



ASSOCIATION FOR RESEARCH ON NONPROFIT ORGANIZATIONS AND VOLUNTARY ACTION

**2012 ANNUAL CONFERENCE**

NOVEMBER 15-17, 2012 INDIANAPOLIS, INDIANA



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Welcome to ARNOVA'S  
**41ST ANNUAL CONFERENCE**

**Re-examining Philanthropy:  
Exploring Root Concepts for our Field(s)**

|                                    |      |
|------------------------------------|------|
| Conference Sponsors .....          | 3    |
| Welcome Letters .....              | 5, 7 |
| Hotel Map .....                    | 8    |
| Awards .....                       | 9    |
| Conference Exhibitors .....        | 13   |
| Poster Presentations .....         | 14   |
| Conference At A Glance .....       | 18   |
| ARNOVA Section Activities .....    | 22   |
| Concurrent Sessions By Track ..... | 26   |
| Detailed Conference Program        |      |
| Wednesday, November 14 .....       | 31   |
| Thursday, November 15 .....        | 31   |
| Friday, November 16 .....          | 41   |
| Saturday, November 17 .....        | 55   |
| Author Index .....                 | 60   |

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THE SCHOOL OF PUBLIC AFFAIRS AT AMERICAN UNIVERSITY PROUDLY CONGRATULATES  
2012 ARNOVA EMERGING SCHOLAR AWARD WINNER

# MANDI JANIS

Mandi is a second-year PhD student with research interests in nonprofit leadership and foundation grant-making. Prior to enrolling in the doctoral program at AU, she worked in a variety of roles for charitable organizations in Boston, New York, and Washington. She has an undergraduate degree from Birmingham-Southern College and a master's degree in social work from Boston College.

Congratulations to Mandi and her advisor, Lewis Faulk, on this award.

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The Institute for Nonprofits strengthens the capacity and leadership of nonprofit organizations through research, education and engagement.

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Highlights of Institute activity:

- Philanthropy Journal ([www.philanthropyjournal.org](http://www.philanthropyjournal.org))
- Nonprofit Studies Minor
- Community of Nonprofit Scholars (CONS)
- Changing Philanthropy Initiative
- Membership Association Research Support
- ACCES Leadership Program

### CONGRATULATIONS TO OUR 2011-2012 AWARD WINNERS

#### ASAE Outstanding Academic Publication on Membership Organizations Award Winner



*Partisan Joiners: Associational Membership and Political Polarization in the United States (1974-2004)* by Delia Baldassarri, Social Science Quarterly 92(3):2011

#### ASAE Travel Award

Lisa Dickey, Ph.D., University of North Texas

#### ASAE Investigator Incentive Grant

James Gaskins, Case Western University  
Mark Hager, Ph.D., Arizona State University  
Theresa A. Kirchner, Ph.D., Hampton University  
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# WELCOME

FROM THE ARNOVA PRESIDENT

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Dear Colleagues,

It is my great pleasure to welcome you to Indianapolis for ARNOVA's 41st Annual Conference. After months of planning and hard work by many people we are really excited to have this gathering unfold now. We think this will be a very special conference this year.

ARNOVA serves its members in a variety of ways all year round. We publish NVSQ, we provide information and help people connect with one another via our website, and we reach out to the wider nonprofit community through ARNOVA-L, social media, and a range of small but useful projects. So much of what we do is accomplished by electronic means it seems our existence is mostly 'virtual.'

Nonetheless, there is a special sense of opportunity, energy and creativity when we have the occasion to gather in person, face-to-face. Here we will see old friends, find new colleagues, and explore ideas and work that could lead to new learning, enhance our teaching, and result in more fruitful approaches to strengthening civil society and the nonprofit sector.

Our Conference Planning Committee and the Local Arrangements Committee have worked hard to put together a Conference that should have something for everyone. There will be occasions to be challenged and informed and to explore new ideas in the paper sessions. We hope every session will offer some chance for genuine dialogue. In addition, our plenaries are designed to inform and promote a public conversation about the core concepts we engage in our research and teaching, and to probe how the meaning and practice of "philanthropy" has been changing and why. Finally, meals and special events are designed to create the social space where all of us can experience the benefits of bringing people together from varying backgrounds and perspectives to learn from and appreciate one another.

We know as we plan these Conferences that the most important ingredient for success is the energy and readiness to engage in open and thoughtful conversations that you, our members and participants, bring to this gathering. We hope that our long-time attenders will reach out to newcomers, and newcomers will feel free to ask questions of anyone they meet. Know that ARNOVA's staff and volunteers on the conference committees are glad to answer questions or be of help in any way we can. And please know how grateful we are for your participation in and contribution to this event. We hope this is a great experience for you.

Sincerely,

*Roseanne Mirabella  
President*

*We are the proud home of:*



**Beth Gazley**

2012 RGK Center-ARNOVA  
Presidents Award recipient



**Chao Guo**

Member, ARNOVA Board of  
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Beth Cate, Brian DeLong, Kirsten Grønbjerg, Monika Herzog  
Christopher Hunt, Leslie Lenkowsky, Frank Lewis, Laura Littlepage  
Suzann Lupton, Al Lyons, Debra Meach, Frank Nierwitzki Jr.  
Jeff Paine, James Parry, David Reingold, Michael Rushton  
Adrian Sergeant, Yue (Jen) Sergeant, Nan Stager, Michael Wilkerson



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# **WELCOME**

FROM THE ARNOVA CO-CHAIRS

---

Dear Colleagues,

It is our pleasure to welcome you to ARNOVA's 41<sup>st</sup> Annual Conference. You will see that a great deal of effort has gone into creating a full and deep program for you. However, we could not do it without you. We know much of the richness of the Conference experience comes from the energy, intelligence, curiosity, and readiness to engage in dialogue that each of you bring to this event, so we thank you for your participation.

This year's Conference in Indianapolis occurs in one of the early seedbeds of the development of the fields of philanthropic, nonprofit and voluntary action studies. The Center on Philanthropy at Indiana University was one of the first research and teaching centers for our field(s), and it is our privilege to take this occasion to share in the celebration of their 25<sup>th</sup> Anniversary.

In relation to that occasion, it seemed to us a public conversation built around "Re-examining Philanthropy: Exploring the Core Concepts our Field(s)" could be fruitful now. So many new ways of conceptualizing philanthropy, the social sector, social enterprise and the public good have emerged in recent years, this is an opportune moment to explore these ideas more deeply, and to consider the ways they differ and the ways they cover common ground.

Our opening plenary on Thursday afternoon will provide an occasion to share in just such an exploration, looking at how philanthropy is changing and what forces may be at work. Our closing plenary on Saturday will offer a chance to hear a story about how a major philanthropic initiative in one community – the Cultural Trail here in Indianapolis – was framed to try to meet a number of hopes for community betterment simultaneously, and what lessons can be learned from that effort.

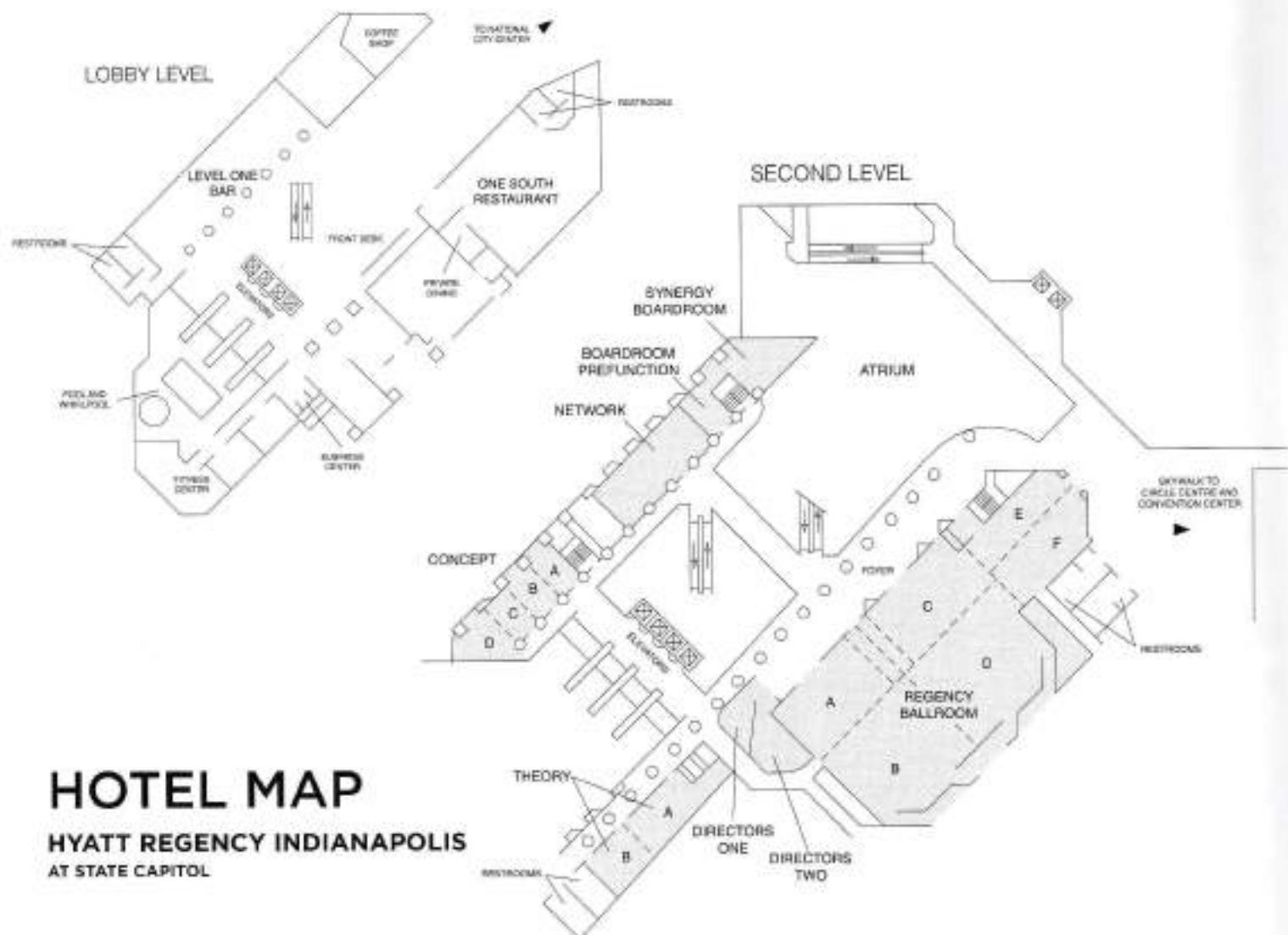
This year, we have changed the format of our Thursday lunch to incorporate the business meetings of our many sections. The sections are a great way to meet other scholars interested in similar research and to get involved with ARNOVA. We encourage you to check out a section meeting on Thursday—everyone is welcome.

In between Thursday morning and Saturday noon we know there will be a myriad of interesting and useful conversations occurring. Some will happen in the sessions; others over meals; in the social media sphere; and still others in quiet corners of our spaces here. So as we begin, we thank you again for what we know each one of you brings to enrich this event, and trust you will go home enriched yourselves by your participation.

Sincerely,

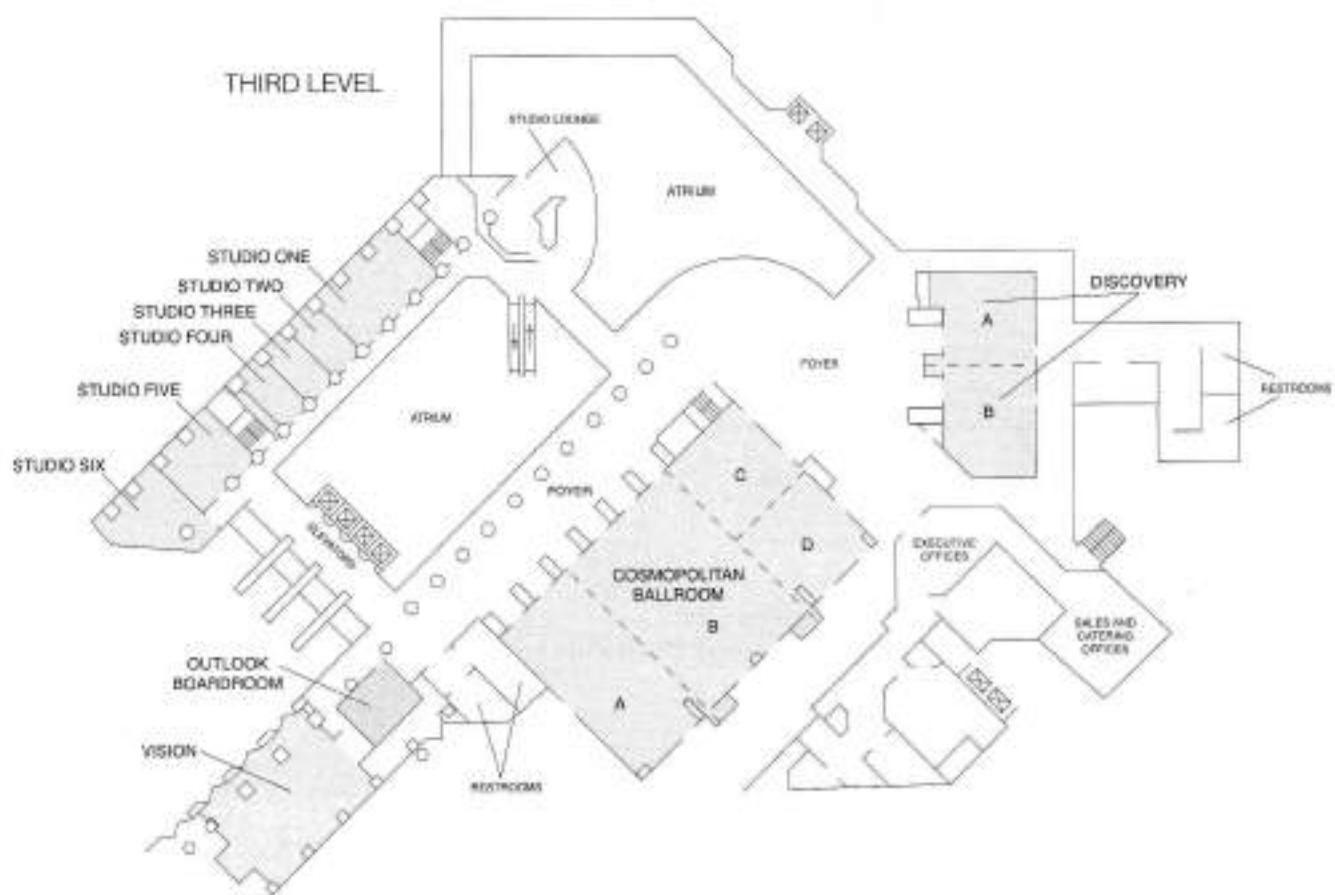
*Jessica Sowa*  
Planning Committee Co-Chair

*Chao Guo*  
Planning Committee Co-Chair



# HOTEL MAP

HYATT REGENCY INDIANAPOLIS  
AT STATE CAPITOL



# ARNOVA AWARDS

## ARNOVA DISTINGUISHED ACHIEVEMENT AND LEADERSHIP IN NONPROFIT AND VOLUNTARY ACTION RESEARCH AWARD

David C. Hammack, Case Western Reserve University

## THE ARNOVA BEST BOOK AWARD

Kathleen M. Blee, University of Pittsburgh

*Democracy in the Making: How Activist Groups Form*  
Oxford University Press (2012)

## VIRGINIA HODGKINSON RESEARCH PRIZE AWARD

Elisabeth S. Clemens, University of Chicago and Doug Guthrie,  
George Washington University, Editors

*Politics and Partnerships: The Role of Voluntary Associations in America's Political Past and Present*  
The University of Chicago Press (2010)

## GABRIEL G. RUDNEY MEMORIAL AWARD FOR OUTSTANDING DISSERTATION IN NONPROFIT AND VOLUNTARY ACTION RESEARCH

Lewis Faulk, American University

*Nonprofit and Foundation Behavior in Competitive Markets for Grants*

## RGK/ARNOVA PRIZE FOR NEW RESEARCH

Beth Gazley, School of Public and Environmental Affairs,  
Indiana University-Bloomington

## NVSQ BEST ARTICLE AWARD

Sarah Busse Spencer, California State University

"Culture as Structure in Emerging Civic Organizations  
in Russia"

*Nonprofit and Voluntary Sector Quarterly, Volume 40; Issue 6*

## BEST REVIEWER FOR NVSQ FOR 2012

Thad Calabrese, New York University

## BEST PAPER AWARD FROM 2011 ARNOVA CONFERENCE

Laurie Paarlberg, University of North Carolina Wilmington

Richard Clerkin, North Carolina State University

Darlene Rodriguez, Salem College

"Place, Time and Philanthropy: Exploring Geographic Mobility and Philanthropic Engagement"

## NML EDITORS' PRIZE

Ram A. Cnaan, University of Pennsylvania

Kathleen Jones, University of Pennsylvania

Allison Dickin, Harris Interactive

Michele Salomon, Harris Interactive

"Nonprofit Watchdogs: Do They Serve the Average Donor?"

Published in *Nonprofit Management and Leadership*,

Volume 23(4)

## EMERGING SCHOLARS AWARDS

Theresa Anasti, University of Chicago

Catherine Brown, University of Nebraska at Omaha

Arjen de Wit, VU University Amsterdam

Andrew Heiss, Duke University

Amanda Janis, American University

Milena Nikolova, University of Maryland, College Park

Jimmy A. Young, University of Nebraska-Kearney

## DOCTORAL SEMINAR FELLOWS

Matthew Bennett, University of Oxford

Anjelica Finnegan, University of Southampton

Rachel Krefetz Fyall, Indiana University

Ekaterina Ivanova, WU Vienna University of Economics and Business

Hyung-Hoon Kim, Georgia State University

Vasyl Kvartink, Leibniz Institute of Agricultural Development

Carrie Oelberger, Stanford University

Karen Reardon, University of Michigan

Robbie Robichau, Arizona State University

Jaclyn Schede Piatak, American University

## DIVERSITY SCHOLARS AND LEADERS

Christina Lariba Atibil, Indiana University-Purdue University Indianapolis

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Tamaki Onishi, Indiana University

Bethany Paris, University of Kentucky

Paloma Raggio, Syracuse University

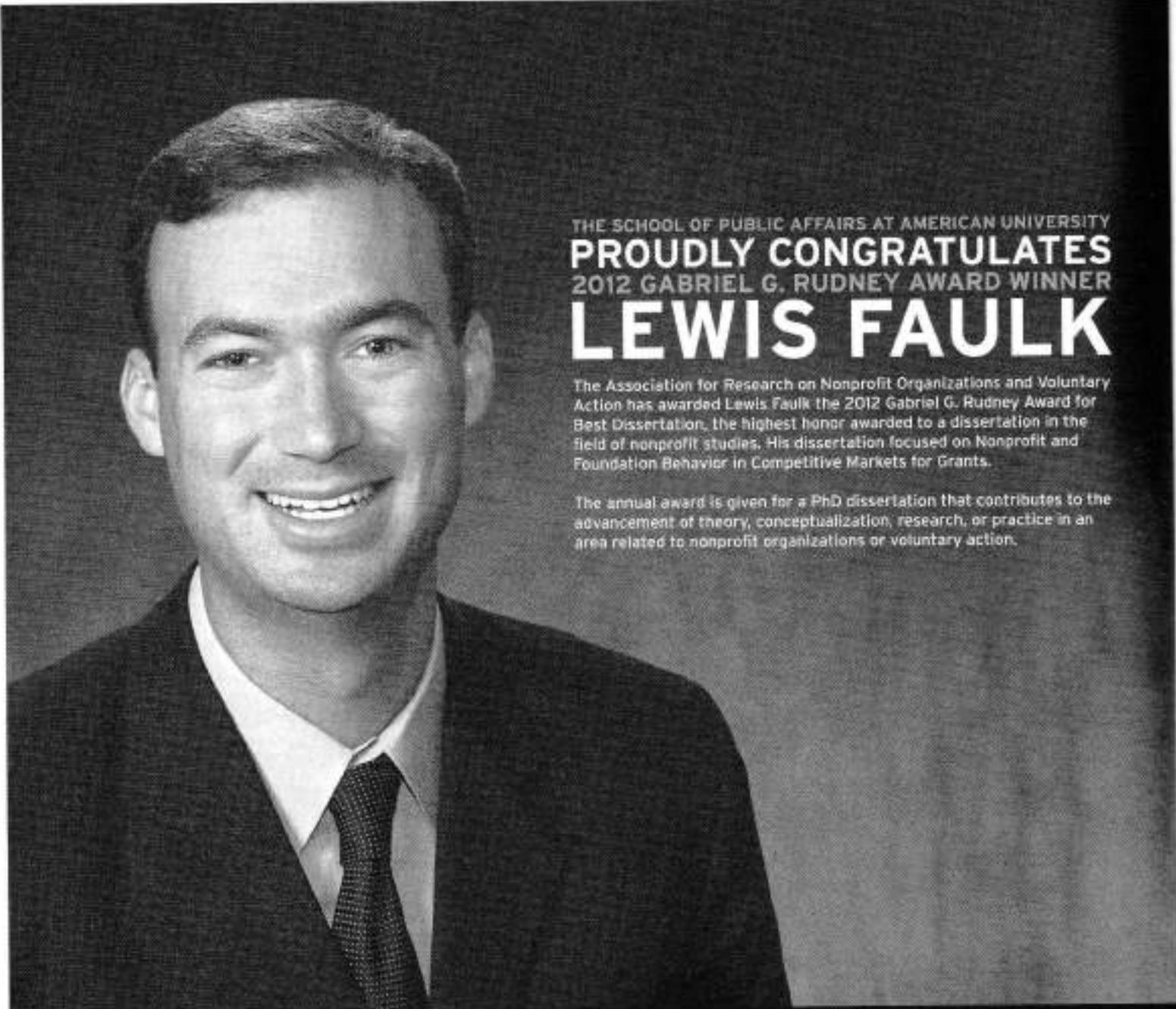
Sean Rogers, Rutgers University

Oral Saulters, Indiana University

Michelle Shockness, Eastern University

Christina Wright, Indiana University

Zhiwei Zhang, University of Kentucky



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2012 GABRIEL G. RUDNEY AWARD WINNER  
**LEWIS FAULK**

The Association for Research on Nonprofit Organizations and Voluntary Action has awarded Lewis Faulk the 2012 Gabriel G. Rudney Award for Best Dissertation, the highest honor awarded to a dissertation in the field of nonprofit studies. His dissertation focused on Nonprofit and Foundation Behavior in Competitive Markets for Grants.

The annual award is given for a PhD dissertation that contributes to the advancement of theory, conceptualization, research, or practice in an area related to nonprofit organizations or voluntary action.

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Katherine Farquhar  
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*Mark Sidel*, University of Wisconsin - Madison

**Elected to 2nd Term on Board**

*Chao Guo*, Indiana University/Purdue University Indianapolis  
*Linda Parsons*, University of Alabama

## ARNOVA'S PAST PRESIDENTS

---

David Horton Smith | 1971-72

Ivan Scheier | 1972-73

Richard Graham | 1973-74

Ronald Lippitt | 1975-76

Jon Van Til | 1977-78

Louis Zurcher | 1979-80

Clementine Kaufman | 1981-82

James Petersen | 1983-84

Drew Hyman | 1985-86

Delwyn Dyer | 1987-88

Robert Herman | 1989-90

Thomasina Borkman | 1991-92

Richard Steinberg & Kirsten Gronbjerg | 1993-94 (Co-Presidents)

Kathleen McCarthy | 1995-96

Michael O'Neill | 1997-98

Dennis Young | 1999-2000

Elizabeth Boris | 2001-02

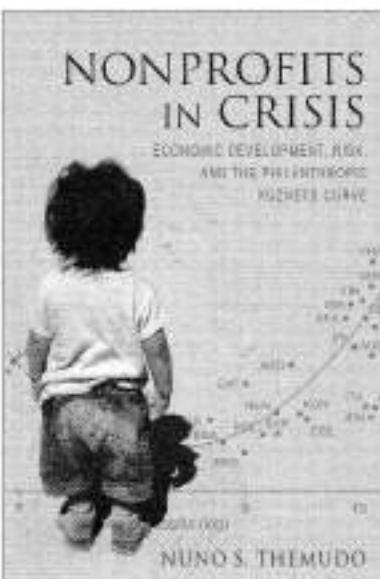
Joseph Galeskawicz | 2003-04

David Hammack | 2005-06

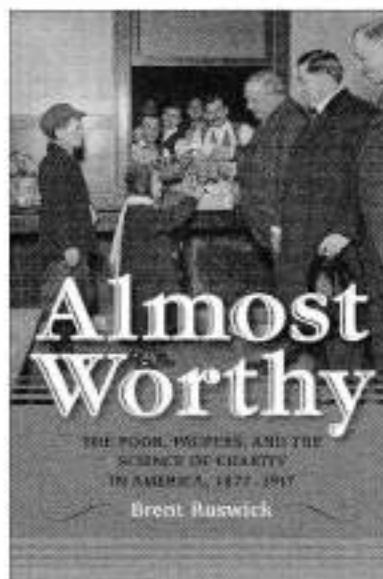
Steven Smith | 2007-08

Ram Cnaan | 2009-10

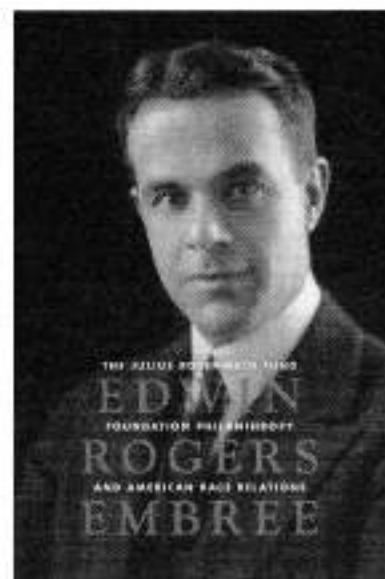
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# CONFERENCE COMMITTEES | 2012

It takes a tremendous amount of work on the part of many volunteers to make ARNOVA's Conference possible each year. We acknowledge here with deep gratitude the contributions of time and talent of the following individuals who served this year.

## Conference Planning Committee

**Chao Guo**, Indiana University-Purdue University Indianapolis & **Jessica Sowa**, University of Colorado-Denver, co-Chairs; **Reema Bhakta**, Indiana University-Purdue University Indianapolis; **Tom Bryer**, University of Central Florida; **Rob Christensen**, University of Georgia; **Sarah Nathan**, Indiana University-Purdue University Indianapolis; **Francie Ostrower**, University of Texas-Austin; **Greg Saxton**, State University of New York at Buffalo; **Jessica Word**, University of Nevada-Las Vegas

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**Debra Beck**, University of Wyoming; **Rene Bekkers**, VU University Amsterdam; **Lehn Benjamin**, George Mason University; **Rajade Berry-James**, North Carolina State University; **Angela Bies**, Indiana University-Purdue University Indianapolis; **Ralph Brower**, Florida State University; **Brenda Bushouse**, University of Massachusetts-Amherst; **Tom Bryer**, University of Central Florida; **Heather Carpenter**, Grand Valley State

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## Local Arrangements Committee

**Dwight Burlingame**, Indiana University-Purdue University Indianapolis and **Kirsten Gronhjerg**, Indiana University Bloomington, co-Chairs; **Bob Cross**, United Way of Central Indiana; **Tyrone Freeman**, Indiana University-Purdue University Indianapolis; **Marc Hardy**, University of Notre Dame; **Julie Hatcher**, Indiana University-Purdue University Indianapolis; **Les Lenkowsky**, Indiana University Bloomington; **Cindy Lott**, National State Attorneys General Program; **Marissa Manlove**, Indiana Grant Makers Alliance; **Diane Thomas**, International Center of Indiana; **Greg Witkowski**, Indiana University-Purdue University Indianapolis

# CONFERENCE EXHIBITORS

(in alphabetical order at time of printing)

## ARNOVA Authors Table

Baruch College  
Case Western Reserve University, Mandel School of Applied Social Sciences  
Center for Service Learning, Indiana University-Purdue University Indianapolis  
Center on Philanthropy at Indiana University  
Helen Bader Institute for Nonprofit Management  
International Society for Third Sector Research - ISTR  
Johnson Center for Philanthropy  
Kumarian Press  
Liberty Fund  
Midwest Center for Nonprofit Leadership at UMKC  
Nonprofit Management Simulations, Inc  
Nonprofit Studies Program, Andrew Young School of Policy Studies  
The Philanthropic Enterprise  
SAGE Publications  
School of Public and Environmental Affairs, Indiana University  
University of Oregon  
Urban Institute  
White Hat Communications

## Visit these exhibitors located in the Regency Ballroom Foyer

**Thursday, November 15** | 8:00 a.m. - 5:00 p.m.  
**Friday, November 16** | 8:00 a.m. - 5:00 p.m.  
**Saturday, November 17** | 8:00 a.m. - 11:30 a.m.

# POSTER PRESENTATIONS

Friday, 8:00 to 10:00 am  
Hyatt Regency: Studio Foyer

## 078. Poster Session - The Conference Track - Re-Examining Philanthropy Track

Define the Right of Beneficiary: The Implications of Fearless Giving. *Yannan Li, Indiana University/Purdue University Indianapolis*

World Religions as a Path to Philanthropy. *Janice W. Maatman, Western Michigan University*

Storefront Philanthropy: The Sprout Fund's Grant-Making Model as a Means for Cultivating Community. *Dustin C. Stiver, The Sprout Fund/Eastern University*

## 079. Poster Session - Boards, Governance & Accountability Track

Charter School Governance: Board Roles and Responsibilities. *Christopher Cody, North Carolina State University*

## 080. Poster Session - Community & Grassroots Organizations / Secular & Faith-based Track

A Qualitative Analysis of Development Patterns of NGOs in China: Administration-Dominated and Community Participation. *José Chiu-Cheng Chen, Tunghai University*

Voluntary Organization Membership and Citizens' Political Participation. *Mirae Kim, Rutgers University-Newark*

Role of Nonprofit Organizations in Addressing and Eliminating Urban Blight: Based on Theory of Complementary, Supplementary and Adversarial Roles of Nonprofits. *Hee Soun Jang, University of North Texas; Suhda Arlikatti, University of North Texas; Simon Andrew, University of North Texas; Praveen Maghelal, University of North Texas*

The Membership Development of Kiwanis International, 1960-1990. *Heng Qu, Indiana University/Purdue University Indianapolis*

Understanding and Strengthening Public Attitudes Toward Nonprofit Organizations. *Weiwei Lin, Rutgers University-Newark; Gregg Van Ryzin, Rutgers University-Newark; Peter P. Hoontis, Rutgers University*

## 081. Poster Session - Effectiveness, Evaluation & Programs Track

Effective Philanthropy - A Framework for Performance Measurement of Philanthropic Foundations in Hong Kong. *Man Hung Chien, University of Hong Kong; Chi Kuong Law, University of Hong Kong; Cecilia Lai Wan Chan, University of Hong Kong*

Experiences of Female Volunteers from Disadvantaged Backgrounds Before, During and After London 2012 Olympic Games. *Olesya Nedretskaya, University of Glasgow*

## 082. Poster Session - Fundraising & Giving Track

A Tale of Two Institutions: The Relationship Between Alumni Giving and Student Involvement in Birmingham, Alabama. *Stacy Marie Gay, Samford University/Auburn University*

Fundraising or Hackle Raising: Are Military and Veterans Nonprofits Really That Bad? *Natalie J. Webb, Defense Resources Management Institute; Rikki Abeug, Ramapo College*

In-Kind Giving Reconsidered: How Material Donations Provided Long Term Philanthropic Support for the Children's Homes of the National Benevolent Association, 1925-1975. *Elise C. Hagesfeld*

Joint Crowd-Out: The Impact of Federal Government Welfare Expenditures on State Government Expenditures and Philanthropic Giving to Human Service Organizations, 2003-2004. *Sung-Ju Kim, Monmouth University*

The Determinants of Government Subsidy to Nonprofit Organizations. *Jenn-Shyong Kun, National Taipei University; YiCheng Ho, National Chengchi University*

## 083. Poster Session - Innovation & Entrepreneurship Track

Social Benefit Firms: New Perspectives on the Tensions Between Non-profit and For Profit Organizations Considering the Importance of Fiduciary Duty. *Patsy Krueger, Arizona State University*

## 084. Poster Session - Management, Leadership & Strategy Track

A Study on Success Factor of Conflict Management in National Development Project: Focused on Changes in the NGO's Roles. *Songhee Foo*

Context, SHRM and Employee Engagement: A Case Study of A-Way Courier. *Kunle Akingbola, Lakehead University*

Examining the Role of the Physician Scientist through Institutional, Intentional Change and Complexity Theories. *Philip Andrew Cola, Case Western Reserve University; Peter Whitehouse, Case Western Reserve University; Richard Boland, Case Western Reserve University; Eugene Pierce, Case Western Reserve University*

The Impact of the Recession on Nonprofit Organizations in Ohio: Financial Trends and Implications. *Jennifer K. Alexander, University of Texas at San Antonio; Elaine Woloshyn, Cleveland State University*

## POSTER PRESENTATIONS, CONTINUED

### 085. Poster Session - Public Policy & Law Track

- Promised and Delivered?: New Labour Rhetoric and Volunteer-Funding Streams. *Anjelica Seaton Finnegan, University of Southampton*  
The Failures of Rapid Re-Housing for Rural Homelessness. *Karen A. Ford, James Madison University; Margaret F. Sloan, James Madison University*

### 086. Poster Session - Teaching & Education Track

- The Future of Nonprofit Human Resources: Challenges and Recommendations for Success. *Ericka Harney, Eastern University*

Online Course Development for College Students Studying Philanthropy. *Sarah Nathan, Indiana University; Genevieve Shaker, Indiana University-Purdue University Indianapolis*

### 087. Poster Session - Theory & Methods Track

- Integrating Resource Dependence Theory and Theory Of Weak Ties to Predict NGO Behavior. *Khaldoun AbouAssi, The Bush School of Government & Public Service*

Nonprofit Theory is a Misnomer. *Matthew J. Shea, West Chester University; Robert D. Hamilton, Temple University*

Social Orientation of Nonprofit Organizations: Scale Development and Validation. *Silke Boenigk, University of Hamburg; Walter Wymer, University of Lethbridge; Mareike Mochmann, University of Hamburg*

Testing Public Service Motivation in Nonprofit Volunteers. *Anne-Lise K. Velez, North Carolina State University; Katherine Muthoni Ngaruiya, North Carolina State University; Richard M. Clerkin, North Carolina State University*

### 088. Poster Session - Voluntarism & Volunteering Track

Did Sixteenth Century Spanish Conquests Influence Voluntarism and Donating in Latin America Today? *Van Evans, Indiana University-Purdue University Indianapolis*

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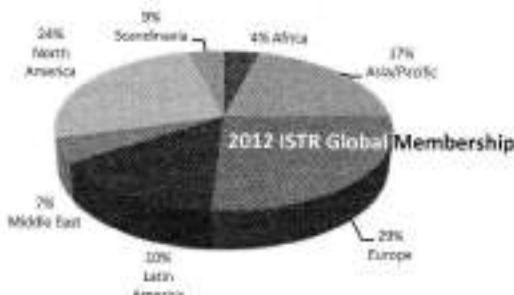
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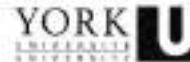
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# CONFERENCE AT-A-GLANCE

ARNOVA Conference  
Schedule & Major Events

|  |   |
|--|---|
| Thurs / 7:15 am<br>Regency AB<br>Continental Breakfast     | <b>Orientation Breakfast</b><br>An orientation to the Conference and ARNOVA for those new to our ranks, but all are welcome to come.  |
| Thurs / 8:15 to 9:45 am                                    | <i>1<sup>st</sup> Set of Concurrent Sessions - Papers &amp; Panels</i>  |
| Thurs / 10:00 to 11:30 am                                  | <i>2<sup>nd</sup> Set of Concurrent Sessions - Papers &amp; Panels</i>  |
| Thurs / 11:30 am<br>Regency Ballroom<br>Opening Lunch      | <b>The Researchers' Smorgasbord</b><br>This luncheon is a time to meet new people, talk and learn about research in our field(s), and explore topics of personal interest. There will be "Discussion Tables" designated by topic (e.g., online fundraising, social enterprise). Box lunches are available. People can sit at a 'topic table' of their choice, start a new table, or just find new (or old) friends. <b>NEW THIS YEAR:</b> from <b>12:15 – 1:15 pm all ARNOVA Sections will host their membership meetings. This is a great opportunity to learn what each section offers. All are welcome. See conference schedule detail for specific room locations.</b>  |
| Thurs / 1:30 to 3:00 pm                                    | <i>3<sup>rd</sup> Set of Concurrent Sessions - Papers &amp; Panels</i>  |
| Thurs / 3:15 to 4:45 pm                                    | <i>4<sup>th</sup> Set of Concurrent Sessions - Papers &amp; Panels</i>  |
| Thurs / 5:00 pm<br>Regency Ballroom                        | <b>Opening Plenary: "How is Philanthropy Changing and Why?"</b><br>This interactive panel features three expert leaders and a thoughtful facilitator in an exploration of how changing demographics in the wider society and the nonprofit sector, new and emerging technologies, and new demands on and aspirations among traditional philanthropies are driving change and reshaping the world and practice of "philanthropy". Panelists include Holly Ross of NTEN, Jud Fisher of the Ball Brothers Foundation, and David Maurrasse, President of Marga, Inc. Jodi Sandfort from the University of Minnesota will facilitate.  |
| Thurs / 6:30 pm<br>Cosmopolitan AB                         | <b>Gala Reception and Celebration</b><br>Following our Opening Plenary we welcome all to a gala reception that celebrates the Indiana University Center on Philanthropy's 25 <sup>th</sup> anniversary as well as the opening of ARNOVA's Conference. This occasion also marks ARNOVA's collaboration this year with the Indiana Grantmaker's Alliance, Association of Fundraising Professionals - Indiana Chapter, Association of Professional Researchers for Advancement - Indiana, Council for Advancement and Support of Education Indiana, and Planned Giving Group of Indiana in celebrating National Philanthropy Day. We are grateful for the support of the Lilly Endowment for this event, and hope it will be an occasion for building new relationships as well as greeting old friends. |
| Fri / 7:00 am<br>Continental Breakfast<br>Regency Ballroom | <b>Membership Meeting:</b> We encourage the attendance of all ARNOVA members at our Annual Meeting. Hear reports on the state of your Association, including presentations of issues for discussion regarding our future. This year we will hear from all Sections.   |
| Fri / 8:00 to 10:00 am<br>Studio Foyer                     | Poster Presentations highlighting recent research and projects.   |
| Fri / 8:30 to 10:00 am                                     | <i>5<sup>th</sup> Set of Concurrent Sessions - Papers &amp; Panels</i>  |

## CONFERENCE AT-A-GLANCE CONTINUED

|  |  |
|--|--|
| Fri / 10:15 to 11:45 am  | <i>6<sup>th</sup> Set of Concurrent Sessions – Papers &amp; Panels</i>   |
| Friday / Noon<br>Regency Ballroom                              | <b>ARNOVA's Awards Luncheon</b><br>Here, as every year, we will present awards for the best work and outstanding achievements in our field(s). These include the Awards for Best Book and Best Articles, the Virginia Hodgkinson Prize and RGK Prize, and the Distinguish Achievement Award. (The list appears on p. 9 of this program.) <i>Thank you for The Center on Philanthropy at Indiana University sponsorship for this special lunch.</i>   |
| Fri / 2:00 to 3:30 pm  | <i>7<sup>th</sup> Set of Concurrent Sessions – Papers &amp; Panels</i>   |
| Fri / 3:45 to 5:15 pm  | <i>8<sup>th</sup> Set of Concurrent Sessions – Papers &amp; Panels</i>   |
| Fri / 6:00 to 8:00 pm  | <b>Reception for New Members, Future Scholars &amp; 'Old-Timers'</b> – to be held at the Eiteljorg Museum, 500 West Washington Street, just a few blocks from the Hyatt hotel. See registration for walking map. The Eiteljorg has an exceptional collection of Native American and western art. The galleries will be open and available to all who attend.<br><br>ARNOVA wants especially to embrace the newer and more diverse membership we have been delighted to see appearing at our Conference in recent years. With support from Baruch College and SAGE Publications we host this event to give another chance for all our members – those who may be new and those who have long been with us – to get better acquainted, with food and drink provided. |
| Sat / 8:15 to 9:45 am  | <i>9<sup>th</sup> Set of Concurrent Sessions – Papers &amp; Panels</i>   |
| Sat / 10:00 to 11:30 am  | <i>10<sup>th</sup> Set of Concurrent Sessions – Papers &amp; Panels</i>  |
| Sat / 11:45 am<br>Regency Ballroom<br>Closing Lunch<br>Plenary | <b>Philanthropy for Culture and Community Development</b><br>This session will look at how grant making for arts and culture can also be a tool for community development serving a wide range of neighborhoods and populations. Our speaker will be Brian Payne, President of the Central Indiana Community Foundation, which has played a leadership role in creating Indianapolis' new "Cultural Arts Trail." This project has generated new investment in the community, and positive energy, by linking neighborhoods and cultural programs throughout the city.  |

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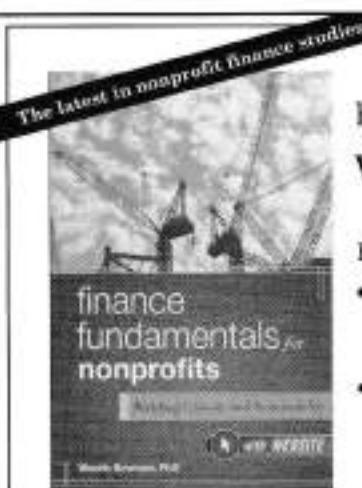
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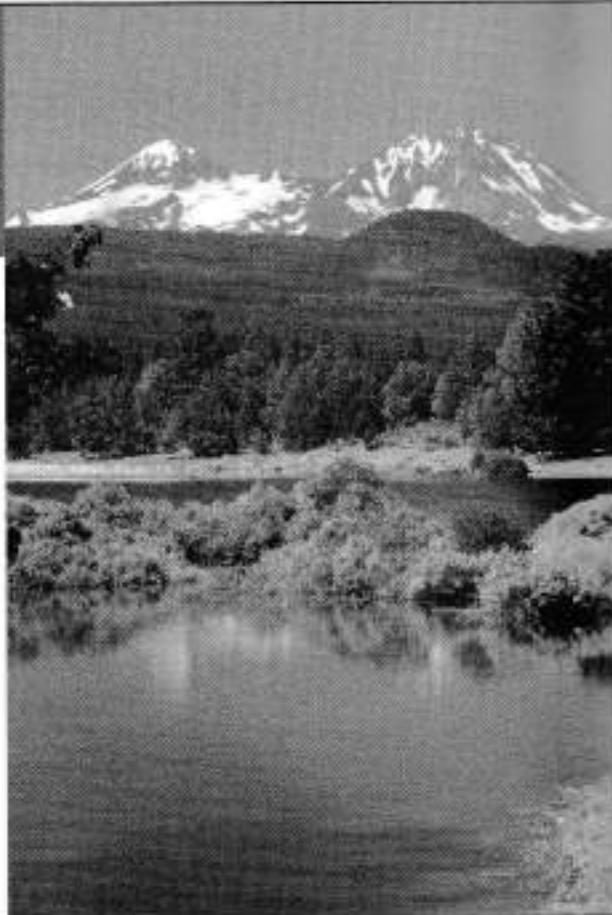
### Faculty position open

We are hiring a faculty member for fall 2013; rank open and policy focus open. Please visit us at the conference table or the UO website, [jobs.uoregon.edu/unclassified.php?id=4028](http://jobs.uoregon.edu/unclassified.php?id=4028).

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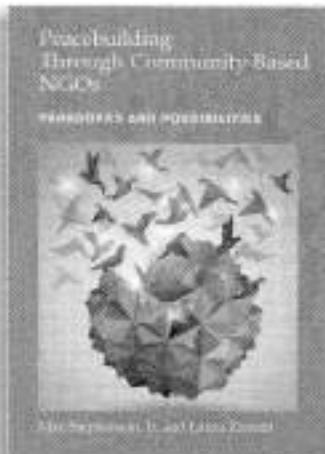
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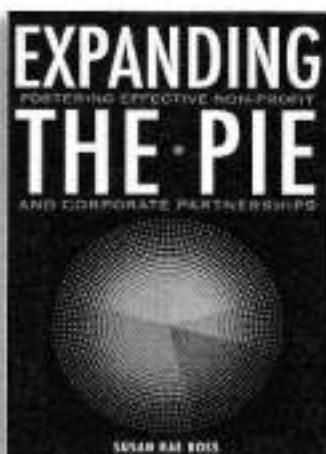
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# ARNOVA SECTION ACTIVITIES

## Community Grassroots Association (CGAP) Section

### *Community Grassroots Association (CGAP)*

#### *Section Roundtable*

Thursday, November 15 11:30 am - 12:15 pm

Regency Ballroom

Topic: Research on Community Organizations and Grassroots Associations: Recent Work and Emerging Projects

The CGA Section will meet informally for drinks on Friday November 16th at 8 pm in the hotel lobby, after the reception. All are welcome. Please join us!

## Community Grassroots Association (CGAP) Section

### Membership Meeting

Thursday, November 15 12:15 - 1:15 p. Theory A

#### *Colloquium*

Pushing the Organizational Envelope: From Participatory Social Services to Workers' Cooperatives

Thursday, November 15 3:15 to 4:45 pm Theory A

The Organized Dynamics of Contemporary Contention around the World, from Arab Spring to OWS

Thursday, November 15 1:30 to 3:00 pm Theory A

## Pracademics Section

### *Pracademics Section Membership Meeting*

Thursday, November 15 12:15 - 1:15 pm Regency E

#### *Colloquium*

What's on Your Bookshelf?

Saturday, November 16 10:00 to 11:30 am Cosmopolitan D

## Social Entrepreneurship/Enterprise Section (SEES)

### *Social Entrepreneurship/Enterprise Section (SEES)*

#### Membership Meeting

Thursday, November 15 12:15 - 1:15 pm Discovery B

#### *Colloquium*

Global Perspectives of Social Entrepreneurship:

The State of the Field

Thursday, November 15 1:30 to 3:00 pm Discovery B

## Theories, Issues, and Boundaries (TIBS) Section

### *Theories, Issues, and Boundaries (TIBS) Section*

#### Membership Meeting

Thursday, November 15 12:15 - 1:15 p.m. Concept AB

## *Theories, Issues, and Boundaries (TIBS) Dinner Out*

Date: Thursday, November 15

Time: 7:15 pm (meet in the lobby)

Questions: Laurie Paarlberg at paarlbergj@uncw.edu

A casual and fun venue will be selected, and costs will be reasonable. All are welcome!

#### *Colloquium*

The "NO" of ARNOVA: Exploring the Theories, Interests, and Boundaries of "Nonprofit Organization" in Varied Asian Contexts

Thursday, November 15 10:00 - 11:30 am Concept AB

The "VA" of ARNOVA: Exploring the Theories, Interests, and Boundaries of "Voluntary Action" in the Middle East

Friday, November 16 10:15 - 11:45 am Concept AB

## Teaching Section

### *Teaching Section Dinner before the Pre-Conference session*

Wednesday, November 14 4:30-5:30 pm

We will be meeting at the hotel lobby at 4 pm and then walking to Buca De Bepo. Please e-mail Heather Carpenter carpenth@gvsu.edu if you would like to attend the dinner.

#### *Pre-Conference Seminar*

Developing Faculty Intercultural Competency and Communication Skills

The purpose of this Teaching Section workshop is to provide ARNOVA members with a professional development opportunity in the area of intercultural competency and communication. Specifically, this workshop is designed to improve participants knowledge and skills in order to better prepare them to teach on issues of cultural diversity and to enhance their ability to meet the needs of their diverse students. Using a framework by Dr. Milton Bennett known as the Developmental Model for Intercultural Sensitivity (DMIS), participants will be invited to take a journey with the presenter that explains how one's experiences of difference contribute to his or her own orientations toward cultural difference and commonality. The DMIS model will be introduced. Aggregate data from the Teaching Sections pilot intercultural competence development initiative will be presented to demonstrate a mapping exercise of the pilot participants' aggregate experiences of difference along the intercultural development continuum. Information on how one can further enhance her or his intercultural competency depending on one's experience will also be introduced.

Wednesday, November 14 6:00 - 8:00 pm Cosmopolitan C

#### **Teaching Section Roundtable**

Thursday, November 15 11:15 am - 12:15 pm

Cosmo C

Topic: Managing Nonprofit Organizations; A New Text for Graduate Courses

Discussants: Textbook authors - Mary Tschorhart, North Carolina State University and Wolfgang Bielefeld, Professor Emeritus, Indiana University - Purdue University Indianapolis

#### **Teaching Section Membership Meeting**

Date: Thursday, November 15 12:15 - 1:15 pm

Cosmopolitan C

#### **Colloquium**

Building an Engaged Community in the Online Classroom  
Thursday, November 15 8:15 - 9:45 am Concept CD

Utilizing Case Studies to Enhance Learning Outcomes  
Thursday, November 15 10:00 - 11:45 am Concept CD

#### **The VALUES Section (VRADS)**

##### **Pre-Conference Seminar**

Philanthropy: Self-Serving Narcissism or Kindly, Moral Act?

Is philanthropy an act with moral overtones—for instance, the love of mankind, involving an active effort to promote the well-being of others? OR: Can, or should, philanthropy be reduced more simply to a financial gift/grant transaction? Does the

source of the funding really matter (ill-gotten gains?) or the motivation of the giver (prestige, recognition?).

Philanthropy is complex and involves values, various motivations, economic considerations, and social roles, to name a few factors. The purpose of this session is to provide an opportunity for a thoughtful and extended discussion that can help us question what we may take for granted, in order to come to a better understanding of the concept of philanthropy and its boundaries.

Wednesday, November 14 2:00 pm 4:30 pm Cosmopolitan D

#### **The VALUES Section (VRADS) Roundtable**

Thursday, November 15 11:30 am - 12:15 pm

Regency Ballroom

Civil Society and the Nonprofit Sector in China

Discussant: David Horton Smith, VRADS Chair, ICSERA President & CEO

#### **The VALUES Section (VRADS) Membership Meeting**

Thursday, November 15 12:15 - 1:15 pm Regency F

#### **Colloquium**

Dark Side: Nonprofit Organization Misconduct, and Regulation by Watchdog Organizations

Thursday, November 15 1:30 - 3:00 pm Regency F

Bright Side: Earning our Halos: Management Ethics and Nonprofit Organizations

Friday, November 16 8:30 - 10:00 am Theory B

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Thur., 11/15 12:30-1:30pm Jennifer Dodge & Yvonne Harrison  
4:30-5:30pm Erzsébet Fazekas

Fri., 11/16 7:00-8:00am Yvonne Harrison

Sat., 11/17 1:00-3:00pm Jennifer Dodge & Yvonne Harrison

To arrange a meeting, email Professors Dodge ([jdodge@albany.edu](mailto:jdodge@albany.edu)), Fazekas ([efazekas@albany.edu](mailto:efazekas@albany.edu)), and Harrison ([yharrison@albany.edu](mailto:yharrison@albany.edu)) with your preferences and availability.



Our nonprofit faculty includes (clockwise, starting at left) Erzsébet Fazekas, PhD (organizational theory, negotiation, and civil society); Yvonne D. Harrison, PhD (corporate governance and leadership); Jennifer Dodge, PhD (nonprofits in public administration and democratic governance); Dina Reiss, DA (women in government and civil society); and Judith L. Tingley, PhD (governance and nonprofit-government relationships).

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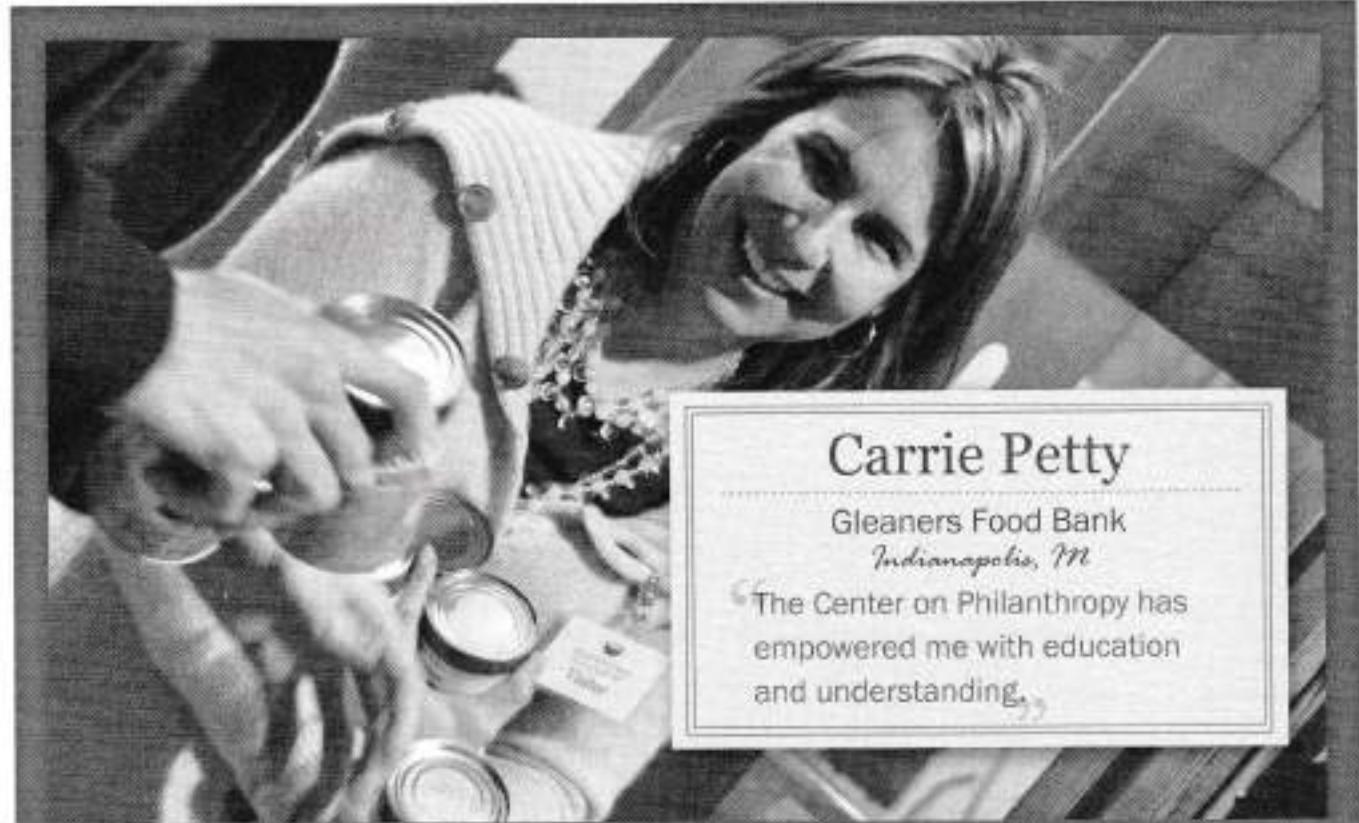
# CONCURRENT SESSIONS BY TRACK

| <b>Boards, Governance &amp; Accountability</b> |   |                 |         | 093  | Complexity of Collaboration<br><i>Discovery A</i>  | <i>Friday</i>   | 8:30am  |
|--|---|-----------------|---------|--|--|-----------------|---------|
| 016  | Governance Effectiveness: Factors and Influences<br><i>Regency F</i>  | <i>Thursday</i> | 8:15am  | 108  | Role of Sectors in Social Service Networks<br><i>Discovery A</i>   | <i>Friday</i>   | 10:15am |
| 053  | VRADS Dark Side Colloquium: Nonprofit Organization Misconduct, and Regulation by Watchdog Organizations<br><i>Regency F</i>     | <i>Thursday</i> | 1:30pm  | 124  | Network Effectiveness<br><i>Discovery A</i>  | <i>Friday</i>   | 2:00pm  |
| 065  | Boards, Relationships, Self-Assessment and Impact<br><i>Discovery B</i>   | <i>Thursday</i> | 3:15pm  | 139  | Outcomes of Collaboration<br><i>Discovery A</i>  | <i>Friday</i>   | 3:45pm  |
| 068  | Governance and Financial Performance<br><i>Regency F</i>  | <i>Thursday</i> | 3:15pm  | <b>Community &amp; Grassroots Organization / Secular &amp; Faith-based</b> |  |                 |         |
| 073  | Nonprofit Transparency and Accountability<br><i>Studio 1</i>  | <i>Thursday</i> | 3:15pm  | 020  | Overcoming Resistance to Grassroots and Community NGOs in Post-Mao China<br><i>Theory A</i>  | <i>Thursday</i> | 8:15am  |
| 097  | Accountability, Corruption, and Transparency<br><i>Regency F</i>  | <i>Friday</i>   | 8:30am  | 035  | Grassroots Organizations in the United States: Community Voice, Democratic Innovation, and Political Incorporation<br><i>Theory A</i>  | <i>Thursday</i> | 10:00am |
| 112  | New Approaches to Understanding Boards and Governance Concepts<br><i>Regency F</i>  | <i>Friday</i>   | 10:15am | 057  | Community and Grassroots Association (CGA) Section Colloquium: The Organized Dynamics of Contemporary Contention around the World, from Arab Spring to OWS<br><i>Theory A</i>      | <i>Thursday</i> | 1:30pm  |
| 113  | Nonprofit Accountability through the Eyes of Multiple Stakeholders: New Research on Definitions and Measures<br><i>Studio 1</i> | <i>Friday</i>   | 10:15am | 072  | Community and Grassroots Association (CGA) Section Colloquium: Pushing the Organizational Envelope: From Participatory Social Services to Workers' Cooperatives<br><i>Theory A</i> | <i>Thursday</i> | 3:15pm  |
| 128  | Nonprofit Accountability and Transparency<br><i>Regency F</i>   | <i>Friday</i>   | 2:00pm  | 101  | Challenges and Opportunities for Nonprofit Organizations<br><i>Theory A</i>  | <i>Friday</i>   | 8:30am  |
| 143  | Nonprofit Boards, Management Practices, Leadership, and Fundraising<br><i>Regency F</i>   | <i>Friday</i>   | 3:45pm  | 116  | Nonprofits and Political Action<br><i>Theory A</i>   | <i>Friday</i>   | 10:15am |
| 147  | Accountability in Practice: Beyond Neoinstitutionalism<br><i>Theory A</i>   | <i>Friday</i>   | 3:45pm  | 159  | Nonprofits As Actors For Democracy and Civil Society<br><i>Theory A</i>  | <i>Saturday</i> | 8:15am  |
| 160  | Nonprofit Activity in a Changing Middle East<br><i>Theory B</i>   | <i>Saturday</i> | 8:15am  | 173  | International Perspectives on Nonprofit Engagement<br><i>Theory A</i>  | <i>Saturday</i> | 10:00am |
| 165  | Motivation to Serve: Understanding Changes and Challenges in Director Roles and Responsibilities<br><i>Discovery A</i>          | <i>Saturday</i> | 10:00am | <b>Effectiveness, Evaluation &amp; Programs</b>                            |  |                 |         |
| <b>Collaboration &amp; Networks</b>            |   |                 |         | 018  | Advancing the Conversation on Social Impact: Empirics, Strategic Process and Methods<br><i>Studio 5</i>  | <i>Thursday</i> | 8:15am  |
| 012  | The Urban Institute Community Platform: Experiments in Civic Capacity-Building<br><i>Cosmopolitan D</i>                         | <i>Thursday</i> | 8:15am  | 033  | Evaluation in Context: Interactions Between the Organization and the Environment<br><i>Studio 5</i>  | <i>Thursday</i> | 10:00am |
| 013  | Building Capacity Through Collaboration<br><i>Discovery A</i>   | <i>Thursday</i> | 8:15am  | 070  | Building Nonprofit Capacity and Evaluation<br><i>Studio 5</i>  | <i>Thursday</i> | 3:15pm  |
| 027  | Measuring Success in Collaboration<br><i>Discovery A</i>  | <i>Thursday</i> | 10:00am | 098  | Toward a Social Impact Investment Marketplace: Organizational Effectiveness as Actionable Information<br><i>Studio 1</i>   | <i>Friday</i>   | 8:30am  |
| 049  | Network Management/Strategies<br><i>Discovery A</i>   | <i>Thursday</i> | 1:30pm  |  |  |                 |         |
| 064  | Overcoming Challenges in Collaborative Contexts<br><i>Discovery A</i>   | <i>Thursday</i> | 3:15pm  |  |  |                 |         |

|                                 |   |  |   |
|---------------------------------|---|--|---|
| 099                             | Internal and External Frames for Understanding Organizational and Individual Action<br><i>Studio 5 Friday 8:30am</i>      | 135  | Bequests and Intergenerational Transfers<br><i>Concept AB Friday 3:45pm</i>   |
| 134                             | Mapping Nonprofits: Varied Spatial, Integrative, and Performance Views<br><i>Studio 5 Friday 10:15am</i>                  | 150  | International Comparisons in Philanthropy<br><i>Concept AB Saturday 8:15am</i>  |
| 130                             | New Approaches for Understanding Nonprofit Financial Health, Revenue, and Social Returns<br><i>Studio 5 Friday 2:00pm</i> | 014  | Examining the Impact of Social Innovation<br><i>Discovery B Thursday 8:15am</i>   |
| 131                             | Understanding and Explaining Nonprofit Effectiveness<br><i>Studio 6 Friday 2:00pm</i>                                     | 028  | Formation of Social Enterprises<br><i>Discovery B Thursday 10:00am</i>  |
| 145                             | Supply and Demand, Competition and Survival in Nonprofit Markets<br><i>Studio 5 Friday 3:45pm</i>                         | 050  | Global Perspectives of Social Entrepreneurship: The State of the Field (SEES Colloquy)<br><i>Discovery B Thursday 1:30pm</i>    |
| 146                             | How Can Performance Measurement Contribute to Nonprofit Performance<br><i>Studio 6 Friday 3:45pm</i>                      | 109  | Organizational Hybridity in the Nonprofit Sector: Toward Deeper Analysis and Understanding<br><i>Discovery B Friday 10:15am</i> |
| 158                             | Leveraging Performance and Investment<br><i>Studio 5 Saturday 8:15am</i>  | 125  | Innovation at the Intersection of Multiple Sectors<br><i>Discovery B Friday 2:00pm</i>  |
| <b>Fundraising &amp; Giving</b> |   |  |   |
| 009                             | Gender and Charitable Giving:<br>The Power of Women's Philanthropy<br><i>Concept AB Thursday 8:15am</i>                   | 140  | New Approaches to Ongoing Challenges<br><i>Discovery B Friday 3:45pm</i>  |
| 019                             | Emerging Trends In Fundraising and Giving<br><i>Studio 6 Thursday 8:15am</i>  | 154  | Exploring the Theoretical Foundations of Social Entrepreneurship<br><i>Discovery B Saturday 8:15am</i>                          |
| 031                             | Giving and Philanthropic Behavior<br><i>Regency F Thursday 10:00am</i>  | 166  | Social Entrepreneurship as a Global Phenomenon<br><i>Discovery B Saturday 10:00am</i>   |
| 031                             | Giving and Philanthropic Behavior<br><i>Regency F Thursday 10:00am</i>  | 169  | Innovation and Entrepreneurship in Established Organizations<br><i>Regency F Saturday 10:00am</i>                               |
| 034                             | The Influence of Geography and Social Grouping On Giving Behavior<br><i>Studio 6 Thursday 10:00am</i>                     | <b>Management, Leadership &amp; Strategy</b> |   |
| 036                             | Emerging Trends in Philanthropy and Giving<br><i>Theory B Thursday 10:00am</i>  | 017  | Nonprofit Management in Comparative and International Contexts<br><i>Studio 1 Thursday 8:15am</i>                               |
| 048                             | Experimental Evidence in Fundraising<br><i>Cosmopolitan D Thursday 1:30pm</i>   | 071  | Management Challenges in Member Serving Nonprofits<br><i>Studio 6 Thursday 3:15pm</i>   |
| 060                             | Behavioral Studies in Fundraising<br><i>Concept AB Thursday 3:15pm</i>  | 073  | Nonprofits and Philanthropy in Developing Countries: Theories and Paradoxes<br><i>Theory B Thursday 3:15pm</i>                  |
| 089                             | Gauges of Giving: Using Field Reports to Take the Pulse of Charitable Contributions<br><i>Concept AB Friday 8:30am</i>    | 094  | Nonprofit Leaders: Selection, Retention and Diversity Challenges<br><i>Discovery B Friday 8:30am</i>                            |
| 115                             | Philanthropy Across Time and Place<br><i>Studio 6 Friday 10:15am</i>  | 100  | What Strengths Led to Weathering the Storm?<br><i>Studio 6 Friday 8:30am</i>  |
| 118                             | Empirical Studies in Fundraising<br><i>Vision Friday 10:15am</i>  | 102  | Earning our Halos: Management Ethics and Nonprofit Organizations<br><i>Theory B Friday 8:30am</i>                               |
| 120                             | Income and Wealth Effects on Charitable Giving<br><i>Concept AB Friday 2:00pm</i>   | 123  | Nonprofit Leadership and Management Under Disaster Conditions<br><i>Cosmopolitan D Friday 2:00pm</i>                            |

|                                |   |                 |         |     |   |                 |         |
|--------------------------------|---|-----------------|---------|-----|---|-----------------|---------|
| 129                            | Managing Nonprofit Organizational Change<br><i>Studio 1</i>   | <i>Friday</i>   | 2:00pm  | 107 | Regulation through Disclosure and Transparency<br><i>Cosmopolitan D</i>   | <i>Friday</i>   | 10:15am |
| 133                            | Managing Strategically for Mission, Stakeholders, and Outcomes<br><i>Theory B</i>                         | <i>Friday</i>   | 2:00pm  | 138 | Public Policy, Fiscal Scarcity, and Nonprofits<br><i>Cosmopolitan D</i>   | <i>Friday</i>   | 3:45pm  |
| 134                            | Managing Nonprofit Human Resources<br><i>Vision</i>   | <i>Friday</i>   | 2:00pm  | 149 | New Directions in Nonprofit-Government Relations<br><i>Vision</i>   | <i>Friday</i>   | 3:45pm  |
| 148                            | Managing through Financial Stress, Part I<br><i>Theory B</i>  | <i>Friday</i>   | 3:45pm  | 153 | State Regulation: Property Tax, PILOT's, Sales Tax, and New Directions for Regulation<br><i>Cosmopolitan D</i>  | <i>Saturday</i> | 8:15am  |
| 144                            | Aligning Technology with Nonprofit Strategy<br><i>Studio 1</i>  | <i>Friday</i>   | 3:45pm  | 156 | Messy Gifts and the Legal Messes They Can Spawn: The Case of Conner Prairie<br><i>Regency E</i>   | <i>Saturday</i> | 8:15am  |
| 157                            | Managing through Financial Stress, Part II<br><i>Studio 1</i>   | <i>Saturday</i> | 8:15am  | 164 | Local Advocacy and Participation in Policy Process<br><i>Concept AB</i>   | <i>Saturday</i> | 10:00am |
| 168                            | Managing People in Human Service Nonprofits<br><i>Regency E</i>   | <i>Saturday</i> | 10:00am | 175 | New Perspectives on Challenging Topics in Nonprofit Law and Policy<br><i>Vision</i>   | <i>Saturday</i> | 10:00am |
| 161                            | Pracademics Section: What's On Your Bookshelf?<br><i>Cosmopolitan D</i>                                   | <i>Saturday</i> | 10:00am |     |   |                 |         |
| 171                            | Hair Rules: Changes in Leadership Perspectives Within the Third Sector<br><i>Studio 5</i>                 | <i>Saturday</i> | 10:00am |     |   |                 |         |
| <b>Public Policy &amp; Law</b> |   |                 |         |     |   |                 |         |
| 023                            | Government-Nonprofit Contracts for the Delivery of Social Services<br><i>Vision</i>                       | <i>Thursday</i> | 8:15am  | 010 | Building an Engaged Community in the Online Classroom-Teaching Section Session<br><i>Concept CD</i>   | <i>Thursday</i> | 8:15am  |
| 026                            | Promoting Charitable Accountability Through Mandatory Disclosures of Information<br><i>Cosmopolitan D</i> | <i>Thursday</i> | 10:00am | 024 | Utilizing Case Studies to Enhance Learning Outcomes<br><i>Concept CD</i>  | <i>Thursday</i> | 10:00am |
| 037                            | "Ask the Regulator: Current Issues and Future Challenges"<br><i>Vision</i>                                | <i>Thursday</i> | 10:00am | 055 | Building a Career in Academia – Early Stages<br><i>Studio 5</i>   | <i>Thursday</i> | 1:30pm  |
| 059                            | Legal Principles for Changing Charitable Purpose: Who Decides?<br><i>Vision</i>                           | <i>Thursday</i> | 1:30pm  | 061 | Philanthropy Studies<br><i>Concept CD</i>   | <i>Thursday</i> | 3:15pm  |
| 056                            | Rethinking Transnational Advocacy I: Emerging Trends<br><i>Studio 6</i>                                   | <i>Thursday</i> | 1:30pm  | 090 | Big Questions in Nonprofit Education<br><i>Concept CD</i>   | <i>Friday</i>   | 8:30am  |
| 054                            | Nonprofit Advocacy<br><i>Studio 1</i>   | <i>Thursday</i> | 1:30pm  | 117 | Innovative Nonprofit Pedagogy: Root Concepts Grounded in the Field<br><i>Theory B</i>   | <i>Friday</i>   | 10:15am |
| 074                            | International Perspectives on Law, Policy and Philanthropy<br><i>Vision</i>                               | <i>Thursday</i> | 3:25pm  | 105 | Community Engagement and Nonprofit Education<br><i>Concept CD</i>   | <i>Friday</i>   | 10:15am |
| 063                            | The Role of Philanthropic Foundations in Public Education Policy in the U.S.<br><i>Cosmopolitan D</i>     | <i>Thursday</i> | 3:15pm  | 121 | Developing and Supporting Education and Training Programs<br><i>Concept CD</i>  | <i>Friday</i>   | 2:00pm  |
| 092                            | International and Comparative Perspectives on Nonprofit and Philanthropy Law<br><i>Cosmopolitan D</i>     | <i>Friday</i>   | 8:30am  | 136 | Developing New Learning Outcomes for the Nonprofit Leadership Alliance's Core Competencies: Experiences from the Cohen Grant Project<br><i>Concept CD</i> | <i>Friday</i>   | 3:45pm  |
| 103                            | The Impact of Budget Cuts on Nonprofit Advocacy: A View from the States<br><i>Vision</i>                  | <i>Friday</i>   | 8:30am  | 151 | Online Learning: What Is Its Efficacy?<br><i>Cosmopolitan C</i>   | <i>Saturday</i> | 8:15am  |
|                                |   |                 |         | 162 | Service Learning and Nonprofit Education<br><i>Concept CD</i>   | <i>Saturday</i> | 10:00am |

| The Conference Track - Re-Examining Philanthropy |   |                 |         |     |  |                         |
|--|---|-----------------|---------|-----|--|-------------------------|
| 015  | Framing the Language of Giving<br><i>Regency E</i>  | <i>Thursday</i> | 8:15am  | 167 | Why Do People Engage in Philanthropy? - II<br><i>Network</i>   | <i>Saturday</i> 10:00am |
| 030  | How Effective Is Philanthropy?<br><i>Regency E</i>  | <i>Thursday</i> | 10:00am | 172 | A Critical Exploration of Discourses in the Field of Nonprofit and Philanthropic Studies<br><i>Studio 6</i>  | <i>Saturday</i> 10:00am |
| 029  | Advancing the Study of Foundation Grantmaking: Theoretical and Empirical Approaches<br><i>Network</i>   | <i>Thursday</i> | 10:00am |     | <b>Theory &amp; Methods</b>  |                         |
| 047  | Charity and Social Redistribution: Reflections from Recent British Research<br><i>Cosmopolitan C</i>  | <i>Thursday</i> | 1:30pm  | 021 | Innovative Approaches to Building New Theory<br><i>Theory B</i>  | <i>Thursday</i> 8:15am  |
| 051  | How Do People Perceive Philanthropy?<br><i>Network</i>  | <i>Thursday</i> | 1:30pm  | 023 | TIBS Colloquium One: The "NO" of ARNOVA: Exploring the Theories, Interests, and Boundaries of "Nonprofit Organization" in Varied Asian Contexts<br><i>Concept AB</i> | <i>Thursday</i> 10:00am |
| 052  | The Formative Phase of Three Key Funders of the Nonprofit Sector: American City Bureau, Indianapolis Foundation, and Ford Foundation.<br><i>Regency E</i> | <i>Thursday</i> | 1:30pm  | 045 | Scale Development in Nonprofit Research<br><i>Concept AB</i>   | <i>Thursday</i> 1:30pm  |
| 066  | A Critical Assessment of Nonprofit Marketization<br><i>Network</i>  | <i>Thursday</i> | 3:15pm  | 046 | Structure, Design, and Operation of the "Sector"<br><i>Concept CD</i>  | <i>Thursday</i> 1:30pm  |
| 067  | Four Emerging (and Somewhat Out-of-the-Box) Research Agendas in Philanthropic and Nonprofit Studies<br><i>Regency E</i>                                   | <i>Thursday</i> | 3:15pm  | 058 | Structural Choices and the Implications for Nonprofit Organizations<br><i>Theory B</i>   | <i>Thursday</i> 1:30pm  |
| 095  | How Does Culture Affect the Organization of Philanthropy?<br><i>Network</i>   | <i>Friday</i>   | 8:30am  | 104 | TIBS Section Colloquium TWO: The "VA" of ARNOVA: Exploring the Theories, Interests, and Boundaries of "Voluntary Action" in the Middle East<br><i>Concept AB</i>     | <i>Friday</i> 10:15am   |
| 096  | How Should People Define Philanthropy?<br><i>Regency E</i>  | <i>Friday</i>   | 8:30am  | 174 | Measurement Challenges and Theory Building<br><i>Theory B</i>  | <i>Saturday</i> 10:00am |
| 110  | How Public Is Philanthropy?<br><i>Network</i>   | <i>Friday</i>   | 10:15am |     | <b>Voluntarism &amp; Volunteering</b>  |                         |
| 111  | Philanthropy's Unanswerable Questions: The Challenges of Collecting Diversity Data in Philanthropy<br><i>Regency E</i>                                    | <i>Friday</i>   | 10:15am | 011 | Examining Voluntarism Across Institutional and International Contexts<br><i>Cosmopolitan C</i>   | <i>Thursday</i> 8:15am  |
| 126  | Does Catastrophic Disaster Change the Culture of Giving? The Case of Tohoku Earthquake in Japan<br><i>Network</i>   | <i>Friday</i>   | 2:00pm  | 025 | Volunteer Motivations and Work Preferences<br><i>Cosmopolitan C</i>  | <i>Thursday</i> 10:00am |
| 127  | Why Do People Engage in Philanthropy? - I<br><i>Regency E</i>   | <i>Friday</i>   | 2:00pm  | 062 | Episodic Volunteering: Is Philanthropy at Risk From the Shift to Episodic Volunteering?<br><i>Cosmopolitan C</i>   | <i>Thursday</i> 3:15pm  |
| 141  | The Political Economy of Philanthropy in Greater China<br><i>Network</i>  | <i>Friday</i>   | 3:45pm  | 091 | Public Sector Volunteering<br><i>Cosmopolitan C</i>  | <i>Friday</i> 8:30am    |
| 142  | Philanthropic Investments that Build and Share Knowledge Among Nonprofit Scholars<br><i>Regency E</i>   | <i>Friday</i>   | 3:45pm  | 106 | Substituting Paid Labor for Volunteers<br><i>Cosmopolitan C</i>  | <i>Friday</i> 10:15am   |
| 155  | A Critical Exploration of Nonprofit Organization Discourses<br><i>Network</i>   | <i>Saturday</i> | 8:15am  | 122 | Determinants of Volunteering<br><i>Cosmopolitan C</i>  | <i>Friday</i> 2:00pm    |
| 170  | The Ostroms and Nonprofit Studies: Reflections and Future Directions<br><i>Studio 3</i>   | <i>Saturday</i> | 10:00am | 137 | Social and Religious Context of Volunteering<br><i>Cosmopolitan C</i>  | <i>Friday</i> 3:45pm    |
|  |   |                 |         | 152 | Assessing and Practicing Volunteer Management<br><i>Concept CD</i>   | <i>Saturday</i> 8:15am  |
|  |   |                 |         | 163 | Volunteer Commitment<br><i>Cosmopolitan C</i>  | <i>Saturday</i> 10:00am |



## Carrie Petty

Gleaners Food Bank  
Indianapolis, IN

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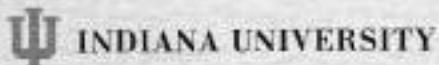
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# DETAILED CONFERENCE PROGRAM

For changes or additions since this printing see Addendum.

## WEDNESDAY, NOVEMBER 14

### Doctoral Fellows Seminar (by invitation only)

8:00 to 5:00 pm

Hyatt Regency: Studio 5

### ARNOVA Board Meeting

12:00 to 7:00 pm

Hyatt Regency: Discovery A

### The VALUES Section (VRADS) Pre-Conference Workshop

2:00 to 4:30 pm

Hyatt Regency: Cosmopolitan D

### Diversity Scholars & Leaders Professional Development Program

3:00 to 9:00 pm

Hyatt Regency: Theory A

### Teaching Section Pre-Conference Workshop

6:00 to 8:00 pm

Hyatt Regency: Cosmopolitan C

### ICSERA Palgrave Research Handbook Authors' Meeting

7:00 to 8:00 pm

Hyatt Regency: Studio 1

### Pre-Conference Reception

8:00 to 9:00 pm

Hyatt Regency: Studio Lounge

### ICSERA Leaders Meeting

9:15 to 10:15 pm

Hyatt Regency: Studio 1

## THURSDAY, NOVEMBER 15

### 008. New Member Meeting

7:00 to 8:15 am

Hyatt Regency: Regency AB

THURSDAY, NOV. 15 8:15 AM - 9:45 AM

### 009. Gender and Charitable Giving: The Power of Women's Philanthropy

8:15 to 9:45 am

Hyatt Regency: Concept AB

#### Participants:

The Context of Giving: The Relationship Between Social Context and Gender Differences in Charitable Giving.  
*Pamala Wiepking, Erasmus University Rotterdam, the Netherlands; Christopher J. Einolf, DePaul University*

The Effects of Gender and Generation on Charitable Giving.  
*Debra J. Mesch, Indiana University Purdue University Indianapolis*

Gender Differences in Giving Motives: The Dutch Case.  
*Arjen de Wit, VU University Amsterdam; Rene Bekkers, VU University Amsterdam*

Moral Identity, Giving and Gender.  
*Jen Shang, Indiana University*

#### Chair:

TBD

### 010. Teaching Section Colloquium: Building an Engaged Community in the Online Classroom

8:15 to 9:45 am

Hyatt Regency: Concept CD

#### Presenter:

*Debra Baker Beck, University of Wyoming*

#### Chair:

*Heather L. Carpenter, Grand Valley State University*

### 011. Examining Voluntarism Across Institutional and International Contexts

8:15 to 9:45 am

Hyatt Regency: Cosmopolitan C

#### Participants:

NGOs and Volunteer Tourism: A Look at Volunteer Tourism in Favela (Slum) Communities of Rio de Janeiro.  
*Jessica Faustini Aquino, Arizona State University; Kathleen Andereck, Arizona State University*

Service-Based Scholarships in Higher Education: Implications for Civic-Minded Graduates and Professionals.  
*Julie Hatcher, Indiana University*

Do Public Affairs Students (Still) Care?: The Impact of PSM on Giving, Volunteering and Career Ambitions.  
*Jaclyn Schede Platek, American University*

Implementation of Corporate Volunteering from a Nonprofit Perspective: An Exploratory Research.

*Lonneke Roza, Erasmus University Rotterdam; Lesley Hustinx, Ghent University; Itamar Y. Shachar, Ghent University; Robbe Geysmans, Ghent University.*

#### Chair:

*Alicia Schatteman, Northern Illinois University*

### 012. The Urban Institute Community Platform: Experiments in Civic Capacity-Building

8:15 to 9:45 am

Hyatt Regency: Cosmopolitan D

#### Presenters:

*David G. Garvey, University of Connecticut Alan J. Abramson, George Mason University Tom Pollak, The Urban Institute*

#### Chair:

*Carl Milofsky, Bucknell University*

**013. Building Capacity Through Collaboration**

8:15 to 9:45 am

Hyatt Regency: Discovery A

Participants:

Building Nonprofit Networks by Convening. *Mary B. McDonald, University of San Diego; Liz Shear, University of San Diego; Elisabeth A. Castillo, University of San Diego*

Nonprofit-Government Collaboration: Team Selection Control in a Multidisciplinary Team Setting. *Melissa Cast*

The Trellis of Community Gardens: Connecting Government, Nonprofit, and Citizen Networks to Spatial Context. *Diane E. Yoder, University of Southern California*

Chair:

TBD

**014. Examining the Impact of Social Innovation**

8:15 to 9:45 am

Hyatt Regency: Discovery B

Participants:

Bringing Social Innovation to Scale within Urban Communities: Replicating the "Entrepreneurial Spark" within Urban Communities. *Jimeka Holloway, Case Western Reserve University*

How Do Social Innovations Diffuse to Members of a Social System? The Case of First Mile Kid's Smile Initiative. *Jennifer H. Chen, Nanhua University*

Venture Philanthropy Revisited: From the Perspectives of Institutional Theory and Entrepreneurial Orientation. *Tamaki Onishi, Wolfgang Bielefeld, Indiana University Purdue University Indianapolis*

The LiC: Providing Nonprofits a Mechanism for Earned Income. *Ericka Harney, Eastern University*

Chair:

*Yvonne D. Harrison, University at Albany*

**015. Framing the Language of Giving**

8:15 to 9:45 am

Hyatt Regency: Regency E

Presenters:

*Christine W. Cugliari, High Point University; Patrick Harman, Hayden-Harman Foundation; Judith L. Millesen, Ohio University; Pamela Palmer, High Point University*

Chair:

*Judith Millesen, Ohio University*

**016. Governance Effectiveness: Factors and Influences**

8:15 to 9:45 am

Hyatt Regency: Regency F

Participants:

A Systematic Review of Governance Effectiveness of Boards of the Nonprofits. *Xiao-Lu Wang, University of Hong Kong; Danny WF Lam, University of Hong Kong; Cecilia Lai Wan Chan, University of Hong Kong*

Consent Accountability and Board Performance: An Examination of Member Participation Characteristics and Board Effectiveness. *Peter P. Hoontis, Rutgers University*

Exploring the Link Between Diversity, Inclusive Practices, and Board Performance: An Analysis of the National BoardSource Nonprofit Governance Index. *Ruth S. Bernstein, Pacific Lutheran University; Deborah J. Davidson, BoardSource*

Factors that Influence Board Member Engagement and Performance. *William A. Brown, Texas A&M University*

Chair:

TBD

**017. Nonprofit Management in Comparative and International Contexts**

8:15 to 9:45 am

Hyatt Regency: Studio 1

Participants:

Negotiating Nonprofit Mission and Strategy During Times of Change. *David G. Berlan, Syracuse University*

Nonprofit Solvency Measures: Polish Evidence. *Grzegorz Marek Michalski, Wroclaw University of Economics; John T. Zietlow, Malone University*

The Effects of Public and Private Funding on Service Delivery, Organizational Strategies, and the Social and Civic Mission of NPOs. *Hillel Schmid, The Hebrew University of Jerusalem*

Chair:

*Kun Huang, University of New Mexico*

**018. Advancing the Conversation on Social Impact: Empirics, Strategic Process and Methods**

8:15 to 9:45 am

Hyatt Regency: Studio 5

Participants:

What is All the Ado About? 'Reach' as a Proxy to Uncover Who is Actually Measuring Social Impact. *Marta Rey-Garcia, Universidad de A Coruña; Kellie Cornelie Liket; Luis Ignacio Alvarez, Universidad de Oviedo, Spain*

Social Impact Measurement, a Five-Step Strategic Process: Why, What, Who, How and Where? *Karen Maas, Erasmus University Rotterdam; Kellie Cornelie Liket*

Addressing Measurement Validity: A Typology of Social Impact Measurement Methods. *Kellie Cornelie Liket; Marta Rey-Garcia, Universidad de A Coruña; Karen Maas, Erasmus University Rotterdam*

Chair:

*Lehn M. Benjamin, George Mason University*

**019. Emerging Trends In Fundraising and Giving**

8:15 to 9:45 am

Hyatt Regency: Studio 6

Participants:

CRM Partnerships with Luxury Firms: An Opportunity to Acquire "Individual Pledge Donors"? *Silke Boenigk, University of Hamburg; Viktoria Schuchardt*

Nonprofit Utilization of Social Media: A Study of Function and Results. *Kelly A. Krawczyk, Wayne State University; Michelle Woodell, Wayne State University; Allison Brothier, University of Southern Florida*

Which Posting Strategies of Nonprofit Organizations Work Best on Facebook? *Silke Boenigk, University of Hamburg; Mareike Moehlmann, University of Hamburg*

Chair:

TBD

**020. Overcoming Resistance to Grassroots and Community NGOs in Post-Mao China**

8:15 to 9:45 am

Hyatt Regency: Theory A

Participants:

How Chinese Grassroots NGOs Seek Government Acceptance: Official Registration and Its Alternatives in a Restrictive Environment. *Jun Xu, Capital University of Economics and Business; David Horton Smith, Sun Yat-sen University; Boston College; City University London*

Lions Clubs in Guangdong Province, China: How Foreign-Origin Association Branches Can Exist in a Restrictive Environment. *Jiangang Zhu, Sun Yat-sen University; Yanchun Jing, Sun Yat-sen University; Yuepeng Chen, Sun Yat-sen University*

Why Strategic Chinese NGO Alliances Were Permitted During the Wenchuan Earthquake Relief Process in Spite of the Restrictive Environment. *Weijun Lai, Sun Yat-sen University; Jiangang Zhu, Sun Yat-sen University*

Chair:

TBD

**021. Innovative Approaches to Building New Theory**

8:15 to 9:45 am

Hyatt Regency: Theory B

Participants:

Cross-National Members of Professional Associations: Empirical Descriptions and Emerging Theory. *Beth Gazzley, Indiana University-Bloomington; Matthew Baggetta, Indiana University-Bloomington*

Pathways to Participation: The Influence of Civic Orientation on Volunteerism and Community Engagement. *Vickie L. Edwards, University of Arkansas at Little Rock*

Chair:

TBD

**022. Government-Nonprofit Contracts for the Delivery of Social Services**

8:15 to 9:45 am

Hyatt Regency: Vision

Participants:

A 19th Century Model for a 21st Century Problem: Government-Nonprofit Fiscal Relations in the Provision of Child Welfare Services. *Nicole P. Marwell, Baruch College - CUNY; Thad D. Calabrese, Robert F. Wagner Graduate School of Public Service, NYU*

Are Alberta's Neoliberal Policies Handicapping Disability Agencies? Proposal for a Neo-Institutional Research. *Nilima Sonpal-Valdés*

Challenges of the Nonprofit-Government Relationship: Moving from Relational to Transactional Contracting. *Brent Never, University of Missouri-Kansas City; Erwin de Leon, The Urban Institute*

Chair:

Santiago Guerrero, University of Albany

THURSDAY, NOV. 15 10:00 AM - 11:30 AM

**023. TIBS Section Colloquium: The "NO" of ARNOVA: Exploring the Theories, Interests, and Boundaries of "Nonprofit Organization" in Varied Asian Contexts**

10:00 to 11:30 am

Hyatt Regency: Concept AB

Presenters:

*Bin Chen, City University of New York*

*Sang Ok Choi, Virginia Tech*

*Zhenyao Wang, Beijing Normal University*

*Naoto Yamada, Osaka University*

Chair:

*Chao Guo, Indiana University-Purdue University Indianapolis*

**024. Teaching Section Colloquium: Utilizing Case Studies to Enhance Learning Outcomes**

10:00 to 11:30 am

Hyatt Regency: Concept CD

Presenters:

*Pat Libby, Institute for Nonprofit Education and Research University of San Diego*

*Jeffrey Greim, Bay Path College*

Chair:

*Salvatore P. Alaimo, Grand Valley State University*

**025. Volunteer Motivations and Work Preferences**

10:00 to 11:30 am

Hyatt Regency: Cosmopolitan C

Participants:

Exploring Volunteer Task Preferences: Dimensions and the Relatedness with Functional Motives. *Jurgen Willems, Vrije Universiteit Brussels; Marlene Walk, University of Pennsylvania*

How Voluntary is Volunteering? Examining Volunteers' Needs for Autonomy, Competence and Relatedness. *Jemima Biden, Vrije Universiteit Brussel; Tim Vantilborgh, Roland Pepermans, Vrije Universiteit Brussel; Gert Huybrechts, Jurgen Willems, Vrije Universiteit Brussels; Marc Jegers, Vrije Universiteit Brussels*

Who are Self-Oriented Volunteers? Employment Sectors and Volunteering Motives. *Hyung Hoon Kim*

Why They Volunteer? Motivation for Volunteering Among Latter-Day Saints. *Ram A. Chaitin, University of Pennsylvania; Van Evans, Indiana University Purdue University Indianapolis; Daniel W. Curtis, University of Pennsylvania*

Chair:

*Margaret E. Harris, Aston University*

**026. Promoting Charitable Accountability Through Mandatory Disclosures of Information**

10:00 to 11:30 am

Hyatt Regency: Cosmopolitan D

Participants:

A Review of Consumer Communications by Charities Regulation Programs. *Putnam Barber, University of Washington*

Promoting Charity Accountability Through Financial Reporting. *Oonagh Breen, University College Dublin*  
Diversity in Nonprofit Cultural Organizations. *Francie L. Ostrower, University of Texas at Austin*

Chair:

*Margaret F. Sloan, James Madison University*

**027. Measuring Success in Collaboration**

10:00 to 11:30 am

Hyatt Regency: Discovery A

Participants:

Collaboration or Public Relations? Service Learning from the Nonprofit Perspective. *Michelle Evans, Florida Atlantic University*

Creating Impact with Policymakers: Cases of Building Cross Sector Partnerships to Build Stronger Programs and Grant Applications. *Erika Harney, Eastern University*

Institutionalized Hybridity - Work Integration with Public-Nonprofit Joint Ventures. *Katharina Spraul, University of Mannheim; Bernd Helmig, University of Mannheim; Franziska Hoff, University of Mannheim*

Chair:

*Julia L. Carboni, Indiana University/Purdue University Indianapolis*

**028. Formation of Social Enterprises**

10:00 to 11:30 am

Hyatt Regency: Discovery B

Participants:

Environmental Factors Explaining the Emergence of Social Entrepreneurship. *Hanane Cherkoufi, Florida State University*

Nonprofit Enterprise Formation and Cultural Participation in American Counties. *Roland J. Kushner*

Nonprofit Entrepreneurs and Their Startup Organizations: A Comparative Subsector Analysis. *David M. Van Slyce, Syracuse University; Jesse Levy, Andrew Young School of Policy Studies*

Chair:

*Jo Anne Schneider, George Washington University*

**029. Advancing the Study of Foundation Grantmaking: Theoretical and Empirical Approaches**

10:00 to 11:30 am

Hyatt Regency: Network

Participants:

A Partial Theory of Nonprofit Success in Grant Markets. *Jesse Levy, Andrew Young School of Policy Studies; Jasmine A. McGinnis, George Washington University*

Changing United Way Allocations: Contingent or Symbolic Response to Changing Contexts. *Laurie E. Paarlberg, University of North Carolina Wilmington; Stephen Meinhold, University of North Carolina Wilmington*

Participation and Policy: Foundation Support for Civic Engagement and Community Organizing in the United States. *David Suarez; Youngmi Lee, University of Southern California*

Aggregative Rationality? Toward an Industrial Organization Based Theory of Competition in the Grants Market. *Shena Ashley, Syracuse University*

Chair:

*Dennis Young, Andrew Young School of Policy Studies*

**030. How Effective Is Philanthropy?**

10:00 to 11:30 am

Hyatt Regency: Regency E

Participants:

Is Grantmaking Getting Smarter?: Trends in Grantmaking Practice. *J. McCray, Grantmakers for Effective Organizations*

Re-Examining Corporate Philanthropy: The Impact of Involving Staff in Choosing Charity Partners. *Beth A. Breeze, University of Kent*

Social Media, Civil Society and Resource Mobilization: The Rise of "Grassroots Philanthropy" in China. *Qihai Cai, The Chinese University of Hong Kong*

Chair:

*Marty Sudek, Indiana University*

**031. Giving and Philanthropic Behavior**

10:00 to 11:30 am

Hyatt Regency: Regency F

Participants:

Giving in Times of Disaster: Giving, Intent to Give, and Giving Technology. *Eva M. Witesman, Brigham Young University*

Motives, Trust, and Philanthropic Behaviors. *Seong-gin Moon, Inha University; Seung-Bum Yang, Konkuk University; Young-Jung Kim, Ministry of Employment and Labor*

Understanding Donor Motive and Behavior in the Online Philanthropy. *Helen K. Liu, The University of Hong Kong; Sheng Li, University of Birmingham*

Chair:

*Nancy Macduff, Macduff/Bunt Associates*

**032. Governance Beyond the Board: Power, Participation, and Shared Leadership in Organizations and Networks**

10:00 to 11:30 am

Hyatt Regency: Studio I

Presenters:

*Judy Freiwirth, Nonprofit Solutions Associates, Alliance for Nonprofit Management*

*Max Freund, Claremont Graduate University*

*David O. Renz, University of Missouri-Kansas City*

*Barbara A. Metelsky, North Carolina State University*

Chair:

*William A. Brown, Texas A&M University*

**033. Evaluation in Context: Interactions Between the Organization and the Environment**

10:00 to 11:30 am

Hyatt Regency: Studio 5

Participants:

Development and Application of a Blood Donor Satisfaction Barometer. *Sigrun Leipnitz, University of Hamburg; Silke Boenigk, University of Hamburg*

Evaluating Inclusion: Empirical Analysis of a Program for Special Needs Children. *Natalie J. Webb, Defense Resources Management Institute; Ilene Allinger Candreva, Special Kids Crusade*

If Not-For-Profit, Then for What? Assessing the Effect of Generalized External Evaluation on a Nonprofit Organizational Environment. *Adam Eckerd, Virginia Tech; Stephanie Moulton, Ohio State University*

Why Organizational Structure Matters: The Internal Lives and the International Prominence of Human Rights NGOs. *Wendy Wong*

Chair:

*William Cleveland, Indiana University Purdue University Indianapolis*

**034. The Influence of Geography and Social Grouping On Giving Behavior**

10:00 to 11:30 am

Hyatt Regency: Studio 6

Participants:

Children's Generosity and Neighborhoods: Measuring the Effects of Residential Environment on Charitable Giving. *Cagla Okten, Bilkent University; Una Osili, Indiana University Purdue University Indianapolis; Amir Hayat, Indiana University Purdue University Indianapolis*

Gender, Family, and Philanthropy: A Mixed-Methods Study. *Christopher J. Einolf, DePaul University*

Giving by Faculty and Staff Across the Indiana University System. *Genevieve Shaker, Indiana University Purdue University Indianapolis; Victor Borden, Indiana University Bloomington; Brittany L. Miller, Indiana University Foundation*

Regional Differences in Philanthropy. *Rene Bekkers, VU University Amsterdam*

Chair:

*Malin Gaswell, Entrepreneurship and Small Business Research Institute*

**035. Grassroots Organizations in the United States: Community Voice, Democratic Innovation, and Political Incorporation**

10:00 to 11:30 am

Hyatt Regency: Theory A

Participants:

A Democracy of Opportunity. *Stephen Danley, University of Pennsylvania*

Big Lessons on Community from the Small State of Delaware. *Lauren Miltenberger*

Grassroots Collaborators in a Public Initiative: Whether Strongly Faith-Based Partners Influenced Collaboration and Service Delivery. *Jill W. Sinha, Rutgers University*

Tea Party and Occupy: Grassroots Movements Setting the Political Agenda in the United States. *Catherine Wilson, Villanova University*

Chair:

*Catherine Wilson, Villanova University*

**036. Emerging Trends in Philanthropy and Giving**

10:00 to 11:30 am

Hyatt Regency: Theory B

Participants:

Michigan Philanthropy and Human Services in Detroit:  
A Look at the Past Decade's Funding. *Diane Vinokur-Kaplan, School of Social Work*

Research on Corporate Giving of All Listed Companies  
in Contemporary China. *Liang Yucheng, Zhongshan University*

Does Foundation Giving Stimulate or Suppress Private  
Giving? Evidence from Canadian Charities. *Iryna Kryvoruchko, University of Regina*

Government Funding and the Willingness to Donate to  
Arts Organizations: Results of a Survey Experiment.  
*Mirae Kim, Rutgers University-Newark; Gregg Van Ryzen, Rutgers University-Newark*

Chair:

*Renee A. Irvin, University of Oregon*

**037. "Ask the Regulator: Current Issues and Future  
Challenges"**

10:00 to 11:30 am

Hyatt Regency: Vision

Presenters:

*Belinda Johns, Senior Assistant Attorney General,  
California*

*Mark Pacella, Chief Deputy Attorney General,  
Pennsylvania*

Chair:

*Cindy M Lott, National State Attorneys General  
Program*

**038. OPENING LUNCHEON & RESEARCHERS'  
SMORGASBORD**

11:30 to 1:15 pm

Hyatt Regency: Regency ABCD

**039. TIBS Section Membership Meeting**

12:15 to 1:15 pm

Hyatt Regency: Concept AB

**040. Teaching Section Membership Meeting**

12:15 to 1:15 pm

Hyatt Regency: Cosmopolitan C

**041. Pracademics Section Membership Meeting**

12:15 to 1:15 pm

Hyatt Regency: Regency E

**042. The VALUES Section (VRADS) Membership Meeting**

12:15 to 1:15 pm

Hyatt Regency: Regency F

**043. SEES Section Membership Meeting**

12:15 to 1:15 pm

Hyatt Regency: Discovery B

**044. CGAP Section Membership Meeting**

12:15 to 1:15 pm

Hyatt Regency: Theory A

**045. Scale Development in Nonprofit Research**

1:30 to 3:00 pm

Hyatt Regency: Concept AB

Presenters:

*Mickeal Shier, University of Pennsylvania*

*Walter Wymer, University of Lethbridge*

*Jurgen Willems, Vrije Universiteit Brussels*

*Katharina Spraul, University of Mannheim*

Chair:

*Bernd Helmig, University of Mannheim*

Discussants:

*Femida Handy, University of Pennsylvania*

*Marc Jegers, Vrije Universiteit Brussels*

**THURSDAY, NOV. 15 1:30 PM - 3:00 PM**

**046. Structure, Design, and Operation of the "Sector"**

1:30 to 3:00 pm

Hyatt Regency: Concept CD

Participants:

Towards a Consistent Theoretical Basis of Nonprofit

Density in Urban Areas: A Panel Analysis of Five  
Subsectors. *Jesse Levy, Andrew Young School of Policy  
Studies; David M. Van Slyke, Syracuse University*

"Healthy Competition" and "Wasteful Duplication" –

Drawing from For-Profit Economic Theory to Examine  
Rivalry in the Nonprofit Sector. *Danielle Verner, Duke  
University*

Understanding the Lumpiness in Human Service

Geography: Modeling the Supply and Demand of  
Services for Older Adults. *Brent Never, University of  
Missouri-Kansas City*

Chair:

*Sarah L. Pettijohn, The Urban Institute*

**047. Charity and Social Redistribution: Reflections from  
Recent British Research**

1:30 to 3:00 pm

Hyatt Regency: Cosmopolitan C

Participants:

The Idea of a "Charity Desert": Methods for Mapping the  
Distribution of Charitable Resources within England,  
Wales and Scotland. *John Mohan, Third Sector  
Research Centre*

Growth and Change in the Charitable Sector: Tracking  
Income Concentration and Charity Survival Among  
Registered Charities in England and Wales. *David  
Clifford, Third Sector Research Centre*

The Pattern and Characteristics of Neighbourhood-Level  
Charities in England. *John Mohan, Third Sector  
Research Centre; David Clifford, Third Sector Research  
Centre*

The Local "Ecology" of Charitable Resources: Case Studies in Contrasting Communities. *Rose Lindsey, University of Southampton*

Chair:

*John Mohan, Third Sector Research Centre*

**048. Experimental Evidence in Fundraising**

1:30 to 3:00 pm

*Hyatt Regency: Cosmopolitan D*

Participants:

Studying Giving and Volunteering Behavior of Participants of Online Social Networks. *Yuriy Davydenko, Georgia State University*

Chair:

*Shelley Murphy Strickland, University of Michigan*

**049. Network Management/Strategies**

1:30 to 3:00 pm

*Hyatt Regency: Discovery A*

Participants:

Interdependencies in Nonprofits: An Exploration of Strategies and Methods. *Karabi C. Bebborah, School of Urban and Public Affairs*

The Work of Partnership: Supporting Learning and Action in Shared Governance Structures. *Laurie S. Goldman, Tufts University*

Who's Moving My Cheese? Organizational Factors Affecting Nonprofits' Receipt of Government Funding. *Jiahuan Lu, University of Maryland*

Chair:

*Elizabeth A.M. Seuring, Georgia State University*

**050. SEES Section Colloquium: Global Perspectives of Social Entrepreneurship: The State of the Field**

1:30 to 3:00 pm

*Hyatt Regency: Discovery B*

Participants:

Social Entrepreneurship in Cuba: Pushing the Limits of Risk and Reward. *John C. Ronquillo, DePaul University*

Social Entrepreneurship in East Asia: Change, Challenges and Opportunities. *Jennifer H Chen, Nanhua University*

Social Entrepreneurship in Germany: Founding, Transforming, Intrapreneuring. *Bjoern Schmitz, Heidelberg University*

Social Entrepreneurship in the United States: Trends in an Evolving Space. *Kate Cooney, Yale University School of Management*

Chair:

*Peter M. Frank, Wingate University*

Discussant:

*Gordon E. Shockley, Arizona State University*

**051. How Do People Perceive Philanthropy?**

1:30 to 3:00 pm

*Hyatt Regency: Network*

Participants:

Expanding the Capitalization Conversation: Philanthropy as an Activator of Renewable Capital. *Elizabeth A. Castillo, University of San Diego*

NGOs as Strategic Framing Agents in Mobilizing the Public Towards Philanthropic Actions. *Aya Okuda, University of Pittsburgh*

Towards a Multicultural Framework of Philanthropy. *Katherine Muthoni Ngaruiya, North Carolina State University*

Chair:

*Jon Van Til, Rutgers University*

**052. The Formative Phase of Three Key Funders of the Nonprofit Sector: American City Bureau, Indianapolis Foundation, and Ford Foundation.**

1:30 to 3:00 pm

*Hyatt Regency: Regency E*

Participants:

A History of the Formative Years of the Indianapolis Foundation, 1915-1923. *Marc Hardy, University of Notre Dame*

American City Bureau and the Movement toward Professional Philanthropy, 1913 to 1930. *Katherine Badertscher, IUPUI Center on Philanthropy*

The Ford Family, Ford Foundation, and Edison Institute: A Case Study of Emerging Philanthropic Strategy, 1929-1951. *Brittany L. Miller, Indiana University Foundation*

Chair:

*Gregory Witkowski, Indiana University*

**053. VRADS Section Dark Side Colloquium: Nonprofit Organization Misconduct, and Regulation by Watchdog Organizations**

1:30 to 3:00 pm

*Hyatt Regency: Regency F*

Presenters:

*Gianfranco Farruggia, North Park University*

*David Horton Smith, Sun Yat-sen University; Boston College; City University London*

Chair:

*Christopher Corbett*

**054. Nonprofit Advocacy**

1:30 to 3:00 pm

Hyatt Regency: Studio 1

Participants:

Beyond the Cause: The Art and Science of Successful Advocacy. *Erica Greeley, Independent Sector*  
Does Government Funding Depoliticize NGOs?: Examining Evidence from Europe. *Elizabeth A. Bloodgood, Concordia University; Joannie Tremblay-Boire; Aseem Prakash, University of Washington*  
Government-Foundation Partnerships in the 21st Century. *Alan J. Abramson, George Mason University; Benjamin Soskis, George Mason University; Stefan Toepler, George Mason University*

Chair:

*Nathaniel Sean Wright, University of Louisville*

**055. Building a Career in Academia – Early Stages**

1:30 to 3:00 pm

Hyatt Regency: Studio 5

Presenters:

*Brenda K. Bushouse, University of Massachusetts*  
*Heather L. Carpenter, Grand Valley State University*  
*Mark A. Hager, Arizona State University*

Chair:

*Mark A. Hager, Arizona State University*

**056. Rethinking Transnational Advocacy I: Emerging Trends**

1:30 to 3:00 pm

Hyatt Regency: Studio 6

Participants:

AIDS Treatment Advocacy in the US, Brazil and South Africa: Diverse Actors, Strategies and Sectors. *Susan M. Chambre, Baruch College - CUNY*  
The Human Rights Movement of Dalits: The Role of Indian Diaspora and International Organizations. *Lalit Khandare, Indiana University*  
Breaking the Tire Cycle Campaign: A Case Study of Cross-Border Environmental Advocacy Affecting the U.S. *Pat Libby, Institute for Nonprofit Education and Research University of San Diego*  
The Advent of Technology Enhanced Leaderless Transnational Social Movement Organizations: Implications for Transnational Advocacy. *Lori A. Brainard, George Washington University; Katherine Boland, Rowan University; John G. McNutt, University of Delaware*

Chair:

*Howard Lune, Hunter College, CUNY*

**057. Community and Grassroots Association (CGA) Section**

Colloquium: The Organized Dynamics of Contemporary Contention around the World, from Arab Spring to OWS  
1:30 to 3:00 pm

Hyatt Regency: Theory A

Presenters:

*Fabio Rojas, Indiana University*  
*Erica L. Kohl-Arenas, The New School*  
*Hector R. Cordero-Guzman, Baruch College-City University of New York*  
*L. David Brown, Harvard University*

Chair:

*Ramon Borges-Mendez, Clark University*

**058. Structural Choices and the Implications for Nonprofit Organizations**

1:30 to 3:00 pm

Hyatt Regency: Theory B

Participants:

Institutional Choice Redux: How Fair Trade Entrepreneurs Choose Between Nonprofit and For-Profit Forms. *Curtis Child, Indiana University; Eva M. Witesman, Brigham Young University; David Braudt, Brigham Young University*

Religious Models of Organization: Lessons on Microstructure from the Faith and Organizations Project. *Jo Anne Schneider, George Washington University; Carl Milofsky, Bucknell University*  
The Bigger the Better? The Effect of Program Offerings on Financial Support. *Emily Barman, Boston University*

Chair:

*Kunle Akingbola, Lakehead University*

**059. Legal Principles for Changing Charitable Purpose: Who Decides?**

1:30 to 3:00 pm

Hyatt Regency: Vision

Presenters:

*Evelyn Brody, Chicago-Kent College of Law*  
*Putnam Barber, University of Washington*  
*Dana Brakman Reiser, Brooklyn Law School*  
*Marion Fremont-Smith, Harvard University*

Chair:

*Robert A. Katz, Indiana University Robert H. McKinney School of Law*

THURSDAY, NOV. 15 3:15 PM - 4:45 PM

**060. Behavioral Studies in Fundraising**

3:15 to 4:45 pm

Hyatt Regency: Concept AB

Participants:

The Relationship Between Giving and Volunteering: Evidence from COPPS and the PSID. *Eleanor Brown, Pomona College; Mark Ottani-Wilhelm, Indiana University Purdue University Indianapolis; Ye Zhang, Indiana University Purdue University Indianapolis*

Understanding the Impact of Principle of Care and Empathic Concern on Charitable Giving. *Xiaonan Kou, Indiana University; Sung-Ju Kim, Monmouth University*

Voluntary Contributions to Salvation Army Red Kettle in Christmas Season. *Chulhee Kang, Yonsei University; Jungkyu Choi, Kyungbuk University; Sohyun Park, Yonsei University*

An Emerging Description of Donors to Mental Health Organizations. *Christine W. Cugliari, High Point University; Cora Glass, High Point University*

Chair: *Jasmine A. McGinnis*, George Washington University

**061. Philanthropy Studies**

3:15 to 4:45 pm

Hyatt Regency: Concept CD

Participants:

A Role for the University in Building Fundraising Capacity in Nonprofit Organizations: A Case Study. *Cathleen O. Erwin, Auburn University*

A University-Community Partnership as a Potential Model for Training Future Nonprofit Leaders in Fundraising and Philanthropy. *Shelley Murphy Strickland, University of Michigan*

Pay it Forward: Engaging College Students Through Experiential Philanthropy Courses. *Jodi Benenson, Brandeis University; Erika Moldow, Brandeis University; Andrew Hahn, Brandeis University*

Strategic Philanthropy: Developing Future Nonprofit Leaders Through Service-Learning. *Stephanie Krick, University of Central Florida*

Chair: *Judith L. Millesen*, Ohio University

**062. Episodic Volunteering: Is Philanthropy at Risk From the Shift to Episodic Volunteering?**

3:15 to 4:45 pm

Hyatt Regency: Cosmopolitan C

Presenters:

*Cathy Vrentas*, Iowa State University

*Melissa A. Heinlein*, Philadelphia VA Medical Center

Chair:

*Nancy Macduff*, Macduff/Bunt Associates

Discussants:

*Lucas C.P.M. Meijer*, Erasmus University Rotterdam

*Jeffrey Brudney*, Cleveland State University

*Mary Kay Hood*, Hendricks Regional Health

**063. The Role of Philanthropic Foundations in Public Education Policy in the U.S.**

3:15 to 4:45 pm

Hyatt Regency: Cosmopolitan D

Participants:

Winning the Sprint, Losing the Marathon: Philanthropy's Race for Education Reform. *Sarah Reckhow, Michigan State University*

Changing Schools One at a Time or All At Once: An Examination of Private Foundation Grantmaking for Pre-Collegiate Education Policy. *Shayna Klopott, Columbia University*

How Do Foundations Manage Grantees' Advocacy Activities in the Field of Education? A Cross-Case Comparative Analysis. *Megan E. Tompkins-Stange, University of Michigan; Patricia Bromley, University of Utah*

Chair:

*Rajade M. Berry-James*, North Carolina State University

**064. Overcoming Challenges in Collaborative Contexts**

3:15 to 4:45 pm

Hyatt Regency: Discovery A

Participants:

A Closer Look at Nonprofits in Multi-Sector Networks: Can Informal Accountability Overcome Goal Conflict? *Barbara Romzek, University of Kansas; Kelly M. LeRoux, Great Cities Institute University of Illinois at Chicago; Jocelyn Johnston, American University; Jaclyn Schede Piatak, American University; Robin Kempf, University of Kansas*

Organizational Culture and Partnership Process: A Grounded Theory Study of Community-Campus Partnerships. *Sharon Foreman Kready, Lynchburg College*

"Poverty Pimps" or Perfect Partners: Higher Education as a Mediator for Philanthropic Investment in Urban Neighborhoods. *Elizabeth Hudson, University of Michigan*

Is There a Rural Tilt Among Credit Unions in the United States? *Keita Demming; Jack J. Quarter, University of Toronto; Laurie I. Mook, Arizona State University*

Chair:

*Karabi C. Besboruak*, School of Urban and Public Affairs

**065. Boards, Relationships, Self-Assessment and Impact**

3:15 to 4:45 pm

Hyatt Regency: Discovery B

Participants:

Board Members' Self-Perception in the Role of Organizational Governance and the Balanced Scorecard. *Jeff Andgar*

Problem-Driven Research on Governance: Practical Knowledge as Concept-Far. *Paul F. Salipante, Case Western Reserve University; Mark Engle, AMC*

The Impact of Online Board Performance Self-Assessment. *Fionne D. Harrison, University at Albany; Vic Murray, University of Victoria*

Examining Nonprofit Executive Director-Board Relations in Two Countries as they Relate to Perceptions of Board Effectiveness: Executive Director Perspectives. *Douglas M. Ihrke, University of Wisconsin-Milwaukee; E. Grant MacDonald, Dalhousie University; Barbara Duffy, University of Wisconsin-Milwaukee; Nathan Grasse, Georgia Southern University*

Chair:

*Wolfgang Bielefeld, Indiana University-Purdue University Indianapolis*

**066. A Critical Assessment of Nonprofit Marketization**

3:15 to 4:45 pm

Hyatt Regency: Network

Participants:

The Contestation of Social Enterprise from Within the English Nonprofit Sector. *Pascal Dey, University of St. Gallen; Simon Teasdale, University of Birmingham*

Managerialization and the Use of Corporate Management Knowledge in Civil Society Organizations. *Johann Heeemark, Ersta Sköndal University College*

Towards a More Perfect Nonprofit: The Performance Mindset and the 'Gift'. *Roseanne M. Mirabella, Seton Hall University*

Discussant and Chair:

*Angela M. Eikenberry, University of Nebraska at Omaha*

**067. Four Emerging (and Somewhat Out-of-the-Box) Research Agendas in Philanthropic and Nonprofit Studies**

3:15 to 4:45 pm

Hyatt Regency: Regency E

Presenters:

*Jennifer Amanda Jones, University of San Diego*

*Rubina Bhatti, University of San Diego*

*Elaine Lewis, University of San Diego*

*Anna Leskinen, University of San Diego*

Chair:

*Robert Donmoyer, Institute for Nonprofit Education and Research University of San Diego*

**068. Governance and Financial Performance**

3:15 to 4:45 pm

Hyatt Regency: Regency F

Participants:

Characteristics of Pay-for-Performance Behavior in Nonprofit Organizations. *Rebecca Tekula, Pace University*

Does Web Disclosure of Financials Change Their Impact on Donations to Nonprofits? *Marie Blouin, Penn State Harrisburg; Roderick Lee, Penn State Harrisburg*

The Impact of Nonprofit Hospitals Board Composition and Structure on Donation Revenue. *YiCheng Ho, National Chengchi University; Jenn-Shyang Kuo, National Taipei University*

Chair:

*David O. Renz, University of Missouri-Kansas City*

**069. Nonprofit Transparency and Accountability**

3:15 to 4:45 pm

Hyatt Regency: Studio 1

Participants:

Understanding Transparency: Concept and Practice in the American Nonprofit Sector. *Kathleen Hale, Auburn University*

Transparency or Accountability? The Purpose of Online Technologies for Nonprofits. *Georgette Dumont, University of North Florida*

Financial and Performance Accountability of Community Foundations. *Alicia Schatteman, Northern Illinois University*

Chair:

*Atta Cesaray, Indiana University Northwest*

**070. Building Nonprofit Capacity and Evaluation**

3:15 to 4:45 pm

Hyatt Regency: Studio 5

Participants:

One Trouble Follows Another - The Moderating Effects of Capacity Building Challenges on Program Evaluation. *Rebecca S. Nannery, Indiana University-Bloomington; Kellie McGeverin-Bohan, Indiana University-Bloomington*

The Nonprofit Capacity Instrument: A Validation. *Michelle Shumate, University of Illinois at Urbana-Champaign; Katherine R. Cooper, University of Illinois at Urbana-Champaign; Andrew Pilny, University of Illinois at Urbana-Champaign; Macarena Pena-y-Lillo, University of Illinois at Urbana-Champaign*

The Usefulness of a Capacity Building Intervention.

*Claudia Petrescu, Eastern Michigan University; Jeannette Kindred; David Clifford, Eastern Michigan University; Peggy Wieneck, Eastern Michigan University*

Evaluating the Impact of Corporate In-Kind Giving on Recipient Charities: A Study of the Framing Hope Program. *Beth Gazeley, Indiana University-Bloomington; Gordon Abner, Indiana University-Bloomington*

Chair:

*C. K. Richard Hung, University of Massachusetts-Boston*

**071. Management Challenges in Member Serving Nonprofits**

3:15 to 4:45 pm

*Hyatt Regency: Studio 6*

Participants:

A Template for Strengthening Professional Nonprofit Associations and Communities Using Human Resource Management (HRM) Approach. *Marina Saitgalina, University of North Texas; Lisa A. Dicke, University of North Texas*

Using Member Lifetime Value to Support Value-Based Relationship Management in Membership Organizations. *Bernd Helmig, University of Mannheim; Christine Rupp*  
Mediating Structures: Are Professional Associations Promoting Bridging and Bonding in the Community? *Marina Saitgalina, University of North Texas; Lisa A. Dicke, University of North Texas*

Chair:

*Marta Rey-Garcia, Universidad de A Coruna*

**072. Community and Grassroots Association (CGA) Section Colloquium: Pushing the Organizational Envelope: From Participatory Social Services to Workers' Cooperatives**

3:15 to 4:45 pm

*Hyatt Regency: Theory A*

Presenters:

*Kerry Greer, Indiana University*

*Elizabeth A. Haffmann, Purdue University*

*Joyce Rothschild, Virginia Tech*

Chair:

*Joyce Rothschild, Virginia Tech*

**073. Nonprofits and Philanthropy in Developing Countries: Theories and Paradoxes**

3:15 to 4:45 pm

*Hyatt Regency: Theory B*

Participants:

Managing for Change: A Long-Term Analysis of NGO-Community Interactions in Slum Housing in Mumbai, India. *Ramya Ramanath, DePaul University*

Minefields of Paradox: The Multiple Logics of Development. *Eric Martin, Bucknell University; Jordi Comas, Bucknell University*

The Paradox of Charismatic Leaders and Third Sector Capacity Building: Evidence from Three Countries. *Ralph S. Brower, Florida State University; Francisco Magno, De La Salle University, Manila; Amer Afaf, Florida State University*

Chair:

*Ralph S. Brower, Florida State University*

**074. International Perspectives on Law, Policy and Philanthropy**

3:15 to 4:45 pm

*Hyatt Regency: Vision*

Participants:

Policy Influence Across Borders. *Lisa Hilt, Oxfam America; Omar Ortez, Oxfam America*

Religion and Welfare: Re-Examining European Perspectives. *Sinisa Zrinsak, University of Zagreb, Croatia*

The Institutional Context of Korean Philanthropy and a Leadership Role of (Quasi-)Community Foundations. *Yu Jean Sohn, University of Southern California*

Philanthropic Actions of Ordinary People and the Change of Public Policies. *Hua Ma, Sun Yat-sen University*

Chair:

*TBD*

**075. OPENING PLENARY**

5:00 to 6:15 pm

*Hyatt Regency: Regency ABCD*

**076. WELCOME RECEPTION**

6:30 to 7:30 pm

*Hyatt Regency: Cosmopolitan AB*

**FRIDAY, NOVEMBER 16**

**077. MEMBERSHIP MEETING**

7:00 to 8:15 am

*Hyatt Regency: Regency ABCD*

**078. Poster Session - The Conference Track - Re-Examining Philanthropy**

8:00 to 10:00 am

*Hyatt Regency: Studio Foyer*

Participants:

Define the Right of Beneficiary: The Implications of Fearless Giving. *Yannan Li, Indiana University Pardue University Indianapolis*

World Religions as a Path to Philanthropy. *Janice W. Maatman, Western Michigan University*

Storefront Philanthropy: The Sprout Fund's Grant-Making Model as a Means for Cultivating Community. *Dustin C. Stiver, The Sprout Fund/Eastern University*

**079. Poster Session - Boards, Governance & Accountability**

8:00 to 10:00 am

*Hyatt Regency: Studio Foyer*

Participant:

Charter School Governance: Board Roles and Responsibilities. *Christopher Cody, North Carolina State University*

**080. Poster Session - Community & Grassroots Organizations / Secular & Faith-based**

8:00 to 10:00 am

Hyatt Regency: Studio Foyer

Participants:

A Qualitative Analysis of Development Patterns of NGOs in China: Administration-Dominated and Community Participation. *José Chiu-Cheng Chen, Tunghai University*

Voluntary Organization Membership and Citizens' Political Participation. *Mirae Kim, Rutgers University-Newark*

Role of Nonprofit Organizations in Addressing and Eliminating Urban Blight: Based on Theory of Complementary, Supplementary and Adversarial Roles of Nonprofits. *Hee Soun Jang, University of North Texas; Suha Arlikatti, University of North Texas; Simon Andrew, University of North Texas; Praveen Maghela, University of North Texas*

The Membership Development of Kiwanis International, 1960-1990. *Heng Qu, Indiana University/Purdue University Indianapolis*

Understanding and Strengthening Public Attitudes Toward Nonprofit Organizations. *Weizhi Lin, Rutgers University-Newark; Gregg Van Ryzin, Rutgers University-Newark; Peter P. Hoontis, Rutgers University*

**081. Poster Session - Effectiveness, Evaluation & Programs**

8:00 to 10:00 am

Hyatt Regency: Studio Foyer

Participants:

Effective Philanthropy - A Framework for Performance Measurement of Philanthropic Foundations in Hong Kong. *Man Hung Chien, University of Hong Kong; Chi Kwong Law, University of Hong Kong; Cecilia Lai Wan Chan, University of Hong Kong*

Experiences of Female Volunteers from Disadvantaged Backgrounds Before, During and After London 2012 Olympic Games. *Olesya Nedvetskaya, University of Glasgow*

**082. Poster Session - Fundraising & Giving**

8:00 to 10:00 am

Hyatt Regency: Studio Foyer

Participants:

A Tale of Two Institutions: The Relationship Between Alumni Giving and Student Involvement in Birmingham, Alabama. *Stacy Marie Gay, Samford University/Auburn University*

Fundraising or Hackle Raising: Are Military and Veterans Nonprofits Really That Bad? *Natalie J. Webb, Defense Resources Management Institute; Rikki Abzug, Ramapo College*

In-Kind Giving Reconsidered: How Material Donations Provided Long Term Philanthropic Support for the Children's Homes of the National Benevolent Association, 1925-1975. *Elise C. Hagesfeld*

Joint Crowd-Out: The Impact of Federal Government Welfare Expenditures on State Government Expenditures and Philanthropic Giving to Human Service Organizations, 2003-2004. *Sung-Ju Kim, Monmouth University*

The Determinants of Government Subsidy to Nonprofit Organizations. *Jenn-Shyong Kuo, National Taipei University; YiCheng Ho, National Chengchi University*

**083. Poster Session - Innovation & Entrepreneurship**

8:00 to 10:00 am

Hyatt Regency: Studio Foyer

Participants:

Social Benefit Firms: New Perspectives on the Tensions Between Non-profit and For Profit Organizations Considering the Importance of Fiduciary Duty. *Patay Kraeger, Arizona State University*

**084. Poster Session - Management, Leadership & Strategy**

8:00 to 10:00 am

Hyatt Regency: Studio Foyer

Participants:

A Study on Success Factor of Conflict Management in National Development Project: Focused on Changes in the NGO's Roles. *Songhee Yoo*

Context, SHRM and Employee Engagement: A Case Study of A-Way Courier. *Kunle Akingbola, Lakehead University*

Examining the Role of the Physician Scientist through Institutional, Intentional Change and Complexity Theories. *Philip Andrew Cola, Case Western Reserve University; Peter Whitehouse, Case Western Reserve University; Richard Boland, Case Western Reserve University; Eugene Pierce, Case Western Reserve University*

The Impact of the Recession on Nonprofit Organizations in Ohio: Financial Trends and Implications. *Jennifer K. Alexander, University of Texas at San Antonio; Elaine Woloshyn, Cleveland State University*

**085. Poster Session - Public Policy & Law**

8:00 to 10:00 am

*Hyatt Regency: Studio Foyer*

Participants:

Promised and Delivered?: New Labour Rhetoric and Volunteer-Funding Streams. *Anjelica Season Finnegan, University of Southampton*

The Failures of Rapid Re-Housing for Rural Homelessness. *Karen A. Ford, James Madison University; Margaret F. Sloan, James Madison University*

**086. Poster Session - Teaching & Education**

8:00 to 10:00 am

*Hyatt Regency: Studio Foyer*

Participants:

The Future of Nonprofit Human Resources: Challenges and Recommendations for Success. *Ericka Horney, Eastern University*

Online Course Development for College Students Studying Philanthropy. *Sarah Nathan, Indiana University; Genevieve Shaker, Indiana University Purdue University Indianapolis*

**087. Poster Session - Theory & Methods**

8:00 to 10:00 am

*Hyatt Regency: Studio Foyer*

Participants:

Nonprofit Theory is a Misnomer. *Matthew J. Shea, West Chester University; Robert D. Hamilton, Temple University*

Social Orientation of Nonprofit Organizations: Scale Development and Validation. *Silke Boenigk, University of Hamburg; Walter Wymer, University of Lethbridge; Mareike Moehlmann, University of Hamburg*

Testing Public Service Motivation in Nonprofit Volunteers. *Anne-Lise K. Vélez, North Carolina State University; Katherine Muthoni Ngaruiya, North Carolina State University; Richard M. Clerkin, North Carolina State University*

**088. Poster Session - Voluntarism & Volunteering**

8:00 to 10:00 am

*Hyatt Regency: Studio Foyer*

Participant:

Did Sixteenth Century Spanish Conquests Influence Voluntarism and Donating in Latin America Today? *Van Evans, Indiana University Purdue University Indianapolis*

FRIDAY, NOV. 16 8:30 AM - 10:00 AM

**089. Gauges of Giving: Using Field Reports to Take the Pulse of Charitable Contributions**

8:30 to 10:00 am

*Hyatt Regency: Concept AB*

Presenters:

*Katie L. Roeger, The Urban Institute*

*Beth A. Breeze, University of Kent*

*Rene Bekkers, VU University Amsterdam*

*Evelien Boonstoppel, VU University Amsterdam*

Chair:

*Karl Wilding, National Council for Voluntary Organisations*

Discussant:

*Tom Pollak, The Urban Institute*

**090. Big Questions in Nonprofit Education**

8:30 to 10:00 am

*Hyatt Regency: Concept CD*

Participants:

How Should We Teach the NPO/NGO-Related Subjects at Public Policy School for Building Civil Society?

Japanese Case. *Takafumi Tanaka, Tokyo Gakugei University; Nasamu Osawa, Waseda University*

Multi-Disciplinary Nonprofit Studies Program

Development: An Evaluation and Proposed Framework. *Andrew Schoeneman, Virginia Commonwealth University; Nancy Stutts, Virginia Commonwealth University*

Nonprofit Academic Program Sustainability. *Norman A. Dolch, University of North Texas; Helen K. Wise, Louisiana State University in Shreveport; Ronald L. Wade, University of North Texas; SueAnn Strom, Park University*

Responding to Challenge: Comparing and Contrasting Selected Nonprofit University Programmes and Pedagogy in the USA and Europe. *Alexander Murdock, London South Bank University; Carmen R. Parra, Universidad Abat Oliba CEU; Rebecca Tekula, Pace University; Pascal Glemain, University of Rennes, France; John P. Casey, Baruch College, City University of New York*

Chair:

*Diane E. Yoder, University of Southern California*

**091. Public Sector Volunteering**

8:30 to 10:00 am

Hyatt Regency: Cosmopolitan C

Participants:

A Closer Look at the Difference Between Public and Nonprofit Employees' Volunteering. *Chung-An Chen, Nanyang Technological University; Young-joo Lee, University of Texas at Dallas*

Local Government Use of Volunteers. *Rebecca Nesbit, University of North Carolina at Charlotte; Jeffrey Budney, Cleveland State University*

Who Lends a Hand to Government? Volunteers in Public Service Delivery. *Min Su, Georgia State University; Gregory Burr Lewis, Georgia State University*

Chair:

*Norman A. Dolch, University of North Texas*

**092. International and Comparative Perspectives on Nonprofit and Philanthropy Law**

8:30 to 10:00 am

Hyatt Regency: Cosmopolitan D

Participants:

The Impact of UK Anti-Discrimination on Charities: Service Provision and Personnel. *Debra Morris, University of Liverpool*

The Indicia of an Ideal Charitable Donation Incentive in Canada. *Adam Parachin, University of Western Ontario*

Issues in the Reform of Philanthropic and Charity Law in China. *Mark Sidel, University of Wisconsin-Madison*

Promoting Crossnational and Intranational Charitable Activity: Towards an International Convention on Nonprofit Donation. *Norman Silber, Hofstra Law School*

Chair:

*Jennifer E. Dodge, University at Albany*

**093. Complexity of Collaboration**

8:30 to 10:00 am

Hyatt Regency: Discovery A

Participants:

Analyzing Canadian Immigrant Integration from a Complex Systems Perspective. *Agnes Meinhard, Ryerson University*

Is the Best They Can Do Good Enough? Nonprofits in the Wake of Emergency. *Heather Lenz, Cleveland State University*

Leadership and Decision Making in Health Collaboratives - Lessons Learned for Effective Collective Impact. *David Clifford, Eastern Michigan University; Colleen Croxall, Eastern Michigan University*

Capacity Building Networks and Adaptive Capacity for Community-Based Small Nonprofit Organizations. *Naim Kapucu, University of Central Florida*

Chair:

*Jiahuan Lu, University of Maryland*

**094. Nonprofit Leaders: Selection, Retention and Diversity Challenges**

8:30 to 10:00 am

Hyatt Regency: Discovery B

Participants:

Human Resources Practices in the Nonprofit Sector: Promoting from Within. *Holly Hoffman, University of San Diego; L. Taylor Peyton Roberts, University of San Diego*

Nonprofit Board Chair Perceptions of Leadership Skills Needed by Executive Directors. *Richard A. Hofer, University of Texas at Arlington; Larry D. Watson, University of Texas at Arlington*

Chair:

*Ruth S. Bernstein, Pacific Lutheran University*

**095. How Does Culture Affect the Organization of Philanthropy?**

8:30 to 10:00 am

Hyatt Regency: Network

Participants:

Faith and International Philanthropy: Generosity, Rights, Citizenship, and Religion Among Faith-Based NGOs. *Paul J. Nelson, University of Pittsburgh*

Philanthropy in a Dictatorship: Christian Donors in a Communist State. *Gregory Witkowsky, Indiana University*

A Comparative Study of Organizational Models Adopted by Philanthropic Entrepreneurial Families in Western Countries. *Marta Rey-Garcia, Universidad de A Coruña; Nuria Puig-Raposo, Universidad Complutense, Spain*

Organized Charity, Poor Relief, and The Three Sectors in Indianapolis, 1835 to 1915. *Katherine Badertscher, IUPUI Center on Philanthropy*

Chair:

*TBD*

**096. How Should People Define Philanthropy?**

8:30 to 10:00 am

Hyatt Regency: Regency E

Participants:

Higher Education and the Public Sphere: The "German College of Politics" and Civil Discourse in the Weimar Republic. *Peter Christian Weber*

Pragmatic Philanthropy and the Solution of Social Problems. *Ekkehard Thümmler, Heidelberg University*

The Genesis of Philanthropia in the Philosophical Humanism of Protagoras, as Recovered by a New Interpretation of the Prometheus Trilogy. *Marty Sudek, Indiana University*

What Is—and Is Not—Philanthropy. *George McCully, Catalogue for Philanthropy*

Chair:

*Susan M. Chambre, Baruch College - CUNY*

**097. Accountability, Corruptions, and Transparency**

8:30 to 10:00 am

Hyatt Regency: Regency F

Participants:

Anatomy of the Nonprofit Starvation Cycle. *Jeane Lacy, Andrew Young School of Policy Studies; Elizabeth A.M. Searing, Georgia State University*

Exhibiting Nongovernmental Organizations:

Demystifying Funders' Insidious Power. *Anne-Marie Dusal*

Organizational Culture and its Influence on Corruption: Case of Kenya. *Douglas Kimemia, Virginia Commonwealth University*

Chair:

*John T. Zietlow, Malone University*

**098. Toward a Social Impact Investment Marketplace: Organizational Effectiveness as Actionable Information**

8:30 to 10:00 am

Hyatt Regency: Studio 1

Participants:

A Market of Nonprofit Organizations: Nonprofit Organizational Effectiveness as The Social Bottom Line (SBL). *Kellie Cornelie Liket*

Framing the Organizational Effectiveness Debate: The Domain-Measurement-Stakeholder Model. *Hans Peter Schmitz, Syracuse University*

Quantifying Organizational Effectiveness: An Outcome Accountability Model for Improved Resource Allocation. *George E. Mitchell, The City University of New York*

Chair:

*TBD*

**099. Internal and External Frames for Understanding Organizational and Individual Action**

8:30 to 10:00 am

Hyatt Regency: Studio 5

Participants:

Assessing Policy Advocacy: A Conceptual Framework. *Amy Conley Wright, San Francisco State University; Sheldon Gen, San Francisco State University*

Cultivating Public Service Motivation Through National Service: A Longitudinal Study. *Kevin D. Ward, Georgia Southern University*

The Study of the Cognition of Organizational Goal and Performance Measurement for South of China Youth Corps in Taiwan. *Li-Chuan Liu, National Taitung University*

Chair:

*Bethany Slater, University at Albany, State University of New York*

**100. What Strengths Led to Weathering the Storm?**

8:30 to 10:00 am

Hyatt Regency: Studio 6

Presenters:

*Julianne Gassman, O American Humanities Ann Marie K. Kinnell, The University of Southern Mississippi; Stephanie Kriek, University of Central Florida; Regan Harwell Schaffer, Pepperdine University; Norman A. Dolch, University of North Texas*

Chair:

*SueAnn Strom, Park University*

**101. Challenges and Opportunities for Nonprofit Organizations**

8:30 to 10:00 am

Hyatt Regency: Theory A

Participants:

Engaging Stakeholders via Twitter: A Content Analysis of Nonprofit Organizations' Tweets. *Na Sai, Georgia State University*

Explaining Organizational Crisis in a Community Association: Are Our Current Theories Sufficient? *Margaret E. Harris, Aston University*

Patients as Volunteers: The Paradox of Participation in Patients' Self-Help. *Cecilia Lai Wan Chan, University of Hong Kong*

Size and Composition of Membership Organizations. *Gert Huybrechts, Jurgen Willems, Vrije Universiteit Brussels; Marc Jegers, Vrije Universiteit Brussels; Jemima Bidee, Vrije Universiteit Brussel; Tim Vanbilborgh, Roland Pepermans, Vrije Universiteit Brussel*

Chair:

*Adam Eckerd, Virginia Tech*

**102. VRADS Section Colloquium: Earning our Halos: Management Ethics and Nonprofit Organizations**

8:30 to 10:00 am

Hyatt Regency: Theory B

Presenters:

*Mary Ann Feldheim, University of Central Florida; Robert W. Smith, Kennesaw State University; Salvatore P. Alaimo, Grand Valley State University*

Chair:

*Edward L. Queen*

**103. The Impact of Budget Cuts on Nonprofit Advocacy: A View from the States**

8:30 to 10:00 am

Hyatt Regency: Vision

Participants:

Exploiting the Hollow State: Nonprofit Advocates in State Policy Decision Making. *Jennifer E. Mosley, University of Chicago; Mark E. Courtney, University of Chicago*

Impact of Federal Budget Cuts on Nonprofits: Filling a Critical Gap in Information. *Alan J. Abramson, George Mason University*

Advocacy Networks: Responses to Fiscal Stress. *Brenda K. Bushouse, University of Massachusetts*

Chair:

*Vickie L. Edwards, University of Arkansas at Little Rock*

FRIDAY, NOV. 16 10:15 AM - 11:45 AM

**104. TIBS Section Colloquium: The "VA" of ANOVA: Exploring the Theories, Interests, and Boundaries of "Voluntary Action" in the Middle East**

10:15 to 11:45 am

Hyatt Regency: Concept AB

Presenters:

*Khalidoun AbouAssi, Texas A&M University*

*Michal Almog-Bar, Hebrew University of Jerusalem*

*Itay Greenspan, Hebrew University of Jerusalem*

*Catherine E. Herrold, Duke University*

Chair:

*Angela L. Bies, Indiana University-Purdue University Indianapolis*

Discussant:

*Mary Kay Gugerty, University of Washington*

**105. Community Engagement and Nonprofit Education**

10:15 to 11:45 am

Hyatt Regency: Concept CD

Participants:

Bridging Liberal Arts and Professional Training for Social Change. *Brenda K. Bushouse, University of Massachusetts*

Changing Organizations through Action Research. *Mary B. McDonald, University of San Diego*

Nonprofit Health Clinic: Role of Interdisciplinary Pedagogy and Development of Intellectual Entrepreneurs. *Monica Nandan, Kennesaw State University; Vanessa Robinson-Dooley, Kennesaw State University; Jennifer A. Wade-Berg, Kennesaw State University*

Putting the Public Back in Public Affairs Education: Strengthening Civil Society and Citizenship through Community Engaged Teaching. *Thomas Bryer, University of Central Florida*

Chair:

*Claire Connolly-Knox, University of Central Florida*

**106. Substituting Paid Labor for Volunteers**

10:15 to 11:45 am

Hyatt Regency: Cosmopolitan C

Participants:

Differences Between Paid and Unpaid Social Services for Beneficiaries. *Judith Wilma Metz*

Interchangeability of Paid Labour and Volunteers in Nonprofit Organizations. *Antony Chua, University of Toronto; Laurie I. Mook, Arizona State University; Femida Handy, University of Pennsylvania; Daniel Schugurensky, Arizona State University; Jack J. Quarter, University of Toronto*

Paid and Unpaid Labor in Nonprofit Organizations: Does the Substitution Effect Exist? *Benjamin Bittschi, WU University of Economics and Business Vienna; Astrid Pennerstorfer, WU University of Economics and Business Vienna; Ulrike Schneider, WU University of Economics and Business Vienna*

You Mean I Can Get Paid to Work Here? The Impact of Volunteering and Service-Learning on Selecting a Nonprofit Career. *Erin K. Nemenoff, University of Missouri-Kansas City*

Chair:

*Anjelica Season Finnegan, University of Southampton*

**107. Regulation through Disclosure and Transparency**

10:15 to 11:45 am

Hyatt Regency: Cosmopolitan D

Participants:

Acceptance of Sarbanes-Oxley Changes by Small Nonprofit Organizations. *Paul L. Govekar, Ohio Northern University; Michele A. Govekar, Ohio Northern University*

Policy Innovations for the Regulation and Coordination of Nonprofit Organizations: Perspectives from Latin America. *Susan Appé, Binghamton University, SUNY*

Revenue Recognition and the Non-Profit Organization. *Andrew C. Holman, Helen Bader Institute for Nonprofit Management; Daniel Neely, Helen Bader Institute for Nonprofit Management*

Chair:

*Naim Kapuen, University of Central Florida*

**108. Role of Sectors in Social Service Networks**

10:15 to 11:45 am

Hyatt Regency: Discovery A

Participants:

How Do Nonprofits Collaborate: The Role of Nonprofits in Two Social Service Policy Networks in the US. *Jeongyoon Lee, University at Albany - SUNY; R. Karl Rethemeyer, University at Albany - SUNY*

Polycentric, Oligopolistic or Monopolistic Governance: A Network Analysis of A Community-Based Senior Service Delivery System in Shanghai, China. *Bin Chen, City University of New York; Beilei Yang, Shanghai Tongji University; Shanshan Zou, Shanghai Tongji University*

The Effects of Strength-of-Tie and Third-Party-Tie on Knowledge Sharing in a Health and Human Services Network. *Kun Huang, University of New Mexico*

Chair:

*Max Freund, Claremont Graduate University*

**109. Organizational Hybridity in the Nonprofit Sector: Toward Deeper Analysis and Understanding**

10:15 to 11:45 am

Hyatt Regency: Discovery B

Participants:

Patterns of Organizational Hybridity – Towards Measuring the Hybridity Status of Organizations. *Eboern Schmitz, Heidelberg University*

Hybridity and the Nonprofit Sector. *Steven Rathgeb Smith, Georgetown University*

Toward Understanding Governance in Hybrid Organizations: The Case of Minnesota's Charter Schools. *Melissa Middleton Stone, University of Minnesota*

Chair:

*Melissa Middleton Stone, University of Minnesota*

Discussants:

*David Billis, London School of Economics*

*John P. Casey, Baruch College, City University of New York*

**110. How Public Is Philanthropy?**

10:15 to 11:45 am

Hyatt Regency: Network

Participants:

Philanthropy, Nonprofit Organizations and the Creation of Public Value. *Stuart C. Mendel, Cleveland State University; Jeffrey Brudney, Cleveland State University*

Public Power in Private Foundations: Determinants of Decision Making Authority in Grantmaking Organizations. *Jasmine A. McGinnis, George Washington University*

Reframing the Question on "How Public is Private Philanthropy?". *Kandise M Fernandez, Arizona State University*

The Impact of Payout Policy on Institutional Philanthropy: Fulfilling the Public Good Amidst Professionalization? *Amarinda Junis, American University; Lewis Faulk, American University*

Chair:

*Peter P. Hoontis, Rutgers University*

**111. Philanthropy's Unanswerable Questions: The Challenges of Collecting Diversity Data in Philanthropy**

10:15 to 11:45 am

Hyatt Regency: Regency E

Presenters:

*Suk Rhee, Northwest Health Foundation*

Chair:

*Lawrence McGill, Foundation Center*

**112. New Approaches to Understanding Boards and Governance Concepts**

10:15 to 11:45 am

Hyatt Regency: Regency F

Participants:

A Network Approach to Understanding Nonprofit Boards and Policy Outcomes. *Carrie M. Duncan, University of Missouri*

Examining the Influence of Nonprofit Board Communication on Generative Governance. *Jessica Katz Jameson, North Carolina State University; Barbara A. Metelsky, North Carolina State University*

Nonprofit Social Media Policies: An Intriguing Governance Opportunity. *Jennifer Amanda Jones, University of San Diego*

The Role of Nonprofits and Philanthropy in a Local Bicycling Movement: A Case Study of Network Governance. *Angela M. Eikenberry, University of Nebraska at Omaha; Gerard Wellman, California State University-San Luis Obispo*

Chair:

*Marilyn A. Chorman, Weatherhead School of Management*

**113. Nonprofit Accountability through the Eyes of Multiple Stakeholders: New Research on Definitions and Measures**

10:15 to 11:45 am

Hyatt Regency: Studio J

Participants:

Nonprofits and Accreditation: Hoop or Help? *Joanne G. Carman, University of North Carolina at Charlotte*

Nonprofit Accountability: Moving Beyond Program Outcomes to Assess Relational Work. *Lehn M. Benjamin, George Mason University; David C. Campbell, University of California, Davis*

Social Media and Constituency Feedback: An Initial Assessment. *David A. Campbell, Binghamton University, SUNY; Kristina Lambright*

Chair:

*Wesley Longhofer, Emory University*

Discussant:

*Ken Berger*

**114. Mapping Nonprofits: Varied Spatial, Integrative, and Performance Views**

10:15 to 11:45 am

Hyatt Regency: Studio 5

Participants:

Adding Assets to Needs: Creating a Nonprofit Data Landscape. *Margaret Roudebush; Robert L. Fischer, Case Western Reserve University; Jeffrey Brudney, Cleveland State University*

The Applicability of 2-1-1 Technology in Enhancing Social Service Deliveries in Developed and Developing Countries: U.S.A., Canada and India. *Suhda Arlikatti, University of North Texas; Lisa A. Dicke, University of North Texas; Sherry I. Bame, Texas A&M University*

Thin Markets for Power: Evaluating the Competitive Strength of Nonprofit Actors in Municipal Governance Arrangements. *Stephen Kleinschmit, Indiana University-Purdue University Fort Wayne; Byoung Joon Kim, Indiana University-Purdue University Fort Wayne*

Using Integrated Data to Assess and Monitor a Community Initiative on Child Well-Being. *Robert L. Fischer, Case Western Reserve University; Claudia Coulton, Case Western Reserve University*

Chair:

*Alexander Murdock*, London South Bank University

**115. Philanthropy Across Time and Place**

10:15 to 11:45 am

Hyatt Regency: Studio 6

Participants:

Opening the Blackbox: Religious Participation as a Gateway to Community Engagement through Volunteering and Philanthropy. *Laurie E. Paarlberg, University of North Carolina Wilmington; Mary Tschirhart, O Institute for Nonprofits NC State University; Stephen Meinhold, University of North Carolina Wilmington*

Public Service Motivation in Philanthropic Communities. *Robert Christensen, University of Georgia; Richard M. Clerkin, North Carolina State University*

Off the Hook: How Geographical Moves Affect Giving and Volunteering. *Rebecca Nesbit, University of North Carolina at Charlotte; Darlene Xiomara Rodriguez, Salem College*

Chair:

*Rebecca Nesbit*, University of North Carolina at Charlotte

**116. Nonprofits and Political Action**

10:15 to 11:45 am

Hyatt Regency: Theory A

Participants:

Civil Society Resistance in Hungary: A Case Study of an Emerging Oppositional Movement. *Jon Van Til, Rutgers University*

The Test: Loyalty and Collective Identity in Political Movements. *Howard Lune, Hunter College, CUNY*

Chair:

*Qian Hu*, University of Central Florida

**117. Innovative Nonprofit Pedagogy: Root Concepts Grounded in the Field**

10:15 to 11:45 am

Hyatt Regency: Theory B

Participants:

The Power of Observation: Teaching Nonprofit Leadership through Art and Stories. *Theresa A. Ricke-Kiely, University of Notre Dame; Diana Matthias, University of Notre Dame*

Transformational Nonprofit Pedagogy: The Use of the Arts and Storytelling. *Teresa VanHorn, University of San Diego*

Adult Learning Theory and Experiential Learning: Making an Impact in Teaching Volunteer Management. *Sylvia Ramirez Benatti, University of the District of Columbia*

Teaching Online: A Case Study. *SueAnn Strom, Park University*

Chair:

*SueAnn Strom*, Park University

**118. Empirical Studies in Fundraising**

10:15 to 11:45 am

Hyatt Regency: Vision

Participants:

Methods for Strategic Management of Fundraising Campaigns. *Richard Steinberg, Indiana University-Purdue University Indianapolis*

Mission and Mammon: Revenue Diversification in the Church. *Nicholas Harvey, Georgia State University*

Philanthropy and the Business Cycle. *Renee A. Irvin, University of Oregon*

Revenue Diversification in Housing Nonprofits: Does the State-Level Funding Environment Matter?

*Jennifer Shea, San Francisco State University; Janey Q. Wang, San Francisco State University*

Chair:

*Tammy R. Waymire*, Northern Illinois University

**119. AWARDS LUNCHEON**

12:00 to 1:30 pm

Hyatt Regency: Regency ABCD

FRIDAY, NOV. 16 2:00 PM - 3:30 PM

**120. Income and Wealth Effects on Charitable Giving**

2:00 to 3:30 pm

*Hyatt Regency: Concept AB*

Participants:

Increasing Income Concentration and Giving by the Bottom 97 Percent of US Households. *Michal Kramarek; Patrick M. Rooney, Indiana University; Ye Zhang, Indiana University Purdue University Indianapolis*

Increasing Income Concentration and Giving by the Top 3 Percent of US Households. *Michal Kramarek; Ye Zhang, Indiana University Purdue University Indianapolis; Patrick M. Rooney, Indiana University*

Million-Dollar Giving and Community Characteristics. *Una Osili, Indiana University Purdue University Indianapolis; Jacqueline E. Ackerman, Indiana University Purdue University Indianapolis; Melanie A. McKittrick, Indiana University Purdue University Indianapolis*

Million-Dollar-Plus Gifts and the Economy, 2000-2011. *Xiaonan Kou, Indiana University Purdue University Indianapolis; Una Osili, Indiana University Purdue University Indianapolis*

Chair:

*Khalidoun Abou-Assi, The Bush School of Government & Public Service*

**121. Developing and Supporting Education and Training Programs**

2:00 to 3:30 pm

*Hyatt Regency: Concept CD*

Participants:

An Examination of the Relationship between Nonprofit Management Education and Academic Libraries. *Christine W. Cugliari, High Point University; Kathy Shields, High Point University*

Bridging the Theory-Practice Gap in a Nonprofit/Philanthropic Studies Doctoral Program. *Robert Donmoyer, Institute for Nonprofit Education and Research University of San Diego*

Toward Nonprofit Doctoral Education: Where We Are and Where We Want To Go. *Stephen K. Jackson, Rockefeller College, University at Albany; Santiago Guerrero, University at Albany*

Understanding How Nascent Social Entrepreneurs Become Social Entrepreneurs: A Mixed-methods Analysis of a Social Entrepreneurship Training Program. *Andrew J Germak, Rutgers, The State University of New Jersey; Jeffrey Robinson, Rutgers University; Donna Van Alst, Rutgers University*

Chair:

*Paul L. Govekar, Ohio Northern University*

**122. Determinants of Volunteering**

2:00 to 3:30 pm

*Hyatt Regency: Cosmopolitan C*

Participants:

Changes in the Determinants of Volunteering in Japan Between 1995 and 2010. *Haruyo Mitani, Osaka University*

Charity Begins at Home: Informal Volunteering and Formal Volunteering in Canada. *Lili Wang, Arizona State University; Laurie I. Mook, Arizona State University; Femida Handy, University of Pennsylvania*

Understanding Volunteer Center Performance: Developing and Testing a Model of Volunteer Involvement and Activation. *Jeffrey Brudney, Cleveland State University; Dayoung An, Cleveland State University; Sarah Wright, Cleveland State University*

Why Do Volunteers Return?: Theory of Planned Behavior. *Young-joo Lee, University of Texas at Dallas; Hyejin Bang, Florida International University; Doyeon Won, Yonsei University*

Chair:

*Rita S. Mano, University of Haifa*

**123. Nonprofit Leadership and Management Under Disaster Conditions**

2:00 to 3:30 pm

*Hyatt Regency: Cosmopolitan D*

Participants:

Disaster Mitigation and Preparedness in Organizations: Are Nonprofit Organizations More Prepared for Disasters than Public and Private Organizations? *Grace L. Chikoto, University of Wisconsin-Milwaukee; Abdul-Akeem Sadiq, Indiana University Purdue University Indianapolis; Erin Fordyce, Indiana University Purdue University Indianapolis*

From Disaster to Development: Leadership Profiles of Disaster Response Teams. *Beth Birmingham, Eastern University; Michelle Shockness, Eastern University*

Nonprofit Leadership in Times of Crisis: Exploring the Connection Between Decision-Making and Adaptive Capacity. *Laura Deitrick, Institute for Nonprofit Education and Research University of San Diego; L. Taylor Peyton Roberts, University of San Diego; Scott Campbell, University of San Diego*

Chair:

*Andrew Schoeneman, Virginia Commonwealth University*

**124. Network Effectiveness**

2:00 to 3:30 pm

Hyatt Regency: Discovery A

Participants:

An Investigation of Value Generated or Lost Through Nonprofit-Public Collaboration. *Karen H. Kispert, Eastern University*

Contract Performance: Organizational Form and Quality. *Julia L. Carboni, Indiana University/Purdue University Indianapolis*

Revitalizing Distressed Neighborhoods and the Changing Role of City Government. *Taewoo Nam, University at Albany, SUNY*

Chair:

*Thomas Bryer, University of Central Florida*

**125. Innovation at the Intersection of Multiple Sectors**

2:00 to 3:30 pm

Hyatt Regency: Discovery B

Participants:

Intersectionality in the Emerging Field of Social Entrepreneurship. *Malin Gowell, Entrepreneurship and Small Business Research Institute*

Moral Ambivalence in Social Enterprise: How Nonprofit Organizations Reconcile Social and Market Values. *Paul-Brian McInerney, University of Illinois at Chicago*

Universities: Globalized Non-Profits and Networks of Innovation. *Ramon Borges-Mendez, Clark University*

The Growth of Nonprofit News. *Roger A. Lehmann, West Virginia University*

Chair:

*James Young, University of Nebraska-Kearney*

**126. Does Catastrophic Disaster Change the Culture of Giving? The Case of Tohoku Earthquake in Japan**

2:00 to 3:30 pm

Hyatt Regency: Network

Presenters:

*Naoko Okuyama, Osaka University*

*Tamaki Onishi, Indiana University*

*Yayoi Tanaka, NIAD*

*Naoto Yamauchi, Osaka University*

Chair:

*Naoto Yamauchi, Osaka University*

**127. Why Do People Engage in Philanthropy? - I**

2:00 to 3:30 pm

Hyatt Regency: Regency E

Participants:

Female Philanthropists: Perspectives on Giving and Fundraising in Hard Times. *Gemma Donnelly-Cox, Centre for Nonprofit Management; Jackie Anne Harrison, Trinity College Dublin*

Philanthropy and African American Museums: The Racial Value Frame. *Patricia Banks, Mount Holyoke College*

**Understanding Opinion Leadership in Philanthropic Practice in Australia: Some Insights from Communication Theory.**

*Wendy Scarfe, Queensland University of Technology*

Affecting Philanthropic Propensity: A Case Study of Dallas Social Venture Partners. *Hubert Sales, Belmont Abbey College*

Chair:

*Erzsebet Fazekas, University of Albany, SUNY*

**128. Nonprofit Accountability and Transparency**

2:00 to 3:30 pm

Hyatt Regency: Regency F

Participants:

Accountability and Transparency in the German Nonprofit-Sector: A Paradox? *Annelie Beller, Heidelberg University; Rabea Hass, Hertie School of Governance*

Avoiding the Scrutiny of Single Audits: Evidence from Nonprofit Entities. *Tammy R. Wagnire, Northern Illinois University; Thomas Z. Webb, Mississippi State University*

Fraud and Corruption in Nonprofit Entities: A Summary of Press Reports 2008-2011. *Deborah S. Archambault, University of Dayton; Janet S. Greener, University of Dayton; Sarah Jean Webber, University of Dayton*

The Effective Use of Websites to Enhance Accountability in Nonprofit Organizations. *Florence Kamau, University of North Texas; Hee Soun Jang, University of North Texas*

Chair:

*Marie Blouin, Penn State Harrisburg*

**129. Managing Nonprofit Organizational Change**

2:00 to 3:30 pm

Hyatt Regency: Studio 1

Participants:

Harnessing the Capacity for Change: Exploring Linkages and Interdependencies Between Dimensions of Capacity. *Tara K. Bryan, University of Nebraska at Omaha; Kimberley Issett, Georgia Tech*

Strategic Transition through Failure Management. *Junesoo Lee; Yvonne D. Harrison, University at Albany; David F. Andersen, University at Albany, State University of New York*

The Moral Obligations of Situational Power: The Salvation Army's Choice to Put its Philanthropic Windfall to Work. *Theresa A. Ricke-Kiely, University of Notre Dame; Patricia Phillips, The Salvation Army*

Leading Organizational Change in INGOs: The Case of Save the Children. *Tosca Maria Bruno-Van Vijfeijken, Transnational NGO Initiative Syracuse University*

Chair:

*Kathleen Gallagher, University of Colorado Denver*

**130. New Approaches for Understanding Nonprofit Financial Health, Revenue, and Social Returns**

2:00 to 3:30 pm

Hyatt Regency: Studio 5

Participants:

Nonprofit Revenue Portfolios: Finding the Efficient Frontier. *Nathan Grasse, Georgia Southern University; Douglas M. Ihrke, University of Wisconsin-Milwaukee; Andrew C. Holman, Helen Bader Institute for Nonprofit Management; Kayla Whaley, Georgia Southern University*

Unrelated Business Income in Nonprofits: Does this Earned Income Sustain Programs? *Rebecca Tekula, Pace University*

Valuing Social Returns in Learning Organizations: Comparing Challenges and Innovations in the US and Europe. *Laura Littlepage, Indiana University-Purdue University Indianapolis; Michael P. Moody, Grand Valley State University*

Chair:

*Silke Boenigk, University of Hamburg*

**131. Understanding and Explaining Nonprofit Effectiveness**

2:00 to 3:30 pm

Hyatt Regency: Studio 6

Participants:

From Emergency to Long Term: Evaluating Organizational Effectiveness of Food Pantries. *Bethany Slater, University at Albany, State University of New York*

The Impacts of Stakeholder Involvement and Output Ambiguity on NPO Reputational Effectiveness. *Jurgen Willems, Vrije Universiteit Brussels; Marc Jegers, Vrije Universiteit Brussels*

Transforming Neighborhoods: Explaining the Effectiveness of Community Based Development Organizations (CBDOS). *Nathaniel Sean Wright, University of Louisville*

Chair:

*Leigh Nanney Hersey, University of Memphis*

**132. Culture and Collective Identity—Session Withdrawn**

2:00 to 3:30 pm

Hyatt Regency: Theory A

**133. Managing Strategically for Mission, Stakeholders, and Outcomes**

2:00 to 3:30 pm

Hyatt Regency: Theory B

Participants:

Competitive Forces and Competitive Positioning in Nonprofit Strategic Management. *Roland J. Kushner, William A. Brown, Texas A&M University*

Strategic Planning and Management for

Small Nonprofit Organizations: Perception, Implementation, and Impact. *Qian Hu, University of Central Florida; Naim Kapucu, University of Central Florida; Lauren O'Byrne, University of Central Florida*

Who's in Charge? Reconciling the Strategic Decisions of Nonprofits. *Matthew I. Shea, West Chester University; Robert D. Hamilton, Temple University*

The Life Cycle of Immigrant Community Organizations in a Decade of Economic Retrenchment. *C. K. Richard Hung, University of Massachusetts-Boston*

Chair:

*Jennifer Amanda Jones, University of San Diego*

**134. Managing Nonprofit Human Resources**

2:00 to 3:30 pm

Hyatt Regency: Vision

Participants:

Head and Heart: Employee Engagement in the Nonprofit Sector. *Jessica Word, University of Nevada Las Vegas*

How Do Nonprofit Employees Differ from Public and Private Peers? Exploring the Effects of Individuals' Risk Preferences on Job Choices. *Hsiang-Kai Dennis Dong, University of Georgia*

Ownership and Organization Design: A Sectoral Comparison of Workplace Organization in Nursing Homes. *Avner Ben-Ner, University of Minnesota; Ting Ren, Peking University*

Professional Development Needs of ARNOVA Members. *Heather L. Carpenter, Grand Valley State University; Debra Baker Beck, University of Wyoming*

Chair:

*Jessica E. Sowa, University of Colorado Denver*

FRIDAY, NOV. 16 3:45 PM - 5:15 PM

**135. Bequests and Intergenerational Transfers**

3:45 to 5:15 pm

*Hyatt Regency: Concept AB*

Participants:

A New Model and New Findings for the Continuing Wealth Transfer in the U.S. and Selected States. *John J. Havens, Boston College; Paul G. Schervish, Boston College*

A Study of the Relationship Between Giving Behavior and Charitable Bequest Intention. *Chulhee Kang, Yonsei University; Seongho An, Yonsei University; Changsoon Pyun, Yonsei University*

Understanding Gen X and Gen Y Donors: Findings from a National Study of the Next Generation of High Capacity Philanthropists. *Michael P. Moody, Grand Valley State University*

Understanding the Giving of Charitable Gifts in Memory of a Loved One. *Claire Routley, Jane E. Hudson, University of the West of England; Adrian Sargeant, Indiana University*

Chair:

*Milena Nikolova, University of Maryland, College Park*

**136. Developing New Learning Outcomes for the Nonprofit Leadership Alliance's Core Competencies: Experiences from the Cohen Grant Project**

3:45 to 5:15 pm

*Hyatt Regency: Concept CD*

Presenters:

*Teresa VanHorn, University of San Diego  
Alice Del Vecchio, Slippery Rock University*

Chair:

*Heather Troth, Missouri Valley College*

**137. Social and Religious Context of Volunteering**

3:45 to 5:15 pm

*Hyatt Regency: Cosmopolitan C*

Participants:

Generalized Trust Through Civic Engagement? Evidence from Five National Panel Studies. *Erik van Ingen, Tilburg University; Rene Bekkers, VU University Amsterdam*

Senior Volunteerism: The Impact of Social Context. *Lili Wang, Arizona State University; Carlton Yoshioka, Arizona State University*

The Role of Religiosity in the Relationship Between Volunteering and Health Outcomes Among Older Adults. *Lindsey M. McDougle, University of Pennsylvania; Marlene Walk, University of Pennsylvania; Femida Handy, University of Pennsylvania; Saru Konrath, University of Michigan*

Chair:

*Katharina Spraul, University of Mannheim*

**138. Public Policy, Fiscal Scarcity, and Nonprofits**

3:45 to 5:15 pm

*Hyatt Regency: Cosmopolitan D*

Participants:

Principles and Rationales Behind the Charitable Deduction and Proposed Reforms. *Roger Calminaux, Catholic University of America; Brian Galle, Boston College Law School; Eugene Steuerle, Urban Institute*

Evaluating Options for Reforming the Charitable Income Tax Deduction. *Joseph Cordes, George Washington University; Joseph Rosenberg, Urban Institute*

The Nonprofit Property-Tax Exemption and PILOTs. *Joseph Cordes, George Washington University; Evelyn Brady, Chicago-Kent College of Law; Adam H. Langley, Lincoln Institute of Land Policy; Daphne Anne Kenyon, Lincoln Institute of Land Policy*

How to Integrate Philanthropy Within the European Welfare State Paradigm. *Theo N. M. Schuyt, VU University Amsterdam*

Chair:

*Mark Sidel, University of Wisconsin-Madison*

**139. Outcomes of Collaboration**

3:45 to 5:15 pm

*Hyatt Regency: Discovery A*

Participants:

Megachurches: What Impact Are They Having on Local Economic Development and Who Benefits From These Collaborations? *Ashley E. Hyder, University of North Texas; Lisa A. Dickey, University of North Texas*

Nonprofit Collaboration and the Resurrection of Market Failure: How a Resource Sharing Environment Suppresses Social Objectives. *Eva M. Witesman, Brigham Young University; Andrew Heiss, Brigham Young University*

Waking Up in Vegas: The Rise & Fall of Public-Private Partnerships for Arts and Culture in Las Vegas. *B. Kathleen Gallagher, University of Colorado Denver*

Chair:

*Alisa Moldavanova, University of Kansas*

**140. New Approaches to Ongoing Challenges**

3:45 to 5:15 pm

*Hyatt Regency: Discovery B*

Participants:

Credit Unions for People with Severe Mental Health Conditions: A Collective Asset Development Approach. *James M. Mandiberg, Columbia University*

Developing Approaches to Microfinance in China: The Influence of Ownership Structure. *Wolfgang Bielefeld, Indiana University; Purdue University Indianapolis; Lijun He, Indiana University; Purdue University Indianapolis*

**PORTAL: Early Steps in a Nonprofit's Strategy to Address Post-Secondary Education Access and Persistence for Minority Impoverished Adults.** *David P. Maxley, The University of Oklahoma; Valerie R. Thompson, Urban League of Greater Oklahoma City; Brent E. Sykes, The University of Oklahoma*

Chair:

*George E. McCully, Catalogue for Philanthropy*

**141. The Political Economy of Philanthropy in Greater China**

*3:45 to 5:15 pm*

*Hyatt Regency: Network*

Participants:

Towards an Institutional Framework for New Philanthropy in Hong Kong: Policy Agenda Implications. *Danny WF Lam, University of Hong Kong; Elaine Chan, The University of Hong Kong; Sihla Koop, The University of Hong Kong*  
Philanthropy and Development Strategies: Working on the Boundaries. *Zhang Xialan, Beijing Normal University*

Capacity Building of the Third Sector through Depoliticization. *Ching-Ping Tang, National Chengchi University; Ping-Lan Tu, National Chengchi University*

Chair:

*José Chiu-Cheng Chen, Tunghai University*

**142. Philanthropic Investments that Build and Share Knowledge Among Nonprofit Scholars**

*3:45 to 5:15 pm*

*Hyatt Regency: Regency E*

Presenters:

*Una Osili, Indiana University/Purdue University Indianapolis*

*Tamitha Walker McKinnis, The Kresge Foundation*

Chair:

*Jodi R. Sandfort, University of Minnesota*

**143. Nonprofit Boards, Management Practices, Leadership, and Fundraising**

*3:45 to 5:15 pm*

*Hyatt Regency: Regency F*

Participants:

ED Succession Planning in Human Service Organizations: What Do Boards Want and Will They Be Able to Find It? *Barbara Decker Pierce; Trevor Hunter, King's University College*

Nonprofit CEOs' Perceptions of the Role of Board Members in Fundraising: An International Comparative Case Study. *Peter P. Hoontis, Rutgers University; Bok Gyo J. Jeong, University of Pittsburgh*

Professionalization and The Nonprofit Board. *Kathryn Vandell*

**The Benefits of Virtue: Are There Benefits to Joining Voluntary Regulation Programs?** *Mary Kay Gugerty, University of Washington; Yuta Masuda, University of Washington; Aseem Prakash, University of Washington*

Chair:

*Norman A. Dolch, University of North Texas*

**144. Aligning Technology with Nonprofit Strategy**

*3:45 to 5:15 pm*

*Hyatt Regency: Studio 1*

Participants:

The Use of Information Technology and Its Impact on Perceived and Actual Performance in Nonprofit Organizations. *Hee Soun Jang, University of North Texas; Amina Sillah, University of North Texas; Kyujin Jung, University of North Texas*

Exploring the Current Status of Social Media Use Among Nonprofit Human Service Organizations. *James Young, University of Nebraska-Kearney*

Chair:

*Stacy Marie Gay, Samford University/Auburn University*

**145. Supply and Demand, Competition and Survival in Nonprofit Markets**

*3:45 to 5:15 pm*

*Hyatt Regency: Studio 5*

Participants:

Childcare Center Closures: A Comparison of Nonprofit, Forprofit, and Public Agencies. *Marcus Lam, UCLA*  
Competitors or Complements? Comparing Low-Income Housing Tax Credit Projects Produced by Nonprofit and For-Profit Developers. *Rachel Krefetz Fyall, Indiana University*

Success & Failure of NPOs - Theoretical Foundations, Empirical Evidence and Future Research. *Bernd Helmig, University of Mannheim; Stefan Ingerfurth; Alexander Pitz*

Too Many or Too Few? Longitudinal Analysis of the Supply and Demand of Nonprofit Organizations. *Robert Christensen, University of Georgia; Rebecca Nesbit, University of North Carolina at Charlotte; Justin Bullock, University of Georgia*

Chair:

*Theo Schuyt, VU University Amsterdam*

**146. How Can Performance Measurement Contribute to Nonprofit Performance**

3:45 to 5:15 pm

Hyatt Regency: Studio 6

Participants:

Implementing Performance Measurement in Small Nonprofits: Case Study Using a Capacity Building Framework. *Claire Connolly Knox, University of Central Florida; XiaoHu Wang, University of Hong Kong; Jasmine Jones, University of Central Florida; Juan Ortiz, University of Central Florida; Maria Michel, University of Central Florida*

Nonprofit Capacity Building and the Role of Microfinance Institutions (MFIs) in Developing Countries: The Case of VISACAs in the Gambia. *Atta A. Ceesay, Indiana University Northwest*

Performance Measurement Framework in Nonprofits: Scholar and Practitioner Perspective. *Chongmyoung Lee, North Carolina State University*

The Use of Performance Measures in Nonprofit Organizations: Results from a Statewide Survey. *Ronald Quinney, Rutgers University*

Chair:

*Jessica E. Sora, University of Colorado Denver*

**147. Accountability in Practice: Beyond Neoinstitutionalism**

3:45 to 5:15 pm

Hyatt Regency: Theory A

Participants:

Performance Management in the Era of Accountability: Managing Legitimacy in SROI Implementation. *Kate Cooney, Yale University School of Management; Kristen Lynch-Cerullo, Independent Consultant*

How Do Nonprofits Use Outcome Measurement Data? *Heather MacIndoe, University of Massachusetts-Boston; Emily Barman, Boston University*

A Crisis of Trust: Online Response to the Financial Crisis among Community Development Loan Funds. *Eric Kaldor, SUNY College at Brockport; Peter Lista, Indiana University; Lynne Moulton, SUNY Brockport*

Chair:

*Eric Kaldor, SUNY College at Brockport*

Discussant:

*Lehn M. Benjamin, George Mason University*

**148. Managing through Financial Stress, Part I**

3:45 to 5:15 pm

Hyatt Regency: Theory B

Participants:

An Exploration of Resilient Nonprofit Organizations: How Human Services Providers in Virginia Thrived During and After the Great Recession. *Saunji D. Fyffe, The Urban Institute*

**Avoiding Service Cutbacks In Times Of Crisis:**

Nonprofit Financial Vulnerability Following 9/11.

*Santiago Guerrero, University at Albany*

Financial Risk of Nonprofits: What Is It and How Much Exposure Is Too Much? *H. Woods Bowman, DePaul University*

Determinants of the Recovery of Distressed Nonprofits. *Elizabeth A.M. Searing, Georgia State University*

Chair:

*Thad D. Calabrese, Robert F. Wagner Graduate School of Public Service, NYU*

**149. New Directions in Nonprofit-Government Relations**

3:45 to 5:15 pm

Hyatt Regency: Vision

Participants:

Building State-Nonprofit Pre-Contracting Relationships: Nonprofits and Public Health Emergency Preparedness Services. *Deborah A. Auger, University of Delaware*

Government-Nonprofit Contracts and Grants: Toward Better Practices. *Elizabeth T. Boris, The Urban Institute; Erwin de Leon, The Urban Institute; Sarah L. Pettijohn, The Urban Institute*

Reporting Administrative Expenses. *Carol J. DeVita, The Urban Institute; Sarah L. Pettijohn, The Urban Institute; Erwin de Leon, The Urban Institute*

Contracting, Performance Management, and Nonprofit Social Services. *Steven Rathgeb Smith, Georgetown University*

Chair:

*Carol J. DeVita, The Urban Institute*

**RECEPTION FOR NEW MEMBERS, FUTURE SCHOLARS & 'OLD-TIMERS'**

6:00 pm - 8:00 pm Eiteljorg Museum, 500 West

Washington Street, (just a few blocks from the Hyatt hotel). See registration for walking map. The Eiteljorg has an exceptional collection of Native American and western art. The galleries will be open and available to all who attend.

ARNOVA wants especially to embrace the newer and more diverse membership we have been delighted to see appearing at our Conference in recent years. With support from Baruch College and SAGE Publications we host this event to give another chance for all our members — those who may be new and those who have long been with us — to get better acquainted, with food and drink provided.

SATURDAY, NOV. 17 8:15 AM - 9:45 AM

**150. International Comparisons in Philanthropy**

8:15 to 9:45 am

Hyatt Regency: Concept AB

Participants:

Behavioral Economic Study of Donor Preference  
Heterogeneity and Provision of Charitable Aid:  
Comparative Analysis Between US and Japan. *Naoko Okuyama, Osaka University*

Follow the Money: Philanthropy in China - Who's Giving, to Whom, and Why? *Benjamin Tipton, University of British Columbia*

International Comparison of Data on Blood Donations from the German Socio-economic Panel Study.  
*Marius Mewes, University of Hamburg; Silke Boenigk, University of Hamburg*

Relations of Donors' Preference on NPOs' Financial Information and Giving Behavior: Empirical Analysis Using Japanese Data. *Yu Ishida, Akashi National College of Technology; Hideaki Baba, Aichi Gakusen University*

Chair:

*Patsy Kraeger, Arizona State University*

**151. Online Learning: What Is Its Efficacy?**

8:15 to 9:45 am

Hyatt Regency: Cosmopolitan C

Presenters:

*Debra Baker Beck, University of Wyoming  
Linda Golombokski, Portland State University  
Nancy Macduff, Macduff/Bunt Associates  
Steven Rathgeb Smith, Georgetown University  
James Young, University of Nebraska-Kearney*

Chair:

*Nancy Macduff, Macduff/Bunt Associates*

**152. Assessing and Practicing Volunteer Management**

8:15 to 9:45 am

Hyatt Regency: Concept CD

Participants:

A Best Practice Model Or Models Of Best Practices? A Framework For Differentiating Effective Volunteer Program Management. *Jeffrey Brudney, Cleveland State University; Lucas C.P.M. Meijer, Erasmus University Rotterdam*

Challenges and Opportunities in Healthcare Volunteer Management: Views from the Field. *Sean E. Rogers, University of New Mexico; Carmen Rogers, University of Arkansas; Karen Boyd, St. Ambrose University*

No Longer Unmeasurable: A Framework for Assessing Volunteer Program Effectiveness. *Rebecca Nesbit, University of North Carolina at Charlotte; Robert Christensen, University of Georgia; Jeffrey Brudney, Cleveland State University*

Volunteerism from a Managerial Perspective: Employee Participation in Volunteer Activities and Its Impact on Absenteeism. *Taesik Yun, The University of Georgia; Sangyub Ryu, University of Georgia*

Chair:

*Sarah Nathan, Indiana University*

**153. State Regulation: Property Tax, PILOT's, Sales Tax, and New Directions for Regulation**

8:15 to 9:45 am

Hyatt Regency: Cosmopolitan D

Participants:

Expanding State Regulation of Nonprofits: A New York Case Study. *Christopher Corbett*

Policy Dimensions of Arizona's Transaction Privilege Exemption. *Mark A. Hager, Arizona State University; Susanne McArdle, Arizona State University*

Chair:

*Nicholas Spezza, Case Western Reserve University*

**154. Exploring the Theoretical Foundations of Social Entrepreneurship**

8:15 to 9:45 am

Hyatt Regency: Discovery B

Participants:

Creationism and Entrepreneurship: An Opportunity to be Saved? *Jessica Mattingly, University of Missouri-Kansas City*

Dynamics of Social Enterprises with Resilience Theory. *Choong Kim, Georgia State University*

Entrepreneurship for Fun and Profit: Method that Can Be Learned? *Jessica Mattingly, University of Missouri-Kansas City*

Operationalizing Effectuation through Entrepreneurial Resourcefulness for Social Ventures. *Aparna Katre, Global Challenge Award; Paul F. Salipante, Case Western Reserve University; Barbara Bird, American University; Antoinette Somers, Wayne State University*

Chair:

*Monika L. Hudson, University of San Francisco*

**155. A Critical Exploration of Nonprofit Organization Discourses**

8:15 to 9:45 am

Hyatt Regency: Network

Participants:

A Special, Set-apart Place No Longer: The Discourse of Values in Nonprofit Organizations. *Emily Kay Balanoff-Jones, Texas State University*

The Standardization of Nonprofit Organizations by Organizational Development. *Ola Segnestam Larsson, Ersta Sköndal University College*

Nonprofit Capacity Building: Linking Organizational-Level and Community-Level Effects. *Catherine Humphries Brown*

Discussant and Chair:

*Angela M. Eikenberry, University of Nebraska at Omaha*

**156. Messy Gifts and the Legal Messes They Can Spawn: The Case of Conner Prairie**

8:15 to 9:45 am

Hyatt Regency: Regency E

Presenters:

*Berkley W. Duck III, Chairman, Conner Prairie Foundation, Inc.*

*Robert A. Katz, Indiana University Robert H. McKinney School of Law*

Chair:

*Robert A. Katz, Indiana University Robert H. McKinney School of Law*

Discussants:

*Stephen Carter, Former Indiana Attorney General, Business Consultant and Attorney*

*Ellen Rosenthal, President & CEO, Conner Prairie Interactive History Park*

**157. Managing through Financial Stress, Part II**

8:15 to 9:45 am

Hyatt Regency: Studio 1

Participants:

Does Nonprofit Community Engagement Capacity Affect Financial Sustainability Over Time? *Durgesh Kumar, University of South Carolina; Dennis Poole, University of South Carolina; Sarahjane Rehnborg, University of Texas*

Maintaining Human Services Through Economic Turmoil: Interdependence Versus Government Dependence. *Susannah Ali, American University; Lewis Faulk, American University*

Nonprofit Organizational Response to Economic Uncertainty: A Panel Survey of Mid-South Executives. *Dorothy Norris-Tirrell, University of Central Florida School of Public Administration; Susan Timlinson Schmidt, University of Memphis*

Organizational and Environmental Determinants of Nonprofit Financial Vulnerability. *Christopher Prentice, North Carolina State University*

Chair:

*Andrew J. Germak, Rutgers, The State University of New Jersey*

**158. Leveraging Performance and Investment**

8:15 to 9:45 am

Hyatt Regency: Studio 5

Participants:

Developing a New Funding Allocation Model to Incentivize Performance in Oregon's Court Appointed Special Advocate Programs. *Alejandra Garcia Diaz Villamil, University of Oregon*

Leveraging Philanthropic Investment to Build a Comprehensive Workforce Development Program. *Judith L. Milleson, Ohio University; Doug V Easterling, Wake Forest University School of Medicine; Jennifer Rigenbach, Incourage Community Foundation*

Leveraging the Power of Foundations: Program- and Mission-Related Investments. *Una Osili, Indiana University Purdue University Indianapolis; Heng Qu, Indiana University Purdue University Indianapolis; Melanie A. McKittrick, Indiana University Purdue University Indianapolis*

Chair:

*Stephen K. Jackson, Rockefeller College, University at Albany*

**159. Nonprofits As Actors For Democracy and Civil Society**

8:15 to 9:45 am

Hyatt Regency: Theory A

Participants:

Developing Advocates for Change: A Practice Approach to Understanding Grassroots Associations as "Schools of Democracy". *Jennifer E. Dodge, University at Albany; Sonia Ospina, New York University*

Faith and Social Innovation: An Exploratory Study. The Case of Buddhist Tzu Chi Foundation and the Bahá'í International Community. *Michele Wong, Hong Kong University; David Palmer, Hong Kong University*

Hosting Citizen Engagement to Create Public. *Jodi R. Sandfort, University of Minnesota; Kathy Quick, University of Minnesota*

The Geography of Civil Society and Philanthropy in Mexico. *Michael D. Layton, Philanthropy and Civil Society Project - ITAM*

Chair:

*Ericka Harney, Eastern University*

**160. Nonprofit Activity in a Changing Middle East**

8:15 to 9:45 am

Hyatt Regency: Theory B

Participants:

Advocacy Activities of Human Service Nonprofit Organizations in Israel - A Qualitative Inquiry. *Michal Almog-Bar, Hebrew University of Jerusalem; Hillel Schmid, The Hebrew University of Jerusalem; Michal Soffer, Ben Gurion University of the Negev*

Revenue Diversification Among Israeli Environmental NGOs: Are Foundation Funding and Government Funding Complementary or Competitive? *Itay Greenspan, Hebrew University of Jerusalem*

NGO Accountability—A Two-Way Practice. *Khalidoun AbouAssi, The Bush School of Government & Public Service*

Chair:

*Angela L. Bies, Indiana University-Purdue University Indianapolis*

SATURDAY, NOV. 17 10:00 AM - 11:30 AM

**161. Pracademics Section Colloquium: What's On Your Bookshelf?**

10:00 to 11:30 am

*Hyatt Regency: Cosmopolitan D*

Presenters:

*Nancy Macduff, Macduff/Bunt Associates  
Cathy Vrentas, Iowa State University*

Chair:

*Erna Gelles, Portland State University*

**162. Service Learning and Nonprofit Education**

10:00 to 11:30 am

*Hyatt Regency: Concept CD*

Participants:

Preparing the Next Generation of Social Change Agents in Community Work: A Case Study. *Alma M.O. Trinidad, Portland State University*

Using Service Learning to Strengthen Local Advocacy: The Case of a Los Angeles Housing Project and Its Community Garden. *Grace Bahng, Azusa Pacific University*

College Student Community Service: Analysis of Volunteer Motivations and Constraints. *Alicia Schatteman, Northern Illinois University*

Chair:

*Lisa A. Dicke, University of North Texas*

**163. Volunteer Commitment**

10:00 to 11:30 am

*Hyatt Regency: Cosmopolitan C*

Participants:

Exploring Public Service Motivation and Commitment in Homeland Security Volunteers. *Todd J. Richardson, Saint Louis University*

The Relationship Between PC to Intentions to Continue Volunteering in Not For Profit Organisations. *Pam Kappelides, Latrobe University Melbourne Australia*

Why They Do What They Do: Using Philanthropic Typologies to Understand Volunteers. *Leigh Nanney Hersey, University of Memphis; Laura Harris, University of Memphis*

Chair:

*Beth Gasley, Indiana University-Bloomington*

**164. Local Advocacy and Participation in Policy Process**

10:00 to 11:30 am

*Hyatt Regency: Concept AB*

Participants:

How Nonprofit Leaders Approach Their Role as Community Representatives. *Theresa Anasti, University of Chicago; Jennifer E. Mosley, University of Chicago; Colleen M. Grogan, University of Chicago*

Nonprofit Influence in Public Policy: Perceptions and Success. *Anne Buffardi, Oxfam International/University of Washington; Robert Pekkanen, University of Washington; Steven Rathgeb Smith, Georgetown University*

Participation, Deliberation and Decision-Making: The Dynamics of Inclusion and Exclusion in Mixed-Income Developments Replacing Public Housing Complexes in Chicago. *Robert Chaskin, University of Chicago; Amy Khare, University of Chicago; Mark Joseph, Case Western Reserve University*

The Challenge [or Threat] of Freedom Association in Young Democracies. *Paula G. Kabalo, Ben Gurion University; Hadara Bar Mor, Netanya Academic College*

Chair:

*Quintus R. Jett, Rutgers University*

**165. Motivation to Serve: Understanding Changes and Challenges in Director Roles and Responsibilities**

10:00 to 11:30 am

*Hyatt Regency: Discovery A*

Participants:

Motivated to Serve: A Public Service Motivation Perspective on Nonprofit Board Membership. *Kevin D. Ward, Georgia Southern University; Katrina Leigh Miller-Stevens, Old Dominion University*

The Board Member Conundrum: Board Member Motivations, Skills, and Responsibilities. *Ola Segnestam Larsson, Ersta Sköndal University College; Johann Hvenmark, Ersta Sköndal University College*

Understanding Changes in Board and Director Roles in a Nonprofit Organization: How a Cognitive-Interpretive Framework Complements Contingency and Life-Cycle Approaches. *Maria Wathen, University of Michigan*

Managed Morality: The Rise of Professional Codes of Conduct in the U.S. Nonprofit Sector. *Patricia Bromley, University of Utah; Charlene D. Orchard, University of Utah*

**166. Social Entrepreneurship as a Global Phenomenon**

10:00 to 11:30 am

Hyatt Regency: Discovery B

Participants:

An Exploratory Case Study on Change Experiences and Management of Nonprofit Social Enterprises.  
*Sangni Cho; Sun Hee Chung, Ewha Womans University; Jae Hee Lee, Ewha Womans University; Jung Eun Ha, Ewha Womans University*

From Gaining to Giving Wealth: The Shaping of a New Generation of Domestic Private Philanthropy in India. *Emily Jansons, International Development Research Centre*

Social Capital and Social Enterprises in Japan. *Yoshiro Matsunaga, Osaka University of Commerce*

Social Entrepreneurship: Innovative Challengers or Adjustable Followers? Renegotiating Roles in Practice. *Malin Gavell, Entrepreneurship and Small Business Research Institute*

Chair:

TBD

**167. Why Do People Engage in Philanthropy? - II**

10:00 to 11:30 am

Hyatt Regency: Network

Participants:

New Visions for Philanthropy? The Philanthrocapitalist Values of the Gates-Buffett Giving Pledge. *Erzsebet Fazekas, University of Albany, SUNY*

Philanthropy in Crisis: Impacts of Macroeconomic Volatility and Risk on the Nonprofit Sector. *Nuno S. Themudo, University of Pittsburgh*

Principle of Care and Generosity. *Rene Bekkers, VU University Amsterdam; Mark Ottani-Wilhelm, Indiana University* *Purdue University Indianapolis*

The Psychological Benefits of Philanthropy and Volunteering. *Sara Konrath, University of Michigan*

**168. Managing People in Human Service Nonprofits**

10:00 to 11:30 am

Hyatt Regency: Regency E

Participants:

High Performance Work Systems in Nonprofit Human Service Organizations. *Sally C. Selden, Lynchburg College; Jessica E. Sowa, University of Colorado Denver*

Principals and Agents: An Investigation of Executive Compensation in Human Service Nonprofits. *Milena Nikolova, University of Maryland, College Park*

The Professionalization of Social Work: How Practice Technologies Changed within Charitable Agencies. *David Fauri, Virginia Commonwealth University; Mary Katherine O'Connor, Virginia Commonwealth University; F. Ellen Netting; D. Crystal Coles, Virginia Commonwealth University*

Chair:

*Lili Wang, Arizona State University*

**169. Innovation and Entrepreneurship in Established Organizations**

10:00 to 11:30 am

Hyatt Regency: Regency F

Participants:

Feast or Famine: An Exploration of Social Enterprise Among Nonprofit Human Service Organizations. *Lisa G. Van Brackle, Hunter College - City University of New York*

Oil and Water Rarely Mix: Exploring the Relative Stability of Nonprofit Revenue Mixes Over Time. *Simon Teasdale, University of Birmingham; Janelle Kerlin, Andrew Young School of Policy Studies; Dennis Young, Andrew Young School of Policy Studies; Jung-In Soh, Andrew Young School of Policy Studies, Georgia State University*

May I Have Your Attention, Please? Rethinking Nonprofit Strategies for the Age of Attention Philanthropy. *Chao Guo, Indiana University* *Purdue University Indianapolis; Gregory D. Saxton, University at Buffalo, SUNY*

Chair:

TBD

**170. The Ostroms and Nonprofit Studies: Reflections and Future Directions**

10:00 to 11:30 am

Hyatt Regency: Studio 3

Presenters:

*Brenda K. Bushouse, University of Massachusetts Robert Christensen, University of Georgia*

*Brent Never, University of Missouri-Kansas City*

Chair:

*Robert Christensen, University of Georgia*

**171. Hair Rules: Changes in Leadership Perspectives Within the Third Sector**

10:00 to 11:30 am

Hyatt Regency: Studio 5

Participants:

Hair Rules! *Natalie T. J. Tindall, Georgia State University*

Survival in a Sea of Exclusion on College Campuses. *Marcia Jones Cross, Cross Solutions, Inc.*

I Am Really Not My Hair: Stories From a Participatory Action Research Project. *Monika L. Hudson, University of San Francisco; Pier C. Rogers, Lawrence McGill, Foundation Center*

Discussant and Chair:

*Darlene Xiomara Rodrigues, Salem College*

**172. A Critical Exploration of Discourses in the Field of Nonprofit and Philanthropic Studies**

10:00 to 11:30 am

Hyatt Regency: Studio 6

Participants:

Deconstructing Civil Society 'Mappings'. *Susan Appel, Binghamton University, SUNY*

Foundations and the Discourse of Philanthropy. *Courtney Jensen*

A Critical Exploration of the Professionalization of Nonprofit Governance. *Billie Sandberg, Portland State University*

Empathy and its Discontents: The Disaffected Side of Empathy. *Lisa Zanetti, University of Missouri*

Chair:

*Lisa Zanetti, University of Missouri*

**173. International Perspectives on Nonprofit Engagement**

10:00 to 11:30 am

Hyatt Regency: Theory A

Participants:

Grassroots Philanthropic Organizations in China: The Case of Rural Compulsory Education. *Huiquan Zhou, The Chinese University of Hong Kong*

The Impact of a Social-Purpose Business on Low-Income Recent Immigrant Women in Canada. *Andrea Nga Wai Chan; Robyn Hoogendoorn, Learning Enrichment Foundation; Sherida Ryan, University of Toronto; Jack J. Quarter, University of Toronto*

Towards an Interorganizational Model of International Development Assistance. *Eric Martin, Bucknell University*

Up and Down the Structure of Catholic Relief Services. *Carl Milofsky, Bucknell University; Suzanne Feeney, Portland State University*

Chair:

*Benjamin Tipton, University of British Columbia*

**174. Measurement Challenges and Theory Building**

10:00 to 11:30 am

Hyatt Regency: Theory B

Participants:

Philanthropy's New World of Open and Linked Data: Toward Mapping an Aggregate View of Charity Financing in Canada. *Susan D. Phillips, Carleton University; Michael Lenzner*

Reexamining the Economic Impact of Social Capital. *Craig Aubuchon, Indiana University; Trent A. Engbers, DePaul University; Barry Rubin, Indiana University*

Measuring Intangible Assets: Implications for Volunteering. *Allison Summers Stagg; Jodi Benenson, Brandeis University*

Chair:

*Dennis Poole, University of South Carolina*

**175. New Perspectives on Challenging Topics in Nonprofit Law and Policy**

10:00 to 11:30 am

Hyatt Regency: Vision

Participants:

Charitable Contributions of Property: A Broken System Reimagined. *Roger Colvinaux, Columbus School of Law, Catholic University of America*

Three Different Explanations for What Went Wrong with the Hershey Trust. *Robert A. Katz, Indiana University Robert H. McKinney School of Law*

The Challenge of Protecting Land 'Forever' or 'In Perpetuity' With a Conservation Easement. *Nancy McLaughlin, University of Utah SJ Quinney College of Law; W. William Weeks, Conservation Law Center, Inc. & Indiana University Maurer School of Law*

The Law of Fundraising: An Examination of State Fundraising Policy and Impacts on the Fundraising Profession. *Ericka Hurney, Eastern University*

Chair:

*Amy Conley Wright, San Francisco State University*

**176. CLOSING LUNCHEON & PLENARY**

11:30 to 1:00 pm

Hyatt Regency: Regency ABCD

# AUTHOR INDEX

Listed below is each author participating in the 2012 ARNOVA Conference concurrent paper, panel and colloquy sessions followed by the session number in which his or her paper is being presented.

|                                       |                                 |
|---------------------------------------|---------------------------------|
| <b>A</b>                              |                                 |
| Abner, Gordon.....                    | 070                             |
| AboouAssi, Khalidoun.....             | 104, 120, 160                   |
| Abramson, Alan J.....                 | 012, 054, 103                   |
| Abzug, Riki.....                      | 083                             |
| Ackerman, Jacqueline E.....           | 120                             |
| Afag, Amer.....                       | 073                             |
| Akingbola, Kemi.....                  | 058, 084                        |
| Alaimo, Salvatore P.....              | 024, 109                        |
| Alexander, Jennifer K.....            | 084                             |
| Ali, Susannah.....                    | 157                             |
| Almog-Bar, Michal.....                | 104, 160                        |
| Alvarez, Luis Ignacio.....            | 018                             |
| An, Dayoung.....                      | 122                             |
| An, Seungho.....                      | 135                             |
| Anastasi, Theresa.....                | 164                             |
| Anderson, Kathleen.....               | 011                             |
| Andersen, David F.....                | 129                             |
| Andrew, Simon.....                    | 080                             |
| Appe, Susan.....                      | 107, 172                        |
| Aquino, Jessica Faustini.....         | 011                             |
| Archambault, Deborah S.....           | 128                             |
| Azlikatti, Suhda.....                 | 080, 114                        |
| Ashley, Shera.....                    | 029                             |
| Aubuchon, Craig.....                  | 174                             |
| Auger, Deborah A.....                 | 149                             |
| Augur, Jeff.....                      | 065                             |
| <b>B</b>                              |                                 |
| Baba, Hideaki.....                    | 150                             |
| Baderischer, Katherine.....           | 052, 095                        |
| Baggett, Matthew.....                 | 021                             |
| Bahing, Grace.....                    | 162                             |
| Balanoff, Emily Kay.....              | 155                             |
| Bame, Sherry L.....                   | 184                             |
| Bang, Hyejin.....                     | 122                             |
| Banks, Patricia.....                  | 127                             |
| Bar Mio, Hadar.....                   | 164                             |
| Barber, Putnam.....                   | 026, 069                        |
| Barman, Emily.....                    | 058, 147                        |
| Beck, Debra Baker.....                | 010, 134, 151                   |
| Bekkers, René.....                    | 009, 034, 089, 137, 167         |
| Beller, Annelle.....                  | 128                             |
| Ben-Ner, Avner.....                   | 134                             |
| Benatti, Sylvia Ramirez.....          | 117                             |
| Benenson, Jodi.....                   | 051, 174                        |
| Benjamin, Lehn M.....                 | 018, 113, 147                   |
| Bengt, Ken.....                       | 113                             |
| Berian, David G.....                  | 017                             |
| Bernstein, Ruth S.....                | 016, 094                        |
| Berry-James, Rajade M.....            | 063                             |
| Bazhorah, Karabi C.....               | 048, 064                        |
| Bhatti, Razia.....                    | 067                             |
| Bidree, Jemima.....                   | 025, 101                        |
| Biekefeld, Wolfgang.....              | 054, 065, 140                   |
| Biss, Angela L.....                   | 104, 160                        |
| Billis, David.....                    | 109                             |
| Bird, Barbara.....                    | 154                             |
| Birmingham, Seth.....                 | 123                             |
| Bittschi, Benjamin.....               | 106                             |
| Bloodgood, Elizabeth A.....           | 054                             |
| Blouin, Marie.....                    | 068, 128                        |
| Bosnick, Silke.....                   | 019, 033, 087,<br>130, 150      |
| Boland, Katherine.....                | 056                             |
| Boland, Richard.....                  | 084                             |
| Bonnstapel, Evelien.....              | 089                             |
| Boeden, Vickie.....                   | 034                             |
| Borges-Mendez, Ramon.....             | 037, 125                        |
| Boris, Elizabeth T.....               | 149                             |
| Bowman, H. Woods.....                 | 148                             |
| Boyd, Karen.....                      | 132                             |
| Brunard, Lori A.....                  | 056                             |
| Bruckman Reiser, Dara.....            | 059                             |
| Bryant, David.....                    | 058                             |
| Breen, Oonagh.....                    | 096                             |
| Breza, Beth A.....                    | 030, 089                        |
| Brody, Evelyn.....                    | 039, 138                        |
| Brodilac, Allison.....                | 019                             |
| Bromiley, Patricia.....               | 063, 165                        |
| Brower, Ralph S.....                  | 073                             |
| Brown, Catherine Humphries.....       | 155                             |
| Brown, Eleanor.....                   | 060                             |
| Brown, L David.....                   | 037                             |
| Brown, William A.....                 | 016, 032, 133<br>122, 132       |
| Budney, Jeffrey.....                  | 062, 091, 110, 114,<br>122, 123 |
| Bruno-VanVijfeijken, Tosca Maria..... | 129                             |
| Bryan, Tara K.....                    | 128                             |
| Bryce, Thomas.....                    | 305, 124                        |
| Buffardi, Anne.....                   | 164                             |
| Bullock, Justin.....                  | 145                             |
| Bushouse, Brenda K.....               | 035, 103, 105, 170              |
| C                                     |                                 |
| Cai, Qihai.....                       | 030                             |
| Calabrese, Thad D.....                | 022, 148                        |
| Campbell, David A.....                | 113                             |
| Campbell, David C.....                | 115                             |
| Campbell, Scott.....                  | 123                             |
| Candreva, Ilene Allinger.....         | 033                             |
| Carbone, Julia L.....                 | 027, 124                        |
| Carman, Joanne G.....                 | 113                             |
| Carpenter, Heather L.....             | 080, 035, 134                   |
| Carver, Stephen.....                  | 158                             |
| Casey, John P.....                    | 090, 109                        |
| Cast, Melissa.....                    | 013                             |
| Castillo, Elizabeth A.....            | 013, 051                        |
| Cesag, Atta A.....                    | 069, 146                        |
| Chamber, Susan M.....                 | 056, 098                        |
| Chan, Andrea Ngai Wai.....            | 173                             |
| Chan, Cecilia Lai Wan.....            | 016, 051, 101                   |
| Chan, Elaine.....                     | 141                             |
| Chasken, Robert.....                  | 164                             |
| Chen, Bin.....                        | 023, 108                        |
| Chen, Chung-An.....                   | 091                             |
| Chen, Jennifer H.....                 | 050                             |
| Chen, Jennifer H.....                 | 014                             |
| Chen, José Chiu-Cheng.....            | 050, 141                        |
| Chen, Yiseng.....                     | 020                             |
| Cherkzou, Hanane.....                 | 028                             |
| Chien, Man Hung.....                  | 081                             |
| Chikoto, Grace L.....                 | 123                             |
| Child, Curtis.....                    | 058                             |
| Cho, Sangmi.....                      | 166                             |
| Choi, Jungkyu.....                    | 060                             |
| Choi, Sang Ok.....                    | 023                             |
| Chorman, Marilyn A.....               | 112                             |
| Christensen, Robert.....              | 115, 145, 152, 170              |
| Chun, Anthony.....                    | 106                             |
| Chung, Sun Hee.....                   | 166                             |
| Clerkin, Richard M.....               | 087, 116                        |
| Cleveland, William.....               | 033                             |
| Clifford, David.....                  | 070, 093                        |
| Clifford, David.....                  | 047                             |
| Canan, Ram A.....                     | 025                             |
| Cody, Christopher.....                | 079                             |
| Cole, Philip Andrew.....              | 084                             |
| Coles, D. Crystal.....                | 168                             |
| Collinwax, Roger.....                 | 118, 176                        |
| Connas, Jordi.....                    | 073                             |
| Conney, Kate.....                     | 050, 147                        |
| Cooper, Katherine R.....              | 070                             |
| Corbett, Christopher.....             | 053, 163                        |
| Cordero-Guzman, Hector R.....         | 057                             |
| Cordes, Joseph.....                   | 138                             |
| Coulton, Claudia.....                 | 116                             |
| Courtney, Mark E.....                 | 103                             |
| Cross, Murcia Jones.....              | 171                             |
| Csanak, Colleen.....                  | 093                             |
| Cugliari, Christine W.....            | 015, 060, 121                   |
| Curtis, Daniel W.....                 | 025                             |
| D                                     |                                 |
| Danley, Stephen.....                  | 035                             |
| Davydovskii, Yury.....                | 048                             |
| de Leon, Erwin.....                   | 022, 149                        |
| De Vita, Carol J.....                 | 149                             |
| de Wit, Arjen.....                    | 009                             |
| Decker Pierce, Barbara.....           | 143                             |
| Deitsch, Laura.....                   | 123                             |
| Del Vecchio, Alice.....               | 136                             |
| Demming, Koita.....                   | 064                             |
| Dey, Pascal.....                      | 066                             |
| Dicks, Lisa A.....                    | 071, 184, 189, 192              |
| Dodge, Jennifer E.....                | 092, 159                        |
| Dolch, Norman A.....                  | 090, 100, 143                   |
| Dong, Hsiang-Kai Dennis.....          | 134                             |
| Domroes, Robert.....                  | 057, 121                        |
| Donnelly-Cox, Gemma.....              | 127                             |
| Duck III, Berkley W.....              | 156                             |
| Duffy, Barbara.....                   | 065                             |
| Dumont, Georgette.....                | 069                             |
| Duncan, Carrie M.....                 | 112                             |
| Duval, Anne-Marie.....                | 097                             |
| <b>E</b>                              |                                 |
| Easterling, Dong V.....               | 158                             |
| Eckerd, Adam.....                     | 033, 101                        |
| Edwards, Vickie L.....                | 021, 103                        |
| Eikenberry, Angela M.....             | 066, 112, 155                   |
| Einolf, Christopher J.....            | 009, 034                        |
| Engbers, Trent A.....                 | 174                             |
| Engle, Mark.....                      | 065                             |
| Erwin, Cynthia O.....                 | 061                             |
| Evans, Michelle.....                  | 027                             |
| Evans, Van.....                       | 025, 088                        |
| <b>F</b>                              |                                 |
| Farragut, Gianfranco.....             | 053                             |
| Faulk, Lewis.....                     | 110, 157                        |
| Fauri, David.....                     | 168                             |
| Fazekas, Erzsebet.....                | 127, 167                        |
| Feeley, Suzanne.....                  | 173                             |
| Feldheim, Mary Ann.....               | 102                             |
| Fernandez, Kandyce M.....             | 110                             |
| Finnegan, Asjelica Season.....        | 085, 106                        |
| Fischer, Robert L.....                | 114                             |
| Ford, Karen A.....                    | 085                             |
| Fordyce, Erin.....                    | 123                             |
| Frank, Peter M.....                   | 050                             |
| Fretwirth, Judy.....                  | 032                             |
| Fremont-Smith, Marion.....            | 059                             |
| Freund, Max.....                      | 032, 108                        |
| Fyall, Rachel Krefetz.....            | 145                             |
| Fyffe, Saunj D.....                   | 148                             |
| <b>G</b>                              |                                 |
| Gallagher, B. Kathleen.....           | 129, 139                        |
| Galle, Brian.....                     | 138                             |
| Garcia Diaz Villamil, Alejandra.....  | 158                             |
| Gurley, David G.....                  | 012                             |
| Gussman, Julianne.....                | 100                             |
| Gutell, Malin.....                    | 034, 125, 166                   |
| Guy, Stacy Marie.....                 | 082, 144                        |
| Guzley, Beth.....                     | 021, 070, 163                   |
| Gelles, Erna.....                     | 161                             |
| Gen, Sheldon.....                     | 099                             |
| German, Andrew J.....                 | 121, 157                        |
| Geysmans, Robbe.....                  | 011                             |
| Glass, Cora.....                      | 060                             |
| Glemain, Pascal.....                  | 090                             |
| Godermann, Jozefien.....              | 046                             |
| Golaszewski, Linda.....               | 151                             |
| Goldman, Laurie S.....                | 049                             |
| Govekar, Michele A.....               | 107                             |
| Govekar, Paul L.....                  | 107, 121                        |
| Grasse, Nathan.....                   | 065, 190                        |
| Greeley, Erica.....                   | 054                             |
| Greenlee, Janet S.....                | 128                             |
| Greenpan, Itay.....                   | 104, 160                        |
| Greer, Kenya.....                     | 072                             |
| Grein, Jeffrey.....                   | 024                             |
| Grigorian, Colleen M.....             | 164                             |
| <b>H</b>                              |                                 |
| Ha, Jung Eun.....                     | 166                             |
| Hager, Mark A.....                    | 055, 153                        |
| Hagosfeld, Elise C.....               | 082                             |
| Hahn, Andrew.....                     | 061                             |
| Hale, Kathleen.....                   | 089                             |
| Hamilton, Robert D.....               | 087, 133                        |
| Handy, Femida.....                    | 043, 106, 122, 137              |
| Hardy, Marc.....                      | 052                             |
| Harman, Patrick.....                  | 015                             |
| Harney, Ericka.....                   | 014, 027, 085, 159, 175         |
| Harris, Laura.....                    | 163                             |
| Harris, Margaret E.....               | 025, 101                        |
| Harrison, Jackie Anne.....            | 127                             |
| Harrison, Yvonne D.....               | 014, 065, 129                   |
| Harvey, Nicholas.....                 | 118                             |
| Hass, Raben.....                      | 126                             |
| Hatcher, Julie A.....                 | 031                             |
| Havens, John J.....                   | 135                             |
| Hayat, Amir.....                      | 034                             |
| He, Lijun.....                        | 140                             |
| Heimlein, Melissa A.....              | 062                             |
| Heiss, Andrew.....                    | 129                             |
| Helmig, Bernd.....                    | 027, 045, 071, 165              |
| Herndl, Catherine E.....              | 104                             |
| Hershey, Leigh Nannay.....            | 131, 163                        |
| Hikt, Lila.....                       | 074                             |
| Ho, ViCheng.....                      | 068, 082                        |
| Hoefer, Richard A.....                | 094                             |
| Hoffman, Holly.....                   | 094                             |
| Hoffmann, Elizabeth A.....            | 072                             |
| Holloway, Jieska.....                 | 014                             |
| Holman, Andrew C.....                 | 107, 130                        |
| Hood, Mary Kay.....                   | 062                             |
| Hongendam, Robyn.....                 | 173                             |
| Houtz, Peter P.....                   | 016, 080, 180, 143              |
| Hof, Franziska.....                   | 027                             |
| Hu, Qian.....                         | 116, 133                        |
| Huang, Kun.....                       | 017, 108                        |
| Hudson, Elizabeth.....                | 064                             |
| Hudson, Jane E.....                   | 135                             |
| Hudson, Monika L.....                 | 154, 171                        |
| Hung, C. K. Richard.....              | 070, 133                        |
| Hunter, Trevor.....                   | 163                             |
| Hustins, Lesley.....                  | 011, 046                        |
| Huybrechts, Gerl.....                 | 025, 301                        |
| Ivenmark, Johann.....                 | 066, 165                        |
| Hyder, Ashley E.....                  | 129                             |
| <b>I</b>                              |                                 |
| Ihrke, Douglas M.....                 | 065, 130                        |
| Ingerlath, Stefan.....                | 145                             |
| Irvin, Resee A.....                   | 036, 118                        |
| Isett, Kimberley.....                 | 129                             |
| Ishida, Yu.....                       | 150                             |
| <b>J</b>                              |                                 |
| Jackson, Stephen K.....               | 121, 158                        |
| Jameson, Jessica Katz.....            | 112                             |
| Jang, Hee Soun.....                   | 080, 128, 144                   |
| Janus, Amanda.....                    | 110                             |
| Janssoe, Emily.....                   | 106                             |
| Jegers, Marc.....                     | 025, 045, 101, 131              |
| Jensen, Courtney.....                 | 172                             |
| Jeong, Bok Gyu J.....                 | 143                             |
| Jett, Quintus R.....                  | 164                             |
| Jing, Yanchun.....                    | 020                             |
| Johns, Belinda.....                   | 037                             |
| Johnston, Jocelyn.....                | 064                             |
| Jones, Jasmine.....                   | 146                             |
| Jones, Jennifer Amanda.....           | 067, 112, 133                   |
| Joseph, Mark.....                     | 164                             |
| Jung, Kyujin.....                     | 144                             |

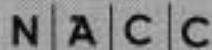
# AUTHOR INDEX

|                               |                    |
|-------------------------------|--------------------|
| <b>K</b>                      |                    |
| Kabalo, Paula G.              | 164                |
| Kalder, Eric                  | 147                |
| Kamau, Florence               | 198                |
| Kang, Chulhee                 | 060, 133           |
| Kappelides, Pam               | 163                |
| Kapnen, Naim                  | 083, 123           |
| Katre, Aparna                 | 154                |
| Katz, Robert A.               | 028, 156, 175      |
| Kempf, Robin                  | 064                |
| Kempton, Daphne Anne          | 138                |
| Kerlin, Janelle               | 169                |
| Khandare, Leila               | 056                |
| Khare, Amy                    | 164                |
| Kim, Byoung Joen              | 134                |
| Kim, Cheony                   | 154                |
| Kim, Hyung Hoe                | 025                |
| Kim, Mirae                    | 035, 080           |
| Kim, Song-Ju                  | 060, 082           |
| Kim, Young-Jung               | 031                |
| Kimemia, Douglas              | 097                |
| Kindred, Jennette             | 070                |
| Kinnell, Ann Marie K.         | 100                |
| Kispert, Karen H.             | 194                |
| Kleinschmit, Stephen          | 114                |
| Klopott, Shayna               | 063                |
| Knox, Claire Connolly         | 103, 146           |
| Kohl-Arenas, Erica L.         | 057                |
| Konrath, Sora                 | 137, 167           |
| Koop, Shelli                  | 131                |
| Kou, Xiaoxian                 | 060, 120           |
| Kraeger, Peter                | 083, 150           |
| Kramarek, Michal              | 190                |
| Krawczyk, Kelly A.            | 019                |
| Kresadly, Sharon Foreman      | 064                |
| Krick, Stephanie              | 061, 100           |
| Kryvonuchka, Iryna            | 036                |
| Kumar, Durgesh                | 157                |
| Kao, Jenn-Shyong              | 068, 082           |
| Kashner, Roland J.            | 028, 133           |
| <b>L</b>                      |                    |
| Lai, Weijun                   | 020                |
| Lam, Danny WF.                | 016, 141           |
| Lam, Marcus                   | 145                |
| Lambright, Kristina           | 113                |
| Langley, Adam H.              | 138                |
| Larsson, Olaf Segnestam       | 155, 165           |
| Lau, Chi Kwong                | 081                |
| Layton, Michael D.            | 159                |
| Levy, Jesse                   | 028, 029, 046, 067 |
| Lee, Chongmyoung              | 146                |
| Lee, Jee Hee                  | 166                |
| Lee, Jeonggyeon               | 108                |
| Lee, Junesoo                  | 129                |
| Lee, Roderick                 | 068                |
| Lee, Young-Joo                | 91, 122            |
| Lee, Youngmi                  | 029                |
| Leipnitz, Sigrid              | 033                |
| Lenzner, Michael              | 174                |
| Lenz, Heather                 | 063                |
| LeRoux, Kelly M.              | 064                |
| Leskikson, Anna               | 067                |
| Lewis, Elaine                 | 067                |
| Lewis, Gregory Burr           | 091                |
| Li, Sheng                     | 031                |
| Li, Yanan                     | 078                |
| Libby, Pat                    | 024, 056           |
| Liket, Kellie Consilio        | 018, 098           |
| Lin, Weiwei                   | 080                |
| Lindsey, Rose                 | 047                |
| Listo, Peter                  | 147                |
| Littlepage, Laura             | 130                |
| Liu, Helen K.                 | 031                |
| Liu, Li-Chuan                 | 099                |
| Lohmann, Roger A.             | 125                |
| Longhofer, Wesley             | 113                |
| Lott, Cindy M.                | 037                |
| <b>M</b>                      |                    |
| Lu, Jiahunn                   | 049, 093           |
| Lune, Howard                  | 056, 116           |
| Lynch-Cerullo, Kristen        | 147                |
| Ma, Hu                        | 074                |
| Maeus, Karen                  | 018                |
| MacInman, Janice W.           | 078                |
| MacDonald, E. Grant           | 065                |
| Macduff, Nancy                | 031, 062, 151, 161 |
| MacIndoe, Heather             | 147                |
| Maghela, Praveen              | 080                |
| Magno, Francisco              | 073                |
| Mandiberg, James M.           | 140                |
| Mano, Rita S.                 | 122                |
| Martin, Eric                  | 073, 173           |
| Marwell, Nicole P.            | 022                |
| Masuda, Yuta                  | 143                |
| Matsuura, Yoshiro             | 166                |
| Matthias, Diana               | 117                |
| Mattingly, Jessica            | 154                |
| McArdle, Susanne              | 153                |
| McCray, J.                    | 030                |
| Mccullough, George            | 098, 140           |
| McDonald, Mary B.             | 013, 105           |
| McDougle, Lindsey M.          | 137                |
| McGill, Lawrence              | 111, 171           |
| McGinnis, Jasmine A.          | 029, 060, 130      |
| McGivern-Bohan, Kellie        | 070                |
| McInerney, Paul Brian         | 133                |
| McKinnis, Tamitha Walker      | 142                |
| McKittrick, Melanie A.        | 120, 158           |
| McLaughlin, Nancy             | 175                |
| McNutt, John G.               | 056                |
| Meijs, Lucas C.P.M.           | 062, 152           |
| Meinhart, Agnes               | 093                |
| Meinhold, Stephen             | 029, 115           |
| Mendel, Stacia C.             | 110                |
| Mesch, Debra J.               | 009                |
| Mesdovsky, Barbara A.         | 032, 112           |
| Metz, Judith Wilma            | 106                |
| Mews, Marcus                  | 150                |
| Michalski, Grzegorz Marek     | 017                |
| Michel, Maria                 | 146                |
| Miller, Brittnay L.           | 034, 052           |
| Miller-Stevens, Katrina Leigh | 165                |
| Milleson, Judith L.           | 015, 061, 159      |
| Milofsky, Carl                | 012, 058, 173      |
| Mitzenberger, Lauren          | 035                |
| Minibella, Roseanne M.        | 066                |
| Mitsui, Haruyo                | 122                |
| Mitchell, George E.           | 098                |
| Moshmann, Marilie             | 019, 087           |
| Mohan, John                   | 047                |
| Moldavanova, Alisa            | 138                |
| Moldow, Erika                 | 061                |
| Moldow, Michael P.            | 130, 135           |
| Mook, Lauri I.                | 064, 106, 122      |
| Moon, Seong-gin               | 031                |
| Morris, Debra                 | 092                |
| Mosley, Jennifer E.           | 103, 164           |
| Mousavi, Lynne                | 147                |
| Moulton, Stephanie            | 033                |
| Mosley, David P.              | 140                |
| Murdoch, Alexander            | 030, 114           |
| Murray, Vic                   | 065                |
| <b>N</b>                      |                    |
| Nam, Taewoo                   | 124                |
| Nanduri, Monica               | 105                |
| Namerry, Rebeca S.            | 070                |
| Nathan, Sarah, 078-8          | 152                |
| Nedwetsky, Cleoysa            | 081                |
| Nesly, Daniel                 | 107                |
| Nelson, Paul J.               | 095                |
| Nemensoff, Erin K.            | 106                |
| Nesbit, Rebecca               | 093, 115, 145, 152 |
| Netting, F. Ellen             | 168                |
| Neve, Brent                   | 022, 046, 091, 170 |
| Ngevuya, Katherine Mathew     | 051                |
| Nikolova, Mileva              | 125, 168           |
| Noerr-Tirell, Dorothy         | 157                |
| <b>O</b>                      |                    |
| O'Byrne, Lauren               | 133                |
| O'Connor, Mary Katherine      | 168                |
| Okada, Aya                    | 051                |
| Okum, Cigla                   | 054                |
| Okuyama, Naoko                | 125, 150           |
| Onishi, Tamaki                | 034, 126           |
| Orchard, Charlene D.          | 165                |
| Ortiz, Omar                   | 074                |
| Ortiz, Juan                   | 146                |
| Osawa, Nozumu                 | 080                |
| Ozili, Uta                    | 034, 120, 162, 158 |
| Ospina, Sonia                 | 159                |
| Ostrower, Francis L.          | 026                |
| Ottoni-Wilhelm, Mark          | 060, 167           |
| <b>P</b>                      |                    |
| Pearlberg, Laura E.           | 028, 115           |
| Pacella, Mark                 | 037                |
| Palmer, David                 | 159                |
| Palmier, Pamela               | 015                |
| Panchin, Adam                 | 082                |
| Park, Sohyun                  | 060                |
| Parra, Carmen R.              | 090                |
| Pekkanen, Robert              | 164                |
| Pera-y-Lillo, Macarena        | 070                |
| Pernerstorfer, Astrid         | 106                |
| Pepermans, Roland             | 025, 101           |
| Petrescu, Claudia             | 070                |
| Pettjohn, Sarah L.            | 046, 149           |
| Phillips, Patricia            | 129                |
| Phillips, Susan D.            | 174                |
| Piatak, Jaclyn Scheide        | 011, 064           |
| Pierce, Eugene                | 084                |
| Piling, Andrew                | 070                |
| Pinz, Alexander               | 145                |
| Poliak, Tom                   | 012, 089           |
| Poole, Dennis                 | 157, 174           |
| Prakash, Aceem                | 054, 143           |
| Prentice, Christopher         | 157                |
| Priyat-Raposo, Nuria          | 095                |
| Pyun, Changhoon               | 135                |
| <b>Q</b>                      |                    |
| Qu, Heng                      | 080, 138           |
| Quarter, Jack J.              | 064, 106, 173      |
| Queen, Edward L.              | 102                |
| Quack, Kathy                  | 159                |
| Quincy, Ronald                | 146                |
| <b>R</b>                      |                    |
| Ramanath, Ramya               | 073                |
| Reckhow, Sarah                | 063                |
| Rehmborg, Sarah Jane          | 157                |
| Ren, Ting                     | 134                |
| Rena, David O.                | 032, 056           |
| Reithmeier, R. Karl           | 108                |
| Rey-Garcia, Maria             | 018, 071, 095      |
| Rhee, Suk                     | 111                |
| Richardson, Todd J.           | 163                |
| Ricke-Kiley, Theresa A.       | 117, 129           |
| Riggenbach, Jennifer          | 158                |
| Roberts, L. Taylor Peyton     | 094, 125           |
| Robinson, Jeffrey             | 321                |
| Robinson-Dooley, Vanessa      | 105                |
| Rodriguez, Dariene Xiomara    | 115, 171           |
| Roeger, Katie L.              | 089                |
| Rogers, Carmen                | 152                |
| Rogers, Pier C.               | 171                |
| Rogers, Sean E.               | 152                |
| Rojas, Fabio                  | 057                |
| Romzek, Barbara               | 064                |
| Ronquillo, John C.            | 050                |
| Rooney, Patrick M.            | 120                |
| Rosenberg, Joseph             | 138                |
| Rosenthal, Ellen              | 136                |
| Rothschild, Joyce             | 072                |
| Roudebush, Margaret           | 114                |
| Routley, Claire               | 335                |
| Rosa, Lonneke                 | 011                |
| Rubin, Barry                  | 174                |
| Rupp, Christine               | 071                |
| Ryan, Sherida                 | 173                |
| Ryu, Sangyub                  | 152                |
| <b>S</b>                      |                    |
| Sadiq, Abdul-Akeem            | 123                |
| Sai, Na                       | 101                |
| Saitgalina, Marina            | 071                |
| Sales, Hubert                 | 127                |
| Salipante, Paul F.            | 085, 154           |
| Sandberg, Billie              | 172                |
| Sandfort, Jodi R.             | 142, 159           |
| Sargent, Adrian               | 133                |
| Saxton, Gregory D.            | 169                |
| Scalfe, Wendy                 | 127                |
| Schaffer, Regan Harwell       | 190                |
| Schepersman, Alicia           | 011, 069, 162      |
| Schervish, Paul G.            | 135                |
| Schmid, Hildegard             | 017, 160           |
| Schmidt, Susan Tomlinson      | 157                |
| Schmitz, Bloem                | 060, 109           |
| Schnitz, Hans Peter           | 098                |
| Schneider, Jo Anne            | 038, 058           |
| Schneider, Ulrike             | 106                |
| Schoeneman, Andrew            | 080, 123           |
| Schuchardt, Viltoeta          | 019                |
| Schugurensky, Daniel          | 106                |
| Schuyt, Theo N. M.            | 138, 145           |
| Searing, Elizabeth A.M.       | 040, 057, 148      |
| Selden, Sally C.              | 165                |
| Shachar, Itamar Y.            | 011                |
| Shearer, Genevieve            | 034, 086           |
| Shang, Jen                    | 009                |
| Shea, Jennifer                | 118                |
| Shea, Matthew L.              | 087, 133           |
| Shear, Liz                    | 013                |
| Sheeks, Kathy                 | 121                |
| Shier, Michael                | 046                |
| Sheddix, Gordon E.            | 060                |
| Shockness, Michelle           | 123                |
| Shimmin, Michelle             | 070                |
| Sidel, Mark                   | 092, 138           |
| Silber, Norman                | 092                |
| Sillah, Amina                 | 144                |
| Sinha, Jill W.                | 036                |
| Slater, Bethany               | 099, 131           |
| Sloan, Margaret F.            | 026, 085           |
| Smith, David Horton           | 020, 053           |
| Smith, Robert W.              | 102                |
| Smith, Steven Rathgeb         | 109, 149, 151, 164 |
| Soffer, Michael               | 160                |
| Soh, Jung-In                  | 169                |
| Sohn, Yu Jeon                 | 074                |
| Somers, Antoinette            | 154                |
| Sonpal-Valias, Nilima         | 022                |
| Soska, Benjamin               | 054                |
| Sowa, Jessica E.              | 134, 146, 168      |
| Spezza, Nicholas              | 153                |
| Spiegel, Katharina            | 027, 045, 137      |
| Stagg, Allison Summers        | 174                |
| Steinberg, Richard            | 118                |
| Steuerle, Egene               | 138                |
| Stiver, Dustin C.             | 078                |
| Stone, Melissa Middleton      | 109                |
| Strickland, Shelley Murphy    | 048, 061           |
| Strom, SueAnn                 | 090, 117           |
| Strom, SueAnn                 | 100                |
| Stuts, Nancy                  | 060                |
| Su, Min                       | 091                |

|                               |               |                            |          |                             |                    |                        |               |
|-------------------------------|---------------|----------------------------|----------|-----------------------------|--------------------|------------------------|---------------|
| Suarez, David.....            | 029           | Van Slyke, David M.....    | 028, 046 | Whitehouse, Peter.....      | 084                | Yoder, Diane E.....    | 013, 090      |
| Sulek, Marty.....             | 030, 096      | Van Til, Jim.....          | 051, 116 | Wiencko, Peggy.....         | 070                | Yoo, Songhee.....      | 084           |
| Sykes, Brent E.....           | 140           | Vaneo, Danielle.....       | 046      | Wiepkling, Pamela.....      | 009                | Yoshioka, Carlton..... | 137           |
| <b>T</b>                      |               |                            |          |                             |                    |                        |               |
| Tanaka, Takafumi.....         | 090           | VanHorn, Teresa.....       | 117, 136 | Wilding, Karl.....          | 089                | Young, Dennis.....     | 039, 169      |
| Tanaka, Yayoi.....            | 126           | Vantilboegh, Tim.....      | 025, 101 | Willems, Jürgen.....        | 025, 046, 101, 131 | Young, James.....      | 125, 144, 151 |
| Tang, Ching-Ping.....         | 143           | Veloz, Anne-Lise K.....    | 087      | Wilson, Catherine.....      | 035                | Yucheng, Liang.....    | 036           |
| Teasdale, Simon.....          | 066, 169      | Vinokur-Kaplan, Diane..... | 036      | Wise, Helen K.....          | 090                | Yun, Taesik.....       | 152           |
| Tekula, Rebecca.....          | 068, 090, 130 | Vrentas, Cathy.....        | 062, 161 | Witesman, Eva M.....        | 031, 058, 139      |                        |               |
| Therriault, Nuno S.....       | 167           |                            |          | Wikowski, Gregory.....      | 052, 065           |                        |               |
| Thompson, Valerie R.....      | 340           |                            |          | Wolahan, Elaine.....        | 084                |                        |               |
| Thümmler, Eldelhard.....      | 096           |                            |          | Woo, Doyeon.....            | 122                | Zanetti, Lisa.....     | 172           |
| Tindall, Natalie T. J.....    | 171           |                            |          | Wong, Michele.....          | 159                | Zhang, Ye.....         | 060, 130      |
| Tipton, Benjamin.....         | 150, 173      |                            |          | Wong, Wendy.....            | 033                | Zhou, Huiquan.....     | 173           |
| Toepfer, Stefan.....          | 054           |                            |          | Woodell, Michelle.....      | 019                | Zhou, Jianqiang.....   | 020           |
| Tompkins-Stange, Megan E..... | 063           |                            |          | Wood, Jessica.....          | 134                | Zellow, John T.....    | 017, 097      |
| Tremblay-Boilee, Jeannie..... | 054           |                            |          | Wright, Amy Conley.....     | 096, 175           | Zou, Shanshan.....     | 108           |
| Trinidad, Alma M.O.....       | 162           |                            |          | Wright, Nathaniel Sean..... | 059, 131           | Zritescu, Simona.....  | 074           |
| Tröth, Heather.....           | 136           |                            |          | Wright, Sarah.....          | 129                |                        |               |
| Tschirhart, Mary.....         | 115           |                            |          | Wymer, Walter.....          | 045, 087           |                        |               |
| Tu, Ping-Lan.....             | 141           |                            |          |                             |                    |                        |               |
| Tysvaer, Nicole M.....        | 016           |                            |          |                             |                    |                        |               |
| <b>V</b>                      |               |                            |          |                             |                    |                        |               |
| Van Aist, Donna.....          | 121           |                            |          |                             |                    |                        |               |
| Van Beekhu, Lisa G.....       | 169           |                            |          |                             |                    |                        |               |
| van Ingen, Erik.....          | 137           |                            |          |                             |                    |                        |               |
| Van Ryzin, Gregg.....         | 036, 080      |                            |          |                             |                    |                        |               |

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1064

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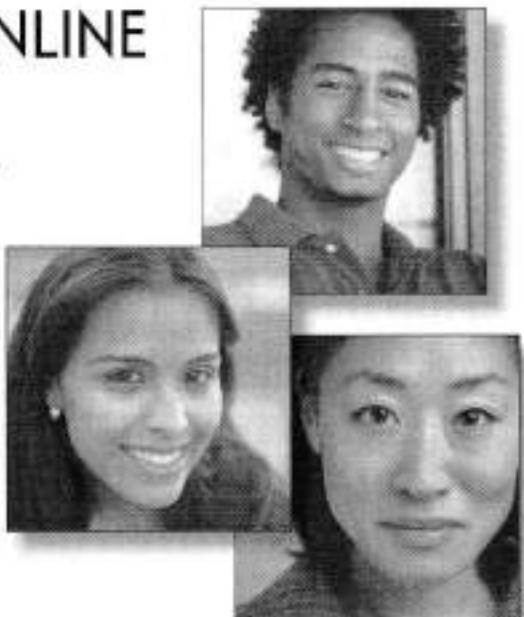
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[www.philanthropy.iupui.edu/symposium25](http://philanthropy.iupui.edu/symposium25)

### THURSDAY, NOVEMBER 15

Indiana Grantmakers Alliance Annual Conference  
Reimagining Philanthropy  
Keynote address by Leslie Crutchfield, author, *Do More than Give*,  
educational breakout sessions exploring the role of grantmakers as change agents.  
JW Marriott Indianapolis  
[www.indianagrantmakers.org/s\\_inga/images/Fall-Conference-2012/index.html](http://www.indianagrantmakers.org/s_inga/images/Fall-Conference-2012/index.html)

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Keynote addresses by Dan Pallotta and Tom Ahern; educational breakout sessions;  
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