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- Five graduates employed as university faculty
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- 175 alumni serving nonprofits around the world
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Welcome to ARNOVA'S

41ST ANNUAL CONFERENCE

Re-examining Philanthropy:
Exploring Root Concepts for our Field(s)

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The Institute for Nonprofits strengthens the capacity and leadership of nonprofit organizations through research, education and engagement.

In partnership with the ASAE Foundation, the Institute offers awards and datasets to scholars.

Datasets address compensation, 990s, membership, volunteering, giving, operations, boards, and strategic decision making.

Highlights of Institute activity:

- Philanthropy Journal (www.philanthropyjournal.org)
- Nonprofit Studies Minor
- Community of Nonprofit Scholars (CONS)
- Changing Philanthropy Initiative
- Membership Association Research Support
- ACCES Leadership Program

CONGRATULATIONS TO OUR 2011-2012 AWARD WINNERS

ASAE Outstanding Academic Publication on Membership Organizations Award Winner


ASAE Travel Award

Lisa Dicke, Ph.D., University of North Texas

ASAE Investigator Incentive Grant

James Gaskins, Case Western University
Mark Hager, Ph.D., Arizona State University
Theresa A. Kirchner, Ph.D., Hampton University
Sean Rodgers, Rutgers University
Dear Colleagues,

It is my great pleasure to welcome you to Indianapolis for ARNOVA's 41st Annual Conference. After months of planning and hard work by many people we are really excited to have this gathering unfold now. We think this will be a very special conference this year.

ARNOVA serves its members in a variety of ways all year round. We publish NVSQ, we provide information and help people connect with one another via our website, and we reach out to the wider nonprofit community through ARNOVA-L, social media, and a range of small but useful projects. So much of what we do is accomplished by electronic means it seems our existence is mostly 'virtual.'

Nonetheless, there is a special sense of opportunity, energy and creativity when we have the occasion to gather in person, face-to-face. Here we will see old friends, find new colleagues, and explore ideas and work that could lead to new learning, enhance our teaching, and result in more fruitful approaches to strengthening civil society and the nonprofit sector.

Our Conference Planning Committee and the Local Arrangements Committee have worked hard to put together a Conference that should have something for everyone. There will be occasions to be challenged and informed and to explore new ideas in the paper sessions. We hope every session will offer some chance for genuine dialogue. In addition, our plenaries are designed to inform and promote a public conversation about the core concepts we engage in our research and teaching, and to probe how the meaning and practice of "philanthropy" has been changing and why. Finally, meals and special events are designed to create the social space where all of us can experience the benefits of bringing people together from varying backgrounds and perspectives to learn from and appreciate one another.

We know as we plan these Conferences that the most important ingredient for success is the energy and readiness to engage in open and thoughtful conversations that you, our members and participants, bring to this gathering. We hope that our long-time attenders will reach out to newcomers, and newcomers will feel free to ask questions of anyone they meet. Know that ARNOVA's staff and volunteers on the conference committees are glad to answer questions or be of help in any way we can. And please know how grateful we are for your participation in and contribution to this event. We hope this is a great experience for you.

Sincerely,

Roseanne Mirabella
President
We are the proud home of:

Beth Gazley  Chao Guo

2012 RGK Center-ARNOVA Presidents Award recipient

Member, ARNOVA Board of Directors

And their outstanding colleagues . . .

Matthew Baggetta, Lisa Blomgren Bingham, Jennifer Brass, Julia Carboni, Beth Cate, Brian DeLong, Kirsten Gregbjer, Monica Herzig, Christopher Hunt, Leslie Lenkowsky, Frank Lewis, Laura Littlepage, Suzanne Lupton, Al Lyons, Debra Meach, Frank Nierzwicki Jr., Jeff Paine, James Perry, David Reingold, Michael Rushton, Adrian Sargeant, Yue (Jen) Sargeant, Nan Stager, Michael Wilkerson

SPEA-Bloomington and SPEA-Indianapolis are national leaders in: nonprofit management and philanthropy; cultural policy and arts administration; and civil society, civic engagement and volunteering.

SCHOOL OF PUBLIC AND ENVIRONMENTAL AFFAIRS
INDIANA UNIVERSITY

www.spea.iu.edu
Dear Colleagues,

It is our pleasure to welcome you to ARNOVA's 41st Annual Conference. You will see that a great deal of effort has gone into creating a full and deep program for you. However, we could not do it without you. We know much of the richness of the Conference experience comes from the energy, intelligence, curiosity, and readiness to engage in dialogue that each of you bring to this event, so we thank you for your participation.

This year's Conference in Indianapolis occurs in one of the early seedbeds of the development of the fields of philanthropic, nonprofit and voluntary action studies. The Center on Philanthropy at Indiana University was one of the first research and teaching centers for our field(s), and it is our privilege to take this occasion to share in the celebration of their 25th Anniversary.

In relation to that occasion, it seemed to us a public conversation built around "Re-examining Philanthropy: Exploring the Core Concepts our Field(s)" could be fruitful now. So many new ways of conceptualizing philanthropy, the social sector, social enterprise and the public good have emerged in recent years, this is an opportune moment to explore these ideas more deeply, and to consider the ways they differ and the ways they cover common ground.

Our opening plenary on Thursday afternoon will provide an occasion to share in just such an exploration, looking at how philanthropy is changing and what forces may be at work. Our closing plenary on Saturday will offer a chance to hear a story about how a major philanthropic initiative in one community — the Cultural Trail here in Indianapolis — was framed to try to meet a number of hopes for community betterment simultaneously, and what lessons can be learned from that effort.

This year, we have changed the format of our Thursday lunch to incorporate the business meetings of our many sections. The sections are a great way to meet other scholars interested in similar research and to get involved with ARNOVA. We encourage you to check out a section meeting on Thursday — everyone is welcome.

In between Thursday morning and Saturday noon we know there will be a myriad of interesting and useful conversations occurring. Some will happen in the sessions; others over meals; in the social media sphere; and still others in quiet corners of our spaces here. So as we begin, we thank you again for what we know each one of you brings to enrich this event, and trust you will go home enriched yourselves by your participation.

Sincerely,

Jessica Soza
Planning Committee Co-Chair

Chao Guo
Planning Committee Co-Chair
ARNOVA AWARDS

ARNOVA DISTINGUISHED ACHIEVEMENT AND LEADERSHIP IN NONPROFIT AND VOLUNTARY ACTION RESEARCH AWARD
David C. Hammack, Case Western Reserve University

THE ARNOVA BEST BOOK AWARD
Kathleen M. Blee, University of Pittsburgh

VIRGINIA HODGKINSON RESEARCH PRIZE AWARD
Elisabeth S. Clemens, University of Chicago and Doug Guthrie, George Washington University, Editors

GABRIEL G. RUDNEY MEMORIAL AWARD FOR OUTSTANDING DISSERTATION IN NONPROFIT AND VOLUNTARY ACTION RESEARCH
Lewis Faulk, American University
*Nonprofit and Foundation Behavior in Competitive Markets for Grants*

RGK/ARNOVA PRIZE FOR NEW RESEARCH
Beth Gazley, School of Public and Environmental Affairs, Indiana University-Bloomington

NVSO BEST ARTICLE AWARD
Sarah Busse Spencer, California State University
“Culture as Structure in Emerging Civic Organizations in Russia”
*Nonprofit and Voluntary Sector Quarterly, Volume 40; Issue 6*

BEST REVIEWER FOR NVSO FOR 2012
Thad Calabrese, New York University

BEST PAPER AWARD FROM 2011 ARNOVA CONFERENCE
Laurie Paarlberg, University of North Carolina Wilmington
Richard Clerkin, North Carolina State University
Darlene Rodriguez, Salem College
“Place, Time and Philanthropy: Exploring Geographic Mobility and Philanthropic Engagement”

NML EDITORS’ PRIZE
Ram A. Cnaan, University of Pennsylvania
Kathleen Jones, University of Pennsylvania
Allison Dickin, Harris Interactive
Michele Salomon, Harris Interactive
“Nonprofit Watchdogs: Do They Serve the Average Donor”? Published in *Nonprofit Management and Leadership*, Volume 21(4)

EMERGING SCHOLARS AWARDS
Theresa Anasti, University of Chicago
Catherine Brown, University of Nebraska at Omaha
Arjen de Wit, VU University Amsterdam
Andrew Heiss, Duke University
Amanda Janis, American University
Milena Nikolova, University of Maryland, College Park
Jimmy A. Young, University of Nebraska-Kearney

DOCTORAL SEMINAR FELLOWS
Matthew Bennett, University of Oxford
Anjelica Finnegan, University of Southampton
Rachel Krefetz Yall, Indiana University
Ekaterina Ivanova, WU Vienna University of Economics and Business
Hyung-Hoon Kim, Georgia State University
Vasyli Kvatniuk, Leibniz Institute of Agricultural Development
Carrie Oelberger, Stanford University
Karen Reardon, University of Michigan
Robbie Robichaux, Arizona State University
Jaclyn Schede Piatak, American University

DIVERSITY SCHOLARS AND LEADERS
Christina Lariba Atibil, Indiana University-Purdue University Indianapolis
Yvonne Brake, Eastern University
David Bredenkamp, Indiana University
Crystal Coles, Virginia Commonwealth University
Donna Gabbedon, Eastern University
Joseyln Hawkings, George Washington University
Andrea Hernandez, Antioch University
Jimeka Holloway, Case Western Reserve University
Ming Hu, Indiana University-Purdue University Indianapolis
Aparna Katre, Case Western Reserve University
Angie Kim, Walden University
Jiahuan Lu, University of Maryland, College Park
Randy Macon, University of Oklahoma
Alisa Moldavanova, University of Kansas
Katherine Ngaruiya, North Carolina State University
Tamaki Onishi, Indiana University
Bethany Paris, University of Kentucky
Paloma Raggo, Syracuse University
Sean Rogers, Rutgers University
Oral Sauters, Indiana University
Michelle Shockness, Eastern University
Christina Wright, Indiana University
Zhiwei Zhang, University of Kentucky
The Association for Research on Nonprofit Organizations and Voluntary Action has awarded Lewis Faulk the 2012 Gabriel G. Rudney Award for Best Dissertation, the highest honor awarded to a dissertation in the field of nonprofit studies. His dissertation focused on Nonprofit and Foundation Behavior in Competitive Markets for Grants.

The annual award is given for a PhD dissertation that contributes to the advancement of theory, conceptualization, research, or practice in an area related to nonprofit organizations or voluntary action.
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Susan Ostrander, Tufts University
Hillel Schmid, Hebrew University [Israel]

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Hector Cordero Guzman, Baruch College - City University of New York
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Chao Gao, Indiana University Purdue University Indianapolis
Linda Parsons, University of Alabama

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Ivan Scheier | 1972-73
Richard Graham | 1973-74
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James Petersen | 1983-84
Drew Hyman | 1985-86
Delwyn Dyer | 1987-88
Robert Herman | 1989-90

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Dennis Young | 1999-2000
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David Hammack | 2005-06
Steven Smith | 2007-08
Ram Cnaan | 2009-10
The Nonprofit Studies Program
at Georgia State University offers a full spectrum of degree and nondegree opportunities for the study of nonprofit management, policy, and related subjects.

Information
404.413.0133
nonprofitstudiesprogram@gsu.edu
aysps.gsu.edu/nonprofit

Nonprofit Policy Forum
A journal on public policy and nonprofit organizations.
CONFEREICE COMMITTEES | 2012

It takes a tremendous amount of work on the part of many volunteers to make ARNOVA's Conference possible each year. We acknowledge here with deep gratitude the contributions of time and talent of the following individuals who served this year.

Conference Planning Committee

*Chao Guo*, Indiana University Purdue University Indianapolis & *Jessica Sowa*, University of Colorado-Denver, co-Chairs; *Reema Bhakta*, Indiana University Purdue University Indianapolis; *Tom Bryer*, University of Central Florida; *Rob Christensen*, University of Georgia; *Sarah Nathan*, Indiana University Purdue University Indianapolis; *Francie Ostrower*, University of Texas-Austin; *Greg Saxton*, State University of New York at Buffalo; *Jessica Word*, University of Nevada-Las Vegas

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Local Arrangements Committee

*Dwight Burlingame*, Indiana University Purdue University Indianapolis and *Kirsten Gronhjerg*, Indiana University Bloomington, co-Chairs; *Bob Cross*, United Way of Central Indiana; *Tyrone Freeman*, Indiana University Purdue University Indianapolis; *Mare Hardy*, University of Notre Dame; *Julie Hatcher*, Indiana University Purdue University Indianapolis; *Les Lenkowsky*, Indiana University Bloomington; *Cindy Lott*, National State Attorneys General Program; *Marissa Manlove*, Indiana Grant Makers Alliance; *Diane Thomas*, International Center of Indiana; *Greg Witkowski*, Indiana University Purdue University Indianapolis

CONFEREICE EXHIBITORS (in alphabetical order at time of printing)

**ARNOVA Authors Table**
Baruch College
Case Western Reserve University, Mandel School of Applied Social Sciences
Center for Service Learning, Indiana University Purdue University Indianapolis
Center on Philanthropy at Indiana University
Helen Bader Institute for Nonprofit Management
International Society for Third Sector Research - ISTR
Johnson Center for Philanthropy
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Midwest Center for Nonprofit Leadership at UMKC
Nonprofit Management Simulations, Inc
Nonprofit Studies Program, Andrew Young School of Policy Studies
The Philanthropic Enterprise
SAGE Publications
School of Public and Environmental Affairs, Indiana University
University of Oregon
Urban Institute
White Hat Communications

Visit these exhibitors located in the Regency Ballroom Foyer

**Thursday, November 15** | 8:00 a.m. - 5:00 p.m.
**Friday, November 16** | 8:00 a.m. - 5:00 p.m.
**Saturday, November 17** | 8:00 a.m. - 11:30 a.m.
078. Poster Session - The Conference Track - Re-
Examining Philanthropy Track
Define the Right of Beneficiary: The Implications of
Fearless Giving. Yannan Li, Indiana University
Purdue University Indianapolis
World Religions as a Path to Philanthropy. Janice W.
Mautman, Western Michigan University
Storefront Philanthropy: The Sprout Fund's Grant-
Making Model as a Means for Cultivating
Community. Dustin C. Stiver, The Sprout Fund/
Eastern University

079. Poster Session - Boards, Governance &
Accountability Track
Charter School Governance: Board Roles and
Responsibilities. Christopher Cody, North Carolina
State University

080. Poster Session - Community & Grassroots
Organizations / Secular & Faith-based Track
A Qualitative Analysis of Development Patterns of
NGOs in China: Administration-Dominated and
Community Participation. José Chiu-Cheng Chen,
Tunghai University
Voluntary Organization Membership and Citizens'
Political Participation. Minke Kim, Rutgers
University-Newark
Role of Nonprofit Organizations in Addressing and
Eliminating Urban Blight: Based on Theory of
Complementary, Supplementary and Adversarial
Roles of Nonprofits. Hee Soon Jang, University of
North Texas; Sudha Arikkatt, University of North
Texas; Simon Andrew, University of North Texas;
Praveen Maghedral, University of North Texas
The Membership Development of Kiwanis
University Purdue University Indianapolis
Understanding and Strengthening Public Attitudes
Toward Nonprofit Organizations. Weixue Lin,
Rutgers University-Newark; Gregg Van Ryzin,
Rutgers University-Newark; Peter P. Hoontis,
Rutgers University

081. Poster Session - Effectiveness, Evaluation &
Programs Track
Effective Philanthropy - A Framework for Performance
Measurement of Philanthropic Foundations in
Hong Kong. Man Hung Chien, University of Hong
Kong; Chi Kuong Law, University of Hong Kong;
Cecilia Lai Wan Chan, University of Hong Kong
Experiences of Female Volunteers from Disadvantaged
Backgrounds Before, During and After London 2012
Olympic Games. Olesya Nedevetskaya, University of
Glasgow

082. Poster Session - Fundraising & Giving Track
A Tale of Two Institutions: The Relationship Between
Alumni Giving and Student Involvement in
Birmingham, Alabama. Stacy Marie Gay, Stanford
University/Auburn University
Fundraising or Hackle Raising: Are Military and
Veterans Nonprofits Really That Bad? Natalie J.
Webb, Defense Resources Management Institute;
Rikki Abeng, Ramapo College
In-Kind Giving Reconsidered: How Material
Donations Provided Long Term Philanthropic
Support for the Children's Homes of the National
Benevolent Association, 1925-1975. Elise C.
Hugesfeld
Joint Crowd-Out: The Impact of Federal Government
Welfare Expenditures on State Government
Expenditures and Philanthropic Giving to Human
Service Organizations, 2003-2004. Sung-Ju Kim,
Monmouth University
The Determinations of Government Subsidy to
Nonprofit Organizations. Jenn-Shyong Kuo,
National Taipei University; Yicheng Ho, National
Chengchi University

083. Poster Session - Innovation & Entrepreneurship
Track
Social Benefit Firms: New Perspectives on the Tensions
Between Non-profit and For Profit Organizations
Considering the Importance of Fiduciary Duty.
Patsy Kraeger, Arizona State University

084. Poster Session - Management, Leadership &
Strategy Track
A Study on Success Factor of Conflict Management in
National Development Project: Focused on Changes
in the NGO's Roles. Songhe You
Context, SHRM and Employee Engagement: A
Case Study of A-Way Courier. Kanle Akingbola,
Lakehead University
Examining the Role of the Physician Scientist through
Institutional, Intentional Change and Complexity
Theories. Philip Andrew Cola, Case Western Reserve
University; Peter Whitehouse, Case Western Reserve
University; Richard Boland, Case Western Reserve
University; Eugene Pierce, Case Western Reserve
University
The Impact of the Recession on Nonprofit
Organizations in Ohio: Financial Trends and
Implications. Jennifer K. Alexander, University of
Texas at San Antonio; Elaine Woloszyn, Cleveland
State University
085. Poster Session - Public Policy & Law Track
Promised and Delivered?: New Labour Rhetoric and Volunteer-Funding Streams. Anjelica Season Finnegan, University of Southampton
The Failures of Rapid Re-Housing for Rural Homelessness. Karen A. Ford, James Madison University; Margaret F. Sloan, James Madison University

Nonprofit Theory is a Misnomer. Matthew I. Shea, West Chester University; Robert D. Hamilton, Temple University
Social Orientation of Nonprofit Organizations: Scale Development and Validation. Silke Boenigk, University of Hamburg; Walter Wymer, University of Lethbridge; Mareike Mochmann, University of Hamburg

Testing Public Service Motivation in Nonprofit Volunteers. Anne-Lise K. Velez, North Carolina State University; Katherine Muthoni Ngugiya, North Carolina State University; Richard M. Clerkin, North Carolina State University

086. Poster Session - Teaching & Education Track
The Future of Nonprofit Human Resources: Challenges and Recommendations for Success. Ericka Harney, Eastern University
Online Course Development for College Students Studying Philanthropy. Sarah Nathan, Indiana University; Genevieve Shaker, Indiana University Purdue University Indianapolis

087. Poster Session - Theory & Methods Track
Integrating Resource Dependence Theory and Theory Of Weak Ties to Predict NGO Behavior. Khaldou Anabassi, The Bush School of Government & Public Service

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**CONFERENCE AT-A-GLANCE**

<table>
<thead>
<tr>
<th>Time</th>
<th>Location</th>
<th>Event Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thurs / 7:15 am</td>
<td>Regency AB</td>
<td><strong>Orientation Breakfast</strong> An orientation to the Conference and ARNOVA for those new to our ranks, but all are welcome to come.</td>
</tr>
<tr>
<td>Thurs / 8:15 to 9:45 am</td>
<td>Continental Breakfast</td>
<td><strong>1st Set of Concurrent Sessions - Papers &amp; Panels</strong></td>
</tr>
<tr>
<td>Thurs / 10:00 to 11:30 am</td>
<td>Regency Ballroom</td>
<td><strong>2nd Set of Concurrent Sessions - Papers &amp; Panels</strong></td>
</tr>
<tr>
<td>Thurs / 11:30 am</td>
<td>Regency Ballroom</td>
<td><strong>The Researchers' Smorgasbord</strong> This luncheon is a time to meet new people, talk and learn about research in our field(s), and explore topics of personal interest. There will be &quot;Discussion Tables&quot; designated by topic (e.g., online fundraising, social enterprise). Box lunches are available. People can sit at a 'topic table' of their choice, start a new table, or just find new (or old) friends. <strong>NEW THIS YEAR:</strong> from 12:15 – 1:15 pm all ARNOVA Sections will host their membership meetings. This is a great opportunity to learn what each section offers. All are welcome. See conference schedule for specific room locations.</td>
</tr>
<tr>
<td>Thurs / 1:30 to 3:00 pm</td>
<td></td>
<td><strong>3rd Set of Concurrent Sessions - Papers &amp; Panels</strong></td>
</tr>
<tr>
<td>Thurs / 3:30 to 4:45 pm</td>
<td></td>
<td><strong>4th Set of Concurrent Sessions - Papers &amp; Panels</strong></td>
</tr>
<tr>
<td>Thurs / 5:00 pm</td>
<td>Regency Ballroom</td>
<td><strong>Opening Plenary: “How is Philanthropy Changing and Why?”</strong> This interactive panel features three expert leaders and a thoughtful facilitator in an exploration of how changing demographics in the wider society and the nonprofit sector, new and emerging technologies, and new demands on and aspirations among traditional philanthropies are driving change and reshaping the world and practice of “philanthropy”. Panelists include Holly Ross of NTEN, Jud Fisher of the Ball Brothers Foundation, and David Maurrasse, President of Marga, Inc. Jodi Sandfort from the University of Minnesota will facilitate.</td>
</tr>
<tr>
<td>Thurs / 6:30 pm</td>
<td>Cosmopolitan AB</td>
<td><strong>Gala Reception and Celebration</strong> Following our Opening Plenary we welcome all to a gala reception that celebrates the Indiana University Center on Philanthropy's 25th anniversary as well as the opening of ARNOVAs Conference. This occasion also marks ARNOVA's collaboration this year with the Indiana Grantmaker's Alliance, Association of Fundraising Professionals - Indiana Chapter, Association of Professionals Researchers for Advancement - Indiana, Council for Advancement and Support of Education Indiana, and Planned Giving Group of Indiana in celebrating National Philanthropy Day. We are grateful for the support of the Lilly Endowment for this event, and hope it will be an occasion for building new relationships as well as greeting old friends.</td>
</tr>
<tr>
<td>Fri / 7:00 am</td>
<td>Continental Breakfast</td>
<td><strong>Membership Meeting:</strong> We encourage the attendance of all ARNOVA members at our Annual Meeting. Hear reports on the state of your Association, including presentations of issues for discussion regarding our future. This year we will hear from all Sections.</td>
</tr>
<tr>
<td>Fri / 8:00 to 10:00 am</td>
<td>Studio Foyer</td>
<td>Poster Presentations highlighting recent research and projects.</td>
</tr>
<tr>
<td>Fri / 8:30 to 10:00 am</td>
<td></td>
<td><strong>5th Set of Concurrent Sessions - Papers &amp; Panels</strong></td>
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</tbody>
</table>
**CONFERENCE AT-A-GLANCE CONTINUED**

<table>
<thead>
<tr>
<th>Fri / 10:15 to 11:45 am</th>
<th>6th Set of Concurrent Sessions – Papers &amp; Panels</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fri / Noon</td>
<td>ARNOVA’s Awards Luncheon</td>
</tr>
<tr>
<td>Regency Ballroom</td>
<td>Here, as every year, we will present awards for the best work and outstanding achievements in our field(s). These include the Awards for Best Book and Best Articles, the Virginia Hodgkinson Prize and RGK Prize, and the Distinguished Achievement Award. (The list appears on p. 9 of this program.) Thank you for The Center on Philanthropy at Indiana University sponsorship for this special lunch.</td>
</tr>
<tr>
<td>Fri / 2:00 to 3:30 pm</td>
<td>7th Set of Concurrent Sessions – Papers &amp; Panels</td>
</tr>
<tr>
<td>Fri / 3:45 to 5:15 pm</td>
<td>8th Set of Concurrent Sessions – Papers &amp; Panels</td>
</tr>
<tr>
<td>Fri / 6:00 to 8:00 pm</td>
<td>Reception for New Members, Future Scholars &amp; ‘Old-Timers’ – to be held at the Eiteljorg Museum, 500 West Washington Street, just a few blocks from the Hyatt hotel. See registration for walking map. The Eiteljorg has an exceptional collection of Native American and western art. The galleries will be open and available to all who attend. ARNOVA wants especially to embrace the newer and more diverse membership we have been delighted to see appearing at our Conference in recent years. With support from Baruch College and SAGE Publications we host this event to give another chance for all our members – those who may be new and those who have long been with us – to get better acquainted, with food and drink provided.</td>
</tr>
<tr>
<td>Sat / 8:15 to 9:45 am</td>
<td>9th Set of Concurrent Sessions – Papers &amp; Panels</td>
</tr>
<tr>
<td>Sat / 10:00 to 11:30 am</td>
<td>10th Set of Concurrent Sessions – Papers &amp; Panels</td>
</tr>
<tr>
<td>Sat / 11:45 am</td>
<td>Philanthropy for Culture and Community Development</td>
</tr>
<tr>
<td>Regency Ballroom</td>
<td>This session will look at how grant making for arts and culture can also be a tool for community development serving a wide range of neighborhoods and populations. Our speaker will be Brian Payne, President of the Central Indiana Community Foundation, which has played a leadership role in creating Indianapolis’ new “Cultural Arts Trail.” This project has generated new investment in the community, and positive energy, by linking neighborhoods and cultural programs throughout the city.</td>
</tr>
<tr>
<td>Closing Lunch</td>
<td>Plenary</td>
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<tr>
<td>Plenary</td>
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**ARNOVA SECTION ACTIVITIES**

**Community Grassroots Association (CGAP) Section**

*Community Grassroots Association (CGAP) Section Roundtable*
Thursday, November 15 11:30 am - 12:15 pm
Regency Ballroom
Topic: Research on Community Organizations and Grassroots Associations: Recent Work and Emerging Projects

The CGA Section will meet informally for drinks on Friday, November 16th at 8 pm in the hotel lobby, after the reception. All are welcome. Please join us!

**Community Grassroots Association (CGAP) Section**
Membership Meeting
Thursday, November 15 12:15 - 1:15 p.m. Theory A

**Colloquium**

Pushing the Organizational Envelope: From Participatory Social Services to Workers' Cooperatives
Thursday, November 15 3:15 to 4:45 pm Theory A

The Organized Dynamics of Contemporary Contention around the World, from Arab Spring to OWS
Thursday, November 15 1:30 to 3:00 pm Theory A

**Pracademics Section**

*Pracademics Section Membership Meeting*
Thursday, November 15 12:15 - 1:15 pm Regency E

**Colloquium**

What's on Your Bookshelf?
Saturday, November 16 10:00 to 11:30 am Cosmopolitan D

**Social Entrepreneurship/Enterprise Section (SEES)**

*Social Entrepreneurship/Enterprise Section (SEES) Membership Meeting*
Thursday, November 15 12:15 - 1:15 pm Discovery B

**Colloquium**

Global Perspectives of Social Entrepreneurship: The State of the Field
Thursday, November 15 1:30 to 3:00 pm Discovery B

**Theories, Issues, and Boundaries (TIBS) Section**

*Theories, Issues, and Boundaries (TIBS) Section Membership Meeting*
Thursday, November 15 12:15 - 1:15 p.m. Concept AB

**Theories, Issues, and Boundaries (TIBS) Dinner Out**

*Date: Thursday, November 15*
*Time: 7:15 pm (meet in the lobby)*
*Questions: Laurie Paarlberg at paarlbergl@uncw.edu*
*Attendees will be selected, and costs will be reasonable. All are welcome!*

**Colloquium**

The “NO” of ARNOVA: Exploring the Theories, Interests, and Boundaries of “Nonprofit Organization” in Varied Asian Contexts
Thursday, November 15 10:00 - 11:30 am Concept AB

The “VA” of ARNOVA: Exploring the Theories, Interests, and Boundaries of “Voluntary Action” in the Middle East
Friday, November 16 10:15 - 11:45 am Concept AB

**Teaching Section**

*Teaching Section Dinner before the Pre-Conference session*

*Wednesday, November 14 4:30-5:30 pm*

We will be meeting at the hotel lobby at 4 pm and then walking to Buca De Bepo. Please e-mail Heather Carpenter carpenth@gvsu.edu if you would like to attend the dinner.

**Pre-Conference Seminar**

Developing Faculty Intercultural Competency and Communication Skills

The purpose of this Teaching Section workshop is to provide ARNOVA members with a professional development opportunity in the area of intercultural competency and communication. Specifically, this workshop is designed to improve participants’ knowledge and skills in order to better prepare them to teach on issues of cultural diversity and to enhance their ability to meet the needs of their diverse students. Using a framework by Dr. Milton Bennett known as the Developmental Model for Intercultural Sensitivity (DMIS), participants will be invited to take a journey with the presenter that explains how one’s experiences of difference contribute to his or her own orientations toward cultural difference and commonality. The DMIS model will be introduced. Aggregate data from the Teaching Sections’ intercultural competence development initiative will be presented to demonstrate a mapping exercise of the pilot participants’ aggregate experiences of difference along the intercultural development continuum. Information on how one can further enhance her or his intercultural competency depending on one’s experience will also be introduced.

*Wednesday, November 14 6:00 - 8:00 pm Cosmopolitan C*
Teaching Section Roundtable
Thursday, November 15 11:15 am - 12:15 pm
Cosmo C
Topic: Managing Nonprofit Organizations; A New Text for Graduate Courses
Discussants: Textbook authors - Mary Tschirhart, North Carolina State University and Wolfgang Bielefeld, Professor Emeritus, Indiana University - Purdue University Indianapolis

Teaching Section Membership Meeting
Date: Thursday, November 15 12:15 - 1:15 pm
Cosmopolitan C

Colloquium
Building an Engaged Community in the Online Classroom
Thursday, November 15 8:15 - 9:45 am Concept CD

Utilizing Case Studies to Enhance Learning Outcomes
Thursday, November 15 10:00 - 11:45 am Concept CD

The VALUES Section (VRADS)

Pre-Conference Seminar
Philanthropy: Self-Serving Narcissism or Kindly, Moral Act?

Is philanthropy an act with moral overtones—for instance, the love of mankind, involving an active effort to promote the well-being of others? Or: Can, or should, philanthropy be reduced more simply to a financial gift/grant transaction? Does the source of the funding really matter (ill-gotten gains?) or the motivation of the giver (prestige, recognition?).

Philanthropy is complex and involves values, various motivations, economic considerations, and social roles, to name a few factors. The purpose of this session is to provide an opportunity for a thoughtful and extended discussion that can help us question what we may take for granted, in order to come to a better understanding of the concept of philanthropy and its boundaries.

Wednesday, November 14 2:00 pm - 4:30 pm Cosmopolitan D

The VALUES Section (VRADS) Roundtable
Thursday, November 15 11:30 am - 12:15 pm
Regency Ballroom
Civil Society and the Nonprofit Sector in China
Discussant: David Horton Smith, VRADS Chair, ICSERA President & CEO

The VALUES Section (VRADS) Membership Meeting
Thursday, November 15 12:15 - 1:35 pm Regency F

Colloquium
Dark Side: Nonprofit Organization Misconduct, and Regulation by Watchdog Organizations
Thursday, November 15 1:30 - 3:00 pm Regency F

Bright Side: Earning our Halos: Management Ethics and Nonprofit Organizations
Friday, November 16 8:30 - 10:00 am Theory B

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<th>(For Higher and Continuing Education)</th>
<th>Simulation Description</th>
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<tr>
<td>Not-For-Profit Management Simulations, Inc.</td>
<td>The Not-For-Profit Management Simulation (2011) is an online web instruction course that has the option of being supplemented with classroom meetings and digital lectures. The not-for-profit simulation course allows the student/participant the opportunity to exercise management decisions in a realistic, community-based, service environment.</td>
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### Concurrent Sessions by Track

#### Boards, Governance & Accountability

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<tr>
<th>Session</th>
<th>Title</th>
<th>Track</th>
<th>Date/Time</th>
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</thead>
<tbody>
<tr>
<td>016</td>
<td>Governance Effectiveness: Factors and Influences</td>
<td>Regency F</td>
<td>Thursday 8:15am</td>
</tr>
<tr>
<td>053</td>
<td>VRADS Dark Side Colloquium: Nonprofit Organization Misconduct, and Regulation by Watchdog Organizations</td>
<td>Regency F</td>
<td>Thursday 1:30pm</td>
</tr>
<tr>
<td>065</td>
<td>Boards, Relationships, Self-Assessment and Impact</td>
<td>Discovery B</td>
<td>Thursday 3:15pm</td>
</tr>
<tr>
<td>068</td>
<td>Governance and Financial Performance</td>
<td>Regency F</td>
<td>Thursday 3:15pm</td>
</tr>
<tr>
<td>073</td>
<td>Nonprofit Transparency and Accountability</td>
<td>Studio 1</td>
<td>Thursday 3:15pm</td>
</tr>
<tr>
<td>097</td>
<td>Accountability, Corruptions, and Transparency</td>
<td>Regency F</td>
<td>Friday 8:30am</td>
</tr>
<tr>
<td>112</td>
<td>New Approaches to Understanding Boards and Governance Concepts</td>
<td>Regency F</td>
<td>Friday 10:15am</td>
</tr>
<tr>
<td>113</td>
<td>Nonprofit Accountability through the Eyes of Multiple Stakeholders: New Research on Definitions and Measures</td>
<td>Studio 1</td>
<td>Friday 10:15am</td>
</tr>
<tr>
<td>128</td>
<td>Nonprofit Accountability and Transparency</td>
<td>Regency F</td>
<td>Friday 2:00pm</td>
</tr>
<tr>
<td>143</td>
<td>Nonprofit Boards, Management Practices, Leadership, and Fundraising</td>
<td>Regency F</td>
<td>Friday 3:45pm</td>
</tr>
<tr>
<td>147</td>
<td>Accountability in Practice: Beyond Neoinstitutionalism</td>
<td>Theory A</td>
<td>Friday 3:45pm</td>
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<tr>
<td>160</td>
<td>Nonprofit Activity in a Changing Middle East</td>
<td>Theory B</td>
<td>Saturday 8:15am</td>
</tr>
<tr>
<td>165</td>
<td>Motivation to Serve: Understanding Changes and Challenges in Director Roles and Responsibilities</td>
<td>Discovery A</td>
<td>Saturday 10:00am</td>
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#### Collaboration & Networks

<table>
<thead>
<tr>
<th>Session</th>
<th>Title</th>
<th>Track</th>
<th>Date/Time</th>
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<tbody>
<tr>
<td>012</td>
<td>The Urban Institute Community Platform: Experiments in Civic Capacity-Building</td>
<td>Metropolitan D</td>
<td>Thursday 8:15am</td>
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<tr>
<td>013</td>
<td>Building Capacity Through Collaboration</td>
<td>Discovery A</td>
<td>Thursday 8:15am</td>
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<tr>
<td>027</td>
<td>Measuring Success in Collaboration</td>
<td>Discovery A</td>
<td>Thursday 10:00am</td>
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<tr>
<td>049</td>
<td>Network Management/Strategies</td>
<td>Discovery A</td>
<td>Thursday 1:30pm</td>
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<tr>
<td>064</td>
<td>Overcoming Challenges in Collaborative Contexts</td>
<td>Discovery A</td>
<td>Thursday 3:15pm</td>
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#### Community & Grassroots Organization / Secular & Faith-based

<table>
<thead>
<tr>
<th>Session</th>
<th>Title</th>
<th>Track</th>
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<tbody>
<tr>
<td>020</td>
<td>Overcoming Resistance to Grassroots and Community NGOs in Post-Mao China</td>
<td>Theory A</td>
<td>Thursday 8:15am</td>
</tr>
<tr>
<td>035</td>
<td>Grassroots Organizations in the United States: Community Voice, Democratic Innovation, and Political Incorporation</td>
<td>Theory A</td>
<td>Thursday 10:00am</td>
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<tr>
<td>057</td>
<td>Community and Grassroots Association (CGA) Section Colloquium: The Organized Dynamics of Contemporary Contention around the World, from Arab Spring to OWS</td>
<td>Theory A</td>
<td>Thursday 10:00am</td>
</tr>
<tr>
<td>072</td>
<td>Community and Grassroots Association (CGA) Section Colloquium: Pushing the Organizational Envelope: From Participatory Social Services to Workers' Cooperatives</td>
<td>Theory A</td>
<td>Thursday 3:15pm</td>
</tr>
<tr>
<td>101</td>
<td>Challenges and Opportunities for Nonprofit Organizations</td>
<td>Theory A</td>
<td>Friday 8:30am</td>
</tr>
<tr>
<td>116</td>
<td>Nonprofits and Political Action</td>
<td>Theory A</td>
<td>Friday 10:15am</td>
</tr>
<tr>
<td>159</td>
<td>Nonprofits As Actors For Democracy and Civil Society</td>
<td>Theory A</td>
<td>Saturday 8:15am</td>
</tr>
<tr>
<td>173</td>
<td>International Perspectives on Nonprofit Engagement</td>
<td>Theory A</td>
<td>Saturday 10:00am</td>
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#### Effectiveness, Evaluation & Programs

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<tr>
<td>018</td>
<td>Advancing the Conversation on Social Impact: Empirics, Strategic Process and Methods</td>
<td>Studio 5</td>
<td>Thursday 8:15am</td>
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<tr>
<td>033</td>
<td>Evaluation in Context: Interactions Between the Organization and the Environment</td>
<td>Studio 5</td>
<td>Thursday 10:00am</td>
</tr>
<tr>
<td>070</td>
<td>Building Nonprofit Capacity and Evaluation</td>
<td>Studio 5</td>
<td>Thursday 3:15pm</td>
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<tr>
<td>098</td>
<td>Toward a Social Impact Investment Marketplace: Organizational Effectiveness as Actionable Information</td>
<td>Studio 1</td>
<td>Friday 8:30am</td>
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</table>
Fundraising & Giving

009 Gender and Charitable Giving: The Power of Women's Philanthropy
   Concept AB Thursday 8:15am

019 Emerging Trends in Fundraising and Giving
   Studio 6 Thursday 8:15am

031 Giving and Philanthropic Behavior
   Regency F Thursday 10:00am

034 The Influence of Geography and Social Grouping On Giving Behavior
   Studio 6 Thursday 10:00am

036 Emerging Trends in Philanthropy and Giving
   Theory B Thursday 10:00am

048 Experimental Evidence in Fundraising
   Cosmopolitan D Thursday 1:30pm

060 Behavioral Studies in Fundraising
   Concept AB Thursday 3:15pm

089 Gauges of Giving: Using Field Reports to Take the Pulse of Charitable Contributions
   Concept AB Friday 8:30am

115 Philanthropy Across Time and Place
   Studio 6 Friday 10:15am

118 Empirical Studies in Fundraising
   Vision Friday 10:15am

120 Income and Wealth Effects on Charitable Giving
   Concept AB Friday 2:00pm

135 Bequests and Intergenerational Transfers
   Concept AB Friday 3:45pm

150 International Comparisons in Philanthropy
   Concept AB Saturday 8:15am

Innovation & Entrepreneurship

014 Examining the Impact of Social Innovation
   Discovery B Thursday 8:15am

028 Formation of Social Enterprises
   Discovery B Thursday 10:00am

050 Global Perspectives of Social Entrepreneurship: The State of the Field (SEES Colloquy)
   Discovery B Thursday 1:30pm

109 Organizational Hybridity in the Nonprofit Sector: Toward Deeper Analysis and Understanding
   Discovery B Friday 10:15am

125 Innovation at the Intersection of Multiple Sectors
   Discovery B Friday 2:00pm

Management, Leadership & Strategy

017 Nonprofit Management in Comparative and International Contexts
   Studio 1 Thursday 8:15am

071 Management Challenges in Member Serving Nonprofits
   Studio 6 Thursday 3:15pm

073 Nonprofits and Philanthropy in Developing Countries: Theories and Paradoxes
   Theory B Thursday 3:15pm

094 Nonprofit Leaders: Selection, Retention and Diversity Challenges
   Discovery B Friday 8:30am

100 What Strengths Led to Weathering the Storm?
   Studio 6 Friday 8:30am

102 Earning our Halos: Management Ethics and Nonprofit Organizations
   Theory B Friday 8:30am

123 Nonprofit Leadership and Management Under Disaster Conditions
   Cosmopolitan D Friday 2:00pm
129 Managing Nonprofit Organizational Change  
   Studio 1  
   Friday  
   2:00pm

133 Managing Strategically for Mission, Stakeholders, and Outcomes  
   Theory B  
   Friday  
   2:00pm

134 Managing Nonprofit Human Resources  
   Vision  
   Friday  
   2:00pm

148 Managing through Financial Stress, Part I  
   Theory B  
   Friday  
   3:45pm

144 Aligning Technology with Nonprofit Strategy  
   Studio 1  
   Friday  
   3:45pm

157 Managing through Financial Stress, Part II  
   Studio 1  
   Saturday  
   8:15am

168 Managing People in Human Service Nonprofits  
   Regency E  
   Saturday  
   10:00am

161 Pracademics Section: What's On Your Bookshelf?  
   Cosmopolitan D  
   Saturday  
   10:00am

171 Hair Rules: Changes in Leadership Perspectives Within the Third Sector  
   Studio 5  
   Saturday  
   10:00am

Public Policy & Law

022 Government-Nonprofit Contracts for the Delivery of Social Services  
   Vision  
   Thursday  
   8:15am

026 Promoting Charitable Accountability Through Mandatory Disclosures of Information  
   Cosmopolitan D  
   Thursday  
   10:00am

037 "Ask the Regulator: Current Issues and Future Challenges"  
   Vision  
   Thursday  
   10:00am

059 Legal Principles for Changing Charitable Purpose: Who Decides?  
   Vision  
   Thursday  
   1:30pm

056 Rethinking Transnational Advocacy I: Emerging Trends  
   Studio 6  
   Thursday  
   1:30pm

054 Nonprofit Advocacy  
   Studio 1  
   Thursday  
   1:30pm

074 International Perspectives on Law, Policy and Philanthropy  
   Vision  
   Thursday  
   3:15pm

063 The Role of Philanthropic Foundations in Public Education Policy in the U.S.  
   Cosmopolitan D  
   Thursday  
   3:15pm

092 International and Comparative Perspectives on Nonprofit and Philanthropy Law  
   Cosmopolitan D  
   Friday  
   8:30am

103 The Impact of Budget Cuts on Nonprofit Advocacy: A View from the States  
   Vision  
   Friday  
   8:30am

107 Regulation through Disclosure and Transparency  
   Cosmopolitan D  
   Friday  
   10:15am

138 Public Policy, Fiscal Scarcity, and Nonprofits  
   Cosmopolitan D  
   Friday  
   3:45pm

149 New Directions in Nonprofit-Government Relations  
   Vision  
   Friday  
   3:45pm

153 State Regulation: Property Tax, PILOT's, Sales Tax, and New Directions for Regulation  
   Cosmopolitan D  
   Saturday  
   8:15am

156 Messy Gifts and the Legal Messes They Can Spawn: The Case of Conner Prairie  
   Regency E  
   Saturday  
   8:15am

164 Local Advocacy and Participation in Policy Process  
   Concept AB  
   Saturday  
   10:00am

175 New Perspectives on Challenging Topics in Nonprofit Law and Policy  
   Vision  
   Saturday  
   10:00am

Teaching & Education

010 Building an Engaged Community in the Online Classroom-Teaching Section Session  
   Concept CD  
   Thursday  
   8:15am

024 Utilizing Case Studies to Enhance Learning Outcomes  
   Concept CD  
   Thursday  
   10:00am

055 Building a Career in Academia – Early Stages  
   Studio 5  
   Thursday  
   1:30pm

061 Philanthropy Studies  
   Concept CD  
   Thursday  
   3:15pm

090 Big Questions in Nonprofit Education  
   Concept CD  
   Friday  
   8:30am

117 Innovative Nonprofit Pedagogy: Root Concepts Grounded in the Field  
   Theory B  
   Friday  
   10:15am

121 Community Engagement and Nonprofit Education  
   Concept CD  
   Friday  
   10:15am

136 Developing and Supporting Education and Training Programs  
   Concept CD  
   Friday  
   2:00pm

151 Developing New Learning Outcomes for the Nonprofit Leadership Alliance's Core Competencies: Experiences from the Cohen Grant Project  
   Concept CD  
   Friday  
   3:45pm

162 Online Learning: What Is Its Efficacy?  
   Cosmopolitan C  
   Saturday  
   8:15am

176 Service Learning and Nonprofit Education  
   Concept CD  
   Saturday  
   10:00am
The Conference Track - Re-Examining Philanthropy

015 Framing the Language of Giving
   Regency E Thursday 8:15am

030 How Effective Is Philanthropy?
   Regency E Thursday 10:00am

029 Advancing the Study of Foundation Grantmaking: Theoretical and Empirical Approaches
   Network Thursday 10:00am

047 Charity and Social Redistribution: Reflections from Recent British Research
   Cosmopolitan C Thursday 1:30pm

051 How Do People Perceive Philanthropy?
   Network Thursday 1:30pm

052 The Formative Phase of Three Key Funders of the Nonprofit Sector: American City Bureau, Indianapolis Foundation, and Ford Foundation.
   Regency E Thursday 1:30pm

066 A Critical Assessment of Nonprofit Marketization
   Network Thursday 3:15pm

067 Four Emerging (and Somewhat Out-of-the-Box) Research Agendas in Philanthropic and Nonprofit Studies
   Regency E Thursday 3:15pm

095 How Does Culture Affect the Organization of Philanthropy?
   Network Friday 8:30am

096 How Should People Define Philanthropy?
   Regency E Friday 8:30am

110 How Public Is Philanthropy?
   Network Friday 10:15am

111 Philanthropy’s Unanswerable Questions: The Challenges of Collecting Diversity Data in Philanthropy
   Regency E Friday 10:15am

126 Does Catastrophic Disaster Change the Culture of Giving?
   The Case of Tohoku Earthquake in Japan
   Network Friday 2:30pm

137 Why Do People Engage in Philanthropy? - I
   Regency E Friday 2:00pm

141 The Political Economy of Philanthropy in Greater China
   Network Friday 3:45pm

142 Philanthropic Investments that Build and Share Knowledge Among Nonprofit Scholars
   Regency E Friday 3:45pm

155 A Critical Exploration of Nonprofit Organization Discourses
   Network Saturday 8:15am

170 The Ostroms and Nonprofit Studies: Reflections and Future Directions
   Studio 3 Saturday 10:00am

167 Why Do People Engage in Philanthropy? - II
   Network Saturday 10:00am

172 A Critical Exploration of Discourses in the Field of Nonprofit and Philanthropic Studies
   Studio 6 Saturday 10:00am

Theory & Methods

021 Innovative Approaches to Building New Theory
   Theory B Thursday 8:15am

023 TIBS Colloquium One: The "NO" of ARNOVA: Exploring the Theories, Interests, and Boundaries of "Nonprofit Organization" in Varied Asian Contexts
   Concept AB Thursday 10:00am

045 Scale Development in Nonprofit Research
   Concept AB Thursday 1:30pm

046 Structure, Design, and Operation of the “Sector”
   Concept CD Thursday 1:30pm

058 Structural Choices and the Implications for Nonprofit Organizations
   Theory B Thursday 1:30pm

104 TIBS Section Colloquium TWO: The "VA" of ARNOVA: Exploring the Theories, Interests, and Boundaries of "Voluntary Action" in the Middle East
   Concept AB Friday 10:15am

174 Measurement Challenges and Theory Building
   Theory B Saturday 10:00am

Voluntarism & Volunteering

011 Examining Voluntarism Across Institutional and International Contexts
   Cosmopolitan C Thursday 8:45am

025 Volunteer Motivations and Work Preferences
   Cosmopolitan C Thursday 10:00am

062 Episodic Volunteering: Is Philanthropy at Risk From the Shift to Episodic Volunteering?
   Cosmopolitan C Thursday 3:15pm

091 Public Sector Volunteering
   Cosmopolitan C Friday 8:30am

106 Substituting Paid Labor for Volunteers
   Cosmopolitan C Friday 10:15am

122 Determinants of Volunteering
   Cosmopolitan C Friday 2:00pm

137 Social and Religious Context of Volunteering
   Cosmopolitan C Friday 3:45pm

152 Assessing and Practicing Volunteer Management
   Concept CD Saturday 8:15am

163 Volunteer Commitment
   Cosmopolitan C Saturday 10:00am
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DETAILED CONFERENCE PROGRAM

For changes or additions since this printing see Addendum.

WEDNESDAY, NOVEMBER 14

Doctoral Fellows Seminar (by invitation only)
8:00 to 5:00 pm
Hyatt Regency; Studio 5

ARNOVA Board Meeting
12:00 to 7:00 pm
Hyatt Regency; Discovery A

The VALUES Section (VRADS) Pre-Conference Workshop
2:00 to 4:30 pm
Hyatt Regency: Cosmopolitan D

Diversity Scholars & Leaders Professional Development Program
3:00 to 9:00 pm
Hyatt Regency: Theory A

Teaching Section Pre-Conference Workshop
6:00 to 8:00 pm
Hyatt Regency: Cosmopolitan C

ICSERA Palgrave Research Handbook Authors' Meeting
7:00 to 8:00 pm
Hyatt Regency: Studio 1

Pre-Conference Reception
8:00 to 9:00 pm
Hyatt Regency: Studio Lounge

ICSERA Leaders Meeting
9:15 to 10:15 pm
Hyatt Regency: Studio 1

THURSDAY, NOVEMBER 15

008. New Member Meeting
7:00 to 8:15 am
Hyatt Regency: Regency, AB

THURSDAY, NOV. 15 8:15 AM - 9:45 AM

009. Gender and Charitable Giving: The Power of Women’s Philanthropy
8:15 to 9:45 am
Hyatt Regency: Concept AB

Participants:

Pamela Wiepking, Erasmus University Rotterdam, the Netherlands; Christopher J. Einolf, DePaul University

The Effects of Gender and Generation on Charitable Giving. Debra J. Mesch, Indiana University Purdue University Indianapolis

Gender Differences in Giving Motives: The Dutch Case. Arjen de Wit, VU University Amsterdam; Rene Bekkers, VU University Amsterdam

Moral Identity, Giving and Gender. Jen Shang, Indiana University

Chair: TBD

010. Teaching Section Colloquium: Building an Engaged Community in the Online Classroom
8:15 to 9:45 am
Hyatt Regency: Concept CD

Presenter: Debra Baker Beck, University of Wyoming

Chair: Heather L. Carpenter, Grand Valley State University

011. Examining Voluntarism Across Institutional and International Contexts
8:15 to 9:45 am
Hyatt Regency: Cosmopolitan C

Participants:

NGOs and Volunteer Tourism: A Look at Volunteer Tourism in Favela (Slum) Communities of Rio de Janeiro. Jessica Faustini Aquino, Arizona State University; Kathleen Andereck, Arizona State University

Service-Based Scholarships in Higher Education: Implications for Civic-Minded Graduates and Professionals. Julie Hatcher, Indiana University

Do Public Affairs Students (Still) Care?: The Impact of PSM on Giving, Volunteering and Career Ambitions. Jaclyn Schede Piatak, American University

Implementation of Corporate Volunteering from a Nonprofit Perspective: An Exploratory Research. Louna Roza, Erasmus University Rotterdam; Lesley Hustinx, Ghent University; Itamar Y. Shachar, Ghent University; Robbe Geysmans, Ghent University.

Chair: Alicia Schattenman, Northern Illinois University

012. The Urban Institute Community Platform: Experiments in Civic Capacity-Building
8:15 to 9:45 am
Hyatt Regency: Cosmopolitan D

Presenters: David G. Garvey, University of Connecticut; Alan J. Abramson, George Mason University; Tom Pollak, The Urban Institute

Chair: Carl Milofsky, Bucknell University
013. Building Capacity Through Collaboration
8:15 to 9:45 am
Hyatt Regency: Discovery A
Participants:
Building Nonprofit Networks by Convening. Mary B. McDonald, University of San Diego; Liz Shear, University of San Diego; Elizabeth A. Castillo, University of San Diego
Nonprofit-Government Collaboration: Team Selection Control in a Multidisciplinary Team Setting. Melissa Cast
The Trellis of Community Gardens: Connecting Government, Nonprofit, and Citizen Networks to Spatial Context. Diane E. Yoder, University of Southern California
Chair: TBD

014. Examining the Impact of Social Innovation
8:15 to 9:45 am
Hyatt Regency: Discovery B
Participants:
Bringing Social Innovation to Scale within Urban Communities: Replicating the "Entrepreneurial Spark" within Urban Communities. Jimeka Holloway, Case Western Reserve University
Venture Philanthropy Revisited: From the Perspectives of Institutional Theory and Entrepreneurial Orientation. Tamaki Onishi, Wolfgang Bielefeld, Indiana University Purdue University Indianapolis
The I3C: Providing Nonprofits a Mechanism for Earned Income. Ericka Harney, Eastern University
Chair: Yvonne D. Harrison, University at Albany

015. Framing the Language of Giving
8:15 to 9:45 am
Hyatt Regency: Regency E
Presenters:
Christine W. Cugliari, High Point University
Patrick Harman, Hayden-Harman Foundation
Judith L. Millesen, Ohio University
Pamela Palmer, High Point University
Chair: Judith Millesen, Ohio University

016. Governance Effectiveness: Factors and Influences
8:15 to 9:45 am
Hyatt Regency: Regency F
Participants:
A Systematic Review of Governance Effectiveness of Boards of the Nonprofits. Xiao-Lu Wang, University of Hong Kong; Danny WF Lam, University of Hong Kong; Cecilia Lai Wan Chan, University of Hong Kong
Consent Accountability and Board Performance: An Examination of Member Participation Characteristics and Board Effectiveness. Peter P. Hoontis, Rutgers University
Exploring the Link Between Diversity, Inclusive Practices, and Board Performance: An Analysis of the National BoardSource Nonprofit Governance Index. Ruth S. Bernstein, Pacific Lutheran University; Deborah J. Davidson, BoardSource
Factors that Influence Board Member Engagement and Performance. William A. Brown, Texas A&M University
Chair: Lehn M. Benjamin, George Mason University
019. Emerging Trends in Fundraising and Giving
8:15 to 9:45 am
Hyatt Regency: Studio 6
Participants:
CRM Partnerships with Luxury Firms: An Opportunity to Acquire "Individual Pledge Donors" - Silke Boenigk, University of Hamburg; Viktorija Schuchardt
Nonprofit Utilization of Social Media: A Study of Function and Results. Kelly A. Krawczyk, Wayne State University; Michelle Woodell, Wayne State University; Allison Brothier, University of Southern Florida
Which Posting Strategies of Nonprofit Organizations Work Best on Facebook? Silke Boenigk, University of Hamburg; Mareike Moehlmann, University of Hamburg
Chair: TBD

020. Overcoming Resistance to Grassroots and Community NGOs in Post-Mao China
8:15 to 9:45 am
Hyatt Regency: Theory A
Participants:
How Chinese Grassroots NGOs Seek Government Acceptance: Official Registration and Its Alternatives in a Restrictive Environment. Jun Xu, Capital University of Economics and Business; David Horton Smith, Sun Yat-sen University; Boston College; City University London
Lions Clubs in Guangdong Province, China: How Foreign-Origin Association Branches Can Exist in a Restrictive Environment. Jianguang Zhu, Sun Yat-sen University; Yanchun Jing, Sun Yat-sen University; Yuepeng Chen, Sun Yat-sen University
Why Strategic Chinese NGO Alliances Were Permitted During the Wenchuan Earthquake Relief Process in Spite of the Restrictive Environment. Weijun Lai, Sun Yat-sen University; Jiangang Zhu, Sun Yat-sen University
Chair: TBD

021. Innovative Approaches to Building New Theory
8:15 to 9:45 am
Hyatt Regency: Theory B
Participants:
Cross-National Members of Professional Associations: Empirical Descriptions and Emerging Theory. Beth Gazley, Indiana University-Bloomington; Matthew Baggetta, Indiana University-Bloomington
Pathways to Participation: The Influence of Civic Orientation on Volunteerism and Community Engagement. Vickie L. Edwards, University of Arkansas at Little Rock
Chair: TBD

022. Government-Nonprofit Contracts for the Delivery of Social Services
8:15 to 9:45 am
Hyatt Regency: Vision
Participants:
A 19th Century Model for a 21st Century Problem: Government-Nonprofit Fiscal Relations in the Provision of Child Welfare Services - Nicole P. Marwell, Baruch College - CUNY; Thad D. Calabrese, Robert F. Wagner Graduate School of Public Service, NYU
Challenges of the Nonprofit-Government Relationship: Moving from Relational to Transactional Contracting. Brent Neve, University of Missouri-Kansas City; Ervin de Leon, The Urban Institute
Chair: Santiago Guerrero, University of Albany

023. TIBS Section Colloquium: The “NO” of ARNOVA: Exploring the Theories, Interests, and Boundaries of “Nonprofit Organization” in Varied Asian Contexts
10:00 to 11:30 am
Hyatt Regency: Concept AB
Presenters:
Bin Chen, City University of New York
Sang Ok Choi, Virginia Tech
Zhengao Wang, Beijing Normal University
Naoto Yamauchi, Osaka University
Chair: Chao Guo, Indiana University-Purdue University Indianapolis

024. Teaching Section Colloquium: Utilizing Case Studies to Enhance Learning Outcomes
10:00 to 11:30 am
Hyatt Regency: Concept CD
Presenters:
Pat Libby, Institute for Nonprofit Education and Research University of San Diego
Jeffrey Greim, Bay Path College
Chair: Salvatore P. Alaimo, Grand Valley State University
025. Volunteer Motivations and Work Preferences  
10:00 to 11:30 am  
Hyatt Regency: Cosmopolitan C  
Participants:  
Exploring Volunteer Task Preferences: Dimensions and the Relatedness with Functional Motives. Jurgen Willems, Vrije Universiteit Brussels; Marlene Walk, University of Pennsylvania  
How Voluntary is Volunteering? Examining Volunteers' Needs for Autonomy, Competence and Relatedness. Jemima Bider, Vrije Universiteit Brussels; Tim Vantilborgh; Roland Pepermans, Vrije Universiteit Brussels; Gert Heybrechts; Jurgen Willems, Vrije Universiteit Brussels; Marc Jegers, Vrije Universiteit Brussels  
Who are Self-Oriented Volunteers? Employment Sectors and Volunteering Motives. Hyung Hoon Kim  
Why They Volunteer? Motivation for Volunteering Among Latter-Day Saints. Ram A. Cnaan, University of Pennsylvania; Van Evans, Indiana University Purdue University Indianapolis; Daniel W. Curtis, University of Pennsylvania  
Chair:  
Margaret E. Harris, Aston University

026. Promoting Charitable Accountability Through Mandatory Disclosures of Information  
10:00 to 11:30 am  
Hyatt Regency: Cosmopolitan D  
Participants:  
A Review of Consumer Communications by Charities Regulation Programs. Putnam Barber, University of Washington  
Promoting Charity Accountability Through Financial Reporting. Oonagh Breen, University College Dublin  
Diversity in Nonprofit Cultural Organizations. Francie L. Ostrower, University of Texas at Austin  
Chair:  
Margaret F. Sloan, James Madison University

027. Measuring Success in Collaboration  
10:00 to 11:30 am  
Hyatt Regency: Discovery A  
Participants:  
Collaboration or Public Relations? Service Learning from the Nonprofit Perspective. Michelle Evans, Florida Atlantic University  
Creating Impact with Policymakers: Cases of Building Cross Sector Partnerships to Build Stronger Programs and Grant Applications. Erika Harney, Eastern University  
Institutionalized Hybridity – Work Integration with Public-Nonprofit Joint Ventures. Katharina Spraul, University of Mannheim; Bernd Helmig, University of Mannheim; Franziska Hopf, University of Mannheim

028. Formation of Social Enterprises  
10:00 to 11:30 am  
Hyatt Regency: Discovery B  
Participants:  
Environmental Factors Explaining the Emergence of Social Entrepreneurship. Hanane Cherkaoui, Florida State University  
Nonprofit Enterprise Formation and Cultural Participation in American Counties. Roland J. Kashner  
Nonprofit Entrepreneurs and Their Startup Organizations: A Comparative Subsector Analysis. David M. Van Slyke, Syracuse University; Jesse Ley, Andrew Young School of Policy Studies  
Chair:  
JoAnne Schneider, George Washington University

029. Advancing the Study of Foundation Grantmaking: Theoretical and Empirical Approaches  
10:00 to 11:30 am  
Hyatt Regency: Network  
Participants:  
A Partial Theory of Nonprofit Success in Grant Markets. Jesse Ley, Andrew Young School of Policy Studies; Jasmine A. Ginnis, George Washington University  
Changing United Way Allocations: Contingent or Symbolic Response to Changing Contexts. Laurie E. Paarlberg, University of North Carolina Wilmington; Stephen Meinhold, University of North Carolina Wilmington  
Participation and Policy: Foundation Support for Civic Engagement and Community Organizing in the United States. David Suarez; Youngmi Lee, University of Southern California  
Aggregative Rationality? Toward an Industrial Organization Based Theory of Competition in the Grants Market. Shena Ashley, Syracuse University  
Chair:  
Dennis Young, Andrew Young School of Policy Studies

030. How Effective Is Philanthropy?  
10:00 to 11:30 am  
Hyatt Regency: Regency E  
Participants:  
Is Grantmaking Getting Smarter? Trends in Grantmaking Practice. J. McCray, Grantmakers for Effective Organizations  
Re-examining Corporate Philanthropy: The Impact of Involving Staff in Choosing Charity Partners. Beth A. Breeze, University of Kent  
Chair:  
Marty Sulek, Indiana University
031. Giving and Philanthropic Behavior
10:00 to 11:30 am
Hyatt Regency: Regency F
Participants:
Giving in Times of Disaster: Giving, Intent to Give, and Giving Technology. Eva M. Witesman, Brigham Young University
Motives, Trust, and Philanthropic Behaviors. Seong-gin Moon, Inha University; Seung-Bum Yang, Konkuk University; Young-Jung Kim, Ministry of Employment and Labor
Understanding Donor Motive and Behavior in the Online Philanthropy. Helen K. Liu, The University of Hong Kong; Sheng Li, University of Birmingham
Chair:
Nancy Mauff; Mauff/Bunt Associates

032. Governance Beyond the Board: Power, Participation, and Shared Leadership in Organizations and Networks
10:00 to 11:30 am
Hyatt Regency: Studio 1
Presenters:
Judy Freiweather, Nonprofit Solutions Associates, Alliance for Nonprofit Management
Max Freund, Claremont Graduate University
David O. Renz, University of Missouri-Kansas City
Barbara A. Metzak, North Carolina State University
Chair:
William A. Brown, Texas A&M University

033. Evaluation in Context: Interactions Between the Organization and the Environment
10:00 to 11:30 am
Hyatt Regency: Studio 5
Participants:
Development and Application of a Blood Donor Satisfaction Barometer. Sigun Leipnitz, University of Hamburg; Silke Boenigk, University of Hamburg
If Not-For-Profit, Then for What? Assessing the Effect of Generalized External Evaluation on a Nonprofit Organizational Environment. Adim Eckerd, Virginia Tech; Stephanie Moulton, Ohio State University
Why Organizational Structure Matters: The Internal Lives and the International Prominence of Human Rights NGOs. Wendy Wong
Chair:
William Cleveland, Indiana University Purdue University Indianapolis

034. The Influence of Geography and Social Grouping On Giving Behavior
10:00 to 11:30 am
Hyatt Regency: Studio 6
Participants:
Children's Generosity and Neighborhoods: Measuring the Effects of Residential Environment on Charitable Giving. Cagla Okten, Bilkent University; Una Osili, Indiana University Purdue University Indianapolis
Amir Hyatt, Indiana University Purdue University Indianapolis
Giving by Faculty and Staff Across the Indiana University System. Genevieve Shaker, Indiana University Purdue University Indianapolis; Victor Borden, Indiana University Bloomington; Brittany L. Miller, Indiana University Foundation
Regional Differences in Philanthropy. Rene Bekkers, VU University Amsterdam
Chair:
Malin Gawell, Entrepreneurship and Small Business Research Institute

035. Grassroots Organizations in the United States: Community Voice, Democratic Innovation, and Political Incorporation
10:00 to 11:30 am
Hyatt Regency: Theory A
Participants:
A Democracy of Opportunity. Stephen Danley, University of Pennsylvania
Big Lessons on Community from the Small State of Delaware. Lauren Miltenberger
Grassroots Collaborators in a Public Initiative: Whether Strongly Faith-Based Partners Influenced Collaboration and Service Delivery. Jill W. Sinha, Rutgers University
Tea Party and Occupy: Grassroots Movements Setting the Political Agenda in the United States. Catherine Wilson, Villanova University
Chair:
Catherine Wilson, Villanova University
036. Emerging Trends in Philanthropy and Giving
10:00 to 11:30 am
Hyatt Regency: Theory B
Participants:
Michigan Philanthropy and Human Services in Detroit: A Look at the Past Decade's Funding. Diane Vinokur-Kaplan, School of Social Work
Research on Corporate Giving of All Listed Companies in Contemporary China. Liang Yucheng, Zhongshan University
Does Foundation Giving Stimulate or Suppress Private Giving? Evidence from Canadian Charities. Iryna Kryvoruchko, University of Regina
Government Funding and the Willingness to Donate to Arts Organizations: Results of a Survey Experiment. Mirae Kim, Rutgers University-Newark; Gregg Van Ryzin, Rutgers University-Newark
Chair:
Renee A. Irvin, University of Oregon

037. “Ask the Regulator: Current Issues and Future Challenges”
10:00 to 11:30 am
Hyatt Regency: Vision
Presenters:
Belinda Johns, Senior Assistant Attorney General, California
Mark Pacella, Chief Deputy Attorney General, Pennsylvania
Chair:
Cindy M Lott, National State Attorneys General Program

038. OPENING LUNCHEON & RESEARCHERS’ SMORGASBORD
11:30 to 1:15 pm
Hyatt Regency: Regency A-B-C-D

039. TIBS Section Membership Meeting
12:15 to 1:15 pm
Hyatt Regency: Concept AB

040. Teaching Section Membership Meeting
12:15 to 1:15 pm
Hyatt Regency: Cosmopolitan C

041. Pracademics Section Membership Meeting
12:15 to 1:15 pm
Hyatt Regency: Regency E

042. The VALUES Section (VRADS) Membership Meeting
12:15 to 1:15 pm
Hyatt Regency: Regency F

043. SEES Section Membership Meeting
12:15 to 1:15 pm
Hyatt Regency: Discovery B

044. CGAP Section Membership Meeting
12:15 to 1:15 pm
Hyatt Regency: Theory A

045. Scale Development in Nonprofit Research
1:30 to 3:00 pm
Hyatt Regency: Concept AB
Presenters:
Michael Shier, University of Pennsylvania
Walter Wymer, University of Lethbridge
Jurgen Willems, Vrije Universiteit Brussels
Katharina Spraul, University of Mannheim
Chair:
Bernd Helmig, University of Mannheim
Discussants:
Femida Handy, University of Pennsylvania
Marc Jegers, Vrije Universiteit Brussels

046. Structure, Design, and Operation of the “Sector”
1:30 to 3:00 pm
Hyatt Regency: Concept CD
Participants:
Towards a Consistent Theoretical Basis of Nonprofit Density in Urban Areas: A Panel Analysis of Five Subsectors. Jesse Leeg, Andrew Young School of Policy Studies; David M. Van Slyke, Syracuse University
“Healthy Competition” and “Wasteful Duplication” – Drawing from For-Profit Economic Theory to Examine Rivalry in the Nonprofit Sector. Danielle Vance, Duke University
Understanding the Lumpiness in Human Service Geography: Modeling the Supply and Demand of Services for Older Adults. Brent Neeser, University of Missouri-Kansas City
Chair:
Sarah L. Pettijohn, The Urban Institute

047. Charity and Social Redistribution: Reflections from Recent British Research
1:30 to 3:00 pm
Hyatt Regency: Cosmopolitan C
Participants:
Growth and Change in the Charitable Sector: Tracking Income Concentration and Charity Survival Among Registered Charities in England and Wales. David Clifford, Third Sector Research Centre
The Pattern and Characteristics of Neighbourhood-Level Charities in England. John Mohan, Third Sector Research Centre; David Clifford, Third Sector Research Centre
051. How Do People Perceive Philanthropy?
1:30 to 3:00 pm
Hyatt Regency: Network

Participants:
- Expanding the Capitalization Conversation: Philanthropy as an Activator of Renewable Capital. Elizabeth A. Castillo, University of San Diego
- NGOs as Strategic Framing Agents in Mobilizing the Public Towards Philanthropic Actions. Aya Okada, University of Pittsburgh
- Towards a Multicultural Framework of Philanthropy. Katherine Muthoni Ng'arua, North Carolina State University

Chair:
John Mohan, Third Sector Research Centre

050. SEES Section Colloquium: Global Perspectives of Social Entrepreneurship: The State of the Field
1:30 to 3:00 pm
Hyatt Regency: Discovery B

Participants:
- Social Entrepreneurship in Cuba: Pushing the Limits of Risk and Reward. John C. Ronquillo, DePaul University
- Social Entrepreneurship in East Asia: Change, Challenges and Opportunities. Jennifer H Chen, Nanhu University
- Social Entrepreneurship in Germany: Founding, Transforming, Intrapreneuring. Bjorn Schmitz, Heidelberg University
- Social Entrepreneurship in the United States: Trends in an Evolving Space. Kate Cooney, Yale University School of Management

Chair:
Peter M. Frank, Wingate University
Discussant:
Gordon E. Shockley, Arizona State University

053. VRADS Section Dark Side Colloquium: Nonprofit Organization Misconduct, and Regulation by Watchdog Organizations
1:30 to 3:00 pm
Hyatt Regency: Regency F

Presenters:
- Gianfranco Farruggia, North Park University
- David Horton Smith, Sun Yat-sen University; Boston College; City University London

Chair:
Christopher Corbett
054. Nonprofit Advocacy
1:30 to 3:00 pm
Hyatt Regency: Studio 1
Participants:
Beyond the Cause: The Art and Science of Successful Advocacy. 
Erica Greeley, Independent Sector

Does Government Funding Depoliticize NGOs?;
Examining Evidence from Europe. Elisabeth A.
Bloodgood, Concordia University; Joannie Tremblay-
Boire; Aseem Prakash, University of Washington

Alan J. Abramson, George Mason University; Benjamin Soksis, George Mason University; Stefan Toepfer, George Mason University

Chair:
Nathaniel Sean Wright, University of Louisville

055. Building a Career in Academia – Early Stages
1:30 to 3:00 pm
Hyatt Regency: Studio 3
Presenters:
Brenda K. Bushouse, University of Massachusetts
Heather L. Carpenter, Grand Valley State University
Mark A. Hager, Arizona State University

Chair:
Mark A. Hager, Arizona State University

056. Rethinking Transnational Advocacy I: Emerging Trends
1:30 to 3:00 pm
Hyatt Regency: Studio 6
Participants:
AIDS Treatment Advocacy in the US, Brazil and South Africa: Diverse Actors, Strategies, and Sectors. 
Susan M. Chambre, Baruch College - CUNY

The Human Rights Movement of Dalits: The Role of 
Indian Diaspora and International Organizations. 
Lalit Khandare, Indiana University

Breaking the Tire Cycle Campaign: A Case Study of 
Cross-Border Environmental Advocacy Affecting the 
U.S. Fat Libby, Institute for Nonprofit Education and 
Research University of San Diego

The Advent of Technology Enhanced Leaderless 
Transnational Social Movement Organizations; 
Implications for Transnational Advocacy. 
Lori A. Brasard, George Washington University; Katherine Boland, Rowan University; John G. McNutt, University of Delaware

Chair:
Howard Lune, Hunter College, CUNY

057. Community and Grassroots Association (CGA) Section 
Colloquium: The Organized Dynamics of Contemporary 
Contention around the World, from Arab Spring to OWS
1:30 to 3:00 pm
Hyatt Regency: Theory A
Presenters:
Fabio Rajaas, Indiana University
Erica L. Kohl-Arenas, The New School
Hector R. Cordero-Guzman, Baruch College-City 
University of New York
L. David Brown, Harvard University

Chair:
Ramón Borges-Mendez, Clark University

058. Structural Choices and the Implications for Nonprofit 
Organizations
1:30 to 3:00 pm
Hyatt Regency: Theory B
Participants:

Institutional Choice Redux: How Fair Trade 
Entrepreneurs Choose Between Nonprofit and For-
Profit Forms. Curtis Child, Indiana University; Eca 
M. Witesman, Brigham Young University; David 
Brault, Brigham Young University

Religious Models of Organization: Lessons on 
Microstructure from the Faith and Organizations 
Project. Jo Anne Schneider, George Washington 
University; Carl Mileffsky, Bucknell University

The Bigger the Better? The Effect of Program Offerings 
on Financial Support. Emily Barmann, Boston 
University

Chair:
Kunle Akingbola, Lakehead University

059. Legal Principles for Changing Charitable Purpose: 
Who Decides?
1:30 to 3:00 pm
Hyatt Regency: Vision
Presenters:
Evelyn Brody, Chicago-Kent College of Law
Putnam Barber, University of Washington
Dana Brakman Reiser, Brooklyn Law School
Marion Fremont-Smith, Harvard University

Chair:
Robert A. Katz, Indiana University Robert H. McKinney 
School of Law

THURSDAY, NOV. 15 3:15 PM - 4:45 PM

060. Behavioral Studies in Fundraising
3:15 to 4:45 pm
Hyatt Regency: Concept AB
Participants:
The Relationship Between Giving and Volunteering: 
Evidence from COPPS and the PSID. Eleanor Brown, 
Pomona College; Mark Ottoni-Wilhelm, Indiana 
University Purdue University Indianapolis; Ye Zhang, 
Indiana University Purdue University Indianapolis
THURSDAY, NOVEMBER 15

Understanding the Impact of Principle of Care and Empathic Concern on Charitable Giving. Xiaowan Kou, Indiana University; Sung-Ju Kim, Monmouth University

Voluntary Contributions to Salvation Army Red Kettle in Christmas Season. Chulhee Kang, Yonsei University; Jungkyu Choi, Kyungbuk University; Sohyun Park, Yonsei University

An Emerging Description of Donors to Mental Health Organizations. Christine W. Cugliari, High Point University; Cora Glass, High Point University

Chair: 

Jasmine A. McGinnis, George Washington University

061. Philanthropy Studies

3:15 to 4:45 pm
Hyatt Regency: Concept CD

Participants:

A Role for the University in Building Fundraising Capacity in Nonprofit Organizations: A Case Study. Cathleen O. Erwin, Auburn University

A University-Community Partnership as a Potential Model for Training Future Nonprofit Leaders in Fundraising and Philanthropy. Shelley Murphy Strickland, University of Michigan

Pay It Forward: Engaging College Students Through Experiential Philanthropy Courses. Jodi Benenson, Brandeis University; Erika Moldove, Brandeis University; Andrew Hahn, Brandeis University

Strategic Philanthropy: Developing Future Nonprofit Leaders Through Service-Learning. Stephanie Kriek, University of Central Florida

Chair: 

Judith L. Millesen, Ohio University

062. Episodic Volunteering: Is Philanthropy at Risk From the Shift to Episodic Volunteering?

3:15 to 4:45 pm
Hyatt Regency: Cosmopolitan C

Presenters:

Cathy Vrentas, Iowa State University
Melissa A. Heinlein, Philadelphia VA Medical Center

Chair: 

Nancy Macduff, Macduff/Bunt Associates

Discussants:

Lucas C.P.M. Meja, Erasmus University Rotterdam
Jeffrey Brudney, Cleveland State University
Mary Kay Hood, Hendricks Regional Health

063. The Role of Philanthropic Foundations in Public Education Policy in the U.S.

3:15 to 4:45 pm
Hyatt Regency: Cosmopolitan D

Participants:

Winning the Sprint, Losing the Marathon: Philanthropy’s Race for Education Reform. Sarah Reckhow, Michigan State University

Changing Schools One at a Time or All At Once: An Examination of Private Foundation Grantmaking for Pre-Collegiate Education Policy. Shayna Kloppott, Columbia University

How Do Foundations Manage Grantees’ Advocacy Activities in the Field of Education? A Cross-Case Comparative Analysis. Megan E. Tompkins-Stange, University of Michigan; Patricia Bromley, University of Utah

Chair: 

Rajade M. Berry-James, North Carolina State University

064. Overcoming Challenges in Collaborative Contexts

3:15 to 4:45 pm
Hyatt Regency: Discovery A

Participants:

A Closer Look at Nonprofits in Multi-Sector Networks: Can Informal Accountability Overcome Goal Conflict? Barbara Romzek, University of Kansas; Kelly M. LeRoux, Great Cities Institute University of Illinois at Chicago; Jocelyn Johnston, American University; Jaclyn Schede Piatak, American University; Robin Kempf, University of Kansas

Organizational Culture and Partnership Process: A Grounded Theory Study of Community-Campus Partnerships. Sharon Foreman Kready, Lynchburg College

“Poverty Pimps” or Perfect Partners: Higher Education as a Mediator for Philanthropic Investment in Urban Neighborhoods. Elizabeth Hudson, University of Michigan

Is There a Rural Tilt Among Credit Unions in the United States? Keita Demming; Jack J. Quarter, University of Toronto; Laurie J. Mook, Arizona State University

Chair: 

Karabi C. Besborouah, School of Urban and Public Affairs
065. Boards, Relationships, Self-Assessment and Impact
3:15 to 4:45 pm
Hyatt Regency: Discovery B
Participants:
Board Members’ Self-Perception in the Role of Organizational Governance and the Balanced Scorecard. Jeff Aulgar
Problem-Driven Research on Governance: Practical Knowledge as Concept-Far. Paul F. Salipante, Case Western Reserve University; Mark Engle, AMC
The Impact of Online Board Performance Self-Assessment. Yvonne D. Harrison, University at Albany; Vic Murray, University of Victoria
Examining Nonprofit Executive Director-Board Relations in Two Countries as they Relate to Perceptions of Board Effectiveness: Executive Director Perspectives. Douglas M. Ihrke, University of Wisconsin-Milwaukee; E. Grant MacDonald, Dalhousie University; Barbara Duffy, University of Wisconsin-Milwaukee; Nathan Grasse, Georgia Southern University
Chair: Wolfgang Bielesfeld, Indiana University Purdue University Indianapolis

066. A Critical Assessment of Nonprofit Marketization
3:15 to 4:45 pm
Hyatt Regency: Network
Participants:
The Contestation of Social Enterprise from Within the English Nonprofit Sector. Pascal Dey, University of St. Gallen; Simon Teasdale, University of Birmingham
Managerialization and the Use of Corporate Management Knowledge in Civil Society Organizations. Johann Hvenmark, Ersta Sköndal University College
Towards a More Perfect Nonprofit: The Performance Mindset and the ‘Gift’. Roseanne M. Mirabella, Seton Hall University
Discussant and Chair: Angela M. Eikenberry, University of Nebraska at Omaha

067. Four Emerging (and Somewhat Out-of-the-Box) Research Agendas in Philanthropic and Nonprofit Studies
3:15 to 4:45 pm
Hyatt Regency: Regency E
Presenters:
Jennifer Amanda Jones, University of San Diego
Rabina Bhatti, University of San Diego
Elaine Lewis, University of San Diego
Anna Leskien, University of San Diego
Chair: Robert Donnayer, Institute for Nonprofit Education and Research University of San Diego

068. Governance and Financial Performance
3:15 to 4:45 pm
Hyatt Regency: Regency F
Participants:
Characteristics of Pay-for-Performance Behavior in Nonprofit Organizations. Rebecca Teckula, Pace University
Does Web Disclosure of Financials Change Their Impact on Donations to Nonprofits? Marie Blais, Penn State Harrisburg; Roderick Lee, Penn State Harrisburg
The Impact of Nonprofit Hospitals Board Composition and Structure on Donation Revenue. YiCheng Ho, National Chengchi University; Jenn-Shyong Kuo, National Taipei University
Chair: David O. Renz, University of Missouri-Kansas City

069. Nonprofit Transparency and Accountability
3:15 to 4:45 pm
Hyatt Regency: Studio 1
Participants:
Understanding Transparency: Concept and Practice in the American Nonprofit Sector. Kathleen Hall, Auburn University
Transparency or Accountability? The Purpose of Online Technologies for Nonprofits. Georgette Dumont, University of North Florida
Financial and Performance Accountability of Community Foundations. Alicia Schatteman, Northern Illinois University
Chair: Atta Coesay, Indiana University Northwest

070. Building Nonprofit Capacity and Evaluation
3:15 to 4:45 pm
Hyatt Regency: Studio 5
Participants:
One Trouble Follows Another - The Moderating Effects of Capacity Building Challenges on Program Evaluation. Rebecca S. Nunnery, Indiana University-Bloomington; Kellie McGee-Rehan, Indiana University-Bloomington
The Nonprofit Capacity Instrument: A Validation. Michelle Shumate, University of Illinois at Urbana-Champaign; Katherine R. Cooper, University of Illinois at Urbana-Champaign; Andrew Pilny, University of Illinois at Urbana-Champaign; Macarena Pena-y-Lillo, University of Illinois at Urbana-Champaign
The Usefulness of a Capacity Building Intervention. Claudia Petreanu, Eastern Michigan University; Jeanette Kindred; David Clifford, Eastern Michigan University; Peggy Wieneke, Eastern Michigan University
Evaluating the Impact of Corporate In-Kind Giving on Recipient Charities: A Study of the Framing Hope Program. Beth Gezely, Indiana University-Bloomington; Gordon Aber, Indiana University-Bloomington
Chair: C. K. Richard Hung, University of Massachusetts-Boston
071. Management Challenges in Member Serving Nonprofits
3:15 to 4:45 pm
Hyatt Regency: Studio 6
Participants:
A Template for Strengthening Professional Nonprofit Associations and Communities Using Human Resource Management (HRM) Approach. Marina Saitgalina, University of North Texas; Lisa A. Dicke, University of North Texas
Using Member Lifetime Value to Support Value-Based Relationship Management in Membership Organizations. Bernd Helmig, University of Mannheim; Christine Rupp
Mediating Structures: Are Professional Associations Promoting Bridging and Bonding in the Community? Martina Saitgalina, University of North Texas; Lisa A. Dicke, University of North Texas
Chair: Marta Rey-García, Universidad de A Coruña

072. Community and Grassroots Association (CGA) Section Colloquium: Pushing the Organizational Envelope: From Participatory Social Services to Workers’ Cooperatives
3:15 to 4:45 pm
Hyatt Regency: Theory A
Presenters:
Kerry Greer, Indiana University
Elizabeth A. Hoffmann, Purdue University
Joyce Rothschild, Virginia Tech
Chair: Joyce Rothschild, Virginia Tech

073. Nonprofits and Philanthropy in Developing Countries: Theories and Paradoxes
3:15 to 4:45 pm
Hyatt Regency: Theory B
Participants:
Managing for Change: A Long-Term Analysis of NGO-Community Interactions in Slum Housing in Mumbai, India. Ramya Ramanath, DePaul University
Minefields of Paradox: The Multiple Logics of Development. Eric Martin, Bucknell University; Jordi Comas, Bucknell University
The Paradox of Charismatic Leaders and Third Sector Capacity Building: Evidence from Three Countries. Ralph S. Brower, Florida State University; Francisco Magno, De La Salle University, Manila; Amer Ajay, Florida State University
Chair: Ralph S. Brower, Florida State University

074. International Perspectives on Law, Policy and Philanthropy
3:15 to 4:45 pm
Hyatt Regency: Vision
Participants:
Policy Influence Across Borders. Lisa Hilt, Oxfam America; Omar Ortez, Oxfam America
Religion and Welfare: Re-Examining European Perspectives. Sinisa Zrinusic, University of Zagreb, Croatia
The Institutional Context of Korean Philanthropy and a Leadership Role of (Quasi-)Community Foundations. Yu Jeun Sohn, University of Southern California
Philanthropic Actions of Ordinary People and the Change of Public Policies. Hua Ma, Sun Yat-sen University
Chair: TBD

075. OPENING PLENARY
5:00 to 6:15 pm
Hyatt Regency: Regency ABCD

076. WELCOME RECEPTION
6:30 to 7:30 pm
Hyatt Regency: Cosmopolitan AB

FRIDAY, NOVEMBER 16

077. MEMBERSHIP MEETING
7:00 to 8:15 am
Hyatt Regency: Regency ABCD

078. Poster Session - The Conference Track - Re-Examining Philanthropy
8:00 to 10:00 am
Hyatt Regency: Studio Foyer
Participants:
Define the Right of Beneficiary: The Implications of Fearless Giving. Yannan Li, Indiana University Purdue University Indianapolis
World Religions as a Path to Philanthropy. Janice W. Mahto, Western Michigan University

079. Poster Session - Boards, Governance & Accountability
8:00 to 10:00 am
Hyatt Regency: Studio Foyer
Participants:
Charter School Governance: Board Roles and Responsibilities. Christopher Cody, North Carolina State University
080. Poster Session - Community & Grassroots Organizations / Secular & Faith-based
8:00 to 10:00 am
Hyatt Regency: Studio Foyer
Participants:
A Qualitative Analysis of Development Patterns of NGOs in China: Administration-Dominated and Community Participation. Josué Chiu-Cheng Chen, Tunghai University
Voluntary Organization Membership and Citizens' Political Participation. Mirae Kim, Rutgers University-Newark
Role of Nonprofit Organizations in Addressing and Eliminating Urban Blight: Based on Theory of Complementary, Supplementary and Adversarial Roles of Nonprofits. Hee Sonn Jang, University of North Texas; Sudha Arlikattu, University of North Texas; Simon Andreu, University of North Texas; Praveen Maghelal, University of North Texas
The Membership Development of Kiwanis International, 1960-1990. Heng Qu, Indiana University Purdue University Indianapolis
Understanding and Strengthening Public Attitudes Toward Nonprofit Organizations. Weiwei Lin, Rutgers University-Newark; Gregg Van Ryzin, Rutgers University-Newark; Peter P. Houtsis, Rutgers University

081. Poster Session - Effectiveness, Evaluation & Programs
8:00 to 10:00 am
Hyatt Regency: Studio Foyer
Participants:
Effective Philanthropy - A Framework for Performance Measurement of Philanthropic Foundations in Hong Kong. Man Hung Chien, University of Hong Kong; Chi Kwong Loo, University of Hong Kong; Cecilia Loi Wan Chan, University of Hong Kong
Experiences of Female Volunteers from Disadvantaged Backgrounds Before, During and After London 2012 Olympic Games. Olesya Nedvetskaya, University of Glasgow

082. Poster Session - Fundraising & Giving
8:00 to 10:00 am
Hyatt Regency: Studio Foyer
Participants:
A Tale of Two Institutions: The Relationship Between Alumni Giving and Student Involvement in Birmingham, Alabama. Stacy Marie Gay, Samford University/Auburn University
Fundraising or Hackle Raising: Are Military and Veterans Nonprofits Really That Bad? Natalie J. Webb, Defense Resources Management Institute; Rikki Abzug, Ramapo College

The Determinations of Government Subsidy to Nonprofit Organizations. Jenn-Shyong Kuo, National Taipei University; YiCheng Ho, National Chengchi University

083. Poster Session - Innovation & Entrepreneurship
8:00 to 10:00 am
Hyatt Regency: Studio Foyer
Participant:
Social Benefit Firms: New Perspectives on the Tensions Between Non-profit and For Profit Organizations Considering the Importance of Fiduciary Duty. Patry Krueger, Arizona State University

084. Poster Session - Management, Leadership & Strategy
8:00 to 10:00 am
Hyatt Regency: Studio Foyer
Participants:
A Study on Success Factor of Conflict Management in National Development Project: Focused on Changes in the NGO's Roles. Songhee Yoo
Examining the Role of the Physician Scientist through Institutional, Intentional Change and Complexity Theories. Philip Andre Cola, Case Western Reserve University; Peter Whitehouse, Case Western Reserve University; Richard Boland, Case Western Reserve University; Eugene Pierce, Case Western Reserve University
The Impact of the Recession on Nonprofit Organizations in Ohio: Financial Trends and Implications. Jennifer K. Alexander, University of Texas at San Antonio; Elaine Woloshyn, Cleveland State University
085. Poster Session - Public Policy & Law
8:00 to 10:00 am
Hyatt Regency: Studio Foyer
Participants:
Promised and Delivered?: New Labour Rhetoric and Volunteer-Funding Streams. Anjelica Season Finnegan, University of Southampton
The Failures of Rapid Re-Housing for Rural Homelessness. Karen A. Ford, James Madison University; Margaret F. Sloan, James Madison University

086. Poster Session - Teaching & Education
8:00 to 10:00 am
Hyatt Regency: Studio Foyer
Participants:
The Future of Nonprofit Human Resources: Challenges and Recommendations for Success. Ericka Harney, Eastern University
Online Course Development for College Students Studying Philanthropy. Sarah Nathan, Indiana University; Genevieve Shaker, Indiana University Purdue University Indianapolis

087. Poster Session - Theory & Methods
8:00 to 10:00 am
Hyatt Regency: Studio Foyer
Participants:
Nonprofit Theory is a Misnomer. Matthew I. Shea, West Chester University; Robert D. Hamilton, Temple University
Social Orientation of Nonprofit Organizations: Scale Development and Validation. Silke Boenigk, University of Hamburg; Walter Wymer, University of Lethbridge; Mareike Moehlmann, University of Hamburg
Testing Public Service Motivation in Nonprofit Volunteers. Anne-Lise K. Veiz, North Carolina State University; Katherine Mathoni Ngaruwa, North Carolina State University; Richard M. Clerkin, North Carolina State University

088. Poster Session - Voluntarism & Volunteering
8:00 to 10:00 am
Hyatt Regency: Studio Foyer
Participant:
Did Sixteenth Century Spanish Conquests Influence Voluntarism and Donating in Latin America Today? Van Evans, Indiana University Purdue University Indianapolis

089. Gauges of Giving: Using Field Reports to Take the Pulse of Charitable Contributions
8:30 to 10:00 am
Hyatt Regency: Concept AB
Presenters:
Katie L. Roeger, The Urban Institute
Beth A. Breeze, University of Kent
Rene Bekkers, VU University Amsterdam
Evelien Boonstoppel, VU University Amsterdam
Chair:
Karl Wilding, National Council for Voluntary Organisations
Discussant:
Tom Pollak, The Urban Institute

090. Big Questions in Nonprofit Education
8:30 to 10:00 am
Hyatt Regency: Concept CD
Participants:
How Should We Teach the NPO/NGO-Related Subjects at Public Policy School for Building Civil Society? A Japanese Case. Takafumi Tanaka, Tokyo Gakugei University; Norinou Osawa, Waseda University
Nonprofit Academic Program Sustainability. Norman A. Dolch, University of North Texas; Helen K. Wise, Louisiana State University in Shreveport; Ronald L. Wade, University of North Texas; Sue Ann Stray, Park University
Responding to Challenge: Comparing and Contrasting Selected Nonprofit University Programmes and Pedagogy in the USA and Europe. Alexander Murdock, London South Bank University; Carmen R. Prazza, Universidad Abat Oliba CEU; Rebeca Tejada, Pace University; Pascal Gremain, University of Rennes, France; John P. Casey, Baruch College, City University of New York
Chair:
Diane E. Yoder, University of Southern California
091. Public Sector Volunteering
8:30 to 10:00 am
Hyatt Regency: Cosmopolitan C

Participants:
- A Closer Look at the Difference Between Public and Nonprofit Employees' Volunteering. Chang-An Chen, Nanyang Technological University; Young-Joo Lee, University of Texas at Dallas
- Local Government Use of Volunteers. Rebecca Nesbit, University of North Carolina at Charlotte; Jeffrey Brudney, Cleveland State University
- Who Lends a Hand to Government? Volunteers in Public Service Delivery. Min Su, Georgia State University; Gregory Barr Lewis, Georgia State University

Chair: Norman A. Dolch, University of North Texas

092. International and Comparative Perspectives on Nonprofit and Philanthropy Law
8:30 to 10:00 am
Hyatt Regency: Cosmopolitan D

Participants:
- The Impact of UK Anti-Discrimination on Charities: Service Provision and Personnel. Debra Morris, University of Liverpool
- The Indicia of an Ideal Charitable Donation Incentive in Canada. Adam Parachin, University of Western Ontario
- Issues in the Reform of Philanthropic and Charity Law in China. Mark Sidell, University of Wisconsin-Madison
- Promoting Crossnational and Intrnational Charitable Activity: Towards an International Convention on Nonprofit Donation. Norman Silber, Hofstra Law School

Chair: Jennifer E. Dodge, University at Albany

093. Complexity of Collaboration
8:30 to 10:00 am
Hyatt Regency: Discovery A

Participants:
- Analyzing Canadian Immigrant Integration from a Complex Systems Perspective. Agnes Meinhard, Ryerson University
- Is the Best They Can Do Good Enough? Nonprofits in the Wake of Emergency. Heather Lenz, Cleveland State University
- Capacity Building Networks and Adaptive Capacity for Community-Based Small Nonprofit Organizations. Naim Kapuen, University of Central Florida

Chair: Jiahuan Lu, University of Maryland

094. Nonprofit Leaders: Selection, Retention and Diversity Challenges
8:30 to 10:00 am
Hyatt Regency: Discovery B

Participants:
- Human Resources Practices in the Nonprofit Sector: Promoting from Within. Holly Hoffman, University of San Diego; L. Taylor Peyton Roberts, University of San Diego
- Nonprofit Board Chair Perceptions of Leadership Skills Needed by Executive Directors. Richard A. Hofsifer, University of Texas at Arlington; Larry D. Watson, University of Texas at Arlington

Chair: Ruth S. Bernstein, Pacific Lutheran University

095. How Does Culture Affect the Organization of Philanthropy?
8:30 to 10:00 am
Hyatt Regency: Network

Participants:
- Philanthropy in a Dictatorship: Christian Donors in a Communist State. Gregory Witkowsk, Indiana University
- A Comparative Study of Organizational Models Adopted by Philanthropic Entrepreneurial Families in Western Countries. Marta Rey-Garcia, Universidad de A Coruña; Nuria Puig-Raposo, Universidad Complutense, Spain
- Organized Charity, Poor Relief, and The Three Sectors in Indianapolis, 1835 to 1915. Katherine Badertscher, IUPUI Center on Philanthropy

Chair: TBD

096. How Should People Define Philanthropy?
8:30 to 10:00 am
Hyatt Regency: Regency E

Participants:
- Higher Education and the Public Sphere: The "German College of Politics" and Civil Discourse in the Weimar Republic. Peter Christian Weber
- Pragmatic Philanthropy and the Solution of Social Problems. Ekkehard Thümler, Heidelberg University
- The Genesis of Philanthropía in the Philosophical Humanism of Protagoras, as Recovered by a New Interpretation of the Prometheia Trilogy. Marty Sulek, Indiana University

Chair: Susan M. Chambre, Baruch College - CUNY
097. Accountability, Corruptions, and Transparency
8:30 to 10:00 am
Hyatt Regency: Regency F
Participants:
- Anatomy of the Nonprofit Starvation Cycle. Jesse Lecy, Andrea Young School of Policy Studies; Elizabeth A.M. Searing, Georgia State University
- Exhibiting Nongovernmental Organizations: Demystifying Funders’ Insidious Power. Anne-Marie Duval
- Organizational Culture and its Influence on Corruption: Case of Kenya. Douglas Kimemia, Virginia Commonwealth University

Chair: John T. Zietlof, Malone University

098. Toward a Social Impact Investment Marketplace: Organizational Effectiveness as Actionable Information
8:30 to 10:00 am
Hyatt Regency: Studio 1
Participants:
- A Market of Nonprofit Organizations: Nonprofit Organizational Effectiveness as The Social Bottom Line (SBL). Kellie Cornelie Liket
- Framing the Organizational Effectiveness Debate: The Domain-Measurement-Stakeholder Model. Hans Peter Schmitz, Syracuse University

Chair: TBD

099. Internal and External Frames for Understanding Organizational and Individual Action
8:30 to 10:00 am
Hyatt Regency: Studio 5
Participants:
- Assessing Policy Advocacy: A Conceptual Framework. Amy Conley Wright, San Francisco State University; Sheldon Gen, San Francisco State University
- Cultivating Public Service Motivation Through National Service: A Longitudinal Study. Kevin D. Ward, Georgia Southern University
- The Study of the Cognition of Organizational Goal and Performance Measurement for South of China Youth Corps in Taiwan. Li-Chuan Liu, National Taitung University

Chair: Bethany Slater, University at Albany, State University of New York

100. What Strengths Led to Weathering the Storm?
8:30 to 10:00 am
Hyatt Regency: Studio 6
Presenters:
- Julianne Gasman, 0 American Humanities
- Ann Marie K. Kimbell, The University of Southern Mississippi
- Stephanie Krick, University of Central Florida
- Regan Harwell Schaffer, Pepperdine University
- Norman A. Dolich, University of North Texas

Chair: Sue Ann Strom, Park University

101. Challenges and Opportunities for Nonprofit Organizations
8:30 to 10:00 am
Hyatt Regency: Theory A
Participants:
- Engaging Stakeholders via Twitter: A Content Analysis of Nonprofit Organizations’ Tweets. Na Sui, Georgia State University
- Explaining Organizational Crisis in a Community Association: Are Our Current Theories Sufficient? Margaret E. Harris, Aston University
- Patients as Volunteers: The Paradox of Participation in Patients’ Self-Help. Cecilia Lai Wan Chan, University of Hong Kong
- Size and Composition of Membership Organizations. Gert Huybrechts; Jurgen Willems, Vrije Universiteit Brussels; Marc Jegers, Vrije Universiteit Brussels; Jemima Bidee, Vrije Universiteit Brussel; Tim Vantilborgh; Roland Pepermans, Vrije Universiteit Brussel

Chair: Adam Eckerd, Virginia Tech

102. VRADS Section Colloquium: Earning our Halos: Management Ethics and Nonprofit Organizations
8:30 to 10:00 am
Hyatt Regency: Theory B
Presenters:
- Mary Ann Feldheim, University of Central Florida
- Robert W. Smith, Kennesaw State University
- Salvatore P. Alaimo, Grand Valley State University

Chair: Edward L. Queen
103. The Impact of Budget Cuts on Nonprofit Advocacy: A View from the States
8:30 to 10:45 am
Hyatt Regency: Vision
Participants:
Exploiting the Hollow State: Nonprofit Advocates in State Policy Decision Making. Jennifer E. Mosley, University of Chicago; Mark E. Courtney, University of Chicago
Impact of Federal Budget Cuts on Nonprofits: Filling a Critical Gap in Information. Alan J. Abramson, George Mason University
Advocacy Networks: Responses to Fiscal Stress. Brenda K. Bushouse, University of Massachusetts
Chair: Vickie L. Edwards, University of Arkansas at Little Rock

104. TIBS Section Colloquium: The "VA" of ARNOVA: Exploring the Theories, Interests, and Boundaries of "Voluntary Action" in the Middle East
10:15 to 11:45 am
Hyatt Regency: Concept AB
Presenters:
Khalda Abou Assi, Texas A&M University
Michal Almon-Bar, Hebrew University of Jerusalem
Itay Greenspan, Hebrew University of Jerusalem
Catherine E. Herrold, Duke University
Chair: Angela L. Bies, Indiana University Purdue University Indianapolis
Discussant: Mary Kay Gugerty, University of Washington

105. Community Engagement and Nonprofit Education
10:15 to 11:45 am
Hyatt Regency: Concept CD
Participants:
Bridging Liberal Arts and Professional Training for Social Change. Brenda K. Bushouse, University of Massachusetts
Changing Organizations through Action Research. Mary B. McDonald, University of San Diego
Nonprofit Health Clinic: Role of Interdisciplinary Pedagogy and Development of Intellectual Entrepreneurs. Monica Nandam, Kennesaw State University; Vanessa Robinson-Dosley, Kennesaw State University; Jennifer A. Wade-Berg, Kennesaw State University
Putting the Public Back in Public Affairs Education: Strengthening Civil Society and Citizenship through Community Engaged Teaching. Thomas Bryer, University of Central Florida
Chair: Claire Connolly Knox, University of Central Florida

106. Substituting Paid Labor for Volunteers
10:15 to 11:45 am
Hyatt Regency: Cosmopolitan C
Participants:
Differences Between Paid and Unpaid Social Services for Beneficiaries. Judith Wilma Metz
Interchangeability of Paid Labour and Volunteers in Nonprofit Organizations. Antony Cham, University of Toronto; Laurie J. Mook, Arizona State University; Femida Handy, University of Pennsylvania; Daniel Schugurensk, Arizona State University, Jack J. Quarter, University of Toronto
Paid and Unpaid Labor in Nonprofit Organizations: Does the Substitution Effect Exist? Benjamin Bittschi, WU University of Economics and Business Vienna; Astrid Pemsterfer, WU University of Economics and Business Vienna; Ulrike Schneider, WU University of Economics and Business Vienna
You Mean I Can Get Paid to Work Here? The Impact of Volunteering and Service-Learning on Selecting a Nonprofit Career. Erin K. Nemenoff, University of Missouri-Kansas City
Chair: Anjelica Season Finnegan, University of Southampton

107. Regulation through Disclosure and Transparency
10:15 to 11:45 am
Hyatt Regency: Cosmopolitan D
Participants:
Acceptance of Sarbanes-Oxley Changes by Small Nonprofit Organizations. Paul L. Goekara, Ohio Northern University; Michele A. Goekara, Ohio Northern University
Policy Innovations for the Regulation and Coordination of Nonprofit Organizations: Perspectives from Latin America. Susan Apps, Binghamton University, SUNY
Revenue Recognition and the Non-Profit Organization. Andrew C. Holman, Helen Bader Institute for Nonprofit Management; Daniel Neely, Helen Bader Institute for Nonprofit Management
Chair: Naim Kapucu, University of Central Florida

108. Role of Sectors in Social Service Networks
10:15 to 11:45 am
Hyatt Regency: Discovery A
Participants:
How Do Nonprofits Collaborate: The Role of Nonprofits in Two Social Service Policy Networks in the US. Jeonghoon Lee, University at Albany - SUNY; R. Karl Ketehmeier, University at Albany - SUNY
Polycentric, Oligopolistic or Monopolistic Governance: A Network Analysis of A Community-Based Senior Service Delivery System in Shanghai, China. Bin Chen, City University of New York; Bellei Yang, Shanghai Tongji University; Shanshan Zou, Shanghai Tongji University
109. Organizational Hybridity in the Nonprofit Sector: Toward Deeper Analysis and Understanding
10:15 to 11:45 am
Hyatt Regency: Discovery B

Participants:
- Patterns of Organizational Hybridity – Towards Measuring the Hybridity Status of Organizations. Bjoern Schmitz, Heidelberg University
- Hybridity and the Nonprofit Sector. Steven Rothgeb Smith, Georgetown University
- Toward Understanding Governance in Hybrid Organizations: The Case of Minnesota’s Charter Schools. Melissa Middleton Stone, University of Minnesota

Chair:
Melissa Middleton Stone, University of Minnesota

Discussants:
- David Billis, London School of Economics
- John P. Casey, Baruch College, City University of New York

110. How Public Is Philanthropy?
10:15 to 11:45 am
Hyatt Regency: Network

Participants:
- Philanthropy, Nonprofit Organizations and the Creation of Public Value. Stuart C. Mendel, Cleveland State University; Jeffrey Brudney, Cleveland State University
- Reframing the Question on “How Public is Private Philanthropy?”. Kandjee M Fernandez, Arizona State University
- The Impact of Payout Policy on Institutional Philanthropy: Filling the Public Good Amidst Professionalization? Amanda Janis, American University; Lewis Finkl, American University

Chair:
Peter P. Hoontis, Rutgers University

111. Philanthropy’s Unanswerable Questions: The Challenges of Collecting Diversity Data in Philanthropy
10:15 to 11:45 am
Hyatt Regency: Regency E

Presenters:
- Suk Rhee, Northwest Health Foundation

Chair:
Lawrence McGill, Foundation Center

112. New Approaches to Understanding Boards and Governance Concepts
10:15 to 11:45 am
Hyatt Regency: Regency F

Participants:
- A Network Approach to Understanding Nonprofit Boards and Policy Outcomes. Carrie M. Duncan, University of Missouri
- Examining the Influence of Nonprofit Board Communication on Generative Governance. Jessica Katz Jameson, North Carolina State University; Barbara A. Metelsky, North Carolina State University
- Nonprofit Social Media Policies: An Intriguing Governance Opportunity. Jennifer Amanda Jones, University of San Diego
- The Role of Nonprofits and Philanthropy in a Local Bicycling Movement: A Case Study of Network Governance. Angela M. Eikenberry, University of Nebraska at Omaha; Gerard Wellman, California State University-San Marcos

Chair:
Marilyn A. Chorman, Weatherhead School of Management

113. Nonprofit Accountability through the Eyes of Multiple Stakeholders: New Research on Definitions and Measures
10:15 to 11:45 am
Hyatt Regency: Studio I

Participants:
- Nonprofits and Accreditation: Hoop or Help? Joanne G. Carman, University of North Carolina at Charlotte
- Nonprofit Accountability: Moving Beyond Program Outcomes to Assess Relational Work. Lehn M. Benjamin, George Mason University; David C. Campbell, University of California, Davis
- Social Media and Constituency Feedback: An Initial Assessment. David A. Campbell, Binghamton University; SUNY; Kristina Lambright

Chair:
Wesley Longhofer, Emory University

Discussant:
Ken Berger
114. Mapping Nonprofits: Varied Spatial, Integrative, and Performance Views
10:15 to 11:45 am
Hyatt Regency: Studio 5
Participants:
Adding Assets to Needs: Creating a Nonprofit Data Landscape. Margaret Roudelush; Robert L. Fischer, Case Western Reserve University; Jeffrey Bradney, Cleveland State University
The Applicability of 2-1-1 Technology in Enhancing Social Service Deliveries in Developed and Developing Countries: U.S.A., Canada and India. Suhaa Arifbatti, University of North Texas; Lisa A. Dieke, University of North Texas; Sherry I. Bame, Texas A&M University
Thin Markets for Power: Evaluating the Competitive Strength of Nonprofit Actors in Municipal Governance Arrangements. Stephen Kleinschnit, Indiana University-Purdue University Fort Wayne; Byoung Joon Kim, Indiana University-Purdue University Fort Wayne
Using Integrated Data to Assess and Monitor a Community Initiative on Child Well-Being. Robert L. Fischer, Case Western Reserve University; Claudia Coulton, Case Western Reserve University
Chair: 
*Alexander Murdock*, London South Bank University

115. Philanthropy Across Time and Place
10:15 to 11:45 am
Hyatt Regency: Studio 6
Participants:
Opening the Blackbox: Religious Participation as a Gateway to Community Engagement through Volunteering and Philanthropy. Laurie E. Paarlberg, University of North Carolina Wilmington; Mary Tschirhart, 0 Institute for Nonprofits NC State University; Stephen Meinhold, University of North Carolina Wilmington
Public Service Motivation in Philanthropic Communities. Robert Christensen, University of Georgia; Richard M. Clerkin, North Carolina State University
Off the Hook: How Geographical Moves Affect Giving and Volunteering. Rebecca Nesbit, University of North Carolina at Charlotte; Darlene Xiomara Rodriguez, Salem College
Chair: 
*Rebecca Nesbit*, University of North Carolina at Charlotte

116. Nonprofits and Political Action
10:15 to 11:45 am
Hyatt Regency: Theory A
Participants:
Civil Society Resistance in Hungary: A Case Study of an Emerging Oppositional Movement. Jon Van Til, Rutgers University
The Test: Loyalty and Collective Identity in Political Movements. Howard Lune, Hunter College, CUNY
Chair: 
*Qian Hu*, University of Central Florida

10:15 to 11:45 am
Hyatt Regency: Theory B
Participants:
The Power of Observation: Teaching Nonprofit Leadership through Art and Stories. Theresa A. Ricke-Kiely, University of Notre Dame; Diana Matthias, University of Notre Dame
Transformational Nonprofit Pedagogy: The Use of the Arts and Storytelling. Teresa VanHorn, University of San Diego
Teaching Online: A Case Study. *SueAnn Strom*, Park University
Chair: 
*SueAnn Strom*, Park University

118. Empirical Studies in Fundraising
10:15 to 11:45 am
Hyatt Regency: Vision
Participants:
Methods for Strategic Management of Fundraising Campaigns. Richard Steinberg, Indiana University Purdue University Indianapolis
Mission and Mammon: Revenue Diversification in the Church. Nicholas Harvey, Georgia State University
Philanthropy and the Business Cycle. Renee A. Irvin, University of Oregon
Revenue Diversification in Housing Nonprofits: Does the State-Level Funding Environment Matter? Jennifer Shea, San Francisco State University; Janey Q. Wang, San Francisco State University
Chair: 
*Tammy R. Waymire*, Northern Illinois University

119. AWARDS LUNCHEON
12:00 to 1:30 pm
Hyatt Regency: Regency ABCD
<table>
<thead>
<tr>
<th>Session</th>
<th>Title</th>
<th>Time</th>
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<th>Participants</th>
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<tr>
<td>120.</td>
<td>Income and Wealth Effects on Charitable Giving</td>
<td>2:00 to 3:30 pm</td>
<td>Hyatt Regency: Concept AB</td>
<td>Increasing Income Concentration and Giving by the Bottom 97 Percent of US Households. Michal Kramarek; Patrick M. Rooney, Indiana University; Ye Zhang, Indiana University Purdue University Indianapolis \nIncreasing Income Concentration and Giving by the Top 3 Percent of US Households. Michal Kramarek; Ye Zhang, Indiana University Purdue University Indianapolis; Patrick M. Rooney, Indiana University \nMillion-Dollar Giving and Community Characteristics. Una Osili, Indiana University Purdue University Indianapolis; Jacqueline E. Ackerman, Indiana University Purdue University Indianapolis; Melanie A. McKirrick, Indiana University Purdue University Indianapolis \nMillion-Dollar-Plus Gifts and the Economy, 2000-2011. Xiaonan Kou, Indiana University Purdue University Indianapolis; Una Osili, Indiana University Purdue University Indianapolis</td>
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<td>Chair:</td>
<td>Khaldoun AbouAssi, The Bush School of Government &amp; Public Service</td>
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| 121. | Developing and Supporting Education and Training Programs | 2:00 to 3:30 pm | Hyatt Regency: Concept CD | An Examination of the Relationship between Nonprofit Management Education and Academic Libraries. Christine W. Cugliari, High Point University; Kathy Shields, High Point University \nBridging the Theory-Practice Gap in a Nonprofit/Philanthropic Studies Doctoral Program. Robert Donmoyer, Institute for Nonprofit Education and Research University of San Diego \nToward Nonprofit Doctoral Education: Where We Are and Where We Want To Go. Stephen K. Jackson, Rockefeller College, University at Albany; Santiago Guerrero, University at Albany \nUnderstanding How Nascent Social Entrepreneurs Become Social Entrepreneurs: A Mixed-methods Analysis of a Social Entrepreneurship Training Program. Andrew J Germak, Rutgers, The State University of New Jersey; Jeffrey Robinson, Rutgers University; Donna Van Alst, Rutgers University |
| Chair: | Paul L. Govender, Ohio Northern University |

| 122. | Determinants of Volunteering | 2:00 to 3:30 pm | Hyatt Regency: Cosmopolitan C | Chair: Rita S. Mano, University of Haifa | Changes in the Determinants of Volunteering in Japan Between 1995 and 2010. Haruyo Mitani, Osaka University \nCharity Begins at Home: Informal Volunteering and Formal Volunteering in Canada. Lili Wang, Arizona State University; Laurie I. Mook, Arizona State University; Femida Handy, University of Pennsylvania \nUnderstanding Volunteer Center Performance: Developing and Testing a Model of Volunteer Involvement and Activation. Jeffrey Bradney, Cleveland State University; Dayoung An, Cleveland State University; Sarah Wright, Cleveland State University \nWhy Do Volunteers Return?: Theory of Planned Behavior. Young-joo Lee, University of Texas at Dallas; Hyejin Bang, Florida International University; Doyeon Won, Yonsei University |

| 123. | Nonprofit Leadership and Management Under Disaster Conditions | 2:00 to 3:30 pm | Hyatt Regency: Cosmopolitan D | Chair: Andrew Schoeneman, Virginia Commonwealth University | Disaster Mitigation and Preparedness in Organizations: Are Nonprofit Organizations More Prepared for Disasters than Public and Private Organizations? Grace L. Chikoto, University of Wisconsin-Milwaukee; Abdul-Akeem Sadiq, Indiana University Purdue University Indianapolis; Erin Fordyce, Indiana University Purdue University Indianapolis \nFrom Disaster to Development: Leadership Profiles of Disaster Response Teams. Beth Birmingham, Eastern University; Michelle Shockness, Eastern University \nNonprofit Leadership in Times of Crisis: Exploring the Connection Between Decision-Making and Adaptive Capacity. Laura Deitrick, Institute for Nonprofit Education and Research University of San Diego; L. Taylor Peyton Roberts, University of San Diego; Scott Campbell, University of San Diego |
124. Network Effectiveness
2:00 to 3:30 pm
Hyatt Regency: Discovery A

Participants:
- An Investigation of Value Generated or Lost Through Nonprofit-Public Collaboration. Karen H. Kispert, Eastern University
- Contract Performance: Organizational Form and Quality. Julia L. Carboni, Indiana University Purdue University Indianapolis
- Revitalizing Distressed Neighborhoods and the Changing Role of City Government. Taewoo Nam, University at Albany, SUNY

Chair: Thomas Breyer, University of Central Florida

125. Innovation at the Intersection of Multiple Sectors
2:00 to 3:30 pm
Hyatt Regency: Discovery B

Participants:
- Intersectionality in the Emerging Field of Social Entrepreneurship. Malin Gewell, Entrepreneurship and Small Business Research Institute
- Universities: Globalized Non-Profits and Networks of Innovation. Ramon Borges-Mendez, Clark University
- The Growth of Nonprofit News. Roger A. Lehmann, West Virginia University

Chair: James Young, University of Nebraska-Kearney

126. Does Catastrophic Disaster Change the Culture of Giving? The Case of Tohoku Earthquake in Japan
2:00 to 3:30 pm
Hyatt Regency: Network

Presenters:
- Naoko Okuyama, Osaka University
- Tamaki Onishi, Indiana University
- Yagol Tanaka, NIAD
- Naoto Yamauchi, Osaka University

Chair: Naoto Yamauchi, Osaka University

2:00 to 3:30 pm
Hyatt Regency: Regency E

Participants:
- Female Philanthropists: Perspectives on Giving and Fundraising in Hard Times. Gemma Donnelly-Cox, Centre for Nonprofit Management; Jackie Anne Harrison, Trinity College Dublin
- Philanthropy and African American Museums: The Racial Value Frame. Patricia Banks, Mount Holyoke College

Understanding Opinion Leadership in Philanthropic Practice in Australia: Some Insights from Communication Theory. Wendy Scaife, Queensland University of Technology

Affecting Philanthropic Propensity: A Case Study of Dallas Social Venture Partners. Hubert Sales, Belmont Abbey College

Chair: Ersebet Fuzekas, University of Albany, SUNY

128. Nonprofit Accountability and Transparency
2:00 to 3:30 pm
Hyatt Regency: Regency F

Participants:
- Accountability and Transparency in the German Nonprofit-Sector: A Paradox? Annelle Beller, Heidelberg University; Rabea Haus, Hertie School of Governance
- Avoiding the Scrutiny of Single Audits: Evidence from Nonprofit Entities. Tommy R. Wagnier, Northern Illinois University; Thomas Z. Webb, Mississippi State University
- Fraud and Corruption in Nonprofit Entities: A Summary of Press Reports 2008-2011. Deborah S. Archambault, University of Dayton; Janet S. Greenlee, University of Dayton; Sarah Jean Webber, University of Dayton
- The Effective Use of Websites to Enhance Accountability in Nonprofit Organizations. Florence Kamau, University of North Texas; Hee Soun Jang, University of North Texas

Chair: Marie Blouin, Penn State Harrisburg

129. Managing Nonprofit Organizational Change
2:00 to 3:30 pm
Hyatt Regency: Studio 1

Participants:
- Harnessing the Capacity for Change: Exploring Linkages and Interdependencies Between Dimensions of Capacity. Tara K. Bryan, University of Nebraska at Omaha; Kimberley Isett, Georgia Tech
- Strategic Transition through Failure Management. Junesoo Lee; Yvonne D. Harrison, University at Albany; David F. Andersen, University at Albany, State University of New York
- Leading Organizational Change in INGOs: The Case of Save the Children. Tosca Maria Bruno-VanVijfeijken, Transnational NGO Initiative Syracuse University

Chair: Kathleen Gallagher, University of Colorado Denver
130. New Approaches for Understanding Nonprofit Financial Health, Revenue, and Social Returns  
2:00 to 3:30 pm  
Hyatt Regency: Studio 5  
Participants:  
Nonprofit Revenue Portfolios: Finding the Efficient Frontier. Nathan Grasse, Georgia Southern University; Douglas M. Ihrke, University of Wisconsin-Milwaukee; Andrew C. Holman, Helen Bader Institute for Nonprofit Management; Kayla Whaley, Georgia Southern University  
Unrelated Business Income in Nonprofits: Does this Earned Income Sustain Programs? Rebecca Tekula, Pace University  
Valuing Social Returns in Learning Organizations: Comparing Challenges and Innovations in the US and Europe. Laura Littlepage, Indiana University; Purdue University Indianapolis; Michael P. Mosby, Grand Valley State University  
Chair:  
Silke Boenigk, University of Hamburg  
131. Understanding and Explaining Nonprofit Effectiveness  
2:00 to 3:30 pm  
Hyatt Regency: Studio 6  
Participants:  
From Emergency to Long Term: Evaluating Organizational Effectiveness of Food Pantries. Bethany Slater, University at Albany, State University of New York  
The Impacts of Stakeholder Involvement and Output Ambiguity on NPO Reputational Effectiveness. Jurgen Willems, Vrije Universiteit Brussels; Mare Jegers, Vrije Universiteit Brussels  
Transforming Neighborhoods: Explaining the Effectiveness of Community Based Development Organizations (CBDOs). Nathaniel Sean Wright, University of Louisville  
Chair:  
Leigh Nanney Hersey, University of Memphis  
132. Culture and Collective Identity—Session  
Withdrawn  
2:00 to 3:30 pm  
Hyatt Regency: Theory A  
133. Managing Strategically for Mission, Stakeholders, and Outcomes  
2:00 to 3:30 pm  
Hyatt Regency: Theory B  
Participants:  
Competitive Forces and Competitive Positioning in Nonprofit Strategic Management. Roland J. Kushner; William A. Brown, Texas A&M University  
Strategic Planning and Management for Small Nonprofit Organizations: Perception, Implementation, and Impact. Qian Hu, University of Central Florida; Naim Kapucu, University of Central Florida; Lauren O'Byrne, University of Central Florida  
Who's in Charge? Reconciling the Strategic Decisions of Nonprofits. Matthew I. Shea, West Chester University; Robert D. Hamilton, Temple University  
The Life Cycle of Immigrant Community Organizations in a Decade of Economic Retrenchment. C. K. Richard Hung, University of Massachusetts-Boston  
Chair:  
Jennifer Amanda Jones, University of San Diego  
134. Managing Nonprofit Human Resources  
2:00 to 3:30 pm  
Hyatt Regency: Vision  
Participants:  
Head and Heart: Employee Engagement in the Nonprofit Sector. Jessica Word, University of Nevada Las Vegas  
How Do Nonprofit Employees Differ from Public and Private Peers? Exploring the Effects of Individuals' Risk Preferences on Job Choices. Hsiang-Kai Dennis Dong, University of Georgia  
Ownership and Organization Design: A Sectoral Comparison of Workplace Organization in Nursing Homes. Arner Ben-Ner, University of Minnesota; Ting Ren, Peking University  
Professional Development Needs of ARNOVA Members. Heather L. Carpenter, Grand Valley State University, Debra Baker Beck, University of Wisconsin  
Chair:  
Jessica E. Sowa, University of Colorado Denver
135. Bequests and Intergenerational Transfers
3:45 to 5:15 pm
Hyatt Regency: Concept AB
Participants:
A New Model and New Findings for the Continuing Wealth Transfer in the U.S. and Selected States. John J. Havens, Boston College; Paul G. Schervish, Boston College
A Study of the Relationship Between Giving Behavior and Charitable Bequest Intention. Chulhee Kang, Yonsei University; Seongho An, Yonsei University; Changhoon Pyun, Yonsei University
Understanding Gen X and Gen Y Donors: Findings from a National Study of the Next Generation of High Capacity Philanthropists. Michael P. Moody, Grand Valley State University
Understanding the Giving of Charitable Gifts in Memory of a Loved One. Claire Routledge; Jane E. Hudson, University of the West of England; Adrian Sargeant, Indiana University

Chair:
Milena Nikolova, University of Maryland, College Park

136. Developing New Learning Outcomes for the Nonprofit Leadership Alliance's Core Competencies: Experiences from the Cohen Grant Project
3:45 to 5:15 pm
Hyatt Regency: Concept CD
Presenters:
Teresa VanHorn, University of San Diego
Alice Del Vecchio, Slippery Rock University

Chair:
Heather Throth, Missouri Valley College

137. Social and Religious Context of Volunteering
3:45 to 5:15 pm
Hyatt Regency: Cosmopolitan C
Participants:
Generalized Trust Through Civic Engagement? Evidence from Five National Panel Studies. Erik van Ingen, Tilburg University; Rene Bekkers, VU University Amsterdam
Senior Volunteerism: The Impact of Social Context. Lili Wang, Arizona State University; Carlton Yoshioka, Arizona State University
The Role of Religiosity in the Relationship Between Volunteering and Health Outcomes Among Older Adults. Lindsey M. McDougle, University of Pennsylvania; Marlene Wall, University of Pennsylvania; Femida Handy, University of Pennsylvania; Sara Konrath, University of Michigan

Chair:
Katharina Spraul, University of Mannheim

138. Public Policy, Fiscal Scarcity, and Nonprofits
3:45 to 5:15 pm
Hyatt Regency: Cosmopolitan D
Participants:
Principles and Rationales Behind the Charitable Deduction and Proposed Reforms. Roger Colvinwicz, Columbus School of Law; Catholic University of America; Brian Galle, Boston College Law School; Eugene Steuerle, Urban Institute
The Nonprofit Property-Tax Exemption and PILOTs. Joseph Cordes, George Washington University; Evelyn Brody, Chicago-Kent College of Law; Adam H. Langley, Lincoln Institute of Land Policy; Daphne Anne Kenyon, Lincoln Institute of Land Policy
How to Integrate Philanthropy Within the European Welfare State Paradigm. Theo N. M. Schuyt, VU University Amsterdam

Chair:
Mark Sidel, University of Wisconsin-Madison

139. Outcomes of Collaboration
3:45 to 5:15 pm
Hyatt Regency: Discovery A
Participants:
Megachurches: What Impact Are They Having on Local Economic Development and Who Benefits From These Collaborations? Ashley E. Hyder, University of North Texas; Lisa A. Diche, University of North Texas
Nonprofit Collaboration and the Restoration of Market Failure: How a Resource Sharing Environment Suppresses Social Objectives. Eoa M. Witesman, Brigham Young University; Andrew Heiss, Brigham Young University
Waking Up in Vegas: The Rise & Fall of Public-Private Partnerships for Arts and Culture in Las Vegas. B. Kathleen Gallagher, University of Colorado Denver

Chair:
Alisa Moldavanova, University of Kansas

140. New Approaches to Ongoing Challenges
3:45 to 5:15 pm
Hyatt Regency: Discovery B
Participants:
Developing Approaches to Microfinance in China: The Influence of Ownership Structure. Wolfgang Biefeldt, Indiana University Purdue University Indianapolis; Lijun He, Indiana University Purdue University Indianapolis
141. The Political Economy of Philanthropy in Greater China
3:45 to 5:15 pm
Hyatt Regency: Network
Participants:
Towards an Institutional Framework for New Philanthropy in Hong Kong: Policy Agenda Implications. Danny W.F. Lam, University of Hong Kong; Elaine Chan, The University of Hong Kong; Sibha Koop, The University of Hong Kong
Capacity Building of the Third Sector through Depoliticization:. Ching-Ping Tong, National Chengchi University; Ping-Lan Tu, National Chengchi University
Chair: José Chiu-Cheng Chen, Tunghai University

142. Philanthropic Investments that Build and Share Knowledge Among Nonprofit Scholars
3:45 to 5:15 pm
Hyatt Regency: Regency E
Presenters:
Una Osei, Indiana University Purdue University Indianapolis
Tamitha Walker McKinnis, The Kresge Foundation
Chair: Jodi R. Sandfort, University of Minnesota

143. Nonprofit Boards, Management Practices, Leadership, and Fundraising
3:45 to 5:15 pm
Hyatt Regency: Regency F
Participants:
ED Succession Planning in Human Service Organizations: What Do Boards Want and Will They Be Able to Find It? Barbara Decker Pierce; Trecor Hunter, King’s University College
Nonprofit CEOs Perceptions of the Role of Board Members in Fundraising: An International Comparative Case Study. Peter P. Hoontis, Rutgers University; Bok Gyo J. Jeong, University of Pittsburgh
Professionalization and The Nonprofit Board. Kathryn Yendell

The Benefits of Virtue: Are There Benefits to Joining Voluntary Regulation Programs? Mery Kay Gugerty, University of Washington; Yuta Masuda, University of Washington; Assem Prakash, University of Washington
Chair: Norman A. Dolch, University of North Texas

144. Aligning Technology with Nonprofit Strategy
3:45 to 5:15 pm
Hyatt Regency: Studio 1
Participants:
The Use of Information Technology and Its Impact on Perceived and Actual Performance in Nonprofit Organizations. Hee Soon Jang, University of North Texas; Amina Sillah, University of North Texas; Kyunjin Jung, University of North Texas
Exploring the Current Status of Social Media Use Among Nonprofit Human Service Organizations. James Young, University of Nebraska-Kearney
Chair: Stacy Marie Gay, Samford University/Auburn University

145. Supply and Demand, Competition and Survival in Nonprofit Markets
3:45 to 5:15 pm
Hyatt Regency: Studio 5
Participants:
Success & Failure of NPOs – Theoretical Foundations, Empirical Evidence and Future Research. Bernd Helmig, University of Mannheim; Stefan Ingerfurth; Alexander Pinz
Too Many or Too Few? Longitudinal Analysis of the Supply and Demand of Nonprofit Organizations. Robert Christensen, University of Georgia; Rebecca Nesbit, University of North Carolina at Charlotte; Justin Bullock, University of Georgia
Chair: Theo Schuyt, VU University Amsterdam
146. How Can Performance Measurement Contribute to Nonprofit Performance
3:45 to 5:15 pm
Hyatt Regency: Studio 6
Participants:
Implementing Performance Measurement in Small Nonprofits: Case Study Using a Capacity Building Framework. Claire Connolly Knox, University of Central Florida; XiaoHui Wang, University of Hong Kong; Jasmine Jones, University of Central Florida; Juan Ortiz, University of Central Florida; Maria Michel, University of Central Florida
Nonprofit Capacity Building and the Role of Microfinance Institutions (MFIs) in Developing Countries: The Case of VISACAs in the Gambia. Ame A. Ceesay, Indiana University Northwest
The Use of Performance Measures in Nonprofit Organizations: Results from a Statewide Survey. Ronald Quincy, Rutgers University
Chair: Jessica E. Sowa, University of Colorado Denver

147. Accountability in Practice: Beyond Neoinstitutionalism
3:45 to 5:15 pm
Hyatt Regency: Theory A
Participants:
Performance Management in the Era of Accountability: Managing Legitimacy in SROI Implementation. Kate Cooney, Yale University School of Management; Kristen Lynch-Cerullo, Independent Consultant
How Do Nonprofits Use Outcome Measurement Data? Heather MacIndoe, University of Massachusetts-Boston; Emily Barman, Boston University
A Crisis of Trust: Online Response to the Financial Crisis among Community Development Loan Funds. Eric Kaldor, SUNY College at Brockport; Peter Lista, Indiana University; Lynne Moulton, SUNY Brockport
Chair: Eric Kaldor, SUNY College at Brockport
Discussant: Lehn M. Benjamin, George Mason University

148. Managing through Financial Stress, Part I
3:45 to 5:15 pm
Hyatt Regency: Theory B
Participants:
An Exploration of Resilient Nonprofit Organizations: How Human Services Providers in Virginia Thrived During and After the Great Recession. Saunji D. Fyffe, The Urban Institute
Avoiding Service Cutbacks In Times Of Crisis: Nonprofit Financial Vulnerability Following 9/11. Santiago Guerrero, University at Albany
Determinants of the Recovery of Distressed Nonprofits. Elizabeth A.M. Seoing, Georgia State University
Chair: Thad D. Calabrese, Robert F. Wagner Graduate School of Public Service, NYU

149. New Directions in Nonprofit-Government Relations
3:45 to 5:15 pm
Hyatt Regency: Vision
Participants:
Reporting Administrative Expenses. Carol J. De Vita, The Urban Institute; Sarah L. Pettijohn, The Urban Institute; Erwin de Leon, The Urban Institute
Contracting, Performance Management, and Nonprofit Social Services. Steven Ratkeb Smith, Georgetown University
Chair: Carol J. De Vita, The Urban Institute

RECEPTION FOR NEW MEMBERS, FUTURE SCHOLARS & 'OLD-TIMERS'
6:00 pm – 8:00 pm Eiteljorg Museum, 500 West Washington Street, (just a few blocks from the Hyatt hotel).
See registration for walking map. The Eiteljorg has an exceptional collection of Native American and western art. The galleries will be open and available to all who attend.
ARNOVA wants especially to embrace the newer and more diverse membership we have been delighted to see appearing at our Conference in recent years. With support from Baruch College and SAGE Publications we host this event to give another chance for all our members — those who may be new and those who have long been with us — to get better acquainted, with food and drink provided.
150. **International Comparisons in Philanthropy**
8:15 to 9:45 am
*Hyatt Regency: Concept AB*

Participants:
- Behavioral Economic Study of Donor Preference
  Heterogeneity and Provision of Charitable Aid: Comparative Analysis Between US and Japan. *Naoko Okuyama, Osaka University*
- Follow the Money: Philanthropy in China - Who's Giving, to Whom, and Why? *Benjamin Tipton, University of British Columbia*
- International Comparison of Data on Blood Donations from the German Socio-economic Panel Study. *Marius Meuw, University of Hamburg; Silke Boenigk, University of Hamburg*
- Relations of Donors’ Preference on NPOs’ Financial Information and Giving Behavior: Empirical Analysis Using Japanese Data. *Yu Ishida, Akashi National College of Technology; Hideaki Baba, Aichi Gakusen University*

Chair: *Patsy Kraeger, Arizona State University*

151. **Online Learning: What Is Its Efficacy?**
8:15 to 9:45 am
*Hyatt Regency: Cosmopolitan C*

Presenters:
- *Debra Baker Beck, University of Wyoming*
- *Linda Golaskowski, Portland State University*
- *Nancy Macluff, Macluff/Bunt Associates*
- *Steven Rathgeb Smith, Georgetown University*
- *James Young, University of Nebraska-Kearney*

Chair: *Nancy Macluff, Macluff/Bunt Associates*

152. **Assessing and Practicing Volunteer Management**
8:15 to 9:45 am
*Hyatt Regency: Concept CD*

Participants:
- A Best Practice Model Or Models Of Best Practices? A Framework For Differentiating Effective Volunteer Program Management. *Jeffrey Brudney, Cleveland State University; Lucas C.P.M. Meijis, Erasmus University Rotterdam*
- Challenges and Opportunities in Healthcare Volunteer Management: Views from the Field. *Sean E. Rogers, University of New Mexico; Carmen Rogers, University of Arkansas; Karen Boyd, St. Ambrose University*
- No Longer Unmeasurable: A Framework for Assessing Volunteer Program Effectiveness. *Rebecca Nesbit, University of North Carolina at Charlotte; Robert Christensen, University of Georgia; Jeffrey Brudney, Cleveland State University*

Volunteerism from a Managerial Perspective: Employee Participation in Volunteer Activities and Its Impact on Absenteeism. *Taesik Yun, The University of Georgia; Sangyub Ryu, University of Georgia*

Chair: *Sarah Nathan, Indiana University*

153. **State Regulation: Property Tax, PILOT’s, Sales Tax, and New Directions for Regulation**
8:15 to 9:45 am
*Hyatt Regency: Cosmopolitan D*

Participants:
- Expanding State Regulation of Nonprofits: A New York Case Study. *Christopher Corbett*
- Policy Dimensions of Arizona’s Transaction Privilege Exemption. *Mark A. Hager, Arizona State University; Susanne McArdle, Arizona State University*

Chair: *Nicholas Spezza, Case Western Reserve University*

154. **Exploring the Theoretical Foundations of Social Entrepreneurship**
8:15 to 9:45 am
*Hyatt Regency: Discovery B*

Participants:
- Creationism and Entrepreneurship: An Opportunity to be Saved? *Jessica Mattingly, University of Missouri-Kansas City*
- Dynamics of Social Enterprises with Resilience Theory. *Choong Kim, Georgia State University*
- Entrepreneurship for Fun and Profit: Method that Can Be Learned? *Jessica Mattingly, University of Missouri-Kansas City*
- Operationalizing Effectuation through Entrepreneurial Resourcefulness for Social Ventures. *Aparna Katre, Global Challenge Award; Paul F. Salipante, Case Western Reserve University; Barbara Bird, American University; Antoinette Somers, Wayne State University*

Chair: *Monika L. Hudson, University of San Francisco*
155. A Critical Exploration of Nonprofit Organization Discourses
8:15 to 9:45 am
Hyatt Regency: Network
Participants:
A Special, Set-apart Place No Longer: The Discourse of Values in Nonprofit Organizations. Emily Kay Balanoff-Jones, Texas State University
The Standardization of Nonprofit Organizations by Organizational Development. Ola Segnestam Larsson, Ersta Sköndal University College
Nonprofit Capacity Building: Linking Organizational-Level and Community-Level Effects. Catherine Humphries Brown
Discussant and Chair:
Angela M. Elkenberry, University of Nebraska at Omaha
156. Messy Gifts and the Legal Messes They Can Spawn: The Case of Conner Prairie
8:15 to 9:45 am
Hyatt Regency: Regency E
Presenters:
Berkley W. Duck III, Chairman, Conner Prairie Foundation, Inc.
Robert A. Katz, Indiana University Robert H. McKinney School of Law
Chair:
Robert A. Katz, Indiana University Robert H. McKinney School of Law
Discussants:
Stephen Carter, Former Indiana Attorney General, Business Consultant and Attorney
Ellen Rosenthal, President & CEO, Conner Prairie Interactive History Park
157. Managing through Financial Stress, Part II
8:15 to 9:45 am
Hyatt Regency: Studio 1
Participants:
Does Nonprofit Community Engagement Capacity Affect Financial Sustainability Over Time? Durgesh Kumar, University of South Carolina; Dennis Poole, University of South Carolina; Sarahjane Rehnborg, University of Texas
Maintaining Human Services Through Economic Turmoil: Interdependence Versus Government Dependence. Susannah Ali, American University; Lewis Faulk, American University
Nonprofit Organizational Response to Economic Uncertainty: A Panel Survey of Mid-South Executives. Dorothy Norris-Tirrell, University of Central Florida School of Public Administration; Susan Tomlinson Schmidt, University of Memphis
Organizational and Environmental Determinants of Nonprofit Financial Vulnerability. Christopher Prentice, North Carolina State University
Chair:
Andrew J. Germak, Rutgers, The State University of New Jersey
158. Leveraging Performance and Investment
8:35 to 9:45 am
Hyatt Regency: Studio 5
Participants:
Developing a New Funding Allocation Model to Incentivize Performance in Oregon's Court Appointed Special Advocate Programs. Alejandra Garcia Diaz Villamil, University of Oregon
Leveraging Philanthropic Investment to Build a Comprehensive Workforce Development Program. Judith L. Millesen, Ohio University; Doug V. Easterling, Wade Forest University School of Medicine, Jennifer Riggenbach, Encourage Community Foundation
Leveraging the Power of Foundations: Program- and Mission-Related Investments. Una Osili, Indiana University Purdue University Indianapolis; Heng Qu, Indiana University Purdue University Indianapolis; Melanie A. McKitrick, Indiana University Purdue University Indianapolis
Chair:
Stephen K. Jackson, Rockefeller College, University at Albany
159. Nonprofits As Actors For Democracy and Civil Society
8:15 to 9:45 am
Hyatt Regency: Theory A
Participants:
Developing Advocates for Change: A Practice Approach to Understanding Grassroots Associations as "Schools of Democracy". Jennifer E. Dodge, University at Albany; Sonia Ospina, New York University
Faith and Social Innovation: An Exploratory Study. The Case of Buddhist Tzu Chi Foundation and the Bahá’í International Community. Michele Wong, Hong Kong University; David Palmer, Hong Kong University
Hosting Citizen Engagement to Create Public. Jodi R. Sandfort, University of Minnesota; Kathy Quick, University of Minnesota
The Geography of Civil Society and Philanthropy in Mexico. Michael D. Layton, Philanthropy and Civil Society Project - ITAM
Chair:
Erika Haney, Eastern University
160. Nonprofit Activity in a Changing Middle East
8:15 to 9:45 am
Hyatt Regency: Theory B
Participants:
Advocacy Activities of Human Service Nonprofit Organizations in Israel - A Qualitative Inquiry. Michal Almog-Bar, Hebrew University of Jerusalem; Hillel Schmid, The Hebrew University of Jerusalem; Michal Soffer, Ben Gurion University of the Negev
161. Pracacademics Section Colloquium: What's On Your Bookshelf?
10:00 to 11:30 am
Hyatt Regency: Cosmopolitan D
Presenters:
Nancy Macduff, Macduff/Bunt Associates
Cathy Vrentas, Iowa State University
Chair:
Erna Gelles, Portland State University

162. Service Learning and Nonprofit Education
10:00 to 11:30 am
Hyatt Regency: Concept CD
Participants:
Preparing the Next Generation of Social Change Agents in Community Work: A Case Study. Alma M.O. Trinidad, Portland State University
Using Service Learning to Strengthen Local Advocacy: The Case of a Los Angeles Housing Project and Its Community Garden. Grace Bahn, Azusa Pacific University
College Student Community Service: Analysis of Volunteer Motivations and Constraints. Alicia Schattenman, Northern Illinois University
Chair:
Lisa A. Dicke, University of North Texas

163. Volunteer Commitment
10:00 to 11:30 am
Hyatt Regency: Cosmopolitan C
Participants:
Exploring Public Service Motivation and Commitment in Homeland Security Volunteers. Todd J Richardson, Saint Louis University
The Relationship Between PC to Intentions to Continue Volunteering in Not For Profit Organisations. Pam Kappelides, Latrobe University Melbourne Australia
Why They Do What They Do: Using Philanthropic Typologies to Understand Volunteers. Leigh Nanney Hersey, University of Memphis; Laura Harris, University of Memphis
Chair:
Beth Gazley, Indiana University-Bloomington

164. Local Advocacy and Participation in Policy Process
10:00 to 11:30 am
Hyatt Regency: Concept AB
Participants:
How Nonprofit Leaders Approach Their Role as Community Representatives. Theresa Anasti, University of Chicago; Jennifer E. Mosley, University of Chicago; Colleen M. Grogan, University of Chicago
Nonprofit Influence in Public Policy: Perceptions and Success. Anne Bouffard, Oxford International/University of Washington; Robert Pekkanen, University of Washington; Steven Rathgeb Smith, Georgetown University
Participation, Deliberation and Decision-Making: The Dynamics of Inclusion and Exclusion in Mixed-Income Developments Replacing Public Housing Complexes in Chicago. Robert Chaskin, University of Chicago; Amy Khare, University of Chicago; Mark Joseph, Case Western Reserve University
The Challenge [or Threat] of Freedom Association in Young Democracies. Paula G. Kabalo, Ben Gurion University; Hadara Bar Mor, Netanya Academic College
Chair:
Quintus R. Jett, Rutgers University

165. Motivation to Serve: Understanding Changes and Challenges in Director Roles and Responsibilities
10:00 to 11:30 am
Hyatt Regency: Discovery A
Participants:
Motivated to Serve: A Public Service Motivation Perspective on Nonprofit Board Membership. Kevin D. Ward, Georgia Southern University; Katrina Leigh Miller-Stevens, Old Dominion University
The Board Member Conundrum: Board Member Motivations, Skills, and Responsibilities. Ola Segnestam Larsson, Ersta Sköndal University College; Johann Hoeunark, Ersta Sköndal University College
Understanding Changes in Board and Director Roles in a Nonprofit Organization: How a Cognitive-Interpretive Framework Complements Contingency and Life-Cycle Approaches. Maria Wuthen, University of Michigan
Managed Morality: The Rise of Professional Codes of Conduct in the U.S. Nonprofit Sector. Patricia Bromley, University of Utah; Charlene D. Orchard, University of Utah
Chair:
Quintus R. Jett, Rutgers University
166. Social Entrepreneurship as a Global Phenomenon
10:00 to 11:30 am
Hyatt Regency: Discovery B

Participants:
- An Exploratory Case Study on Change Experiences and Management of Nonprofit Social Enterprises. Sangmi Cho, Sun Hee Chung, Ewha Womans University; Joe Hee Lee, Ewha Womans University; Jung Eun Ho, Ewha Womans University
- From Gaining to Giving Wealth: The Shaping of a New Generation of Domestic Private Philanthropy in India. Emily Jansons, International Development Research Centre
- Social Capital and Social Enterprises in Japan. Yoshih Matsuunago, Osaka University of Commerce
- Social Entrepreneurship: Innovative Challenges or Adjustable Followers? Renegotiating Roles in Practice. Malin Gaweill, Entrepreneurship and Small Business Research Institute

Chair: TBD

167. Why Do People Engage in Philanthropy? - II
10:00 to 11:30 am
Hyatt Regency: Network

Participants:
- Principle of Care and Generosity. Rene Bekkers, VU University Amsterdam; Mark Ottani-Wilhelm, Indiana University Purdue University Indianapolis
- The Psychological Benefits of Philanthropy and Volunteering. Sara Konrath, University of Michigan

168. Managing People in Human Service Nonprofits
10:00 to 11:30 am
Hyatt Regency: Regency E

Participants:
- Principals and Agents: An Investigation of Executive Compensation in Human Service Nonprofits. Milena Nikolova, University of Maryland, College Park
- The Professionalization of Social Work: How Practice Technologies Changed within Charitable Agencies. David Fauri, Virginia Commonwealth University; Mary Katherine O'Connor, Virginia Commonwealth University; E. Ellen Netting, D. Crystal Coles, Virginia Commonwealth University

Chair: Lili Wang, Arizona State University

169. Innovation and Entrepreneurship in Established Organizations
10:00 to 11:30 am
Hyatt Regency: Regency F

Participants:
- Feast or Famine: An Exploration of Social Enterprise Among Nonprofit Human Service Organizations. Lisa G. Van Brackle, Hunter College - City University of New York
- Oil and Water Rarely Mix: Exploring the Relative Stability of Nonprofit Revenue Mixes Over Time. Simon Yeasdale, University of Birmingham; Janelle Kerlin, Andrew Young School of Policy Studies; Dennis Young, Andrew Young School of Policy Studies; Jung-In Soh, Andrew Young School of Policy Studies, Georgia State University
- May I Have Your Attention, Please? Rethinking Nonprofit Strategies for the Age of Attention Philanthropy. Chao Guo, Indiana University Purdue University Indianapolis; Gregory D. Saxton, University at Buffalo, SUNY

Chair: TBD

170. The Ostroms and Nonprofit Studies: Reflections and Future Directions
10:00 to 11:30 am
Hyatt Regency: Studio 3

Presenters:
- Brenda K. Buahouse, University of Massachusetts
- Robert Christensen, University of Georgia
- Brent Never, University of Missouri-Kansas City

Chair: Robert Christensen, University of Georgia

171. Hair Rules: Changes in Leadership Perspectives Within the Third Sector
10:00 to 11:30 am
Hyatt Regency: Studio 5

Participants:
- Hair Rules! Not My Hair: Stories From a Participatory Action Research Project. Monika L. Hudson, University of San Francisco; Pier C. Rogers; Lawrence McGill, Foundation Center

Discussant and Chair: Darlene Xiomara Rodrigues, Salem College
172. A Critical Exploration of Discourses in the Field of Nonprofit and Philanthropic Studies
10:00 to 11:30 am
Hyatt Regency: Studio 6
Participants:
- Deconstructing Civil Society 'Mappings'. Susan Appe, Binghamton University, SUNY
- Foundations and the Discourse of Philanthropy. Courtney Jensen
- A Critical Exploration of the Professionalization of Nonprofit Governance. Billie Sandberg, Portland State University
- Empathy and its Discontents: The Disaffected Side of Empathy. Lisa Zanetti, University of Missouri

Chair:
Lisa Zanetti, University of Missouri

173. International Perspectives on Nonprofit Engagement
10:00 to 11:30 am
Hyatt Regency: Theory A
Participants:
- Grassroots Philanthropic Organizations in China: The Case of Rural Compulsory Education. Huiquan Zhou, The Chinese University of Hong Kong
- The Impact of a Social-Purpose Business on Low-Income Recent Immigrant Women in Canada. Andrea Nga Wai Chan; Robyn Hoogendam, Learning Enrichment Foundation; Sherida Ryan, University of Toronto; Jack J. Quarter, University of Toronto
- Towards an Interorganizational Model of International Development Assistance. Eric Martin, Bucknell University
- Up and Down the Structure of Catholic Relief Services. Carl Milofsky, Bucknell University; Suzanne Feeney, Portland State University

Chair:
Benjamin Tipton, University of British Columbia

174. Measurement Challenges and Theory Building
10:00 to 11:30 am
Hyatt Regency: Theory B
Participants:
- Philanthropy's New World of Open and Linked Data: Toward Mapping an Aggregate View of Charity Financing in Canada. Susan D. Phillips, Carleton University; Michael Lenczner
- Reexaming the Economic Impact of Social Capital. Craig Aubuchon, Indiana University; Trent A. Engbers, DePaul University; Barry Rubin, Indiana University

Chair:
Dennis Poole, University of South Carolina

175. New Perspectives on Challenging Topics in Nonprofit Law and Policy
10:00 to 11:30 am
Hyatt Regency: Vision
Participants:
- Charitable Contributions of Property: A Broken System Reimagined. Roger Colvinvaux, Columbus School of Law, Catholic University of America
- Three Different Explanations for What Went Wrong with the Hershey Trust. Robert A. Katz, Indiana University Robert H. McKinney School of Law
- The Challenge of Protecting Land 'Forever' or 'In Perpetuity' With a Conservation Easement. Nancy McLaughlin, University of Utah SJ Quinney College of Law; W. William Weeks, Conservation Law Center, Inc. & Indiana University Maurer School of Law
- The Law of Fundraising: An Examination of State Fundraising Policy and Impacts on the Fundraising Profession. Ericka Harney, Eastern University

Chair:
Amy Conley Wright, San Francisco State University

176. CLOSING LUNCHEON & PLENARY
11:30 to 1:00 pm
Hyatt Regency: Regency ABCD
AUTHOR INDEX

Listed below is each author participating in the 2012 ARNOVA Conference concurrent paper, panel and colloquy sessions followed by the session number in which his or her paper is being presented.
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Dr. Tara Kolar Bryan Research interests include organizational capacity and change as it relates to the strategic management of nonprofit organizations.

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