair:

*Robbie W. Robichau, Georgia Southern University***156. Building Capacity Through Collaboration**

Collaboration &amp; Networks

3:45 to 5:15 pm

Connecticut Convention Center: Room 26

Participants:

Applying Cooperative Biological Theory to Nonprofit Networks. *Nathan Grasse; Kevin D. Ward, Seattle University*

Food Banks in Supply Chain Perspective: A Research Agenda. *Quintus Jett, Rutgers University; Jack Crumbly, Tuskegee University*

Organizational Determinants of Collaboration among Substance Abuse Treatment Providers. *Youngah You, University at Albany SUNY*

Strengthening Collaborative Organizational Networks

in Homeless Service Delivery. *Qian Hu, University of Central Florida*

Chair:

*Jill W. Sinha, Rutgers State U of NJ School of Social Work***157. NEA Research: Art Works**

Public Policy &amp; Law

3:45 to 5:15 pm

Connecticut Convention Center: Room 27

Participants:

Art Board Diversity and its Correlates. *Francie L. Ostrower, University of Texas at Austin*

Birth and Mortality Rates of Arts and Cultural Organizations, 1990-2010. *Nathan E Dietz, The Urban Institute; Melissa S Brown, Melissa S Brown Associates; Lawrence McGill, Foundation Center; Kiley Kerr Arroyo, Foundation Center; Jim Bildner, Harvard Kennedy School; Sarah Reibstein, Foundation Center*

Impact of the Arts on Individual Contributions to U.S. Civil Society. *Kelly M. LeRoux, University of Illinois at Chicago; Anna Bernadaska, Great Cities Institute University of Illinois at Chicago*

Chair:

*Melissa Menzer, NEA***158. IT & Communications Committee Meeting**

5:15 to 6:15 pm

Marriott Hartford: Conference Room 6

**RECEPTION**

6:00 - 8:00 pm

Connecticut's Old State House  
800 Main Street

*Connecticut's 1796 Old State House - the very spot where Connecticut's democracy was born. You'll learn about people who went from ordinary to history-making by standing up for what they believed. And when you're ready for a break, you can see a two-headed calf, Mark Twain's bicycle, and dozens of other pieces of Connecticut's amazing and eccentric history for you to enjoy. Light hor d'oeuvres and cash bar available. All are welcome to attend.*

**SATURDAY, NOVEMBER 23****159. EXHIBITS OPEN**

8:00 to 11:30 am

Connecticut Convention Center: Ballroom BC Foyer

**SATURDAY, NOV. 23 8:15 AM - 9:45 AM****159.5 What Publishing in NPQ Can Do for Your Work and for Civil Society**

Collaboration &amp; Networks

8:15 to 9:45 am

Connecticut Convention Center: Room 11

Presenters:

*Ruth McCambridge, The Nonprofit Quarterly*  
*Woods Bowman, School of Public Service, DePaul University*

*Judy L. Millesen*, Ohio University

Chair:

*Fredrik O. Andersson*, Helen Bader Institute for Nonprofit Management

#### 160. NGO Advocacy in International Settings

Public Policy & Law

8:15 to 9:45 am

Connecticut Convention Center: Room 12

Participants:

Advocacy and HIV/AIDS Policies in Developing Countries. *Xianting Li*, University of Missouri; *Jill Nicholson-Crotty*, Indiana University

Characterizing the Contours of NGO Advocacy: A Cross-national Comparison. *Anne Buffardi*, Oxfam International/University of Washington; *Robert Pekkanen*, University of Washington; *Steven Rathgeb Smith*, Syracuse University

Discourse Analyzes and Political Struggle Creating Changes in Nonprofit-Government Relationships: Analyzes of a Brazilian Episode. *Marcelo Marchesini da Costa*, SUNY Albany

NGOs as Brokers: Negotiating the Space Between High Risk Human Settlements and Government Relocation Policies. *Ralph S. Brower*; *Janet Dilling*, Florida State University; *Judith Cuadra*, Florida State University; *Malaika Samples*, Florida State University; *Zia Obaid*, University of Peshawar, Pakistan

Chair:

*Cristina Balboa*, Baruch College - CUNY

#### 161. The Role of Sector in Management: Nonprofit, Business, Government

Management, Leadership & Strategy

8:15 to 9:45 am

Connecticut Convention Center: Room 13

Participants:

Factors Influencing Job Choice among Chinese Students: For-profit, Nonprofit or Public Sector? *Marlene Walk*, University of Pennsylvania; *Xiaomin Yu*, Beijing Normal University; *Heike Schinnenburg*, University of Applied Sciences Osnabrück

For-Profit Leaders in the Nonprofit Sector: What Difference Does Sector Experience Make? *Darren Tune*, University of San Diego

Nonprofit Sector is Dead, Long Live the Nonprofit Sector! *Wenjue Knutsen*, Queen's University

Chair:

*Claudia Petrescu*, Eastern Michigan University

#### 162. Philanthropy and Associations in Times of "Crisis"

The Conference Track - Recession, Renewal, Revolution?

8:15 to 9:45 am

Connecticut Convention Center: Room 14

Participants:

German Political Clubs in World War One and the Limits of Tocquevillian Civil Society. *Peter Christian Weber*, Indiana School of Philanthropy at IUPUI

Great Depression as a Smokescreen: The Funding of the Indianapolis Symphony Orchestra by the Indianapolis Foundation, 1933-1945. *Marc Hardy*, University of Notre Dame

Impact of 9/11/2001 on Muslim American Philanthropy. *Shariq Ahmed Siddiqui*, ARNOVA

Philanthropy in Transition: German Unification 1989-90. *Gregory Witkowski*, Indiana University Lilly Family School of Philanthropy

#### 163. High Net Worth Philanthropy in the U.S.

Philanthropy, Fundraising & Giving

8:15 to 9:45 am

Connecticut Convention Center: Room 16

Participants:

High-Net-Worth Charitable Giving Trends in 2011. *Melanie A. McKittrick*, Indiana University Purdue University Indianapolis; *Amir Hayat*, Indiana University Purdue University Indianapolis; *Una Osili*, Indiana University; *Grace Baranowski*, Indiana University Purdue University Indianapolis; *Jonathon Bergdoll*, Indiana University Purdue University Indianapolis

It Matters to Ask Where the Dollars Come from: Source of Household Financial Resources and High Net Worth Philanthropy. *Xiaonan Kou*, Indiana University Lilly Family School of Philanthropy; *Sung-Ju Kim*, Monmouth University; *Ellie Heng Qu*, Indiana University Lilly Family School of Philanthropy

Million-Dollar Giving and Community Characteristics: *Una Osili*, Indiana University; *Jacqueline E. Ackerman*, Indiana University Lilly Family School of Philanthropy

Chair:

*Janet Greenlee*, University of Dayton

#### 164. Nonprofits in Times of Fiscal Stress

Public Policy & Law

8:15 to 9:45 am

Connecticut Convention Center: Room 17

Participants:

Making Ends Meet in the Arts: How Do Funding Approaches Contribute to Sustainability? *B. Kathleen Gallagher*, University of Colorado Denver

The Property Tax Exemption: A Case Study in Nonprofit / Municipal Conflict. *Kevin P. Kearns*, University of Pittsburgh

Which Nonprofits Should Be Subject to PILOTs and SILOTs? What Indiana Local Government Officials Think and What Explains Their Attitudes. *Kirsten Gronbjerg*, Indiana University; *Kellie McGiverin-Bohan*, Indiana University; *Lauren Dula*, SPEA, Indiana University

#### 165. Neighborhood and Community Nonprofit Effectiveness

Effectiveness, Evaluation & Programs

8:15 to 9:45 am

Connecticut Convention Center: Room 21

Participants:

- Cost Effectiveness of Food Pantries. *Divya Wodon, Nonprofit Research Project; Naina Wodon, Nonprofit Research Project; Quentin Wodon, World Bank*
- School-Based Philanthropy Education and Engagement in Indiana: A Pilot Study Evaluating Generation On Schools. *Amy Nichole Thayer, Indiana University Lilly Family School of Philanthropy; Ming Hu, Indiana University-Purdue University Indianapolis; Una Osili, Indiana University; Amir Hayat, Indiana University Purdue University Indianapolis*
- Tackling Neighborhood Blight: Assessing the Role of Community Based Development Organizations in Reducing Urban Poverty. *Nathaniel Sean Wright, University of Louisville*

#### 166. Power and Control in Nonprofit Governance

Boards, Governance & Accountability

8:15 to 9:45 am

Connecticut Convention Center: Room 22

Participants:

- Authority without Power: Volunteering on Advisory Boards in Nonprofit Organizations. *Peter P Hoontis, Rutgers University - Newark*
- Who Really Governs and How: Exploring the Role of the Dominant Coalition in Nonprofit Governance. *David O. Renz, University of Missouri-Kansas City; Fredrik O. Andersson, Helen Bader Institute for Nonprofit Management*
- Understanding Premature Exits in a Constituency Organized Nonprofit Board. *Christine W. Cugliari, High Point University; Terrell Hayes, High Point University*

#### 167. The Emergence of Social Entrepreneurship and Social Enterprise: What's a Nonprofit Program to Do?

Innovation & Entrepreneurship

8:15 to 9:45 am

Connecticut Convention Center: Room 23

Presenters:

- Jennifer Amanda Jones, University of San Diego*  
*Angela M. Eikenberry, University of Nebraska at Omaha*  
*Robert F. Ashcraft, Arizona State University*  
*Roseanne M. Mirabella, Seton Hall University*

Chair:

- Robert Donmoyer, Institute for Nonprofit Education and Research University of San Diego*

#### 168. Users' Voices: Challenging the Performance

Agenda

Effectiveness, Evaluation & Programs

8:15 to 9:45 am

Connecticut Convention Center: Room 24

Participants:

Co-determination: The Work of Frontline Staff in Nonprofits with Strong User Voice. *Lehn M. Benjamin, George Mason University; David C. Campbell, University of California, Davis*

Mental Health Peer Providers: Low-wage/low-influence Mirage or Revolution? *James M. Mandiberg, Silberman School of Social Work at Hunter College*

The Help-Seeker's Voice in Recovery from Substance Abuse. *Thomasina Borkman, George Mason University*

#### 169. Nonprofit Organizations and Organizational Uncertainty

Management, Leadership & Strategy

8:15 to 9:45 am

Connecticut Convention Center: Room 25

Participants:

- Board Dynamics and Nonprofit Executive Director Job Satisfaction in Nova Scotia and Wisconsin. *Douglas M Ihrke, Helen Bader Institute for Nonprofit Management; E. Grant MacDonald, Dalhousie University; Nathan Grasse*
- Project Management Management in Nonprofit Organizations. *Khalid AbouAssi, The Bush School of Government & Public Service*
- Stunted Growth or Viability? Nonprofit Health Organizations' Perception of Federal Government Support in an Era of Sequestration. *Megan Schoor, University of Missouri-Columbia*
- The Strategy of Ideology in Nonprofit Advocacy Organizations. *Dyana Mason, University of Southern California*

Chair:

- David G. Berlan, Florida State University*

#### 170. Nonprofits, Networks, and Psychological Sense of Community: Investigations into the Role and Relevance of Relational Connectedness

Collaboration & Networks

8:15 to 9:45 am

Connecticut Convention Center: Room 26

Participants:

- Networks within Networks: How Partnership Position within Community Networks Relates to Partnership Influence. *Branda Nowell, North Carolina State University; Zheng Yang, NC State University; Mary Hano, North Carolina State University*
- Networks as Community Resources: Understanding Member Motivations in Community Collaboratives. *Katherine Muthoni Ngaruiya, North Carolina State University; Anne Marie Izod, North Carolina State University*
- Sense of Community and Responsibility in Nonprofit Settings. *Neil Boyd, Bucknell University*

**171. Pracademics Section: Intergenerational Volunteering**

Voluntarism &amp; Volunteering

8:15 to 9:45 am

Connecticut Convention Center: Room 27

Presenter:

**Kenneth Culp**, University of Kentucky

Chair:

**Melissa A. Heinlein Storti**, Philadelphia VA Medical Center**SATURDAY, NOV. 23 10:00 AM - 11:30AM****173. Policy's Influence on Nonprofits**

Public Policy &amp; Law

10:00 to 11:30 am

Connecticut Convention Center: Room 12

Participants:

Going Digital & Mobile: Nonprofits, Governments & Civic Engagement. *Sherri Greenberg, LBJ School*Neoliberal Shifts, Feminist Responses: Challenges Facing Feminist Service Providers. *Lisa Boucher, York University*Revisiting Predictions of Estate Tax Reform. *Ruth K Hansen, Indiana University*When Good Intentions Go Wrong: Immunity under the Volunteer Protection Act. *Patricia Groble, Cleveland State University; Jeffrey L. Brudney, University of North Carolina Wilmington***174. What Do Nonprofits Stand For? Renewing The Nonprofit Value Commitment**

The Conference Track - Recession, Renewal, Revolution?

10:00 to 11:30 am

Connecticut Convention Center: Room 13

Presenters:

**Alan J. Abramson**, George Mason University**Peter Frumkin**, University of Pennsylvania

Chair:

**Lester Milton Salamon**, Johns Hopkins University**175. The Age of Turmoil: Global Civil Society and Voluntary Action**

The Conference Track - Recession, Renewal, Revolution?

10:00 to 11:30 am

Connecticut Convention Center: Room 14

Participants:

Dominica: A Case Study in Turbulence, Recession and Hope. *Karen A. Ford, James Madison University*On the Boundary between Civil Society and Political Party: Crises of Blurring and Hybridization in Two Hungarian Cases. *Jon Van Til, Rutgers University; Agnes Kover, ELTE University*Patrons of Democratization? Donors, Civil Society, and Egypt's Democratic Transition. *Catherine E. Herrold, Duke University*Studies of Contemporary Russian Civil Society: Critical Review. *Anna Leskinen, SOLES USD***176. Gender and Philanthropy**

Philanthropy, Fundraising &amp; Giving

10:00 to 11:30 am

Connecticut Convention Center: Room 16

Participants:

Gender, Giving, and Volunteering: Evidence from a Multinational Survey. *Matthew Richard Bennett, University of Oxford; Christopher J. Einolf, DePaul University; Pamela Wiepking, Erasmus University*A National Study of Giving and Marriage Patterns in Jewish and Non-Jewish Households. *Mark Ottoni-Wilhelm, Indiana University Purdue University Indianapolis; Debra J. Mesch, Indiana University Purdue University Indianapolis; Una Osili, Indiana University; Amir Hayat, Indiana University Purdue University Indianapolis*Charitable Giving by Boys and Girls. *Debra J. Mesch, Indiana University Purdue University Indianapolis; Amir Hayat, Indiana University Purdue University Indianapolis; Una Osili, Indiana University; Mark Ottoni-Wilhelm, Indiana University Purdue University Indianapolis*Women Giving Millions: Exploring the Landscape and Narratives of Women's Million-dollar Gifts. *Elizabeth J. Dale, Indiana University Lilly Family School of Philanthropy*

Chair:

**Debra J. Mesch**, Indiana University Purdue University Indianapolis**177. The Challenges of Teaching Students about Nonprofit Boards of Directors**

Teaching &amp; Education

10:00 to 11:30 am

Connecticut Convention Center: Room 17

Presenters:

**Judy L. Millesen**, Ohio University**Stephen R. Block**, School of Public Affairs**Kevin P. Kearns**, University of Pittsburgh

Chair:

**Stephen R. Block**, School of Public Affairs

Discussants:

**Stephen R. Block**, School of Public Affairs**Judy L. Millesen**, Ohio University**178. Transnational and Emerging Strategies of Organizing, Engagement, and Advocacy**

Community &amp; Grassroots Organization / Secular &amp; Faith-based

10:00 to 11:30 am

Connecticut Convention Center: Room 21

Participants:

Faith Based Organizations in the state of Lebanon.

*Tania Haddad, AUB*

Informality, Grassroots Democracy and Social Inclusion: Determining the Roles of NGOs in Deepening Democratic Praxis in Urban Informality. *Redento Bolivar Recio, DLSU Jesse M. Robredo Institute of Governance; Ralph S. Brower; Francisco Magno, De La Salle University*

Transnational Resurrection: The Fenian Movement Field. *Howard Lane*

World Health Organization vs. Civil Society Organizations: The Mental Health Gap and the Civil Society Gap. *Samuel Nickels, James Madison University; Victoria Aweadalla, James Madison University; Heather Rucker, James Madison University*

#### 179. Organizational Form: Implications for Governance and Accountability

Boards, Governance & Accountability

10:00 to 11:30 am

Connecticut Convention Center: Room 22

Participants:

Effective Governance of Hybrid Organizational Forms: The Case of Social Enterprises in Canada. *Agnes Meinhard, Ryerson University*

Socioeconomic Hybrid Organizations: Challenges of Governance and Accountability. *Alnoor Ebrahim, Harvard Business School; Julie Battilana, Harvard Business School; Johanna Mair, Professor*

Trade Associations in China: An Interest Intermediation Perspective. *XIAOYUN WANG, Indiana University Lilly Family School of Philanthropy*

#### 180. Antecedents and Consequences of Innovation and Entrepreneurship

Innovation & Entrepreneurship

10:00 to 11:30 am

Connecticut Convention Center: Room 23

Participants:

Assessing Information and Communication Technology (ICT) Adoption Decisions of Kenyan Nonprofit Organizations. *Melissa Tully, University of Iowa*

Social Entrepreneurs in a Nonprofit Context: A Panel Study of Personal and Situational Attributes. *Quintus Jett, Rutgers University; Weiwel Lin, Rutgers University; Gregg G. Van Ryzin, Rutgers University*

Superfluity in Times of Scarcity. Slack and the Mothers of Inventions in Civil Society Organizations (CSOs). *Johannes Sebastian Leitner, UAS bfi Vienna; Michael R. Meyer, WU Vienna*

When the Business is People: The Impact of A-Way Express Courier. *Kunle Akingbola, Lakehead University*

#### 181. Nonprofit Credentialing and Evaluation

Effectiveness, Evaluation & Programs

10:00 to 11:30 am

Connecticut Convention Center: Room 24

Participants:

Program Design of Voluntary Accountability Clubs. *Joannie Tremblay-Boire, Aseem Prakash, University of Washington; Mary Kay Gugerty, University of Washington*

Signals of Virtue: Who Uses Voluntary Transparency Programs? *Mary Kay Gugerty, University of Washington*

The Benefits of Credentialing Programs: An Examination through the Lens of Program Managers. *Mary Tschirhart, Institute for Nonprofits NC State University; Gary Travinin, Institute for Nonprofits NC State University*

Why Will We Ever Learn? Measurement and Evaluation in International Development NGOs. *George E. Mitchell, The City College of New York*

#### 182. Turbulences as Opportunitis: Strategic Messaging, Change, Reliance?

The Conference Track - Recession, Renewal, Revolution?

10:00 to 11:30 am

Connecticut Convention Center: Room 25

Participants:

Collaboration, Consolidation, & Innovation: How Nonprofit CEOs Adapt to Economic Crises. *Jennifer Amanda Jones, University of San Diego; Laura Deitrick, Institute for Nonprofit Education and Research University of San Diego*

The Shoe's on the Other Foot: Government Reliance on Private Philanthropy. *Beth Gazley, Indiana University*

What To Show, What Not To Show: Nonprofits and Strategic Message Framing in an Age of Turbulence. *Aya Okada, Doshisha University*

When Challenges are Opportunities: Financial Turmoil and Nonprofit Organizational Change. *David G. Berlan, Florida State University*

#### 183. Social Service Nonprofits in East Asian Countries

Collaboration & Networks

10:00 to 11:30 am

Connecticut Convention Center: Room 26

Participants:

From Increasing Similarity to a New Organizational Form: Nonprofit and For-profit Human Service Organizations. *Yuko Suda*

Dissolution of Nonprofit Alliances in China: Typology and Determinants. *Ming Hu; Chao Guo, University of Pennsylvania*

Korean Nonprofits under the Voucher System: Determinants of Market Share in Social Services. *Sunae Kwon, Busanjin-Gu Welfare Center for the*

*Disabled and Elder, South Korea; Baorong Guo, University of Missouri-St. Louis*

**184. The Impact of Sector and Place in Volunteering**

Voluntarism & Volunteering

10:00 to 11:30 am

Connecticut Convention Center: Room 27

Participants:

Being All Things to All People: Developing Motivation and Culture for Engaging Citizens in the Work of Government. *Alisha A. Lund-Chaix, Lund-Chaix Consulting; Neil Schulman, Neil Schulman Consulting; Debra Fife, Tualatin Hills Park & Recreation District; Katrina Norvell, Providence College*

Does Public Service Motivation Influence Sector Differences in Volunteering? *Hyung-Hoon Kim*

The Geography of Opportunity: Exploring Local Variation in Voluntary Participation. *Lindsey M. McDougle, University of Pennsylvania*

**185. CLOSING LUNCH AND PLENARY**

11:45 to 1:15 pm

Connecticut Convention Center: Ballroom B



# AUTHOR INDEX

- Johnston, Tish ..... 017  
 Jones, Jennifer Amanda ..... 167, 182  
 Jovanovski, Straco ..... 092-4  
 Jung, Kyujin ..... 104  
 Jung, Tobias ..... 058, 077  
 Justice, Jonathan B. .... 074
- K**  
 Kahalo, Paulo G. .... 081  
 Kalaunee, SP ..... 055, 139  
 Kamienski, Al ..... 085  
 Kang, Chulhee ..... 116, 151, 142  
 Kapucu, Naim ..... 077  
 Karistrom, Mikael ..... 063  
 Katz, Robert A. .... 070, 086, 146  
 Katz-Gerro, Tilly ..... 061  
 Kearns, Kevin P. .... 122, 151, 164, 177  
 Kelly, Kathleen ..... 044  
 Kerlin, Amelle ..... 114, 130  
 Kerriek, Sharon A. .... 092-2  
 Khare, Amy ..... 097  
 Kil Hyeon Jong ..... 154  
 Kilikalp, Sevdal ..... 153  
 Kim, Hyung-Hoon ..... 184  
 Kim, Miran ..... 039, 092-4, 092-6  
 Kim, Sung-eun ..... 043  
 Kim, Sung-Ju ..... 163  
 Kinell, Ann Marie K. .... 109  
 Knutsen, Wenjue ..... 162  
 Kohl-Arenas, Erika L. .... 057  
 Koike, Osamu ..... 027  
 Konrath, Sara ..... 142  
 Koski, Chris ..... 139  
 Kou, Xiaoman ..... 019, 036, 163  
 Knulish, Jeremy ..... 015, 095  
 Kover, Agnes ..... 029, 175  
 Kramarek, Michal ..... 030, 087  
 Krasynska, Svetlana ..... 029  
 Krauskopf, Jack ..... 112  
 Krawczyk, Kelly A. .... 093  
 Kraybill-Greggo, John ..... 112  
 Erick, Stephanie ..... 109  
 Kumar, Durgesh ..... 055  
 Kumaran, Muthesami ..... 138  
 Kuo, Jenn-Shyong ..... 075  
 Kushner, Roland J. .... 023, 076  
 Kwon, Sunae ..... 183
- L**  
 Lai, Kam Tong ..... 021  
 Lam, Lois ..... 021  
 Lam, Marcus ..... 128, 154  
 Lambright, Kristina ..... 026  
 Langer-McCarthy, Julie ..... 040  
 Lasker, Judith ..... 028  
 Layton, Michael D. .... 092-II, 133, 145  
 Leach, Kirk A. .... 102  
 Leary, Jesse ..... 041, 054, 077, 145  
 Lee, Cheongmyoung ..... 026  
 Lee, Jeongwon ..... 119, 143  
 Lee, Junesoo ..... 142  
 Lee, Kyunghye ..... 142  
 Lee, Min-Dong Paul ..... 084  
 Lee, Roderick L. .... 022  
 Lee, Yen-Lin ..... 087  
 Lee, Youngmi ..... 038  
 Leitner, Johannes Sebastian ..... 180  
 Lankowsky, Leslie ..... 098  
 LeRoux, Kelly M. .... 040, 077, 125, 137  
 Leskinen, Anna ..... 175  
 Laung, Terry ..... 021  
 Levine Daniel, Jamie ..... 121  
 Lewis, Elaine Marie ..... 087  
 Li, xianting ..... 161  
 Li, Yunnan ..... 036  
 Liggitt, Peggy ..... 103  
 Lin, Waiwei ..... 092-6, 180  
 Lindsey, Angie B. .... 081  
 Ling, Qianhua ..... 039  
 Liu, Helen K. .... 103, 123, 146  
 Livingston, Jonathan ..... 122  
 Long, John T. .... 107
- Lott, Cindy M. .... 031  
 Lough, Benjamin J. .... 028  
 Lu, Jiahuan ..... 040, 155  
 Lund-Chais, Alisha A. .... 184  
 Lune, Howard ..... 118, 178  
 Lupton, Suzann W. .... 101
- M**  
 MacDonald, E. Grant ..... 169  
 MacIndoe, Heather ..... 056, 155  
 Madden, Jennifer ..... 063, 112  
 Magno, Francisco ..... 178  
 Maier, Florentine ..... 152  
 Mair, Johanna ..... 179  
 Mandiberg, James M. .... 065, 168  
 Marchesini da Costa, Marcelo ..... 161  
 Martin, Eric ..... 029  
 Mason, Dyan ..... 092-II, 169  
 Mati, Jacob Mwathi ..... 092-4  
 Matthews Luxon, Emily Olivia ..... 092-4  
 Mattingly, Jessica ..... 153  
 McCambridge, Ruth ..... 159, 5  
 McCully, George ..... 115  
 McDonald, Mary B. .... 017, 044, 092-4  
 McDougle, Lindsey M. .... 154, 184  
 McFarland, Laurel ..... 112  
 McGill, Lawrence ..... 157  
 McGinnis Johnson, Jasmine A. .... 093, 149  
 McGiverin-Bohan, Kellie ..... 164  
 McKeever, Bruce ..... 015, 095, 141  
 McKittrick, Melanie A. .... 076, 148, 163  
 McNutt, John G. .... 074  
 McShane, Lydia ..... 132  
 Mejia, Lucas C.P.M. .... 086, 124  
 Meinhard, Agnes ..... 179  
 Mendona, Patricia ..... 149  
 Menzer, Melissa ..... 157  
 Mesch, Debra J. .... 079, 099, 176  
 Metelsky, Barbara A. .... 064  
 Metzl, Marius ..... 151  
 Meyer, Michael R. .... 160  
 Miller, Brittany L. .... 131  
 Miller, Joshua ..... 072  
 Miller-Stevens, Katrina Leigh ..... 040, 148  
 Millesen, Judy L. .... 119, 159, 5, 177  
 Millner, Reinhard ..... 152  
 Mills, Melinda ..... 106  
 Milofsky, Carl ..... 057, 118  
 Miltenberger, Lauren ..... 074, 120  
 Mirabella, Rosanne M. .... 152, 167  
 Mitchell, Christina E. .... 080  
 Mitchell, George F. .... 181  
 Mochlmann, Mareike ..... 085, 092-3  
 Moldanarova, Alisa ..... 072, 112  
 Mock, Laurie J. .... 045, 140  
 Morris, Sally ..... 102  
 Moskovskaya, Alexandra ..... 104  
 Moulton, Stephanie ..... 024, 056  
 Murray, Vic V. .... 023  
 Myers, Amber ..... 103
- N**  
 Naficy, Homa ..... 042  
 Nathan, Sarah ..... 150  
 Nealy, Lu Forice ..... 143  
 Neely, Daniel ..... 039  
 Nelson, Paul J. .... 114, 136  
 Nensanoff, Erin K. .... 048  
 Nesbit, Rebecca ..... 037, 069, 087  
 Never, Brent ..... 101, 116, 146  
 Ngarwiya, Katherine Muthoni ..... 170  
 Nguyen, Duy ..... 071  
 Nicholson-Crotty, Jill ..... 097, 161  
 Nickel, Patricia Mooney ..... 014  
 Nickels, Ashley Elizabeth ..... 045, 102  
 Nickels, Samuel ..... 092-II, 178  
 Nie, Lin ..... 103  
 Niederpruem, Mike ..... 092-9, 124  
 Nijaki, Laurie ..... 044  
 Noguchi, Kazumi ..... 027  
 Nogueira, Fernando do Amaral ..... 094, 149  
 Nolte, Isabella M. .... 107
- Norris-Tirrell, Dorothy ..... 080, 103  
 Norwell, Katrina ..... 184  
 Nowell, Branda ..... 170
- O**  
 Obaid, Zia ..... 161  
 Obino, Francesco ..... 033  
 Oders, Erica ..... 081  
 Oelberger, Carrie ..... 076, 106  
 Offenberger, Pia ..... 151  
 Okada, Aya ..... 182  
 Okuyama, Naoko ..... 100  
 Onishi, Tamaki ..... 136  
 Onoe, Eriya ..... 103  
 Osaik, Una019, 036, 061, 079, 092-II, 098, 131, 163, 165, 176  
 Ostrander, Susan A. .... 118, 141  
 Ostrower, Francie L. .... 113, 138, 157  
 Ottoni-Wilhelm, Mark ..... 176
- P**  
 Pearlberg, Laurie E. .... 016, 037  
 Pandey, Sanjay K. .... 030  
 Parachin, Adam ..... 096, 133  
 Park, Sohyun ..... 116  
 Paton, Bob C. .... 083, 136  
 Patterson, Zachary ..... 036  
 Pazynter, Sharon ..... 138  
 Pekkanen, Robert ..... 161  
 Peng, Shuyang ..... 030  
 Petrescu, Claudia ..... 105, 143, 162  
 Pettijohn, Sarah L. .... 105, 125, 145  
 Pettijohn, Sarah ..... 095  
 Phillips, Susan D. .... 099  
 Platac, Jaelyn Schade ..... 033, 071, 127  
 Pipsis, Laura J. .... 143  
 Pollak, Tom ..... 015, 095  
 Poole, Dennis ..... 055, 108  
 Post, Margaret ..... 063  
 Prakash, Asosm ..... 092, 181  
 Preece, Stephen Bruce ..... 092-7  
 Prentice, Christopher Ramsey ..... 085, 137  
 Proulx, Kelly E. .... 069
- Q**  
 Qi, Ellis Heng ..... 019, 116, 163  
 Quarter, Jack J. .... 045, 084  
 Queen, Edward L. .... 082
- R**  
 Raggio, Paloma ..... 116, 151  
 Randall, Basham ..... 092-4  
 Raymond, Susan U. .... 098  
 Racio, Redento Bolivar ..... 178  
 Reibstein, Sarah ..... 137  
 Reid, Wendy ..... 092-6  
 Rene, David O. .... 094, 103, 166  
 Rothemeyer, R. Karl ..... 139  
 Riles, Sabrina ..... 143  
 Rissi, Jill ..... 033  
 Robichaux, Robbie W. .... 086, 153  
 Rodriguez, Darlene X. .... 122  
 Rodriguez, Darlene Xiomara ..... 035  
 Rogers, Pier C. .... 122, 128  
 Rogers, Sean E. .... 069  
 Rojas, Reinildo ..... 081  
 Rosquillo, John C. .... 041, 065  
 Roome, Nigel ..... 043  
 Rooney, Patrick ..... 020, 098, 128  
 Routley, Claire ..... 020  
 Rowlen, Steven ..... 130  
 Roes, Lenneke ..... 086  
 Rucker, Heather ..... 178  
 Rundle, Steven ..... 084  
 Ryan, Sherida ..... 084
- S**  
 Sadiq, Akrem ..... 139  
 Saeid, Judith R. .... 127  
 Saigal, Marina ..... 140, 153  
 Saleh, Layla ..... 053  
 Salpante, Paul F. .... 092-9
- Samples, Malika ..... 161  
 Sandberg, Billie ..... 014, 033  
 Sandfort, Jodi R. .... 056  
 Sasaki, Shusaku ..... 078  
 Sato, Daigo ..... 078  
 Saunders, Margery C. .... 102  
 Saxton, Gregory D. .... 083  
 Schaffer, Regan Harwell ..... 068, 109  
 Schattman, Alicia ..... 037, 121  
 Scherer, Shelley ..... 122  
 Schervish, Paul ..... 100  
 Schimberg, Heike ..... 162  
 Schmid, Hannel ..... 086, 099  
 Schmitz, Hans Peter ..... 105  
 Schneider, Jo Anne ..... 118  
 Schuber, Christian ..... 152  
 Schoeneman, Andrew ..... 080  
 Schorr, Megan ..... 097, 143, 169  
 Schulman, Neil ..... 154  
 Schweigert, Francis J. .... 110  
 Seuring, Elizabeth A.M. 021, 054, 117, 133  
 Sevelbokus, Chenaz B. .... 092-II  
 Selden, Sally C. .... 143  
 Sella, Per ..... 034  
 Sengupta, Ushnish ..... 092-7  
 Shachar, Itamar ..... 086  
 Shaker, Genevieve G. .... 131, 150  
 Shea, Jennifer ..... 073, 093  
 Shea, Matthew I. .... 151  
 Sheares, Robert ..... 137  
 Shi, Wanzhu ..... 025  
 Shockley, Gordon E. .... 041, 065  
 Shubert, Virginia ..... 141  
 Shumate, Michelle D. .... 044  
 Siddiki, Saba, 101 ..... 139  
 Siddiqui, Shariq Ahmad ..... 144, 160  
 Sidel, Mark ..... 075, 133  
 Silber, Norman L. .... 070  
 Simons, Ana M. .... 043  
 Sims, Ruth ..... 152  
 Sinha, Jill W. .... 068, 156  
 Slater, Bethany ..... 060, 141  
 Sloan, Margaret F. .... 016, 078, 092-II  
 Smith, Kimberie S. .... 069  
 Smith, Sandy ..... 130  
 Smith, Steven Rathgeb ..... 056, 099, 113, 133, 161  
 Soh, Jung-In ..... 085, 154  
 Soha, Ye Jean ..... 129  
 Sowa, Jessica E. .... 113, 127, 143  
 Spockbacher, Gerhard ..... 151  
 Spurr, Jenni ..... 142  
 Srinivas, Nithi ..... 094  
 Stagg, Allison Summers ..... 064  
 Stanton, Megan Claire ..... 141  
 Steinberg, Richard ..... 116  
 Stephens, Samuel A. .... 062  
 Stephenson, Max O. .... 118  
 Stern, Julie ..... 092-II  
 Stihliger, Sara ..... 092-7  
 Stoetzer, Sandra ..... 135  
 Stone, Melissa Middledton ..... 056, 135  
 Strom, SueAnn ..... 109  
 Studer, Sibylle ..... 092-7, 124  
 Suarez, David ..... 038, 072, 094  
 Suda, Yoko ..... 183  
 Sulek, Marty ..... 115
- T**  
 Tanabe, Yutaka ..... 092-7  
 Taylor, Jennifer A. .... 054, 148  
 Tempel, Eugene R. .... 020  
 Temata, Rosemary ..... 111  
 Tupper, Amy Nichole ..... 131, 165  
 Thomas, Rebecca ..... 042  
 Thornton, Jeremy Phillip ..... 100, 145  
 Tian, Yuan ..... 036  
 Toepfer, Stefan ..... 024  
 Travinin, Gary ..... 161  
 Tremblay-Boire, Joannie ..... 149, 181  
 Trusty, Kelly Ann ..... 025, 072  
 Tschirhart, Mary ..... 181

## AUTHOR INDEX, CONTINUED

Tully, Melissa.....102, 190  
Tune, Darren.....169  
Twert, Patricia Ellen.....135

### V

Valero, Jesus Nefiah.....123  
van Baren, Eva Anne.....124  
Van Ryzin, Gregg G.....180  
Van Til, Jon.....115, 146, 175  
Vance, Danielle L.....037  
Vasser, Miranda Simone.....106  
Vitaletti, Daniel P.....112  
Von Essen, Johan.....028, 123  
Von Schurbein, Georg.....092-7, 124, 131  
Vu, Catherine.....071

### W

Wade, Ronald L.....038, 109  
Wade-Berg, Jennifer A.....024  
Walk, Marlene.....162  
Walker, Vermetta.....111  
Wang, Jiany Q.....072  
Wang, Lili.....020  
Wang, Xiao Lu.....021  
Wang, Xiangyun.....179  
Ward, Christopher J.....090  
Ward, Kevin D., 040.....156  
Ward, Lars.....039  
Waymire, Tammy.....103  
Webb, Natalie J.....060, 108  
Webb, Thomas Z.....103  
Weber, Peter Christian.....097, 160  
Weinert, Kim Danielle.....092-2, 129  
Wesaw, W. Alex.....119  
Wiepking, Pamela.....061, 079, 087, 176  
Willems, Jorgen.....030  
Wilson, Catherine.....134  
Wilson, James.....083  
Winkhofer, Heidi.....148  
Witteman, Eva.....058, 083, 101  
Witkowski, Gregory.....160  
Witteck, Rafael.....106  
Wittstock, Denise A.....069  
Wodon, Driya.....092-6, 092-7, 165  
Wodon, Naina.....092-6, 092-7, 165  
Wodon, Quentin.....092-6, 092-7, 121, 130, 165  
Wong, Michele.....021  
Wong, Wendy.....092-4  
Woodell, Michelle.....093  
Word, Jessica.....138, 143  
Woronkiewicz, Joanna.....054  
Wright, Nathaniel Sean.....092-3, 165  
Wymer, Walter.....085

### X

Xu, Ying.....075

### Y

Yakobson, Lev.....034  
Yan, Jun.....016  
Yan, Wenli.....078  
Yang, Beilei.....139  
Yang, Zheng.....170  
Yetman, Michelle.....070  
Yoon, Miyoung.....092-6  
Yoshioka, Carlton.....020  
Yoshioka, Takayuki.....037  
Yua, Youngah.....097, 156  
Young, Dennis.....041, 085, 106, 126  
Yu, Xiaomin.....162

### Z

Zou, Shanshan.....139  
Zrinscak, Sinisa.....029



## Introducing Canada's first Master of Philanthropy and Nonprofit Leadership

**PRODUCING LEADERS, INNOVATORS AND CHANGEMAKERS**



The program is offered through intensive summer sessions, in class, and online learning.

Application deadline is January 1<sup>st</sup>  
Classes begin July 2014

Find out more about the Masters and Diploma programs by visiting:  
[www.carleton.ca/mpnl](http://www.carleton.ca/mpnl)



**Carleton** | School of Public Policy and Administration  
UNIVERSITY

## Voluntary Sector Review

An international journal of third sector research, policy and practice

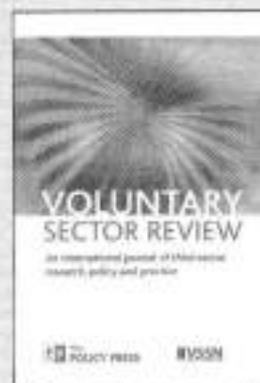
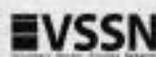
Editor: Peter Halfpenny,  
University of Manchester, UK

Print ISSN 2040-8056

Online ISSN 2040-8064



**POLICY PRESS**  
at the University of Bristol



For more information and to sign up for a free trial visit:  
[www.vssn.org.uk/journal](http://www.vssn.org.uk/journal)

# Yearbook of International Organizations

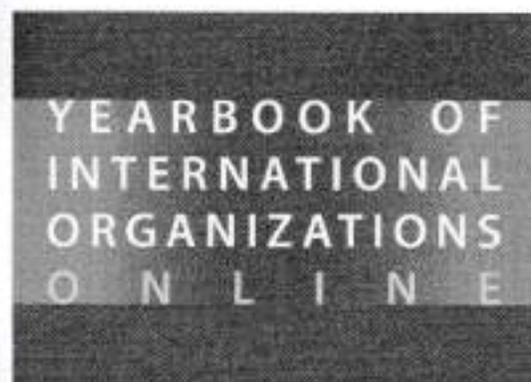
Edited by the Union of International Associations



BRILL

## Online

• E-ISSN 2211-2847



*The Yearbook of International Organizations Online* provides a comprehensive database of intergovernmental (IGOs) and international nongovernmental organizations (NGOs) worldwide.

### Features and Benefits

- Access to the whole organization database of the Union of International Associations
- Direct access to organizations' websites and contact information
- Graphic presentation of the network of international organizations
- Descriptions include the history, structure, staff, languages, members, etc. of organizations
- Covers organizations' aims, activities, events and publications
- Provides biographies of key officers of a large portion of the organizations
- Offers statistical information and analyses, geographical and subject indexes
- Updated every 6-8 weeks
- User-friendly interface with flexible search and display options

### Available at BrillOnline.com

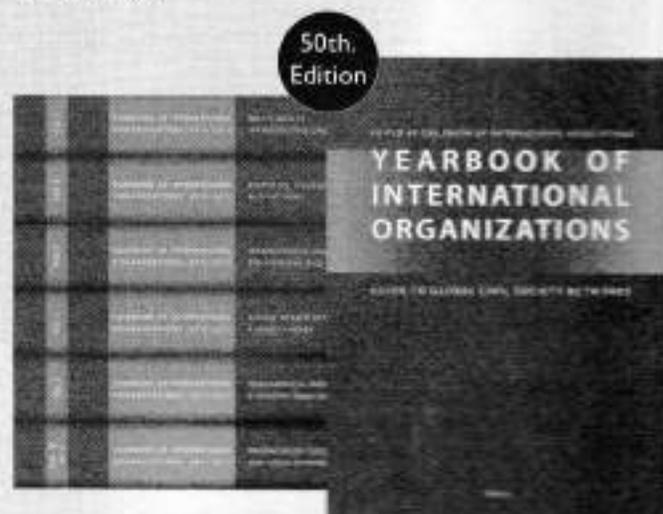
Institutions can arrange a 30-day free trial by contacting [sales-nl@brill.com](mailto:sales-nl@brill.com) (outside the Americas) or [sales-us@brill.com](mailto:sales-us@brill.com).

### Purchase options and 2013 prices

• Annual subscription EUR 2,220 / US\$ 2,970

## Print

• ISSN 2211-3010



## Yearbook of International Organizations 2013-2014 (6 vols.)

2013 marks the publication of the 50th edition of the *Yearbook of International Organizations*. The annual yearbook is published via the following six thematic volumes:

### Volume 1A and 1B

Organization Descriptions and Cross-References

### Volume 2

Geographical Index — A Country Directory of Secretariats and Memberships

### Volume 3

Global Action Networks — A Subject Directory and Index

### Volume 4

International Organization Bibliography and Resources

### Volume 5

Statistics, Visualizations and Patterns

### Volume 6

Who's Who in International Organizations

For more information please visit [brill.com/ybio](http://brill.com/ybio)

- December 2013
- ISBN 978 90 04 25519 7
- List price EUR 2465,- / US\$ 3346,-

# Educating nonprofit leaders for 20 years



The School of Public, Nonprofit, and Health Administration programs at Grand Valley State University are designed to provide students with the skills and knowledge necessary for success in public, private, and nonprofit organizations.

- Student-oriented, teaching-focused program
- Scholarship and service engaged with the community
- NASPAA accredited MPA program
- Nonprofit specialization ranked 25th in the country by *U.S. News and World Report*
- Affiliations with the Johnson Center for Philanthropy

**Graduate Degrees and Certificates in:**

- Public Administration
- Health Administration
- Philanthropy
- Nonprofit Leadership
- Sustainability

**Undergraduate Programs in:**

- Nonprofit Management
- Public Administration



## THE FoundationReview

*The Foundation Review* is the first peer-reviewed journal of philanthropy, written by and for foundation staff and boards, and those who work with them implementing programs.

### Five Easy Ways to Order

**Online:** [thefoundationreview.org](http://thefoundationreview.org)

**Phone:** (U.S. and Canada) 800-785-4410  
(Rest of the world) 860-350-0041

**Email:** [turpinna@turpin-distribution.com](mailto:turpinna@turpin-distribution.com)

**Fax:** 860-350-0039

**Mail:** *The Foundation Review*  
c/o Turpin Distribution  
143 West Street  
New Milford, CT 06776

Don't miss a single issue!

### W.K. Kellogg Community Philanthropy Chair

*Understanding and advancing philanthropic role in communities*

The Johnson Center announces the W.K. Kellogg Community Philanthropy Chair.

As the first endowed Chair in community philanthropy in the nation, the Chair will be recognized as a national thought leader and practical resource for all who work to advance community philanthropy.

For more information about the position, please email Beverly Grant at [grantb@gvsu.edu](mailto:grantb@gvsu.edu). It is anticipated this search will begin in late 2013.



**Johnson Center**  
at Grand Valley State University

*The Dorothy A. Johnson Center for Philanthropy is located at Grand Valley State University in Grand Rapids, Mich.*



*Celebrating*  
a decade of  
Nonprofit and  
Philanthropic...

- Scholarship
- Service
- Solutions

The faculty proudly recognizes its alumni and current Ph.D. students presenting at this 42<sup>nd</sup> convening of ARNOVA:

#### ALUMNI

Heather Carpenter, Asst. Professor  
Grand Valley State University

Laura Deitrick, Director,  
Caster Center, University of San Diego

Lindsey McDougale, Postdoctoral  
Research Associate, University of  
Pennsylvania

Taylor Roberts, Research Associate,  
Zigarmi Associates, Inc.

#### PH.D. STUDENTS

Sue Carter-Kahl

Kim Hunt

Jennifer Jones

Svetlana Krasynska

Anna Leskinen

Elaine Lewis

Elena Ramirez

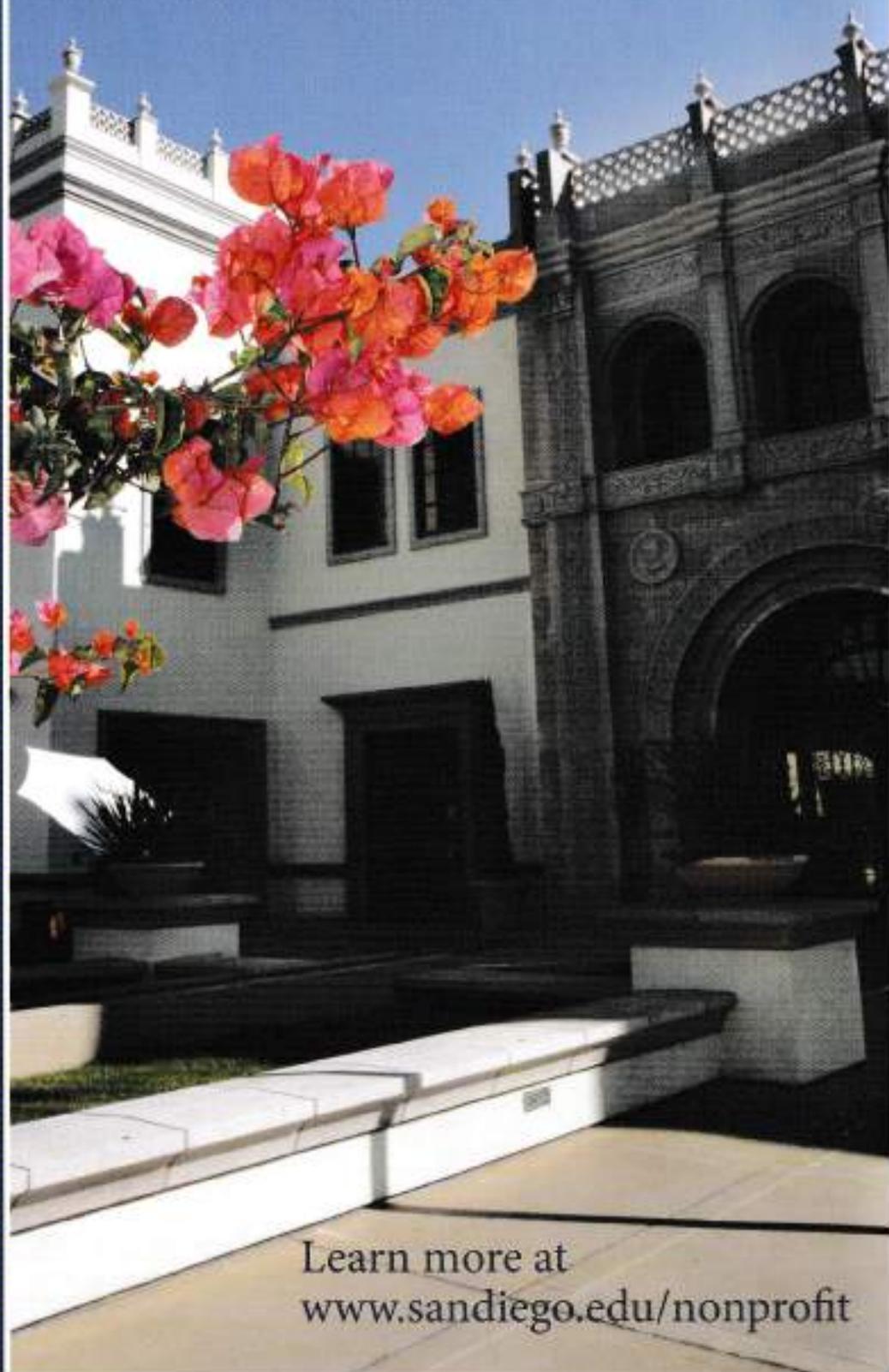
Darren Tune



University of San Diego

SCHOOL OF LEADERSHIP AND EDUCATION SCIENCES

*Institute for Nonprofit Education and Research*



Learn more at  
[www.sandiego.edu/nonprofit](http://www.sandiego.edu/nonprofit)